

# Global Retail Industry Data

## Sales Ranking

### ■ Sales Ranking of Retailers—Worldwide in FY2015

FY2015	FY2014	Company	Country	Sales		CAGR (%)	Net income	
				(U.S.\$ Million)	(¥ Billion)		(U.S.\$ Million)	(¥ Billion)
1	1	Wal-Mart Stores	U.S.	485,651	50,993.4	3.5	17,099	1,795.4
2	2	Costco Wholesale	U.S.	112,640	11,827.2	9.5	2,088	219.2
3	6	Kroger	U.S.	108,465	11,388.8	7.2	1,747	183.4
4	4	Schwarz	Germany	102,694	10,782.9	7.7	-	-
5	5	Tesco	U.K.	99,713	10,469.9	-	(9,385)	(985.4)
6	3	Carrefour	France	98,497	10,342.2	(2.8)	1,817	190.8
7	8	Aldi	Germany	86,470	9,079.4	6.8	-	-
8	7	Metro	Germany	85,570	8,984.9	(0.8)	247	25.9
9	9	Home Depot	U.S.	83,176	8,733.5	4.7	6,345	666.2
10	11	Walgreen	U.S.	76,392	8,021.2	3.8	2,031	213.3
11	10	Target	U.S.	72,618	7,624.9	-	(1,636)	(171.8)
12	15	Amazon.com	U.S.	70,080	7,358.4	-	(241)	(25.3)
13	14	Auchan	France	69,622	7,310.3	6.2	1,046	109.8
14	12	CVS Health	U.S.	67,798	7,118.8	4.1	4,644	487.6
15	13	Casino	France	64,462	6,768.5	13.1	1,095	115.0
16	17	AEON	Japan	61,436	7,078.5	7.6	738	42.0
17	16	Edeka	Germany	60,960	6,400.8	2.9	-	-
18	20	Lowe's	U.S.	56,223	5,903.4	3.6	2,698	283.3
<b>19</b>	<b>19</b>	<b>Seven &amp; i Holdings</b>	<b>Japan</b>	<b>53,839</b> Group total sales* 97,482	<b>6,038.9</b> Group total sales* 10,235.6	<b>3.4</b>	<b>1,698</b>	<b>172.9</b>
20	21	Rewe	Germany	51,168	5,372.6	2.4	419	44.0
21	23	E. Leclerc	France	48,573	5,100.2	5.5	-	-
22	22	Westfarmers	Australia	48,095	5,050.0	4.7	2,043	214.5
23	18	Woolworths	Australia	48,008	5,040.8	2.6	1,790	188.0
24	24	Royal Ahold	Netherlands	43,566	4,574.4	3.3	790	83.0
25	25	Best Buy	U.S.	40,339	4,235.6	(4.1)	1,235	129.7
26	28	IKEA	Netherlands	39,064	4,101.7	6.0	4,531	475.8
27	27	ITM (Intermarché)	France	38,164	4,007.2	3.1	-	-
28	26	J. Sainsbury	U.K.	37,832	3,972.4	3.3	268	28.1
29	31	Loblaws	Canada	37,812	3,970.3	6.3	48	5.0
30	30	Safeway	U.S.	36,330	3,814.7	(1.9)	113	11.9

Notes: 1. CAGR is the compound annual growth rate over a five-year period.

2. CAGR is calculated on a local currency basis in each country.

3. Exchange rate: U.S.\$1=¥105.00, except for yen-based figures for Japanese companies which are based on public information

\* Group total sales represent total store sales of franchised stores in the Seven-Eleven Japan and 7-Eleven, Inc. chains.

Source: STORES Magazine, January 2016

# Market Capitalization Ranking

## Ranking by Market Capitalization of Retailers—Worldwide (As of April 28, 2016)

	Company	Country	Market capitalization		ROE (%)	EPS (U.S.\$)	PER (Times)	PBR (Times)
			(U.S.\$ Million)	(¥ Billion)				
1	Amazon.com	U.S.	283,898	30,819.9	4.9	1.26	476.34	21.21
2	Wal-Mart Stores	U.S.	216,293	23,480.7	18.1	4.68	14.72	2.69
3	Alibaba	China	191,949	20,838.0	26.2	1.56	49.02	8.16
4	Home Depot	U.S.	166,111	18,033.0	89.6	5.60	23.70	26.30
5	CVS Health	U.S.	110,550	12,001.3	13.8	4.76	21.25	2.97
6	Industria de Diseno Textil	Spain	101,016	10,966.3	26.3	1.04	31.06	7.82
7	Walgreen	U.S.	86,792	9,422.2	16.4	3.91	20.57	2.81
8	LVMH Moët Hennessy Louis Vuitton	France	85,718	9,305.5	15.5	7.97	21.20	3.11
9	Lowe's	U.S.	67,658	7,344.9	28.8	2.82	26.70	8.84
10	Costco Wholesale	U.S.	66,487	7,217.9	20.7	5.41	27.97	6.26
11	H&M Hennes & Mauritz	Sweden	52,355	5,683.6	38.1	1.77	20.28	7.30
12	TJX	U.S.	50,947	5,530.8	53.1	3.44	22.37	11.83
13	Target	U.S.	48,470	5,261.9	25.0	5.64	14.41	3.74
14	Wal-Mart de Mexico	Mexico	44,082	4,785.5	17.5	0.09	28.73	4.99
<b>15</b>	<b>Seven &amp; i Holdings</b>	<b>Japan</b>	<b>37,096</b>	<b>4,027.1</b>	<b>6.9</b>	<b>1.67</b>	<b>25.02</b>	<b>1.70</b>
16	Westfarmers	Australia	36,653	3,979.1	9.6	1.65	19.70	1.94
17	Kroger	U.S.	34,572	3,753.2	33.0	2.10	17.11	5.07
18	JD.com	China	29,314	3,182.3	(27.8)	(1.30)	-	6.23
19	Fast Retailing	Japan	28,517	3,095.8	16.1	9.55	28.14	4.12
20	O'Reilly	U.S.	25,636	2,783.0	46.8	9.63	27.53	13.07
21	Dollar General	U.S.	23,209	2,519.5	21.0	4.06	19.92	4.32
22	Ross Stores	U.S.	23,080	2,505.5	43.0	2.54	22.61	9.34
23	AutoZone	U.S.	22,916	2,487.7	(69.8)	38.86	19.75	-
24	Limited Brands	U.S.	22,817	2,477.0	(1,039.8)	4.37	18.21	-
25	Loblaws	Canada	22,711	2,465.5	4.9	1.24	45.07	2.17
26	Carrefour	France	21,533	2,337.6	10.4	1.50	19.42	1.98
27	Woolworths	Australia	21,483	2,332.2	20.4	1.28	13.13	2.60
28	Tesco	U.K.	20,563	2,232.3	3.9	0.05	46.11	1.64
29	Falabella	Chile	19,059	2,069.0	14.5	0.32	24.27	3.39
30	Dollar Tree	U.S.	18,831	2,044.3	9.1	1.20	66.68	4.27

Note: Exchange rate (as of April 28, 2016): U.S.\$1=¥108.56  
Source: FactSet

Profile

Performance Overview

Global Retail Industry Data

Retail Environment in Japan

Group Business Strategy

Major Group Companies' Data

Corporate Data