

January 7, 2016

# Consolidated Financial Results for the Nine Months ended November 30, 2015 Seven & i Holdings Co., Ltd.

(URL http://www.7andi.com/en)

Securities Code No. 3382

President and COO: Noritoshi Murata

The Company's shares are listed on the First Section of the Tokyo Stock Exchange.

Submission date of quarterly securities report scheduled: January 14, 2016

Starting date of paying dividend: -

Preparation of brief summary materials for quarterly financial results: Yes

Holding of quarterly financial results presentation: Yes

Note: All amounts less than one million yen have been disregarded.

### 1. Business Results for the Nine Months ended November 30, 2015 (from March 1, 2015 to November 30, 2015)

(1) <b>Results of Operations (cumulative)</b> (Millions of yen, except per share amounts									
	Revenues from O	Operating In	ncome	Ordinary Income					
Nine Months ended November 30, 2015	4,513,893	0.3%	261,037	4.6%	259,408	4.1%			
Nine Months ended November 30, 2014	4,501,751	7.5%	249,455	0.1%	249,287	0.1%			

	Net Incon	ne	Net Income	e per Share	Diluted Net Income per Share		
Nine Months ended November 30, 2015	125,439	(1.5)%	141.88	(yen)	141.74	(yen)	
Nine Months ended November 30, 2014	127,310	(0.6)%	144.01	(yen)	143.88	(yen)	

Notes: 1. Comprehensive income:

Nine Months ended November 30, 2015: 125,905 million yen [(22.1)%]

Nine Months ended November 30, 2014: 161,651 million yen [(16.0)%]

2. Percentages represent increase (decrease) from the corresponding period in the prior fiscal year.

\*Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees:

Nine Months ended November 30, 2015: 8,025,141 million yen [4.9%]

Nine Months ended November 30, 2014: 7,648,730 million yen [6.5%]

(2) Financial Position

(Millions of yen, except per share amounts)

	Total Assets	Net Assets	Owners' Equity Ratio	Owners' Equity per Share	
As of November 30, 2015	5,443,768	2,485,418	43.2%	2,662.16 (yen)	
As of February 28, 2015	5,234,705	2,430,917	43.9%	2,601.23 (yen)	

Note: Owners' equity (net assets excluding minority interests in consolidated subsidiaries and subscription rights to shares) :As of November 30, 2015:2,353,746 million yenAs of February 28, 2015:2,299,662 million yen

### 2. Dividends

	Dividends per Share (yen)					
Record Date	First Quarter	Second Quarter	Third Quarter	Year-end	Annual	
Year ended February 28, 2015	-	36.50	-	36.50	73.00	
Year ending February 29, 2016	-	38.50	-			
Year ending February 29, 2016 (forecast)				38.50	77.00	

Note: Revision of dividends forecast during the current quarterly period: None

### 3. Forecast of Business Results for the Fiscal Year ending February 29, 2016 (from March 1, 2015 to February 29, 2016)

(Millions of yen, except per share amounts)										
	Revenues from Operations		Operating Income		Ordinary Income		Net Income		Net Income per Share	
Entire Year	6,150,000	1.8%	367,000	6.9%	362,000	6.0%	183,000	5.8%	206.98	(yen)

Notes:

1. Percentages represent increase (decrease) from the corresponding period in the prior fiscal year.

2. Revision of business results forecast during the current quarterly period: None

\* The forecast of Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees: Entire Year: 10,600,000 million yen [3.6%]

### 4. Others

- (1) Changes in significant subsidiaries during the period:
  - (changes in specific subsidiaries accompanying change in scope of consolidation): None Added: none Excluded: none
- (2) Application of specific accounting for preparing the quarterly consolidated financial statements: None
- (3) Changes in accounting policies, accounting estimates or restatements
  - 1. Changes due to amendment of accounting standards: Yes

(Application of Accounting Standard for Retirement Benefits, etc.)

