

# **Brief Summary of FY2010**

April 8, 2010 Seven & i Holdings Co., Ltd.

#### **Notes**

#### Fiscal periods of consolidated subsidiaries and affiliates

|   | 1Q    | 2Q        | 3Q        | Fiscal year |
|---|-------|-----------|-----------|-------------|
| Consolidated subsidiaries and affiliates except for below | May   | August    | November  | February    |
| Overseas subsidiaries<br>Seven-Meal Service               | March | June      | September | December    |
| Seven Bank  | June  | September | December  | March       |

<sup>\*</sup> For consolidated subsidiaries ending fiscal year on December, financial statements on the same month have been adopted. For consolidated subsidiary ending fiscal year on March, financial statements which were applied correspondingly to regular financial statements on February have been adopted.

# Sogo & Seibu Co., Ltd.

Millennium Retailing, Sogo and The Seibu Department Stores were merged on August 1, 2009 and Sogo, as a surviving company, changed its name to Sogo & Seibu Co., Ltd.

The financial and operating results for 10/2 are restated as if former three companies have merged at the beginning of the term, and also, 08/2 and 09/2 have been restated.

Furthermore, Sogo & Seibu merged with Robinson Department Store Co., Ltd. on September 1, 2009. As a result, financial results of Robinson Department Store was excluded from Superstore operations after the third quarter of FY2010.

This document contains certain statements based on the Company's current plans, estimates, strategies, and beliefs; all statements that are not historical fact are forward-looking statements. These statements represent the judgments and hypotheses of the Company's management based on currently available information. It is possible that the Company's future performance will differ from the contents of these forward-looking statements. Accordingly, there is no assurance that the forward-looking statements in this document will prove to be accurate.

<sup>\* 7</sup>dream.com has changed its fiscal year end from end of December to end of February in the fiscal year ended February 28, 2010.

# 1. Financial Results

(Millions of yen)

| 08/2      |  |  |  | 10/2   |   | 11/2 (forecast)   |   |
|-----------|--|--|--|--|---|---|---|
|           |  | l i  |  |  |   | ` •   | YOY(%)  |
| 5,752,392 | 107.8  | 5,649,948  | 98.2   | 5,111,297  | 90.5  |   |   |
| 2,395,701 | 106.5  | 2,308,690  | 96.4   | 1,968,555  | 85.3  | 2,040,000   | 103.6   |
| 2,109,049 | 112.0  | 2,125,029  | 100.8  | 2,016,558  | 94.9  | 2,030,000   | 100.7   |
| 1,025,354 | 103.7  | 993,877  | 96.9   | 922,847  | 92.9  | 928,000   | 100.6   |
| 113,980   | 93.7   | 102,711  | 90.1   | 86,420   | 84.1  | 79,000  | 91.4  |
| 117,955   | 117.6  | 124,866  | 105.9  | 110,444  | 88.4  | 107,000   | 96.9  |
| 36,653    | 113.3  | 35,079   | 95.7   | 33,669   | 96.0  | 50,000  | 148.5   |
| (46,302)  | -  | (40,305)   | -  | (27,198)   | -   | (34,000)  | -   |
| 281,088   | 98.0   | 281,865  | 100.3  | 226,666  | 80.4  | 240,000   | 105.9   |
| 201,032   | 97.5   | 213,367  | 106.1  | 183,837  | 86.2  | 185,500   | 100.9   |
| 34,058    | 116.8  | 24,742   | 72.6   | 14,178   | 57.3  | 22,000  | 155.2   |
| 25,764    | 96.2   | 18,335   | 71.2   | 1,366  | 7.5   | 7,000   | 512.2   |
| (4,231)   | -  | (2,948)  | -  | (2,741)  | -   | (500)   | -   |
| 21,071    | 85.8   | 25,485   | 120.9  | 30,152   | 118.3   | 26,500  | 87.9  |
| 2,488     | 153.5  | 2,069  | 83.2   | 567  | 27.4  | 500   | 88.1  |
| 902       | -  | 814  | -  | (694)  | -   | (1,000)   | -   |
| 13,371    | 128.2  | 13,102   | 98.0   | 11,190   | 85.4  |   |   |
| 16,196    | 106.2  | 15,661   | 96.7   | 10,905   | 69.6  |   |   |
| 278,262   | 98.7   | 279,306  | 100.4  | 226,950  | 81.3  | 237,000   | 104.4   |
| 22,352    | 577.1  | 6,202  | 27.7   | 2,809  | 45.3  | •   |   |
| 73,173    | 170.8  | 70,393   | 96.2   | 86,656   | 123.1   | /   |   |
| 227,441   | 93.6   | 215,115  | 94.6   | 143,104  | 66.5  |   |   |
| 130,657   | 97.9   | 92,336   | 70.7   | 44,875   | 48.6  | 100,000   | 222.8   |
| yen       | %  | yen  | %  | yen  | %   | yen   | %   |
| 137.03    | 95.9   | 100.54   | 73.4   | 49.67  | 49.4  | 110.69  | 222.9   |
|           | 5,752,392 2,395,701 2,109,049 1,025,354 113,980 117,955 36,653 (46,302) 281,088 201,032 34,058 25,764 (4,231) 21,071 2,488 902 13,371 16,196 278,262 22,352 73,173 227,441 130,657 | 2,395,701 106.5 2,109,049 112.0 1,025,354 103.7 113,980 93.7 117,955 117.6 36,653 113.3 (46,302) 281,088 98.0 201,032 97.5 34,058 116.8 25,764 96.2 (4,231) 21,071 85.8 2,488 153.5 902 13,371 128.2 16,196 106.2 278,262 98.7 22,352 577.1 73,173 170.8 227,441 93.6 130,657 97.9 | YOY(%)           5,752,392         107.8         5,649,948           2,395,701         106.5         2,308,690           2,109,049         112.0         2,125,029           1,025,354         103.7         993,877           113,980         93.7         102,711           117,955         117.6         124,866           36,653         113.3         35,079           (46,302)         -         (40,305)           281,088         98.0         281,865           201,032         97.5         213,367           34,058         116.8         24,742           25,764         96.2         18,335           (4,231)         -         (2,948)           21,071         85.8         25,485           2,488         153.5         2,069           902         -         814           13,371         128.2         13,102           16,196         106.2         15,661           278,262         98.7         279,306           22,352         577.1         6,202           73,173         170.8         70,393           227,441         93.6         215,115 | KOY(%)         YOY(%)           5,752,392         107.8         5,649,948         98.2           2,395,701         106.5         2,308,690         96.4           2,109,049         112.0         2,125,029         100.8           1,025,354         103.7         993,877         96.9           113,980         93.7         102,711         90.1           117,955         117.6         124,866         105.9           36,653         113.3         35,079         95.7           (46,302)         -         (40,305)         -           281,088         98.0         281,865         100.3           201,032         97.5         213,367         106.1           34,058         116.8         24,742         72.6           25,764         96.2         18,335         71.2           (4,231)         -         (2,948)         -           21,071         85.8         25,485         120.9           2,488         153.5         2,069         83.2           902         -         814         -           13,371         128.2         13,102         98.0           16,196         106.2 <t< td=""><td>5,752,392         107.8         5,649,948         98.2         5,111,297           2,395,701         106.5         2,308,690         96.4         1,968,555           2,109,049         112.0         2,125,029         100.8         2,016,558           1,025,354         103.7         993,877         96.9         922,847           113,980         93.7         102,711         90.1         86,420           117,955         117.6         124,866         105.9         110,444           36,653         113.3         35,079         95.7         33,669           (46,302)         -         (40,305)         -         (27,198)           281,088         98.0         281,865         100.3         226,666           201,032         97.5         213,367         106.1         183,837           34,058         116.8         24,742         72.6         14,178           25,764         96.2         18,335         71.2         1,366           (4,231)         -         (2,948)         -         (2,741)           21,071         85.8         25,485         120.9         30,152           2,488         153.5         2,069         83.2</td><td>YOY(%)         YOY(%)         YOY(%)           5,752,392         107.8         5,649,948         98.2         5,111,297         90.5           2,395,701         106.5         2,308,690         96.4         1,968,555         85.3           2,109,049         112.0         2,125,029         100.8         2,016,558         94.9           1,025,354         103.7         993,877         96.9         922,847         92.9           113,980         93.7         102,711         90.1         86,420         84.1           117,955         117.6         124,866         105.9         110,444         88.4           36,653         113.3         35,079         95.7         33,669         96.0           (46,302)         -         (40,305)         -         (27,198)         -           281,088         98.0         281,865         100.3         226,666         80.4           201,032         97.5         213,367         106.1         183,837         86.2           34,058         116.8         24,742         72.6         14,178         57.3           25,764         96.2         18,335         71.2         1,366         7.5           <td< td=""><td>YOY(%)         YOY(%)         YOY(%)           5,752,392         107.8         5,649,948         98.2         5,111,297         90.5         5,200,000           2,395,701         106.5         2,308,690         96.4         1,968,555         85.3         2,040,000           2,109,049         112.0         2,125,029         100.8         2,016,558         94.9         2,030,000           1,025,354         103.7         993,877         96.9         922,847         92.9         928,000           113,980         93.7         102,711         90.1         86,420         84.1         79,000           117,955         117.6         124,866         105.9         110,444         88.4         107,000           36,653         113.3         35,079         95.7         33,669         96.0         50,000           (46,302)         -         (40,305)         -         (27,198)         -         (34,000)           281,088         98.0         281,865         100.3         226,666         80.4         240,000           201,032         97.5         213,367         106.1         183,837         86.2         185,500           34,058         116.8         24,742</td></td<></td></t<> | 5,752,392         107.8         5,649,948         98.2         5,111,297           2,395,701         106.5         2,308,690         96.4         1,968,555           2,109,049         112.0         2,125,029         100.8         2,016,558           1,025,354         103.7         993,877         96.9         922,847           113,980         93.7         102,711         90.1         86,420           117,955         117.6         124,866         105.9         110,444           36,653         113.3         35,079         95.7         33,669           (46,302)         -         (40,305)         -         (27,198)           281,088         98.0         281,865         100.3         226,666           201,032         97.5         213,367         106.1         183,837           34,058         116.8         24,742         72.6         14,178           25,764         96.2         18,335         71.2         1,366           (4,231)         -         (2,948)         -         (2,741)           21,071         85.8         25,485         120.9         30,152           2,488         153.5         2,069         83.2 | YOY(%)         YOY(%)         YOY(%)           5,752,392         107.8         5,649,948         98.2         5,111,297         90.5           2,395,701         106.5         2,308,690         96.4         1,968,555         85.3           2,109,049         112.0         2,125,029         100.8         2,016,558         94.9           1,025,354         103.7         993,877         96.9         922,847         92.9           113,980         93.7         102,711         90.1         86,420         84.1           117,955         117.6         124,866         105.9         110,444         88.4           36,653         113.3         35,079         95.7         33,669         96.0           (46,302)         -         (40,305)         -         (27,198)         -           281,088         98.0         281,865         100.3         226,666         80.4           201,032         97.5         213,367         106.1         183,837         86.2           34,058         116.8         24,742         72.6         14,178         57.3           25,764         96.2         18,335         71.2         1,366         7.5 <td< td=""><td>YOY(%)         YOY(%)         YOY(%)           5,752,392         107.8         5,649,948         98.2         5,111,297         90.5         5,200,000           2,395,701         106.5         2,308,690         96.4         1,968,555         85.3         2,040,000           2,109,049         112.0         2,125,029         100.8         2,016,558         94.9         2,030,000           1,025,354         103.7         993,877         96.9         922,847         92.9         928,000           113,980         93.7         102,711         90.1         86,420         84.1         79,000           117,955         117.6         124,866         105.9         110,444         88.4         107,000           36,653         113.3         35,079         95.7         33,669         96.0         50,000           (46,302)         -         (40,305)         -         (27,198)         -         (34,000)           281,088         98.0         281,865         100.3         226,666         80.4         240,000           201,032         97.5         213,367         106.1         183,837         86.2         185,500           34,058         116.8         24,742</td></td<> | YOY(%)         YOY(%)         YOY(%)           5,752,392         107.8         5,649,948         98.2         5,111,297         90.5         5,200,000           2,395,701         106.5         2,308,690         96.4         1,968,555         85.3         2,040,000           2,109,049         112.0         2,125,029         100.8         2,016,558         94.9         2,030,000           1,025,354         103.7         993,877         96.9         922,847         92.9         928,000           113,980         93.7         102,711         90.1         86,420         84.1         79,000           117,955         117.6         124,866         105.9         110,444         88.4         107,000           36,653         113.3         35,079         95.7         33,669         96.0         50,000           (46,302)         -         (40,305)         -         (27,198)         -         (34,000)           281,088         98.0         281,865         100.3         226,666         80.4         240,000           201,032         97.5         213,367         106.1         183,837         86.2         185,500           34,058         116.8         24,742 |

