
Brief Summary for the Third Quarter of FY2016

**January 7, 2016
Seven & i Holdings Co., Ltd.**

CONSOLIDATED RESULTS

1. Financial Results

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Group's total sales^{*1}	7,648,730	106.5	8,025,141	104.9	10,235,664	106.6	10,600,000	103.6
Revenues from operations	4,501,751	107.5	4,513,893	100.3	6,038,948	107.2	6,150,000	101.8
Convenience store operations	2,075,194	108.6	2,040,761	98.3	2,727,780	107.8	2,767,000	101.4
Superstore operations	1,487,174	100.2	1,524,809	102.5	2,012,176	100.1	2,060,000	102.4
Department store operations	627,156	100.3	632,376	100.8	875,027	100.4	900,000	102.9
Food services	60,729	102.4	63,085	103.9	80,980	103.1	84,700	104.6
Financial services	133,766	112.9	144,110	107.7	178,221	112.2	192,000	107.7
Mail order services	132,238	-	116,053	87.8	185,802	-	164,000	88.3
Others	40,794	107.2	45,923	112.6	53,897	106.7	70,000	129.9
Eliminations / corporate	(55,303)	-	(53,227)	-	(74,937)	-	(87,700)	-
Operating income (loss)	249,455	100.1	261,037	104.6	343,331	101.1	367,000	106.9
Convenience store operations	209,637	106.1	235,704	112.4	276,745	107.5	302,000	109.1
Superstore operations	9,452	55.4	443	4.7	19,340	65.2	20,600	106.5
Department store operations	(1,721)	-	(3,271)	-	7,059	107.1	7,600	107.7
Food services	(398)	-	802	-	44	7.3	1,600	-
Financial services	36,966	107.3	37,665	101.9	47,182	105.1	50,000	106.0
Mail order services	(5,228)	-	(7,296)	-	(7,521)	-	(6,900)	-
Others	2,805	138.3	3,848	137.2	3,669	169.4	4,500	122.6
Eliminations / corporate	(2,057)	-	(6,859)	-	(3,188)	-	(12,400)	-
Ordinary income	249,287	100.1	259,408	104.1	341,484	100.7	362,000	106.0
Special gains	3,184	124.1	2,215	69.6	4,835	145.1		
Special losses	24,601	123.2	28,694	116.6	36,124	115.8		
Income before income taxes and minority interests	227,871	98.4	232,929	102.2	310,195	99.7		
Net income	127,310	99.4	125,439	98.5	172,979	98.5	183,000	105.8
Net income per share	yen	%	yen	%	yen	%	yen	%
	144.01	99.4	141.88	98.5	195.66	98.4	206.98	105.8
Number of shares outstanding	(shares)							
Average ^{*2}	884,063,363		884,126,270		884,064,278			
End of period ^{*2}	884,068,013		884,150,312		884,066,302			

*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

Convenience store's total sales including total store sales of Seven-Eleven Japan and 7-Eleven, Inc. for nine months ended 2014 and 2015, fiscal year ended Feb. 28, 2015, and fiscal year ending Feb. 29, 2016 are 5,222,173 million yen, 5,552,009 million yen, 6,924,497 million yen and 7,217,000 million yen, respectively.

*2. Excluding treasury stock

Exchange rates

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)	
Income statements	U.S.\$1=	102.93 yen	120.98 yen		105.79 yen		120.00 yen	
	1yuan=	16.71 yen	19.33 yen		17.18 yen		19.00 yen	
Balance sheets	U.S.\$1=	109.45 yen	119.96 yen		120.55 yen		-	
	1yuan=	17.73 yen	18.96 yen		19.35 yen		-	

(Reference) Operating income before amortization of goodwill

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Operating income (loss)	263,540	100.2	276,730	105.0	362,226	101.1	388,000	107.1
Convenience store operations	216,097	106.0	243,457	112.7	285,454	107.4		
Superstore operations	11,807	60.8	2,798	23.7	22,480	68.6		
Department store operations	2,245	97.9	695	31.0	12,342	103.9		
Food services	(398)	-	802	-	44	7.3		
Financial services	38,117	106.6	38,936	102.1	48,742	104.5		
Mail order services	(5,220)	-	(7,291)	-	(7,512)	-		
Others	2,949	141.7	4,191	142.1	3,862	172.7		
Eliminations / corporate	(2,057)	-	(6,859)	-	(3,188)	-		

Notes: 1. Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

2. The results of Nissen Holdings and its subsidiaries and affiliates in the fiscal year ended Feb. 28, 2014 are consolidated only in the balance sheets.

2. Major Factors for Changes in Financial Results for the Third Quarter of FY2016

***For results of principal operating companies, please refer to page 5 to 6.**

(Millions of yen)

	Nine Months Ended Nov. 30, 2015		Major Factors
		Change	
Group's total sales ^{*1}	8,025,141	+376,410	<u>(1) Growth in total store sales at Seven-Eleven Japan</u> ▪ Higher total store sales due to increased stores and strong growth in existing store sales. <u>(2) Upward pressure from the effect of a weaker yen</u>
Revenues from operations	4,513,893	+12,141	<u>(1) Growth in revenues from operations at Seven-Eleven Japan</u> <u>(2) Upward pressure from the effect of a weaker yen: 225.8 billion yen</u> <u>(3) Mainly decrease of gasoline sales at 7-Eleven, Inc.</u> ▪ Decrease gasoline sales mainly due to lower crude oil prices (Decrease in amount excluding foreign exchange effects: 282.4 billion yen)
Operating income	261,037	+11,582	
Convenience stores	235,704	+26,066	<u>(1) Seven-Eleven Japan</u> ▪ Higher income due to growth in existing store sales and merchandise gross profit margin led by standard products such as rice balls. <u>(2) 7-Eleven, Inc.</u> ▪ Higher income due to growth in merchandise sales and gross profit margin led by fast food products and beverages. The effect of a weaker yen.
Superstores	443	(9,008)	<u>(1) Ito-Yokado</u> ▪ Lower income mainly due to deterioration of the gross profit margin in apparel. <u>(2) York-Benimaru (Including Life Foods^{*2})</u> ▪ Higher income due to growth in existing store sales and improvement of gross profit margin. <u>(3) Higher income at Akachan Honpo and improvement of operations in China</u>
Department stores	(3,271)	(1,549)	<u>Sogo & Seibu</u> ▪ Lower income reflected a decrease in existing store sales and deterioration of the gross profit margin.
Food services	802	+1,200	<u>Higher income at Seven & i Food Systems</u>
Financial services	37,665	+699	
Mail order services	(7,296)	(2,067)	<u>Lower income at Nissen Holdings</u>
Others	3,848	+1,043	
Eliminations/corporate ^{*3}	(6,859)	(4,802)	<u>Mainly an increase in expenses related to the Omni-Channel Strategy</u>
Ordinary income	259,408	+10,120	▪ Factors increasing operating income.
Net income	125,439	(1,871)	