For the Accounting Standard for Retirement Benefits (ASBJ Statement No. 26, May 17, 2012) and Guidance on Accounting Standard for Retirement Benefits (ASBJ Guidance No. 25, May 17, 2012), the Company and its domestic consolidated subsidiaries have additionally applied the provisions set forth in the main clauses of paragraph 35 of the Accounting Standard for Retirement Benefits and paragraph 67 of the Guidance on Accounting Standard for Retirement Benefits effective from the beginning of the first quarter of this consolidated fiscal year. Accordingly, the Company and its domestic consolidated subsidiaries reviewed the calculation of retirement benefit obligations and current service cost and changed the method of attributing expected benefits to periods from the point basis and straight-line basis to the benefit formula basis as well as amended the determination of discount rate from that determined based on bonds with a maturity period approximate to the expected average remaining working lives of employees to one that is a single weighted average discount rate reflecting the estimated timing of retirement benefit payment and the estimated amount of each retirement benefit payment.

The application of the Accounting Standard for Retirement Benefits and its Guidance is in accordance with the transitional measures provided in paragraph 37 of the Accounting Standard for Retirement Benefits. Accordingly, the effect of the change in the calculation of retirement benefit obligations and current service cost has been added to or deducted from retained earnings as of the beginning of the first quarter of this consolidated fiscal year.

As a result of this application, as of the beginning of this consolidated fiscal year, net defined benefit asset decreased by 3 million yen, and retained earnings decreased by 3 million yen. The effect of this application on operating income, ordinary income and income before income taxes and minority interests during this consolidated fiscal year is immaterial.

- 2. Changes due to other reasons: None
- 3. Changes in accounting estimates: None
- 4. Restatements: None
- (4) Number of shares outstanding (common stock)
  - 1. Number of shares outstanding at the end of period (including treasury stock)

As of February 28, 2015: 886,441,983 shares

2. Number of treasury stock at the end of period As of November 30, 2015: 2,291,671 shares

As of November 30, 2015: 886,441,983 shares

- As of February 28, 2015: 2,375,681 shares
- 3. Average number of shares during the period (cumulative quarterly consolidated period) As of November 30, 2015: 884,126,270 shares

As of November 30, 2014: 884,063,363 shares

### (5) Supplementary information

The Act for Partial Revision of the Income Tax Act, etc. (Act No.9 of 2015) and the Act for Partial Revision of Local Taxes, etc.(Act No.2 of 2015) were promulgated on March 31, 2015, and as a result, the corporate tax rate, etc. will be lowered from the consolidated fiscal years beginning on or after April 1, 2015.

Accordingly, the effective statutory tax rates used to measure deferred tax assets and deferred tax liabilities will be changed from 35.6% to 33.1% for temporary differences expected to be settled or realized in the fiscal year beginning on March 1, 2016. Additionally, the effective statutory tax rate used to measure deferred tax assets and deferred tax liabilities will be changed to 32.3% for temporary differences expected to be settled or realized in the fiscal years beginning on or after March 1, 2017.

As a result of this change in the tax rate, the amount of deferred tax assets (after deducting deferred tax liabilities) decreased by 2,449 million yen, the amount of income taxes-deferred increased by 3,444 million yen and unrealized gains (losses) on available-for-sale securities, net of taxes increased by 711 million yen, remeasurements of defined benefit plan increased by 279 million yen, and unrealized gains (losses) on hedging derivatives, net of taxes increased by 4 million yen.

### NOTICE REGARDING QUARTERLY REVIEW PROCEDURES FOR THE QUARTERLY FINANCIAL RESULTS

This quarterly financial results statement is exempt from the quarterly review procedures based upon the Financial Instruments and Exchange Act. At the time of disclosure of this quarterly financial results statement, the quarterly review procedure based upon the Financial Instruments and Exchange Act has not been completed.

### FORWARD LOOKING STATEMENTS

- 1. The forecast for the year ending February 29, 2016 is based on Seven & i Holdings' hypotheses, plans and estimates at the date of publication. It is possible that some uncertain factors will cause the Company's future performance to differ significantly from the contents of the forecast.
- 2. Brief summary for the third quarter of FY2016 is posted on the Company's website (http://www.7andi.com/en/ir/library/kh/201602.html). The presentation materials related to financial results which will be used on financial results presentation planned to be held on January 7, 2016, will be posted as soon as possible after the presentation.