# Number of shares outstanding

(shares)

| Average       | 953,496,897 | 918,389,766 | 903,458,314 |
|---------------|-------------|-------------|-------------|
| End of period | 953,487,255 | 903,459,511 | 903,458,108 |

<sup>\*</sup> Excluding treasury stock

# **Exchange rates**

|                   |        |            |            |           | -               |
|-------------------|--------|------------|------------|-----------|-----------------|
|                   |        | 08/2       | 09/2       | 10/2      | 11/2 (forecast) |
| Income statements | \$1=   | 117.85 yen | 103.48 yen | 93.65 yen | 90.00 yen       |
|                   | 1yuan= | 15.51 yen  | 14.85 yen  | 13.72 yen | 13.00 yen       |
| Balance sheets    | \$1=   | 114.15 yen | 91.03 yen  | 92.10 yen | -               |
|                   | 1yuan= | 15.62 yen  | 13.31 yen  | 13.48 yen | -               |

# $(Reference)\ Operating\ income\ before\ amortization\ of\ goodwill$

(Millions of yen)

|    |                              | 08/2    | YOY(%) | 09/2    | YOY(%) | 10/2    | YOY(%) | 11/2 (forecast)<br>YOY(%) |
|----|------------------------------|---------|--------|---------|--------|---------|--------|---------------------------|
| Oj | perating income (loss)       | 292,733 | 99.0   | 293,504 | 100.3  | 245,536 | 83.7   | 256,300 104.4             |
|    | Convenience store operations | 201,310 | 97.5   | 213,645 | 106.1  | 191,384 | 89.6   |                           |
|    | Superstore operations        | 37,409  | 121.4  | 28,090  | 75.1   | 17,549  | 62.5   |                           |
|    | Department store operations  | 33,456  | 99.7   | 26,022  | 77.8   | 9,055   | 34.8   |                           |
|    | Food services                | (4,231) | -      | (2,948) | -      | (2,741) | -      |                           |
|    | Financial services           | 21,365  | 86.4   | 25,778  | 120.7  | 30,380  | 117.9  |                           |
|    | Other                        | 2,519   | 148.7  | 2,100   | 83.4   | 602     | 28.7   |                           |
|    | Eliminations / corporate     | 902     | -      | 814     | -      | (694)   | -      |                           |

# 2. Segment Information (1) Business Segment Information

(Millions of ven)

| (1) Business Segment Inform   | mation    |        |           |        |           |        |                    | (Million  | ns of yen) |
|-------------------------------|-----------|--------|-----------|--------|-----------|--------|--------------------|-----------|------------|
|                               | 08/2      |        | 09/2      |        |           | 10/2   |                    | 11/2(fore | cast)      |
|                               |           | YOY(%) |           | YOY(%) |           | YOY(%) | Composition<br>(%) |           | YOY(%)     |
| Assets (end of period)        |           |        |           |        |           |        | (/0)               |           | /          |
| Convenience store operations  | 1,295,164 | 106.0  | 1,267,179 | 97.8   | 1,104,209 | 87.1   | 27.4               |           | /          |
| Superstore operations         | 1,129,181 | 100.9  | 1,160,128 | 102.7  | 1,096,598 | 94.5   | 27.2               |           | /          |
| Department store operations   | 781,267   | 96.3   | 704,695   | 90.2   | 612,326   | 86.9   | 15.2               |           | /          |
| Food services                 | 69,204    | 88.0   | 58,206    | 84.1   | 24,636    | 42.3   | 0.6                |           | /          |
| Financial services            | 916,729   | 102.3  | 1,055,492 | 115.1  | 1,175,963 | 111.4  | 29.2               |           | /          |
| Others                        | 16,580    | 140.1  | 21,543    | 129.9  | 16,770    | 77.8   | 0.4                |           | /          |
| Eliminations / Corporate      | (321,448) | -      | (540,184) | -      | (356,900) | -      | _                  |           | /          |
| Total                         | 3,886,680 | 102.0  | 3,727,060 | 95.9   | 3,673,605 | 98.6   | _                  |           | /          |
| Amortization of goodwill      |           |        |           |        | , ,       |        |                    |           | /          |
| Convenience store operations  | 278       | 89.3   | 278       | 100.0  | 7,547     | -      | 40.0               | /         |            |
| Superstore operations         | 3,350     | 203.1  | 3,348     | 99.9   | 3,371     | 100.7  | 17.9               | /         |            |
| Department store operations   | 7,691     | 113.5  | 7,687     | 99.9   | 7,688     | 100.0  | 40.7               | /         |            |
| Food services                 | -         | _      | -         | -      | -         | -      | _                  | /         |            |
| Financial services            | 293       | 163.6  | 293       | 100.0  | 228       | 77.7   | 1.2                | /         |            |
| Others                        | 30        | 42.1   | 30        | 100.0  | 35        | 114.7  | 0.2                | /         |            |
| Total                         | 11,644    | 129.5  | 11,638    | 99.9   | 18,870    | 162.1  | 100.0              | /         |            |
| Impairment loss               | ,-        |        | ,         |        | - 7       |        |                    | /         |            |
| Convenience store operations  | 9,621     | 175.5  | 7,851     | 81.6   | 8,816     | 112.3  | 31.4               | /         |            |
| Superstore operations         | 3,943     | 68.2   | 15,665    | 397.3  | 11,382    | 72.7   | 40.6               | /         |            |
| Department store operations   | 4,191     | 212.8  | 10,848    | 258.8  | 4,589     | 42.3   | 16.4               | /         |            |
| Food services                 | 2,274     | 236.3  | 3,993     | 175.6  | 2,819     | 70.6   | 10.1               | /         |            |
| Financial services            | -         | _      | 1,014     | _      | 445       | 43.9   | 1.6                | /         |            |
| Others                        | -         | _      | -         | _      | -         | -      | -                  | /         |            |
| Total                         | 20,030    | 141.1  | 39,372    | 196.6  | 28,052    | 71.2   | 100.0              | /         |            |
| Capital expenditures          | ·         |        |           |        |           |        |                    |           |            |
| Convenience store operations  | 108,585   | 110.2  | 104,233   | 96.0   | 104,936   | 100.7  | 49.7               | 125,000   | 119.1      |
| Superstore operations         | 57,561    | 116.4  | 46,064    | 80.0   | 65,379    | 141.9  | 31.0               | 59,000    | 90.2       |
| Department store operations   | 17,512    | 18.7   | 12,464    | 71.2   | 19,734    | 158.3  | 9.3                | 21,000    | 106.4      |
| Food services                 | 1,545     | 34.5   | 1,177     | 76.2   | 752       | 63.9   | 0.4                | 1,100     | 146.2      |
| Financial services            | 31,990    | 100.4  | 23,932    | 74.8   | 15,543    | 65.0   | 7.4                | 10,000    | 64.3       |
| Others                        | 518       | 173.7  | 1,058     | 204.1  | 3,702     | 349.9  | 1.8                | 3,000     | 81.0       |
| Corporate                     | 24        | 19.9   | 12        | 49.4   | 1,140     | -      | 0.5                | 900       | 78.9       |
| Total                         | 217,738   | 78.2   | 188,943   | 86.8   | 211,189   | 111.8  | 100.0              | 220,000   | 104.2      |
| Depreciation and amortization |           |        |           |        |           |        |                    | ļ         |            |
| Convenience store operations  | 74,065    | 103.2  | 67,299    | 90.9   | 66,158    | 98.3   | 50.0               | 64,200    | 97.0       |
| Superstore operations         | 26,452    | 109.9  | 26,115    | 98.7   | 24,335    | 93.2   | 18.4               | 26,300    | 108.1      |
| Department store operations   | 20,154    | 105.8  | 20,004    | 99.3   | 17,417    | 87.1   | 13.2               | 14,200    | 81.5       |
| Food services                 | 2,903     | 84.1   | 2,210     | 76.1   | 1,270     | 57.5   | 1.0                | 1,000     | 78.7       |
| Financial services            | 19,773    | 139.5  | 24,532    | 124.1  | 22,246    | 90.7   | 16.8               | 19,000    | 85.4       |
| Others                        | 271       | 202.3  | 346       | 127.9  | 588       | 169.6  |                    | 1,100     | 186.9      |
| Corporate                     | 21        | 114.1  | 20        | 92.8   | 214       |        | 0.2                | 200       | 93.1       |
| Total                         | 143,642   | 108.3  | 140,529   | 97.8   | 132,232   | 94.1   | 100.0              | 126,000   | 95.3       |

<sup>\*</sup> Capital expenditures include long-term leasehold deposits.

# (2) Geographic Area Segment Information

(Millions of yen)

|                          | 08/2      |        | 09/2      | ,      |           | 10/2   |                |
|--------------------------|-----------|--------|-----------|--------|-----------|--------|----------------|
|                          |           | YOY(%) |           | YOY(%) |           | YOY(%) | Composition(%) |
| Revenues from operations |           |        |           |        |           |        |                |
| Japan                    | 3,822,210 | 107.3  | 3,806,717 | 99.6   | 3,602,982 | 94.6   | 70.4           |
| North America            | 1,867,067 | 108.0  | 1,766,169 | 94.6   | 1,431,042 | 81.0   | 28.0           |
| Others                   | 66,043    | 132.7  | 80,401    | 121.7  | 80,561    | 100.2  | 1.6            |
| Eliminations             | (2,928)   | -      | (3,339)   | -      | (3,289)   | -      | -              |
| Total                    | 5,752,392 | 107.8  | 5,649,948 | 98.2   | 5,111,297 | 90.5   | -              |
| Operating income         |           |        |           |        |           |        |                |
| Japan                    | 247,272   | 97.4   | 245,248   | 99.2   | 197,618   | 80.6   | 87.2           |
| North America            | 31,582    | 98.7   | 34,441    | 109.0  | 26,992    | 78.4   | 11.9           |
| Others                   | 2,228     | 253.3  | 2,328     | 104.5  | 2,021     | 86.8   | 0.9            |
| Eliminations             | 3         | -      | (151)     | -      | 32        | -      | -              |
| Total                    | 281,088   | 98.0   | 281,865   | 100.3  | 226,666   | 80.4   |                |
| Assets (end of period)   |           |        |           |        |           |        |                |
| Japan                    | 3,265,018 | 103.2  | 3,220,265 | 98.6   | 3,207,405 | 99.6   | 87.3           |
| North America            | 616,626   | 93.1   | 487,289   | 79.0   | 431,747   | 88.6   | 11.8           |
| Others                   | 27,242    | 129.5  | 29,326    | 107.6  | 35,065    | 119.6  | 1.0            |
| Eliminations             | (22,207)  | -      | (9,820)   | -      | (612)     | -      | -              |
| Total                    | 3,886,680 | 102.0  | 3,727,060 | 95.9   | 3,673,605 | 98.6   | -              |

<sup>\*&</sup>quot;Others" consists of the business results in China.