*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

*2. Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

*3. Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

3. Segment Information

(1) Business Segment Information

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015			Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)	
		YOY(%)		YOY(%)	Composition (%)		YOY(%)		YOY(%)
Capital expenditures									
Convenience store operations	146,953	98.2	155,631	105.9	53.3	193,235	97.7	282,400	146.1
Superstore operations	53,019	88.5	68,634	129.5	23.5	65,490	98.2	87,000	132.8
								[65,000]	[99.3]
Department store operations	12,180	97.2	15,141	124.3	5.2	15,380	98.6	15,800	102.7
Food services	2,566	178.6	1,208	47.1	0.4	3,506	154.0	2,800	79.8
Financial services	34,065	110.7	27,490	80.7	9.4	39,110	99.5	42,000	107.4
Mail order services	2,765	-	4,259	154.0	1.5	3,815	-	7,200	188.7
Others	5,010	71.5	3,181	63.5	1.1	5,381	71.1	3,800	70.6
Corporate	6,886	-	16,594	241.0	5.7	15,152	199.7	21,000	138.6
Total	263,450	100.6	292,142	110.9	100.0	341,075	101.3	462,000	135.5
								[440,000]	[129.0]
Depreciation and amortization									
Convenience store operations	75,823	112.8	85,781	113.1	59.7	103,247	113.1	126,000	122.0
Superstore operations	15,085	111.5	17,379	115.2	12.1	20,696	112.0	23,000	111.1
Department store operations	10,038	99.3	10,170	101.3	7.1	13,399	99.5	13,400	100.0
Food services	518	165.8	609	117.5	0.4	709	162.0	800	112.7
Financial services	18,587	125.5	21,753	117.0	15.1	25,233	124.9	29,000	114.9
Mail order services	2,859	-	2,787	97.5	1.9	3,842	-	4,000	104.1
Others	2,026	109.2	2,237	110.4	1.6	2,689	106.5	2,800	104.1
Corporate	1,750	258.3	2,973	169.8	2.1	2,419	235.0	4,000	165.3
Total	126,690	116.8	143,693	113.4	100.0	172,237	116.9	203,000	117.9
Amortization of goodwill									
Convenience store operations	6,460	103.7	7,752	120.0	49.4	8,709	103.8		
Superstore operations	2,355	100.3	2,355	100.0	15.0	3,140	100.3		
Department store operations	3,967	100.0	3,966	100.0	25.3	5,282	99.9		
Food services	-	-	-	-	-	-	-		
Financial services	1,151	88.7	1,270	110.4	8.1	1,560	89.3		
Mail order services	7	-	4	67.2	0.0	9	-		
Others	144	277.3	343	237.8	2.2	192	277.3		
Total	14,085	101.4	15,693	111.4	100.0	18,894	101.5		
Impairment loss									
Convenience store operations	4,607	132.3	7,178	155.8	51.6	5,739	132.8		
Superstore operations	3,116	220.5	4,566	146.5	32.8	7,111	104.4		
Department store operations	518	34.8	1,604	309.3	11.5	1,763	56.3		
Food services	327	116.1	364	111.4	2.6	471	77.8		
Financial services	-	-	-	-	-	-	-		
Mail order services	-	-	179	-	1.3	90	-		
Others	31	-	30	96.1	0.2	44	23.1		
Total	8,602	128.4	13,923	161.9	100.0	15,220	100.8		

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

Figures for actual results don't include goodwill and others related to the acquisition of stores, etc.

2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond.

Corporate in capital expenditures mainly reflect the Company's capital expenditures relating to the Group strategy

3. In capital expenditures, figures in square brackets [] show the figures reflecting the securitization of assets of a new store in superstore operations.

4. Depreciation and amortization include amortization on intangible assets. Corporate in depreciation and amortization mainly reflect the Company's depreciation and amortization relating to the Group strategy.

5. Amortization of goodwill include only the amount record on selling, general and administrative expenses.

6. The results of Nissen Holdings and its subsidiaries and affiliates in the fiscal year ended Feb. 28, 2014 are consolidated only in the balance sheets.

(2) Geographic Area Segment Information

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015			Fiscal Year Ended Feb. 28, 2015	
		YOY(%)		YOY(%)	Composition (%)		YOY(%)
Revenues from operations							
Japan	2,907,301	107.0	2,992,783	102.9	66.3	3,941,337	107.0
North America	1,501,629	108.4	1,420,304	94.6	31.5	1,968,854	107.5
Others	94,565	109.2	102,531	108.4	2.3	131,058	109.9
Eliminations	(1,745)	-	(1,726)	-	-	(2,301)	-
Total	4,501,751	107.5	4,513,893	100.3	-	6,038,948	107.2
Operating income							
Japan	214,293	98.1	208,776	97.4	80.0	295,666	98.7
North America	36,943	117.0	52,615	142.4	20.2	49,825	120.0
Others	(1,781)	-	(363)	-	(0.1)	(2,161)	-
Eliminations	(0)	-	8	-	-	1	-
Total	249,455	100.1	261,037	104.6	-	343,331	101.1

Note: "Others" consists of the business results in China, etc.

4. Interest-Bearing Debt

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Short-term loans	134,710	102.3	133,585	99.2	130,780	112.6
Current portion of long-term loans	47,225	26.9	80,813	171.1	70,013	69.5
Current portion of bonds	59,999	136.4	40,000	66.7	59,999	300.0
Commercial paper	-	-	-	-	-	-
Sub-total	241,934	68.9	254,398	105.2	260,792	110.1
Bonds	304,991	83.6	399,993	131.1	319,992	87.7
Long-term loans	383,542	141.6	378,043	98.6	367,467	110.5
Commercial paper	-	-	-	-	-	-
Sub-total	688,533	108.3	778,037	113.0	687,459	98.6
Total	930,468	94.3	1,032,435	111.0	948,252	101.5
Ratio to total assets (%)	18.1	(2.7)	19.0	+0.9	18.1	(1.3)
Ratio to owners' equity (%)	42.5	(6.5)	43.9	+1.4	41.2	(3.4)

Interest-Bearing Debt by Business Segment

Convenience store operations	120,420	84.9	131,956	109.6	132,632	114.4
Superstore operations	15,090	83.7	12,625	83.7	16,131	83.8
Department store operations	181,910	97.7	176,291	96.9	174,395	96.7
Food services	-	-	-	-	-	-
Mail order services	21,347	-	29,710	139.2	24,158	141.3
Others	-	-	7,500	-	4,810	-
Corporate	269,990	100.0	329,993	122.2	269,991	100.0
Sub-total (excluding financial services)	608,761	98.8	688,076	113.0	622,119	103.2
Financial services	321,707	86.7	344,359	107.0	326,132	98.3
Total	930,468	94.3	1,032,435	111.0	948,252	101.5

Bond Information

(As of November 30, 2015)

