

Brief Summary for the First Quarter of FY2018

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I. Financial Results (Millions of yen)

| | Three Month | a Endad | Throa Month | Three Months Ended | | Fiscal Year Ended | | Fiscal Year Ending | |
|---------------------------------------------|-------------|-----------|-------------|--------------------|------------------------|-------------------|------------------|--------------------|--|
| | May 31, 2 | | May 31, 2 | | Fiscal Teal Feb. 28, 2 | | Feb. 28, 2018 (I | | |
| | | YOY(%) | | YOY(%) | | YOY(%) | | YOY(%) | |
| Group's total sales*1 | 2,560,924 | 100.6 | 2,674,956 | 104.5 | 10,621,530 | 99.2 | 11,150,000 | 105.0 | |
| Revenues from operations | 1,394,749 | 96.8 | 1,468,086 | 105.3 | 5,835,689 | 96.5 | 6,100,000 | 104.5 | |
| Domestic convenience store operations | 218,945 | 105.3 | 228,099 | 104.2 | 901,306 | 104.4 | 935,000 | 103.7 | |
| Overseas convenience store operations | 366,894 | 91.7 | 459,975 | 125.4 | 1,658,542 | 91.1 | 1,978,000 | 119.3 | |
| Superstore operations | 494,001 | 99.8 | 476,045 | 96.4 | 1,949,313 | 98.3 | 1,920,000 | 98.5 | |
| Department store operations | 174,715 | 94.5 | 162,638 | 93.1 | 729,612 | 94.9 | 674,000 | 92.4 | |
| Financial services | 48,644 | 103.3 | 50,534 | 103.9 | 201,932 | 104.9 | 207,000 | 102.5 | |
| Specialty store operations | 105,191 | 90.6 | 103,759 | 98.6 | 450,488 | 96.3 | 422,000 | 93.7 | |
| Others | 6,446 | 68.4 | 5,637 | 87.5 | 23,854 | 78.6 | 30,800 | 129.1 | |
| Eliminations / corporate | (20,088) | - | (18,604) | - | (79,360) | - | (66,800) | - | |
| Operating income (loss) | 81,483 | 99.5 | 84,141 | 103.3 | 364,573 | 103.5 | 386,500 | 106.0 | |
| Domestic convenience store operations | 58,128 | 100.1 | 59,478 | 102.3 | 243,839 | 103.7 | 245,000 | 100.5 | |
| Overseas convenience store operations | 10,288 | 135.8 | 7,045 | 68.5 | 67,421 | 100.9 | 77,000 | 114.2 | |
| Superstore operations | 5,377 | 118.7 | 5,291 | 98.4 | 20,228 | 517.3 | 25,200 | 124.6 | |
| Department store operations | (793) | - | 400 | - | 2,867 | 94.3 | 5,200 | 181.4 | |
| Financial services | 12,778 | 110.7 | 12,513 | 97.9 | 50,136 | 100.9 | 51,500 | 102.7 | |
| Specialty store operations | (2,189) | - | 1,197 | - | (11,276) | - | (1,700) | - | |
| Others | 939 | 106.8 | 986 | 105.0 | 4,005 | 86.1 | 3,600 | 89.9 | |
| Eliminations / corporate | (3,045) | - | (2,769) | - | (12,650) | - | (19,300) | - | |
| Ordinary income | 82,385 | 101.5 | 83,616 | 101.5 | 364,405 | 104.1 | 385,000 | 105.7 | |
| Special gains | 598 | 61.5 | 734 | 122.6 | 4,411 | 72.3 | | | |
| Special losses | 8,131 | 152.5 | 27,664 | 340.2 | 151,248 | 288.1 | | | |
| Income before income taxes | 74,853 | 97.4 | 56,686 | 75.7 | 217,569 | 71.6 | | | |
| Net income attributable to owners of parent | 43,150 | 102.2 | 33,628 | 77.9 | 96,750 | 60.1 | 177,000 | 182.9 | |
| N | yen | % | yen | % | yen | % | yen | % | |
| Net income per share | 48.80 | 102.2 | 38.02 | 79.6 | 109.42 | 60.1 | 200.11 | 182.9 | |
| Number of shares outstanding | | | | | | | | | |
| Average*2 | 884 | 4,180,553 | 884 | 1,495,504 | 884 | 4,214,252 | | | |
| End of period*2 | 884 | 4,199,400 | 884 | 1,512,634 | 884 | 4,402,184 | | | |
| | | | | | | | | | |

^{*1.} Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

Exchange rates (ven)

| Dachange rates | | | | | (3011) |
|-------------------|----------|------------------------------------|------------------------------------|------------------------------------|------------------------------------------------|
| | | Three Months Ended May 31, 2016 | Three Months Ended May 31, 2017 | Fiscal Year Ended Feb. 28, 2017 | Fiscal Year Ending Feb. 28, 2018 (Forecast) |
| Income statements | U.S.\$1= | 115.35 | 113.60 | 108.78 | 110.00 |
| | 1yuan= | 17.60 | 16.56 | 16.42 | 16.00 |
| Balance sheets | U.S.\$1= | 112.68 | 112.19 | 116.49 | - |
| | 1vman- | 17 39 | 16.29 | 16.76 | _ |

Operating income before amortization of goodwill

Three Months Ended Three Months Ended Fiscal Year Ended Fiscal Year Ended Fiscal Year Ending

| | Three Months Ended May 31, 2016 | | Three Months Ended May 31, 2017 | | Fiscal Year Ended Feb. 28, 2017 | | Fiscal Year Ending Feb. 28, 2018 (Forecast) | |
|---------------------------------------|------------------------------------|--------|------------------------------------|--------|------------------------------------|--------|------------------------------------------------|--|
| | | YOY(%) | | YOY(%) | | YOY(%) | YOY(%) | |
| Total | 85,598 | 98.4 | 88,371 | 103.2 | 380,731 | 101.9 | 403,400 106.0 | |
| Domestic convenience store operations | 58,128 | 100.1 | 59,478 | 102.3 | 243,839 | 103.7 | | |
| Overseas convenience store operations | 12,222 | 122.0 | 10,058 | 82.3 | 76,671 | 99.0 | | |
| Superstore operations | 6,152 | 115.9 | 6,066 | 98.6 | 23,329 | 332.1 | | |
| Department store operations | 86 | 11.9 | 400 | 462.8 | 4,627 | 58.5 | | |
| Financial services | 13,119 | 109.7 | 12,850 | 98.0 | 51,443 | 100.1 | | |
| Specialty store operations | (2,004) | - | 1,300 | - | (10,537) | - | | |
| Others | 939 | 101.2 | 986 | 105.0 | 4,005 | 84.4 | | |
| Eliminations / corporate | (3,045) | - | (2,769) | - | (12,650) | - | | |

Note: Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

^{*2.} Excluding treasury stock.

$\ensuremath{\mathbb{I}}$. Major Factors for the Change

(Millions of ven)

| | | Millions of yen) | |
|-------------------------------------------|---------------------|------------------|----------------------------------------------------------------------------------|
| | Three Mon May 31 | | Major Factors for the Change |
| Group's total sales ^{*1} | 2,674,956 | +114,032 | Total store sales at Seven-Eleven Japan: +48.3 bn. |
| | | | Total store sales at 7-Eleven, Inc.: +91.5 bn. |
| | | | The effect of exchange rate: (13.1) bn. |
| Revenues from operations | 1,468,086 | +73,336 | Domestic CVS: +9.1bn. Overseas CVS: +93.0 bn. Financial: +1.8 bn. |
| | | | Superstore: (17.9) bn. Department store: (12.0) bn. Specialty store: (14.3) bn. |
| | | | The effect of exchange rate: (9.0) bn. |
| Operating income (loss) | 84,141 | +2,657 | Electricity charge [unit price]: +1.3 bn. Retirement benefit expense: +0.3 bn. |
| | | | Size-based business tax: (1.1) bn. The effect of exchange rate: (0.1) bn. |
| Domestic convenience | 59,478 | +1,349 | Seven-Eleven Japan: +1.2 bn. |
| store operations | | | Sales: +7.4 bn., Gross profit margin: +1.2 bn., SG&A: (7.4) bn. |
| | | | Others: +0.1 bn. |
| Overseas convenience | 7,045 | (3,243) | 7-Eleven, Inc.: (2.1) bn. |
| store operations | | | Sales: +1.7 bn., Gross profit margin: (1.0) bn., SG&A: (2.8) bn. |
| | | | The effect of exchange rate: (0.1) bn. |
| | | | Amortization of goodwill: (1.0) bn. |
| Superstore operations | 5,291 | (85) | Ito-Yokado: +0.2 bn. |
| | | | Sales: (2.4) bn., Gross profit margin: +1.0 bn., SG&A: +1.7 bn. |
| | | | York-Benimaru: (0.3) bn. |
| | | | Sales: +0.9 bn., Gross profit margin: (0.4) bn., SG&A: (0.8) bn. |
| | | | Life Foods*2: (0.05) bn. |
| | | | Others: +0.03 bn. |
| Department store operations | 400 | +1,193 | Sogo & Seibu: +0.3 bn |
| | | | Sales: (2.8) bn., Gross profit margin: (0.1) bn., SG&A: +3.3 bn. |
| | | | Amortization of goodwill: +0.8 bn. |
| | | | Others: (0.05) bn. |
| Financial services | 12,513 | (265) | Decrease in income on non-bank operations |
| Specialty store perations | 1,197 | +3,386 | Seven & i Food Systems: +0.2 bn. |
| Specialty store perations | | | Nissen Holdings: +1.7 bn. |
| | | | Others: +1.3 bn. |
| Others | 986 | +46 | Increase in income on Seven & i Netmedia |
| Eliminations / corporate*3 | (2,769) | +275 | |
| Ordinary income | 83,616 | +1,230 | Increase in operating income, decrease in equity in earnings of affiliates, etc. |
| Income before income taxes | 56,686 | (18,166) | Increase in special losses |
| Income attributable to owners of parent | 33,628 | (9,521) | Reduction in effective legal tax rate, etc. |
| 1. Croum's total calca implieds the calca | of Carron Elar I | onen and 7 El | n Ing franchisess |

