



# Consolidated Financial Results Presentation for the Second Quarter FY2019

# Overview of Consolidated Financial Results for 1H FY2019



(Billions of yen)	Q2 (Jun. - Aug.)		1H			
		YOY Change	vs Budget Difference vs Budget		YOY Change	vs Budget Difference vs Budget
Group's <sup>*</sup> total sales	3,099.3	109.7%	100.6%	5,950.3	108.2%	100.9%
		+274.7	+19.7		+450.7	+50.3
Revenue from operations	1,744.5	114.8%	102.2%	3,343.5	111.9%	102.3%
		+225.3	+36.8		+356.3	+74.5
Operating income	113.2	102.6%	99.2%	199.6	102.6%	101.5%
		+2.9	(0.88)		+5.1	+2.9
Ordinary income	111.9	101.3%	98.4%	196.8	101.4%	101.4%
		+1.4	(1.8)		+2.7	+2.6
Net income attributable to owners of parent	58.4	104.8%	97.4%	101.3	113.3%	100.4%
		+2.6	(1.5)		+11.9	+0.35

\*Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

# Revenues from Operations by Business Segment for 1H FY2019



(Billions of yen)	Q2 (Jun. - Aug.)			1H		
		YOY	Change		YOY	Change
<b>Consolidated revenues from operations</b>	1,744.5	114.8%	+225.3	3,343.5	111.9%	+356.3
Domestic CVS operations	252.3	103.2%	+7.7	486.2	102.9%	+13.5
Overseas CVS operations	748.6	150.3%	+250.6	1,357.9	141.8%	+399.9
Superstore operations	472.4	101.2%	+5.6	948.5	100.6%	+5.6
Department store operations	144.2	86.1%	(23.3)	285.8	86.6%	(44.3)
Financial services	54.5	107.3%	+3.6	108.1	106.7%	+6.7
Specialty store operations	84.7	80.8%	(20.1)	182.7	87.6%	(25.8)
Others	5.8	98.8%	(0.06)	11.4	99.5%	(0.06)
Eliminations / corporate	(18.2)	-	+1.1	(37.3)	-	+0.63

# Operating Income by Business Segment for 1H FY2019



(Billions of yen)	Q2 (Jun. - Aug.)			1H		
		YOY	Change		YOY	Change
<b>Consolidated operating income</b>	113.2	102.6%	+2.9	199.6	102.6%	+5.1
Domestic CVS operations	72.4	101.2%	+0.83	127.8	97.5%	(3.2)
Overseas CVS operations	26.8	101.8%	+0.48	36.2	108.4%	+2.8
Superstore operations	3.1	230.7%	+1.7	9.4	141.1%	+2.7
Department store operations	(0.26)	-	(0.74)	0.09	11.0%	(0.77)
Financial services	14.4	108.6%	+1.1	28.3	109.8%	+2.5
Specialty store operations	0.84	-	+1.2	3.7	454.8%	+2.9
Others	0.72	63.9%	(0.4)	1.3	62.9%	(0.78)
Eliminations / corporate	(5.0)	-	(1.4)	(7.4)	-	(1.0)

# Operating Income for Major Operating Companies for 1H FY2019



(Billions of yen)	Q2 (Jun. - Aug.)			1H		
		YOY	Change		YOY	Change
Seven-Eleven Japan	71.6	100.8%	+0.53	127.4	97.5%	(3.2)
7-Eleven, Inc. [in dollar basis]	31.0 [\$285.51mn]	105.9% [108.9%]	+1.7 [+\$23.22mn]	45.1 [\$415.69mn]	114.6% [118.5%]	+5.7 [+\$64.80mn]
Ito-Yokado	(0.57)	-	+2.0	1.8	-	+3.7
York-Benimaru <incl. Life Foods* >	4.0	95.5%	(0.18)	7.7	89.8%	(0.87)
Sogo & Seibu	(0.58)	-	(0.82)	(0.29)	-	(0.91)

\* Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.  
The combined operating income for York-Benimaru and Life Foods represents internal management reporting figures.

# Special loss for 1H FY2019



1H FY2019 (Billions of yen)		Change	Major factors
<b>Special losses total</b>	45.8	(4.1)	
Restructuring expenses	1.3	(20.4)	Fall back from impairment loss related to the Sogo & Seibu's two stores at <i>Kansai</i> region in the previous period (17.0)
Impairment loss on property and equipment	21.8	+7.3	Impairment loss related to overseas business at Seven Bank (7.0)
Amortization of goodwill	3.8	+3.8	Amortization of goodwill related to overseas business at Seven Bank (3.8)
Loss on sales of shares of subsidiaries	3.3	+1.6	Sales of shares of subsidiaries at Nissen Holdings (3.3)
Reference			
<b>Q2 (Jun. - Aug.)</b>	30.6	+8.3	Total impairments related to overseas business at Seven Bank [(10.9)]

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