

Sales Ranking

■ Sales Ranking by Retailers—Worldwide in FY2012

FY2012	FY2011	Company	Country	Sales		CAGR (%)	Net income	
				(U.S.\$ Million)	(¥ Billion)		(U.S.\$ Million)	(¥ Billion)
1	1	Wal-Mart Stores	U.S.	446,950	34,862.1	5.1	16,387	1,278.2
2	2	Carrefour	France	113,198	8,829.4	0.9	563	43.9
3	3	Tesco	U.K.	101,574	7,922.8	8.3	4,502	351.2
4	4	Metro	Germany	92,905	7,246.6	2.2	1,032	80.5
5	5	Kroger	U.S.	90,374	7,049.2	6.5	596	46.5
6	7	Costco Wholesale	U.S.	88,915	6,935.4	8.1	1,542	120.3
7	6	Schwarz	Germany	87,841	6,851.6	8.0	–	–
8	10	Aldi	Germany	73,375*1	5,723.3*1	5.5	–	–
9	9	Walgreen	U.S.	72,184	5,630.4	8.8	2,714	211.7
10	8	Home Depot	U.S.	70,395	5,490.8	(2.3)	3,883	302.9
11	11	Target	U.S.	68,466	5,340.3	3.4	2,929	228.5
12	15	Auchan	France	60,515	4,720.2	4.8	1,194	93.1
13	17	AEON	Japan	60,158	4,650.7	1.5	1,147	66.7
14	13	CVS Caremark	U.S.	59,599	4,648.7	8.2	3,457	269.6
15	16	Edeka	Germany	59,460	4,637.9	6.1	–	–
16	14	Seven & i Holdings	Japan	57,966*2 Group total sales*3 U.S.\$103,181 million	4,013.6*2 Group total sales*3 ¥8,048.1 billion	(3.7)	1,782	129.8
17	18	Woolworths	Australia	54,614	4,259.9	5.0	1,877	146.4
18	21	Wesfarmers	Australia	52,208	4,072.2	59.2	2,196	171.3
19	12	Rewe	Germany	51,331	4,003.8	6.5	371	28.9
20	19	Best Buy	U.S.	50,705	3,955.0	7.1	22	1.7
21	20	Lowe's	U.S.	50,208	3,916.2	1.4	1,839	143.4
22	26	Casino	France	47,107*1	3,674.3*1	8.9	1,033	80.6
23	28	Amazon.com	U.S.	46,491	3,626.3	34.8	631	49.2
24	23	E. Leclerc	France	45,407*1	3,541.7*1	5.7	–	–
25	24	Safeway	U.S.	42,758*1	3,335.1*1	1.7	518	40.4
26	25	Ahold	Netherlands	42,163	3,288.7	0.5	1,417	110.5
27	22	Sears Holdings	U.S.	41,567	3,242.2	(4.8)	(3,147)	(245.5)
28	27	ITM (Intermarché)	France	37,050*1	2,889.9*1	3.2	–	–
29	29	J. Sainsbury	U.K.	35,600	2,776.8	5.8	955	74.5
30	30	IKEA	Netherlands	34,314	2,676.5	7.4	4,134	322.5

Notes: 1. CAGR = Compound Annual Growth Rate over a five-year period.

2. CAGR is calculated on a local currency basis in each country.

3. Exchange rate: U.S.\$1=¥78, except for yen basis figures for Japanese companies which are based on public information.

*1 Estimate

*2 From FY2012, Seven & i Holdings changed 7-Eleven, Inc.'s accounting method for revenues from operations, related to franchise agreements, from "gross amount" to "net amount."

*3 Group's total sales include total store sales of Seven-Eleven Japan and 7-Eleven, Inc.

Source: STORES Magazine, January 2013

Market Capitalization Ranking

■ Ranking by Market Capitalization of Retailers—Worldwide

	Company	Country	Market capitalization		ROE (%)	EPS (U.S.\$)	PER (Times)	PBR (Times)
			(U.S.\$ Million)	(¥ Billion)				
1	Wal-Mart Stores	U.S.	255,686	24,906.3	23.0	5.17	15.0	3.3
2	Amazon.com	U.S.	115,545	11,255.3	(0.5)	(0.09)	(2,962.7)	14.1
3	Home Depot	U.S.	108,717	10,590.1	25.4	3.06	24.0	6.1
4	Industria de Diseno Textil	Spain	83,865	8,169.2	29.8	4.99	26.9	7.5
5	CVS Caremark	U.S.	72,239	7,036.8	10.2	3.12	18.6	1.9
6	eBay	U.S.	67,991	6,623.0	13.5	2.01	26.1	3.3
7	Wal-Mart de Mexico	Mexico	56,334	5,487.5	17.1	0.11	29.4	4.9
8	H&M Hennes & Mauritz	Sweden	51,742	5,040.2	38.4	1.78	19.9	7.6
9	Costco Wholesale	U.S.	47,316	4,609.0	14.0	3.92	27.7	3.8
10	Woolworths	Australia	46,975	4,575.8	23.0	1.52	24.9	5.5
11	Walgreen	U.S.	46,910	4,569.5	12.8	2.24	22.1	2.6
12	Tesco	U.K.	45,915	4,472.6	0.7	0.02	237.9	1.8
13	Wesfarmers	Australia	45,320	4,414.7	8.3	2.19	20.5	1.7
14	Target	U.S.	45,267	4,409.4	18.5	4.67	15.1	2.7
15	Lowe's	U.S.	42,646	4,154.2	12.9	1.76	21.8	3.1
16	Fast Retailing	Japan	38,875	3,786.8	20.4	6.93	52.8	9.4
17	TJX	U.S.	35,149	3,423.8	55.5	2.65	18.4	9.6
18	Seven & i Holdings	Japan	34,034	3,315.3	7.6	1.60	24.0	1.7
19	PPR	France	27,776	2,705.6	9.0	10.52	20.9	1.8
20	Falabella	Chile	27,569	2,685.5	13.2	0.33	35.0	4.5
21	McKesson	U.S.	24,644	2,400.6	20.0	6.02	17.6	3.6
22	Carrefour	France	21,038	2,049.3	17.5	2.29	12.9	2.1
23	Sysco	U.S.	20,428	1,989.9	23.9	1.91	18.2	4.4
24	Magnit	Russia	20,279	1,975.4	28.2	8.57	25.0	6.3
25	Kroger	U.S.	17,907	1,744.3	36.6	2.87	12.0	4.3
26	Gap	U.S.	17,677	1,721.9	40.2	2.44	15.6	6.1
27	Macy's	U.S.	17,460	1,700.7	22.3	3.41	13.1	2.9
28	SM Investments	Philippines	17,443	1,699.1	14.3	0.96	29.1	3.8
29	Dollar General	U.S.	17,044	1,660.3	19.7	2.91	17.9	3.4
30	Ahold	Netherlands	16,758	1,632.4	13.4	1.03	15.3	2.1

Note: Ranking by market capitalization and exchange rates are as of April 30, 2013 (U.S.\$1=¥97.41)
Source: FactSet

Profile

Performance Overview

Global Retail Industry Data

Retail Environment in Japan

Group Business Strategy

Major Group Companies Data

Corporate Data