

# Global Retail Industry Data

## Sales Ranking

### <Sales Ranking of Retailers—Worldwide in FY2016>

FY2016	FY2015	Company	Country	Sales		CAGR (%)	Net income	
				(U.S.\$ Million)	(¥ Billion)		(U.S.\$ Million)	(¥ Billion)
1	1	Wal-Mart Stores	U.S.	482,130	58,337.7	2.7	15,080	1,824.7
2	2	Costco Wholesale	U.S.	116,199	14,060.1	8.3	2,409	291.5
3	3	Kroger	U.S.	109,830	13,289.4	6.0	2,049	247.9
4	4	Schwarz	Germany	94,448	11,428.2	7.4	-	-
5	10	Walgreen	U.S.	89,631	10,845.4	5.9	4,279	517.8
6	9	Home Depot	U.S.	88,519	10,710.8	5.4	7,009	848.1
7	6	Carrefour	France	84,856	10,267.6	(3.1)	1,247	150.9
8	7	Aldi	Germany	82,164	9,941.8	8.0	-	-
9	5	Tesco	U.K.	81,019	9,803.3	(2.3)	535	64.7
10	12	Amazon.com	U.S.	79,268	9,591.4	20.8	596	72.1
11	11	Target	U.S.	73,785	8,928.0	2.3	3,363	406.9
12	14	CVS Health	U.S.	72,007	8,712.8	4.7	5,239	633.9
13	8	Metro	Germany	68,066	8,236.0	(2.5)	821	99.3
14	16	AEON	Japan	63,635	8,176.7	10.7	504	6.0
15	18	Lowe's	U.S.	59,074	7,148.0	3.9	2,546	308.1
16	13	Auchan	France	59,050	7,145.1	5.0	798	96.6
17	37	Albertsons	U.S.	58,734	7,106.8	74.1	(502)	(60.7)
18	17	Edeka	Germany	52,477	6,349.7	3.0	-	-
19	15	Casino	France	51,257	6,202.1	10.1	176	21.3
<b>20</b>	<b>19</b>	<b>Seven &amp; i Holdings</b>	<b>Japan</b>	<b>47,795</b> <small>Group's total sales* 97,482</small>	<b>6,045.7</b> <small>Group's total sales* 10,703.0</small>	<b>3.2</b>	<b>1,398</b>	<b>160.9</b>
21	22	Westfarmers	Australia	44,679	5,406.2	5.0	297	35.9
22	20	Rewe	Germany	43,607	5,276.4	2.2	426	51.5
23	24	Royal Ahold	Netherlands	42,435	5,134.6	5.3	945	114.3
24	23	Woolworths	Australia	41,366	5,005.3	1.7	(1,711)	(207.0)
25	25	Best Buy	U.S.	39,528	4,782.9	(4.7)	897	108.5
26	21	E. Leclerc	France	39,277	4,752.5	3.3	-	-
27	26	IKEA	Netherlands	37,105	4,489.7	6.7	4,101	496.2
28	28	J. Sainsbury	U.K.	35,100	4,247.1	1.9	714	86.4
29	29	Loblaws	Canada	34,863	4,218.4	8.0	488	59.0
30	32	Publix	U.S.	32,619	3,946.9	5.2	1,965	237.8

Notes: 1. CAGR is the compound annual growth rate over a five-year period.

2. CAGR is calculated on a local currency basis in each country.

3. Exchange rate: U.S.\$1=¥121, except for yen-based figures for Japanese companies which are based on public information

\* Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

Source: STORES Magazine, January 2017

## Market Capitalization Ranking

<Ranking by Market Capitalization of Retailers—Worldwide (As of April 28, 2017)>

	Company	Country	Market capitalization		ROE (%)	EPS (U.S.\$)	PER (Times)	PBR (Times)
			(U.S.\$ Million)	(¥ Billion)				
1	Amazon.com	U.S.	442,122	49,283.3	14.5	4.96	186.47	22.93
2	Alibaba	China	290,292	32,358.9	39.4	4.47	25.84	8.65
3	Wal-Mart Stores	U.S.	227,912	25,405.4	17.2	4.50	16.71	2.93
4	Home Depot	U.S.	187,502	20,900.9	149.4	6.62	23.56	43.27
5	LVMH Moët Hennessy Louis Vuitton	France	125,070	13,941.5	15.7	8.55	28.85	4.35
6	Industria de Diseño Textil	Spain	119,498	13,320.5	26.2	1.10	34.76	8.63
7	Walgreen	U.S.	93,545	10,427.5	13.7	3.86	22.42	3.13
8	CVS Health	U.S.	85,391	9,518.5	14.3	5.11	16.14	2.32
9	Costco Wholesale	U.S.	77,921	8,685.8	20.7	5.35	33.16	6.45
10	Lowe's	U.S.	72,832	8,118.6	43.5	3.57	23.79	11.32
11	TJX	U.S.	50,769	5,659.2	52.1	3.56	22.09	11.26
12	JD.com	China	43,110	4,805.5	(12.1)	(0.47)	-	8.81
13	Wal-Mart de Mexico	Mexico	39,104	4,358.9	20.9	0.10	22.25	4.44
14	<b>Seven &amp; i Holdings</b>	<b>Japan</b>	<b>37,455</b>	<b>4,175.1</b>	<b>4.1</b>	<b>0.98</b>	<b>43.15</b>	<b>1.79</b>
15	Westfarmers	Australia	36,462	4,064.4	1.7	0.27	119.79	2.12
16	H&M Hennes & Mauritz	Sweden	36,192	4,034.3	31.2	1.44	17.20	5.23
17	Fast Retailing	Japan	34,600	3,856.8	7.3	4.06	80.26	6.71
18	Target	U.S.	30,867	3,440.7	22.9	4.95	11.28	2.82
19	Kroger	U.S.	27,107	3,021.6	29.0	2.14	13.84	4.05
20	Ahold Delhaize	Netherlands	26,538	2,958.2	7.6	1.02	20.31	1.04
21	Woolworths	Australia	26,021	2,900.5	(12.8)	(0.71)	-	4.11
22	Ross Stores	U.S.	25,480	2,840.3	42.8	2.85	22.80	9.27
23	O'Reilly	U.S.	22,661	2,526.1	57.8	11.36	21.84	13.93
24	Loblaws	Canada	22,323	2,488.3	7.5	1.80	31.05	2.35
25	Dollar General	U.S.	20,002	2,229.6	23.2	4.55	15.99	3.70
26	AutoZone	U.S.	19,663	2,191.8	(71.1)	43.69	15.84	-
27	Dollar Tree	U.S.	19,558	2,180.2	18.3	3.79	21.82	3.63
28	Falabella	Chile	19,484	2,171.9	15.4	0.38	21.33	3.11
29	Tesco	U.K.	19,382	2,160.5	(0.9)	(0.01)	-	2.33
30	Alimentation Couche-Tard	Canada	19,315	2,153.1	28.5	2.73	16.82	4.18

Note: Exchange rate (as of April 28, 2017): U.S.\$1=¥111.47  
Source: FactSet

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