	Amount	Date of issue	Coupon	Redemption date
Issued by Seven & i Holdings				
3rd unsecured domestic straight bonds	30 billion yen	July 3, 2008	1.94%	June 20, 2018
5th unsecured domestic straight bonds	20 billion yen	June 29, 2010	0.852%	June 20, 2017
6th unsecured domestic straight bonds	60 billion yen	June 29, 2010	1.399%	June 19, 2020
7th unsecured domestic straight bonds	40 billion yen	Apr. 26, 2013	0.258%	June 20, 2016
8th unsecured domestic straight bonds	40 billion yen	Apr. 26, 2013	0.383%	June 20, 2019
9th unsecured domestic straight bonds	20 billion yen	Apr. 26, 2013	0.671%	Mar. 20, 2023
10th unsecured domestic straight bonds	30 billion yen	June 17, 2015	0.150%	June 20, 2018
11th unsecured domestic straight bonds	60 billion yen	June 17, 2015	0.514%	June 20, 2022
12th unsecured domestic straight bonds	30 billion yen	June 17, 2015	0.781%	June 20, 2025
Issued by Seven Bank				
6th unsecured domestic straight bonds	30 billion yen	May 31, 2012	0.398%	June 20, 2017
7th unsecured domestic straight bonds	10 billion yen	May 31, 2012	0.613%	June 20, 2019
8rd unsecured domestic straight bonds	15 billion yen	Mar. 7, 2013	0.243%	Mar. 20, 2018
9th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.460%	Mar. 19, 2020
10th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.803%	Mar. 20, 2023
11th unsecured domestic straight bonds	15 billion yen	Dec. 17, 2014	0.536%	Dec. 20, 2024

Ratings

(As of December 31, 2015)

	S&P	Moody's	R&I	JCR
Seven & i Holdings	Long-term	AA-	A1	AA+
Seven-Eleven Japan	Long-term	AA-	-	AA+
	Short-term *	A-1+	P-1	-
7-Eleven, Inc.	Long-term	AA-	Baa1	-
Seven Bank	Long-term	A+	-	AA

* From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

RESULTS OF GROUP PRINCIPAL COMPANIES

Seven-Eleven Japan

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	557,276	108.7	600,188	107.7	736,343	108.4	782,500	106.3
Operating income	170,084	103.8	180,041	105.9	223,356	105.0	235,000	105.2
Total store sales	3,031,283	106.1	3,245,338	107.1	4,008,261	106.0	4,256,000	106.2
Net sales of franchised stores	2,953,466	106.1	3,163,367	107.1	3,905,369	106.0		
Existing store sales increase (%)	+2.4		+3.2		+2.4		+2.5	
Merchandise GP Margin (%)	31.4	+0.7	31.6	+0.2	31.4	+0.7	31.9	+0.5
Average daily sales per store (thousand yen)	662	(9)	664	+2	655	(9)		
Number of domestic stores	17,177	+858	18,242	+751	17,491	+1,172	18,591	+1,100

7-Eleven, Inc.

(Millions of yen)

	Nine Months Ended Sept. 30, 2014		Nine Months Ended Sept. 30, 2015		Fiscal Year Ended Dec. 31, 2014		Fiscal Year Ending Dec. 31, 2015 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	1,476,235	108.4	1,393,614	94.4	1,935,274	107.5	1,909,000	98.6
Other operating revenues	158,864	111.8	201,816	127.0	219,307	113.8		
Operating income	43,988	114.0	61,512	139.8	59,651	116.5	76,400	128.1
Operating income (thousands of dollar)	427,363	107.3	508,455	119.0	563,868	107.6	636,667	112.9
Total store sales	2,131,785	106.7	2,239,105	105.0	2,834,464	107.3	3,000,000	105.8
Merchandise sales	1,046,827	110.0	1,295,874	123.8	1,431,429	112.6		
Gasoline sales	1,084,957	103.8	943,230	86.9	1,403,035	102.4		
Existing store sales increase (%) *1, 2 (U.S. Merchandise sales)	+2.3		+6.1		+3.1		+5.4	
Merchandise GP Margin (%) *1	34.6	(0.3)	34.8	+0.2	34.5	(0.3)	34.7	+0.2
Average daily merchandise sales per store (U.S. dollar) *1	4,491	+97	4,735	+244	4,472	+132		
Number of stores	8,279	(13)	8,449	+152	8,297	+5	8,497	+200
Exchange rates U.S.\$1=	102.93 yen		120.98 yen		105.79 yen		120.00 yen	

Note: Figures for the amounts of each fiscal year reflect adjustments to the necessary for the consolidation to Seven & i Holdings' consolidated accounts. Operating income in U.S. dollar amounts are translated from yen amounts, which reflect adjustments to the necessary for the consolidation of Seven & i Holdings' consolidated accounts.

*1. Exclude gasoline sales.

*2. Existing store sales increase are calculated in U.S. dollars.

Ito-Yokado

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	950,452	98.0	953,093	100.3	1,285,942	98.0	1,296,000	100.8
Net sales	926,165	97.9	927,651	100.2	1,253,296	97.9	1,261,000	100.6
Operating income	(2,563)	-	(14,419)	-	1,859	16.6	1,000	53.8
Existing store sales increase (%)	(4.4)		(0.3)		(4.5)		(0.2)	
Merchandise GP Margin (%)	30.0	(0.2)	28.8	(1.2)	29.9	(0.3)	29.7	(0.2)
Number of domestic stores	182	+3	182	+1	181	+2	180	(1)

York-Benimaru

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)	
	YOY(%)		YOY(%)		YOY(%)		YOY(%)	
Revenues from operations	293,462	104.9	304,070	103.6	396,930	104.2	417,000	105.1
Net sales	288,662	104.9	299,055	103.6	390,492	104.2	410,000	105.0
Operating income	8,750	96.1	8,813	100.7	12,820	100.8	13,300	103.7
Existing store sales increase (%)	+0.4		+0.6		+0.2		+1.8	
Merchandise GP Margin (%)	25.4	(0.1)	25.5	+0.1	25.6	±0.0	26.0	+0.4
Number of domestic stores	197	+4	204	+4	200	+7	205	+5

(Reference) Results including Life Foods*

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)	
	YOY(%)		YOY(%)		YOY(%)		YOY(%)	
Operating income	11,942	101.3	12,085	101.2	17,025	102.9	17,600	103.4

Note: Results including Life Foods represent internal management reporting figures.

* Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

Sogo & Seibu

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)	
	YOY(%)		YOY(%)		YOY(%)		YOY(%)	
Revenues from operations	576,114	100.2	575,264	99.9	802,996	100.2	825,600	102.8
Net sales	566,824	100.1	565,887	99.8	790,244	100.1	812,600	102.8
Operating income	1,190	86.9	170	14.3	10,226	100.8	12,000	117.3
Existing store sales increase (%)	+0.2		(0.3)		+0.1		+2.8	
Merchandise GP Margin (%)	24.8	(0.2)	24.7	(0.1)	24.6	(0.2)	24.8	+0.2
Number of domestic stores	24	±0	24	±0	24	±0	23	(1)

Seven & i Food Systems

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)	
	YOY(%)		YOY(%)		YOY(%)		YOY(%)	
Revenues from operations	60,691	102.4	63,085	103.9	80,932	103.1	84,700	104.7
Net sales	60,507	102.6	62,967	104.1	80,685	103.3	84,300	104.5
Operating income (loss)	(311)	-	907	-	163	19.7	1,700	-

< Restaurant division >

Existing store sales increase (%)	+0.9		+0.2		+1.1		+1.1	
Merchandise GP Margin (%)	69.2	(0.4)	68.4	(0.8)	68.9	(0.5)	69.3	+0.4
Number of domestic stores	476	+6	470	(4)	474	+4	471	(3)

Note: Changes in number of stores represent the net change from the beginning of fiscal year.

STORE INFORMATION

1. Store Openings and Closures of Major Group Companies

	Nov. 2014		Nov. 2015		Feb. 2015		Feb. 2016 (forecast)	
		Change		Change		Change		Change
Convenience store operations								
Seven-Eleven Japan	17,177	+858	18,242	+751	17,491	+1,172	18,591	+1,100
Openings	1,175		1,115		1,602		1,700	
Closures	317		364		430		600	
Relocations, etc.	250		283		347			
Terminations of contract	67		81		83			
7-Eleven, Inc.* ¹	8,279	(13)	8,449	+152	8,297	+5	8,497	+200
Openings	143		269		238		343	
Closures	156		117		233		143	
SEVEN-ELEVEN (BEIJING)* ¹	163	+13	185	+10	175	+25	187	+12
Openings	19		13		32		15	
Closures	6		3		7		3	
SEVEN-ELEVEN (TIANJIN)* ¹	55	(1)	63	+3	60	+4	70	+10
Openings	4		8		10		16	
Closures	5		5		6		6	
SEVEN-ELEVEN (CHENGDU)* ¹	72	(7)	59	(7)	66	(13)	60	(6)
Openings	8		2		10		5	
Closures	15		9		23		11	
Superstore operations								
Ito-Yokado	182	+3	182	+1	181	+2	180	(1)
Openings	3		3		3		3	
Closures	0		2		1		4	
York-Benimaru	197	+4	204	+4	200	+7	205	+5
Openings	5		4		8		6	
Closures	1		0		1		1	
York Mart	75	+1	77	+1	76	+2	76	±0
Openings	1		4		2		4	
Closures	0		3		0		4	
Hua Tang Yokado Commercial* ¹	6	+1	5	(1)	6	(3)	5	(1)
Openings	1		0		0		0	
Closures	0		1		3		1	
Chengdu Ito-Yokado* ¹	7	(2)	6	±0	6	+1	6	±0
Openings	0		0		1		0	
Closures	2		0		0		0	
Akachan Honpo	99	+6	103	+4	99	+6	103	+4
Openings	7		6		7		8	
Closures	1		2		1		4	
Department store operations								
Sogo & Seibu	24	±0	24	±0	24	±0	23	(1)
Openings	0		0		0		0	
Closures	0		0		0		1	
LOFT* ²	95	+6	102	+8	94	+5	103	+9
Openings	6		9		6		10	
Closures	0		1		1		1	
Food services								
Seven & i Food Systems	851	+11	852	+6	846	+6	857	+11
Restaurant division	476	+6	470	(4)	474	+4	471	(3)
Openings	11		4		11		6	
Closures	5		8		7		9	
Meal provision service division	264	+10	275	+10	265	+11	280	+15
Fast food division	111	(5)	107	±0	107	(9)	106	(1)

Note: Changes in number of stores represent the net change from the beginning of the fiscal year.

*1. Figures are as of the end of September, or as of the end of December.

*2. The number of LOFT stores includes 11 franchised stores for September 2014, 14 franchised stores for September 2015 and 11 franchised stores for FY2015.

2. Convenience Store Operations Network

(1) Domestic Store Network

	Nov. 2014	Feb. 2015	Nov. 2015	Change
Hokkaido	916	922	938	+16
Aomori	-	-	20	+20
Iwate	108	113	119	+6
Miyagi	366	368	374	+6
Akita	51	60	72	+12
Yamagata	167	170	173	+3
Fukushima	402	406	410	+4
Ibaraki	612	618	626	+8
Tochigi	398	397	408	+11
Gunma	439	446	457	+11
Saitama	1,051	1,068	1,099	+31
Chiba	931	951	987	+36
Tokyo	2,244	2,281	2,369	+88
Kanagawa	1,232	1,244	1,304	+60
Niigata	397	402	405	+3
Toyama	113	115	122	+7
Ishikawa	94	104	116	+12
Fukui	56	58	62	+4
Yamanashi	175	180	189	+9
Nagano	429	431	435	+4
Gifu	152	158	160	+2
Shizuoka	629	640	663	+23
Aichi	930	947	977	+30
Mie	90	96	109	+13
Shiga	208	215	219	+4
Kyoto	263	268	290	+22
Osaka	879	902	977	+75
Hyogo	531	547	592	+45
Nara	109	114	123	+9
Wakayama	57	59	65	+6
Tottori	-	-	4	+4
Shimane	12	12	18	+6
Okayama	275	277	281	+4
Hiroshima	503	512	532	+20
Yamaguchi	274	277	288	+11
Tokushima	82	85	89	+4
Kagawa	88	91	100	+9
Ehime	38	50	68	+18
Kochi	-	-	16	+16
Fukuoka	824	835	872	+37
Saga	171	172	176	+4
Nagasaki	138	145	155	+10
Kumamoto	268	271	282	+11
Oita	139	143	149	+6
Miyazaki	171	171	176	+5
Kagoshima	165	170	176	+6
Total	17,177	17,491	18,242	+751

(2) Global Seven-Eleven Store Network

(Consolidated subsidiaries)

	Nov. 2014	Feb. 2015	Nov. 2015	Change
Japan	17,177	17,491	18,242	+751
North America *	8,279	8,297	8,449	+152
U.S.A.	7,788	7,803	7,947	+144
Canada	491	494	502	+8
Hawaii	61	60	61	+1
China (Beijing)	163	175	185	+10
China (Tianjin)	55	60	63	+3
China (Chengdu)	72	66	59	(7)
Sub-total	25,807	26,149	27,059	+910

* Figures for "North America" are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.

