

# Brief Summary for the Third Quarter of FY2017

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## ■ Consolidated Results

### I. Financial Results

(Millions of yen)

	Nine Month Ended Nov. 30, 2015		Nine Month Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Group's total sales <sup>*1</sup>	8,025,141	104.9	7,909,351	98.6	10,703,064	104.6	10,500,000	98.1
Revenues from operations	4,513,893	100.3	4,288,929	95.0	6,045,704	100.1	5,770,000	95.4
Convenience store operations	2,040,761	98.3	1,891,437	92.7	2,675,890	98.1	2,460,000	91.9
Superstore operations	1,524,809	102.5	1,501,934	98.5	2,060,516	102.4	2,070,000	100.5
Department store operations	632,376	100.8	610,757	96.6	884,716	101.1	843,000	95.3
Food services	63,085	103.9	62,179	98.6	83,839	103.5	82,600	98.5
Financial services	144,110	107.7	148,943	103.4	192,487	108.0	203,000	105.5
Mail order services	116,053	87.8	87,169	75.1	158,732	85.4	129,000	81.3
Others	45,923	112.6	42,235	92.0	61,582	114.3	57,000	92.6
Eliminations / corporate	(53,227)	-	(55,728)	-	(72,061)	-	(74,600)	-
Operating income (loss)	261,037	104.6	274,006	105.0	352,320	102.6	353,000	100.2
Convenience store operations	235,704	112.4	241,952	102.7	304,110	109.9	309,000	101.6
Superstore operations	443	4.7	12,379	-	7,234	37.4	11,500	159.0
Department store operations	(3,271)	-	(3,546)	-	3,832	54.3	4,000	104.4
Food services	802	-	255	31.8	917	-	300	32.7
Financial services	37,665	101.9	38,956	103.4	49,697	105.3	52,000	104.6
Mail order services	(7,296)	-	(7,726)	-	(8,451)	-	(10,500)	-
Others	3,848	137.2	3,199	83.1	5,559	151.5	5,000	89.9
Eliminations / corporate	(6,859)	-	(11,463)	-	(10,578)	-	(18,300)	-
Ordinary income	259,408	104.1	276,401	106.6	350,165	102.5	351,000	100.2
Special gains	2,215	69.6	2,676	120.8	6,103	126.2		
Special losses	28,694	116.6	106,965	372.8	52,493	145.3		
Income before income taxes	232,929	102.2	172,112	73.9	303,775	97.9		
Net income attributable to owners of parent	125,439	98.5	75,538	60.2	160,930	93.0	80,000	49.7
Net income per share	yen: 141.88	%: 98.5	yen: 85.43	%: 60.2	yen: 182.02	%: 93.0	yen: 90.51	%: 49.7
<b>Number of shares outstanding</b>	(shares)							
Average <sup>*2</sup>	884,126,270		884,164,022		884,132,485			
End of period <sup>*2</sup>	884,150,312		884,355,220		884,151,095			

\*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

Convenience store's total sales including total store sales of Seven-Eleven Japan and 7-Eleven, Inc. for the nine months ended 2015 and 2016, fiscal year ended Feb. 29, 2016 are 5,552,009 million yen, 5,511,859 million yen, and 7,333,250 million yen.

\*2. Excluding treasury stock.

### Exchange rates

(yen)

	Nine Month Ended Nov. 30, 2015	Nine Month Ended Nov. 30, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Income statements U.S.\$1=	120.98	108.57	121.10	106.00
1yuan=	19.33	16.48	19.23	16.00
Balance sheets U.S.\$1=	119.96	101.12	120.61	-
1yuan=	18.96	15.14	18.36	-

### Operating income before amortization of goodwill

(Millions of yen)

	Nine Month Ended Nov. 30, 2015		Nine Month Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total	276,730	105.0	285,937	103.3	373,552	103.1	370,000	99.0
Convenience store operations	243,457	112.7	248,263	102.0	314,788	110.3		
Superstore operations	2,798	23.7	14,703	525.3	10,374	46.1		
Department store operations	695	31.0	(1,475)	-	9,120	73.9		
Food services	802	-	255	31.8	917	-		
Financial services	38,936	102.1	39,934	102.6	51,392	105.4		
Mail order services	(7,291)	-	(7,726)	-	(8,446)	-		
Others	4,191	142.1	3,444	82.2	5,984	155.0		
Eliminations / corporate	(6,859)	-	(11,463)	-	(10,578)	-		

Note: Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

## II. Major Factors for the Change

\*For results of major operating companies, please refer to page 5 to 12.

(Millions of yen)

	Nine Month Ended Nov. 30, 2016		Major Factors for the Change
		Change	
Group's total sales*1	7,909,351	(115,790)	(1) <u>Downward pressure from the effect of a stronger yen [250.8 billion yen]</u> (2) <u>Decreased despite an increase in total store sales at Seven-Eleven Japan.</u>
Revenues from operations	4,288,929	(224,964)	(1) <u>Downward pressure from the effect of a stronger yen [156.2 billion yen]</u> (2) <u>Decreased in gasoline sales at 7-Eleven, Inc.</u> Decreased gasoline sales mainly due to lower crude oil prices. [Decreased in amount excluding foreign exchange effects: 47.4 billion yen]
Operating income (loss)	274,006	+12,968	Higher income in convenience store operations, superstore operations and financial services despite a downward pressure from the effect of a stronger yen [6.0 billion yen].
Convenience stores	241,952	+6,247	(1) <u>Seven-Eleven Japan</u> Growth led by standard products such as sandwiches, fryer foods, etc. Existing store sales and merchandise gross profit margin both increased. (2) <u>7-Eleven, Inc.</u> Higher merchandise sales led by fresh food and beverages.
Superstores	12,379	+11,935	(1) <u>Ito-Yokado</u> Profit increased due to revision for appropriate sales promotion measures and improvement of gross profit margin, despite a decline in existing store sales. (2) <u>York-Benimaru (Including Life Foods*2)</u> Higher income due to growth in existing store sales and improvement of gross profit margin.
Department stores	(3,546)	(275)	(1) <u>Sogo &amp; Seibu</u> Lower income due to decline in existing store sales and deterioration of gross profit margin. (2) <u>Lower income at LOFT</u>
Food services	255	(546)	<u>Lower income at Seven &amp; i Food Systems</u>
Financial services	38,956	+1,290	(1) <u>Higher income at Seven Bank</u> (2) <u>Higher income in non-bank operations</u>
Mail order services	(7,726)	(430)	<u>Lower income at Nissen Holdings</u>
Others	3,199	(649)	
Eliminations / corporate*3	(11,463)	(4,603)	Lower income mainly due to increase in depreciation and amortization related to the Group's portal website.
Ordinary income	276,401	+16,993	In addition to an increase in operating income, profit increased due to an increase in non-operating income.
Income attributable to owners of parent	75,538	(49,901)	Lower income due to an increase in special losses.