^{#1.} Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

*2. Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

*3. Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

■. Segment Information

Business segment information

(Millions of yen)

| | Three Months Ended | | | Three Months Ended | | | Fiscal Year Ended | | Fiscal Year Ending Feb. 28, 2018 (Forecast) | |
|----------------------------------------|--------------------|--------|--------|--------------------|----------------|-----------|-------------------|---------------|---------------------------------------------|--|
| | May 31, | | Ma | ıy 31, 2017 | | Feb. 28, | | Feb. 28, 2018 | | |
| | _ | YOY(%) | | | Composition(%) | | YOY(%) | | YOY(%) | |
| Capital expenditures | 94,270 | 102.4 | 65,255 | 69.2 | 100.0 | 384,119 | 96.2 | 807,000 | 210.1 | |
| | | | - | - | - | [377,090] | | - | - | |
| Domestic convenience store operations | 24,427 | 75.7 | 22,527 | • | | 125,970 | 100.0 | 183,200 | 145.4 | |
| Overseas convenience store operations* | 24,647 | 168.0 | 20,297 | | | 147,226 | 130.5 | 510,000 | 346.4 | |
| Superstore operations | 25,601 | 128.3 | 7,675 | 30.0 | 11.8 | 50,086 | 61.8 | 41,100 | 82.1 | |
| | [18,566] | ! | - | | - | [43,057] | | - | - | |
| Department store operations | 3,747 | 90.9 | 2,653 | | į. | 12,151 | 90.9 | 13,300 | 109.5 | |
| Financial services | 6,744 | 71.3 | 7,378 | | ! | 26,070 | 78.0 | 37,700 | 144.6 | |
| Specialty store operations | 3,317 | 111.6 | 1,596 | : | 2.4 | 8,979 | 76.7 | 10,000 | 111.4 | |
| Others | 1,841 | 216.2 | 47 | | 0.1 | 3,259 | 125.3 | 1,700 | 52.1 | |
| Eliminations / corporate | 3,942 | 51.0 | 3,079 | | 4.7 | 10,373 | 56.9 | 10,000 | 96.4 | |
| Depreciation and amortization | 51,617 | 112.2 | 53,014 | 102.7 | 100.0 | 207,483 | 106.1 | 222,100 | 107.0 | |
| Domestic convenience store operations | 14,711 | 116.9 | 15,907 | 108.1 | 30.0 | 61,101 | 113.1 | 69,200 | 113.3 | |
| Overseas convenience store operations | 16,749 | 107.2 | 17,740 | 105.9 | 33.5 | 64,992 | 99.4 | 69,000 | 106.2 | |
| Superstore operations | 6,138 | 116.3 | 5,923 | 96.5 | 11.2 | 24,397 | 106.8 | 25,200 | 103.3 | |
| Department store operations | 2,986 | 97.7 | 2,607 | 87.3 | 4.9 | 11,472 | 94.0 | 10,800 | 94.1 | |
| Financial services | 7,256 | 103.5 | 7,234 | 99.7 | 13.6 | 29,416 | 101.2 | 29,000 | 98.6 | |
| Specialty store operations | 1,877 | 106.2 | 1,412 | 75.2 | 2.7 | 7,787 | 106.9 | 5,800 | 74.5 | |
| Others | 518 | 82.0 | 575 | 111.0 | 1.1 | 2,189 | 91.5 | 2,300 | 105.0 | |
| Eliminations / corporate | 1,379 | - | 1,613 | 116.9 | 3.0 | 6,125 | 266.4 | 10,800 | 176.3 | |
| Amortization of goodwill | 4,114 | 80.6 | 4,229 | 102.8 | 100.0 | 16,158 | 76.1 | 16,900 | 104.6 | |
| Domestic convenience store operations | - | - | - | - | - | - | - | | / | |
| Overseas convenience store operations | 1,933 | 79.1 | 3,013 | 155.8 | 71.3 | 9,249 | 86.6 | | / | |
| Superstore operations | 775 | 99.5 | 774 | 99.9 | 18.3 | 3,101 | 99.5 | | | |
| Department store operations | 879 | 72.2 | 0 | 0.1 | 0.0 | 1,760 | 36.1 | | | |
| Financial services | 341 | 81.3 | 337 | 98.9 | 8.0 | 1,306 | 77.1 | | | |
| Specialty store operations | 184 | 94.9 | 103 | 55.9 | 2.4 | 739 | 95.4 | | | |
| Others | - | - | - | - | - | - | - | | / | |
| Impairment loss | 4,636 | 316.6 | 19,055 | 411.0 | 100.0 | 59,719 | 207.4 | / | | |
| Domestic convenience store operations | 1,130 | 248.7 | 1,018 | 90.1 | 5.3 | 8,783 | 118.2 | | | |
| Overseas convenience store operations | 4 | 8.7 | 1 | 25.9 | 0.0 | 1,591 | 82.0 | | | |
| Superstore operations | 1,016 | 211.5 | 596 | 58.7 | 3.1 | 23,285 | 199.8 | | | |
| Department store operations | 633 | 226.5 | 17,139 | - | 89.9 | 17,623 | 525.9 | | | |
| Financial services | - | - | - | - | _ | - | - | | | |
| Specialty store operations | 950 | 476.5 | 298 | 31.4 | 1.6 | 7,522 | 177.0 | | | |
| Others | 902 | - | 2 | 0.3 | 0.0 | 913 | 626.2 | | | |

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

Figures for actual results don't include goodwill and others related to the acquisition of stores, etc.

Corporate in capital expenditures mainly reflect the Company's capital expenditures relating to the Group strategy.

- 2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond.
- 3. In capital expenditures, figures in square brackets [] show the figures reflecting the sales & leaseback of assets of a new store in superstore operations.
- 4. Depreciation and amortization include amortization on intangible assets. Corporate in depreciation and amortization mainly reflect the Company's depreciation and amortization relating to the Group strategy.
- 5. Amortization of goodwill include only the amount recorded on selling, general and administrative expenses.
- 6. Impairment losses include 1,320 million yen, 17,267 million yen, and 10,611 million yen recorded as restructuring expenses in the consolidated income statements for the three months ended May 31, 2016 and 2017, and recorded as the same for the fiscal year ended Feb. 28, 2017.

Geographic area segment information

| Geographic area segment informati | Three Month | is Ended | Three 1 | Months End | Fiscal Year Ended | | |
|-----------------------------------|-------------|----------|-----------|------------|-------------------|-----------|--------|
| | May 31, | 2016 | Ma | y 31, 2017 | | Feb. 28, | |
| | | YOY(%) | | YOY(%) | Composition(%) | | YOY(%) |
| Revenues from operations | 1,394,749 | 96.8 | 1,468,086 | 105.3 | 100.0 | 5,835,689 | 96.5 |
| Japan | 988,780 | 99.3 | 971,003 | 98.2 | 66.1 | 4,032,803 | 99.4 |
| North America | 374,899 | 91.8 | 468,689 | 125.0 | 31.9 | 1,690,713 | 91.1 |
| Others | 31,422 | 84.3 | 28,649 | 91.2 | 2.0 | 113,475 | 83.4 |
| Eliminations | (353) | - | (255) | - | - | (1,303) | - |
| Operating income | 81,483 | 99.5 | 84,141 | 103.3 | 100.0 | 364,573 | 103.5 |
| Japan | 71,831 | 96.2 | 77,486 | 107.9 | 92.1 | 299,251 | 103.9 |
| North America | 9,806 | 136.5 | 6,379 | 65.1 | 7.6 | 65,548 | 100.6 |
| Others | (158) | - | 272 | - | 0.3 | (238) | - |
| Eliminations | 2 | 103.0 | 2 | 84.3 | 0.0 | 11 | - |

Note: "Others" consists of the business results in China, etc.

^{*} Forecast capital expenditures for the overseas convenience store operations in the fiscal year ending February 28, 2018 include acquisition of part of the retail business of Sunoco LP by 7-Eleven, Inc.

IV. Interest-Bearing Debt

(Millions of yen)

| | Three Mont May 31, | | Three Mont May 31, | | Fiscal Yea Feb. 28, | |
|---------------------------------------|-----------------------|---------------|-----------------------|---------------|------------------------|--------------|
| | • | YOY(%)/change | - 1 | YOY(%)/change | i | YOY(%)/chang |
| Short-term loans | 132,226 | 96.7 | 153,334 | 116.0 | 150,376 | 115.0 |
| Current portion of long-term loans | 171,431 | 248.8 | 85,931 | 50.1 | 64,301 | 63.5 |
| Current portion of bonds | 40,000 | 66.7 | 65,000 | 162.5 | 50,000 | 125.0 |
| Commercial paper | - | - | - | - | - | |
| Sub-total | 343,657 | 129.4 | 304,265 | 88.5 | 264,678 | 97.3 |
| Bonds | 399,995 | 125.0 | 334,997 | 83.8 | 349,996 | 87.5 |
| Long-term loans | 278,232 | 74.8 | 402,039 | 144.5 | 433,814 | 120.2 |
| Commercial paper | - | - | - | - | - | |
| Sub-total | 678,227 | 98.0 | 737,036 | 108.7 | 783,811 | 103.0 |
| Total | 1,021,885 | 106.7 | 1,041,302 | 101.9 | 1,048,490 | 101 |
| Ratio to total assets (%) | 18.6 | +1.0 | 18.8 | +0.2 | 19.0 | +0. |
| Ratio to owners' equity (%) | 44.6 | +3.1 | 45.0 | +0.4 | 44.9 | +1.4 |
| egment Information excluding Financia | l Services | | | | · | |
| Domestic convenience store operations | - | - | - | - | - | |
| Overseas convenience store operations | 123,945 | 93.7 | 171,122 | 138.1 | 177,601 | 133. |
| Superstore operations | 4,162 | 76.6 | 2,887 | 69.4 | 3,187 | 71. |
| Department store operations | 169,906 | 99.9 | 187,883 | 110.6 | 187,908 | 110. |
| Specialty store operations | 48,905 | 103.3 | 51,990 | 106.3 | 53,735 | 109. |
| Others | - | - | - | - | - | |
| Corporate | 329,995 | 122.2 | 289,997 | 87.9 | 289,996 | 87. |
| Sub-total | 676,915 | 108.3 | 703,882 | 104.0 | 712,429 | 103. |
| Financial services | 344,970 | 103.7 | 337,420 | 97.8 | 336,060 | 96. |

106.7

Bond information

Total

(As of May 31, 2017)

101.9

1,048,490

101.5

1,041,302

| | Amount | Date of issue | Coupon | Redemption date |
|----------------------------------------|----------------|---------------|--------|-----------------|
| Issued by Seven & i Holdings | | | | |
| 3rd unsecured domestic straight bonds | 30 billion yen | Jul. 3, 2008 | 1.94% | Jun. 20, 2018 |
| 5th unsecured domestic straight bonds | 20 billion yen | Jun. 29, 2010 | 0.852% | Jun. 20, 2017 |
| 6th unsecured domestic straight bonds | 60 billion yen | Jun. 29, 2010 | 1.399% | Jun. 19, 2020 |
| 8th unsecured domestic straight bonds | 40 billion yen | Apr. 26, 2013 | 0.383% | Jun. 20, 2019 |
| 9th unsecured domestic straight bonds | 20 billion yen | Apr. 26, 2013 | 0.671% | Mar. 20, 2023 |
| 10th unsecured domestic straight bonds | 30 billion yen | Jun. 17, 2015 | 0.150% | Jun. 20, 2018 |
| 11th unsecured domestic straight bonds | 60 billion yen | Jun. 17, 2015 | 0.514% | Jun. 20, 2022 |
| 12th unsecured domestic straight bonds | 30 billion yen | Jun. 17, 2015 | 0.781% | Jun. 20, 2025 |
| Issued by Seven Bank | | | | |
| 6th unsecured domestic straight bonds | 30 billion yen | May 31, 2012 | 0.398% | Jun. 20, 2017 |
| 7th unsecured domestic straight bonds | 10 billion yen | May 31, 2012 | 0.613% | Jun. 20, 2019 |
| 8rd unsecured domestic straight bonds | 15 billion yen | Mar. 7, 2013 | 0.243% | Mar. 20, 2018 |
| 9th unsecured domestic straight bonds | 20 billion yen | Mar. 7, 2013 | 0.460% | Mar. 19, 2020 |
| 10th unsecured domestic straight bonds | 20 billion yen | Mar. 7, 2013 | 0.803% | Mar. 20, 2023 |
| 11th unsecured domestic straight bonds | 15 billion yen | Dec. 17, 2014 | 0.536% | Dec. 20, 2024 |
| | | | | |

