

# Brief Summary for the Second Quarter of FY2016

October 8, 2015 Seven & i Holdings Co., Ltd.

# CONSOLIDATED RESULTS

#### 1. Financial Results

(Millions of yen)

1. Financial Results					•		(Million	is of yen,
	Six Months	Ended	Six Months l		Fiscal Year l	Ended	Fiscal Year E	
	August 31,		August 31,		Feb. 28, 2		Feb. 29, 2016(I	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Group's total sales*1	5,082,915	107.0	5,310,227	104.5	10,235,664	106.6	10,600,000	103.6
Revenues from operations	3,004,423	107.0	2,994,992	99.7	6,038,948	107.2	6,150,000	101.8
Convenience store operations	1,367,995	107.1	1,330,761	97.3	2,727,780	107.8	2,767,000	101.4
Superstore operations	1,002,063	100.5	1,024,073	102.2	2,012,176	100.1	2,060,000	102.4
Department store operations	423,144	100.3	425,781	100.6	875,027	100.4	900,000	102.9
Food services	41,322	101.5	43,125	104.4	80,980	103.1	84,700	104.6
Financial services	88,157	112.5	95,296	108.1	80,980 178,221	112.2	192,000	107.7
Mail order services	90,880	-	79,915	87.9	185,802	-	164,000	88.3
Others	27,611	111.6	31,597	114.4	53,897	106.7	70,000	
Eliminations / corporate	(36,752)	-	(35,558)	-	(74,937)	-	(87,700)	-
Operating income (loss)	167,225	101.6	172,459	103.1	343,331	101.1	367,000	106.9
Convenience store operations	136,887	106.3	152,328	111.3	276,745	107.5	302,000	109.1
Superstore operations	9,183	77.8	1,158	12.6	19,340	65.2	20,600	106.5
Department store operations	(92)	-	(869)	-	7,059	107.1	7,600	107.7
Food services	25	3.0	1,110	-	44	7.3	1,600	-
Financial services	24,006	105.0	24,123	100.5	47,182	105.1	50,000	106.0
Mail order services	(3,044)	-	(4,703)	-	(7,521)	-	(6,900)	-
Others	1,809		1,944	107.4	3,669	169.4	4,500	122.6
Eliminations / corporate	(1,550)	-	(2,634)	-	(3,188)	-	(12,400)	_
Ordinary income	167,237	101.5	170,686	102.1	341,484	100.7	362,000	106.0
Special gains	952	40.4	1,614	169.6	4,835	145.1		
Special losses	17,597		19,445	110.5	36,124	115.8	_	
Income before income taxes and	150,592	99.8	152,855	101.5	310,195	99.7		
minority interests	130,392	<i>33.</i> 0	132,633	101.5	310,193	33.1		
Net income	83,901	100.7	84,521	100.7	172,979	98.5	183,000	105.8
Net income per share	yen		yen	%	yen	%	yen	
The mediae per share	94.90	100.6	95.60	100.7	195.66	98.4	206.98	105.8
Number of shares outstanding		_				(shares)	_	
Average*2		060,592		14,221		064,278		
End of period*2	884.0	069,511	884,1	50,623	884,0	066,302		

<sup>\*1.</sup> Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

Convenience store's total sales including total store sales of Seven-Eleven Japan and 7-Eleven, Inc. for six months ended 2014 and 2015, fiscal year ended Feb. 28, 2015, and fiscal year ending Feb. 29, 2016 are 3,446,487 million yen, 3,645,996 million yen, 6,924,497 million yen and 7,217,000 million yen, respectively.

#### **Exchange rates**

		Six Months Ended	Six Months Ended	Fiscal Year Ended	Fiscal Year Ending
		August 31, 2014	August 31, 2015	Feb. 28, 2015	Feb. 29, 2016 (Forecast)
Income statements	U.S.\$1=	102.46 yen	120.30 yen	105.79 yen	120.00 yen
	1yuan=	16.64 yen	19.33 yen	17.18 yen	19.00 yen
Balance sheets	U.S.\$1=	101.36 yen	122.45 yen	120.55 yen	-
	1yuan=	16.32 yen	19.73 yen	19.35 yen	-

# (Reference) Operating income before amortization of goodwill

(Millions of yen)

		Six Months I	Six Months Ended		Ended	Fiscal Year Ended		Fiscal Year Ending
		August 31, 2014 YOY(%)			August 31, 2015 YOY(%)		015 YOY(%)	Feb. 29, 2016 (Forecast) YOY(%)
Oı	perating income (loss)	176,676		182,781		362,226	101.1	388,000 107.1
	Convenience store operations	141,255	106.3	157,327	111.4	285,454	107.4	
	Superstore operations	10,753	80.4	2,728	25.4	22,480	68.6	
	Department store operations	2,552	121.9	1,773	69.5	12,342	103.9	
	Food services	25	3.0	1,110	-	44	7.3	
	Financial services	24,771	105.0	24,967	100.8	48,742	104.5	
	Mail order services	(3,039)	-	(4,698)	-	(7,512)	-	
	Others	1,906	138.1	2,205	115.7	3,862	172.7	
	Eliminations / corporate	(1,550)	-	(2,634)	-	(3,188)	-	

Notes: 1. Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

<sup>\*2.</sup> Excluding treasury stock

<sup>2.</sup> The results of Nissen Holdings and its subsidiaries and affiliates in the fiscal year ended Feb. 2014 are consolidated only in the balance sheets

# 2. Major Factors for Changes in Financial Results for the Second Quarter of FY2016 \*For results of principal operating companies, please refer to page 5 to 6.

(Millions of yen)

			(Millions of yen)
	Six Mont August 3		Major Factors
Group's total sales*1	5,310,227	+227,312	(1) Mainly growth in total store sales at Seven-Eleven Japan
Group's total sales	3,310,227	1221,312	Higher total store sales due to increased stores and strong growth in existing store sales.
			(2) Upward pressure from the effect of a weaker yen
Revenues from	2,994,992	(9,430)	(1) Mainly decrease of gasoline sales at 7-Eleven, Inc.
operations			Decrease gasoline sales mainly due to lower crude oil prices     (Decrease in amount excluding foreign exchange effects:     200.1 billion yen)
			(2) Upward pressure from the effect of a weaker yen: 145.7 billion yen
Operating income	172,459	+5,233	
Convenience stores	152,328	+15,441	(1) Seven-Eleven Japan
			Higher income due to growth in existing store sales and merchandise gross profit margin led by standard products such as rice balls.
			(2) 7-Eleven, Inc.
			Higher income due to growth in merchandise sales and gross profit margin led by fast food products and beverages.  The effect of a weaker yen .
Superstores	1,158	(8,024)	(1) Ito-Yokado
			<ul> <li>Lower income mainly due to a decrease in existing store sales and deterioration of the gross profit margin in apparel.</li> </ul>
			(2) York-Benimaru (Including Life Foods*2)
			Higher income due to growth in existing store sales and improvement of gross profit margin.
			(3) Higher income at Akachan Honpo
Department stores	(869)	(777)	Sogo & Seibu
			Lower income reflected a decrease in existing store sales and deterioration of the gross profit margin.
Food services	1,110	+1,085	Higher income at Seven & i Food Systems
Financial services	24,123	+116	
Mail order services	(4,703)	(1,659)	Lower income at Nissen Holdings
Others	1,944	+134	
Eliminations/corporate*3	(2,634)	(1,083)	Mainly an increase in expenses related to the Omni-Channel
			Strategy
Ordinary income	170,686	+3,448	Factors increasing operating income.
Net income	84,521	+620	