\*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

\*2. Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

\*3. Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

### III. Segment Information

#### Business segment information

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016			Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)	Composition(%)		YOY(%)		YOY(%)
<b>Capital expenditures</b>									
Convenience store operations	155,631	105.9	199,915	128.5	69.0	238,372	123.4	389,100	163.2
Superstore operations	68,634	129.5	42,868	62.5	14.8	81,354	124.2	60,200	74.0
	[ - ]	[ - ]	[35,839]	[52.2]		[57,078]	[87.2]	[53,200]	[65.4]
Department store operations	15,141	124.3	12,120	80.1	4.2	17,515	113.9	16,900	96.5
Food services	1,208	47.1	1,798	148.7	0.6	1,853	52.9	2,700	145.7
Financial services	27,490	80.7	19,263	70.1	6.6	33,422	85.5	39,400	117.9
Mail order services	4,259	154.0	1,006	23.6	0.3	4,766	124.9	2,300	48.2
Others	3,181	63.5	4,133	129.9	1.4	3,678	68.3	6,400	174.0
Corporate	16,594	241.0	8,668	52.2	3.0	18,240	120.4	12,000	65.8
Total	292,142	110.9	289,773	99.2	100.0	399,204	117.0	529,000	132.5
	[ - ]	[ - ]	[282,744]	[96.8]		[374,928]	[109.9]	[522,000]	[139.2]
<b>Depreciation and amortization</b>									
Convenience store operations	85,781	113.1	91,280	106.4	59.3	116,514	112.9	125,400	107.6
Superstore operations	17,379	115.2	19,033	109.5	12.4	23,800	115.0	24,700	103.8
Department store operations	10,170	101.3	9,877	97.1	6.4	13,569	101.3	12,800	94.3
Food services	609	117.5	639	104.8	0.4	828	116.7	900	108.7
Financial services	21,753	117.0	21,952	100.9	14.3	29,071	115.2	28,400	97.7
Mail order services	2,787	97.5	2,646	94.9	1.7	3,730	97.1	2,900	77.7
Others	2,237	110.4	2,171	97.0	1.4	2,958	110.0	2,700	91.3
Corporate	2,973	169.8	6,431	216.3	4.2	5,036	208.2	9,200	182.7
Total	143,693	113.4	154,032	107.2	100.0	195,511	113.5	207,000	105.9
<b>Amortization of goodwill</b>									
Convenience store operations	7,752	120.0	6,311	81.4	52.9	10,677	122.6		
Superstore operations	2,355	100.0	2,324	98.7	19.5	3,140	100.0		
Department store operations	3,966	100.0	2,071	52.2	17.4	5,288	100.1		
Food services	-	-	-	-	-	-	-		
Financial services	1,270	110.4	978	77.0	8.2	1,695	108.7		
Mail order services	4	67.2	-	-	-	4	50.5		
Others	343	237.8	244	71.3	2.1	425	221.1		
Total	15,693	111.4	11,931	76.0	100.0	21,232	112.4		
<b>Impairment loss</b>									
Convenience store operations	7,178	155.8	8,739	121.8	19.5	9,369	163.3		
Superstore operations	4,566	146.5	18,105	396.5	40.4	12,273	172.6		
Department store operations	1,604	309.3	16,255	-	36.3	3,972	225.3		
Food services	364	111.4	803	220.2	1.8	636	134.9		
Financial services	-	-	-	-	-	28	-		
Mail order services	179	-	10	5.9	0.0	2,358	-		
Others	30	96.1	905	-	2.0	161	361.4		
Total	13,923	161.9	44,820	321.9	100.0	28,800	189.2		

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

Figures for actual results don't include goodwill and others related to the acquisition of stores, etc.

Corporate in capital expenditures mainly reflect the Company's capital expenditures relating to the Group strategy.

2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond.

3. In capital expenditures, figures in square brackets [ ] show the figures reflecting the securitization of assets of a new store in superstore operations.

4. Depreciation and amortization include amortization on intangible assets. Corporate in depreciation and amortization mainly reflect the Company's depreciation and amortization relating to the Group strategy.

5. Amortization of goodwill include only the amount recorded on selling, general and administrative expenses.

6. Impairment losses include 1,392 million yen, 6,121 million yen, and 6,108 million yen recorded as restructuring expenses in the consolidated income statements for the nine months ended Nov. 30, 2015 and 2016, and recorded as the same for the fiscal year ended Feb. 29, 2016.

#### Geographic area segment information

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016			Fiscal Year Ended Feb. 29, 2016	
		YOY(%)		YOY(%)	Composition(%)		YOY(%)
<b>Revenues from operations</b>							
Japan	2,992,783	102.9	2,967,006	99.1	69.2	4,056,272	102.9
North America	1,420,304	94.6	1,239,160	87.2	28.9	1,855,305	94.2
Others	102,531	108.4	83,766	81.7	2.0	136,058	103.8
Eliminations	(1,726)	-	(1,005)	-	-	(1,931)	-
Total	4,513,893	100.3	4,288,929	95.0	-	6,045,704	100.1
<b>Operating income</b>							
Japan	208,776	97.4	221,907	106.3	81.0	288,068	97.4
North America	52,615	142.4	51,855	98.6	18.9	65,148	130.8
Others	(363)	-	233	-	0.1	(842)	-
Eliminations	8	-	9	102.8	-	(53)	-
Total	261,037	104.6	274,006	105.0	-	352,320	102.6

Note: "Others" consists of the business results in China, etc.

#### IV. Interest-Bearing Debt

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016	
		YOY(%)change		YOY(%)change		YOY(%)change
Short-term loans	133,585	99.2	153,360	114.8	130,782	100.0
Current portion of long-term loans	80,813	171.1	166,506	206.0	101,329	144.7
Current portion of bonds	40,000	66.7	50,000	125.0	40,000	66.7
Commercial paper	-	-	-	-	-	-
Sub-total	254,398	105.2	369,866	145.4	272,111	104.3
Bonds	399,993	131.1	349,996	87.5	399,994	125.0
Long-term loans	378,043	98.6	346,780	91.7	360,864	98.2
Commercial paper	-	-	-	-	-	-
Sub-total	778,037	113.0	696,776	89.6	760,858	110.7
Total	1,032,435	111.0	1,066,643	103.3	1,032,970	108.9
Ratio to total assets (%)	19.0	+0.9	20.0	+1.0	19.0	+0.9
Ratio to owners' equity (%)	43.9	+1.4	48.0	+4.1	43.5	+2.3

#### Segment Information excluding Financial Services

Convenience store operations	131,956	109.6	197,432	149.6	132,671	100.0
Superstore operations	12,625	83.7	10,015	79.3	12,927	80.1
Department store operations	176,291	96.9	183,642	104.2	176,716	101.3
Food services	-	-	-	-	-	-
Mail order services	29,710	139.2	33,520	112.8	28,048	116.1
Others	7,500	-	8,137	108.5	5,850	121.6
Corporate	329,993	122.2	289,996	87.9	329,994	122.2
Sub-total	688,076	113.0	722,743	105.0	686,207	110.3
Financial services	344,359	107.0	343,899	99.9	346,763	106.3
Total	1,032,435	111.0	1,066,643	103.3	1,032,970	108.9

#### Bond information

(As of Nov. 30, 2016)