1,021,885

Ratings

(As of June 30, 2017)

| - | | S&P | Moody's | R&I | JCR |
|--------------------|-------------|------|---------|-----|-----|
| Seven & i Holdings | Long-term | AA- | A1 | AA | AA+ |
| Seven-Eleven Japan | Long-term | AA- | - | - | AA+ |
| | Short-term* | A-1+ | P-1 | _ | |
| 7-Eleven, Inc. | Long-term | AA- | Baa1 | - | |
| Seven Bank | Long-term | A+ | - | AA | - |

^{*} From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

■ Results and Business Performance of Major Companies

I. Domestic convenience store operations

Seven-Eleven Japan

| Financial results | (Millions of yen) |
|-------------------|-------------------|
|-------------------|-------------------|

| | Three Mont May 31, | | Three Month May 31, 2 | | Fiscal Year Feb. 28, | | Fiscal Year Feb. 28, 2018 | |
|---------------------------------------------|-----------------------|--------|--------------------------|--------|-------------------------|--------|------------------------------|--------|
| · | | YOY(%) | | YOY(%) | | YOY(%) | | YOY(%) |
| Total store sales | 1,100,375 | 105.4 | 1,148,709 | 104.4 | 4,515,605 | 105.2 | 4,708,000 | 104.3 |
| Net sales of franchised stores | 1,073,055 | 105.5 | 1,124,240 | 104.8 | 4,409,084 | 105.4 | | |
| Revenues from operations | 203,226 | 105.8 | 209,865 | 103.3 | 833,743 | 105.1 | 857,800 | 102.9 |
| Franchise commission from franchised stores | 174,874 | 106.0 | 184,361 | 105.4 | 723,021 | 106.3 | | |
| Gross profit from operation | 183,846 | 105.9 | 192,544 | 104.7 | 758,400 | 105.9 | | |
| SG&A expenses | 125,507 | 108.6 | 132,957 | 105.9 | 514,907 | 107.0 | | |
| Advertising expenses | 17,581 | 109.9 | 17,318 | 98.5 | 69,002 | 103.8 | , | |
| Salaries and wages | 18,220 | 109.8 | 18,476 | 101.4 | 72,547 | 107.8 | | |
| Land and building rent | 37,319 | 110.0 | 40,611 | 108.8 | 154,863 | 110.3 | | |
| Depreciation and amortization | 14,086 | 116.6 | 15,356 | 109.0 | 58,829 | 113.6 | | |
| Utility expenses | 10,611 | 90.6 | 10,713 | 101.0 | 43,993 | 92.1 | | |
| Others | 27,688 | 109.7 | 30,481 | 110.1 | 115,671 | 107.4 | | |
| Operating income | 58,339 | 100.4 | 59,586 | 102.1 | 243,493 | 103.6 | 244,000 | 100.2 |

Sales by product category (total store sales)

| | lions | |
|--|-------|--|
| | | |
| | | |

| | | Months Ea y 31, 2010 | | Three Months Ended May 31, 2017 | | Fiscal Year Ended Feb. 28, 2017 | | | Fiscal Year Ending Feb. 28, 2018 (Forecast) | | |
|-------------------|-----------|-------------------------|----------------|------------------------------------|--------|------------------------------------|-----------|--------|---------------------------------------------|-----------|--------|
| | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) |
| Total store sales | 1,100,375 | 105.4 | 100.0 | 1,148,709 | 104.4 | 100.0 | 4,515,605 | 105.2 | 100.0 | 4,708,000 | 104.3 |
| Processed food | 290,499 | 107.1 | 26.4 | 299,813 | 103.2 | 26.1 | 1,183,088 | 106.0 | 26.2 | | |
| Fast food | 321,309 | 104.4 | 29.2 | 341,166 | 106.2 | 29.7 | 1,350,166 | 105.6 | 29.9 | | |
| Daily food | 149,651 | 107.0 | 13.6 | 157,373 | 105.2 | 13.7 | 614,122 | 106.0 | 13.6 | | |
| Nonfood | 338,915 | 104.4 | 30.8 | 350,356 | 103.4 | 30.5 | 1,368,228 | 103.9 | 30.3 | | |

Average daily sales per store

(Thousands of yen)

| | Three Months Ended May 31, 2016 | | Three Month May 31, | | Fiscal Yea Feb. 28, | | Fiscal Year Ending Feb. 28, 2018 (Forecast) | |
|---------------------|------------------------------------|--------|------------------------|--------|------------------------|--------|------------------------------------------------|--------|
| | | Change | | Change | | Change | | Change |
| All stores | 645 | (3) | 645 | ±0 | 657 | +1 | _ | |
| Newly opened stores | 527 | (18) | 565 | +38 | 533 | +3 | | |

Existing store sales increase

(%)

| | | Three Months Ended May 31, 2016 | Three Months Ended May 31, 2017 | Fiscal Year Ended Feb. 28, 2017 | Fiscal Year Ending Feb. 28, 2018 (Forecast) |
|---|-------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------------------|
| Е | xisting store sales increase | +1.7 | +1.4 | +1.8 | +1.5 |
| | Number of customers | ±0.0 | +0.2 | +0.1 | |
| | Average spending per customer | +1.7 | +1.2 | +1.7 | |

Gross profit margin by product category

(%)

| | Three Mont May 31, | | Three Month May 31, | | Fiscal Yea Feb. 28, | | Fiscal Yea Feb. 28, 2018 | |
|----------------|-----------------------|--------|------------------------|--------|------------------------|--------|-----------------------------|--------|
| | | Change | | Change | | Change | | Change |
| Total | 31.9 | +0.1 | 32.1 | +0.2 | 31.8 | +0.2 | 32.1 | +0.3 |
| Processed food | 39.3 | ±0.0 | 39.4 | +0.1 | 39.2 | +0.3 | | |
| Fast food | 35.8 | ±0.0 | 36.2 | +0.4 | 35.7 | +0.2 | | |
| Daily food | 33.4 | +0.3 | 33.5 | +0.1 | 33.4 | +0.2 | | |
| Nonfood | 21.4 | +0.3 | 21.1 | (0.3) | 21.0 | +0.1 | | |

II. Overseas convenience store operations

7-Eleven, Inc.

| Financial results | | | | | | | | | | | | ions of yen) |
|-----------------------------------------------------------------------|-------------------------|------------------------------|----------------|---------------|-----------------|----------------|---------------|-----------|-----------------------|----------------|-----------------------------------|-------------------|
| | Three Mo | onths En 31, 201 <i>6</i> | | Three M | Month r. 31, | | ed | | 7ear Ende 31, 2016 | | Fiscal Year E Dec. 31, 2017 (I | |
| l l | 14141. | -:- | OY(%) | Iviai | | | Y(%) | DCC. | | OY(%) | Dec. 31, 2017 (1 | YOY(%) |
| Total store sales | 630,08 | 8 | 97.4 | 721,6 | 86 | | 114.5 | 2,735,1 | 99 | 92.7 | 3,141,000 | 114.8 |
| Merchandise sales at | 68,91 | 3 | 92.9 | 64,5 | 524 | | 93.6 | 284,5 | 42 | 87.0 | | |
| directly operated stores Merchandise sales at franchised stores | 325,91 | 0 | 106.5 | 326,1 | .33 | | 100.1 | 1,336,7 | 35 | 95.4 | | |
| Gasolin sales | 235,26 | 5 | 88.2 | 331,0 |)29 | | 140.7 | 1,113,9 | 21 | 91.2 | | |
| Revenues from operations | 366,89 | 4 | 91.7 | 459,9 | 75 | | 125.4 | 1,658,54 | 12. | 91.1 | 1,978,000 | 119.3 |
| Merchandise sales | 68,91 | | 92.9 | 66,7 | | | 96.8 | 284,54 | | 87.0 | 1,570,000 | |
| Gasolin sales | 235,26 | 5 | 88.2 | 331,0 |)29 | | 140.7 | 1,113,9 | 21 | 91.2 | | |
| Other operating revenues | 62,71 | 5 | 106.0 | 62,2 | 228 | | 99.2 | 260,0 | 78 | 95.9 | | |
| Franchise commission from franchised stores | 57,91 | 6 | 106.7 | 56,9 | 948 | | 98.3 | 236,9 | 57 | 96.3 | / | |
| Gross profit from operations | 106,09 | 4 | 103.4 | 106,7 | 82 | | 100.6 | 449,3 | 34 | 95.1 | | |
| SG&A expenses | 93,87 | _ | 101.4 | 96,7 | | | 103.0 | 372,6 | | 94.3 | | |
| SG&A expenses (thousands of \$) | 813,81 | 1 | 104.7 | 851,3 | - | | 104.6 | 3,425,8 | | 105.0 | | |
| Directly operated stores* | 121,76 | _ | 90.3 | 124,7 | - | | 102.4 | 515,3 | _ | 97.7 | | |
| Operating income | 12,22 | _ | 122.0 | 10,0 | - | | 82.3 | 76,6 | _ | 99.0 | 89,000 | 116.1 |
| Operating income (thousands of dollar) | 105,95 | 1 | 126.0 | 88,5 | T | | 83.6 | 704,8 | _ | 110.2 | 809,091 | 114.8 |
| * Selling expenses of directly operate | ed stores. | | | | | | | | | | | |
| Sales by product category | | e cale |) (2) | | | | | | | | (Mill | ions of yen) |
| Saics by product categor | Three Mo | | | Three 1 | Month | ns End | ed | Fiscal Y | ear Ende | d | Fiscal Year E | |
| | | 31, 201 <i>6</i> | - | | r. 31, i | | | | 31, 2016 | | Dec. 31, 2017 (I | |
| | | | Composition(%) | | | - | omposition(%) | | | Composition(%) | | (%) Composition(% |
| Net sales | 630,088 | 97.4 | | 721,686 | 114 | - | - | 2,735,199 | 92.7 | | 3,141,000 114 | 1.8 |
| Merchandise sales | 394,823 | 103.8 | 100.0 | 390,657 | | 8.9 | 100.0 | 1,621,278 | 93.8 | 100.0 | | |
| Processed food | 154,744 | 104.7 | 39.2 | 153,268 | | 9.0 | 39.2 | 650,509 | 93.6 | 40.1 | | |
| Fast food | 59,342 | 104.9 | 15.0 | 55,965 | 9. | 4.3 | 14.3 | 244,299 | 93.3 | 15.1 | / | |
| Daily food | 25,804 | 99.0 | 6.5 | 25,723 | 9 | 9.7 | 6.6 | 101,814 | 92.2 | 6.3 | | |
| Nonfood | 154,930 | 103.4 | 39.2 | 155,700 | 10 | 0.5 | 39.9 | 624,655 | 94.5 | 38.5 | | |
| Gasolin sales | 235,265 | 88.2 | - | 331,029 | 14 | 0.7 | - | 1,113,921 | 91.2 | _ | | |
| Existing store sales incre | ase | | | | | | | | | | | (%) |
| | Three Mo | onths En 31, 201 <i>6</i> | | Three Ma | Month r. 31, | | ed | | ear Ende | d | Fiscal Year E Dec. 31, 2017 (I | |
| U.S. merchandise sales increase (dollar basis) | | 4.2 | | | (0.4) | | | | -2.1 | | +3.1 | |
| Average daily sales per s | tore | | | | | | | | | | | |
| Average daily sales per s | Three Me | onths En | ıded | Three N | Month | ns End | ed | Fiscal Y | ear Ende | ed | Fiscal Year E | Ending |
| | Mar. | 31, 2016 | 5 | Mai | r. 31, i | | | Dec. | 31, 2016 | | Dec. 31, 2017 (I | Forecast) |
| | | | Change | | | Cł | nange | | | Change | | Change |
| All stores (dollar) | 4,428 | | +143 | 4,3 | - | | (36) | 4,76 | | +74 | | |
| All stores (thousands of yen) | 51 | l I | ±0 | 4 | 99 | | (12) | 51 | .9 | (50) | | |
| Merchandise gross profit | | | | | | | | | | | F: 117 | (%) |
| | Three Mo | onths En $31,201\epsilon$ | | Three Mar | Month r. 31, | | ed | | 7ear Ende 31, 2016 | | Fiscal Year E Dec. 31, 2017 (I | |
| l | 1711111 | === | Change | 17101 | | | nange | Dec. | - : | Change | | Change |
| Gross profit margin | 34.8 | 3 | +0.2 | 34 | 1.3 | | (0.5) | 34 | .8 | +0.2 | 34.9 | +0.1 |
| Gasoline | | - | | | | | | | • | | | |
| Gusonne | Three Mo | onths En | ıded | Three 1 | Month | ns End | ed | Fiscal Y | ear Ende | d | Fiscal Year E | Ending |
| | Mar. | 31, 201 <i>6</i> | | Mai | r. 31, i | | | Dec. | 31, 2016 | | Dec. 31, 2017 (I | |
| | | | /(%)/change | | - | YOY(9 | %)/change | | | (%)/change | | YOY(%)/change |
| Sales (thousands of dollar) | 2,039,570 | | 91.2 | 2,913,9 | - | | 142.9 | 10,240,13 | | 101.5 | | |
| Gallons sold (thousands of gallon) Margin (cents per gallon)* | 1,125,025 | | (0.17) | 1,269,4 | - | | +0.16 | 4,910,02 | _ | +0.25 | | |
| | 17.90 | ' <u> </u> | (0.17) | 16. | 00 | | +0.10 | 20.0 | ¹³ | +0.23 | | |
| Average retail price (dollars per gallon) | 1.9 | 1 | (0.42) | 2. | 38 | | +0.47 | 2.1 | 7 | (0.28) | | |
| Retail fuel margin | 19.1: | 5 | +0.18 | 18. | 15 | | (1.00) | 20.5 | 50 | (1.01) | | |
| (cents per gallon) | | | | | | | (1.00) | 20.0 | | (1.01) | | |
| *Gross profit is shown for the entire | _ | | ding wholes | ale business. | | | | | | | | |
| Exchange rates (Income | statements) Three Mo | | dod — | _ Th | Mand | oc E1 | ad | F:13 | Zoon Em 1 | vd ——— | Fiscal Year E | (yen) |
| | | onths En $31,201\epsilon$ | | Three Ma | | ıs End 2017 | eu | | ear Ende 31, 2016 | | Dec. 31, 2017 (I | |
| U.S. \$1= | | 5.35 | | | 113.6 | | | | 8.78 | | 110.00 | |
| | | | | | | | | | | | | |

