SEVEN\&i HLDGS.

## Brief Summary for the Third Quarter of FY2010

January 7, 2010
Seven \& i Holdings Co., Ltd.

## Notes

## Fiscal periods of consolidated subsidiaries and affiliates

|  | 1Q | 2Q | 3Q | Fiscal year |
| :--- | :---: | :---: | :---: | :---: |
| Consolidated subsidiaries and <br> affiliates except for below | May | August | November | February |
| Overseas subsidiaries <br> 7dream.com <br> Seven-Meal Service | March | June | September | December |
| Seven Bank | June | September | December | March |

* For consolidated subsidiaries ending fiscal year on December, financial statements on the same month have been adopted. For consolidated subsidiary ending fiscal year on March, financial statements which were applied correspondingly to regular financial statements on February have been adopted.


## 10/2 forecast

Consolidated financial results forecast for fiscal year ending February 28, 2010 has not been revised from the forecast announced on September 1, 2009.

## Sogo \& Seibu Co., Ltd.

Millennium Retailing, Sogo and The Seibu Department Stores were merged on August 1, 2009 and Sogo, as a surviving company, changed its name to Sogo \& Seibu Co., Ltd.

Furthermore, Sogo \& Seibu merged with Robinson Department Store Co., Ltd. on September 1, 2009. As a result, financial results of Robinson Department Store was excluded from Superstore operations after the third quarter of FY2010.

This document contains certain statements based on the Company's current plans, estimates, strategies, and beliefs; all statements that are not historical fact are forward-looking statements. These statements represent the judgments and hypotheses of the Company's management based on currently available information. It is possible that the Company's future performance will differ from the contents of these forward-looking statements. Accordingly, there is no assurance that the forward-looking statements in this document will prove to be accurate.

## CONSOLIDATED RESULTS

## 1. Financial Results

(Millions of yen)

|  | 08/11 |  | 09/11 |  | 09/2 |  | 10/2 (forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from operations | 4,325,313 | 101.6 | 3,816,181 | 88.2 | 5,649,948 | 98.2 | 5,180,000 | 91.7 |
| Convenience store operations | 1,841,201 | 101.3 | 1,492,403 | 81.1 | 2,308,690 | 96.4 | 1,967,000 | 85.2 |
| Superstore operations | 1,583,938 | 103.5 | 1,500,605 | 94.7 | 2,125,029 | 100.8 | 2,056,000 | 96.8 |
| Department store operations | 731,394 | 98.4 | 669,884 | 91.6 | 993,877 | 96.9 | 938,000 | 94.4 |
| Food services | 78,726 | 91.6 | 65,823 | 83.6 | 102,711 | 90.1 | 88,000 | 85.7 |
| Financial services | 94,263 | 106.9 | 84,241 | 89.4 | 124,866 | 105.9 | 114,000 | 91.3 |
| Others | 25,767 | 102.6 | 25,357 | 98.4 | 35,079 | 95.7 | 45,000 | 128.3 |
| Eliminations / corporate | $(29,977)$ |  | $(22,135)$ ! |  | $(40,305)$ |  | $(28,000)$ |  |
| Operating income (loss) | 218,276 | 104.4 | 170,653 | 78.2 | 281,865 | 100.3 | 250,000 | 88.7 |
| Convenience store operations | 167,271 | 105.4 | 147,110 | 87.9 | 213,367 | 106.1 | 200,000 | 93.7 |
| Superstore operations | 19,941 | 90.0 | 3,394 | 17.0 | 24,742 | 72.6 | 15,000 | 60.6 |
| Department store operations | 9,680 | 72.5 | $(2,243)$ |  | 18,335 | 71.2 | 6,000 | 32.7 |
| Food services | $(1,963)$ |  | (2,046) |  | (2,948) |  | (2,500) |  |
| Financial services | 21,107 | 135.5 | 23,762 | 112.6 | 25,485 | 120.9 | 30,000 | 117.7 |
| Others | 1,638 | 97.9 | 956 | 58.4 | 2,069 | 83.2 | 1,500 | 72.5 |
| Eliminations / corporate | 599 |  | (281) |  | 814 |  | 0 |  |
| Non-operating income | 9,062 | 80.1 | 8,488 | 93.7 | 13,102 | 98.0 |  |  |
| Non-operating expenses | 10,471 | 86.2 | 8,694 | 83.0 | 15,661 | 96.7 |  |  |
| Ordinary income | 216,867 | 104.1 | 170,446 | 78.6 | 279,306 | 100.4 | 248,000 | 88.8 |
| Special gains | 3,088 | 20.4 | 1,957 | 63.4 | 6,202 | 27.7 |  |  |
| Special losses | 21,833 | 80.9 | 23,126 | 105.9 | 70,393 | 96.2 |  |  |
| Income before income taxes and minority interests | 198,122 | 100.9 | 149,277 | 75.3 | 215,115 | 94.6 |  |  |
| Net income | 101,667 | 99.4 | 69,348 | 68.2 | 92,336 | 70.7 | 109,000 | 118.0 |
| Net income per share | $\begin{array}{r} \text { yen! } \\ \mathbf{1 1 0 . 1 2} \end{array}$ | $\begin{array}{r} \text { \% } \\ 102.7 \end{array}$ | $\begin{array}{r} \text { yen! } \\ 76.76 \end{array}$ | $\begin{array}{r} \% \\ 69.7 \end{array}$ | $\begin{array}{r} \text { yen } \\ \mathbf{1 0 0 . 5 4} \end{array}$ | $\begin{array}{r} \% \\ 73.4 \end{array}$ | $\begin{array}{r} \text { yen! } \\ \mathbf{1 2 0 . 6 5} \end{array}$ | $\begin{gathered} \% \\ 120.0 \end{gathered}$ |