# 3. Interest-Bearing Debt

(Millions of yen)

|                                    | 08      | 3/2    | 09      | 0/2    | 10      | /2     |
|------------------------------------|---------|--------|---------|--------|---------|--------|
|                                    |         | YOY(%) |         | YOY(%) |         | YOY(%) |
| Short-term loans                   | 149,861 | 84.7   | 191,100 | 127.5  | 151,200 | 79.1   |
| Current portion of long-term loans | 120,419 | 196.1  | 103,352 | 85.8   | 79,155  | 76.6   |
| Current portion of bonds           | 16,217  | 54.1   | 50,592  | 312.0  | 20,385  | 40.3   |
| Commercial paper                   | 15,668  | 196.0  | -       | -      | -       | -      |
| Sub-total                          | 302,166 | 109.4  | 345,045 | 114.2  | 250,740 | 72.7   |
| Bonds                              | 131,077 | 90.4   | 180,448 | 137.7  | 190,068 | 105.3  |
| Long-term loans                    | 321,336 | 86.7   | 249,685 | 77.7   | 244,470 | 97.9   |
| Commercial paper                   | 11,777  | 38.8   | 18,688  | 158.7  | 16,208  | 86.7   |
| Sub-total                          | 464,191 | 85.0   | 448,822 | 96.7   | 450,746 | 100.4  |
| Total                              | 766,358 | 93.2   | 793,867 | 103.6  | 701,487 | 88.4   |
| Ratio to total assets (%)          | 19.7    | (1.9)  | 21.3    | +1.6   | 19.1    | (2.2)  |
| Ratio to owners' equity (%)        | 38.6    | (4.5)  | 44.5    | +5.9   | 40.7    | (3.8)  |

# **Interest-Bearing Debt by Business Segment**

| Convenience store operations             | 35,991  | 74.4  | 25,188  | 70.0  | 20,631  | 81.9  |
|--|---------|-------|---------|-------|---------|-------|
| Superstore operations                    | 99,211  | 90.2  | 96,509  | 97.3  | 50,876  | 52.7  |
| Department store operations              | 378,243 | 90.8  | 336,939 | 89.1  | 304,498 | 90.4  |
| Food services                            | -       | -     | -       | -     | -       | -     |
| Others                                   | 4,500   | 85.7  | 3,750   | 83.3  | 3,000   | 80.0  |
| Corporate                                | -       | -     | 99,963  | -     | 99,968  | 100.0 |
| Sub-total (excluding Financial services) | 517,945 | 89.2  | 562,350 | 108.6 | 478,974 | 85.2  |
| Financial services                       | 248,413 | 102.8 | 231,517 | 93.2  | 222,512 | 96.1  |
| Total                                    | 766,358 | 93.2  | 793,867 | 103.6 | 701,487 | 88.4  |

#### **Bond Information**

(As of February 28, 2010)

|                                       | Amount         | Date of issue | Coupon | Redemption date |
|---------------------------------------|----------------|---------------|--------|-----------------|
| Issued by Seven & i Holdings          |                |               |        |                 |
| 1st unsecured domestic straight bonds | 40 billion yen | July 3, 2008  | 1.48%  | June 20, 2013   |
| 2nd unsecured domestic straight bonds | 30 billion yen | July 3, 2008  | 1.68%  | June 19, 2015   |
| 3rd unsecured domestic straight bonds | 30 billion yen | July 3, 2008  | 1.94%  | June 20, 2018   |
| Issued by Ito-Yokado                  |                |               |        |                 |
| 4th unsecured domestic straight bonds | 20 billion yen | Mar. 29, 2000 | 1.96%  | Mar. 29, 2010   |
| Issued by Seven Bank                  |                |               |        |                 |
| 2nd unsecured domestic straight bonds | 36 billion yen | Dec. 4, 2006  | 1.45%  | Dec. 20, 2011   |
| 3rd unsecured domestic straight bonds | 24 billion yen | Dec. 4, 2006  | 1.67%  | Dec. 20, 2013   |
| 4th unsecured domestic straight bonds | 10 billion yen | July 2, 2009  | 0.744% | June 20, 2012   |
| 5th unsecured domestic straight bonds | 20 billion yen | July 2, 2009  | 1.038% | June 20, 2014   |

#### **Bond ratings**

(As of March 31, 2010)

|                    |            |      | Moody's | R&I | JCR |
|--------------------|------------|------|---------|-----|-----|
| Seven & i Holdings | Long-term  | AA-  | Aa3     | AA  | AA+ |
| Seven-Eleven Japan | Long-term  | AA-  | -       | -   | AA+ |
|                    | Short-term | A-1+ | P-1     | -   | -   |
| 7-Eleven, Inc.     | Long-term  | A    | Baa3    | ı   | -   |
| Seven Bank         | Long-term  | AA-  | -       | AA  | -   |

<sup>\*</sup>From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program. Note: Due to the redemption on March 29, 2010, of bonds issued by Ito-Yokado, the bond rating has been withdrawn.

# RESULTS OF GROUP PRINCIPAL COMPANIES

Seven-Eleven Japan

(Millions of yen)

|  | 08/2      | 2      | 09/2      | 2      | 10/2      | 2      | 11/2 (for | ecast) |
|--|-----------|--------|-----------|--------|-----------|--------|-----------|--------|
|  |           | YOY(%) |           | YOY(%) |           | YOY(%) |           | YOY(%) |
| Total store sales                            | 2,574,306 | 101.6  | 2,762,557 | 107.3  | 2,784,997 | 100.8  | 2,845,000 | 102.2  |
| Net sales of franchised stores               | 2,421,352 | 101.7  | 2,621,567 | 108.3  | 2,657,774 | 101.4  | -         | -      |
| Revenues from operations                     | 527,667   | 102.1  | 540,773   | 102.5  | 535,018   | 98.9   | 532,800   | 99.6   |
| Operating income                             | 168,171   | 97.4   | 178,060   | 105.9  | 156,220   | 87.7   | 158,000   | 101.1  |
| Number of domestic stores                    | 12,034    | +299   | 12,298    | +264   | 12,753    | +455   | 13,103    | +350   |
| Existing stores sales increase (%)           | (1.5      | )      | +5.2      | 2      | (2.1      | )      | ±0.0      | )      |
| Merchandise GP Margin (%)                    | 31.0      | +0.1   | 30.2      | (0.8)  | 30.3      | +0.1   | 30.6      | +0.3   |
| Average daily sales per store (thousand yen) | 597       | (13)   | 629       | +32    | 616       | (13)   |           |        |

**7-Eleven, Inc.** (Millions of yen)

| 7-Eleven, Inc.  |           |           |           |           |           |        | (WIIIIOII        | is of yell) |
|---|-----------|-----------|-----------|-----------|-----------|--------|------------------|-------------|
|   | 07/1      | 2         | 08/1      | 2         | 09/1      | 2      | 10/12 (forecast) |             |
|   |           | YOY(%)    |           | YOY(%)    |           | YOY(%) |                  | YOY(%)      |
| Revenues from operations  | 1,843,408 | 108.0     | 1,742,395 | 94.5      | 1,411,391 | 81.0   | 1,478,000        | 104.7       |
| Net sales   | 1,822,737 | 107.8     | 1,725,910 | 94.7      | 1,394,694 | 80.8   | 1,460,000        | 104.7       |
| Merchandise   | 1,068,453 | 105.9     | 967,411   | 90.5      | 883,229   | 91.3   |                  |             |
| Gasoline  | 754,283   | 110.6     | 758,499   | 100.6     | 511,464   | 67.4   |                  |             |
| Operating income  | 31,726    | 99.1      | 34,711    | 109.4     | 34,427    | 99.2   | 34,900           | 101.4       |
| Exchange rates \$1=   | 117.85    | yen       | 103.48    | yen       | 93.65     | yen    | 90.00            | yen         |
| Number of stores  | 6,088     | +38       | 6,196     | +108      | 6,389     | +193   | 6,599            | +210        |
| Number of stores operated by area licensees                       | 15,675    | +1,729    | 17,115    | +1,440    | 18,407    | +1,292 | -                | -           |
| Existing stores sales increase (%) *2<br>(U.S. Merchandise sales) | +3.1      | [+2.7 *3] | +0.4      | [+0.9 *3] | +0.6      | 5      | +1.0             | )           |
| Merchandise GP Margin (%)   | 35.9      | (0.1)     | 35.2      | (0.7)     | 35.2      | ±0.0   | 35.4             | +0.2        |

<sup>\*1</sup> Figures for the amounts of each fiscal year reflect adjustments to the necessary for the consolidation to Seven & i Holdings' consolidated accounts.

Ito-Yokado (Millions of yen)

|                                    | 08/2      |        | 09/2      |        | 10/2      |        | 11/2 (forecast) |        |
|------------------------------------|-----------|--------|-----------|--------|-----------|--------|-----------------|--------|
|                                    |           | YOY(%) |           | YOY(%) |           | YOY(%) |                 | YOY(%) |
| Revenues from operations           | 1,489,380 | 98.5   | 1,462,719 | 98.2   | 1,387,831 | 94.9   | 1,400,000       | 100.9  |
| Net sales                          | 1,464,094 | 98.4   | 1,436,541 | 98.1   | 1,364,765 | 95.0   | 1,376,000       | 100.8  |
| Operating income                   | 17,126    | 93.5   | 9,582     | 55.9   | 1,757     | 18.3   | 10,000          | 568.9  |
| Number of domestic stores          | 176       | +2     | 175       | (1)    | 174       | (1)    | 168             | (6)    |
| Existing stores sales increase (%) | (2)       | )      | (2.9)     | )      | (5.7)     | )      | (3.1)           | )      |
| Merchandise GP Margin (%)          | 29.9      | (0.4)  | 29.8      | (0.1)  | 29.0      | (0.8)  | 29.0            | ±0.0   |

 $<sup>^{*}2</sup>$  Existing stores sales increase are calculated in U.S. dollars.

<sup>\*3 [ ]</sup> refers to existing stores sales increase in U.S. merchandise sales excluding U.S. federal excise tax refund recorded in June 2007.