<sup>\*1.</sup> Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

<sup>\*2.</sup> Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

<sup>\*3.</sup> Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

#### 3. Segment Information

(1) Business Segment Infor	mation							(Million	ns of yen)
	Six Months	Ended		Ionths End		Fiscal Year	Ended	Fiscal Year	Ending
	August 31,	2014	Aug	ust 31, 20		Feb. 28,	2015	Feb. 29, 2016	(Forecast)
		YOY(%)		YOY(%)	Composition (%)		YOY(%)		YOY(%)
Capital expenditures					()				
Convenience store operations	107,215	99.4	98,216	91.6	49.7	193,235	97.7	295,000	152.7
Superstore operations	26,085	59.7	54,585	209.3	27.6	65,490	98.2	87,000	132.8
								[65,000]	[99.3]
Department store operations	8,001	81.4	9,062	113.3	4.6	15,380	98.6	15,800	102.7
Food services	1,968	234.0	784	39.8	0.4	3,506	154.0	2,800	79.8
Financial services	22,830	115.0	19,389	84.9	9.8	39,110	99.5	42,000	107.4
Mail order services	2,170	-	1,869	86.1	0.9	3,815	-	4,700	123.2
Others	3,882	90.8	1,700	43.8	0.9	5,381	71.1	2,300	42.7
Corporate	3,215	806.0	11,964	372.1	6.1	15,152	199.7	12,400	81.8
Total	175,369	93.9	197,573	112.7	100.0	341,075	101.3	462,000	135.5
								[440,000]	[129.0]
Depreciation and amortization									
Convenience store operations	50,257	114.3	56,226	111.9	59.9	103,247	113.1	126,000	122.0
Superstore operations	9,905	112.2	11,354	114.6	12.1	20,696	112.0	23,000	111.1
Department store operations	6,696	98.7	6,772	101.1	7.2	13,399	99.5	13,400	100.0
Food services	326	161.3	401	123.1	0.4	709	162.0	800	112.7
Financial services	12,115	118.7	14,288	117.9	15.2	25,233	124.9	29,000	114.9
Mail order services	1,890	-	1,854	98.1	2.0	3,842	-	4,000	104.1
Others	1,350	110.7	1,514	112.1	1.6	2,689	106.5	2,800	104.1
Corporate	1,151	259.0	1,460	126.9	1.6	2,419	235.0	4,000	165.3
Total	83,694	116.8	93,872	112.2	100.0	172,237	116.9	203,000	117.9
Amortization of goodwill									/
Convenience store operations	4,368	107.4	4,998	114.4	48.4	8,709	103.8		/
Superstore operations	1,570	100.3	1,570	100.0	15.2	3,140	100.3		/
Department store operations	2,645	100.0	2,643	99.9	25.6	5,282	99.9		/
Food services	-	-	-	-	-	-	-		/
Financial services	765	104.0	844	110.3	8.2	1,560	89.3		
Mail order services	4	-	4	99.9	0.0	9	-		/
Others	96	277.3	261	271.3	2.5	192	277.3	] /	/
Total	9,450	104.4	10,322	109.2	100.0	18,894	101.5	] /	
Impairment loss								/	
Convenience store operations	2,908	113.7	5,264	181.0	51.7	5,739	132.8	/	
Superstore operations	3,199	275.0	4,038	126.2	39.7	7,111	104.4	/	
Department store operations	332	25.7	645	193.7	6.3	1,763	56.3	/	
Food services	181	110.1	203	112.3	2.0	471	77.8	l /	
Financial services	-	-	-	-	-	-	-	/	
Mail order services	-	-	-	-	-	90	-	/	
Others	31	-	30	97.3		44	23.1	1/	
Total	6,653	127.7	10,182	153.0	100.0	15,220	100.8	V	

| Total | 6,653 | 127.7 | 10,182 | 153.0 | 100.0 | 15,220 | 100.8 |/
| Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

- Figures for actual results don't include goodwill and others related to the acquisition of stores, etc.

  2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond.

  Corporate in capital expenditures mainly reflect the Company's capital expenditures relating to the Group strategy

  3. In capital expenditures, figures in square brackets [] show the figures reflecting the securitization of assets in superstore operations planned for the second half of the fiscal year.

  4. Depreciation and amortization include amortization on intangible assets. Corporate in depreciation and amortization mainly reflect
- the Company's depreciation and amortization relating to the Group strategy.

  5. Amortization of goodwill include only the amount record on selling, general and administrative expenses.
- 6. The results of Nissen Holdings and its subsidiaries and affiliates in the fiscal year ended Feb. 2014 are consolidated only in the balance sheets.

(2) Geographic Area Segment Information

(Millions	of yen)
-----------	---------

Total	167,225	101.6	172,459	103.1	-	343,331	101.1	
Eliminations	(3)	-	5	-	-	1	-	
Others	(1,001)	-	(230)	-	(0.1)	(2,161)	-	
North America	19,324	118.6	27,507	142.3	16.0	49,825	120.0	
Japan	148,906	99.8	145,176	97.5	84.2	295,666	98.7	
Operating income								
Total	3,004,423	107.0	2,994,992	99.7	-	6,038,948	107.2	
Eliminations	(1,107)	-	(1,038)	-	-	(2,301)	-	
Others	63,458	111.3	70,007	110.3	2.3	131,058	109.9	
North America	986,193	106.3	917,300	93.0	30.6	1,968,854	107.5	
Japan	1,955,877	107.3	2,008,722	102.7	67.0	3,941,337	107.0	
Revenues from operations								
		YOY(%)		YOY(%)	Composition (%)		YOY(%)	
	August 31	, 2014	Augi	ıst 31, 20	15	Feb. 28,	2015	
	Six Months	Ended	Six M	Ionths End	ded	Fiscal Year Ended		

Note: "Others" consists of the business results in China, etc.

# 4. Interest-Bearing Debt

(Millions of yen)

	Six Mont	hs Ended	Six Montl	hs Ended	Fiscal Year Ended		
	August 3	31, 2014	August 3	31, 2015	Feb. 28,	, 2015	
		YOY(%)		YOY(%)		YOY(%)	
Short-term loans	120,710	97.2	134,636	111.5	130,780	112.6	
Current portion of long-term loans	56,353	33.4	82,835	147.0	70,013	69.5	
Current portion of bonds	59,998	136.4	40,000	66.7	59,999	300.0	
Commercial paper	-	-	-	-	-	-	
Sub-total	237,062	67.0	257,471	108.6	260,792	110.1	
Bonds	304,990	83.6	399,993	131.1	319,992	87.7	
Long-term loans	368,508	135.1	374,335	101.6	367,467	110.5	
Commercial paper	-	-	-	-	-	-	
Sub-total	673,499	105.6	774,328	115.0	687,459	98.6	
Total	910,561	91.8	1,031,800	113.3	948,252	101.5	
Ratio to total assets (%)	18.1	(2.8)	18.9	+0.8	18.1	(1.3)	
Ratio to owners' equity (%)	42.7	(6.9)	43.6	+0.9	41.2	(3.4)	

**Interest-Bearing Debt by Business Segment** 

Convenience store operations	111,520	69.7	134,695	120.8	132,632	114.4
Superstore operations	16,343	84.3	13,575	83.1	16,131	83.8
Department store operations	180,640	97.9	173,041	95.8	174,395	96.7
Food services	-	-	-	-	-	-
Mail order services	17,580	-	27,887	158.6	24,158	141.3
Others	-	-	6,400	-	4,810	-
Corporate	269,989	100.0	329,993	122.2	269,991	100.0
Sub-total (excluding financial services)	596,074	94.0	685,592	115.0	622,119	103.2
Financial services	314,487	88.0	346,208	110.1	326,132	98.3
Total	910,561	91.8	1,031,800	113.3	948,252	101.5

# **Bond Information**

(As of August 31, 2015)