	Amount	Date of issue	Coupon	Redemption date
Issued by Seven & i Holdings				
3rd unsecured domestic straight bonds	30 billion yen	Jul. 3, 2008	1.94%	Jun. 20, 2018
5th unsecured domestic straight bonds	20 billion yen	Jun. 29, 2010	0.852%	Jun. 20, 2017
6th unsecured domestic straight bonds	60 billion yen	Jun. 29, 2010	1.399%	Jun. 19, 2020
8th unsecured domestic straight bonds	40 billion yen	Apr. 26, 2013	0.383%	Jun. 20, 2019
9th unsecured domestic straight bonds	20 billion yen	Apr. 26, 2013	0.671%	Mar. 20, 2023
10th unsecured domestic straight bonds	30 billion yen	Jun. 17, 2015	0.150%	Jun. 20, 2018
11th unsecured domestic straight bonds	60 billion yen	Jun. 17, 2015	0.514%	Jun. 20, 2022
12th unsecured domestic straight bonds	30 billion yen	Jun. 17, 2015	0.781%	Jun. 20, 2025
Issued by Seven Bank				
6th unsecured domestic straight bonds	30 billion yen	May 31, 2012	0.398%	Jun. 20, 2017
7th unsecured domestic straight bonds	10 billion yen	May 31, 2012	0.613%	Jun. 20, 2019
8rd unsecured domestic straight bonds	15 billion yen	Mar. 7, 2013	0.243%	Mar. 20, 2018
9th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.460%	Mar. 19, 2020
10th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.803%	Mar. 20, 2023
11th unsecured domestic straight bonds	15 billion yen	Dec. 17, 2014	0.536%	Dec. 20, 2024

#### Ratings

(As of Dec. 31, 2016)

		S&P	Moody's	R&I	JCR
Seven & i Holdings	Long-term	AA-	A1	AA	AA+
Seven-Eleven Japan	Long-term	AA-	-	-	AA+
	Short-term*	A-1+	P-1	-	-
7-Eleven, Inc.	Long-term	AA-	Baa1	-	-
Seven Bank	Long-term	A+	-	AA	-

\* From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

## ■ Results and Business Performance of Major Companies

### I. Convenience Store Operations

#### Seven-Eleven Japan

##### Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total store sales	3,245,338	107.1	3,422,233	105.5	4,291,067	107.1	4,510,000	105.1
Net sales of franchised stores	3,163,367	107.1	3,340,033	105.6	4,182,231	107.1		
Revenues from operations	600,188	107.7	632,935	105.5	793,661	107.8	832,500	104.9
Franchise commission from franchised stores	514,577	108.1	547,641	106.4	680,413	108.2		
Gross profit from operation	541,963	108.0	574,746	106.0	716,395	108.0		
SG&A expenses	361,922	109.1	387,641	107.1	481,362	109.5		
Advertising expenses	53,739	112.9	54,872	102.1	66,464	114.3		
Salaries and wages	50,097	109.6	54,376	108.5	67,298	110.6		
Land and building rent	104,065	111.0	114,576	110.1	140,340	110.8		
Depreciation and amortization	37,978	108.1	43,580	114.7	51,784	108.6		
Utility expenses	36,432	100.3	33,815	92.8	47,784	98.8		
Others	79,609	108.6	86,420	108.6	107,688	109.8		
Operating income	180,041	105.9	187,105	103.9	235,033	105.2	242,000	103.0

##### Sales by product category (total store sales)

(Millions of yen)

	Nine Months Ended Nov. 30, 2015			Nine Months Ended Nov. 30, 2016			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Total store sales	3,245,338	107.1	100.0	3,422,233	105.5	100.0	4,291,067	107.1	100.0	4,510,000	105.1
Processed food	847,033	107.5	26.1	903,469	106.7	26.4	1,115,677	107.9	26.0		
Fast food	970,356	107.8	29.9	1,023,247	105.5	29.9	1,278,738	107.8	29.8		
Daily food	434,875	113.0	13.4	458,579	105.5	13.4	579,294	112.0	13.5		
Nonfood	993,073	103.7	30.6	1,036,936	104.4	30.3	1,317,357	103.7	30.7		

##### Average daily sales per store

(Thousands of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
All stores	664	+2	664	±0	656	+1		
Newly opened stores	540	+17	542	+2	530	+17		

##### Existing store sales increase

(%)

	Nine Months Ended Nov. 30, 2015	Nine Months Ended Nov. 30, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	+3.2	+1.6	+2.9	+1.6
Number of customers	+1.4	±0.0	+1.3	
Average spending per customer	+1.8	+1.6	+1.6	

##### Gross profit margin by product category

(%)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
Total	31.6	+0.2	31.8	+0.2	31.6	+0.2	31.8	+0.2
Processed food	39.1	+0.2	39.3	+0.2	38.9	+0.1		
Fast food	35.4	(0.2)	35.6	+0.2	35.5	(0.2)		
Daily food	33.2	±0.0	33.4	+0.2	33.2	+0.1		
Nonfood	20.8	+0.3	21.0	+0.2	20.9	+0.2		

7-Eleven, Inc.

**Financial results**

(Millions of yen)

	Nine Months Ended Sep. 30, 2015		Nine Months Ended Sep. 30, 2016		Fiscal Year Ended Dec. 31, 2015		Fiscal Year Ending Dec. 31, 2016 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total store sales	2,239,105	105.0	2,027,044	90.5	2,950,422	104.1	2,650,000	89.8
Merchandise sales at directly operated stores	248,567	107.0	216,101	86.9	327,183	104.6		
Merchandise sales at franchised stores	1,047,307	128.6	1,007,045	96.2	1,401,665	125.3		
Gasolin sales	943,230	86.9	803,897	85.2	1,221,573	87.1		
Revenues from operations	1,393,614	94.4	1,215,312	87.2	1,819,838	94.0	1,576,000	86.6
Merchandise sales at directly operated stores	248,567	107.0	216,101	86.9	327,183	104.6		
Gasolin sales	943,230	86.9	803,897	85.2	1,221,573	87.1		
Other operating revenues	201,816	127.0	195,313	96.8	271,081	123.6		
Franchise commission from franchised stores	184,849	127.5	179,015	96.8	246,123	124.1		
Gross profit from operations	354,134	121.3	337,377	95.3	472,640	117.9		
SG&A expenses	292,621	118.0	277,966	95.0	395,162	115.8		
SG&A expenses (thousands of \$)	2,418,763	100.4	2,560,254	105.8	3,263,107	101.2		
Directly operated stores*	397,594	92.6	381,312	95.9	527,541	92.3		
Operating income	61,512	139.8	59,410	96.6	77,478	129.9	74,600	96.3
Operating income (thousands of dollar)	508,455	119.0	547,210	107.6	639,790	113.5	703,774	110.0

\* Selling expenses of directly operated stores.