York-Benimaru (Millions of yen)

|                                    | 08/     | 2<br>YOY(%) | 09/2    | 2<br>YOY(%) | 10/2    | 2<br>YOY(%) | 11/2 (for | ecast)<br>YOY(%) |
|------------------------------------|---------|-------------|---------|-------------|---------|-------------|-----------|------------------|
| Revenues from operations           | 330,145 | 105.2       | 348,883 | 105.7       | 348,735 | 100.0       | 351,800   | 100.9            |
| Net sales                          | 319,931 | 104.9       | 338,089 | 105.7       | 337,506 | 99.8        | 346,000   | 102.5            |
| Operating income                   | 11,227  | 108.9       | 11,706  | 104.3       | 9,402   | 80.3        | 10,300    | 109.5            |
| Number of domestic stores          | 149     | +21         | 156     | +7          | 164     | +8          | 170       | +6               |
| Existing stores sales increase (%) | (2.6    | 5)          | (1.0    | ))          | (3.7    | )           | (1.8      | )                |
| Merchandise GP Margin (%)          | 27.1    | +0.2        | 27.0    | (0.1)       | 26.7    | (0.3)       | 26.8      | +0.1             |

<sup>\*</sup> Net increase of stores for York-Benimaru for 08/2 included stores of Super Kadoya, which was merged with York-Benimaru.

Sogo & Seibu (Millions of yen)

| Sogo & Selbu                       | (Million | is or yen) |         |        |         |        |                 |        |
|------------------------------------|----------|------------|---------|--------|---------|--------|-----------------|--------|
|                                    | 08/2     | 08/2       |         | 2      | 10/2    |        | 11/2 (forecast) |        |
|                                    |          | YOY(%)     |         | YOY(%) |         | YOY(%) |                 | YOY(%) |
| Revenues from operations           | 970,827  | 99.6       | 933,571 | 96.2   | 859,265 | 92.0   | 864,500         | 100.6  |
| Net sales                          | 956,415  | 99.7       | 919,634 | 96.2   | 847,044 | 92.1   | 852,100         | 100.6  |
| Operating income                   | 31,815   | 108.5      | 23,294  | 73.2   | 5,613   | 24.1   | 10,000          | 178.1  |
| Number of domestic stores          | 28       | ±0         | 28      | ±0     | 28      | ±0     | 27              | (1)    |
| Existing stores sales increase (%) | +0.4     | 4          | (4.2    | ()     | (8.4    | .)     | +1.6            | 5      |
| Merchandise GP Margin (%)          | 26.9     | (0.4)      | 26.6    | (0.3)  | 25.8    | (0.8)  | 25.8            | ±0.0   |

Seven & i Food Systems

(Millions of yen)

| Seven & 11 ood Systems (Nimons of Jen) |      |         |             |         |        |                 |        |  |  |
|--|------|---------|-------------|---------|--------|-----------------|--------|--|--|
|  | 08/2 | 09/     | 2           | 10/2    | 2      | 11/2 (forecast) |        |  |  |
|  | YOY  |         | YOY         |         | YOY(%) |                 | YOY(%) |  |  |
| Revenues from operations               |      | 102,711 | -<br>!<br>- | 86,400  | 84.1   | 80,600          | 93.3   |  |  |
| Net sales                              |      | 102,109 | -           | 85,885  | 84.1   | 80,100          | 93.3   |  |  |
| Operating income (loss)                |      | (3,079) | -           | (2,714) | -      | 0               | -      |  |  |

#### < Restaurant division >

| Number of domestic stores          | 674 | (18) | 595  | (79) | 525  | (70) | 500  | (25) |
|------------------------------------|-----|------|------|------|------|------|------|------|
| Existing stores sales increase (%) |     |      | (6.4 | )    | (7.2 | )    | (3.4 | )    |
| Merchandise GP Margin (%)          |     |      | 66.5 | -    | 67.3 | +0.8 | 68.0 | +0.7 |

Notes: 1. Millennium Retailing, Sogo and The Seibu Department Stores were merged on August 1, 2009 and Sogo, as a surviving company, changed its name to Sogo & Seibu Co., Ltd. The financial and operating results for 10/2 are restated as if former three companies have merged at the beginning of the term, and also, 08/2 and 09/2 have been restated.

Furthermore, financial results of Robinson Department Store was included in Sogo & Seibu, after the third quarter of FY2010, following the merger of Robinson Department Store on September 1, 2009.

- 2. The number of Sogo & Seibu stores at 10/2 includes 2 stores added through the merger with Robinson Department Store.
- 3. Seven & i Food Systems was established in January 2007, and Denny's Japan, Famil and York Bussan were merged into Seven & i Food Systems in September 2007. Due to integration of the systems of the former three companies, the method of counting stores located within Ito-Yokado stores has been changed, and consequently, the number of stores has been restated. As a results, the number of stores in the restaurant division has decreased by three for 08/2.

# STORE INFORMATION

1. Store Openings and Closures of Major Group Companies

| . Store Openings and Closures of M       | 08/2   |        | 09/2   | Change | 10/2     | Change | 11/2 (fore | cast)<br>Change |
|--|--------|--------|--------|--------|----------|--------|------------|-----------------|
| Convenience store operations             |        | Change |        | Change |          | Change |            | Change          |
| Seven-Eleven Japan                       | 12,034 | +299   | 12,298 | +264   | 12,753   | +455   | 13,103     | +350            |
| Openings                                 | 816    | 1200   | 874    | 1201   | 966      | 1 100  | 1,000      | 1330            |
| Closures                                 | 517    |        | 610    |        | 511      |        | 650        |                 |
| Relocations                              | 365    |        | 429    |        | 414      |        | 030 !      |                 |
| Terminations of contract                 | 152    |        | 181    |        | 97       |        |            |                 |
| 7-Eleven, Inc. *1                        | 6,088  | +38    | 6,196  | +108   | 6,389    | +193   | 6,599      | +210            |
| Openings                                 | 106    | 130    | 172    | 1100   | 268      | 1173   | 250        | 1210            |
| Closures                                 | 68     |        | 64     |        | 75       |        | 40         |                 |
| SEVEN-ELEVEN (BEIJING) *1                | 60     | +10    | 72     | +12    | 92       | +20    | <u></u>    |                 |
| Openings                                 | 10     | +10    | 13     | 712    | 20       | +20    | _          |                 |
| Closures                                 | 0      |        | 13     |        | 0        |        |            |                 |
| Superstore operations                    | U      |        | 1      |        | 0        |        |            |                 |
| Ito-Yokado                               | 176    | +2     | 175    | (1)    | 174      | (1)    | 168        | (6)             |
| Openings                                 | 3      | +2     | 2      | (1)    | 4        | (1)    | 5          | (0)             |
|  |        |        | 3      |        |          |        | 11         |                 |
| Closures York-Benimaru *2                | 1 149  |        | 156    | +7     | 5<br>164 | +8     | 170        | 1.6             |
|  | 8      | +21    | 9      | +7     | 8        | +8     | 7          | +6              |
| Openings Closures                        |        |        |        |        |          |        |            |                 |
|  | 3      |        | 2      | . 0    | 62       |        | 1          | . 1             |
| York Mart                                | 60     | +2     | 60     | ±0     |          | +2     | 66         | +4              |
| Openings                                 | 2      |        | 2      |        | 3        |        | 5          |                 |
| Closures                                 | 0      |        | 2      |        | 1        |        | 1          |                 |
| Hua Tang Yokado Commercial *1            | 7      | +1     | 8      | +1     | 9        | +1     | 9          | ±0              |
| Openings                                 | 1      |        | 1      |        | 1        |        | 1          |                 |
| Closures                                 | 0      |        | 0      |        | 0        |        | 1          |                 |
| Chengdu Ito-Yokado*1                     | 3      | +1     | 3      | ±0     | 4        | +1     | 4          | ±0              |
| Openings                                 | 1      |        | 0      |        | 1        |        | 0          |                 |
| Closures                                 | 0      |        | 0      |        | 0        |        | 0          |                 |
| Beijing Wang fu jing Yokado Commercial*1 | 2      | +1     | 1      | (1)    |          | ±0     | 2          | +1              |
| Openings                                 | 1      |        | 0      |        | 0        |        | 1          |                 |
| Closures                                 | 0      |        | 1      |        | 0        |        | 0          |                 |
| Akachan Honpo                            | 67     | ±0     | 72     | +5     | 78       |        | 82         | +4              |
| Openings                                 | 9      | •      | 11     |        | 10       |        | 11         |                 |
| Closures                                 | 9      |        | 6      |        | 4        |        | 7          |                 |
| Department store operations              |        | •      |        | •      |          |        | :          |                 |
| Sogo & Seibu *3                          | 28     |        | 28     | ±0     | 28       |        | 27         | (1)             |
| Openings                                 | 0      |        | 0      |        | 0        |        | 0          |                 |
| Closures                                 | 0      |        | 0      |        | 2        |        | 1          |                 |
| LOFT                                     | 44     | +11    | 51     | +7     | 55       | +4     | 61         | +6              |
| Openings                                 | 11     |        | 8      |        | 5        |        | 7          |                 |
| Closures                                 | 0      |        | 1      |        | 1        |        | 1          |                 |
| Food services                            |        | ,      |        | ,      |          |        |            |                 |
| Seven & i Food Systems*4                 | 1,045  |        | 959    |        |          |        | 876        | (16)            |
| Restaurant operations                    | 674    | (18)   | 595    | (79)   | 525      | (70)   | 500        | (25)            |
| Openings                                 | 21     |        | 9      |        | 14       |        | 25         |                 |
| Closures                                 | 39     |        | 88     |        | 84       |        | 50         |                 |
| Meal provision service business          | 225    | +12    | 224    | (1)    |          | +8     | 243        | +11             |
| Fast food operations                     | 146    | +4     | 140    | (6)    |          | (5)    | 133        | (2)             |
| Seven & i Restaurant (Beijing) *1        | -      | -      | -      | -      | 1        |        |            |                 |
| Opening                                  | - 3    |        | -      |        | 1        |        |            | •               |
| Closure                                  | -      |        | - :    |        | 0        |        |            |                 |

<sup>\*1.</sup> Figures are as of the end of December.

<sup>\*2</sup>. Net increase of stores for 08/2 at York-Benimaru include stores, following the merger of Super Kadoya.

<sup>\*3.</sup> The number of Sogo & Seibu stores at 10/2 includes 2 stores added through the merger with Robinson Department Store.

<sup>\*4.</sup> Due to integration of the systems of the former three companies, the method of counting stores of Seven & i Food Systems located within Ito-Yokado stores has been changed, and consequently the number of stores has been restated. As a results, the number of stores in restaurant operations has decreased by 3, and fast food operations has increased by 1 for the 08/2.