	Amount	Date of issue	Coupon	Redemption date
Issued by Seven & i Holdings				
3rd unsecured domestic straight bonds	30 billion yen	July 3, 2008	1.94%	June 20, 2018
5th unsecured domestic straight bonds	20 billion yen	June 29, 2010	0.852%	June 20, 2017
6th unsecured domestic straight bonds	60 billion yen	June 29, 2010	1.399%	June 19, 2020
7th unsecured domestic straight bonds	40 billion yen	Apr. 26, 2013	0.258%	June 20, 2016
8th unsecured domestic straight bonds	40 billion yen	Apr. 26, 2013	0.383%	June 20, 2019
9th unsecured domestic straight bonds	20 billion yen	Apr. 26, 2013	0.671%	Mar. 20, 2023
10th unsecured domestic straight bonds	30 billion yen	June 17, 2015	0.150%	June 20, 2018
11th unsecured domestic straight bonds	60 billion yen	June 17, 2015	0.514%	June 20, 2022
12th unsecured domestic straight bonds	30 billion yen	June 17, 2015	0.781%	June 20, 2025
Issued by Seven Bank				
6th unsecured domestic straight bonds	30 billion yen	May 31, 2012	0.398%	June 20, 2017
7th unsecured domestic straight bonds	10 billion yen	May 31, 2012	0.613%	June 20, 2019
8rd unsecured domestic straight bonds	15 billion yen	Mar. 7, 2013	0.243%	Mar. 20, 2018
9th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.460%	Mar. 19, 2020
10th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.803%	Mar. 20, 2023
11th unsecured domestic straight bonds	15 billion yen	Dec. 17, 2014	0.536%	Dec. 20, 2024

#### **Ratings**

(As of September 30, 2015)

				` 1	,
		S&P	Moody's	R&I	JCR
Seven & i Holdings	Long-term	AA-	A1	AA	AA+
Seven-Eleven Japan	Long-term	AA-	-	-	AA+
	Short-term*	A-1+	P-1	-	-
7-Eleven, Inc.	Long-term	AA-	Baa1	-	-
Seven Bank	Long-term	A+	-	AA	-

<sup>\*</sup> From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

# RESULTS OF GROUP PRINCIPAL COMPANIES

Seven-Eleven Japan (Millions of yen)

								or yell)
	Six Month	s Ended	Six Month	s Ended	Fiscal Year	r Ended	Fiscal Year Ending	
	August 31	, 2014	August 31	1, 2015	Feb. 28, 2015		Feb. 29, 2016 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	371,604	109.0	400,456	107.8	736,343	108.4	782,500	106.3
Operating income	115,839	104.0	122,817	106.0	223,356	105.0	235,000	105.2
Total store sales	2,022,479	106.4	2,166,334	107.1	4,008,261	106.0	4,256,000	106.2
Net sales of franchised stores	1,970,752	106.4	2,111,922	107.2	3,905,369	106.0		
Existing store sales increase (%)	+2.6	ó	+3.2	2	+2.4	1	+2.5	5
Merchandise GP Margin (%)	31.4	+0.8	31.6	+0.2	31.4	+0.7	31.9	+0.5
Average daily sales per store (thousand yen)	666	(8)	668	+2	655	(9)		
Number of domestic stores	17,013	+694	18,092	+601	17,491	+1,172	18,591	+1,100

**7-Eleven, Inc.** (Millions of yen)

7-Eleven, Inc.	-Eleven, Inc. (Millions of yen)										
	Six Month	s Ended	Six Month	s Ended	Fiscal Year	r Ended	Fiscal Year	Ending			
	June 30,	2014	June 30,	2015	Dec. 31,	2014	Dec. 31, 2015	(Forecast)			
		YOY(%)		YOY(%)		YOY(%)		YOY(%)			
Revenues from operations	969,533	106.1	899,969	92.8	1,935,274	107.5	1,909,000	98.6			
Other operating revenues	100,972	111.7	128,832	127.6	219,307	113.8					
Operating income	23,994	115.5	33,313	138.8	59,651	116.5	76,400	128.1			
Operating income (thousands of dollar)	234,181	107.9	276,920	118.3	563,868	107.6	636,667	112.9			
Total store sales	1,385,766	107.7	1,435,975	103.6	2,834,464	107.3	3,000,000	105.8			
Merchandise sales	666,051	110.2	825,968	124.0	1,431,429	112.6					
Gasoline sales	719,714	105.5	610,007	84.8	1,403,035	102.4					
Existing store sales increase (%) *1,2 (U.S. Merchandise sales)	+1.6	5	+6.4		+3.1	[	+5.4	ļ			
Merchandise GP Margin (%)*1	34.6	(0.1)	34.9	+0.3	34.5	(0.3)	34.7	+0.2			
Average daily merchandise sales per store (U.S. dollar)*1	4,329	+59	4,587	+258	4,472	+132					
Number of stores	8,309	+17	8,255	(42)	8,297	+5	8,497	+200			
Exchange rates U.S.\$1=	102.46	yen	120.30	yen	105.79	yen	120.00	yen			

Note: Figures for the amounts of each fiscal year reflect adjustments to the necessary for the consolidation to Seven & i Holdings' consolidated accounts. Operating income in U.S. dollar amounts are translated from yen amounts, which reflect adjustments to the necessary for the consolidation of Seven & i Holdings' consolidated accounts.

Ito-Yokado (Millions of yen)

tto-1 okado (Minions of yen)										
Six Months	s Ended	Six Months	s Ended	Fiscal Year Ended		Fiscal Year Ending				
August 31	, 2014 YOY(%)	August 31	, 2015 YOY(%)	Feb. 28,	2015 YOY(%)	Feb. 29, 2016	(Forecast) YOY(%)			
640,526	98.2	638,328	99.7	1,285,942	98.0	1,296,000	100.8			
624,427	98.0	621,264	99.5	1,253,296	97.9	1,261,000	100.6			
656	25.2	(9,062)	-	1,859	16.6	1,000	53.8			
1										
(4.1)	)	(1.3)	)	(4.5)	)	(0.2)	)			
29.9	+0.1	28.8	(1.1)	29.9	(0.3)	29.7	(0.2)			
180	+1	181	±0	181	+2	180	(1)			
	August 31 640,526 624,427 656 (4.1 29.9	640,526 98.2 624,427 98.0 656 25.2 (4.1) 29.9 +0.1	August 31, 2014 August 31  YOY(%)  640,526 98.2 638,328  624,427 98.0 621,264  656 25.2 (9,062)  (4.1) (1.3  29.9 +0.1 28.8	August 31, 2014     August 31, 2015       YOY(%)     YOY(%)       640,526     98.2     638,328     99.7       624,427     98.0     621,264     99.5       656     25.2     (9,062)     -       (4.1)     (1.3)       29.9     +0.1     28.8     (1.1)	August 31, 2014       August 31, 2015       Feb. 28,         640,526       98.2       638,328       99.7       1,285,942         624,427       98.0       621,264       99.5       1,253,296         656       25.2       (9,062)       -       1,859         (4.1)       (1.3)       (4.5         29.9       +0.1       28.8       (1.1)       29.9	August 31, 2014     August 31, 2015     Feb. 28, 2015       YOY(%)     YOY(%)     YOY(%)       640,526     98.2     638,328     99.7     1,285,942     98.0       624,427     98.0     621,264     99.5     1,253,296     97.9       656     25.2     (9,062)     -     1,859     16.6       (4.1)     (1.3)     (4.5)       29.9     +0.1     28.8     (1.1)     29.9     (0.3)	Six Months Ended August 31, 2014         Six Months Ended August 31, 2015         Fiscal Year Ended Feb. 28, 2015         Fiscal Year Feb. 29, 2016           640,526         98.2         638,328         99.7         1,285,942         98.0         1,296,000           624,427         98.0         621,264         99.5         1,253,296         97.9         1,261,000           656         25.2         (9,062)         -         1,859         16.6         1,000           (4.1)         (1.3)         (4.5)         (0.2)           29.9         +0.1         28.8         (1.1)         29.9         (0.3)         29.7			

<sup>\*1.</sup> Exclude gasoline sales.

<sup>\*2.</sup> Existing store sales increase are calculated in U.S. dollars.

