

# Sales Ranking

## • Sales Ranking by Retailers-Worldwide in FY2010

Source: STORES Magazine, January 2012

FY2011	FY2010	Company	Country	Sales		CAGR (%)	Net income	
				(Million \$)	(Billion ¥)		(Million \$)	(Billion ¥)
1	1	Wal-Mart Stores	U.S.	418,952	33,097.2	6.0	16,993	1,342.4
2	2	Carrefour	France	119,642	9,451.7	3.9	754	59.6
3	4	Tesco	U.K.	92,171*1	7,281.5	9.3	4,131	326.3
4	3	Metro	Germany	88,931	7,025.5	3.8	1,243	98.2
5	6	Kroger	U.S.	82,189	6,492.9	6.3	1,133	89.5
6	5	Schwarz	Germany	79,119*1	6,250.4	9.8	–	–
7	7	Costco Wholesale	U.S.	76,255	6,024.1	8.0	1,323	104.5
8	9	Home Depot	U.S.	67,997	5,371.8	(2.5)	3,338	263.7
9	11	Walgreen	U.S.	67,420	5,326.2	9.8	2,091	165.2
10	8	Aldi	Germany	67,112*1	5,301.8	5.9	–	–
11	10	Target	U.S.	65,786	5,197.1	5.1	2,920	230.7
12	12	Rewe	Germany	61,134*1	4,829.6	5.4	–	–
13	13	CVS Caremark	U.S.	57,345	4,530.3	11.0	3,424	270.5
14	16	Seven & i Holdings	Japan	57,055	4,530.6	5.7	1,402	111.9
15	15	Auchan	France	55,212	4,361.7	4.7	985	77.8
16	14	Edeka	Germany	54,072	4,271.7	5.5	–	–
17	18	AEON	Japan	53,458	4,561.7	2.2	1,064	59.6
18	20	Woolworths	Australia	51,771	4,089.9	7.3	2,118	167.3
19	17	Best Buy	U.S.	50,272	3,971.5	10.3	1,366	107.9
20	19	Lowe's	U.S.	48,815	3,856.4	2.5	2,010	158.8
21	23	Wesfarmers	Australia	47,631	3,762.8	62.3	1,902	150.3
22	21	Sears Holdings	U.S.	43,326	3,422.8	(2.4)	150	11.9
23	22	E. Leclerc	France	41,165*1	3,252.0	3.2	–	–
24	24	Safeway	U.S.	40,229*1	3,178.1	1.3	591	46.7
25	25	Royal Ahold	Netherlands	39,213	3,097.8	(0.1)	1,133	89.5
26	26	Casino	France	37,875*1	2,992.1	5.0	987	78.0
27	27	ITM (Intermarche)	France	33,994*1	2,685.5	5.1	–	–
28	35	Amazon.com	U.S.	33,251	2,626.8	32.1	1,152	91.0
29	28	J. Sainsbury	U.K.	32,837	2,594.1	6.1	996	78.7
30	30	IKEA	Sweden	31,642	2,499.7	9.3	3,693	291.7

Notes: 1. CAGR=Compound Annual Growth Rate over a five-year period.

2. CAGR is calculated on a local currency basis in each country.

3. Exchange rate: U.S.\$1=¥79, except for yen basis figures for Japanese companies which are based on public information.

\*1 Estimate

# Market Capitalization Ranking

## • Ranking by Market Capitalization of Retailers-Worldwide

	Company	Country	Market capitalization		ROE (%)	EPS (\$)	PER (Times)	PBR (Times)	
			(Million \$)	(Billion ¥)					
1	Wal Mart Stores	U.S.	200,742	16,151.7	22.5	4.52	13.1	2.8	Profile
2	Amazon.com	U.S.	102,196	8,222.7	8.6	1.37	165.6	13.3	
3	Home Depot	U.S.	79,218	6,373.9	21.8	2.47	21.0	4.5	
4	CVS Caremark	U.S.	58,639	4,718.1	9.1	2.57	17.5	1.5	
5	Inditex	Spain	56,485	4,544.8	28.0	4.11	22.1	5.7	Performance Overview
6	Wal-Mart De Mexico	Mexico	51,870	4,173.5	17.7	0.10	30.4	5.1	
7	Hennes & Mauritz	Sweden	50,166	4,036.4	6.2	1.42	24.1	8.7	
8	Tesco	U.K.	41,594	3,346.7	16.4	0.57	9.1	1.4	Retailers in the World
9	Target	U.S.	38,946	3,133.6	18.7	4.28	13.6	2.5	
10	Costco Wholesale	U.S.	38,489	3,096.8	12.8	3.30	26.9	3.2	
11	Lowe's	U.S.	37,898	3,049.2	10.5	1.43	22.1	2.4	Domestic Retail Environment
12	Woolworths	Australia	33,084	2,661.9	28.0	1.82	14.8	4.1	
13	TJX	U.S.	32,027	2,576.9	47.4	1.93	22.0	9.9	
14	Wesfarmers	Australia	31,764	2,555.8	7.7	1.74	18.2	1.4	Group Business Strategy
15	Walgreen	U.S.	30,774	2,476.1	18.5	2.94	12.1	2.1	
16	<b>Seven &amp; i Holdings</b>	<b>Japan</b>	<b>26,695</b>	<b>2,147.8</b>	<b>7.5</b>	<b>1.83</b>	<b>16.5</b>	<b>1.2</b>	
17	Fast Retailing	Japan	23,638	1,901.9	18.1	6.64	33.6	5.8	Major Group Companies' Data
18	Falabella	Chile	23,484	1,889.5	16.6	0.36	27.2	4.2	
19	McKesson	U.S.	22,407	1,802.9	16.3	4.57	19.9	3.2	
20	PPR	France	21,249	1,709.7	9.3	10.35	16.3	1.5	Corporate Data
21	Macy's	U.S.	17,233	1,386.5	21.9	2.92	14.1	2.9	
22	Sysco	U.S.	16,988	1,366.8	27.0	1.96	14.8	3.6	
23	Bed Bath & Beyond	U.S.	16,640	1,338.8	25.2	4.06	17.5	4.3	
24	Dollar General	U.S.	16,170	1,301.0	17.5	2.22	21.5	3.5	
25	Whole Foods Market	U.S.	15,226	1,225.1	12.8	1.93	43.3	4.7	
26	Chow Tai Fook Jewellery	Hong Kong	15,079	1,213.2	36.4	0.05	33.1	10.4	
27	Limited Brands	U.S.	14,947	1,202.6	105.4	2.70	18.9	110.8	
28	Cardinal Health	U.S.	14,626	1,176.8	17.2	2.72	15.6	2.5	
29	Cencosud	Chile	14,313	1,151.6	10.4	0.26	24.3	2.4	
30	Ross Stores	U.S.	14,095	1,134.1	46.5	2.86	21.8	9.5	

Note: Ranking by market capitalization and exchange rates are as of April 27, 2012 (U.S.\$1=¥80.46)  
Source: Thomson Reuters