■. Superstore Operations

Ito-Yokado

| Financial results | (Millions of ven) |
|-------------------|-------------------|

| | Three Mont | hs Ended | Three Mont | hs Ended | Fiscal Year | Ended | Fiscal Year | Ending |
|-------------------------------|------------|----------|------------|----------|-------------|--------|---------------|------------|
| | May 31, | 2016 | May 31, | 2017 | Feb. 28, 2 | 2017 | Feb. 28, 2018 | (Forecast) |
| | | YOY(%) | | YOY(%) | | YOY(%) | | YOY(%) |
| Revenues from operations | 316,168 | 98.4 | 311,245 | 98.4 | 1,255,017 | 97.3 | 1,260,000 | 100.4 |
| Net sales | 307,155 | 98.3 | 303,581 | 98.8 | 1,219,252 | 97.1 | 1,230,000 | 100.9 |
| Gross profit from operation | 79,639 | 96.9 | 78,164 | 98.1 | 316,932 | 98.9 | | |
| SG&A expenses | 79,231 | 96.4 | 77,469 | 97.8 | 316,879 | 94.8 | | |
| Advertising expenses | 4,681 | 56.6 | 5,094 | 108.8 | 19,389 | 57.7 | | |
| Salaries and wages | 33,239 | 103.1 | 33,294 | 100.2 | 133,112 | 100.7 | / | |
| Land and building rent | 15,370 | 100.5 | 14,956 | 97.3 | 61,687 | 100.8 | | |
| Depreciation and amortization | 3,531 | 115.6 | 3,209 | 90.9 | 13,654 | 104.0 | | |
| Utility expenses | 4,117 | 83.9 | 3,622 | 88.0 | 15,779 | 81.7 | | |
| Others | 18,291 | 99.5 | 17,292 | 94.5 | 73,256 | 97.6 | | |
| Operating income | 407 | - | 695 | 170.5 | 52 | - | 4,000 | - |

| Sa | les by product categ | ory | | | | | | | | | (Mill | ions of yen) |
|----|----------------------|---------|-----------|----------------|---------|------------|----------------|-----------|----------|----------------|---------------|--------------|
| | | Three N | Months E | nded | Three N | Months E | nded | Fiscal | Year End | ed | Fiscal Year | · Ending |
| | | Mag | y 31, 201 | 5 | May | y 31, 201' | 7 | Feb. | 28, 2017 | | Feb. 28, 2018 | (Forecast) |
| | | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) |
| Ne | t sales | 307,155 | 98.3 | 100.0 | 303,581 | 98.8 | 100.0 | 1,219,252 | 97.1 | 100.0 | 1,230,000 | 100.9 |
| | Merchandise sales | 222,758 | 97.0 | 72.5 | 219,277 | 98.4 | 72.2 | 886,930 | 95.2 | 72.7 | | |
| | Apparel | 47,596 | 97.3 | 15.5 | 43,955 | 92.4 | 14.5 | 179,027 | 95.7 | 14.7 | | |
| | Household goods | 30,413 | 86.0 | 9.9 | 42,021 | 138.2 | 13.8 | 122,445 | 85.7 | 10.0 | / | |
| | Food | 144,748 | 99.6 | 47.1 | 133,300 | 92.1 | 43.9 | 585,457 | 97.3 | 48.0 | | |
| | Tenants | 82,015 | 102.0 | 26.7 | 82,351 | 100.4 | 27.1 | 322,191 | 102.4 | 26.4 | | |
| | Others | 2,381 | 98.8 | 0.8 | 1,951 | 82.0 | 0.6 | 10,130 | 107.0 | 0.8 | | |

| Existing store sales incr | ease | | | (%) |
|-------------------------------|--------------------|--------------------|-------------------|--------------------------|
| | Three Months Ended | Three Months Ended | Fiscal Year Ended | Fiscal Year Ending |
| | May 31, 2016 | May 31, 2017 | Feb. 28, 2017 | Feb. 28, 2018 (Forecast) |
| Existing store sales increase | (2.9) | (3.2) | (4.2) | ±0.0 |
| Apparel | (4.7) | (4.7) | (6.3) | |
| Household goods | (6.1) | (1.4) | (7.1) | |
| Food | (1.6) | (3.3) | (2.9) | |
| Number of customers | (2.9) | (3.1) | (4.4) | |
| Average spending per customer | ±0.0 | (0.1) | +0.3 | |

s profit margin by product category

| G | ross pront margin by | product cate | gory | | | | | | (%) |
|---|----------------------|--------------|--------------|------------|--------------|-------------|---------------|-------------|---------------|
| | | Three Mont | hs Ended | Three Mont | hs Ended | Fiscal Year | Ended | Fiscal Year | Ending Ending |
| | | May 31, | May 31, 2016 | | May 31, 2017 | | Feb. 28, 2017 | | (Forecast) |
| | | | Change | | Change | | Change | | Change |
| T | otal | 29.2 | (0.6) | 29.7 | +0.5 | 29.1 | +0.5 | 30.1 | +1.0 |
| | Apparel | 33.8 | (2.6) | 33.8 | ±0.0 | 32.5 | +0.2 | | |
| | Household goods | 30.1 | (1.2) | 31.1 | +1.0 | 30.2 | +0.5 | | |
| | Food | 27.4 | +0.3 | 27.9 | +0.5 | 27.8 | +0.6 | | |
| _ | | | | | | | | | |

<Concerning the Business Reorganization of Ito-Yokado>

The cosmetic and drug sales areas in Ito-Yokado's household goods division were carved out in a corporate split and transferred to

Seven Bi no Garden Co., LTD.; however, to facilitate a flexible sales area reorganization at Ito-Yokado, it absorbed Seven Bi no Garden Co., LTD. on March 1, 2017.

As a result, the result for three months ended May 31, 2017 and the forecast for the fiscal year ending February 28, 2018 reflect the figures for Seven Bi no Garden Co., LTD.

Furthermore, since the forecast uses figures from after reorganizing the existing store sales, there is no impact on the existing store sales growth. The impact on the gross profit margin is negligible.

York-Benimaru

Financial results (Millions of yen)

| | Three Mont | hs Ended | Three Mont | hs Ended | Fiscal Year | r Ended | Fiscal Year Ending |
|-------------------------------|------------|----------|------------|----------|-------------|---------|--------------------------|
| | May 31, | 2016 | May 31, | 2017 | Feb. 28, | 2017 | Feb. 28, 2018 (Forecast) |
| | | YOY(%) | | YOY(%) | | YOY(%) | YOY(%) |
| Revenues from operations | 105,667 | 104.2 | 108,780 | 102.9 | 426,172 | 103.2 | 447,000 104. |
| Net sales | 103,885 | 104.2 | 106,810 | 102.8 | 418,729 | 103.1 | 440,000 105. |
| Gross profit from operation | 26,009 | 104.7 | 26,485 | 101.8 | 106,240 | 104.0 | |
| SG&A expenses | 22,377 | 104.0 | 23,204 | 103.7 | 92,185 | 103.8 | |
| Advertising expenses | 1,591 | 99.8 | 1,736 | 109.1 | 6,624 | 99.4 | |
| Salaries and wages | 11,872 | 105.1 | 12,312 | 103.7 | 48,472 | 105.5 | |
| Land and building rent | 2,323 | 103.2 | 2,377 | 102.4 | 9,378 | 102.6 | |
| Depreciation and amortization | 1,060 | 113.3 | 1,230 | 116.0 | 4,519 | 115.0 | |
| Utility expenses | 1,294 | 84.5 | 1,181 | 91.3 | 5,413 | 88.3 | |
| Others | 4,234 | 108.4 | 4,364 | 103.1 | 17,777 | 104.7 | |
| Operating income | 3,632 | 108.9 | 3,281 | 90.3 | 14,054 | 105.5 | 14,700 104. |

Note: Results including Life Foods represent internal management reporting figures.