York-Benimaru (Millions of yen)

	Six Month	Six Months Ended		s Ended	Fiscal Year Ended		Fiscal Year Ending	
	Ü	August 31, 2014 YOY(%)		, 2015 YOY(%)	Feb. 28,	2015 YOY(%)	Feb. 29, 2016 (Forecast YOY(%)	
Revenues from operations	198,049	105.6	204,731	103.4	396,930	104.2	417,000	105.1
Net sales	194,859	105.6	201,388	103.4	390,492	104.2	410,000	105.0
Operating income	6,135	94.3	6,178	100.7	12,820	100.8	13,300	103.7
Existing store sales increase (%)	+0.	8	+0.3	3	+0.2	2	+1.8	3
Merchandise GP Margin (%)	25.3	(0.1)	25.5	+0.2	25.6	±0.0	26.0	+0.4
Number of domestic stores	194	+1	202	+2	200	+7	209	+9
(Reference) Results including Life	Foods*						(Millions	s of yen)
	C: M th	- E. J. J	Cim Manuals	Andre Ended Ended			E:1 V	Endino.

Six Months Ended Six Months Ended Fiscal Year Ended Fiscal Year Ending August 31, 2014 August 31, 2015 Feb. 28, 2015 Feb. 29, 2016 (Forecast) YOY(%) YOY(%) YOY(%) YOY(%) Operating income 8,584 100.0 8,631 100.5 17,025 102.9 17,600 103.4

Note: Results including Life Foods represent internal management reporting figures.

Sogo & Seibu (Millions of yen)

bogo & belbu					=		(ionnin)	3 Of yell)	
	Six Month	s Ended	Six Month:	Six Months Ended Fisca		r Ended	Fiscal Year Ending		
	August 3	August 31, 2014 YOY(%)		August 31, 2015 YOY(%)		Feb. 28, 2015 YOY(%)		(Forecast) YOY(%)	
Revenues from operations	389,019	100.5	388,121	99.8	802,996	100.2	825,600	102.8	
Net sales	382,889	100.5	381,892	99.7	790,244	100.1	812,600	102.8	
Operating income	1,740	111.3	1,114	64.0	10,226	100.8	12,000	117.3	
Existing store sales increase (%)	+0.6	5	(0.4)		+0.	+0.1		+2.8	
Merchandise GP Margin (%)	24.7	(0.2)	24.6	(0.1)	24.6	(0.2)	24.8	+0.2	
Number of domestic stores	24	±0	24	±0	24	±0	24	±0	

Seven & i Food Systems (Millions of ven)

Seven & 1 Food Systems (without or year)											
	Six Months Ended		Six Months Ended		Fiscal Year Ended		Fiscal Year Ending				
	August 31	, 2014 YOY(%)	August 31, 2015 YOY(%)		Feb. 28, 2015 YOY(%)		Feb. 29, 2016	(Forecast) YOY(%)			
Revenues from operations	41,299	101.6	43,125	104.4	80,932	103.1	84,700	104.7			
Net sales	41,178	101.8	43,046	104.5	80,685	103.3	84,300	104.5			
Operating income (loss)	87	8.9	1,215	-	163	19.7	1,700	-			

< Restaurant division >

Existing store sales increase (%)	+0.9	)	+0.3	3	+1.1		+1.1	
Merchandise GP Margin (%)	69.4	(0.2)	68.5	(0.9)	68.9	(0.5)	69.3	+0.4
Number of domestic stores	473	+3	469	(5)	474	+4.0	471	(3)

Note: Changes in number of stores represent the net change from the beginning of fiscal year.

<sup>\*</sup> Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

# STORE INFORMATION

1. Store Openings and Closures of Major Group Companies

	August 2	2014 Change	August 2	2015 Change	Feb. 20	15 Change	Feb. 2016 (f	forecast) Change
Convenience store operations		Change		Change		Change		Change
Seven-Eleven Japan	17.013	+694	18,092	+601	17,491	+1,172	18,591	+1 100
Openings	894	1074	856		1,602	11,172	1,700	11,100
Closures	200	i	255		430		600	
Relocations, etc.	167	•	199		347			
Terminations of contract	33		56		83			
7-Eleven, Inc.*1	8,309	+17	8,255	(42)	8,297	+5	8,497	+200
Openings	98		53	. ,	238		345	
Closures	81		95		233		145	
SEVEN-ELEVEN (BEIJING)*1	160	+10	180	+5	175	+25	205	+30
Openings Closures	14 4		8		32 7		40 10	ě.
SEVEN-ELEVEN (TIANJIN)*1	54	(2)	59	(1)	60	+4	75	+15
Openings	3		4	(1)	10		20	110
Closures	5		5		6		5	:
SEVEN-ELEVEN (CHENGDU)*1	80	+1	58	(8)	66	(13)	61	(5)
Openings Closures	6	i	1	, ,	10		5	
Superstore operations	5	!	9		23		10	<u>:                                    </u>
Superstore operations Ito-Yokado	180	+1	181	±0	181	+2	180	(1)
Openings	1 1 1		2		3	+4	3	
Closures	0	:	2		1		4	•
York-Benimaru	194		202	+2	200	+7	209	+9
Openings	2		2	12	8	. ,	9	
Closures	<u>-</u> 1	•	0		1		0	i .
York Mart	75	+1	76	±0	76	+2	77	+1
Openings	1		3		2		4	
Closures	0		3		0		3	
Hua Tang Yokado Commercial*1	8	(1)	5	(1)	6	(3)	5	(1)
Openings Closures	0	•	0		3		0	9
Chengdu Ito-Yokado*1	6		6	±0	6	+1	6	
Openings	1		0		1		0	
Closures	0		0		0		0	
Akachan Honpo	96	+3	101	+2	99	+6	103	
Openings	4		3		7		7	
Closures	1		1		1		3	į
Department store operations								
Sogo & Seibu	24	±0	24	±0	24	±0	24	±0
Openings	0		0		0		0	
Closures	0		0		0		0	
LOFT*2	92		99		94	+5	102	
Openings	3	:	5 0		6		9	
Closures	0	<u> </u>	0		1		1	<u> </u>
Food services								
Seven & i Food Systems	841		850		846	+6	857	
Restaurant division	473	+3	469	(5)	474	+4	471	(3)
Openings Closures	6		2 7		11 7		6 9	
Meal provision service division	256		274		265	+11	280	
Fast food division	112				107			

Note: Changes in number of stores represent the net change from the beginning of the fiscal year. \\

- 7 - Store Information-1

<sup>\*1.</sup> Figures are as of the end of June, or as of the end of December.

<sup>\*2.</sup> The number of LOFT stores includes 11 franchised stores for August 2014, 13 franchised stores for August 2015 and 11 franchised stores for FY2015.

#### 2. Convenience Store Operations Network

# (1) Domestic Store Network

	Aug. 2014	Feb. 2015	Aug. 2015	Change
Hokkaido	914	922	933	+11
Aomori	-	-	16	+16
Iwate	103	113	118	+5
Miyagi	366	368	374	+6
Akita	48	60	70	+10
Yamagata	165	170	172	+2
Fukushima	401	406	410	+4
Ibaraki	613	618	623	+5
Tochigi	394	397	404	+7
Gunma	438	446	457	+11
Saitama	1,048	1,068	1,100	+32
Chiba	924	951	983	+32
Tokyo	2,226	2,281	2,344	+63
Kanagawa	1,219	1,244	1,296	+52
Niigata	394	402	406	+4
Toyama	112	115	122	+7
Ishikawa	91	104	114	+10
Fukui	55	58	61	+3
Yamanashi	178	180	188	+8
Nagano	429	431	434	+3
Gifu	150	158	159	+1
Shizuoka	621	640	657	+17
Aichi	921	947	978	+31
Mie	87	96	106	+10
Shiga	198	215	217	+2
Kyoto	256	268	284	+16
Osaka	869	902	959	+57
Hyogo	519	547	580	+33
Nara	108	114	121	+7
Wakayama	57	59	65	+6
Shimane	12	12	13	+1
Okayama	274	277	281	+4
Hiroshima	497	512	531	+19
Yamaguchi	272	277	284	+7
Tokushima	79	85	88	+3
Kagawa	83	91	98	+7
Ehime	32	50	64	+14
Kochi	-	-	16	+16
Fukuoka	817	835	863	+28
Saga	171	172	173	+1
Nagasaki	135	145	152	+7
Kumamoto	264	271	281	+10
Oita	138	143	149	+6
Miyazaki	170	171	173	+2
Kagoshima	165	170	175	+5
Total	17,013	17,491	18,092	+601

#### (2) Global Seven-Eleven Store Network

(Consolidated subsidiaries)

	Aug. 2014	Feb. 2015	Aug. 2015	Change
Japan	17,013	17,491	18,092	+601
North America *	8,309	8,297	8,255	(42)
U.S.A.	7,820	7,803	7,760	(43)
Canada	489	494	495	+1
Hawaii	61	60	60	±0
China (Beijing)	160	175	180	+5
China (Tianjin)	54	60	59	(1)
China (Chengdu)	80	66	58	(8)
Sub-total	25,677	26,149	26,704	+555

<sup>\*</sup> Figures for "North America" are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.

