

# Segment Information (Fiscal 2018)

## Core Operating Companies

### Domestic Convenience Store Operations

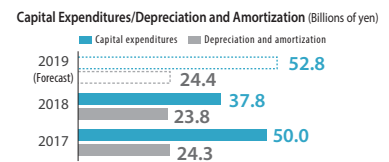
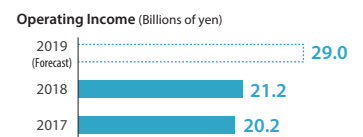
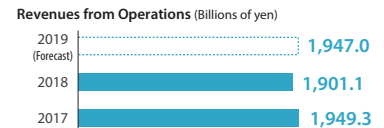
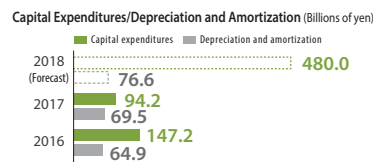
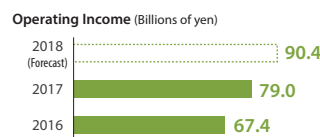
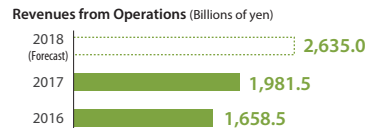
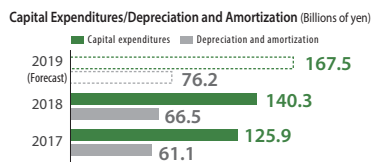
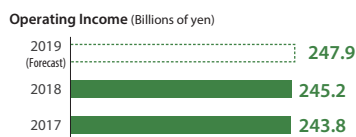
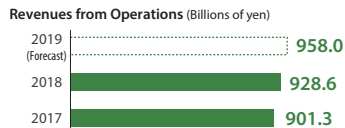
- SEVEN-ELEVEN JAPAN CO., LTD.
  - SEVEN-ELEVEN HAWAII, INC.
  - SEVEN-ELEVEN (CHINA) INVESTMENT CO., LTD.
  - SEVEN-ELEVEN (BEIJING) CO., LTD.
  - SEVEN-ELEVEN (CHENGDU) CO., LTD.
  - SEVEN-ELEVEN (TIANJIN) CO., LTD.
- (10 consolidated subsidiaries, 5 affiliates; 15 companies, in total)

### Overseas Convenience Store Operations

- 7-Eleven, Inc.
- SEJ Asset Management & Investment Company (72 consolidated subsidiaries, 2 affiliates; 74 companies, in total)

### Superstore Operations

- Ito-Yokado Co., Ltd.
  - York-Benimaru Co., Ltd.
  - York Mart Co., Ltd.
  - Ito-Yokado (China) Investment Co., Ltd.
  - Hua Tang Yokado Commercial Co., Ltd.
  - Chengdu Ito-Yokado Co., Ltd.
- (21 consolidated subsidiaries, 5 affiliates; 26 companies, in total)



Kazuki Furuya  
President and Representative Director  
SEVEN-ELEVEN JAPAN CO., LTD.



Joseph Michael DePinto  
President and Representative Director  
7-Eleven, Inc.



Tomihiro Saegusa  
President and Representative Director  
Ito-Yokado Co., Ltd.

Yukio Mafune  
President and Representative Director  
York-Benimaru Co., Ltd.

## Review of Operations

As of February 28, 2018, Seven-Eleven Japan had 20,260 domestic stores and continues to fulfill its infrastructure function of operating “close-by, convenient” stores, which are essential to maintaining people’s lifestyles. SEJ is working to create stores that will be treasured by customers in local communities, by measures such as developing high-quality products, introducing new store layouts that respond to changing customer needs prompted by changes in society and working to improve operating efficiency at stores to improve customer service.

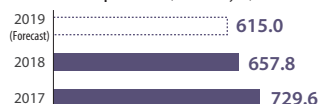
As of December 31, 2017, 7-Eleven, Inc. in North America had 8,670 stores and is focusing efforts on developing and selling fast foods and 7-Select private-brand products. It has promoted opening new stores based on an M&A strategy and a market concentration strategy, by measures such as acquiring some U.S.-based Sunoco LP stores in January 2018, and closed some existing and acquired stores where profitability was low, as a way to increase profits.

