

Global Retail Industry Data

Sales Ranking

Sales Ranking of Retailers—Worldwide in FY2017

FY2017	FY2016	Company	Country	Sales		CAGR (%)	Net income	
				(U.S.\$ Million)	(¥ Billion)		(U.S.\$ Million)	(¥ Billion)
1	1	Wal-Mart Stores	U.S.	485,873	52,960.2	1.7	14,293	1,557.9
2	2	Costco Wholesale	U.S.	118,719	12,940.4	6.0	2,376	259.0
3	3	Kroger	U.S.	115,337	12,571.7	5.0	1,957	213.3
4	4	Schwarz	Germany	99,256	10,818.9	7.3	-	-
5	5	Walgreen	U.S.	97,058	10,579.3	6.1	4,191	456.8
6	10	Amazon.com	U.S.	94,665	10,318.5	17.6	2,371	258.4
7	6	Home Depot	U.S.	94,595	10,310.9	6.1	7,957	867.3
8	8	Aldi	Germany	84,923	9,256.6	7.7	-	-
9	7	Carrefour	France	84,131	9,170.3	(1.1)	989	107.8
10	12	CVS Health	U.S.	81,100	8,839.9	6.4	5,319	579.8
11	9	Tesco	U.K.	72,390	7,890.5	(2.9)	668	72.8
12	14	AEON	Japan	70,854	8,210.1	10.1	699	11.2
13	11	Target	U.S.	69,495	7,575.0	0.3	2,737	298.3
14	23	Royal Ahold	Netherlands	68,950	7,515.6	15.5	1,192	129.9
15	15	Lowe's	U.S.	65,017	7,086.9	5.3	3,093	337.1
16	13	Metro	Germany	64,863	7,070.1	(2.6)	729	79.5
17	17	Albertsons	U.S.	59,678	6,504.9	74.0	(373)	(40.7)
18	16	Auchan	France	57,219	6,236.9	3.5	888	96.8
19	18	Edeka	Germany	53,540	5,835.9	2.5	-	-
20	20	Seven & i Holdings	Japan	51,385 Group's total sales* 97,445	5,835.6 Group's total sales* 10,621.5	4.0	1,023	96.7
21	21	Westfarmers	Australia	47,690	5,198.2	4.6	2,165	236.0
22	22	Rewe	Germany	44,641	4,865.9	1.8	512	55.8
23	24	Woolworths	Australia	40,773	4,444.3	0.1	1,201	130.9
24	19	Casino	France	39,856	4,344.3	1.3	2,429	264.8
25	26	E. Leclerc	France	39,646	4,321.4	1.9	-	-
26	25	Best Buy	U.S.	39,403	4,294.9	(4.9)	1,228	133.9
27	27	IKEA	Netherlands	37,982	4,140.0	6.7	4,676	509.7
28	36	JD.com	China	35,777	3,899.7	62.6	(514)	(56.0)
29	30	Publix	U.S.	34,274	3,735.9	4.7	2,026	220.8
30	29	Loblaws	Canada	34,235	3,731.6	8.1	747	81.4

Notes: 1. CAGR is the compound annual growth rate over a five-year period.

2. CAGR is calculated on a local currency basis in each country.

3. Exchange rate: U.S.\$1=¥109, except for yen-based figures for Japanese companies which are based on public information

* Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

Source: Global Powers of Retailing 2018

Market Capitalization Ranking

Ranking by Market Capitalization of Retailers—Worldwide (As of April 27, 2018)

	Company	Country	Market capitalization		ROE (%)	EPS (U.S.\$)	PER (Times)	PBR (Times)
			(U.S.\$ Million)	(¥ Billion)				
1	Amazon.com	U.S.	763,078	83,228.9	12.9	6.25	251.59	27.54
2	Alibaba	China	455,209	49,649.6	17.4	2.53	70.13	11.13
3	Wal-Mart Stores	U.S.	257,722	28,109.7	12.7	3.34	26.13	3.31
4	Home Depot	U.S.	214,936	23,443.0	298.3	7.49	24.91	147.82
5	LVMH Moët Hennessy Louis Vuitton	France	173,835	18,960.2	18.6	12.29	28.01	4.98
6	Industria de Diseño Textil	Spain	95,648	10,432.3	25.7	1.31	23.47	5.86
7	Costco Wholesale	U.S.	86,263	9,408.7	23.4	6.11	32.20	8.00
8	CVS Health	U.S.	71,176	7,763.1	17.7	6.48	10.79	1.89
9	Lowe's	U.S.	69,364	7,565.6	55.8	4.16	20.19	11.81
10	Walgreen	U.S.	66,551	7,258.7	14.2	4.11	16.32	2.42
11	TJX	U.S.	54,242	5,916.1	54.0	4.16	20.80	10.54
12	Wal-Mart de Mexico	Mexico	48,809	5,323.6	20.0	0.10	27.94	5.72
13	Fast Retailing	Japan	46,879	5,113.1	18.3	10.31	42.87	6.99
14	JD.com	China	44,259	4,827.3	(0.4)	(0.02)	-	5.54
15	Target	U.S.	39,251	4,281.1	25.9	5.45	13.38	3.35
16	Seven & i Holdings	Japan	39,046	4,258.8	7.6	1.87	23.51	1.75
17	Westfarmers	Australia	37,235	4,061.2	12.3	1.92	17.12	2.05
18	Tesco	U.K.	32,082	3,499.2	11.7	0.14	23.49	2.22
19	Ross Stores	U.S.	30,927	3,373.2	47.0	3.60	22.69	10.14
20	Ahold Delhaize	Netherlands	30,305	3,305.3	11.6	1.76	13.78	1.65
21	Woolworths	Australia	27,573	3,007.4	17.0	0.88	23.76	3.82
22	Dollar General	U.S.	26,414	2,881.0	26.7	5.73	17.16	4.31
23	H&M Hennes & Mauritz	Sweden	24,994	2,726.1	26.8	1.28	13.41	3.63
24	CP All	Thailand	24,740	2,698.4	38.2	0.07	40.65	14.10
25	Falabella	Chile	23,734	2,588.7	11.9	0.35	28.23	3.27
26	Dollar Tree	U.S.	23,107	2,520.3	27.3	7.22	13.48	3.22
27	Kroger	U.S.	21,797	2,377.4	27.7	2.21	11.53	3.14
28	Best Buy	U.S.	21,780	2,375.6	24.0	3.54	21.78	6.03
29	O'Reilly	U.S.	21,660	2,362.5	99.4	13.78	19.10	33.17
30	SM Investments	Philippines	21,090	2,300.3	10.5	0.53	33.29	3.34

Note: Exchange rate (as of April 27, 2018): U.S.\$1=¥109.07
Source: FactSet