

At a Glance

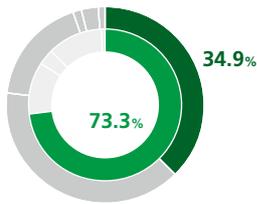
FISCAL 2012 KEY POINTS

- Capital expenditures increased ¥58.6 billion in convenience store operations and ¥7.1 billion in financial services. On the other hand, capital expenditures declined ¥13.8 billion in superstore operations, ¥11.7 billion in department store operations, and ¥124.3 billion in other operations. As a result, capital expenditures for the fiscal year were down 24.6%, to ¥255.4 billion. Depreciation and amortization was up 5.7%, to ¥139.9 billion.

Convenience Store Operations

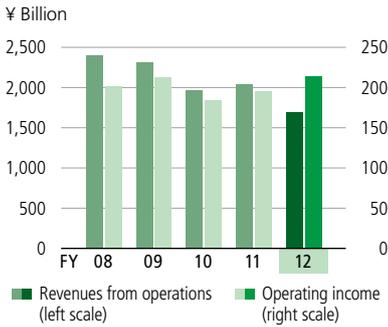
Contribution to Results

For the fiscal year ended February 29, 2012



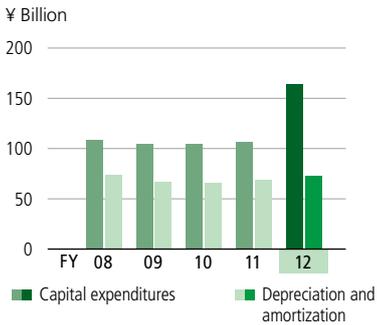
■ Revenues from operations ■ Operating income

Revenues from Operations Operating Income



■ Revenues from operations (left scale) ■ Operating income (right scale)

Capital Expenditures Depreciation and Amortization



■ Capital expenditures ■ Depreciation and amortization

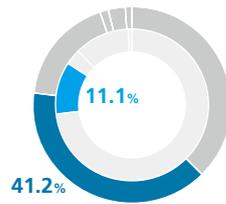
Fiscal 2012 Achievements

- Seven-Eleven Japan (SEJ) became the first retail company in Japan to surpass ¥3 trillion in total store sales.
- SEJ opened 1,201 new stores, a record high.
- 7-Eleven, Inc. opened 643 new stores, a record high.
- SEVEN-ELEVEN (CHENGDU) began to open stores.

Superstore Operations

Contribution to Results

For the fiscal year ended February 29, 2012



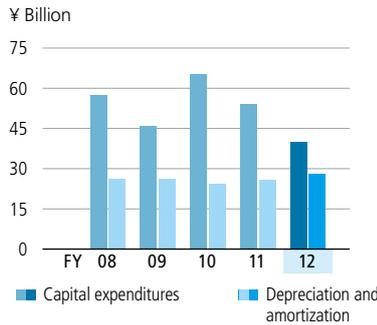
■ Revenues from operations ■ Operating income

Revenues from Operations Operating Income



■ Revenues from operations (left scale) ■ Operating income (right scale)

Capital Expenditures Depreciation and Amortization



■ Capital expenditures ■ Depreciation and amortization

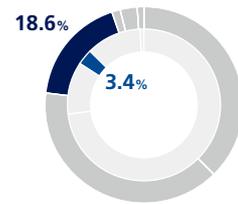
Fiscal 2012 Achievements

- Ito-Yokado opened two *Ario* shopping centers.
- Ito-Yokado began sales of a new line of private-brand apparel products, *good day*.
- Chengdu Ito-Yokado opened its fifth store.

Department Store Operations

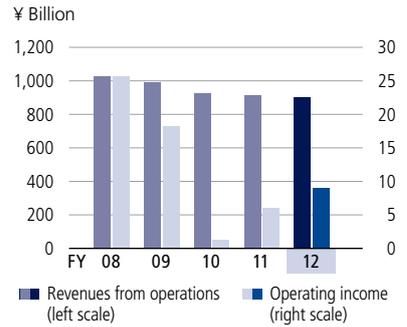
Contribution to Results

For the fiscal year ended February 29, 2012



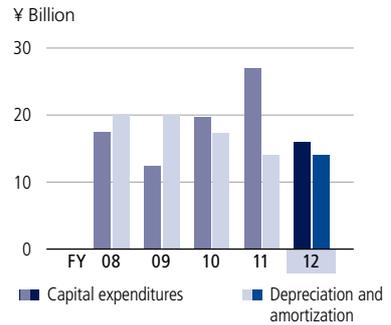
■ Revenues from operations ■ Operating income

Revenues from Operations Operating Income



■ Revenues from operations (left scale) ■ Operating income (right scale)

Capital Expenditures Depreciation and Amortization



■ Capital expenditures ■ Depreciation and amortization

Fiscal 2012 Achievements

- Sogo & Seibu began to open small-scale department stores located in Ito-Yokado stores.
- Sogo Hachioji was closed.