**Sales by product category (total store sales)**

(Millions of yen)

	Nine Months Ended Sep. 30, 2015			Nine Months Ended Sep. 30, 2016			Fiscal Year Ended Dec. 31, 2015			Fiscal Year Ending Dec. 31, 2016 (Forecast)		
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)
Net sales	2,239,105	105.0	-	2,027,044	90.5	-	2,950,422	104.1	-	2,650,000	89.8	-
Merchandise sales	1,295,874	123.8	100.0	1,223,147	94.4	100.0	1,728,848	120.8	100.0			
Processed food	524,999	125.5	40.5	496,525	94.6	40.6	695,119	122.5	40.2			
Fast food	197,399	123.3	15.2	185,891	94.2	15.2	261,947	120.8	15.2			
Daily food	81,999	121.9	6.3	75,757	92.4	6.2	110,427	118.0	6.4			
Nonfood	491,476	122.6	37.9	464,971	94.6	38.0	661,355	119.4	38.3			
Gasolin sales	943,230	86.9	-	803,897	85.2	-	1,221,573	87.1	-			

**Existing store sales increase**

(%)

	Nine Months Ended Sep. 30, 2015	Nine Months Ended Sep. 30, 2016	Fiscal Year Ended Dec. 31, 2015	Fiscal Year Ending Dec. 31, 2016 (Forecast)
U.S. merchandise sales increase (dollar basis)	+6.1	+2.7	+5.8	+2.6

**Average daily sales per store**

	Nine Months Ended Sep. 30, 2015		Nine Months Ended Sep. 30, 2016		Fiscal Year Ended Dec. 31, 2015		Fiscal Year Ending Dec. 31, 2016 (Forecast)	
		Change		Change		Change		Change
All stores (dollar)	4,735	+244	4,836	+101	4,695	+223		
All stores (thousands of yen)	573	+111	525	(48)	569	+96		

**Merchandise gross profit margin**

(%)

	Nine Months Ended Sep. 30, 2015		Nine Months Ended Sep. 30, 2016		Fiscal Year Ended Dec. 31, 2015		Fiscal Year Ending Dec. 31, 2016 (Forecast)	
		Change		Change		Change		Change
Gross profit margin	34.8	+0.2	34.9	+0.1	34.6	+0.1	34.9	+0.3

**Gasoline**

	Nine Months Ended Sep. 30, 2015		Nine Months Ended Sep. 30, 2016		Fiscal Year Ended Dec. 31, 2015		Fiscal Year Ending Dec. 31, 2016 (Forecast)	
		YOY(%)change		YOY(%)change		YOY(%)change		YOY(%)change
Sales (thousands of dollar)	7,796,582	74.0	7,404,417	95.0	10,087,316	76.1		
Gallons sold (thousands of gallon)	3,184,033	105.0	3,624,330	113.8	4,292,288	107.3		
Margin (cents per gallon)*	19.79	(0.38)	19.66	(0.13)	19.80	(1.01)		
Average retail price (dollars per gallon)	2.54	(1.01)	2.13	(0.41)	2.45	(0.94)		
Retail fuel margin (cents per gallon)	21.51	+0.94	20.36	(1.15)	21.51	(0.92)		

\*Gross profit is shown for the entire gasoline business, including wholesale business.

**Exchange rates (Income statements)**

(yen)

	Nine Months Ended Sep. 30, 2015	Nine Months Ended Sep. 30, 2016	Fiscal Year Ended Dec. 31, 2015	Fiscal Year Ending Dec. 31, 2016 (Forecast)
U.S. \$1=	120.98	108.57	121.10	106.00

## II. Superstore Operations

### Ito-Yokado

		(Millions of yen)							
		Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	YOY(%)	YOY(%)	YOY(%)	YOY(%)	YOY(%)	YOY(%)	
Revenues from operations	953,093	100.3	929,726	97.5	1,289,586	100.3	1,265,500	98.1	
Net sales	927,651	100.2	903,198	97.4	1,255,608	100.2	1,230,000	98.0	
Gross profit from operation	237,237	95.8	234,493	98.8	320,399	95.6			
SG&A expenses	251,657	100.6	238,858	94.9	334,380	100.4			
Advertising expenses	25,839	114.8	14,189	54.9	33,586	112.1			
Salaries and wages	98,315	98.7	100,156	101.9	132,138	99.4			
Land and building rent	45,928	95.9	46,400	101.0	61,175	96.2			
Depreciation and amortization	9,602	118.3	10,360	107.9	13,125	117.9			
Utility expenses	15,616	89.5	12,526	80.2	19,321	87.7			
Others	56,355	103.1	55,224	98.0	75,033	102.1			
Operating income	(14,419)	-	(4,364)	-	(13,980)	-	(11,000)	-	

		(Millions of yen)									
		Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)			
		YOY(%)	Composition(%)	YOY(%)	Composition(%)	YOY(%)	Composition(%)	YOY(%)			
Net sales	927,651	100.2	100.0	903,198	97.4	100.0	1,255,608	100.2	100.0	1,230,000	98.0
Merchandise sales	688,200	98.7	74.2	657,394	95.5	72.8	931,531	99.1	74.2		
Apparel	142,134	96.6	15.3	136,686	96.2	15.1	187,047	96.7	14.9		
Household goods	105,273	93.0	11.3	89,282	84.8	9.9	142,811	93.0	11.4		
Food	440,792	100.8	47.5	431,424	97.9	47.8	601,672	101.5	47.9		
Tenants	233,756	105.8	25.2	239,191	102.3	26.5	314,612	104.4	25.1		
Others	5,694	74.8	0.6	6,612	116.1	0.7	9,464	77.9	0.8		

Note: For the nine months ended Nov. 30, 2016, 29 of drug and cosmetic sales areas operated by Ito-Yokado were transferred into Seven Bi no Garden Co., Ltd. (123 stores as of Nov.30, 2016)

Under the previous categories that were used in the previous term, year-on-year figures for the nine months ended Nov. 30, 2016 would be 90.8% for "Household goods", and 96.5% for "Merchandise sales", respectively.

Since existing store sales are presented with restated figures, there is no impact on the growth rate of existing store sales.

		(%)			
		Nine Months Ended Nov. 30, 2015	Nine Months Ended Nov. 30, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	(0.3)	(4.1)	+0.2	(2.9)	
Apparel	(1.0)	(5.9)	(0.8)		
Household goods	(0.3)	(7.8)	(0.3)		
Food	(0.1)	(2.6)	+0.6		
Number of customers	(0.8)	(4.4)	(0.1)		
Average spending per customer	+0.5	+0.3	+0.4		

		(%)						
		Nine Months Ended Nov. 30, 2015	Nine Months Ended Nov. 30, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)			
		Change	Change	Change	Change			
Total	28.8	(1.2)	29.1	+0.3	28.6	(1.3)	28.0	(0.6)
Apparel	33.4	(4.2)	33.1	(0.3)	32.3	(4.9)		
Household goods	30.0	(0.7)	30.4	+0.4	29.7	(0.6)		
Food	26.9	(0.3)	27.5	+0.6	27.2	(0.3)		



## York-Benimaru

### Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	304,070	103.6	315,194	103.7	412,977	104.0	432,000	104.6
Net sales	299,055	103.6	309,687	103.6	406,223	104.0	425,000	104.6
Gross profit from operation	74,643	104.1	78,255	104.8	102,109	104.6		
SG&A expenses	65,829	104.6	68,243	103.7	88,784	104.7		
Advertising expenses	4,851	109.2	4,952	102.1	6,667	109.2		
Salaries and wages	34,161	103.8	35,865	105.0	45,946	104.0		
Land and building rent	6,834	101.9	6,997	102.4	9,136	102.0		
Depreciation and amortization	2,894	110.8	3,315	114.5	3,931	110.1		
Utility expenses	4,668	96.0	4,060	87.0	6,127	94.0		
Others	12,418	109.2	13,051	105.1	16,975	109.7		
Operating income	8,813	100.7	10,011	113.6	13,324	103.9	14,000	105.1

### [Reference] Results including Life Foods\*

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Operating income	12,085	101.2	13,390	110.8	17,747	104.2	18,600	104.8

Note: Results including Life Foods represent internal management reporting figures.

\* Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

### Sales by product category

(Millions of yen)

	Nine Months Ended Nov. 30, 2015			Nine Months Ended Nov. 30, 2016			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	299,055	103.6	100.0	309,687	103.6	100.0	406,223	104.0	100.0	425,000	104.6
Merchandise sales	256,989	103.6	85.9	266,636	103.8	86.1	348,970	104.0	85.9		
Food	230,147	104.5	77.0	240,090	104.3	77.6	312,683	104.9	77.0		
Fresh food	102,664	105.6	34.3	106,990	104.2	34.6	139,489	105.6	34.3		
Processed food	70,396	103.2	23.6	72,986	103.7	23.6	95,761	103.9	23.6		
Daily food	57,087	104.1	19.1	60,114	105.3	19.4	77,433	104.9	19.1		
Apparel	11,828	95.3	3.9	11,447	96.8	3.6	15,887	95.6	3.9		
Household goods	15,013	98.3	5.0	15,097	100.6	4.9	20,398	98.6	5.0		
Tenants	42,065	103.4	14.1	43,051	102.3	13.9	57,253	104.0	14.1		
Life Foods*	34,834	103.9	11.7	35,808	102.8	11.6	47,569	104.4	11.7		
Others	7,230	100.6	2.4	7,242	100.2	2.3	9,684	102.3	2.4		

\* Represents sales amount for delicatessen items in York-Benimaru stores.

### Existing store sales increase

(%)

	Nine Months Ended Nov. 30, 2015	Nine Months Ended Nov. 30, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	+0.6	+1.0	+1.2	+1.9
Food	+1.4	+1.3	+1.8	
Apparel	(5.5)	(1.7)	(5.4)	
Household goods	(3.5)	+2.2	(2.1)	
Number of customers	+0.8	+1.3	+1.5	
Average spending per customer	(0.2)	(0.4)	(0.3)	

### Gross profit margin by product category

(%)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
Total	25.5	+0.1	25.7	+0.2	25.7	+0.1	25.9	+0.2
Food	25.1	+0.1	25.4	+0.3	25.4	+0.2		
Apparel	31.7	(0.1)	32.2	+0.5	30.8	(0.4)		
Household goods	26.5	+0.6	26.5	±0.0	26.6	+0.4		

### III. Department Store Operations

#### Sogo & Seibu

##### Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	575,264	99.9	546,346	95.0	803,443	100.1	760,400	94.6
Net sales	565,887	99.8	536,949	94.9	790,708	100.1	747,900	94.6
Gross profit from operation	128,964	98.5	120,429	93.4	177,925	98.3		
SG&A expenses	128,794	99.3	122,190	94.9	170,514	99.9		
Advertising expenses	20,653	103.9	19,503	94.4	27,005	103.7		
Salaries and wages	33,420	98.1	31,721	94.9	43,977	100.8		
Land and building rent	30,975	100.2	30,538	98.6	41,404	100.4		
Depreciation and amortization	8,903	99.0	8,116	91.2	11,751	98.0		
Utility expenses	8,031	95.3	6,689	83.3	10,202	94.1		
Others	26,809	97.7	25,622	95.6	36,173	97.9		
Operating income	170	14.3	(1,761)	-	7,411	72.5	5,000	67.5

##### Sales results of major stores

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Ikebukuro (flagship store)	136,165	101.8	133,549	98.1	190,018	101.4		
Yokohama	81,743	101.1	78,290	95.8	114,200	101.1		
Chiba	54,446	98.4	52,278	96.0	76,053	98.9		
Kobe	33,618	101.6	32,527	96.8	46,757	101.5		
Hiroshima	30,686	99.5	29,653	96.6	43,115	100.2		
Shibuya	30,336	106.3	29,716	98.0	42,376	105.4		
Omiya	24,286	97.6	23,534	96.9	33,654	97.3		

Note: Store sales include corporate sales.

##### Sales by product category

(Millions of yen)

	Nine Months Ended Nov. 30, 2015			Nine Months Ended Nov. 30, 2016			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	565,887	99.8	100.0	536,949	94.9	100.0	790,708	100.1	100.0	747,900	94.6
Merchandise sales	399,409	98.0	70.6	374,238	93.7	69.7	561,435	98.5	71.0		
Apparel	231,168	96.6	40.9	212,518	91.9	39.6	317,260	96.7	40.1		
Household goods	59,080	99.6	10.4	55,179	93.4	10.3	81,115	101.1	10.3		
Food	109,160	100.5	19.3	106,540	97.6	19.8	163,059	101.0	20.6		
Tenants	136,519	104.7	24.1	133,035	97.4	24.8	188,554	104.7	23.8		
Corporate sales	29,958	103.2	5.3	29,676	99.1	5.5	40,718	100.7	5.1		

##### Existing store sales increase

(%)

	Nine Months Ended Nov. 30, 2015	Nine Months Ended Nov. 30, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	(0.3)	(3.2)	±0.0	(3.0)

##### Gross profit margin by product category

(%)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
Total	24.7	(0.1)	24.3	(0.4)	24.3	(0.3)	24.1	(0.2)
Apparel	29.1	(0.1)	28.8	(0.3)	28.7	(0.2)		
Household goods	23.8	(0.2)	23.7	(0.1)	23.7	(0.2)		
Food	15.8	+0.1	15.6	(0.2)	16.2	±0.0		

#### IV. Food Services

##### Seven & i Food Systems

###### Financial results

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	63,085	103.9	62,179	98.6	83,839	103.6	82,600	98.5
Net sales	62,967	104.1	62,053	98.5	83,680	103.7	82,400	98.5
Gross profit from operation	40,473	101.3	39,542	97.7	53,658	101.2		
SG&A expenses	39,566	98.2	39,286	99.3	52,636	99.6		
Advertising expenses	775	101.1	889	114.7	998	108.6		
Salaries and wages	23,214	97.5	22,933	98.8	30,791	98.0		
Land and building rent	5,669	100.0	5,739	101.2	7,570	100.1		
Depreciation and amortization	606	118.3	636	105.0	823	117.5		
Utility expenses	3,015	89.8	2,570	85.2	4,016	90.6		
Others	6,284	102.1	6,516	103.7	8,435	108.0		
Operating income	907	-	255	28.2	1,021	625.1	300	29.4

