# PROCESS OF DETERMINING THE CONTENT OF THIS REPORT

We studied and selected the content of this Report by referring to the expert opinions of professional external advisors.





- Harmony between the economy, environment, and society
- Respect for individual autonomy and human nature
- Diversity
- Work-life balance
- Corporate scandals and mislabeling scams
- Product and facility accidents
- Unfair trade
- Quality and safety of products and food items
- Universal designs of products, facilities, etc.
- Food self-sufficiency Resource depletion

- Recycling of resources and energy
- Global warming Maintenance of ecosystems and biodiversity
- Pollution of air, water, soil Diminishing sense of and ground water
- Forced labor and child labor
- Localization of overseas offices
- Job creation
- Fairness of employment
- Equal pay for equal work
- Overwork
- Occupational safety and health

- Social security systems
- Personnel development and training
- Elderly employment
- community
- Maintaining and respecting local culture
- Development of local economy
- Information disclosure
- Information security
- Protection of personal information \* Random order

To create a report that would respond to the concerns of our diverse stakeholders, we asked three people (see page 15) who had provided us with third-party comments regarding the CSR Report 2008 to join us as professional external advisors when we were determining the content of this CSR Report 2009. With the help of their expert opinions, we studied and selected the content according to the following three steps.

# Step 1

First of all, we studied recent public expectations and issues faced by society by referring to the GRI Guidelines Version 3.0, a draft of ISO26000, Environmental Reporting Guidelines of the Ministry of the Environment, SRI research items, and so on. From among the issues that need to be tackled and resolved by the government, businesses and individuals, either separately or in cooperation, we selected those that are attributed to businesses and those for which businesses can contribute to the solutions, based on the advice of the professional external advisors. The issues we selected are listed above.



### Step 2

Based on the issues selected in Step 1, we identified those that are deemed as particularly important for the Seven & i Holdings Group. In this process, we prioritized the issues from the viewpoint of which issues our Group should tackle and what measures will allow us to contribute to the resolution of the social issues through our regular operations, etc., in light of the features of the operations of Seven & i Holdings and the operating companies.

We then reflected the expert opinions of the professional external advisors in the selected issues, and identified and classified those deemed as important for the Group as listed above.

### Examples of the expert opinions of the professional external advisors and our responses

resources

Opinion

Because Japan is highly dependent on imported food, consumers are concerned as to whether there is any fraud or heavy environmental impact in the process of procuring or producing food items.

#### Our response

We renewed our awareness of the necessity of CSR procurement to be made in cooperation with our business partners.

## Opinion

In addition to energy conservation, the use of renewable energy such as green electricity is also important as a measure for reducing CO<sub>2</sub> emissions. Our response

We selected the introduction of renewable energy as a separate key issue from energy efficiency improvement.

PROCESS OF DETERMINING THE CONTENT OF THIS REPORT



### Step 3

We determined the structure of this Report (as shown above) based on these organizations and classifications. In selecting the measures for the respective issues to be included in this Report, we focused on those that are of great public concern and importance (materiality).

### Examples of the expert opinions of the professional external advisors and our responses

The Report will be understandable if the safety of products is linked with their traceability and environmental awareness in the supply chain. Our response

We summarized CSR in the supply chain, an important issue for the retailing business, as the special feature

#### Opinion

It would be good to carry out a self-assessment regarding your achievements and issues by providing a list that clarifies the measures taken by each company in tackling the respective issues.

#### Our response

In terms of "Reducing the Envieonmental Impact," "Offering Safe, Reliable Products and Services," "Coexistence with Local Communities" and "Building Motivating Workplaces," we provide lists in the initial pages of the respective chapters showing the principal measures taken by the major operating companies.

#### Opinion

The responsibilities of the holding company and operating companies should be clearly segregated.

#### Our response

We created a chapter entitled "Strengthening Corporate Governance and CSR Management" to report on the measures taken by Seven & i Holdings Co., Ltd. in controlling the overall Group.

Key Expert Opinions of the Professional External Advisors regarding the Report as a Whole and Our CSR Measures

# Opinions of Ms. Kikuko Tatsumi

Board Member, Chair of the Environmental Committee Nippon Association of Consumer Specialists

> "In addition to details of the measures you have taken, the Report should include evaluations of the measures by your customers."

"To consumers, "Reliability" means a sense of security not only in terms of their own health, but also in the knowledge that the products they purchase have been produced and procured in fair and legitimate ways, and therefore they are neither directly nor indirectly involved in any wrongdoing. I believe that the Fair Trade products will serve as a measure for addressing this issue."

> "Measures that are commonly taken by the companies should be reported together. This would make the Report more understandable."



# Opinions of Ms. Mariko Kawaguchi

General Manager of the Management Strategy Research Department, Daiwa Institute of Research Ltd.

"Things you have not yet implemented also need to be clarified as assignments."

"In addition to providing examples of each company's activities, you should also report on your policies and the strategies of the entire Group, such as a plan for increasing your efforts."

"With regard to "Coexistence with Local Communities," you should consider reporting on the measures taken by Seven Bank, which is not a distributor or retailer."

# Opinions of Mr. Yoshiki Midorikawa

Co-chair, the Valdez Society Director, Green Consumer Research Group

"The foundations of CSR are that a business does not cause social problems and provides solutions to social issues. I rate the idea of identifying your own issues based on existing social issues highly. However, you have not covered social issues sufficiently, and improvement is required in this respect."

"The overall Report does not show your medium- to long-term visions sufficiently. It is desired that you provide a comprehensive CSR table showing the targets for the fiscal year, results, self-assessments and future objectives."



# Our response to these opinions

We made some improvements to the Report in response to the above opinions.

- •We sought opinions and requests from stakeholders and included them in the Report as examples of external evaluations of our measures (see page 67).
- To ensure that we provide an understanding of the overall picture and features of our operations, we added pages showing the outlines of our major operating companies (see pages 8 to 11).

We also renewed our awareness of the shortcomings of the Report as issues we need to overcome in the future, such as the lack of clear medium- to long-term objectives for the entire Group and the lack of specific processes for achieving the objectives. We will ensure that the advanced measures taken by some of the operating companies are shared across the entire Group and developed further. With regard to issues we have yet to work on, we will study specific measures to intensify the CSR activities of the Seven & i Holdings Group as a whole.