Sales by product category (Millions of yen)

| | | | Months Er 31, 2016 | | | Months Er 31, 2017 | | | Year End 28, 2017 | | Fiscal Year Ending Feb. 28, 2018 (Forecast) |
|-----|-------------------|---------|-----------------------|----------------|---------|-----------------------|-------|---------|----------------------|-------|------------------------------------------------|
| | | | | Composition(%) | | YOY(%) | | | YOY(%) | | YOY(%) |
| Net | sales | 103,885 | 104.2 | 100.0 | 106,810 | 102.8 | 100.0 | 418,729 | 103.1 | 100.0 | 440,000 105.1 |
| N | Ierchandise sales | 89,191 | 104.5 | 85.9 | 91,677 | 102.8 | 85.8 | 360,290 | 103.2 | 86.0 | / |
| | Food | 80,671 | 104.9 | 77.7 | 83,596 | 103.6 | 78.2 | 325,026 | 103.9 | 77.6 | |
| | Fresh food | 36,122 | 104.5 | 34.8 | 37,371 | 103.5 | 35.0 | 145,105 | 104.0 | 34.6 | |
| | Processed food | 24,389 | 104.6 | 23.5 | 25,317 | 103.8 | 23.7 | 98,819 | 103.2 | 23.6 | |
| | Daily food | 20,159 | 106.0 | 19.4 | 20,907 | 103.7 | 19.5 | 81,101 | 104.7 | 19.4 | |
| | Apparel | 3,671 | 99.0 | 3.5 | 3,277 | 89.3 | 3.1 | 14,967 | 94.2 | 3.6 | |
| | Household goods | 4,849 | 102.1 | 4.7 | 4,803 | 99.1 | 4.5 | 20,296 | 99.5 | 4.8 | |
| T | enants | 14,693 | 102.5 | 14.1 | 15,132 | 103.0 | 14.2 | 58,439 | 102.1 | 14.0 | |
| | Life Foods* | 12,108 | 103.1 | 11.6 | 12,447 | 102.8 | 11.7 | 48,856 | 102.7 | 11.7 | |
| | Others | 2,585 | 99.8 | 2.5 | 2,685 | 103.9 | 2.5 | 9,583 | 99.0 | 2.3 | |

 $[\]hbox{** Represents sales amount for delicatessen items in York-Benimaru stores}.$

Existing store sales increase

(%)

| | Three Months Ended May 31, 2016 | Three Months Ended May 31, 2017 | Fiscal Year Ended Feb. 28, 2017 | Fiscal Year Ending Feb. 28, 2018 (Forecast) |
|-------------------------------|------------------------------------|------------------------------------|------------------------------------|------------------------------------------------|
| Existing store sales increase | +1.7 | (0.3) | +0.5 | +1.2 |
| Food | +2.0 | +0.3 | +0.9 | |
| Apparel | +0.6 | (12.0) | (3.9) | |
| Household goods | +4.0 | (2.5) | +0.5 | |
| Number of customers | +1.6 | +1.0 | +0.8 | |
| Average spending per customer | ±0.0 | (1.3) | (0.3) | |

Gross profit margin by product category

(%)

| _ | 000 prome | product care | 5°-7 | | | | | | () |
|------------------------------------|-----------|--------------|----------|------------|--------------------|------|---------------|-------------|------------|
| | | Three Mont | hs Ended | Three Mont | Three Months Ended | | r Ended | Fiscal Year | Ending |
| | | May 31, | 2016 | May 31, | May 31, 2017 | | Feb. 28, 2017 | | (Forecast) |
| | · | | Change | | Change | | Change | | Change |
| Total | | 25.6 | +0.1 | 25.1 | (0.5) | 25.8 | +0.1 | 26.0 | +0.2 |
| | Food | 25.2 | +0.1 | 24.8 | (0.4) | 25.5 | +0.1 | | |
| | Apparel | 31.2 | (0.6) | 32.0 | +0.8 | 31.5 | +0.7 | | |
| Total Food Apparel Household goods | | 26.9 | (0.2) | 26.8 | (0.1) | 26.8 | +0.2 | | |

^{*} Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

IV. Department Store Operations

Sogo & Seibu

Financial results (Millions of yen)

| | Three Montl | na Endad | Three Mont | as Endad | Fiscal Year | r Endad | Fiscal Year | Ending |
|-------------------------------|-------------|----------|------------|----------|-------------------------|---------|---------------|--------|
| | May 31, | | May 31, | | Fiscal Teal Feb. 28, | | Feb. 28, 2018 | |
| | 1v1uy 51, | YOY(%) | 17147 51, | YOY(%) | 1 66. 26, | YOY(%) | 100.20,2010 | YOY(%) |
| Revenues from operations | 182,703 | 94.4 | 169,927 | 93.0 | 760,692 | 94.7 | 708,900 | 93.2 |
| Net sales | 179,702 | 94.4 | 166,989 | 92.9 | 747,951 | 94.6 | 696,200 | 93.1 |
| Gross profit from operation | 40,659 | 93.0 | 37,643 | 92.6 | 165,647 | 93.1 | | |
| SG&A expenses | 40,646 | 94.1 | 37,263 | 91.7 | 161,306 | 94.6 | | |
| Advertising expenses | 6,808 | 91.8 | 6,183 | 90.8 | 25,467 | 94.3 | | |
| Salaries and wages | 10,471 | 94.2 | 9,580 | 91.5 | 41,770 | 95.0 | / | |
| Land and building rent | 10,101 | 97.5 | 9,519 | 94.2 | 40,523 | 97.9 | | |
| Depreciation and amortization | 2,798 | 93.0 | 2,408 | 86.1 | 10,664 | 90.7 | | |
| Utility expenses | 2,091 | 82.4 | 1,778 | 85.0 | 8,473 | 83.1 | | |
| Others | 8,374 | 95.9 | 7,792 | 93.1 | 34,406 | 95.1 | | |
| Operating income | 13 | 2.6 | 380 | - | 4,341 | 58.6 | 5,000 | 115.2 |

Sales results of major stores (Millions of yen)

| Sures resures of major see | - 40 | | | | | | (|
|----------------------------|-------------|----------|-------------|--------------|-------------|--------|--------------------------|
| | Three Montl | ns Ended | Three Montl | hs Ended | Fiscal Year | | Fiscal Year Ending |
| | May 31, | 2016 | May 31, | May 31, 2017 | | 2017 | Feb. 28, 2018 (Forecast) |
| | | YOY(%) | | YOY(%) | | YOY(%) | YOY(%) |
| Ikebukuro (flagship store) | 44,830 | 97.6 | 44,304 | 98.8 | 186,597 | 98.2 | |
| Yokohama | 26,073 | 95.5 | 26,058 | 99.9 | 109,690 | 96.1 | |
| Chiba | 17,698 | 95.5 | 17,950 | 101.4 | 73,381 | 96.5 | |
| Kobe | 11,062 | 98.8 | 10,799 | 97.6 | 45,197 | 96.7 | |
| Hiroshima | 9,711 | 96.5 | 9,650 | 99.4 | 41,438 | 96.1 | |
| Shibuya | 9,985 | 99.4 | 10,166 | 101.8 | 41,779 | 98.6 | |
| Omiya | 7,852 | 95.0 | 7,849 | 100.0 | 33,058 | 98.2 | |

Note: Store sales include corporate sales.

(Millions of yen) Sales by product category

| | · · · · · · · · · · · · · · · · · · · | | | | | | | | | | | |
|-----------|---------------------------------------|---------|--------------------|----------------|---------|--------------|----------------|-------------------|--------|-------------------------|-------------|--------|
| • | | Three N | Three Months Ended | | Three M | Ionths Er | nded | Fiscal Year Ended | | | Fiscal Year | Ending |
| | | May | 31, 2016 | 5 | May | May 31, 2017 | | Feb. 28, 2017 | | Feb. 28, 2018 (Forecast | | |
| | | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) |
| Net sales | | 179,702 | 94.4 | 100.0 | 166,989 | 92.9 | 100.0 | 747,951 | 94.6 | 100.0 | 696,200 | 93.1 |
| Merchano | dise sales | 125,001 | 93.2 | 69.6 | 115,323 | 92.3 | 69.1 | 524,410 | 93.4 | 70.1 | | |
| Appare | el | 72,840 | 91.3 | 40.5 | 65,933 | 90.5 | 39.5 | 291,470 | 91.9 | 39.0 | | |
| House | hold goods | 17,039 | 91.9 | 9.5 | 16,025 | 94.1 | 9.6 | 75,770 | 93.4 | 10.1 | | |
| Food | | 35,121 | 98.2 | 19.5 | 33,364 | 95.0 | 20.0 | 157,168 | 96.4 | 21.0 | | |
| Tenants | | 44,620 | 96.7 | 24.8 | 42,508 | 95.3 | 25.5 | 183,696 | 97.4 | 24.6 | | |
| Corporate | e sales | 10,080 | 99.6 | 5.6 | 9,157 | 90.8 | 5.5 | 39,844 | 97.9 | 5.3 | | |

Existing store sales increase (%) Three Months Ended Three Months Ended Existing store sales increase (0.6)(2.7)(0.5)

Gross profit margin by product category (%)

| | | Three Mont | | Three Mont | | Fiscal Year | | Fiscal Year | |
|---|-----------------|------------|--------------|------------|--------------|-------------|---------------|-------------|------------|
| | | May 31, | May 31, 2016 | | May 31, 2017 | | Feb. 28, 2017 | | (Forecast) |
| | | i | Change | | Change | | Change | | Change |
| T | otal | 24.7 (0.4) | | 24.5 | (0.2) | 23.9 | (0.4) | 24.2 | +0.3 |
| | Apparel | 29.5 | (0.2) | 29.5 | ±0.0 | 28.2 | (0.5) | | |
| | Household goods | 23.9 | (0.2) | 23.7 | (0.2) | 23.6 | (0.1) | | |
| | Food | 14.9 | (0.2) | 15.0 | +0.1 | 16.0 | (0.2) | | |

V. Financial services

Seven Bank

Number of ATMs

(1) Domestic installation

| | Three Month May 31, 2 | | Three Month May 31, 2 | | Fiscal Year Ended Feb. 28, 2017 | |
|----------------------------|--------------------------|--------|--------------------------|--------|------------------------------------|--------|
| | | Change | | Change | | Change |
| Total | 22,653 | +1,337 | 23,522 | +869 | 23,353 | +965 |
| Net ATMs in the Group | 20,578 | +1,028 | 21,387 | +809 | 21,232 | +859 |
| Seven-Eleven Japan | 19,973 | +983 | 20,769 | +796 | 20,606 | +829 |
| Ito-Yokado | 323 | +5 | 296 | (27) | 312 | (8) |
| York-Benimaru | 118 | +32 | 157 | +39 | 148 | +33 |
| York Mart | 72 | +3 | 75 | +3 | 74 | +5 |
| Others | 92 | +5 | 90 | (2) | 92 | ±0 |
| Net ATMs outside the Group | 2,075 | +309 | 2,135 | +60 | 2,121 | +106 |

(2) Overseas installation

| | Three Months Mar. 31, 2 | | Three Month Mar. 31, 2 | | Fiscal Year Ended Dec. 31, 2016 | |
|---------------|----------------------------|--------|---------------------------|--------|------------------------------------|--------|
| | | Change | | Change | | Change |
| North America | 6,451 | +74 | 5,829 | (622) | 6,227 | (398) |