(Area licensees)

	Sept. 2014	Dec. 2014	Sept. 2015	Change
South Korea	7,128	7,231	7,709	+478
China (Hong Kong and others)*	1,619	1,652	1,697	+45
China (Shanghai)	77	76	78	+2
China (Shandong)	25	25	30	+5
China (Chongqing)	6	10	16	+6
Taiwan	5,025	5,040	5,018	(22)
Thailand	7,965	8,127	8,510	+383
Philippines	1,169	1,282	1,479	+197
Malaysia	1,677	1,745	1,883	+138
Singapore	499	493	468	(25)
Indonesia	173	187	189	+2
Australia	598	611	620	+9
U.S.A.	289	289	303	+14
Mexico	1,780	1,826	1,882	+56
Norway	156	156	156	±0
Sweden	193	192	189	(3)
Denmark	191	190	190	±0
Sub-total	28,570	29,132	30,417	+1,285

* Figures for China (Hong Kong and others) include Guang Dong Province and Macau.

	Nov. 2014	Feb. 2015	Nov. 2015	Change
Total Worldwide	54,377	55,281	57,476	+2,195

Notes: 1. Figures for overseas stores are as of the end of September, or as of the end of December.

2. Seven-Eleven Japan operates in 46 prefectures out of 47 prefectures in Japan, as of November 30, 2015.

The number of 7-Eleven stores around the world including area licensees are 57,873 stores as of November 30, 2015.

3. Store Information of Superstore Operations

(1) Superstore (Ito-Yokado)

Store openings and closures for the fiscal year ending February 29, 2016

(Square meters)

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	<i>Net Supermarket</i> Nishinipori ^{*1}	Tokyo	Mar. 8, 2015	-	-
	Omiya (S&B)	Saitama	Apr. 24, 2015	-	4,225
	<i>Shokuhinkan</i> Shinjuku-Tomihisa (food specialty store)	Tokyo	Sept. 25, 2015	-	1,956
Closures ^{*2}	Omiya (S&B)	Saitama	Mar. 1, 2015	-	12,107
	Minowa (S&B)	Tokyo	Apr. 5, 2015	-	3,336

^{*1} Sales floor space is not displayed for the dedicated *Net Supermarket* store.

^{*2} In addition to the above, 2 stores will be closed in the fiscal year ending February 29, 2016.

(2) Supermarkets (York-Benimaru)

Store openings for the fiscal year ending February 29, 2016

(Square meters)

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings*	Sendai-Rokuchonome	Miyagi	June 11, 2015	3,190	2,279
	Tochigi-Hirayanagi	Tochigi	July 17, 2015	2,000	1,785
	Sano-Tajimacho	Tochigi	Nov. 13, 2015	2,548	2,338
	Moriya	Ibaraki	Nov. 27, 2015	4,950	2,669

* In addition to the above, 2 stores will be opened and 1 store will be closed in the fiscal year ending February 29, 2016.

(3) China (Superstores)

Store closure for the fiscal year ending February 29, 2016

(Square meters)

	Store name	Location	Date	Sales floor space
Closure	Youanmen	Beijing	Mar. 31, 2015	11,800

Note: S&B stands for Scrap & Build.

4. Store Information of Department Store Operations

Seibu Kasukabe will close down on February 29, 2016.

5. Capital Expenditures, Depreciation and Amortization of Major Group Companies (Millions of yen)

Capital Expenditures, Depreciation and Amortization of Major Group Companies								(Millions of yen)		
	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015		Fiscal Year Ending Feb. 29, 2016 (Forecast)			
		YOY(%)		YOY(%)		YOY(%)		YOY(%)		
Convenience store operations										
Seven-Eleven Japan										
Investment to new stores	60,991	97.0	53,920	88.4	84,020	97.6				
Investment to existing stores and other	38,665	132.2	28,176	72.9	43,862	119.9				
Software development	1,275	103.3	5,885	461.6	1,555	93.9				
Total capital expenditures	100,932	108.1	87,982	87.2	129,438	104.1			160,000	123.6
Depreciation and amortization	35,141	123.4	37,978	108.1	47,698	122.3			57,000	119.5
7-Eleven, Inc.										
Investment to new stores and other	19,859	46.4	54,815	276.0	27,017	52.4				
Investment to existing stores and other	21,344	158.4	31,952	149.7	30,068	158.3				
Software development	4,240	57.5	5,215	123.0	6,139	63.5				
Total capital expenditures	45,444	71.4	91,983	202.4	63,226	78.8			131,000	207.2
Depreciation and amortization	41,426	104.6	48,316	116.6	56,482	105.8			68,000	120.4
Superstore operations										
Ito-Yokado										
Investment to new stores	17,547	50.6	31,234	178.0	21,959	59.2				
Investment to existing stores and other	17,054	180.4	12,369	72.5	18,377	171.1				
Software development	505	274.5	6,215	-	731	731.0				
Total capital expenditures	35,106	79.3	49,818	141.9	41,067	85.7			61,100	148.8
Including securitization of assets*	35,106	79.3	49,818	141.9	41,067	85.7			39,300	95.7
Depreciation and amortization	8,116	111.2	9,602	118.3	11,137	111.2	12,900	115.8		
York-Benimaru										
Investment to new stores	7,965	102.6	5,800	72.8	10,843	116.5				
Investment to existing stores and other	2,719	263.7	2,798	102.9	2,838	224.4				
Software development	421	934.6	182	43.3	438	336.9				
Total capital expenditures	11,104	125.6	8,780	79.1	14,120	132.0			12,400	87.8
Depreciation and amortization	2,612	111.9	2,894	110.8	3,569	112.7			3,900	109.3
Department store operations										
Sogo & Seibu										
Investment to new stores	-	-	-	-	-	-				
Investment to existing stores and other	8,295	94.4	9,407	113.4	9,389	88.9				
Software development	1,889	155.0	1,755	92.9	3,373	211.7				
Total capital expenditures	10,184	101.8	11,161	109.6	12,762	105.0			12,800	100.3
Depreciation and amortization	8,994	101.9	8,903	99.0	11,996	101.7			12,000	100.0

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction.

An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond, and goodwill and others due to the acquisition of stores, etc.

3. Depreciation and amortization include amortization on intangible assets.

* Capital expenditures for FY2016 include securitization of assets of a new store opening beyond the fiscal year.