#### (Area licensees)

(Area nicensees)				
	June 2014	Dec. 2014	June 2015	Change
South Korea	7,055	7,231	7,484	+253
China (Hong Kong and others)*	1,627	1,652	1,689	+37
China (Shanghai)	74	76	76	±0
China (Shandong)	23	25	27	+2
China (Chongqing)	4	10	12	+2
Taiwan	5,001	5,040	5,022	(18)
Thailand	7,816	8,127	8,469	+342
Philippines	1,121	1,282	1,405	+123
Malaysia	1,623	1,745	1,854	+109
Singapore	512	493	477	(16)
Indonesia	168	187	194	+7
Australia	599	611	618	+7
U.S.A.	289	289	289	±0
Mexico	1,730	1,826	1,878	+52
Norway	158	156	156	±0
Sweden	193	192	189	(3)
Denmark	195	190	189	(1)
Sub-total	28,188	29,132	30,028	+896

<sup>\*</sup> Figures for China (Hong Kong and others) include Guang Dong Province and Macau.

	Aug. 2014	Feb. 2015	Aug. 2015	Change
Total Worldwide	53,865	55,281	56,732	+1,451

Notes: 1. Figures for overseas stores are as of the end of June, or as of the end of December.

Seven-Eleven Japan operates in 45 prefectures out of 47 prefectures in Japan, as of August 31, 2015.
 The number of 7-Eleven stores around the world including area licensees are 57,219 stores as of August 31, 2015.

#### 3. Store Information of Superstore Operations

# (1) Superstore (Ito-Yokado)

Store openings and closures for the fiscal year ending February 29, 2016

(Square meters)

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	Net Supermarket Nishinippori*1	Tokyo	Mar. 8, 2015	-	-
	Omiya (S&B)	Saitama	Apr. 24, 2015	-	4,225
	Shokuhinkan Shinjuku-Tomihisa (food specialty store)	Tokyo	Sep. 25, 2015	-	1,956
Closures*2	Omiya (S&B)	Saitama	Mar. 1, 2015	-	12,107
	Minowa (S&B)	Tokyo	Apr. 5, 2015	-	3,336

<sup>\*1</sup> Sales floor space is not displayed for the dedicated *Net Supermarket* store.

#### (2) Supermarkets (York-Benimaru)

Store openings for the fiscal year ending February  ${\bf 29}, {\bf 2016}$ 

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings*	Sendai-Rokuchonome	Miyagi	June 11, 2015	3,190	2,279
	Tochigi-Hirayanagi	Tochigi	July 17, 2015	2,000	1,785

<sup>\* 7</sup> stores will be opened in the 2nd half of fiscal year ending February 29, 2016.

#### (3) China (Superstores)

Store closure for the fiscal year ending February 29, 2016

(Square meters)

	Store name	Location	Date	Sales floor space
Closure	Youanmen	Beijing	Mar. 31, 2015	11,800

Note: S&B stands for Scrap & Build.

<sup>\*2 2</sup> stores will be closed in the 2nd half of fiscal year ending February 29, 2016.

. Capital Expenditures, Depreciat	Six Months		Six Months	•	Fiscal Year		(Millions Fiscal Year	
	August 31		August 31		Feb. 28,	~	Feb. 29, 2016 (	Forecast)
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Convenience store operations								
Seven-Eleven Japan								
Investment to new stores	46,674	93.2	41,046	87.9	84,020	97.6		
Investment to existing stores and other	28,882	143.3	19,646	68.0	43,862	119.9		
Software development	733	78.0	2,932	400.0	1,555	93.9		
Total capital expenditures	76,290	107.2	63,626	83.4	129,438	104.1	160,000	123.6
Depreciation and amortization	22,927	124.4	24,789	108.1	47,698	122.3	57,000	119.5
7-Eleven, Inc.								
Investment to new stores and other	13,433	46.3	14,629	108.9	27,017	52.4	/	
Investment to existing stores and other	14,269	178.2	20,925	146.6	30,068	158.3		
Software development	2,666	50.3	3,367	126.3	6,139	63.5		
Total capital expenditures	30,369	71.7	38,922	128.2	63,226	78.8	131,000	207.2
Depreciation and amortization	27,854	105.4	31,803	114.2	56,482	105.8	68,000	120.4
Superstore operations								
Ito-Yokado								
Investment to new stores	4,019	15.0	30,176	750.8	21,959	59.2	/	
Investment to existing stores and other	11,998	157.0	8,970	74.8	18,377	171.1		
Software development	314	170.7	3,487	-	731	731.0		
Total capital expenditures	16,331	47.2	42,633	261.1	41,067	85.7	61,100	148.8
Including securitization of assets*	16,331	47.2	42,633	261.1	41,067	85.7	39,300	95.7
Depreciation and amortization	5,323	112.5	6,282	118.0	11,137	111.2	12,900	115.8
York-Benimaru							<u>.</u>	
Investment to new stores	3,048	74.4	3,414	112.0	10,843	116.5	_	
Investment to existing stores and other	1,863	223.3	1,644	88.3	2,838	224.4		
Software development	413	-	53	12.9	438	336.9		
Total capital expenditures	5,324	107.2	5,111	96.0	14,120	132.0	12,400	87.8
Depreciation and amortization	1,712		1,906		3,569	112.7	3,900	109.3
Department store operations	· ·				,			
Sogo & Seibu								
Investment to new stores	-	-	-	-	-	-	/	
Investment to existing stores and other	5,402	72.7	5,817	107.7	9,389	88.9		
Software development	1,374	334.3	796	57.9	3,373	211.7		
Total capital expenditures	6,776		6,637		12,762	105.0	12,800	100.3
T	-,		-,,		_,. ~ <b>_</b>		-,	

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction.

An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

<sup>2.</sup> Capital expenditures include investments related to openings of stores for each fiscal year and beyond, and goodwill and others due to the acquisition of stores, etc.

<sup>3.</sup> Depreciation and amortization include amortization on intangible assets.

<sup>\*</sup> Capital expenditures for Ito-Yokado include securitization of assets planned for the second half of the fiscal year.