Average number of transaction per day per ATM during the period

| | Three Months | | Three Months Ended May 31, 2017 | | Fiscal Year Ended Feb. 28, 2017 | |
|--------------------------------|--------------|--------|---------------------------------|---------------|------------------------------------|-------|
| | May 31, 2 | Change | May 31, 2 | O17 Change | Feb. 28, 2017 Change | |
| Average number of transactions | 96.3 | (3.8) | 94.7 | (1.6) | 95.6 | (3.6) |

International money transfer service

(Thousands)

| | | | | | | (, |
|--------------------------------|--------------|--------|--------------|--------|-------------------|--------|
| | Three Month | | Three Month | | Fiscal Year Ended | |
| | May 31, 2016 | | May 31, 2017 | | Feb. 28, 2017 | |
| | | Change | | Change | | Change |
| Number of contract accounts | 153 | +44 | 191 | +38 | 182 | +38 |
| Cumulative number of transfers | 223 | +44 | 254 | +31 | 967 | +164 |

Seven Card Service / Seven CS Card Service

Number of credit cards, point cards and cash cards

(10 thousands)

| | Three Month May 31, 2 | | Three Month May 31, 2 | | Fiscal Year Ended Feb. 28, 2017 | |
|--------------------------------|--------------------------|--------|--------------------------|--------|------------------------------------|--------|
| | | Change | | Change | | Change |
| Credit cards | 669 | (12) | 662 | (7) | 670 | (3) |
| SEVEN CARD plus / SEVEN CARD | 348 | (13) | 346 | (2) | 347 | (4) |
| CLUB ON/Millennium CARD SAISON | 321 | +1 | 316 | (5) | 323 | +1 |
| Electronic money (nanaco) | 4,717 | +779 | 5,494 | +777 | 5,350 | +807 |

Notes: 1. SEVEN CARD plus / SEVEN CARD and CLUB ON/Millennium CARD SAISON issued represent only the number of effective card members.

^{2.} CLUB ON/Millennium CARD SAISON does not include dedicated cards for point services, without credit functions.

^{3.} The number of nanaco includes the number of mobile nanaco holders.

VI. Specialty store operations

Seven & i Food Systems

| Financial results | | | | | | | (Mil | lions of yen) | |
|-----------------------------|--------------------|--------|--------------|--------------------|---------------|-------------------|---------------|--------------------|--|
| | Three Months Ended | | Three Mont | Three Months Ended | | Fiscal Year Ended | | Fiscal Year Ending | |
| | May 31, | 2016 | May 31, 2017 | | Feb. 28, 2017 | | Feb. 28, 2018 | (Forecast) | |
| | | YOY(%) | | YOY(%) | | YOY(%) | | YOY(%) | |
| Revenues from operations | 21,005 | 98.4 | 20,425 | 97.2 | 82,562 | 98.5 | 83,200 | 100.8 | |
| Net sales | 20,965 | 98.4 | 20,384 | 97.2 | 82,394 | 98.5 | 83,100 | 100.9 | |
| Gross profit from operation | 13,346 | 96.8 | 12,989 | 97.3 | 52,516 | 97.9 | | | |

(%) [Restaurant division] Existing store sales increase 8. 2018 (Fo Existing store sales increase (0.8)(2.8)(4.7)+3.4Number of customers +0.3(3.6) ± 0.0 (5.0)+2.9 (2.8)Average spending per customer

12,815

173

95.1

52,001

515

98.8

50.4

600

116.4

| Change | C

13,472

(125)

101.6

Nissen Holdings

SG&A expenses

Operating income

**The fiscal year ended February 28, 2017 is a 14-month period due to changing the fiscal year-end from December 20 to February 28. Figures for three months ended May 31, 2016 are for the period from December 21, 2015 to March 20, 2016.

| | | | | | | (Mil | lions of yen) |
|--------------------|-----------------------------|--------------------------------------------------------------------|-----------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Three Months Ended | | Three Mont | Three Months Ended Fiscal Ye | | r Ended | Fiscal Year | Ending |
| May 31, 2016 | | May 31, 2017 | | Feb. 28, 2017 | | Feb. 28, 2018 (Forecast) | |
| | YOY(%) | | YOY(%) | | YOY(%) | | YOY(%) |
| 26,604 | 70.4 | 24,053 | 90.4 | 139,226 | 87.7 | 105,900 | 76.1 |
| 9,526 | 67.5 | 8,760 | 92.0 | 42,743 | 75.7 | _ | |
| 12,518 | 74.0 | 9,982 | 79.7 | 57,840 | 89.1 | | |
| (2,992) | - | (1,221) | - | (15,097) | - | (5,600) | - |
| | May 31, 26,604 9,526 12,518 | May 31, 2016 YOY(%) 26,604 70.4 9,526 67.5 12,518 74.0 | May 31, 2016 May 31, 2016 YOY(%) 26,604 70.4 24,053 9,526 67.5 8,760 12,518 74.0 9,982 | May 31, 2016 May 31, 2017 YOY(%) YOY(%) 26,604 70.4 24,053 90.4 9,526 67.5 8,760 92.0 12,518 74.0 9,982 79.7 | May 31, 2016 May 31, 2017 Feb. 28, YOY(%) 26,604 70.4 24,053 90.4 139,226 9,526 67.5 8,760 92.0 42,743 12,518 74.0 9,982 79.7 57,840 | May 31, 2016 May 31, 2017 Feb. 28, 2017 YOY(%) YOY(%) YOY(%) 26,604 70.4 24,053 90.4 139,226 87.7 9,526 67.5 8,760 92.0 42,743 75.7 12,518 74.0 9,982 79.7 57,840 89.1 | Three Months Ended May 31, 2016 Three Months Ended May 31, 2017 Feb. 28, 2017 Feb. 28, 2018 YOY(%) YOY(%) YOY(%) 26,604 70.4 24,053 90.4 139,226 87.7 105,900 9,526 67.5 8,760 92.0 42,743 75.7 12,518 74.0 9,982 79.7 57,840 89.1 |

| [Reference] Financial results | 3 | | | | | | (Mil | lions of yen) |
|-------------------------------|--------------------|--------------------|------------|---------------------------|------------|--------------------|---------------|---------------|
| | Three Months Ended | | Three Mont | Three Months Ended Fiscal | | r Ended | Fiscal Year | Ending |
| | May 31, 2 | 2016* ¹ | May 31, 2 | 2017 ^{*1} | Feb. 28, 2 | 2017* ² | Feb. 28, 2018 | (Forecast)*2 |
| | | YOY(%) | | YOY(%) | | YOY(%) | | YOY(%) |
| Net sales | 28,869 | | 24,053 | 83.3 | 120,803 | | 105,900 | 87.7 |
| Gross profit from operation | 10,391 | | 8,760 | 84.3 | 35,964 | | | |
| SG&A expenses | 12,766 | | 9,982 | 78.2 | 48,383 | | | |
| Operating income | (2,375) | | (1,221) | - | (12,420) | | (5,600) | - |

^{*1.} Figures for three months ended May 31, 2016 restated for the period from February 21, 2016 to May 20, 2016 for reference. YoY figures are restated for reference.

VII. Group Strategy

(1) Seven Premium

| (1) Deven 1 remium | | | | | | | | |
|-------------------------|--------------------|--------|------------|--------------------------|----------|----------|---------------|------------|
| | Three Months Ended | | Three Mont | Months Ended Fiscal Year | | ır Ended | Fiscal Year | Ending : |
| | May 31, | 2016 | May 31. | , 2017 | Feb. 28, | 2017 | Feb. 28, 2018 | (Forecast) |
| | | Change | | Change | | Change | | Change |
| Sales (billions of yen) | 2,840 | +470 | 3,050 | +210 | 11,500 | +1,490 | 13,200 | +1,700 |
| Items | 3,400 | +480 | 3,800 | +400 | 3,650 | +350 | - | - |

(2) EC sales (Millions of yen)

| | Three Months Ended | | Three Mont | hs Ended | Fiscal Yea | r Ended | Fiscal Year Ending | |
|---------------------------------|--------------------|--------|------------|----------|------------|---------|--------------------------|--|
| | May 31, 2016 | | May 31, | 2017 | Feb. 28, | 2017 | Feb. 28, 2018 (Forecast) | |
| | | Change | | Change | | Change | Change | |
| Omni-Channel sales | 22,712 | / | 25,039 | +2,327 | 97,660 | +12,218 | 140,000 +42,340 | |
| Seven Net Shopping | 2,620 | / | 4,942 | +2,322 | 14,104 | +5,445 | | |
| Seven-Meal *1 | 6,083 | / | 6,237 | +154 | 26,678 | +3,589 | | |
| Ito-Yokado | 475 | / | 871 | +396 | 2,661 | +2,120 | | |
| Ito-Yokado's Net Supermarket *1 | 11,333 | / | 10,761 | (572) | 44,735 | +1,318 | | |
| Akachan Honpo*2 | 1,604 | / | 1,412 | (192) | 5,617 | (967) | | |
| Sogo & Seibu | 363 | | 495 | +132 | 2,851 | +480 | | |
| LOFT | 85 | / | 213 | +128 | 592 | +436 | | |
| Other | 147 | | 105 | (42) | 422 | (204) | | |

^{*1} Delivery-type service while others are mail order sales-type services.

^{*}From the fiscal year ending February 28, 2018, the restaurant division has comprised only the Denny's brand. Previous fiscal year's growth in existing store sales and merchandise gross profit margin have been changed to reflect this change.

^{*2.} Figure for the fiscal year ended February 28, 2017 are restated for the period from February 21, 2016 to February 28, 2017 for reference. YoY projection figures are restated for reference.

^{*2} Sales through the "omni7" website from September 2016.