Business Performance of Group Principal Companies

1. Convenience Store Operations

■ Seven-Eleven Japan

Sales by product category (total store sales)

(Millions of yen)

	Nine Months Ended Nov. 30, 2014			Nine Months Ended Nov. 30, 2015			Fiscal Year Ended Feb. 28, 2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)
Processed food	788,133	105.3	26.0	847,033	107.5	26.1	1,034,131	105.6	25.8
Fast food	900,291	111.0	29.7	970,356	107.8	29.9	1,186,445	110.1	29.6
Daily food	384,972	106.1	12.7	434,875	113.0	13.4	517,065	106.0	12.9
Non food	957,885	102.5	31.6	993,073	103.7	30.6	1,270,618	102.8	31.7
Total store sales	3,031,283	106.1	100.0	3,245,338	107.1	100.0	4,008,261	106.0	100.0

Net sales increase at existing stores

(%)

	Nine Months Ended Nov. 30, 2014	Nine Months Ended Nov. 30, 2015	Fiscal Year Ended Feb. 28, 2015
Net sales increase at existing stores	+2.4	+3.2	+2.4
Number of customers	+0.9	+1.4	+0.7
Average spending per customer	+1.5	+1.8	+1.7

Average daily sales per store

(Thousands of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		Change		Change		Change
All stores	662	(9)	664	+2	655	(9)
Newly opened stores	523	(10)	540	+17	513	(9)

Gross profit margin

(%)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		Change		Change		Change
Processed food	38.9	+0.1	39.1	+0.2	38.8	+0.1
Fast food	35.6	+0.7	35.4	(0.2)	35.7	+0.6
Daily food	33.2	(0.1)	33.2	±0.0	33.1	(0.1)
Non food	20.5	+1.0	20.8	+0.3	20.7	+1.1
Total	31.4	+0.7	31.6	+0.2	31.4	+0.7

Selling, general and administrative expenses

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising expenses	47,615	112.2	53,739	112.9	58,170	110.8
Salaries and wages	45,692	108.9	50,097	109.6	60,856	102.0
Land and building rent	93,730	112.4	104,065	111.0	126,663	112.3
Depreciation and amortization	35,141	123.4	37,978	108.1	47,698	122.3
Utility expenses	36,338	110.8	36,432	100.3	48,343	111.1
Others	73,305	108.7	79,609	108.6	98,053	108.5
Total	331,824	111.9	361,922	109.1	439,785	110.6

Number of stores by type

(Stores)

	Nine Months Ended Nov. 30, 2014			Nine Months Ended Nov. 30, 2015			Fiscal Year Ended Feb. 28, 2015		
		Change*	Composition (%)		Change*	Composition (%)		Change	Composition (%)
Number of stores	17,177	+858	100.0	18,242	+751	100.0	17,491	+1,172	100.0
Franchised stores	16,707	+828	97.3	17,747	+726	97.3	17,021	+1,142	97.3
Type A	4,355	+22	25.4	4,441	+88	24.3	4,353	+20	24.9
Type C	12,352	+806	71.9	13,306	+638	72.9	12,668	+1,122	72.4
Provisional management contract stores	0	±0	0.0	0	±0	0.0	0	±0	0.0
Directly operated stores	470	+30	2.7	495	+25	2.7	470	+30	2.7
Open 24 hours	16,823	+783	97.9	17,734	+629	97.2	17,105	+1,065	97.8
With liquor license	16,995	+836	98.9	18,024	+717	98.8	17,307	+1,148	98.9
With cigarette license	16,395	+917	95.4	17,487	+779	95.9	16,708	+1,230	95.5

* Changes in number of stores represent the net change from the beginning of fiscal year.

Sales by product category (total store sales)

(Millions of yen)

	Nine Months Ended				Nine Months Ended				Fiscal Year Ended			
	Sept. 30, 2014				Sept. 30, 2015				Dec. 31, 2014			
		YOY(%)	Composition (%)	Merchandise Composition (%)		YOY(%)	Composition (%)	Merchandise Composition (%)		YOY(%)	Composition (%)	Merchandise Composition (%)
Processed food	418,482	110.5	19.6	40.0	524,999	125.5	23.4	40.5	567,290	113.3	20.0	39.6
Fast food	160,109	113.9	7.5	15.3	197,399	123.3	8.9	15.2	216,881	115.6	7.7	15.2
Daily food	67,288	112.0	3.2	6.4	81,999	121.9	3.7	6.3	93,544	115.4	3.3	6.5
Non food	400,947	107.8	18.8	38.3	491,476	122.6	21.9	37.9	553,712	110.4	19.5	38.7
Merchandise sales	1,046,827	110.0	49.1	100.0	1,295,874	123.8	57.9	100.0	1,431,429	112.6	50.5	100.0
Gasoline sales	1,084,957	103.8	50.9	-	943,230	86.9	42.1	-	1,403,035	102.4	49.5	-
Total store sales	2,131,785	106.7	100.0	-	2,239,105	105.0	100.0	-	2,834,464	107.3	100.0	-

Net sales increase at existing stores

(%)

	Nine Months Ended Sept. 30, 2014	Nine Months Ended Sept. 30, 2015	Fiscal Year Ended Dec. 31, 2014
U.S. Merchandise sales increase (dollar basis)	+2.3	+6.1	+3.1

Average daily sales per store

	Nine Months Ended Sept. 30, 2014		Nine Months Ended Sept. 30, 2015		Fiscal Year Ended Dec. 31, 2014	
		Change		Change		Change
Total stores (dollar)	4,491	+97	4,735	+244	4,472	+132
Total stores (thousands of yen)	462	+37	573	+111	473	+49

Gross profit margin

(%)

	Nine Months Ended Sept. 30, 2014		Nine Months Ended Sept. 30, 2015		Fiscal Year Ended Dec. 31, 2014	
		Change		Change		Change
Gross profit margin	34.6	(0.3)	34.8	+0.2	34.5	(0.3)

Selling, general & administrative expenses

(Millions of yen)

	Nine Months Ended Sept. 30, 2014		Nine Months Ended Sept. 30, 2015		Fiscal Year Ended Dec. 31, 2014	
	YOY (%)		YOY (%)		YOY (%)	
Total (millions of yen)	248,019	108.3	292,621	118.0	341,225	110.8
Total (thousands of dollar)	2,409,593	101.9	2,418,763	100.4	3,225,503	102.4

Number of stores

(Stores)

	Nine Months Ended Sept. 30, 2014			Nine Months Ended Sept. 30, 2015			Fiscal Year Ended Dec. 31, 2014		
	Change*1	(%)		Change*1	(%)		Change	(%)	
Number of stores	8,279	(13)	100.0	8,449	+152	100.0	8,297	+5	100.0
Franchised stores	6,293	+74	76.0	6,622	+232	78.4	6,390	+171	77.0
BCP stores (Type A)*2	422	+12	5.1	439	+7	5.2	432	+22	5.2
Type C	5,871	+62	70.9	6,183	+225	73.2	5,958	+149	71.8
Directly operated stores	1,986	(87)	24.0	1,827	(80)	21.6	1,907	(166)	23.0
With Gasoline station	3,203	(97)	38.7	3,155	(10)	37.3	3,165	(135)	38.1

*1. Changes in number of stores represent the net change from the beginning of fiscal year.

*2. BCP stores stands for Business Conversion Program.