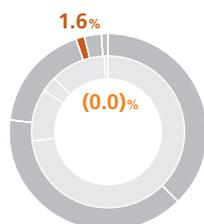
FISCAL 2012 KEY POINTS

- The increase in capital expenditures in convenience store operations was principally the result of the aggressive opening of new stores in Japan and North America and of increased investment in existing stores due to the introduction of LED lighting and other fixtures.
- The substantial decrease in capital expenditures in other operations was attributable to the acquisition, in the previous fiscal year, of the land, the buildings, and the rights of leasehold of SEIBU Ikebukuro (¥123.0 billion) by Seven & i Asset Management Co., Ltd.

Food Services

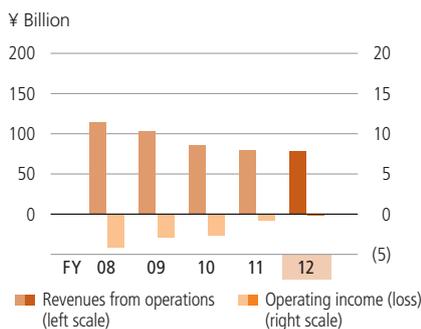
Contribution to Results

For the fiscal year ended February 29, 2012



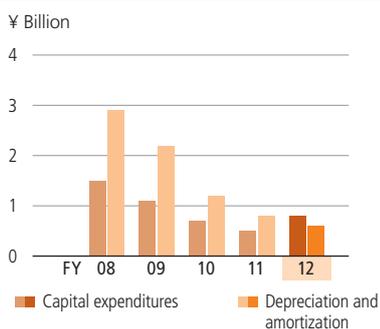
■ Revenues from operations ■ Operating income (loss)

Revenues from Operations Operating Income (Loss)



■ Revenues from operations (left scale) ■ Operating income (loss) (right scale)

Capital Expenditures Depreciation and Amortization



■ Capital expenditures ■ Depreciation and amortization

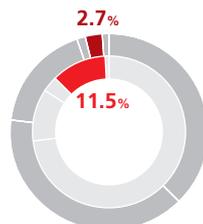
Fiscal 2012 Achievement

- Seven & i Food Systems achieved a profit at the operating level for the first time since it was established.

Financial Services

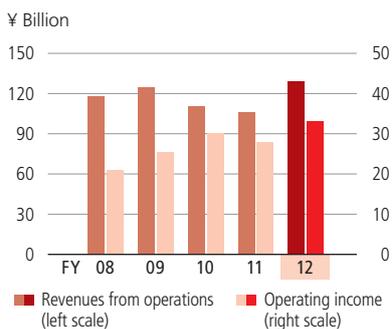
Contribution to Results

For the fiscal year ended February 29, 2012



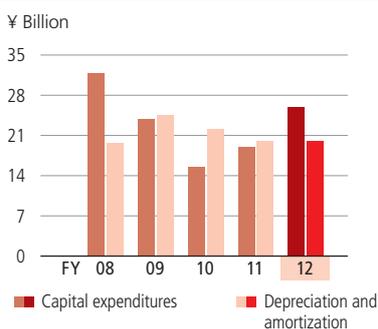
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Revenues from Operations Operating Income



■ Revenues from operations (left scale) ■ Operating income (right scale)

Capital Expenditures Depreciation and Amortization



■ Capital expenditures ■ Depreciation and amortization

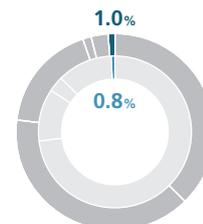
Fiscal 2012 Achievements

- Seven CS Card Service Co., Ltd. became a subsidiary.
- The *Point Acceptance Service*, for credit cards issued by the Group, and the *nanaco Point Club* were introduced.

Others

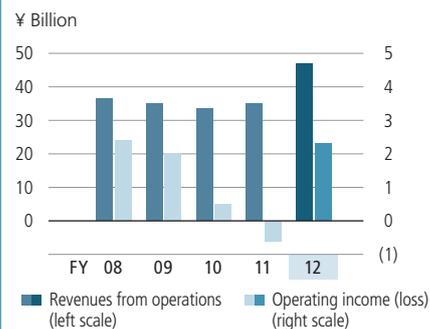
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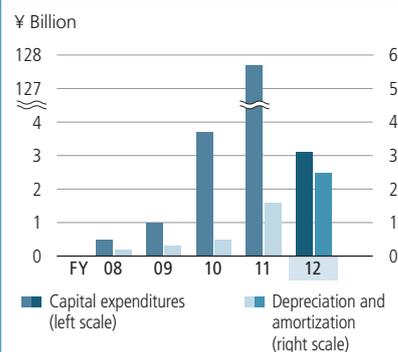
■ Revenues from operations ■ Operating income

Revenues from Operations Operating Income (Loss)



■ Revenues from operations (left scale) ■ Operating income (loss) (right scale)

Capital Expenditures Depreciation and Amortization



■ Capital expenditures (left scale) ■ Depreciation and amortization (right scale)

Fiscal 2012 Achievement

- *SevenSpot*, a free wireless communications service that can be used in Group stores, was launched.