# 2. Convenience Store Operations Network

(1) Domestic Store Network

| Hokkaido         819         821         815         (6)           Iwate         25         44         58         +14           Miyagi         324         317         322         +5           Yamagata         131         132         135         +3           Fukushima         380         379         380         +1           Ibaraki         504         515         523         +8           Tochigi         339         335         341         +6           Gunma         342         346         354         +8           Saitama         842         857         874         +17           Chiba         742         744         762         +18           Tokyo         1,577         1,619         1,676         +57           Kanagawa         838         846         886         +40           Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12 <td< th=""><th></th><th>08/2</th><th>09/2</th><th>10/2</th><th>Change</th></td<> |           | 08/2   | 09/2   | 10/2   | Change |
|--|-----------|--------|--------|--------|--------|
| Miyagi         324         317         322         +5           Yamagata         131         132         135         +3           Fukushima         380         379         380         +1           Ibaraki         504         515         523         +8           Tochigi         339         335         341         +6           Gunma         342         346         354         +8           Saitama         842         857         874         +17           Chiba         742         744         762         +18           Tokyo         1,577         1,619         1,676         +57           Kanagawa         838         846         886         +40           Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8   | Hokkaido  | 819    | 821    | 815    | (6)    |
| Yamagata         131         132         135         +3           Fukushima         380         379         380         +1           Ibaraki         504         515         523         +8           Tochigi         339         335         341         +6           Gunma         342         346         354         +8           Saitama         842         857         874         +17           Chiba         742         744         762         +18           Tokyo         1,577         1,619         1,676         +57           Kanagawa         838         846         886         +40           Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           S  | Iwate     | 25     | 44     | 58     | +14    |
| Fukushima         380         379         380         +1           Ibaraki         504         515         523         +8           Tochigi         339         335         341         +6           Gunma         342         346         354         +8           Saitama         842         857         874         +17           Chiba         742         744         762         +18           Tokyo         1,577         1,619         1,676         +57           Kanagawa         838         846         886         +40           Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15   | Miyagi    | 324    | 317    | 322    | +5     |
| Daraki   | Yamagata  | 131    | 132    | 135    | +3     |
| Tochigi         339         335         341         +6           Gunma         342         346         354         +8           Saitama         842         857         874         +17           Chiba         742         744         762         +18           Tokyo         1,577         1,619         1,676         +57           Kanagawa         838         846         886         +40           Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga <td>Fukushima</td> <td>380</td> <td>379</td> <td>380</td> <td>+1</td>      | Fukushima | 380    | 379    | 380    | +1     |
| Gunma         342         346         354         +8           Saitama         842         857         874         +17           Chiba         742         744         762         +18           Tokyo         1,577         1,619         1,676         +57           Kanagawa         838         846         886         +40           Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto  | Ibaraki   | 504    | 515    | 523    | +8     |
| Saitama         842         857         874         +17           Chiba         742         744         762         +18           Tokyo         1,577         1,619         1,676         +57           Kanagawa         838         846         886         +40           Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka  | Tochigi   | 339    | 335    | 341    | +6     |
| Chiba         742         744         762         +18           Tokyo         1,577         1,619         1,676         +57           Kanagawa         838         846         886         +40           Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo  | Gunma     | 342    | 346    | 354    | +8     |
| Tokyo         1,577         1,619         1,676         +57           Kanagawa         838         846         886         +40           Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara   | Saitama   | 842    | 857    | 874    | +17    |
| Kanagawa         838         846         886         +40           Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama <t< td=""><td>Chiba</td><td>742</td><td>744</td><td>762</td><td>+18</td></t<>          | Chiba     | 742    | 744    | 762    | +18    |
| Niigata         339         339         347         +8           Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         - </td <td>Tokyo</td> <td>1,577</td> <td>1,619</td> <td>1,676</td> <td>+57</td>     | Tokyo     | 1,577  | 1,619  | 1,676  | +57    |
| Toyama         -         11         33         +22           Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190   | Kanagawa  | 838    | 846    | 886    | +40    |
| Ishikawa         -         -         10         +10           Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         198         +8           Fukuoka         658         654 </td <td>Niigata</td> <td>339</td> <td>339</td> <td>347</td> <td>+8</td>          | Niigata   | 339    | 339    | 347    | +8     |
| Fukui         -         9         21         +12           Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220 <t< td=""><td>Toyama</td><td>-</td><td>11</td><td>33</td><td>+22</td></t<>             | Toyama    | -      | 11     | 33     | +22    |
| Yamanashi         156         159         163         +4           Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658  | Ishikawa  | -      | -      | 10     | +10    |
| Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga  | Fukui     | -      | 9      | 21     | +12    |
| Nagano         351         357         365         +8           Gifu         63         70         77         +7           Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga  | Yamanashi | 156    | 159    | 163    | +4     |
| Shizuoka         453         454         469         +15           Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto  | Nagano    | 351    | 357    | 365    |        |
| Aichi         493         533         575         +42           Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita   | Gifu      | 63     | 70     | 77     | +7     |
| Mie         18         29         40         +11           Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki   | Shizuoka  | 453    | 454    | 469    | +15    |
| Shiga         155         162         166         +4           Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6   | Aichi     | 493    | 533    | 575    | +42    |
| Kyoto         174         178         185         +7           Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6  | Mie       | 18     | 29     | 40     | +11    |
| Osaka         508         523         557         +34           Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6   | Shiga     | 155    | 162    | 166    | +4     |
| Hyogo         359         361         374         +13           Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6   | Kyoto     | 174    | 178    | 185    | +7     |
| Nara         55         59         61         +2           Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6   | Osaka     | 508    | 523    | 557    | +34    |
| Wakayama         38         40         40         ±0           Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6  | Hyogo     | 359    | 361    | 374    | +13    |
| Shimane         -         4         7         +3           Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6   | Nara      | 55     | 59     | 61     | +2     |
| Okayama         190         190         198         +8           Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6  | Wakayama  | 38     | 40     | 40     | ±0     |
| Hiroshima         374         383         391         +8           Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6   | Shimane   | -      | 4      | 7      | +3     |
| Yamaguchi         220         228         236         +8           Fukuoka         658         654         671         +17           Saga         134         135         140         +5           Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6  | Okayama   | 190    | 190    | 198    | +8     |
| Fukuoka       658       654       671       +17         Saga       134       135       140       +5         Nagasaki       75       78       83       +5         Kumamoto       185       190       199       +9         Oita       43       64       80       +16         Miyazaki       130       133       139       +6   | Hiroshima | 374    | 383    | 391    | +8     |
| Saga     134     135     140     +5       Nagasaki     75     78     83     +5       Kumamoto     185     190     199     +9       Oita     43     64     80     +16       Miyazaki     130     133     139     +6   | Yamaguchi | 220    | 228    | 236    | +8     |
| Nagasaki         75         78         83         +5           Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6   | Fukuoka   | 658    | 654    | 671    | +17    |
| Kumamoto         185         190         199         +9           Oita         43         64         80         +16           Miyazaki         130         133         139         +6  | Saga      | 134    | 135    | 140    | +5     |
| Oita         43         64         80         +16           Miyazaki         130         133         139         +6  | Nagasaki  | 75     | 78     | 83     | +5     |
| Miyazaki 130 133 139 +6  | Kumamoto  | 185    | 190    | 199    | +9     |
|  | Oita      | 43     | 64     | 80     | +16    |
| Total 12.034 12.298 12.753 +455  | Miyazaki  | 130    | 133    | 139    | +6     |
| , 12,270 12,700 1130   | Total     | 12,034 | 12,298 | 12,753 | +455   |

(3) Global Seven-Eleven Store Network

|                             | 08/2   | 09/2   | 10/2   | Change |
|-----------------------------|--------|--------|--------|--------|
| Japan                       | 12,034 | 12,298 | 12,753 | +455   |
| U.S.A. and Canada           | 6,088  | 6,196  | 6,389  | +193   |
| Hawaii                      | 56     | 57     | 55     | (2)    |
| China (Beijing and Tianjin) | 60     | 72     | 92     | +20    |
| Sub-total                   | 18,238 | 18,623 | 19,289 | +666   |

(Area licensee)

|                              | 07/12  | 08/12  | 09/12  | Change |
|------------------------------|--------|--------|--------|--------|
| South Korea                  | 1,750  | 1,995  | 2,186  | +191   |
| China (Hong Kong and others) | 1,298  | 1,440  | 1,565  | +125   |
| China (Shanghai)             | -      | -      | 13     | +13    |
| Taiwan                       | 4,705  | 4,800  | 4,744  | (56)   |
| Thailand                     | 4,279  | 4,778  | 5,270  | +492   |
| Philippines                  | 311    | 368    | 446    | +78    |
| Malaysia                     | 877    | 1,013  | 1,103  | +90    |
| Singapore                    | 415    | 435    | 484    | +49    |
| Australia                    | 364    | 378    | 393    | +15    |
| Indonesia                    | -      | -      | 1      | +1     |
| U.S.A.                       | 539    | 529    | 528    | (1)    |
| Mexico                       | 810    | 969    | 1,177  | +208   |
| Puerto Rico                  | 11     | -      | -      | -      |
| Norway                       | 97     | 183    | 177    | (6)    |
| Sweden                       | 76     | 96     | 191    | +95    |
| Denmark                      | 69     | 131    | 129    | (2)    |
| Turkey                       | 74     | -      | -      | -      |
| Sub-total                    | 15,675 | 17,115 | 18,407 | +1,292 |
| Total Worldwide              | 33,913 | 35,738 | 37,696 | +1,958 |

Notes: 1. Figures for overseas stores except Japan are as of  $\overline{\text{the end of December}}$ .

- 2. Figures for "U.S.A. and Canada" are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.
- 3. Figures for China (Hong Kong and others) include Guang Dong Province and Macau.

# (2) Number of Stores by Type of Contract (Domestic)

|  |        |        |        | _      |
|--|--------|--------|--------|--------|
|  | 08/2   | 09/2   | 10/2   | Change |
| Type A                                 | 4,919  | 4,638  | 4,437  | (201)  |
| Туре С                                 | 6,311  | 6,946  | 7,703  | +757   |
| Provisional management contract stores | 136    | 53     | 12     | (41)   |
| Directly operated stores               | 668    | 661    | 601    | (60)   |
| Total                                  | 12,034 | 12,298 | 12,753 | +455   |

# 3. Store Information of Superstore Operations

# (1) Superstore (Ito-Yokado)

(Results for the fiscal year 2010) (Square meters)

|              | Store name              | Location | Date          | Sales floor space | Directly managed sales floor space |
|--------------|-------------------------|----------|---------------|-------------------|------------------------------------|
| Openings     | Musashi-Koganei         | Tokyo    | Mar. 19, 2009 | 18,760            | 12,741                             |
|              | Susukino                | Hokkaido | Mar. 26, 2009 | 4,514             | 1,778                              |
|              | Shokuhinkan Shin-Misato | Saitama  | Sep. 17, 2009 | -                 | 3,950                              |
|              | THE PRICE Sengendai     | Saitama  | Nov. 20, 2009 | 4,930             | 2,770                              |
| Closures     | Koshigaya               | Saitama  | May 10, 2009  | -                 | 8,392                              |
|              | Fuji                    | Shizuoka | Jan. 11, 2010 | -                 | 6,912                              |
|              | Tomakomai               | Hokkaido | Jan. 11, 2010 | -                 | 9,165                              |
|              | Ishinomaki-Nakazato     | Miyagi   | Jan. 17, 2010 | -                 | 2,693                              |
|              | Shiojiri                | Nagano   | Feb. 21, 2010 | -                 | 7,343                              |
| (Plan for th | ne fiscal year 2011)    |          |               |                   | (Square meters)                    |
|              | Store name              | Location | Date          | Sales floor space | Directly managed sales floor space |
| Openings     | ARIO Kitasuna           | Tokyo    | June 2010     | -                 | -                                  |
|              | ARIO Hashimoto          | Kanagawa | 2nd half      | -                 | -                                  |
|              | ARIO Fukaya             | Saitama  | 2nd half      | -                 | -                                  |
|              | Hikifune                | Tokyo    | 2nd half      | -                 | -                                  |
|              | Shokuhinkan Azusawa     | Tokyo    | 2nd half      | -                 | -                                  |
| Closures     | Ichihara                | Chiba    | 1st half      | -                 | 11,334                             |