### **Attached Materials**

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### 5. Consolidated Quarterly Financial Statements

### (1) Consolidated Quarterly Balance Sheets

(Millions of yen) November 30, 2015 February 28, 2015 Amount Amount ASSETS **Current assets** 2,133,185 2,265,506 Cash and bank deposits 933,959 1,047,646 Notes and accounts receivable, trade 340,792 377,915 Trade accounts receivable - financial services 86,943 71,198 Marketable securities 100,001 90,001 Merchandise and finished goods 208,927 225,690 Work in process 71 810 3,170 3,422 Raw materials and supplies Prepaid expenses 48,585 53,026 ATM-related temporary payments 166,686 92,000 Deferred income taxes 41,499 42,445 Other 223,653 251,191 Allowance for doubtful accounts (5,361) (5,586)Non-current assets 3,101,424 3,178,231 **Property and equipment** 1,876,941 1,964,233 Buildings and structures, net 825,831 860,409 Furniture, fixtures and equipment, net 271,327 296,343 Land 725,553 759,437 Lease assets, net 13,229 12,804 39,369 34,209 Construction in progress 1,030 Other, net 1,629 Intangible assets 507,004 528,089 Goodwill 297,233 295,519 Software 57,150 73,664 152,620 158,904 Other Investments and other assets 717,478 685,908 Investments in securities 168,738 144,754 Long-term loans receivable 16,361 16,012 401,206 391,921 Long-term leasehold deposits Advances for store construction 1,210 6,365 Net defined benefit asset 40,889 44,690 Deferred income taxes 28,382 23,340 Other 65,673 63,569 Allowance for doubtful accounts (4,984)(4,745)**Deferred** assets 96 29 0 New organization costs Business commencement expenses 96 29 TOTAL ASSETS 5,234,705 5,443,768

(Millions of yen)

February 28, 2015	November 30, 2015
Amount	Amount
1,826,791	1,891,721
412,504	458,752
130,780	133,585
70,013	80,813
59,999	40,000
42,979	19,424
104,284	136,936
149,610	160,166
	42,460
	24,602
	3,466
375	213
2,532	2,161
199	146
	504,861 284,131
,	1,066,628
	399,993
	378,043
63,536	63,532
2,060	2,000
8,669	8,859
56.779	56,611
	69,948
	87,639
2,803,788	2,958,349
2 102 (77	2 252 006
, ,	2,253,006
	50,000
	527,475
	1,681,218
	(5,687)
105,985	100,739
21,571	26,365
557	73
80,342	69,739
3,512	4,561
2,427	3,002
128.827	120.009
128,827 2,430,917	128,669 2,485,418
	Amount   1,826,791   412,504   130,780   70,013   59,999   42,979   104,284   149,610   66,977   20,408   12,893   375   2,532   188   475,209   278,035   976,997   319,992   367,467   63,536   2,060   8,669   56,779   67,068   91,424   2,803,788   2,193,677   50,000   527,470   1,622,090   (5,883)   105,985   21,571   557   80,342   3,512

### (2) Consolidated Quarterly Statements of Income and Consolidated Quarterly Statements of Comprehensive Income Consolidated Quarterly Statements of Income

Consolidated Quarterly Statements of Income		(Millions of yer
	Nine Months ended November 30, 2014	Nine Months ended November 30, 2015
	Amount	Amount
Revenues from operations	4,501,751	4,513,893
Net sales	3,720,559	3,645,970
Cost of sales	2,929,268	2,841,056
Gross profit on sales	791,290	804,914
Operating revenues	781,192	867,922
Gross profit from operations	1,572,482	1,672,836
Selling, general and administrative expenses	1,323,027	1,411,799
Operating income	249,455	261,037
Non-operating income	8,385	8,952
Interest income	4,423	4,106
Equity in earnings of affiliates	476	1,604
Other	3,485	3,241
Non-operating expenses	8,552	10,581
Interest expenses	4,880	5,326
Interest on bonds	1,997	1,964
Other	1,674	3,290
Ordinary income	249,287	259,408
Special gains	3,184	2,215
Gain on sales of property and equipment	2,004	1,473
Compensation income for expropriation	686	398
Other	493	343
Special losses	24,601	28,694
Loss on disposals of property and equipment	11,070	8,277
Impairment loss on property and equipment	8,602	13,923
Special expenses related to consumption tax rate change	2,030	-
Other	2,897	6,494
Income before income taxes and minority interests	227,871	232,929
Total income taxes	92,897	101,155
Income taxes - current	94,943	98,391
Income taxes - deferred	(2,046)	2,763
Income before minority interests	134,973	131,774
Minority interests in net income of consolidated subsidiaries	7,663	6,335
Net income	127,310	125,439