III. Capital Expenditures, Depreciation and Amortization of Major Companies

(Millions of yen)

| | Three Month May 31, 2 | | Three Months May 31, 20 | | Fiscal Year l Feb. 28, 20 | | Fiscal Year Er Feb. 28, 2018 (F | |
|-----------------------------------------|--------------------------|---------|-------------------------|--------|------------------------------|---------|------------------------------------|--------|
| | | YOY(%) | | YOY(%) | | YOY(%) | | YOY(%) |
| Domestic convenience store operations | | | | | | | | |
| Seven-Eleven Japan | | | | | | | | |
| Total capital expenditures | 24,350 | 75.7 | 22,242 | 91.3 | 125,045 | 100.4 | 180,000 | 143.9 |
| Investment to new stores | 14,802 | 81.5 | 14,566 | 98.4 | 74,070 | 92.6 | | |
| Investment to existing stores and other | 9,005 | 74.4 | 7,204 | 80.0 | 45,733 | 121.0 | | |
| Software development | 542 | 28.5 | 471 | 86.9 | 5,241 | 77.6 | | |
| Depreciation and amortization | 14,086 | 116.6 | 15,356 | 109.0 | 58,829 | 113.6 | 67,500 | 114.7 |
| Overseas convenience store operations | | | <u> </u> | | , | | | |
| 7-Eleven, Inc. | | | | | | | | |
| Total capital expenditures* | 26,156 | 144.2 | 21,321 | 81.5 | 216,776 | 135.7 | 510,000 | 235.3 |
| Investment to new stores and other | 13,439 | 159.2 | 11,369 | 84.6 | 161,327 | 155.3 | | |
| Investment to existing stores and other | 9,535 | 119.5 | 9,702 | 101.8 | 48,233 | 100.9 | | |
| Software development | 3,182 | 185.3 | 249 | 7.8 | 7,216 | 89.2 | | |
| Depreciation and amortization | 16,749 | 107.2 | 17,740 | 105.9 | 64,992 | 99.4 | 69,000 | 106.2 |
| Superstore operations | | | | | , | | | |
| Ito-Yokado | | | | | | | | |
| Capital expenditures | 19,374 | 141.0 | 2,416 | 12.5 | 30,636 | 52.3 | 19,300 | 63.0 |
| | [12,345] | [89.8] | - | - | [23,607] | [68.9] | | |
| Investment to new stores | 17,034 | 247.2 | 131 | 0.8 | 19,032 | 53.9 | | |
| | [10,005] | [145.2] | - | - | [12,003] | [109.0] | | |
| Investment to existing stores and other | 2,117 | 45.8 | 2,144 | 101.3 | 11,136 | 70.3 | | |
| Software development | 223 | 10.0 | 141 | 63.2 | 468 | 6.3 | | |
| Depreciation and amortization | 3,531 | 115.6 | 3,209 | 90.9 | 13,654 | 104.0 | 13,050 | 95.6 |
| York-Benimaru | | | | | | | | |
| Total capital expenditures | 2,979 | 118.8 | 3,368 | 113.0 | 12,330 | 115.9 | 15,000 | 121.7 |
| Investment to new stores | 2,314 | 147.6 | 2,281 | 98.6 | 8,934 | 128.4 | | |
| Investment to existing stores and other | 636 | 69.8 | 1,029 | 161.8 | 3,280 | 94.5 | | |
| Software development | 29 | 100.5 | 57 | 197.4 | 116 | 54.7 | | |
| Depreciation and amortization | 1,060 | 113.3 | 1,230 | 116.0 | 4,519 | 115.0 | 5,200 | 115.1 |
| Department store operations | | | | | | | | |
| Sogo & Seibu | | | | | | | | |
| Total capital expenditures | 3,471 | 84.3 | 2,379 | 68.5 | 11,773 | 93.1 | 13,000 | 110.4 |
| Investment to new stores | - | - | - | - | - | | | |
| Investment to existing stores and other | 3,243 | 94.1 | 2,234 | 68.9 | 10,977 | 102.3 | | |
| Software development | 228 | 33.9 | 145 | 63.6 | 796 | 41.5 | | |
| Depreciation and amortization | 2,798 | 93.0 | 2,408 | 86.1 | 10,664 | 90.7 | 10,300 | 96.6 |

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction.

An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

^{2.} Capital expenditures include investments related to openings of stores for each fiscal year and beyond, and goodwill and others due to the acquisition of stores, etc.

^{3.} Depreciation and amortization include amortization on intangible assets.

^{4. []} Figures reflect sales & leaseback of assets of new stores at Ito-Yokado.

st The forecast for the fiscal year ending February 28, 2018 at 7-Eleven, Inc. includes the acquisition of part of the retail business of Sunoco LP.

I. Store Openings and Closures of Major Companies

| | Three Month May 31, 2 | | Three Months May 31, 2 | | Fiscal Year Feb. 28, 2 | | Fiscal Year I Feb. 28, 2018 (1 | |
|---------------------------------------|--------------------------|------|---------------------------|------|---------------------------|------|-----------------------------------|--------|
| Domestic convenience store operations | | | | | | | | |
| Seven-Eleven Japan | 18,768 | +196 | 19,579 | +157 | 19,422 | +850 | 20,122 | +700 |
| Openings | 339 | | 362 | | 1,682 | | 1,600 | |
| Closures | 143 | | 205 | | 832 | | 900 | |
| Relocations, etc. | 115 | | 165 | | 670 | | | |
| Terminations of contract | 28 | | 40 | | 162 | | | |
| SEVEN-ELEVEN (BEIJING) *1 | 192 | +5 | 218 | (1) | 219 | +32 | 259 | +40 |
| Openings | 9 | | 6 | | 40 | | 50 | |
| Closures | 4 | (5) | 7 | (4) | 8 | - 12 | 10 | 20 |
| SEVEN-ELEVEN (TIANJIN) *1 | 65 | (5) | 78 | (4) | 82 | +12 | 111 | +29 |
| Openings | 0 5 | | 2 | | 18 | | 35 | |
| Closures | | | 6 | (1) | 6 | . 7 | 6 | . 20 |
| SEVEN-ELEVEN (CHENGDU) | 56 1 | (4) | 66 2 | (1) | 67 16 | +7 | 87 29 | +20 |
| Openings Closures | 5 | | 3 | | 16 9 | | 9 | |
| • | | | 3 [| | 9 | | 9 | |
| Overseas convenience store operations | | | 1 | 4.5 | 0.707 | | 1 | |
| 7-Eleven, Inc.*1 | 8,502 | +2 | 8,705 | (2) | 8,707 | +207 | 9,895 | +1,188 |
| Openings | 22 | | 22 | | 356 | | 1,408 | |
| Closures | 20 | | 24 | | 149 | | 220 | |
| Superstore operations | | | | | | | | |
| Ito-Yokado | 183 | +1 | 166 | (5) | 171 | (11) | 165 | (6) |
| Openings | 2 | | 0 | | 4 | | 2 | |
| Closures | 1 | | 5 | | 15 | | 8 | 10 |
| York-Benimaru | 206 1 | +1 | 214 | +1 | 213 9 | +8 | 223 | +10 |
| Openings Closures | 0 | | 2 | | 1 | | 3 | |
| York Mart | 78 | +2 | 79 | +1 | 78 | +2 | 78 | ±0 |
| Openings | 2 | - 12 | 1 | 1.1 | 2 | 12 | 1 | |
| Closures | 0 | | 0 | | 0 | | 1 | |
| Hua Tang Yokado Commercial*1 | 5 | ±0 | 2 | ±0 | 2 | (3) | 1 | (1) |
| Openings | 0 | | 0 | | 0 | (3) | 0 | (1) |
| Closures | 0 | | 0 | | 3 | | 1 | |
| Chengdu Ito-Yokado*1 | 6 | ±0 | 7 | +1 | 6 | ±0 | 7 | +1 |
| Openings | 0 | 10 | 1 | 1.1 | 0 | | 1 | 11 |
| Closures | 0 | | 0 | | 0 | | 0 | |
| Department store operations | | | <u>_</u> | | | | | |
| Sogo & Seibu | 23 | ±0 | 19 | ±0 | 19 | (4) | 17 | (2) |
| Openings | 0 | | 0 | ±0 | 0 | | 0 | (2) |
| Closures/Transfers | 0 | | 0 | | 4 | | 2 | |
| Specialty store operations | | | | | | | | |
| Akachan Honpo | 106 | +3 | 106 | ±0 | 106 | +3 | 109 | +3 |
| Openings | 3 | - 15 | 1 | | 8 | | 7 | |
| Closures | 0 | | 1 | | 5 | | 4 | |
| LOFT*3 | 107 | +5 | 111 | +2 | 109 | +7 | 111 | +2 |
| Openings | 5 | | 3 | | 8 | | 7 | |
| Closures | 0 | | 1 | | 1 | | 5 | |
| Seven & i Food Systems *4 | 848 | (3) | 789 | (26) | 815 | (36) | 802 | (13) |
| Restaurant division | 390 | +1 | 382 | (4) | 386 | (3) | 385 | (1) |
| Openings | 1 | | 1 | | 5 | | 6 | |
| Closures | 0 | | 5 | | 8 | | 7 | |
| Meal provision service division | 279 | +4 | 264 | (6) | 270 | (5) | 269 | (1) |
| Fast food division | 179 | (8) | 143 | (16) | 159 | (28) | 148 | (11) |

^{*1.} Figures are as of the end of March, or the end of December.

^{*2.} The forecast for the fiscal year ending February 28, 2018 at 7-Eleven, Inc. includes the acquisition of part of the retail business of Sunoco LP.

^{*3.} The number of LOFT stores includes 14 franchised stores for the three months ended May 31, 2016, 16 franchised stores for the three months ended May 31, 2017 and for the fiscal year ended Feb. 28, 2017.

^{*4.} From the fiscal year ending February 28, 2018, the restaurant division has comprised only the Denny's brand, with Famil and other brands being concentrated in the in-store and specialty store division, renamed from the fast food division. Accordingly, the number of stores for past fiscal years has been restated.

II. Store Information on Domestic/Overseas Convenience Store Operations

Domestic Store Network

| | May 2016 | Feb. 2017 | May 2017 | Change |
|------------------------|-----------|------------|-----------|-------------------|
| Hokkaido | 942 | 959 | 963 | +4 |
| Aomori | 29 | 49 | 52 | +3 |
| Iwate | 124 | 131 | 131 | ±0 |
| Miyagi | 381 | 389 | 390 | +1 |
| Akita | 77 | 85 | 87 | +2 |
| Yamagata | 171 | 173 | 174 | +1 |
| Fukushima | 411 | 420 | 422 | +2 |
| Ibaraki | 630 | 632 | 634 | +2 |
| Tochigi | 414 | 422 | 425 | +3 |
| Gunma | 457 | 456 | 457 | +1 |
| Saitama | 1,112 | 1,140 | 1,157 | +17 |
| Chiba | 1,017 | 1,055 | 1,063 | +8 |
| Tokyo | 2,419 | 2,483 | 2,518 | +35 |
| Kanagawa | 1,332 | 1,361 | 1,368 | +7 |
| Niigata | 409 | 407 | 410 | +3 |
| Toyama | 129 | 130 | 129 | (1) |
| Ishikawa | 118 | 126 | 129 | +3 |
| Fukui | 67 | 67 | 67 | ±0 |
| Yamanashi | 196 | 207 | 207 | ±0 |
| Nagano | 439 | 442 | 448 | +6 |
| Gifu | 164 | 167 | 169 | +2 |
| Shizuoka | 684 | 703 | 701 | (2) |
| Aichi | 1,001 | 1,018 | 1,017 | (1) |
| Mie | 122 | 138 | 139 | +1 |
| Shiga | 221 | 228 | 231 | +3 |
| Kyoto | 307 | 320 | 326 | +6 |
| Osaka | 1,046 | 1,140 | 1,146 | +6 |
| Hyogo | 637 | 682 | 686 | +4 |
| Nara | 132 | 141 | 139 | (2) |
| Wakayama | 69 | 77 | 76 | (1) |
| Tottori | 7 | 16 | 19 | +3 |
| Shimane | 24 287 | 43 295 | 48 296 | +5 |
| Okayama | | | | +1 |
| Hiroshima Yamaguchi | 550 | 566 307 | 567 | +1 |
| Tokushima | 295 89 | 90 | 314 89 | +7 (1) |
| Kagawa | 104 | 101 | 100 | (1) |
| Ehime | 82 | 97 | 99 | +2 |
| Kochi | 21 | 34 | 34 | ±0 |
| Fukuoka | 905 | 937 | 945 | +8 |
| Saga | 182 | 185 | 187 | +6 +2 |
| Nagasaki | 163 | 172 | 178 | +6 |
| Kumamoto | 292 | 308 | 312 | +4 |
| Oita | 152 | 157 | 158 | +1 |
| Miyazaki | 180 | 182 | 185 | +3 |
| Kagoshima | 178 | 184 | 187 | +3 |
| Nagosiiiiia | 1/6 | 104 | 10/ | +3 |

Global Seven-Eleven Store Network

[Consolidated subsidiaries]

| | May 2016 | Feb. 2017 | May 2017 | Change |
|-----------------|----------|-----------|----------|--------|
| Japan | 18,768 | 19,422 | 19,579 | +157 |
| North America * | 8,502 | 8,707 | 8,705 | (2) |
| U.S.A. | 7,997 | 8,057 | 8,054 | (3) |
| Canada | 505 | 650 | 651 | +1 |
| Hawaii | 63 | 63 | 64 | +1 |
| China [Beijing] | 192 | 219 | 218 | (1) |
| China [Tianjin] | 65 | 82 | 78 | (4) |
| China [Chengdu] | 56 | 67 | 66 | (1) |
| Sub-total | 27,646 | 28,560 | 28,710 | +150 |

^{*} Figures for "North America" are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.