Gasoline

	Nine Months Ended Sept. 30, 2014		Nine Months Ended Sept. 30, 2015		Fiscal Year Ended Dec. 31, 2014	
	YOY (%)	Change	YOY (%)	Change	YOY (%)	Change
Sales (thousands of dollar)	10,540,735	97.6	7,796,582	74.0	13,262,457	94.6
Gallons sold (thousands of gallon)	3,031,983	99.3	3,184,033	105.0	4,001,566	99.1
Margin (cents per gallon)	20.17	+0.24	19.79	(0.38)	20.81	+0.52
Average retail price (dollars per gallon)	3.55	(0.05)	2.54	(1.01)	3.39	(0.15)
Retail fuel margin (cents per gallon)	20.57	+0.61	21.51	+0.94	22.43	+2.39

*Gross profit is shown for the entire gasoline business, including wholesale business.

Exchange rates

(yen)

	Nine Months Ended Sept. 30, 2014	Nine Months Ended Sept. 30, 2015	Fiscal Year Ended Dec. 31, 2014
U.S. \$1=	102.93	120.98	105.79

2. Superstore Operations

■ Ito-Yokado

Sales by product category

(Millions of yen)

	Nine Months Ended Nov. 30, 2014			Nine Months Ended Nov. 30, 2015			Fiscal Year Ended Feb. 28, 2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)
Apparel	147,133	95.2	15.9	142,134	96.6	15.3	193,354	94.8	15.4
Household goods	113,231	93.1	12.2	105,273	93.0	11.3	153,506	92.9	12.2
Food	437,233	97.5	47.2	440,792	100.8	47.5	592,913	97.5	47.3
Merchandise sales	697,598	96.3	75.3	688,200	98.7	74.2	939,774	96.1	75.0
Tenants	220,957	104.3	23.9	233,756	105.8	25.2	301,376	104.7	24.0
Others	7,609	76.3	0.8	5,694	74.8	0.6	12,145	80.7	1.0
Net sales	926,165	97.9	100.0	927,651	100.2	100.0	1,253,296	97.9	100.0

Note: For FY2016, 36 of drug and cosmetic sales areas operated by Ito-Yokado were transferred into Seven Bi no Garden Co., Ltd.

(92 stores in all at the end of November, 2015)

Under the previous categories that were used in the previous term, year-on-year figures for nine months ended November 30, 2015 would be 100.6% for "Household goods", and 99.9% for "Merchandise sales", respectively.

Net sales increase at existing stores

(%)

	Nine Months Ended Nov. 30, 2014	Nine Months Ended Nov. 30, 2015	Fiscal Year Ended Feb. 28, 2015
Net sales increase at existing stores	(4.4)	(0.3)	(4.5)
Number of customers	(6.7)	(0.8)	(5.7)
Average spending per customer	+2.5	+0.5	+1.3

Gross profit margin

(%)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		Change		Change		Change
Apparel	37.6	(2.7)	33.4	(4.2)	37.2	(2.4)
Household goods	30.7	+0.2	30.0	(0.7)	30.3	+0.1
Food	27.2	+0.6	26.9	(0.3)	27.5	+0.5
Total	30.0	(0.2)	28.8	(1.2)	29.9	(0.3)

Selling, general and administrative expenses

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising expenses	22,503	98.3	25,839	114.8	29,951	98.3
Salaries and wages	99,635	98.0	98,315	98.7	132,941	97.5
Land and building rent	47,901	98.1	45,928	95.9	63,580	97.8
Depreciation and amortization	8,116	111.2	9,602	118.3	11,137	111.2
Utility expenses	17,440	101.8	15,616	89.5	22,029	102.7
Others	54,660	101.3	56,355	103.1	73,476	101.3
Total	250,258	99.4	251,657	100.6	333,118	99.2

Sales floor space

(Square meters)

	Nov. 30, 2014		Nov. 30, 2015		February 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	2,823,504	101.4	2,811,964	99.6	2,832,235	100.5
Directly managed floor space	1,646,397	100.2	1,592,396	96.7	1,630,246	99.4
Weighted average floor space	1,641,554	99.8	1,591,717	97.0	1,643,647	100.4

Sales by product category

(Millions of yen)

	Nine Months Ended Nov. 30, 2014			Nine Months Ended Nov. 30, 2015			Fiscal Year Ended Feb. 28, 2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)
Fresh food	97,228	108.5	33.7	102,664	105.6	34.3	132,110	107.4	33.8
Processed food	68,187	103.1	23.6	70,396	103.2	23.6	92,181	102.7	23.6
Daily food	54,860	103.8	19.0	57,087	104.1	19.1	73,843	103.3	18.9
Food	220,276	105.6	76.3	230,147	104.5	77.0	298,136	104.9	76.3
Apparel	12,406	94.7	4.3	11,828	95.3	3.9	16,614	94.4	4.3
Household goods	15,280	103.7	5.3	15,013	98.3	5.0	20,694	101.7	5.3
Merchandise sales	247,964	104.9	85.9	256,989	103.6	85.9	335,445	104.1	85.9
Life Foods *	33,512	106.0	11.6	34,834	103.9	11.7	45,578	106.0	11.7
Others	7,185	99.5	2.5	7,230	100.6	2.4	9,469	99.0	2.4
Tenants	40,698	104.8	14.1	42,065	103.4	14.1	55,047	104.8	14.1
Net sales	288,662	104.9	100.0	299,055	103.6	100.0	390,492	104.2	100.0

* Represents sales amount for delicatessen items in York-Benimaru stores.

Net sales increase at existing stores

(%)

	Nine Months Ended Nov. 30, 2014	Nine Months Ended Nov. 30, 2015	Fiscal Year Ended Feb. 28, 2015
Net sales increase at existing stores	+0.4	+0.6	+0.2
Number of customers	(0.2)	+0.8	(0.1)
Average spending per customer	+0.6	(0.2)	+0.2

Gross profit margin

(%)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		Change		Change		Change
Food	25.0	±0.0	25.1	+0.1	25.2	+0.1
Apparel	31.8	(1.2)	31.7	(0.1)	31.2	(0.9)
Household goods	25.9	(0.4)	26.5	+0.6	26.2	±0.0
Total	25.4	(0.1)	25.5	+0.1	25.6	±0.0

Selling, general and administrative expenses

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising and decoration expenses	4,443	110.0	4,851	109.2	6,105	109.0
Salaries and wages	32,923	103.5	34,161	103.8	44,171	103.4
Land and building rent	6,709	102.9	6,834	101.9	8,956	102.5
Depreciation and amortization	2,612	111.9	2,894	110.8	3,569	112.7
Utility expenses	4,861	116.2	4,668	96.0	6,516	112.6
Others	11,374	106.8	12,418	109.2	15,477	103.5
Total	62,925	105.7	65,829	104.6	84,796	104.7

Sales floor space

(Square meters)

	Nov. 30, 2014		Nov. 30, 2015		February 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	606,750	100.9	641,327	105.7	628,639	103.6
Directly managed floor space	467,942	100.8	494,194	105.6	485,123	103.4
Weighted average floor space *	462,575	104.3	478,182	103.4	464,772	104.1

* Excluding floor space of the stores which has been closed.