1st half

2nd half

2nd half

2nd half

Gunma

Akita

Tokyo

Saitama

#### (2) Supermarkets (York-Benimaru)

Former Hikifune (S&B)

Maebashi

Akita

#### (Results for the fiscal year 2010)

(Square meters)

9,852

10,839 2,858

10,251

|          | Store name           | Location  | Date          | Sales floor space | Directly managed sales floor space |
|----------|----------------------|-----------|---------------|-------------------|------------------------------------|
| Openings | Kibogaoka            | Fukushima | May 29, 2009  | 1,660             | 1,572                              |
|          | Taiheiji             | Fukushima | July 17, 2009 | 2,044             | 1,929                              |
|          | Yuki-yotsukyo        | Ibaraki   | July 31, 2009 | 2,260             | 2,152                              |
|          | Yoshima              | Fukushima | Sep. 18, 2009 | 1,710             | 1,611                              |
|          | Yamagata-fukamachi   | Yamagata  | Oct. 16, 2009 | 1,987             | 1,884                              |
|          | Tsutsumishita        | Fukushima | Oct. 30, 2009 | 4,341             | 1,968                              |
|          | Foreo Higashi-sendai | Miyagi    | Nov. 13, 2009 | 1,888             | 1,796                              |
|          | Asuto nagamachi      | Miyagi    | Nov. 27, 2009 | 5,919             | 1,856                              |

#### (Plan for the fiscal year 2011)

(Square meters)

| (Figure 10 the fiscal year 2011) |                      |                                       |              |                   |                                    |  |  |  |
|----------------------------------|----------------------|---------------------------------------|--------------|-------------------|------------------------------------|--|--|--|
|                                  | Store name           | Location                              | Date         | Sales floor space | Directly managed sales floor space |  |  |  |
| Openings                         | Megastage Tamura     | Fukushima                             | Mar. 5, 2010 | 2,039             | 1,936                              |  |  |  |
|                                  | Mito-hamada          | Ibaraki                               | July 2010    | 2,011             | 1,911                              |  |  |  |
|                                  | Izumi-nomura         | Miyagi                                | July 2010    | 1,994             | 1,894                              |  |  |  |
|                                  | Tochigi-iwaimachi    | Tochigi                               | Sep. 2010    | 1,994             | 1,894                              |  |  |  |
|                                  | Aramaki              | Miyagi                                | Oct. 2010    | 2,053             | 1,953                              |  |  |  |
|                                  | Hitachinaka-kaneage  | Hitachinaka-kaneage Ibaraki Nov. 2010 |              | 2,026             | 1,926                              |  |  |  |
|                                  | Iwaki-mimayamachi    | Fukushima                             | Feb. 2011    | 2,013             | 1,913                              |  |  |  |
| Closure                          | Former Aramaki (S&B) | Miyagi                                | Oct. 2010    | 1,471             | 1,471                              |  |  |  |

#### (3) China (Superstores)

# (Results for the fiscal year ended December 31, 2009)

(Square meters)

|              | Store name                    | Location  | Date          | Sales floor space |
|--------------|-------------------------------|-----------|---------------|-------------------|
| Openings     | Bei Yuan                      | Beijing   | Sep. 25, 2009 | 19,600            |
|              | Jian She Lu                   | Chengdu   | Nov. 24, 2009 | 30,000            |
| (Plan for th | e fiscal year ending December | 31, 2010) |               | (Square meters)   |
|              | Store name                    | Location  | Date          | Sales floor space |
| Opening      | Shi Li Pu                     | Beijing   | Jan. 21, 2010 | 24,260            |
| Closure      | Former Shi Li Pu (S&B)        | Beijing   | Jan. 17, 2010 | 14,241            |

Note: S&B: scrap and build

# 4. Store Information of Department Store Operations

(Results for the fiscal year 2010)

(Square meters)

|              | , |          |               | (~ 1              |
|--------------|---|----------|---------------|-------------------|
|              | Store name                              | Location | Date          | Sales floor space |
| Closures     | Sogo Shinsaibashi                       | Osaka    | Aug. 31, 2009 | 40,780            |
|              | Seibu Sapporo                           | Hokkaido | Sep. 30, 2009 | 28,924            |
| (Plan for th | e fiscal year 2011)                     |          |               | (Square meters)   |
|              | Store name                              | Location | Date          | Sales floor space |
| Closure      | Seibu Yurakucho                         | Tokyo    | Dec. 25, 2010 | 15,700            |

Fukaya (format change) \* In addition to the five store closures above, plans call for six stores to be closed in the fiscal year ending February 2011.

5. Capital Expenditures, Depreciation and Amortization of Major Group Companies (Millions of yen) 08/2 10/2 09/211/2 (forecast) YOY(%) YOY(%) YOY(%) YOY(%) **Convenience store operations** Seven-Eleven Japan 44,152 112.1 50,300 113.9 56,056 111.4 Investment to new stores 7,561 Investment to existing stores and other 6,915 86.9 109.3 8,346 110.4 878 22.1 809 92.1 1,820 225.0 Software development Total capital expenditures 51,945 101.3 58,670 112.9 66,222 112.9 70,000 105.7 30,000 Depreciation and amortization 24,368 96.7 26,317 108.0 28,587 108.6 104.9 7-Eleven, Inc. Investment to new stores 13,900 143.3 15,726 113.1 12,225 77.7 124.4 23,868 17,230 72.2 Investment to existing stores and other 36,125 66.1 4,945 90.4 171.7 Software development 5,472 72.6 8,493 55,499 119.9 44,540 85.2 151.7 Total capital expenditures 80.3 37,948 54,400 Depreciation and amortization 48,713 106.9 38,284 34,700 78.6 34,974 91.4 99.2 Superstore operations Ito-Yokado 33,262 40,888 174.8 Investment to new stores 99.1 23,392 70.3 4,700 Investment to existing stores and other 6,778 154.7 5,483 80.9 85.7 87.4 Software development 1,160 357 30.8 312 Total capital expenditures 41,200 108.4 29,232 71.0 45,900 157.0 42,000 91.5 Depreciation and amortization 16,694 91.8 15,696 94.0 13,890 88.5 14,600 105.1 York-Benimaru Investment to new stores 5,513 84.0 6,218 112.8 8,518 137.0 3,633 Investment to existing stores and other 872 63.6 1,863 213.6 195.0 Software development 379 43.3 128 33.8 408 318.8 Total capital expenditures 6,765 76.8 8,210 121.4 12,560 153.0 10,500 83.6 Depreciation and amortization 4,327 103.4 4,515 104.3 4,886 108.2 5,600 114.6 **Department store operations** Sogo & Seibu Investment to new stores 73.5 Investment to existing stores and other 14,205 15.6 10,443 14,461 138.5 1,022 49.4 223.0 Software development 457 44.7 1,019 Total capital expenditures 15,228 16.3 10,901 71.6 15,481 142.0 19,300 124.7

Notes: 1. Capital expenditures include long-term leasehold deposits.

Depreciation and amortization

16,762

103.8

17,480

104.3

15,741

90.1

12,800

81.3

<sup>2.</sup> Depreciation and amortization include amortization on intangible assets.

<sup>3.</sup> Millennium Retailing, Sogo, and The Seibu Department Stores were merged on August 1, 2009 and Sogo, as a surviving company, changed its name to Sogo & Seibu Co., Ltd. The operating results for 10/2 are restated as if former three companies have merged at the beginning of the term, and also, 08/2 and 09/2 have been restated.

Furthermore, operating results of Robinson Department Store was included after the third quarter of FY2010, following the merger of Robinson Department Store on September 1, 2009.

# **Business Performance of Group Principal Companies**

# 1. Convenience Stores Operations

# **■**Seven-Eleven Japan

| Sales by product category (total store sales) (Millions of |           |        |                    |           |        |                    |           |        | ns of yen)         |
|--|-----------|--------|--------------------|-----------|--------|--------------------|-----------|--------|--------------------|
|  |           | 08/2   |                    |           | 09/2   |                    |           | 10/2   |                    |
|  |           | YOY(%) | Composition<br>(%) |           | YOY(%) | Composition<br>(%) |           | YOY(%) | Composition<br>(%) |
| Processed food   | 767,143   | 102.0  | 29.8               | 787,328   | 102.6  | 28.5               | 788,154   | 100.1  | 28.3               |
| Fast food  | 736,251   | 100.2  | 28.6               | 759,703   | 103.2  | 27.5               | 751,949   | 99.0   | 27.0               |
| Daily food   | 332,085   | 100.8  | 12.9               | 334,269   | 100.7  | 12.1               | 336,984   | 100.8  | 12.1               |
| Non food   | 738,825   | 103.0  | 28.7               | 881,255   | 119.3  | 31.9               | 907,909   | 103.0  | 32.6               |
| Total store sales  | 2,574,306 | 101.6  | 100.0              | 2,762,557 | 107.3  | 100.0              | 2,784,997 | 100.8  | 100.0              |

| Average daily sales per store (Thousands of yen) |        |      |        |      |     |        |  |  |  |
|--|--------|------|--------|------|-----|--------|--|--|--|
|  | 08/2   |      |        | 09/2 |     | 2      |  |  |  |
|  | Change |      | Change |      |     | Change |  |  |  |
| Total stores                                     | 597    | (13) | 629    | +32  | 616 | (13)   |  |  |  |
| Newly opened stores                              | 517    | +2   | 555    | +38  | 525 | (30)   |  |  |  |

| Net sales increase at existing stores (% |       |      |       |  |  |  |  |  |
|--|-------|------|-------|--|--|--|--|--|
|  | 08/2  | 09/2 | 10/2  |  |  |  |  |  |
| Net sales increase at existing stores    | (1.5) | +5.2 | (2.1) |  |  |  |  |  |
| Number of customers                      | +0.4  | +4.7 | +0.5  |  |  |  |  |  |
| Average spending per customer            | (1.9) | +0.4 | (2.6) |  |  |  |  |  |

| Number of stores by hours of business, and stores with licenses (Sto |        |        |                    |        |        |                    |        |        |                    |
|--|--------|--------|--------------------|--------|--------|--------------------|--------|--------|--------------------|
|  |        | 08/2   |                    |        | 09/2   |                    |        | 10/2   |                    |
|  |        | YOY(%) | Composition<br>(%) |        | YOY(%) | Composition<br>(%) |        | YOY(%) | Composition<br>(%) |
| Open 24 hours  | 11,986 | 102.5  | 99.6               | 12,239 | 102.1  | 99.5               | 12,645 | 103.3  | 99.2               |
| With liquor license  | 11,639 | 107.7  | 96.7               | 12,014 | 103.2  | 97.7               | 12,570 | 104.6  | 98.6               |
| With tobacco license   | 10,225 | 105.5  | 85.0               | 10,680 | 104.4  | 86.8               | 11,415 | 106.9  | 89.5               |

| Payment acceptance service                |           |        |           |        |           |        |  |  |  |  |
|---|-----------|--------|-----------|--------|-----------|--------|--|--|--|--|
|   | 08/2      | 2      | 09/2      | 2      | 10/2      | 2      |  |  |  |  |
|   |           | YOY(%) |           | YOY(%) |           | YOY(%) |  |  |  |  |
| Number of transactions (thousands)        | 290,474   | 112.1  | 308,546   | 106.2  | 323,966   | 105.0  |  |  |  |  |
| Total value of transactions (million yen) | 2,734,184 | 114.7  | 2,950,068 | 107.9  | 3,072,749 | 104.2  |  |  |  |  |

| Inventory turnover, | Number of employe | ees and Sales floor space |
|---------------------|-------------------|---------------------------|
|                     |                   |                           |

|   | 08/2      | 08/2      |           | 2         | 10/2      | 2         |  |  |  |
|---|-----------|-----------|-----------|-----------|-----------|-----------|--|--|--|
|   |           | Change or |           | Change or |           | Change or |  |  |  |
|   |           | YOY(%)    |           | YOY(%)    |           | YOY(%)    |  |  |  |
| Inventory turnover (days)               | 9.8       | +0.1      | 9.6       | (0.2)     | 9.4       | (0.2)     |  |  |  |
| Full-time employees (term-end)          | 5,294     | +331      | 5,542     | +248      | 5,763     | +221      |  |  |  |
| Total sales floor space (square meters) | 1,446,872 | 104.1     | 1,499,163 | 103.6     | 1,571,247 | 104.8     |  |  |  |