Number of shares outstanding

| Average | $923,275,360$ | $903,458,115$ | $918,389,766$ |
| :--- | ---: | ---: | ---: |
| End of period | $903,464,940$ | $903,460,023$ | $903,459,511$ |

* Excluding treasury stock

Exchange rates

|  |  | 08/11 | 09/11 | 09/2 | 10/2 (forecast) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income statements | \$1= | 105.84 yen | 94.96 yen | 103.48 yen | 95.00 yen |
|  | 1yuan= | 15.16 yen | 13.89 yen | 14.85 yen | 14.00 yen |
| Balance sheets | \$1= | 103.57 yen | 90.21 yen | 91.03 yen | - |
|  | 1yuan= | 15.20 yen | 13.21 yen | 13.31 yen | - |

(Reference) Operating income (loss) before amortization of goodwill (Millions of yen)

|  | 08/11 |  | 09/11 |  | 09/2 |  | 10/2 (forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating income (loss) |  |  |  |  |  |  |  |  |
| before amortization of goodwill | 227,006 | 104.2 | 184,929 | 81.5 | 293,504 | 100.3 | 269,000 | 91.7 |
| Convenience store operations | 167,480 | 105.3 | 152,898 | 91.3 | 213,645 | 106.1 |  |  |
| Superstore operations | 22,452 | 91.0 | 5,923 | 26.4 | 28,090 | 75.1 |  |  |
| Department store operations | 15,446 | 80.8 | 3,523 | 22.8 | 26,022 | 77.8 |  |  |
| Food services | $(1,963)$ |  | (2,046) |  | (2,948) |  |  |  |
| Financial services | 21,328 | 135.0 | 23,933 | 112.2 | 25,778 | 120.7 |  |  |
| Others | 1,661 | 97.9 | 979 | 58.9 | 2,100 | 83.4 |  |  |
| Eliminations / corporate | 599 |  | (281)! | - | 814 |  |  |  |

2. Segment Information
(1) Business Segment Information


Note: Figures for 10/2 (forecast) are as of October 1, 2009.
(2) Geographic Area Segment Information
(Millions of yen)