[Area licensees]

| [Fired Heensees] | | | | |
|-------------------------|-----------|-----------|-----------|--------|
| | Mar. 2016 | Dec. 2016 | Mar. 2017 | Change |
| South Korea | 8,133 | 8,556 | 8,679 | +123 |
| China | 1,736 | 1,814 | 1,828 | +14 |
| [Hong Kong and others]* | | | | |
| China [Shanghai] | 83 | 102 | 107 | +5 |
| China [Shandong] | 33 | 38 | 38 | ±0 |
| China [Chongqing] | 24 | 35 | 35 | ±0 |
| Taiwan | 5,041 | 5,107 | 5,137 | +30 |
| Thailand | 9,043 | 9,542 | 9,788 | +246 |
| Philippines | 1,655 | 1,995 | 2,031 | +36 |
| Malaysia | 1,951 | 2,122 | 2,154 | +32 |
| Singapore | 453 | 417 | 415 | (2) |
| Indonesia | 182 | 155 | 116 | (39) |
| Australia | 627 | 646 | 650 | +4 |
| UAE | 2 | 7 | 8 | +1 |
| U.S.A. | 305 | 307 | 306 | (1) |
| Mexico | 1,874 | 1,878 | 1,875 | (3) |
| Norway | 156 | 154 | 154 | ±0 |
| Sweden | 186 | 183 | 183 | ±0 |
| Denmark | 186 | 187 | 186 | (1) |
| Sub-total | 31,670 | 33,245 | 33,690 | +445 |
| | | | | |

^{*} Figures for China [Hong Kong and others] include Guang Dong Province and Macau.

| | May 2016 | Feb. 2017 | May 2017 | Change |
|-----------------|----------|-----------|----------|--------|
| Total worldwide | 59,316 | 61,805 | 62,400 | +595 |

Notes: 1. Figures for overseas stores are as of the end of March, or as of the end of December.

19,579

19,422

18,768

Total

+157

As of May 31, 2017, Seven-Eleven Japan operates in 46 prefectures out of 47 prefectures in Japan.
 As of May 31, 2017, the number of 7-Eleven stores around the world including area licensees are 62,787 stores.

■. Store Information of Superstore Operations

(1) Ito-Yokado

(Square meters)

| | Store name | Location | Date | Sales floor space | Directly managed sales floor space |
|----------|------------------------------------------------------|----------|---------------|-------------------|------------------------------------|
| Openings | Shokuhinkan Shinurayasu (food specialty store) (S&B) | Chiba | Jun. 28, 2017 | - | 4,725 |
| | PRIMETREE AKAIKE | Aichi | Autumn 2017 | 43,600 | 3,327 |
| Closures | Hadano | Kanagawa | Mar. 5, 2017 | - | 4,511 |
| | Shokuhinkan Takaido (food specialty store) | Tokyo | Mar. 12, 2017 | + | 875 |
| | Kamiooka(S&B) | Kanagawa | Mar. 20, 2017 | - | 9,055 |
| | Hirohata | Hyogo | Mar. 26, 2017 | - | 13,466 |
| | Shinurayasu(S&B) | Chiba | May 28, 2017 | - | 14,276 |

In addition to the above, 3 stores will be closed in the fiscal year ending February 28, 2018.

(2) York-Benimaru

(Square meters)

| | Store name | Location | Date | Sales floor space | Directly managed sales floor space |
|----------|----------------------|-----------|---------------|-------------------|------------------------------------|
| Openings | Tsuchiura-Ikutamachi | Ibaraki | Mar. 17, 2017 | 2,908 | 2,746 |
| | Shintomioka(S&B) | Fukushima | Mar. 30, 2017 | 1,090 | 1,016 |
| | Ochiai | Yamagata | Apr. 28, 2017 | 4,290 | 3,732 |
| Closures | Tomioka(S&B) | Fukushima | Mar. 30, 2017 | 4,298 | 3,119 |
| | Dainome | Yamagata | Apr. 23, 2017 | 7,818 | 4,815 |

In addition to the above, 10 stores will be opened and 1 store will be closed in the fiscal year ending February 28, 2018.

(3) China [Superstores]

(Square meters)

| | _ | | | (Equale fileters) |
|---------|--------------|----------|---------------|-------------------|
| | Store name | Location | Date | Sales floor space |
| Opening | Meishan* | Meishan | Jan. 12, 2017 | 21,650 |
| Closure | Fengtaibeilu | Beijing | May 14, 2017 | 10,949 |

^{*} Meishan store is located in Meishan City, adjacent to Chendu City. It is the seventh store of Chengdu Ito-Yokado.

Notes: S&B stands for Scrap & Build.

IV. Store Information of Department Store Operations

(Square meters)

| | Store name | Location | Date | Sales floor space |
|-----------|-----------------|----------|--------------|-------------------|
| Transfers | Sogo Kobe | Hyogo | Oct. 1, 2017 | 42,563 |
| | SEIBU Takatsuki | Osaka | Oct. 1, 2017 | 38,833 |

V. Number of Stores by Type

Seven-Eleven Japan

| | | Three Months Ended May 31, 2016 | | Three Months Ended May 31, 2017 | | | Fiscal Year Ended Feb. 28, 2017 | | | |
|---------------------|--------------------------|------------------------------------|--------|------------------------------------|--------|--------|------------------------------------|--------|--------|-----------------|
| | | | Change | Composition (%) | | Change | Composition (%) | | Change | Composition (%) |
| Νι | mber of stores | 18,768 | +196 | 100.0 | 19,579 | +157 | 100.0 | 19,422 | +850 | 100.0 |
| | Franchised stores | 18,273 | +202 | 97.4 | 19,122 | +145 | 97.7 | 18,977 | +906 | 97.7 |
| | Type A | 4,496 | +48 | 24.0 | 4,559 | +5 | 23.3 | 4,554 | +106 | 23.4 |
| | Type C | 13,777 | +154 | 73.4 | 14,563 | +140 | 74.4 | 14,423 | +800 | 74.3 |
| | Directly operated stores | 495 | (6) | 2.6 | 457 | +12 | 2.3 | 445 | (56) | 2.3 |
| Or | en 24 hours | 18,157 | +134 | 96.7 | 18,812 | +133 | 96.1 | 18,679 | +656 | 96.2 |
| With liquor license | | 18,517 | +190 | 98.7 | 19,294 | +148 | 98.5 | 19,146 | +819 | 98.6 |
| W | th cigarette license | 17,977 | +246 | 95.8 | 18,746 | +164 | 95.7 | 18,582 | +851 | 95.7 |

7-Eleven, Inc.

| | | Three Months Ended | | | Three Months Ended | | | Fiscal Year Ended | | |
|-----------------------|--------------------------|--------------------|----------|-----------------|--------------------|--------|-----------------|-------------------|--------|-----------------|
| | | Mar. | 31, 2016 | | Mar. 31, 2017 | | Dec. 31, 2016 | | | |
| _ | | | Change | Composition (%) | | Change | Composition (%) | | Change | Composition (%) |
| N | umber of stores | 8,502 | +2 | 100.0 | 8,705 | (2) | 100.0 | 8,707 | +207 | 100.0 |
| | Franchised stores | 6,771 | +19 | 79.6 | 6,995 | (13) | 80.4 | 7,008 | +256 | 80.5 |
| | BCP stores [Type A]* | 448 | +2 | 5.3 | 450 | (2) | 5.2 | 452 | +6 | 5.2 |
| | Type C | 6,323 | +17 | 74.4 | 6,545 | (11) | 75.2 | 6,556 | +250 | 75.3 |
| | Directly operated stores | 1,731 | (17) | 20.4 | 1,710 | +11 | 19.6 | 1,699 | (49) | 19.5 |
| With Gasoline station | | 3,176 | +8 | 37.4 | 3,371 | (3) | 38.7 | 3,374 | +206 | 38.8 |

^{*} BCP stands for Business Conversion Program.

VI. Sales Floor Space

Ito-Yokado (Square meters)

| | Three Months Ended May 31, 2016 | | Three Months Ended May 31, 2017 | | Fiscal Year Ended Feb. 28, 2017 | |
|------------------------------|------------------------------------|-------|------------------------------------|--------|------------------------------------|--------|
| | YOY(%) | | | YOY(%) | | YOY(%) |
| Total sales floor space | 2,879,489 | 102.8 | 2,708,791 | 94.1 | 2,776,875 | 99.1 |
| Directly managed floor space | 1,590,221 | 99.9 | 1,543,934 | 97.1 | 1,508,282 | 94.8 |
| Weighted average floor space | 1,589,376 | 99.9 | 1,546,533 | 97.3 | 1,573,791 | 98.9 |

York-Benimaru (Square meters)

| | Three Months Ended | | Three Months | Ended | Fiscal Year Ended | |
|-------------------------------|--------------------|-------|--------------|--------|-------------------|--------|
| | May 31, 2016 | | May 31, 2017 | | Feb. 28, 2017 | |
| | YOY(%) | | | YOY(%) | | YOY(%) |
| Total sales floor space | 642,777 | 102.2 | 652,248 | 101.5 | 656,950 | 102.5 |
| Directly managed floor space | 496,134 | 102.3 | 503,771 | 101.5 | 505,269 | 102.2 |
| Weighted average floor space* | 486,126 | 102.3 | 496,882 | 102.2 | 491,259 | 102.4 |

^{*} Excluding floor space of the stores which has been closed.

Sogo & Seibu (Square meters)

| | Three Months Ended May 31, 2016 | | Three Months Ended May 31, 2017 | | Fiscal Year Ended Feb. 28, 2017 | |
|------------------------------|------------------------------------|------|------------------------------------|--------|------------------------------------|--------|
| | YOY(%) | | | YOY(%) | | YOY(%) |
| Total sales floor space | 848,449 | 97.5 | 700,420 | 82.6 | 770,189 | 88.4 |
| Weighted average floor space | 828,186 | 95.1 | 700,260 | 84.6 | 803,825 | 92.3 |

The information disclosed by the Company may contain forward-looking statements. These statements are based on management's judgment in accordance with materials available to the Company at the time of disclosure, with future projections based on certain assumptions. The forward-looking statements therefore incorporate various risks, estimates, and uncertainties, and as such, actual results and performance may differ from the future outlook included in disclosed information due to various factors, such as changes in business operations and the financial situation going forward.