<sup>\*</sup> Inventory turnover = Average inventory for the period ÷ Average daily sales

# **■7-Eleven, Inc.**

| Sales by product category |           |        |                    |           |        |                    | -         | (Million | ns of yen)         |  |
|---------------------------|-----------|--------|--------------------|-----------|--------|--------------------|-----------|----------|--------------------|--|
|                           |           | 07/12  |                    |           | 08/12  |                    |           | 09/12    |                    |  |
|                           |           | YOY(%) | Composition<br>(%) |           | YOY(%) | Composition<br>(%) |           | YOY(%)   | Composition<br>(%) |  |
| Merchandise               | 1,068,453 | 105.9  | 58.6               | 967,411   | 90.5   | 56.1               | 883,229   | 91.3     | 63.3               |  |
| Gasoline                  | 754,283   | 110.6  | 41.4               | 758,499   | 100.6  | 43.9               | 511,464   | 67.4     | 36.7               |  |
| Total                     | 1,822,737 | 107.8  | 100.0              | 1,725,910 | 94.7   | 100.0              | 1,394,694 | 80.8     | 100.0              |  |

| Net sales increase at existing stores (%)      |       |       |       |  |  |  |
|--|-------|-------|-------|--|--|--|
|  | 07/12 | 08/12 | 09/12 |  |  |  |
| U.S. Merchandise sales increase (dollar basis) | +3.1  | +0.4  | +0.6  |  |  |  |

| Number of stores         |       |        |       |        |       | (Stores) |  |
|--------------------------|-------|--------|-------|--------|-------|----------|--|
|                          | 07/12 |        | 08/1  | 08/12  |       | 09/12    |  |
|                          |       | Change |       | Change |       | Change   |  |
| Number of stores         | 6,088 | +38    | 6,196 | +108   | 6,389 | +193     |  |
| Franchised stores        | 4,041 | +213   | 4,220 | +179   | 4,649 | +429     |  |
| Directly operated stores | 2,047 | (175)  | 1,976 | (71)   | 1,740 | (236)    |  |
| With Gasoline station    | 2,440 | +4     | 2,486 | +46    | 2,495 | +9       |  |

| Sales floor space |         |        |         |        | (Sc       | quare meters) |
|-------------------|---------|--------|---------|--------|-----------|---------------|
|                   | 07/12   |        | 08/12   |        | 09/12     |               |
|                   |         | YOY(%) |         | YOY(%) |           | YOY(%)        |
| Total floor space | 974,970 | 100.8  | 992,237 | 101.8  | 1,016,254 | 102.4         |

# 2. Superstore Operations

# **■**Ito-Yokado

Sales by product category

(Millions of yen)

|                   | 08/2      |        | 09/2               |           |        | 10/2               |           |        |                    |
|-------------------|-----------|--------|--------------------|-----------|--------|--------------------|-----------|--------|--------------------|
|                   |           | YOY(%) | Composition<br>(%) |           | YOY(%) | Composition<br>(%) |           | YOY(%) | Composition<br>(%) |
| Apparel           | 278,168   | 95.7   | 19.0               | 265,682   | 95.5   | 18.5               | 240,060   | 90.4   | 17.6               |
| Household goods   | 253,609   | 96.1   | 17.3               | 236,025   | 93.1   | 16.4               | 220,620   | 93.5   | 16.2               |
| Food              | 670,532   | 99.7   | 45.8               | 680,587   | 101.5  | 47.4               | 663,768   | 97.5   | 48.6               |
| Merchandise sales | 1,202,310 | 98.0   | 82.1               | 1,182,296 | 98.3   | 82.3               | 1,124,450 | 95.1   | 82.4               |
| Tenants           | 225,619   | 101.2  | 15.4               | 231,913   | 102.8  | 16.1               | 222,422   | 95.9   | 16.3               |
| Others            | 36,164    | 96.0   | 2.5                | 22,331    | 61.8   | 1.6                | 17,892    | 80.1   | 1.3                |
| Net sales         | 1,464,094 | 98.4   | 100.0              | 1,436,541 | 98.1   | 100.0              | 1,364,765 | 95.0   | 100.0              |

# Net sales increase at existing stores

(%)

|                                       | 08/2       | 09/2  | 10/2  |
|---------------------------------------|------------|-------|-------|
| Net sales increase at existing stores | (2)        | (2.9) | (5.7) |
| Number of customers                   | (2)        | (1.4) | (1.7) |
| Average spending per customer         | <u>±</u> 0 | (1.6) | (4.1) |

**Inventory turnover and Loss ratio** 

|                           | 08/2 |        | 09/2 |        | 10/2 |        |
|---------------------------|------|--------|------|--------|------|--------|
|                           |      | Change |      | Change |      | Change |
| Inventory turnover (days) | 25.8 | (2.2)  | 27.9 | +2.1   | 25.0 | (2.9)  |
| Loss ratio (%)            | 9.1  | (0.3)  | 8.5  | (0.6)  | 8.9  | +0.4   |

<sup>\*</sup> Inventory turnover = Inventories at the end of period (Cost basis) ÷ Cost of merchandise sales× Annual operating days

Number of employees

|                                       | 08/2   |        | 09/2   | 2      | 10/2   |         |
|---------------------------------------|--------|--------|--------|--------|--------|---------|
|                                       |        | Change |        | Change |        | Change  |
| Full-time employees (term-end)        | 10,375 | (332)  | 9,747  | (628)  | 9,642  | (105)   |
| Full-time employees (average)         | 10,210 | (605)  | 9,634  | (576)  | 9,351  | (283)   |
| Part-time employees                   | 32,762 | (830)  | 32,181 | (581)  | 30,721 | (1,460) |
| Ratio to total (%)                    | 76.2   | +0.6   | 77.0   | +0.7   | 76.7   | (0.3)   |
| Sales per employee (thousands of yen) | 27,979 | +352   | 28,274 | +296   | 28,061 | (214)   |

<sup>\*</sup> Part-time employees are counted by adjusting their working hours to an 8-hour working day.

Sales floor space

(Square meters)

| Sures riser space                          | with the trade space |        |           |        |           |        |  |
|--|----------------------|--------|-----------|--------|-----------|--------|--|
|  | 08/2                 |        | 09/2      | 2      | 10/2      |        |  |
|  |                      | YOY(%) |           | YOY(%) |           | YOY(%) |  |
| Directly managed floor space               | 1,750,605            | 101.0  | 1,736,410 | 99.2   | 1,723,580 | 99.3   |  |
| Weighted average floor space               | 1,747,466            | 99.0   | 1,755,431 | 100.5  | 1,745,451 | 99.4   |  |
| Sales per square meters (thousands of yen) | 688                  | 99.0   | 674       | 97.9   | 644       | 95.7   |  |

<sup>\*</sup> Sales per square meters = Merchandise sales ÷ Weighted average floor space

<sup>\*</sup> Loss ratio = (Markdown + Abandonment) ÷ Merchandise sales

<sup>\*</sup> Sales per employee = Merchandise sales  $\div$  Average number of employees (including part-time employees)

# York-Benimaru

Sales by product category

(Millions of yen)

|                   | 08/2    |        |                 | 09/2    |        | 10/2            |         |        |                    |
|-------------------|---------|--------|-----------------|---------|--------|-----------------|---------|--------|--------------------|
|                   |         | YOY(%) | Composition (%) |         | YOY(%) | Composition (%) |         | YOY(%) | Composition<br>(%) |
| Fresh food        | 97,168  | 107.2  | 30.4            | 105,649 | 108.7  | 31.2            | 105,558 | 99.9   | 31.3               |
| Processed food    | 74,273  | 108.8  | 23.2            | 80,813  | 108.8  | 23.9            | 82,862  | 102.5  | 24.6               |
| Daily food        | 59,484  | 105.3  | 18.6            | 62,535  | 105.1  | 18.5            | 63,017  | 100.8  | 18.7               |
| Food Total        | 230,927 | 107.2  | 72.2            | 248,999 | 107.8  | 73.6            | 251,439 | 101.0  | 74.5               |
| Apparel           | 19,331  | 96.0   | 6.0             | 18,437  | 95.4   | 5.5             | 17,230  | 93.5   | 5.1                |
| Household goods   | 18,728  | 100.9  | 5.9             | 18,706  | 99.9   | 5.5             | 18,729  | 100.1  | 5.5                |
| Merchandise sales | 268,987 | 105.8  | 84.1            | 286,143 | 106.4  | 84.6            | 287,398 | 100.4  | 85.2               |
| Tenants           | 50,944  | 100.4  | 15.9            | 51,946  | 102.0  | 15.4            | 50,107  | 96.5   | 14.8               |
| Net sales         | 319,931 | 104.9  | 100.0           | 338,089 | 105.7  | 100.0           | 337,506 | 99.8   | 100.0              |

#### Net sales increase at existing stores

(%)

|                                       | 08/2  | 09/2  | 10/2  |
|---------------------------------------|-------|-------|-------|
| Net sales increase at existing stores | (2.6) | (1.0) | (3.7) |
| Number of customers                   | (1.1) | (0.1) | (2.1) |
| Average spending per customer         | (1.5) | (0.9) | (1.6) |

**Inventory turnover and Loss ratio** 

|                           | 08/2 |        | 09/  | 2      | 10/2 |        |
|---------------------------|------|--------|------|--------|------|--------|
|                           |      | Change |      | Change |      | Change |
| Inventory turnover (days) | 13.8 | (2.2)  | 13.8 | ±0.0   | 14.0 | +0.2   |
| Loss ratio (%)            | 3.8  | (0.2)  | 3.6  | (0.2)  | 4.9  | +1.3   |

<sup>\*</sup> Inventory turnover = Inventories at the end of period (Cost basis) ÷ Cost of merchandise sales × Annual operating days

**Number of employees** 

|                                       | 08/2   |        | 09/    | 2      | 10/2   |        |
|---------------------------------------|--------|--------|--------|--------|--------|--------|
|                                       |        | Change |        | Change |        | Change |
| Full-time employees (term-end)        | 2,284  | +251   | 2,430  | +146   | 2,496  | +66    |
| Full-time employees (average)         | 2,239  | +189   | 2,387  | +148   | 2,472  | +85    |
| Part-time employees                   | 9,856  | +561   | 10,354 | +498   | 10,582 | +228   |
| Ratio to total (%)                    | 81.5   | (0.4)  | 81.3   | (0.2)  | 81.1   | (0.2)  |
| Sales per employee (thousands of yen) | 22,239 | (160)  | 22,458 | +219   | 22,016 | (442)  |

<sup>\*</sup> Part-time employees are counted by adjusting their working hours to an 8-hour working day.