|  | 08/11 | YOY(\%) |  | $\begin{gathered} \text { 09/11 } \\ \text { YOY(\%) } \end{gathered}$ | Composition <br> (\%) | 09/2 | YOY(\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from operations |  |  |  |  |  |  |  |
| Japan | 2,839,824 | 101.5 | 2,679,471 | 94.4 | 70.2 | 3,806,717 | 99.6 |
| North America | 1,428,075 | 100.9 | 1,081,435' | 75.7 | 28.3 | 1,766,169 | 94.6 |
| Others | 60,176 | 130.0 | 57,707: | 95.9 | 1.5 | 80,401 | 121.7 |
| Eliminations | (2,762) | - | $(2,432)$ ! | - | - | $(3,339)$ | - |
| Total | 4,325,313 | 101.6 | 3,816,181 | 88.2 | - | 5,649,948 | 98.2 |
| Operating income |  |  |  |  |  |  |  |
| Japan | 189,539 | 105.4 | 144,813: | 76.4 | 84.9 | 245,248 | 99.2 |
| North America | 27,070 | 98.2 | 23,839 | 88.1 | 14.0 | 34,441 | 109.0 |
| Others | 1,847 | 110.5 | 1,953: | 105.8 | 1.1 | 2,328 | 104.5 |
| Eliminations | (180): | - | 46: | - | - | (151)! | - |
| Total | 218,276 | 104.4 | 170,653: | 78.2 ' | - | 281,865: | 100.3 |

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## 3. Interest-Bearing Debt

(Millions of yen)

|  | 08/11 |  | 09/11 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Y(\%) |  | YOY(\%) |  | (\%) |
| Short-term loans | 141,300 | 85.2 | 182,400 | 129.1 | 191,100 | 127.5 |
| Current portion of long-term loans | 151,535 | 228.8 | 98,798 | 65.2 | 103,352 | 85.8 |
| Current portion of bonds | 66,092 | 9211.5 | 20,385 | 30.8 | 50,592 | 312.0 |
| Commercial paper | 1,668 | 44.8 | - | - |  | - |
| Sub-total | 360,597 | 152.4 | 301,583 | 83.6 | 345,045 | 114.2 |
| Bonds | 180,447 | 123.1 | 190,066 | 105.3 | 180,448 | 137.7 |
| Long-term loans | 267,529 | 68.6 | 215,448 | 80.5 | 249,685 | 77.7 |
| Commercial paper | 19,660 | 139.3 | 17,317 | 88.1 | 18,688 | 158.7 |
| Sub-total | 467,636 | 84.9 | 422,832 | 90.4 | 448,822 | 96.7 |
| Total | 828,233 | 105.2 | 724,416 | 87.5 | 793,867 | 103.6 |
| Ratio to total assets (\%) | 21.0 | +0.9 | 20.1 | (0.9) | 21.3 | +1.6 |
| Ratio to owners' equity (\%) | 45.1 | +4.6 | 41.7 | (3.4) | 44.5 | +5.9 |

Interest-Bearing Debt by Business Segment

| Convenience store operations | 28,565 | 105.4 | 22,836 | 79.9 | 25,188 | 70.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Superstore operations | 97,459 | 96.3 | 50,950 | 52.3 | 96,509 | 97.3 |
| Department store operations | 352,945 | 89.5 | 320,373 | 90.8 | 336,939 | 89.1 |
| Food services |  | - |  | - |  | - |
| Others | 3,750 | 83.3 | 3,000 | 80.0 | 3,750 | 83.3 |
| Corporate | 99,962 | - | 99,966 | 100.0 | 99,963 | - |
| Sub-total (excluding Financial services) | 582,681 | 110.5 | 497,127 | 85.3 | 562,350 | 108.6 |
| Financial services | 245,552 | 94.4 | 227,289 | 92.6 | 231,517 | 93.2 |
| Total | 828,233 | 105.2 | 724,416 | 87.5 | 793,867 | 103.6 |



Bond ratings (As of December 31, 2009)

|  |  | S\&P | Moody's | R\&I | JCR |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Seven \& i Holdings | Long-term | AA- | Aa3 | AA | AA + |
| Seven-Eleven Japan | Long-term | AA- | - | - | AA+ |
|  | Short-term | A-1+ | P-1 | - | - |
| 7-Eleven, Inc. | Long-term | A | Baa3 | - | - |
| Ito-Yokado | Long-term | - | Aa3 | AA | AA+ |
| Seven Bank | Long-term | AA- | - | AA | - |

[^1]
[^0]:    * "Others" consists of the business results in China.

[^1]:    * From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc. commercial paper program.