###### Sales by division

(Millions of yen)

	Nine Months Ended Nov. 30, 2015			Nine Months Ended Nov. 30, 2016			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Total	62,967	104.1	100.0	62,053	98.5	100.0	83,680	103.7	100.0	82,400	98.5
Restaurant division	47,400	100.7	75.3	45,711	96.4	73.7	62,797	100.5	75.0		
Meal provision service division	11,347	126.2	18.0	12,402	109.3	20.0	15,227	124.5	18.2		
Fast food division	4,219	95.0	6.7	3,940	93.4	6.3	5,655	94.9	6.8		

###### [Restaurant division] Existing store sales increase

(%)

	Nine Months Ended Nov. 30, 2015	Nine Months Ended Nov. 30, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	+0.2	(3.5)	+0.2	(1.8)
Number of customers	(3.9)	±0.0	(3.4)	
Average spending per customer	+4.3	(3.5)	+3.7	

###### [Restaurant division] Gross profit margin

(%)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
Gross profit margin	68.4	(0.8)	68.4	±0.0	68.3	(0.6)	68.0	(0.3)

#### V. Financial Services

##### Number of Seven Bank ATMs

###### (1) Domestic installation

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Total	21,976	+1,420	23,164	+1,188	22,388	+1,449
Net ATMs in the Group	20,047	+1,096	20,974	+927	20,373	+1,116
Seven-Eleven Japan	19,457	+1,047	20,350	+893	19,777	+1,067
Ito-Yokado	320	+2	318	(2)	320	+4
York-Benimaru	108	+29	141	+33	115	+32
York Mart	70	+7	74	+4	69	+3
Others	92	+11	91	(1)	92	+10
Net ATMs outside the Group	1,929	+324	2,190	+261	2,015	+333

###### (2) Overseas installation

	Nine Months Ended Sep. 30, 2015		Nine Months Ended Sep. 30, 2016		Fiscal Year Ended Dec. 31, 2015	
		Change		Change		Change
North America	6,375	(116)	6,267	(108)	6,625	+296

### Average number of transaction per day per ATM during the period

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Average number of transactions	100.1	(1.9)	96.3	(3.8)	99.2	(2.0)

### International money transfer service

(Thousands)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Number of contract accounts	135	+47	172	+37	144	+47
Cumulative number of transfers	582	+136	714	+132	803	+189

### Number of credit cards, point cards and cash cards

(10 thousands)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Credit cards	672	+2	670	(2)	673	(6)
SEVEN CARD plus / SEVEN CARD	354	±0	349	(5)	351	(8)
CLUB ON/Millennium CARD SAISON	318	+2	321	+3	322	+2
Electronic money ( <i>nanaco</i> )	4,379	+831	5,148	+769	4,543	+826

Notes: 1. SEVEN CARD plus / SEVEN CARD and CLUB ON/Millennium CARD SAISON issued represent only the number of effective card members.

2. CLUB ON/Millennium CARD SAISON does not include dedicated cards for point services, without credit functions.

3. The number of *nanaco* includes the number of mobile *nanaco* holders.

## VI. Group Strategy

### (1) Seven Premium

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Sales (billions of yen)	741.0	+134.0	875.0	+134.0	1,001.0	+186.0
Items	3,280	+470	3,600	+320	3,300	+440

### (2) Omni-Channel sales<sup>\*1</sup>

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Omni-Channel sales	62,966		71,925	+8,959	85,442	
Seven Net Shopping	6,374		10,084	+3,710	8,659	
<i>Seven-Meal</i> <sup>*2</sup>	17,117		19,653	+2,536	23,089	
Ito-Yokado	140		1,725	+1,585	541	
Ito-Yokado's <i>Net Supermarket</i> <sup>*2</sup>	32,224		33,772	+1,548	43,417	
Akachan Honpo	4,809		4,273	(536)	6,584	
Sogo & Seibu	1,725		1,709	(16)	2,371	
LOFT	81		368	+287	156	
Other	496		341	(155)	626	

\*1 Sales through the "omni7" website from September 2016.

\*2 Delivery-type service while others are mail order sales-type services.

## VII. Capital Expenditures, Depreciation and Amortization of Major Group Companies

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
<b>Convenience store operations</b>								
Seven-Eleven Japan								
Total capital expenditures	87,982	87.2	95,091	108.1	124,543	96.2	160,000	128.5
Investment to new stores	53,920	88.4	50,972	94.5	79,978	95.2		
Investment to existing stores and other	28,176	72.9	39,510	140.2	37,808	86.2		
Software development	5,885	461.6	4,608	78.3	6,757	434.5		
Depreciation and amortization	37,978	108.1	43,580	114.7	51,784	108.6	60,500	116.8
7-Eleven, Inc.								
Total capital expenditures	91,983	202.4	148,994	162.0	159,772	252.7	225,000	140.8
Investment to new stores and other	54,815	276.0	107,374	195.9	103,862	384.4		
Investment to existing stores and other	31,952	149.7	35,771	112.0	47,822	159.0		
Software development	5,215	123.0	5,848	112.1	8,087	131.7		
Depreciation and amortization	48,316	116.6	48,106	99.6	65,381	115.8	63,000	96.4
<b>Superstore operations</b>								
Ito-Yokado*								
Capital expenditures	49,818	141.9	27,155	54.5	58,555	142.6	35,600	60.8
	[ - ]	[ - ]	[20,126]	[40.4]	[34,279]	[83.5]	[28,600]	[83.4]
Investment to new stores	31,234	178.0	18,093	57.9	35,289	160.7		
	[ - ]	[ - ]	[11,064]	[35.4]	[11,013]	[50.2]		
Investment to existing stores and other	12,369	72.5	8,603	69.6	15,842	86.2		
Software development	6,215	-	459	7.4	7,424	-		
Depreciation and amortization	9,602	118.3	10,360	107.9	13,125	117.9		
York-Benimaru								
Total capital expenditures	8,780	79.1	9,288	105.8	10,642	75.4	13,200	124.0
Investment to new stores	5,800	72.8	6,730	116.0	6,958	64.2		
Investment to existing stores and other	2,798	102.9	2,459	87.9	3,473	122.3		
Software development	182	43.3	100	54.8	212	48.4		
Depreciation and amortization	2,894	110.8	3,315	114.5	3,931	110.1	4,500	114.5
<b>Department store operations</b>								
Sogo & Seibu								
Total capital expenditures	11,161	109.6	8,949	80.2	12,650	99.1	13,800	109.1
Investment to new stores	-	-	-	-	-	-		
Investment to existing stores and other	9,407	113.4	8,205	87.2	10,735	114.3		
Software development	1,755	92.9	744	42.4	1,916	56.8		
Depreciation and amortization	8,903	99.0	8,116	91.2	11,751	98.0	11,100	94.4

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction.

An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond, and goodwill and others due to the acquisition of stores, etc.

3. Depreciation and amortization include amortization on intangible assets.

\* [ - ] Figures reflect securitization of assets of new stores at Ito-Yokado.

