

Sales Ranking

■ Sales Ranking by Retailers—Worldwide in FY2013

FY2013	FY2012	Company	Country	Sales		CAGR (%)	Net income	
				(U.S.\$ Million)	(¥ Billion)		(U.S.\$ Million)	(¥ Billion)
1	1	Wal-Mart Stores	U.S.	469,162	37,533.0	4.4	17,756	1,420.5
2	3	Tesco	U.K.	101,269	8,101.5	6.2	190	15.2
3	6	Costco Wholesale	U.S.	99,137	7,931.0	9.0	1,767	141.4
4	2	Carrefour	France	98,757	7,900.6	(1.3)	1,692	135.4
5	5	Kroger	U.S.	96,751	7,740.1	6.6	1,508	120.6
6	7	Schwarz	Germany	87,236*1	6,978.9*1	6.6	-	-
7	4	Metro	Germany	85,832	6,866.6	0.7	130	10.4
8	10	Home Depot	U.S.	74,754	5,980.3	(0.7)	4,535	362.8
9	8	Aldi	Germany	73,035*1	5,842.8*1	6.0	-	-
10	11	Target	U.S.	71,960	5,756.8	3.2	2,999	239.9
11	9	Walgreen	U.S.	71,633	5,730.6	5.9	2,127	170.2
12	14	CVS Caremark	U.S.	63,654	5,092.3	7.1	3,875	310.0
13	13	AEON	Japan	63,100	5,061.9	1.7	1,331	74.5
14	12	Auchan	France	59,041	4,723.3	5.0	925	74.0
15	17	Woolworths	Australia	58,602	4,688.2	4.6	2,326	186.1
16	23	Amazon.com	U.S.	58,570	4,685.6	32.3	(39)	(3.1)
17	16	Seven & i Holdings*2	Japan	58,329 Group total sales*3 106,345	4,149.0 Group total sales*3 8,507.6	(4.5)	1,859	138.0
18	15	Edeka	Germany	55,944	4,475.5	5.9	-	-
19	18	Wesfarmers	Australia	54,231	4,338.5	13.8	2,323	185.8
20	22	Casino	France	53,375*1	4,270.0*1	11.1	1,972	157.8
21	21	Lowe's	U.S.	50,521	4,041.7	0.9	1,959	156.7
22	19	Rewe	Germany	48,984	3,918.7	5.8	126	10.1
23	20	Best Buy	U.S.	45,085	3,606.8	-	(420)	(33.6)
24	24	E. Leclerc	France	44,807*1	3,584.6*1	6.2	-	-
25	25	Safeway	U.S.	43,322*1	3,465.8*1	0.9	598	47.8
26	26	Ahold	Netherlands	42,236	3,378.9	3.1	1,064	85.1
27	27	Sears Holdings	U.S.	39,854	3,188.3	(4.7)	(1,054)	(84.3)
28	29	J. Sainsbury	U.K.	36,840	2,947.2	5.5	971	77.7
29	28	ITM (Intermarché)	France	35,753*1	2,860.2*1	3.2	-	-
30	30	IKEA	Netherlands	35,290	2,823.2	6.4	4,201	336.1

Notes: 1. CAGR = Compound Annual Growth Rate over a five-year period.

2. CAGR is calculated on a local currency basis in each country.

3. Exchange rate: U.S.\$1=¥80, except for yen basis figures for Japanese companies which are based on public information.

*1 Estimate

*2 From FY2012, Seven & i Holdings changed 7-Eleven, Inc.'s accounting method for revenues from operations, related to franchise agreements, from "gross amount" to "net amount."

*3 Group's total sales include total store sales of Seven-Eleven Japan and 7-Eleven, Inc.

Source: STORES Magazine, January 2014

Market Capitalization Ranking

■ Ranking by Market Capitalization of Retailers—Worldwide

	Company	Country	Market capitalization		ROE (%)	EPS (U.S.\$)	PER (Times)	PBR (Times)
			(U.S.\$ Million)	(¥ Billion)				
1	Wal-Mart Stores	U.S.	257,235	26,276.6	21.0	4.96	16.06	3.37
2	Amazon.com	U.S.	139,951	14,296.0	3.1	0.60	510.77	14.36
3	Home Depot	U.S.	108,777	11,111.6	35.5	3.94	20.20	8.69
4	Industria de Diseno Textil	Spain	93,472	9,548.1	26.9	5.29	28.36	7.29
5	CVS Caremark	U.S.	86,429	8,828.7	12.2	3.87	18.79	2.28
6	eBay	U.S.	65,671	6,708.3	12.8	2.25	22.99	2.78
7	Walgreen	U.S.	64,799	6,619.2	13.0	2.57	26.45	3.33
8	H&M Hennes & Mauritz	Sweden	59,351	6,062.7	38.5	1.80	22.55	8.55
9	Costco Wholesale	U.S.	50,885	5,197.9	17.6	4.64	24.96	4.70
10	Lowe's	U.S.	46,772	4,777.8	17.7	2.23	20.60	3.95
11	Wesfarmers	Australia	45,243	4,621.5	8.8	1.83	21.60	1.88
12	Wal-Mart de Mexico	Mexico	44,480	4,543.7	16.1	0.10	25.63	4.07
13	Woolworths	Australia	43,480	4,441.5	26.2	1.66	20.84	5.20
14	TJX	U.S.	40,830	4,170.8	54.1	3.05	19.10	9.65
15	Tesco	U.K.	40,061	4,092.2	6.2	0.20	24.36	1.61
16	Target	U.S.	39,099	3,993.9	12.0	3.11	19.84	2.41
17	McKesson	U.S.	38,935	3,977.2	19.3	5.81	29.10	5.51
18	Seven & i Holdings	Japan	34,980	3,573.2	8.8	1.94	20.34	1.70
19	Fast Retailing	Japan	32,990	3,370.0	19.1	8.34	37.29	6.01
20	Carrefour	France	28,138	2,874.3	16.5	2.42	16.07	2.59
21	Kering	France	27,898	2,849.8	0.5	0.61	365.16	1.90
22	Kroger	U.S.	23,516	2,402.1	31.4	2.95	15.60	4.37
23	Sysco	U.S.	21,310	2,176.9	20.1	1.70	21.47	4.10
24	Macy's	U.S.	21,193	2,164.9	24.2	4.03	14.26	3.39
25	Falabella	Chile	20,731	2,117.7	14.7	0.32	26.36	3.71
26	Ahold	Netherlands	18,882	1,928.8	15.0	1.33	14.47	2.09
27	Magnit	Russia	18,751	1,915.4	31.5	10.58	18.75	5.28
28	Whole Foods Market	U.S.	18,487	1,888.4	14.3	1.48	33.55	4.77
29	Loblaw	Canada	17,920	1,830.6	9.4	1.39	31.22	2.80
30	Gap	U.S.	17,560	1,793.7	43.0	2.86	13.72	5.73

Note: Ranking by market capitalization and exchange rates are as of April 30, 2014 (U.S.\$1=¥102.15)
Source: FactSet

Profile

Performance Overview

Global Retail Industry Data

Retail Environment in Japan

Group Business Strategy

Major Group Companies' Data

Corporate Data