3. Department Store Operations

■ Sogo & Seibu

Sales results of major stores

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Ikebukuro	133,700	101.2	136,165	101.8	187,330	101.6
Yokohama	80,829	103.2	81,743	101.1	112,986	102.8
Chiba	55,311	97.2	54,446	98.4	76,908	97.4
Kobe	33,080	100.6	33,618	101.6	46,045	100.6
Hiroshima	30,828	100.3	30,686	99.5	43,049	100.2
Shibuya	28,545	101.4	30,336	106.3	40,211	101.8
Omiya	24,894	101.6	24,286	97.6	34,572	100.9

Note: Store sales include corporate sales.

Sales by product category

(Millions of yen)

	Nine Months Ended Nov. 30, 2014			Nine Months Ended Nov. 30, 2015			Fiscal Year Ended Feb. 28, 2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)
Apparel	239,411	98.1	42.2	231,168	96.6	40.9	328,008	97.8	41.5
Household goods	59,313	99.2	10.5	59,080	99.6	10.4	80,217	98.4	10.2
Food	108,640	102.4	19.2	109,160	100.5	19.3	161,491	102.3	20.4
Merchandise sales	407,366	99.4	71.9	399,409	98.0	70.6	569,717	99.1	72.1
Tenants	130,431	102.6	23.0	136,519	104.7	24.1	180,085	103.2	22.8
Corporate sales	29,026	99.4	5.1	29,958	103.2	5.3	40,440	100.7	5.1
Net sales	566,824	100.1	100.0	565,887	99.8	100.0	790,244	100.1	100.0

Net sales increase at existing stores

(%)

	Nine Months Ended Nov. 30, 2014	Nine Months Ended Nov. 30, 2015	Fiscal Year Ended Feb. 28, 2015
Net sales increase at existing stores	+0.2	(0.3)	+0.1

Gross profit margin

(%)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		Change		Change		Change
Apparel	29.2	±0.0	29.1	(0.1)	28.9	±0.0
Household goods	24.0	(0.3)	23.8	(0.2)	23.9	(0.3)
Food	15.7	(0.2)	15.8	+0.1	16.2	(0.1)
Total	24.8	(0.2)	24.7	(0.1)	24.6	(0.2)

Selling, general and administrative expenses

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising and decoration expenses	19,885	103.6	20,653	103.9	26,053	106.5
Salaries and wages	34,068	96.3	33,420	98.1	43,626	94.1
Land and building rent	30,917	98.5	30,975	100.2	41,252	98.7
Depreciation and amortization	8,994	101.9	8,903	99.0	11,996	101.7
Utility expenses	8,424	105.6	8,031	95.3	10,836	105.2
Others	27,429	100.2	26,809	97.7	36,935	100.0
Total	129,719	99.7	128,794	99.3	170,700	99.5

4. Food Services

■Seven & i Food Systems

Sales results by division

(Millions of yen)

	Nine Months Ended Nov. 30, 2014			Nine Months Ended Nov. 30, 2015			Fiscal Year Ended Feb. 28, 2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)
Restaurant division	47,075	101.1	77.8	47,400	100.7	75.3	62,496	101.6	77.5
Meal provision service division	8,990	116.1	14.9	11,347	126.2	18.0	12,231	117.8	15.2
Fast food division	4,441	95.2	7.3	4,219	95.0	6.7	5,957	96.3	7.4
Total	60,507	102.6	100.0	62,967	104.1	100.0	80,685	103.3	100.0

[Restaurant division] Net sales increase at existing stores

(%)

	Nine Months Ended Nov. 30, 2014	Nine Months Ended Nov. 30, 2015	Fiscal Year Ended Feb. 28, 2015
Net sales increase at existing stores	+0.9	+0.2	+1.1
Number of customers	(1.7)	(3.9)	(1.3)
Average spending per customer	+2.7	+4.3	+2.5

[Restaurant division] Gross profit margin

(%)

	Nine Months Ended Nov. 30, 2014	Nine Months Ended Nov. 30, 2015	Fiscal Year Ended Feb. 28, 2015
	Change	Change	Change
Gross profit margin	69.2	68.4	68.9
	(0.4)	(0.8)	(0.5)

Selling, general and administrative expenses

(Millions of yen)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising and decoration expenses	766	87.4	775	101.1	919	90.6
Salaries and wages	23,817	102.9	23,214	97.5	31,414	102.6
Land and building rent	5,667	99.9	5,669	100.0	7,565	100.2
Depreciation and amortization	512	171.1	606	118.3	701	166.1
Utility expenses	3,356	95.4	3,015	89.8	4,430	95.6
Others	6,157	106.2	6,284	102.1	7,812	105.3
Total	40,277	102.4	39,566	98.2	52,844	102.3

5. Financial Services

Number of Seven Bank ATMs

(1) Domestic installation

	Nov. 2014		Nov. 2015		Feb. 2015	
		Change		Change		Change
Seven-Eleven Japan	18,410	+1,185	19,457	+1,047	18,710	+1,151
Ito-Yokado	318	+6	320	+2	316	+4
York-Benimaru	79	+9	108	+29	83	+12
York Mart	63	+11	70	+7	66	+11
Others	81	(1)	92	+11	82	(2)
Net ATMs in the Group	18,951	+1,210	20,047	+1,096	19,257	+1,176
Net ATMs outside the Group	1,605	+319	1,929	+324	1,682	+369
Total	20,556	+1,529	21,976	+1,420	20,939	+1,545

(2) Overseas installation

	Nov. 2014	Nov. 2015	Feb. 2015
	Change	Change	Change
North America	6,491	6,375	6,329
	(1,190)	(116)	(847)

Average number of transaction per day per ATM during the period

	Mar. 2014 - Nov. 2014	Mar. 2015 - Nov. 2015	Mar. 2014 - Feb. 2015
	Change	Change	Change
Average number of transactions	102.0	100.1	101.2
	(8.4)	(1.9)	(7.2)

International money transfer service

(thousands)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		Change		Change		Change
Number of contract accounts	88	+35	135	+47	97	+38
Cumulative number of transfers	446	+187	582	+136	614	+242

Number of credit cards, point cards and cash cards

(10 thousands)

	Nine Months Ended Nov. 30, 2014		Nine Months Ended Nov. 30, 2015		Fiscal Year Ended Feb. 28, 2015	
		Change		Change		Change
Credit Cards						
SEVEN CARD / SEVEN CARD plus	354	+6	354	±0	359	+9
CLUB ON/Millennium CARD SAISON	316	(8)	318	+2	320	(8)
Electronic money (<i>nanaco</i>)	3,548	+880	4,379	+831	3,717	+878

Notes: 1. SEVEN CARD / SEVEN CARD plus and CLUB ON/Millennium CARD SAISON issued represent only the number of effective card members.

2. CLUB ON/Millennium CARD SAISON does not include dedicated cards for point services, without credit functions.

3. The number of *nanaco* includes the number of mobile *nanaco* holders.

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