## ■ Store Information

### I. Store Openings and Closures of Major Group Companies

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
<b>Convenience store operations</b>								
Seven-Eleven Japan	18,242	+751	19,166	+594	18,572	+1,081	19,472	+900
Openings	1,115		1,162		1,651		1,700	
Closures	364		568		570		800	
Relocations, etc.	283		459		450			
Terminations of contract	81		109		120			
7-Eleven, Inc.* <sup>1</sup>	8,449	+152	8,568	+68	8,500	+203	8,708	+208
Openings	269		180		344		356	
Closures	117		112		141		148	
SEVEN-ELEVEN (BEIJING)* <sup>1</sup>	185	+10	207	+20	187	+12	219	+32
Openings	13		28		15		40	
Closures	3		8		3		8	
SEVEN-ELEVEN (TIANJIN)* <sup>1</sup>	63	+3	76	+6	70	+10	82	+12
Openings	8		12		16		18	
Closures	5		6		6		6	
SEVEN-ELEVEN (CHENGDU)* <sup>1</sup>	59	(7)	62	+2	60	(6)	67	+7
Openings	2		11		5		16	
Closures	9		9		11		9	
<b>Superstore operations</b>								
Ito-Yokado	182	+1	177	(5)	182	+1	166	(11)
Openings	3		3		3		4	
Closures	2		8		2		15	
York-Benimaru	204	+4	211	+6	205	+5	213	+8
Openings	4		6		6		9	
Closures	0		0		1		1	
York Mart	77	+1	78	+2	76	±0	78	+2
Openings	4		2		4		2	
Closures	3		0		4		0	
Hua Tang Yokado Commercial* <sup>1</sup>	5	(1)	4	(1)	5	(1)	2	(3)
Openings	0		0		0		0	
Closures	1		1		1		3	
Chengdu Ito-Yokado* <sup>1</sup>	6	±0	6	±0	6	±0	6	±0
Openings	0		0		0		0	
Closures	0		0		0		0	
Akachan Honpo	103	+4	108	+5	103	+4	106	+3
Openings	6		8		8		8	
Closures	2		3		4		5	
<b>Department store operations</b>								
Sogo & Seibu	24	±0	21	(2)	23	(1)	19	(4)
Openings	0		0		0		0	
Closures	0		2		1		4	
LOFT* <sup>2</sup>	102	+8	109	+7	102	+8	108	+6
Openings	9		8		10		8	
Closures	1		1		2		2	
<b>Food services</b>								
Seven & i Food Systems	852	+6	836	(15)	851	+5	816	(35)
Restaurant division	470	(4)	465	(4)	469	(5)	459	(10)
Openings	4		9		6		10	
Closures	8		13		11		20	
Meal provision service division	275	+10	274	(1)	275	+10	269	(6)
Fast food division	107	±0	97	(10)	107	±0	88	(19)

Note: Changes in number of stores represent the net change from the beginning of the fiscal year.

\*1. Figures are as of the end of September, or as of the end of December.

\*2. The number of LOFT stores includes 14 franchised stores for the nine months ended Nov. 30, 2015, 16 stores for the nine month ended Nov. 30, 2016 and 14 stores for the fiscal year ended Feb. 29, 2016.

## II. Store Information of Convenience Store Operations

### Domestic Store Network

	Nov. 2015	Feb. 2016	Nov. 2016	Change
Hokkaido	938	941	949	+8
Aomori	20	27	45	+18
Iwate	119	124	128	+4
Miyagi	374	381	388	+7
Akita	72	75	83	+8
Yamagata	173	173	170	(3)
Fukushima	410	410	415	+5
Ibaraki	626	629	631	+2
Tochigi	408	411	419	+8
Gunma	457	458	457	(1)
Saitama	1,099	1,109	1,125	+16
Chiba	987	1,006	1,034	+28
Tokyo	2,369	2,396	2,456	+60
Kanagawa	1,304	1,319	1,346	+27
Niigata	405	407	407	±0
Toyama	122	127	131	+4
Ishikawa	116	116	122	+6
Fukui	62	65	66	+1
Yamanashi	189	194	204	+10
Nagano	435	440	439	(1)
Gifu	160	163	166	+3
Shizuoka	663	678	696	+18
Aichi	977	996	1,013	+17
Mie	109	119	128	+9
Shiga	219	220	226	+6
Kyoto	290	301	320	+19
Osaka	977	1,014	1,106	+92
Hyogo	592	615	671	+56
Nara	123	128	138	+10
Wakayama	65	67	75	+8
Tottori	4	4	12	+8
Shimane	18	23	37	+14
Okayama	281	286	294	+8
Hiroshima	532	540	561	+21
Yamaguchi	288	292	307	+15
Tokushima	89	89	90	+1
Kagawa	100	101	102	+1
Ehime	68	77	90	+13
Kochi	16	21	30	+9
Fukuoka	872	893	919	+26
Saga	176	180	186	+6
Nagasaki	155	159	169	+10
Kumamoto	282	290	299	+9
Oita	149	151	154	+3
Miyazaki	176	179	182	+3
Kagoshima	176	178	180	+2
Total	18,242	18,572	19,166	+594

### Global Seven-Eleven Store Network

[Consolidated subsidiaries]

	Nov. 2015	Feb. 2016	Nov. 2016	Change
Japan	18,242	18,572	19,166	+594
North America *	8,449	8,500	8,568	+68
U.S.A.	7,947	7,995	8,061	+66
Canada	502	505	507	+2
Hawaii	61	63	63	±0
China [Beijing]	185	187	207	+20
China [Tianjin]	63	70	76	+6
China [Chengdu]	59	60	62	+2
Sub-total	27,059	27,452	28,142	+690

\* Figures for "North America" are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.

[Area licensees]

	Sep. 2015	Dec. 2015	Sep. 2016	Change
South Korea	7,709	8,000	8,405	+405
China	1,697	1,727	1,766	+39
[Hong Kong and others]*				
China [Shanghai]	78	81	92	+11
China [Shandong]	30	32	38	+6
China [Chongqing]	16	25	28	+3
Taiwan	5,018	5,029	5,087	+58
Thailand	8,510	8,832	9,411	+579
Philippines	1,479	1,602	1,840	+238
Malaysia	1,883	1,944	2,057	+113
Singapore	468	458	431	(27)
Indonesia	189	187	166	(21)
Australia	620	626	636	+10
UAE	-	2	6	+4
U.S.A.	303	305	304	(1)
Mexico	1,882	1,879	1,880	+1
Norway	156	156	155	(1)
Sweden	189	185	184	(1)
Denmark	190	189	187	(2)
Sub-total	30,417	31,259	32,673	+1,414

\* Figures for China [Hong Kong and others] include Guang Dong Province and Macau.

	Nov. 2015	Feb. 2016	Nov. 2016	Change
Total worldwide	57,476	58,711	60,815	+2,104

Notes: 1. Figures for overseas stores are as of the end of September, or as of the end of December.

2. As of Nov. 30, 2016, Seven-Eleven Japan operates in 46 prefectures out of 47 prefectures in Japan.

The number of 7-Eleven stores around the world including area licensees are 61,284 stores.