#### **Business Performance of Group Principal Companies**

#### 1. Convenience Store Operations

#### Seven-Eleven Japan

Total

sales by product category (total store sales)										
	Six N	Months End	ded	Six M	Ionths End	led	Fiscal Year Ended			
	Au	Aug. 31, 2014			Aug. 31, 2015			Feb. 28, 2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)	
Processed food	529,889	105.6	26.2	567,579	107.1	26.2	1,034,131	105.6	25.8	
Fast food	602,698	112.4	29.8	649,900	107.8	30.0	1,186,445	110.1	29.6	
Daily food	254,832	106.4	12.6	285,956	112.2	13.2	517,065	106.0	12.9	
Non food	635,058	101.8	31.4	662,898	104.4	30.6	1,270,618	102.8	31.7	
Total store sales	2,022,479	106.4	100.0	2,166,334	107.1	100.0	4,008,261	106.0	100.0	

(%) Net sales increase at existing stores Six Months Ended Six Months Ended Fiscal Year Ended Aug. 31, 2014 Aug. 31, 2015 Feb. 28, 2015 Net sales increase at existing stores +2.6+3.2+2.4+1.0 +1.5 +0.7 Number of customers Average spending per customer +1.6 +1.7+1.7

Average daily sales per store (Thousands of yen) Six Months Ended Six Months Ended Fiscal Year Ended Feb. 28, 2015 Aug. 31, 2014 Aug. 31, 2015 Change Change Change All stores (8) 668 +2655 (9) 666 (11)+15 (9) Newly opened stores 541 556 513

Gross profit margin (%) Six Months Ended Six Months Ended Fiscal Year Ended Aug. 31, 2014 Aug. 31, 2015 Feb. 28, 2015 Change Change Change +0.2+0.1Processed food 38.9 +0.139.1 38.8 +0.8(0.1)+0.6Fast food 35.4 35.3 35.7 (0.1) $\pm 0.0 \pm$ (0.1)Daily food 33.1 33.1 33.1 Non food +1.1+0.3+1.120.6 20.9 20.7 Total 31.4 +0.831.6 +0.231.4 +0.7

Selling, general and administrative expenses (Millions of yen) Six Months Ended Six Months Ended Fiscal Year Ended Aug. 31, 2014 Feb. 28, 2015 Aug. 31, 2015 YOY(%) YOY(%) YOY(%) Advertising expenses 31,728 116.4 35,288 111.2 58,170 110.8 108.3 110.5 102.0 Salaries and wages 30,454 33,658 60,856 Land and building rent 61,677 112.6 68,605 111.2 126,663 112.3 124.4 108.1 122.3 Depreciation and amortization 22,927 24,789 47,698 112.8 102.6 111.1 Utility expenses 23,925 24,553 48,343 107.8 108.0 108.5 Others 48,228 52,073 98,053

109.1

238,968

112.6

218,941

Number of stores by type (Stores) Six Months Ended Six Months Ended Fiscal Year Ended Aug. 31, 2014 Feb. 28, 2015 Aug. 31, 2015 Change\* Change\* Change Number of stores 17,013 +694 100.0 18,092 +601100.0 17,491 +1,172 100.0 Franchised stores 16,543 +664 97.2 17,605 +58497.3 17,021 +1,142 97.3 25.6 24.3 +2024.9 Type A 4,350 +174,405 +524,353 Type C 12,193 +647 71.7 13,200 +532 73.0 12,668 +1,12272.4 0.0 Provisional management contract stores 0  $\pm 0$ 0  $\pm 0$ 0.0 0  $\pm 0$ 0.0 2.8 +17 2.7 +30 2.7 Directly operated stores 470 +30487 470 Open 24 hours 16,690 +650 98.1 17,623 +51897.4 17,105 +1,065 97.8 98.8 98.9 +559 With liquor license 16,822 +663 17,866 17,307 +1,148 98.9 +556 95.4 16,708 +1,230 95.5 With cigarette license 16,175 +697 17,264

439,785

110.6

st Changes in number of stores represent the net change from the beginning of fiscal year.

# ■7-Eleven, Inc.

Sales by product category (total store sales)

(Millions of yen)

		, , , , , , , , , , , , , , , , , , , ,								( , , , , , , , , , , , , , , , , , , ,			
	Si	ix Month	s Ended		Si	Six Months Ended				Fiscal Year Ended			
		June 30, 2014				June 30, 2015			Dec. 31, 2014				
		YOY(%)		Merchandise Composition (%)		YOY(%)		Merchandise Composition (%)		YOY(%)		Merchandise Composition (%)	
Processed food	264,037	109.3	19.1	39.6	330,330	125.1	23.0	40.0	567,290	113.3	20.0	39.6	
Fast food	100,897	115.5	7.3	15.1	123,946	122.8	8.6	15.0	216,881	115.6	7.7	15.2	
Daily food	43,665	112.0	3.2	6.6	54,012	123.7	3.8	6.5	93,544	115.4	3.3	6.5	
Non food	257,451	108.8	18.5	38.7	317,679	123.4	22.1	38.5	553,712	110.4	19.5	38.7	
Merchandise sales	666,051	110.2	48.1	100.0	825,968	124.0	57.5	100.0	1,431,429	112.6	50.5	100.0	
Gasoline sales	719,714	105.5	51.9	-	610,007	84.8	42.5	-	1,403,035	102.4	49.5	-	
Total store sales	1,385,766	107.7	100.0	-	1,435,975	103.6	100.0	-	2,834,464	107.3	100.0	-	

Net sales increase at existing stores

(%)

	Six Months Ended	Six Months Ended	Fiscal Year Ended
	June 30, 2014	June 30, 2015	Dec. 31, 2014
U.S. Merchandise sales increase (dollar basis)	+1.6	+6.4	+3.1

Average daily sales per store

	Six Month	s Ended	Six Month	s Ended	Fiscal Year Ended			
	June 30, 2014		June 30,	, 2015	Dec. 31, 2014			
	Change			Change		Change		
Total stores (dollar)	4,329	+59	4,587	+258	4,472	+132		
Total stores (thousands of yen)			552	+108	473	+49		

Gross profit margin

(%)

	Six Month	s Ended	Six Month	s Ended	Fiscal Year Ended		
	June 30, 2014		June 30,	2015	Dec. 31, 2014		
	Change			Change		Change	
Gross profit margin	34.6 (0.1)		34.9	+0.3	34.5	(0.3)	

Selling, general & administrative expenses

(Millions of yen)

sening, general & ac	mmsu auve cape	11303			(Willions of yell)			
	Six Month	s Ended	Six Month	s Ended	Fiscal Year Ended			
	June 30, 2014 YOY(%)		June 30,	2015	Dec. 31, 2014			
				YOY(%)		YOY(%)		
Total (millions of yen)	162,292	107.4	191,338	117.9	341,225	110.8		
Total (thousands of dollar)	1,583,955	100.3	1,590,508	100.4	3,225,503	102.4		

Number of stores (Stores)

i tullibel of stores							_		(Diores)
	Six Month	s Ended		Six Month	s Ended		Fiscal Year Ended		
June 30, 2014  Change*1 Composition (%)			June 30,		Composition (%)	( hange		Composition (%)	
Number of stores	8,309	+17	100.0	8,255	(42)	100.0	8,297	+5	100.0
Franchised stores	6,257	+38	75.3	6,455	+65	78.2	6,390	+171	77.0
BCP stores (Type A)*2	418	+8	5.0	440	+8	5.3	432	+22	5.2
Type C	5,839	+30	70.3	6,015	+57	72.9	5,958	+149	71.8
Directly operated stores	2,052	(21)	24.7	1,800	(107)	21.8	1,907	(166)	23.0
With Gasoline station	3,228	(72)	38.8	3,141	(24)	38.0	3,165	(135)	38.1

<sup>\*1.</sup> Changes in number of stores represent the net change from the beginning of fiscal year.

#### Gasoline

Gasonne		_			_		
	Six Month	s Ended	Six Month	is Ended	Fiscal Year Ended		
	June 30, 2014 YOY(%)/Change			, 2015 YOY(%)/Change	Dec. 31, 2014 YOY(%)/Change		
Sales	7,024,347	98.5	5,070,721	72.2	13,262,457	94.6	
(thousands of dollar)	7,024,547	76.5	3,070,721	12.2	13,202,437	74.0	
Gallons sold	2.008.587	99.6	2,079,937	103.6	4.001.566	99.1	
(thousands of gallon)	2,000,307	77.0	2,017,731	105.0	4,001,300	99.1	
Margin	19.67	+0.22	18.58	(1.09)	20.81	+0.52	
(cents per gallon)	17.07	10.22	10.50	(1.07)	20.01	10.32	
Average retail price	3.56	3.56 (0.05)		(1.05)	3.39	(0.15)	
(dollars per gallon)	3.30	(0.03)	2.51	(1.03)	3.39	(0.13)	

<sup>\*2.</sup> BCP stores stands for Business Conversion Program.