## **Consolidated Quarterly Statements of Comprehensive Income**

		(Millions of yen
	Nine Months ended November 30, 2014	Nine Months ended November 30, 2015
	Amount	Amount
Income before minority interests	134,973	131,774
Other comprehensive income		
Unrealized gains (losses) on available-for-sale securities, net of taxes	6,055	4,753
Unrealized gains (losses) on hedging derivatives, net of taxes	199	(957)
Foreign currency translation adjustments	20,338	(10,742)
Remeasurements of defined benefit plan	-	1,084
Share of other comprehensive income of entities accounted for using equity method	85	(6)
Total other comprehensive income	26,677	(5,868)
Comprehensive income	161,651	125,905
Comprehensive income attributable to Shareholders of the parent	153,541	120,193
Minority interests	8,109	5,712

## (3) Consolidated Quarterly Statements of Cash Flows

(Millions of yen)

		(Millions of yea
	Nine Months ended November 30, 2014	Nine Months ended November 30, 2015
	Amount	Amount
Cash flows from operating activities:		
Income before income taxes and minority interests	227,871	232,929
Depreciation and amortization	126,690	143,693
Impairment loss on property and equipment	8,602	13,923
Amortization of goodwill	14,085	17,571
Interest income	(4,423)	(4,106)
Interest expenses and interest on bonds	6,878	7,290
Equity in losses (earnings) of affiliates	(476)	(1,604)
Gain on sales of property and equipment	(2,004)	(1,473)
Loss on disposals of property and equipment	11,070	8,277
Decrease (increase) in notes and accounts receivable, trade	(38,264)	(37,315)
Decrease (increase) in trade accounts receivable, financial services	(4,314)	(15,744)
Decrease (increase) in inventories	(16,953)	(17,908)
Increase (decrease) in notes and accounts payable, trade	72,424	47,256
Increase (decrease) in deposits received	60,274	10,468
Net increase (decrease) in loans in banking business	3,000	(972)
Net increase (decrease) in corporate bonds in banking business	(20,000)	
Net increase (decrease) in deposits received in banking business	24,953	29,652
Net decrease (increase) in call loan in banking business	(5,000)	(3,000
Net increase (decrease) in call money in banking business	12,000	
Net change in ATM-related temporary accounts	(63,985)	50,168
Other	33,919	(7,458
Sub-total	446,347	471,647
Interest and dividends received	3,059	3,134
Interest paid	(6,915)	(7,270
Income taxes paid	(141,460)	(116,441
Net cash provided by operating activities	301,031	351,070
Cash flows from investing activities:	,	,
Acquisition of property and equipment	(220,546)	(223,491
Proceeds from sales of property and equipment	7,551	4,575
Acquisition of intangible assets	(20,852)	(30,970
Payment for purchase of investments in securities Proceeds from sales of investments in securities	(22,552) 29,740	(16,955
	· · · · · · · · · · · · · · · · · · ·	46,911
Payment for purchase of investments in subsidiaries	(351)	(7
Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidations	377	
Payment for long-term leasehold deposits	(19,119)	(22,670
Refund of long-term leasehold deposits	27,803	23,372
Proceeds from deposits from tenants	3,925	2,026
Refund of deposits from tenants	(1,793)	(2,161
Payment for acquisition of business	(274)	(26,206
Payment for time deposits	(7,119)	(4,876
Proceeds from withdrawal of time deposits	10,237	4,747
Other	(3,250)	(4,289

		(Millions of yen)
	Nine Months ended November 30, 2014	Nine Months ended November 30, 2015
	Amount	Amount
Cash flows from financing activities:		
Net increase (decrease) in short-term loans	8,562	2,780
Proceeds from long-term debts	83,650	57,350
Repayment of long-term debts	(85,193)	(34,325)
Proceeds from commercial paper	12,659	-
Payment for redemption of commercial paper	(12,659)	-
Proceeds from issuance of bonds	-	119,679
Payment for redemption of bonds	-	(60,000)
Capital contribution from minority interests	26	-
Dividends paid	(62,910)	(66,120)
Dividends paid for minority interests	(3,209)	(3,214)
Other	(11,747)	(9,795)
Net cash provided by (used in) financing activities	(70,821)	6,353
Effect of exchange rate changes on cash and cash equivalents	4,107	(3,528)
Net increase (decrease) in cash and cash equivalents	18,093	103,899
Cash and cash equivalents at beginning of period	921,432	1,000,762
Cash and cash equivalents at end of period	939,526	1,104,661