Sales floor space (Square meters)

| baics floor space                          |         |        |         |        | (50     | fuure meters) |  |
|--|---------|--------|---------|--------|---------|---------------|--|
| _  | 08/2    |        | 09/     | 2      | 10/2    |               |  |
|  |         | YOY(%) |         | YOY(%) |         | YOY(%)        |  |
| Total floor space                          | 496,784 | 110.8  | 524,361 | 105.6  | 547,920 | 104.5         |  |
| Directly managed floor space               | 379,073 | 113.1  | 395,887 | 104.4  | 409,360 | 103.4         |  |
| Weighted average floor space               | 360,257 | 109.4  | 387,863 | 107.7  | 402,682 | 103.8         |  |
| Sales per square meters (thousands of yen) | 746     | 96.8   | 737     | 98.8   | 713     | 96.7          |  |

<sup>\*</sup> Sales per square meters = Merchandise sales ÷ Weighted average floor space

(Reference) York-Benimaru including Life Foods

(Millions of yen)

|                          | 08/2    |        | 09/     | 2      | 10/2    |        |
|--------------------------|---------|--------|---------|--------|---------|--------|
|                          |         | YOY(%) |         | YOY(%) |         | YOY(%) |
| Revenues from operations | 331,769 | 105.4  | 349,777 | 105.4  | 349,326 | 99.8   |
| Operating income         | 13,541  | 105.9  | 14,066  | 103.8  | 11,654  | 82.8   |

<sup>\*</sup> Life Foods is an affiliate which produces and sells delicatessen in York-Benimaru stores.

<sup>\*</sup> Loss ratio = (Markdown + Abandonment)  $\div$  Merchandise sales

<sup>\*</sup> Sales per employee = Merchandise sales  $\div$  Average number of employees (including part-time employees)

# 3. Department Store Operations

# ■Sogo & Seibu

Sales results of major stores

(Millions of yen)

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|-----------------------------|---------|--------|---------|--------|---------|--------|
|                             | 08/2    | 08/2   |         | 09/2   |         | 2      |
|                             |         | YOY(%) |         | YOY(%) |         | YOY(%) |
| Ikebukuro                   | 145,717 | 99.5   | 138,955 | 95.4   | 126,933 | 91.3   |
| Yokohama                    | 115,051 | 101.6  | 111,654 | 97.0   | 101,788 | 91.2   |
| Chiba                       | 85,355  | 103.7  | 82,841  | 97.1   | 76,771  | 92.7   |
| Kobe                        | 56,103  | 99.5   | 53,392  | 95.2   | 49,572  | 92.8   |
| Hiroshima                   | 49,440  | 97.5   | 47,169  | 95.4   | 43,082  | 91.3   |

Sales by product category

(Millions of yen)

|                   |         | 08/2   |                    |         | 09/2   |                    |         | 10/2   |                    |  |
|-------------------|---------|--------|--------------------|---------|--------|--------------------|---------|--------|--------------------|--|
|                   |         | YOY(%) | Composition<br>(%) |         | YOY(%) | Composition<br>(%) |         | YOY(%) | Composition<br>(%) |  |
| Apparel           | 481,864 | 98.8   | 50.4               | 455,374 | 94.5   | 49.5               | 401,850 | 88.2   | 47.4               |  |
| Household goods   | 98,668  | 103.5  | 10.3               | 90,537  | 91.8   | 9.8                | 81,576  | 90.1   | 9.6                |  |
| Food              | 165,879 | 101.4  | 17.3               | 167,470 | 101.0  | 18.2               | 165,458 | 98.8   | 19.5               |  |
| Merchandise sales | 746,413 | 100.0  | 78.0               | 713,382 | 95.6   | 77.6               | 648,885 | 91.0   | 76.6               |  |
| Tenants           | 171,442 | 100.1  | 17.9               | 166,179 | 96.9   | 18.1               | 155,673 | 93.7   | 18.4               |  |
| Corporate sales   | 38,559  | 109.0  | 4.0                | 40,072  | 103.9  | 4.4                | 42,485  | 106.0  | 5.0                |  |
| Net sales         | 956,415 | 100.3  | 100.0              | 919,634 | 96.2   | 100.0              | 847,044 | 92.1   | 100.0              |  |

**Number of employees** 

|                                | 08/2  | 08/2   |       | 09/2   |       | 2      |
|--------------------------------|-------|--------|-------|--------|-------|--------|
|                                |       | Change |       | Change |       | Change |
| Full-time employees (term-end) | 5,438 | (35)   | 5,449 | +11    | 5,416 | (33)   |
| Full-time employees (average)  | 5,518 | (73)   | 5,547 | +29    | 5,571 | +24    |
| Part-time employees            | 5,363 | +211   | 5,163 | (200)  | 5,587 | +424   |
| Ratio to total (%)             | 49.3  | +1.3   | 48.2  | (1.1)  | 50.1  | +1.9   |

<sup>\*</sup> Part-time employees are counted by adjusting their working hours to an 8-hour working day.

Sales floor space

(Square meters)

|  | 08/2    |        | 09/2    |        | 10/2    |        |  |
|--|---------|--------|---------|--------|---------|--------|--|
|  |         | YOY(%) |         | YOY(%) |         | YOY(%) |  |
| Total floor space                          | 962,934 | 100.0  | 962,437 | 99.9   | 939,911 | 97.7   |  |
| Weighted average floor space               | 962,934 | 100.0  | 962,437 | 99.9   | 953,584 | 99.1   |  |
| Sales per square meters (thousands of yen) | 993     | 100.3  | 955     | 96.2   | 888     | 93.0   |  |

<sup>\*</sup> Sales per square meters = Net sales ÷ Weighted average floor space

Notes: Millennium Retailing, Sogo and The Seibu Department Stores were merged on August 1, 2009 and Sogo, as a surviving company, changed its name to Sogo & Seibu Co., Ltd. The operating results for 10/2 are restated as if former three companies have merged at the beginning of the term, and also, 08/2 and 09/2 have been restated.

Furthermore, operating results of Robinson Department Store was included after the third quarter of FY2010, following the merger of Robinson Department Store on September 1, 2009.

# 4. Food Services

# ■ Seven & i Food Systems

Sales results by operations (total store sales)

|                                 | 08/2    |        | 09/2    |        |                    | 10/2   |        |                    |
|---------------------------------|---------|--------|---------|--------|--------------------|--------|--------|--------------------|
|                                 |         | YOY(%) |         | YOY(%) | Composition<br>(%) |        | YOY(%) | Composition<br>(%) |
| Restaurant operations           | 94,392  | -      | 84,109  | 89.1   | 82.4               | 69,394 | 82.5   | 80.8               |
| Meal provision service business | 9,103   | -      | 8,077   | 88.7   | 7.9                | 7,926  | 98.1   | 9.2                |
| Fast food operations            | 9,977   | -      | 9,922   | 99.5   | 9.7                | 8,564  | 86.3   | 10.0               |
| Total                           | 113,472 | -      | 102,109 | 90.0   | 100.0              | 85,885 | 84.1   | 100.0              |

[Restaurant division] Net sales increase at existing stores

|                                       | 08/2 | 09/2  | 10/2  |
|---------------------------------------|------|-------|-------|
| Net sales increase at existing stores |      | (6.4) | (7.2) |
| Number of customers                   |      | (1.4) | (2.1) |
| Average spending per customer         |      | (5.1) | (5.2) |

Note: Denny's Japan, Famil and York Bussan have been merged into Seven & i Food Systems in September 2007.

The figures for 08/2 are calculated by adjusting the net sales of three companies in the interim period.

**Number of employees** 

|                                | 08/2   |        | 09/2   |         | 10/    | 2       |
|--------------------------------|--------|--------|--------|---------|--------|---------|
|                                |        | Change |        | Change  |        | Change  |
| Full-time employees (term-end) | 1,802  | (65)   | 1,622  | (180)   | 1,584  | (38)    |
| Full-time employees (average)  | 1,892  | (77)   | 1,735  | (157)   | 1,646  | (89)    |
| Part-time employees            | 15,091 | (23)   | 13,004 | (2,087) | 11,073 | (1,931) |
| Ratio to total (%)             | 88.9   | +0.4   | 88.2   | (0.7)   | 87.1   | (1.2)   |

<sup>\*</sup> Part-time employees are counted by adjusting their working hours to an 8-hour working day.

# 5. Financial Services

### Seven Bank

#### **Number of Seven Bank ATMs**

|                            | 08/2   | 2           | 09/2   | 2           | 10/2   | 2           |
|----------------------------|--------|-------------|--------|-------------|--------|-------------|
|                            |        | % of stores |        | % of stores |        | % of stores |
|                            |        | of ATMs     |        | of ATMs     |        | of ATMs     |
| Seven-Eleven Japan         | 12,322 | 99.9        | 12,917 | 99.9        | 13,590 | 99.9        |
| Ito-Yokado                 | 288    | 99.4        | 281    | 100.0       | 280    | 98.9        |
| York-Benimaru              | 14     | 8.7         | 19     | 11.5        | 23     | 13.4        |
| York Mart                  | 22     | 36.7        | 24     | 40.0        | 30     | 48.4        |
| Others                     | 20     | -           | 46     | -           | 59     | -           |
| Net ATMs in the Group      | 12,666 | -           | 13,287 | -           | 13,982 | -           |
| Net ATMs outside the Group | 351    | -           | 468    | -           | 588    | -           |
| Total                      | 13,017 | -           | 13,755 | -           | 14,570 | -           |

Average number of transaction per day per ATM during the period

|                                | 07/3 to 08/2 |        | 08/3 to 09/2 |        | 09/3 to 10/2 |        |
|--------------------------------|--------------|--------|--------------|--------|--------------|--------|
|                                |              | Change |              | Change |              | Change |
| Average number of transactions | 108.3        | +11.5  | 114.0        | +5.7   | 114.4        | +0.4   |

# Number of credit cards, point cards and cash cards

(10 thousands)

| rumber of credit cards, point cards and      | a casii carus |        |     |        | (10 | , mousands) |
|--|---------------|--------|-----|--------|-----|-------------|
|  | 08/2          | 08/2   |     | 09/2   |     | 2           |
|  |               | Change |     | Change |     | Change      |
| IY Card (credit card and point card)         | 262           | +13    | 281 | +19    | 297 | +16         |
| Millennium Card (credit card and point card) | 248           | +1     | 263 | +15    | 247 | _           |
| Club-on Card (credit card and point card)    | 243           | (2)    | 252 | +9     | 244 | :<br>:<br>- |
| nanaco (electronic money)                    | 551           | -      | 750 | +199   | 980 | +230        |
| IY Point Card (cash usage only)              | 608           | +51    | 652 | +44    | 687 | +35         |
| Seven Bank (cash card)                       | 57            | +11    | 67  | +10    | 76  | +9          |

Notes: 1. For IY Card, only the number of effective members is shown.

<sup>2.</sup> Accompanying a system change, the method of counting the number of cardholders for Millennium Card and Club-on Card was changed

<sup>3.</sup> The number of *nanaco* includes the number of mobile *nanaco* holders.