As of February 28, 2018, the domestic superstore Ito-Yokado had 164 stores and is implementing structural reforms, including closing unprofitable stores, in addition to reviewing the configuration of the sales areas through the tenant mix and remodeling stores into shopping centers. York-Benimaru, which operates 220 supermarkets mainly in the southern Tohoku area, is collaborating with its subsidiary Life Foods, making efforts to thoroughly distinguish its fresh food and delicatessen products, and strengthening a product lineup that supports the needs of local communities.

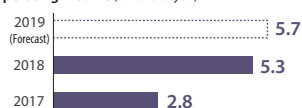
## Department Store Operations

- Sogo & Seibu Co., Ltd.  
(5 consolidated subsidiaries, 3 affiliates;  
8 companies, in total)

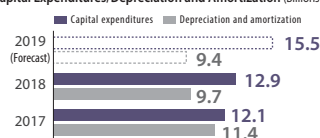
### Revenues from Operations (Billions of yen)



### Operating Income (Billions of yen)



### Capital Expenditures/Depreciation and Amortization (Billions of yen)



Takuji Hayashi  
President and Representative Director  
Sogo & Seibu Co., Ltd.

As of February 28, 2018, Sogo & Seibu operated 15 stores. While investment capacity is limited by decreased profits from the shrinking department store market and sluggish demand for apparel, investment of management resources has been selectively allocated to four stores in the Tokyo metropolitan area including the flagship store SEIBU Ikebukuro. Structural reforms are being implemented, directed toward creating appealing stores that emphasize the growth categories of food, cosmetics and luxury items.

## Financial Services

- Seven Bank, Ltd.
- Seven Financial Service Co., Ltd.
- Seven Card Service Co., Ltd.
- Seven CS Card Service Co., Ltd.  
(9 consolidated subsidiaries)

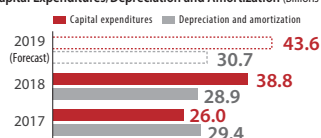
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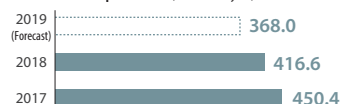
Yasuaki Funatake  
President and Representative Director  
Seven Bank, Ltd.

Seven Bank operates a domestic network of more than 24,000 ATMs, which are accessible 24 hours a day, 365 days a year. It has worked extensively to develop its cash receipt service and international money transfer service via ATMs, creating "new kinds of convenience" with approximately 600 domestic partner financial institutions, etc. Seven Bank also provides back office support based on commissions and overseas ATM services through its subsidiaries.

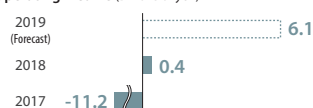
## Specialty Store Operations

- Akachan Honpo Co., Ltd.
- Seven & i Food Systems Co., Ltd.
- THE LOFT CO., LTD.
- Nissen Holdings Co., Ltd.  
(19 consolidated subsidiaries, 5 affiliates;  
24 companies, in total)

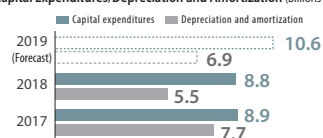
### Revenues from Operations (Billions of yen)



### Operating Income (Billions of yen)



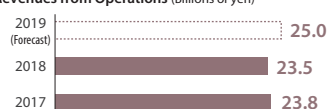
### Capital Expenditures/Depreciation and Amortization (Billions of yen)



## Others

- Seven & i Create Link Co., Ltd.
- Seven & i Asset Management Co., Ltd.
- Seven & i Net Media Co., Ltd.
- SEVEN & i Publishing Co., Ltd.
- Seven Culture Network Co., Ltd.
- Yatsugatake Kogen Lodge Co., Ltd.
- K.K. Terre Verte ● I ing Co., Ltd. ● PIA Corporation  
(8 consolidated subsidiaries, 4 affiliates;  
12 companies, in total)

### Revenues from Operations (Billions of yen)



### Operating Income (Billions of yen)



### Capital Expenditures/Depreciation and Amortization (Billions of yen)