# 2. Superstore Operations

#### ■ Ito-Yokado

Sales by product category (Millions of yen)

	Six N	Six Months Ended			Ionths End	led	Fiscal Year Ended			
	Aug	Aug. 31, 2014			Aug. 31, 2015			Feb. 28, 2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)	
Apparel	100,024	96.0	16.0	94,648	94.6	15.2	193,354	94.8	15.4	
Household goods	76,486	93.6	12.2	69,356	90.7	11.2	153,506	92.9	12.2	
Food	293,256	97.4	47.0	294,827	100.5	47.5	592,913	97.5	47.3	
Merchandise sales	469,767	96.5	75.2	458,831	97.7	73.9	939,774	96.1	75.0	
Tenants	148,579	104.4	23.8	157,359	105.9	25.3	301,376	104.7	24.0	
Others	6,080	80.3	1.0	5,073	83.4	0.8	12,145	80.7	1.0	
Net sales	624,427	98.0	100.0	621,264	99.5	100.0	1,253,296	97.9	100.0	

Note: For FY2016, 36 of drug and cosmetic sales areas operated by Ito-Yokado were transferred into Seven Bi no Garden Co., Ltd.

(92 stores in all at the end of August, 2015)

Under the previous categories that were used in the previous term, year-on-year figures for six months ended August 31, 2015 would be 98.1% for "Household goods", and 99.0% for "Merchandise sales", respectively.

#### Net sales increase at existing stores

(%)

	Six Months Ended	Six Months Ended	Fiscal Year Ended
	Aug. 31, 2014	Aug. 31, 2015	Feb. 28, 2015
Net sales increase at existing stores	(4.1)	(1.3)	(4.5)
Number of customers	(6.8)	(1.5)	(5.7)
Average spending per customer	+3.0	+0.2	+1.3

Gross profit margin

(%)

Gross profit margin (70)											
	Six Month	s Ended	Six Month	s Ended	Fiscal Year Ended						
	Aug. 31, 2014		Aug. 31, 2015		Feb. 28, 2015						
		Change		Change		Change					
Apparel	37.4	(2.4)	33.5	(3.9)	37.2	(2.4)					
Household goods	30.6	+0.3	30.0	(0.6)	30.3	+0.1					
Food	27.2	+0.9	27.0	(0.2)	27.5	+0.5					
Total	29.9	+0.1	28.8	(1.1)	29.9	(0.3)					

Note: For FY2016, 36 of drug and cosmetic sales areas operated by Ito-Yokado were transferred into Seven Bi no Garden Co., Ltd.

(92 stores in all at the end of August, 2015)

Under the previous categories that were used in the previous term, changes for six months ended August 31, 2015 would be (0.7)% for

Selling, general and administrative expenses

(Millions of yen)

g) g: 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Six Month	s Ended	Six Months Ended		Fiscal Year Ended	
	Aug. 31,	Aug. 31, 2014		Aug. 31, 2015		2015
		YOY(%)		YOY(%)		YOY(%)
Advertising expenses	14,756	99.0	16,761	113.6	29,951	98.3
Salaries and wages	66,441	97.2	65,894	99.2	132,941	97.5
Land and building rent	32,098	98.2	30,673	95.6	63,580	97.8
Depreciation and amortization	5,323	112.5	6,282	118.0	11,137	111.2
Utility expenses	11,654	104.9	10,741	92.2	22,029	102.7
Others	35,775	99.2	37,913	106.0	73,476	101.3
Total	166,050	98.9	168,267	101.3	333,118	99.2

Sales floor space (Square meters)

	August 31, 2014		August 31, 2015		February 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	2,813,471	100.7	2,805,844	99.7	2,832,235	100.5
Directly managed floor space	1,639,344	99.2	1,590,755	97.0	1,630,246	99.4
Weighted average floor space	1,639,212	99.3	1,591,005	97.1	1,643,647	100.4

<sup>&</sup>quot;Household goods" with only minimal effect on the "Total".

# **■**York-Benimaru

Sales by product category (Millions of yen)

	Six M	Six Months Ended			Six Months Ended			Fiscal Year Ended		
	Aug	g. 31, 2014		Aug	g. 31, 2015		Feb. 28, 2015			
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)	
Fresh food	65,455	109.6	33.6	69,012	105.4	34.3	132,110	107.4	33.8	
Processed food	46,132	103.3	23.7	47,600	103.2	23.6	92,181	102.7	23.6	
Daily food	36,966	104.5	19.0	38,345	103.7	19.0	73,843	103.3	18.9	
Food	148,554	106.3	76.3	154,958	104.3	76.9	298,136	104.9	76.3	
Apparel	8,052	95.5	4.1	7,633	94.8	3.8	16,614	94.4	4.3	
Household goods	10,374	106.4	5.3	10,065	97.0	5.0	20,694	101.7	5.3	
Merchandise sales	166,981	105.7	85.7	172,657	103.4	85.7	335,445	104.1	85.9	
Life Foods*	22,929	106.3	11.8	23,788	103.7	11.8	45,578	106.0	11.7	
Others	4,948	99.9	2.5	4,942	99.9	2.5	9,469	99.0	2.4	
Tenants	27,877	105.1	14.3	28,730	103.1	14.3	55,047	104.8	14.1	
Net sales	194,859	105.6	100.0	201,388	103.4	100.0	390,492	104.2	100.0	

<sup>\*</sup> Represents sales amount for delicatessen items in York-Benimaru stores.

Net sales increase at existing stores

(%)

Tiet suites mer cuse ut existing stores			
	Six Months Ended	Six Months Ended	Fiscal Year Ended
	Aug. 31, 2014	Aug. 31, 2015	Feb. 28, 2015
Net sales increase at existing stores	+0.8	+0.3	+0.2
Number of customers	(0.2)	+1.1	(0.1)
Average spending per customer	+1.0	(0.8)	+0.2

Gross profit margin

(%)

Gross prom margin					_	(%)	
	Six Months Ended		Six Month	s Ended	Fiscal Year Ended		
	Aug. 31, 2014		Aug. 31, 2015		Feb. 28, 2015		
		Change		Change		Change	
Food	24.9	±0.0	25.1	+0.2	25.2	+0.1	
Apparel	31.2	(1.1)	31.6	+0.4	31.2	(0.9)	
Household goods	26.6	(0.6)	27.1	+0.5	26.2	±0.0	
Total	25.3	(0.1)	25.5	+0.2	25.6	±0.0	

Selling, general and administrative expenses

(Millions of yen)

	Six Months Ended Aug. 31, 2014 YOY(%)		Six Months Ended		Fiscal Year Ended	
			Aug. 31,	, 2015 YOY(%)	Feb. 28, 2015 YOY(%)	
Advertising and decoration expenses	2,945	112.3	3,202	108.7	6,105	109.0
Salaries and wages	21,985	103.7	22,896	104.1	44,171	103.4
Land and building rent	4,465	103.1	4,540	101.7	8,956	102.5
Depreciation and amortization	1,712	112.0	1,906	111.3	3,569	112.7
Utility expenses	3,290	122.0	3,238	98.4	6,516	112.6
Others	7,604	110.2	8,202	107.9	15,477	103.5
Total	42,003	106.9	43,986	104.7	84,796	104.7

Sales floor space (Square meters)

	August 31, 2014		August 31, 2015		February 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	612,338	104.0	633,829	103.5	628,639	103.6
Directly managed floor space	472,024	104.3	489,187	103.6	485,123	103.4
Weighted average floor space*	461,240	104.8	476,850	103.4	464,772	104.1

<sup>\*</sup> Excluding floor space of the stores which has been closed.

# 3. Department Store Operations

# ■Sogo & Seibu

Sales results of major stores (Millions of yen)

	Six Months Ended Aug. 31, 2014			Six Months Ended Aug. 31, 2015		r Ended 2015
		YOY(%)		YOY(%)		YOY(%)
Ikebukuro	90,039	101.4	91,707	101.9	187,330	101.6
Yokohama	54,441	104.0	55,061	101.1	112,986	102.8
Chiba	37,488	97.9	36,693	97.9	76,908	97.4
Kobe	22,474	100.8	22,781	101.4	46,045	100.6
Hiroshima	20,807	100.6	20,679	99.4	43,049	100.2
Shibuya	18,880	100.2	20,099	106.5	40,211	101.8
Omiya	16,892	103.1	16,508	97.7	34,572	100.9

Note: Store sales include corporate sales.