### III. Store Information of Superstore Operations

#### (1) Ito-Yokado

	Store name	Location	Date	(Square meters)	
				Sales floor space	Directly managed sales floor space
Openings	<i>Shokuhinkan</i> Minowa [S&B] (food specialty store)	Tokyo	Apr. 22, 2016	983	983
	Seven Park Ario Kashiwa	Chiba	Apr. 25, 2016	65,000	11,143
	<i>Shokuhinkan</i> LaLaport Shonan-Hiratsuka (food specialty store)	Kanagawa	Oct. 6, 2016	2,258	2,057
	<i>Shokuhinkan</i> Umejima (food specialty store)	Tokyo	Dec. 2, 2016	2,405	1,751
Closures	THE PRICE Senju [S&B]	Tokyo	Apr. 10, 2016	-	3,540
	<i>Shokuhinkan</i> Honmoku (food specialty store)	Kanagawa	Jul. 18, 2016	-	2,625
	Togoshi	Tokyo	Aug. 21, 2016	-	1,524
	<i>Shokuhinkan</i> Kurashiki (food specialty store)	Okayama	Aug. 31, 2016	-	2,522
	THE PRICE Warabi	Saitama	Oct. 2, 2016	-	4,725
	Sakado	Saitama	Oct. 16, 2016	-	6,627
	THE PRICE Higashi-Matsuyama	Saitama	Oct. 30, 2016	-	2,066
	Kawagoe [S&B]	Saitama	Oct. 30, 2016	-	4,131
	Toyohashi	Aichi	Jan. 9, 2017	-	11,200
	Fujioka	Gunma	Jan. 29, 2017	-	6,705
	Rokujizou	Kyoto	Feb. 19, 2017	-	11,387
	Atsugi	Kanagawa	Feb. 19, 2017	-	10,613
	Higashi-Narashino	Chiba	Feb. 26, 2017	-	12,042
	Inuyama	Aichi	Feb. 26, 2017	-	6,201
	Okayama	Okayama	Feb. 28, 2017	-	13,830

Notes: 1. In addition to the above, 5 stores will be closed in the first quarter of the fiscal year ending Feb 28, 2018.

2. S&B stands for Scrap & Build.

#### (2) York-Benimaru

	Store name	Location	Date	(Square meters)	
				Sales floor space	Directly managed sales floor space
Openings	Sendai-Tagonishi	Miyagi	Mar. 25, 2016	2,110	1,933
	Tome-Nakada	Miyagi	Jun. 24, 2016	2,080	1,892
	Shiogama-Kitahama	Miyagi	Jul. 22, 2016	1,990	1,818
	Sendai-Nishinodaira	Miyagi	Aug. 25, 2016	2,124	1,911
	Otsu	Ibaraki	Nov. 18, 2016	2,015	1,831
	Tomatsuri	Tochigi	Nov. 25, 2016	1,973	1,790

Note: In addition to the above, 3 stores will be opened and 1 store will be closed in the fiscal year ending February 28, 2017.

#### (3) China [Superstores]

	Store name	Location	Date	(Square meters)	
				Sales floor space	
Closures	Daxing	Beijing	Jun. 30, 2016	17,498	
	Shilipu	Beijing	Oct. 31, 2016	23,000	
	Sanlitun	Beijing	Dec. 18, 2016	2,100	

### IV. Store Information of Department Store Operations

	Store name	Location	Date	(Square meters)	
				Sales floor space	
Closures	Sogo Kashiwa	Chiba	Sep. 30, 2016	28,096	
	Seibu Asahikawa	Hokkaido	Sep. 30, 2016	30,043	
	Seibu Yao	Osaka	Feb. 28, 2017	38,169	
	Seibu Tsukuba	Ibaraki	Feb. 28, 2017	26,905	



## V. Number of Stores by Type

### Seven-Eleven Japan

	Nine Months Ended Nov. 30, 2015			Nine Months Ended Nov. 30, 2016			Fiscal Year Ended Feb. 29, 2016		
		Change	Composition (%)		Change	Composition (%)		Change	Composition (%)
Number of stores	18,242	+751	100.0	19,166	+594	100.0	18,572	+1,081	100.0
Franchised stores	17,747	+726	97.3	18,705	+634	97.6	18,071	+1,050	97.3
Type A	4,441	+88	24.3	4,551	+103	23.7	4,448	+95	24.0
Type C	13,306	+638	72.9	14,154	+531	73.8	13,623	+955	73.4
Directly operated stores	495	+25	2.7	461	(40)	2.4	501	+31	2.7
Open 24 hours	17,734	+629	97.2	18,455	+432	96.3	18,023	+918	97.0
With liquor license	18,024	+717	98.8	18,919	+592	98.7	18,327	+1,020	98.7
With cigarette license	17,487	+779	95.9	18,397	+666	96.0	17,731	+1,023	95.5

### 7-Eleven, Inc.

	Nine Months Ended Sep. 30, 2015			Nine Months Ended Sep. 30, 2016			Fiscal Year Ended Dec. 31, 2015		
		Change	Composition (%)		Change	Composition (%)		Change	Composition (%)
Number of stores	8,449	+152	100.0	8,568	+68	100.0	8,500	+203	100.0
Franchised stores	6,622	+232	78.4	6,884	+132	80.3	6,752	+362	79.4
BCP stores [Type A]*	439	+7	5.2	447	+1	5.2	446	+14	5.2
Type C	6,183	+225	73.2	6,437	+131	75.1	6,306	+348	74.2
Directly operated stores	1,827	(80)	21.6	1,684	(64)	19.7	1,748	(159)	20.6
With Gasoline station	3,155	(10)	37.3	3,266	+98	38.1	3,168	+3	37.3

\* BCP stands for Business Conversion Program.

## VI. Sales Floor Space

### Ito-Yokado

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	2,811,964	99.6	2,873,267	102.2	2,802,078	98.9
Directly managed floor space	1,592,396	96.7	1,570,699	98.6	1,590,958	97.6
Weighted average floor space	1,591,717	97.0	1,579,819	99.3	1,591,697	96.8

(Square meters)

### York-Benimaru

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	641,327	105.7	652,959	101.8	640,667	101.9
Directly managed floor space	494,194	105.6	505,376	102.3	494,201	101.9
Weighted average floor space*	478,182	103.4	489,649	102.4	479,684	103.2

(Square meters)

\* Excluding floor space of the stores which has been closed.

### Sogo & Seibu

	Nine Months Ended Nov. 30, 2015		Nine Months Ended Nov. 30, 2016		Fiscal Year Ended Feb. 29, 2016	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	871,437	100.1	770,189	88.4	871,437	100.1
Weighted average floor space	870,732	100.2	815,302	93.6	870,909	100.2

(Square meters)

The information disclosed by the Company may contain forward-looking statements. These statements are based on management's judgment in accordance with materials available to the Company at the time of disclosure, with future projections based on certain assumptions. The forward-looking statements therefore incorporate various risks, estimates, and uncertainties, and as such, actual results and performance may differ from the future outlook included in disclosed information due to various factors, such as changes in business operations and the financial situation going forward.