# (4) Doubts on the Premise of Going Concern None

### (5) Segment Information

### 1. Information on Revenues from Operations and Income (Loss) by Reportable Segment

Nine Months ended November 30, 2014 (From March 1, 2014 to November 30, 2014) (Millio										illions of yen)
			Rep	ortable segn	nents				Adjustments	Concolidated
	Convenience	Superstore	Department	Food	Financial	Mail order		Total	Aujustinents	total
	store	operations	store	services	services	services	Others	s	(Note 1)	(Note 2)
	operations	operations	operations	services	services	services			<b>、</b>	( )
Revenues from operations										
Revenues										
1. Customers	2,074,675	1,481,196	625,460	60,158	110,322	132,083	17,852	4,501,751	-	4,501,751
2. Intersegment	518	5,977	1,695	570	23,444	154	22,942	55,303	(55,303)	-
Total	2,075,194	1,487,174	627,156	60,729	133,766	132,238	40,794	4,557,054	(55,303)	4,501,751
Segment income (loss)	209,637	9,452	(1,721)	(398)	36,966	(5,228)	2,805	251,512	(2,057)	249,455

Notes:

1. The adjustments on segment income (loss) of (2,057) million yen are eliminations of intersegment transactions and certain

expense items that are not allocated to reportable segments.

2. Segment income (loss) is reconciled with the operating income in the Consolidated Quarterly Statements of Income.

#### Nine Months ended November 30, 2015 (From March 1, 2015 to November 30, 2015)

	Reportable segments							Adjustments	Consolidated	
	Convenience store operations	Superstore operations	Department store operations	Food services	Financial services	Mail order services	Others	Total	(Note 1)	total (Note 2)
<b>Revenues from operations</b>										
Revenues										
1. Customers	2,039,921	1,518,088	630,451	62,478	117,250	115,231	30,471	4,513,893	-	4,513,893
2. Intersegment	840	6,721	1,925	606	26,860	821	15,452	53,227	(53,227)	-
Total	2,040,761	1,524,809	632,376	63,085	144,110	116,053	45,923	4,567,120	(53,227)	4,513,893
Segment income (loss)	235,704	443	(3,271)	802	37,665	(7,296)	3,848	267,897	(6,859)	261,037

(Millions of yen)

Notes:

1. The adjustments on segment income (loss) of (6,859) million yen are eliminations of intersegment transactions and certain expense items that are not allocated to reportable segments.

2. Segment income (loss) is reconciled with the operating income in the Consolidated Quarterly Statements of Income.

### 2. Impairment of Fixed Assets and Goodwill by Reportable Segment

No significant items to be reported.

#### (Reference)

Revenues from operations and operating income by geographic area segments are as described below.

			, ,		(M	illions of yen)
	Japan	North America	Others	Total before eliminations	Eliminations	Consolidated total
Revenues from operations						
Revenues						
1. Customers	2,906,518	1,501,501	93,731	4,501,751	-	4,501,751
2. Intersegment	783	127	834	1,745	(1,745)	-
Total	2,907,301	1,501,629	94,565	4,503,497	(1,745)	4,501,751
Operating income (loss)	214,293	36,943	(1,781)	249,455	(0)	249,455

## Nine Months ended November 30, 2014 (From March 1, 2014 to November 30, 2014)

#### Nine Months ended November 30, 2015 (From March 1, 2015 to November 30, 2015)

(Millions of yen)							
	Japan	North America	Others	Total before eliminations	Eliminations	Consolidated total	
Revenues from operations							
Revenues 1. Customers 2. Intersegment	2,991,901 882	1,420,144 160	101,847 683	4,513,893 1,726	(1,726)	4,513,893	
Total	2,992,783	1,420,304	102,531	4,515,619	(1,726)	4,513,893	
Operating income (loss)	208,776	52,615	(363)	261,028	8	261,037	

Notes:

1. The classification of geographic area segments is determined according to geographical distances.

2. "Others" consists of the business results in the People's Republic of China, etc.

### (6) Notes on Significant Changes in the Amount of Shareholders' Equity

None