Sales by product category (Millions of yen)

sures ay product things.										
	Six N	Six Months Ended			Six Months Ended			Fiscal Year Ended		
	Au	g. 31, 2014	4	Aug	g. 31, 201:	5	Feb	. 28, 2015	5	
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)	
Apparel	160,283	99.3	41.9	154,502	96.4	40.5	328,008	97.8	41.5	
Household goods	40,247	100.7	10.5	39,706	98.7	10.4	80,217	98.4	10.2	
Food	76,212	102.3	19.9	76,536	100.4	20.0	161,491	102.3	20.4	
Merchandise sales	276,743	100.3	72.3	270,744	97.8	70.9	569,717	99.1	72.1	
Tenants	86,942	101.9	22.7	91,310	105.0	23.9	180,085	103.2	22.8	
Corporate sales	19,204	98.4	5.0	19,838	103.3	5.2	40,440	100.7	5.1	
Net sales	382,889	100.5	100.0	381,892	99.7	100.0	790,244	100.1	100.0	

Net sales increase at existing storesSix Months Ended<br/>Aug. 31, 2014Six Months Ended<br/>Aug. 31, 2015Fiscal Year Ended<br/>Feb. 28, 2015Net sales increase at existing stores+0.6(0.4)+0.1

Gross profit margin (%)

	Six Months Ended		Six Month	Six Months Ended		r Ended			
	Aug. 31, 2014		Aug. 31, 2015		Feb. 28, 2015				
		Change		Change		Change			
Apparel	29.0	±0.0	29.0	±0.0	28.9	±0.0			
Household goods	24.0	(0.3)	23.7	(0.3)	23.9	(0.3)			
Food	16.1	(0.2)	16.1	±0.0	16.2	(0.1)			
Total	24.7	(0.2)	24.6	(0.1)	24.6	(0.2)			

Selling, general and administrative expenses (Millions of yen)

	Six Month	is Ended	Six Months Ended		Fiscal Year Ended	
	Aug. 31	, 2014	Aug. 31	, 2015	Feb. 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising and decoration expenses	12,881	106.3	13,442	104.4	26,053	106.5
Salaries and wages	22,928	95.7	22,363	97.5	43,626	94.1
Land and building rent	20,671	98.7	20,631	99.8	41,252	98.7
Depreciation and amortization	5,965	101.8	6,031	101.1	11,996	101.7
Utility expenses	5,667	107.8	5,548	97.9	10,836	105.2
Others	18,303	99.2	17,788	97.2	36,935	100.0
Total	86,417	99.8	85,806	99.3	170,700	99.5

# 4. Food Services

# ■Seven & i Food Systems

Sales results by division							(	Millions	of yen)
	Six Mo	nths Ende	ed	Six Mo	Six Months Ended			Fiscal Year Ended	
	Aug.	31, 2014		Aug. 31, 2015		Feb. 28, 2015			
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)
Restaurant division	32,291	100.7	78.4	32,699	101.3	76.0	62,496	101.6	77.5
Meal provision service division	5,850	113.8	14.2	7,465	127.6	17.3	12,231	117.8	15.2
Fast food division	3,036	93.5	7.4	2,881	94.9	6.7	5,957	96.3	7.4
Total	41,178	101.8	100.0	43,046	104.5	100.0	80,685	103.3	100.0

[Restaurant division] Net sales increase at existing stores						
	Six Months Ended	Six Months Ended	Fiscal Year Ended			
	Aug. 31, 2014	Aug. 31, 2015	Feb. 28, 2015			
Net sales increase at existing stores	+0.9	+0.3	+1.1			
Number of customers	(1.7)	(4.8)	(1.3)			
Average spending per customer	+2.6	+5.3	+2.5			

[Restaurant division] Gross profit margin					_	(%)
	Six Months Ended		Six Months Ended		Fiscal Year Ended	
	Aug. 31, 2014		Aug. 31, 2015		Feb. 28, 2015	
	_	Change		Change		Change
Gross profit margin	69.4	(0.2)	68.5	(0.9)	68.9	(0.5)

Selling, general and administrative ex	penses				(Mill	ions of yen)
	Six Months	Ended	Six Months	Ended	Fiscal Year Ended	
	Aug. 31, 2	2014	Aug. 31, 2	2015	Feb. 28, 2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising and decoration expenses	506	81.7	494	97.8	919	90.6
Salaries and wages	16,120	105.0	15,654	97.1	31,414	102.6
Land and building rent	3,775	99.1	3,789	100.4	7,565	100.2
Depreciation and amortization	322	167.7	399	124.0	701	166.1
Utility expenses	2,284	95.7	2,097	91.8	4,430	95.6
Others	4,246	107.1	4,139	97.5	7,812	105.3
Total	27,255	103.5	26,574	97.5	52,844	102.3

# 5. Financial Services

#### Number of Seven Bank ATMs

### (1) Domestic installation

	Six Months Ended Aug. 31, 2014 Change		Six Months Ended		Fiscal Year Ended Feb. 28, 2015	
			Aug. 31, 2	2015 Change	Feb. 28, 2	Change
Seven-Eleven Japan	18,244	+1,187	19,312	+1,068	18,710	+1,151
Ito-Yokado	312	+3	319	+7	316	+4
York-Benimaru	73	+5	92	+19	83	+12
York Mart	63	+12	68	+5	66	+11
Others	83	+3	91	+8	82	(2)
Net ATMs in the Group	18,775	+1,210	19,882	+1,107	19,257	+1,176
Net ATMs outside the Group	1,499	+271	1,838	+339	1,682	+369
Total	20,274	+1,481	21,720	+1,446	20,939	+1,545

#### (2) Overseas installation

	Six Months Ended		Six Months Ended		Fiscal Year Ended	
	June 30, 2014		June 30, 2015		Dec. 31, 2014	
		Change		Change		Change
U.S.A.	6,643	+3,611	6,348	(295)	6,329	(847)

Average number of transaction per day per ATM during the period

	Mar. 2014 - Aug. 2014		Mar. 2015- Aug. 2015		Mar. 2014- Feb. 2015	
		Change		Change		Change
Average number of transactions	102.9	(8.6)	100.8	(2.1)	101.2	(7.2)

International money transfer service (10 thousands)									
	Six Months Ended		Six Months Ended		Mar. 2014- Fe	eb. 2015			
	Aug. 31, 2014		Aug. 31, 2015						
		Change		Change		Change			
Number of contract accounts(thousands)	78	+32	122	+44	97	+38			
Cumulative number of transfers(thousands)	281	+123	376	+95	614	+242			

Number of credit cards, point cards and cash cards

(10 thousands)

	Six Months Ended		Six Months	Ended	Fiscal Year Ended	
	Aug. 31, 2014		Aug. 31, 2015		Feb. 28, 2	2015
		Change		Change		Change
Credit Cards						
SEVEN CARD / SEVEN CARD plus	349	+6	357	+8	359	+9
CLUB ON/Millennium CARD SAISON	317	(5)	318	+1	320	(8)
Electronic money (nanaco)	3,345	+867	4,198	+853	3,717	+878

Notes: 1. SEVEN CARD / SEVEN CARD plus and CLUB ON/Millennium CARD SAISON issued represent only the number of effective card members.

- 2. CLUB ON/Millennium CARD SAISON does not include dedicated cards for point services, without credit functions.
- 3. The number of nanaco includes the number of mobile nanaco holders.

This document contains certain statements based on the Company's current plans, estimates, strategies, and beliefs; all statements that are not historical fact are forward-looking statements. These statements represent the judgments and hypotheses of the Company's management based on currently available information. It is possible that the Company's future performance will differ from the contents of these forward-looking statements. Accordingly, there is no assurance that the forward-looking statements in this document will prove to be accurate.