

Brief Summary FY2022

(Year Ended February 28, 2023)

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Fiscal years are indicated by the year in which that fiscal year begins, starting from the first quarter of the fiscal year ended February 28, 2023.

Appendix

"Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc.

Note: "Accounting Standard for Revenue Recognition", etc. have been applied from the fiscal year ended February 28, 2023. Revenues from operations and net sales based on the previous accounting standard restated as "Gross revenues from operations [reference]" and "Gross sales [reference]."

Transfer of Subsidiary Shares of Sogo & Seibu Co., Ltd. ("Sogo & Seibu") and Resulting Change of Subsidiaries

Note: Figures do not include the effect of the sale of shares of Sogo & Seibu Co., Ltd., announced on November 11, 2022.

Fiscal periods of consolidated subsidiaries

| | Q1 | Q2 | Q3 | Fiscal year |
|---|-------|-----------|-----------|-------------|
| Consolidated subsidiaries except for below | May | August | November | February |
| Overseas subsidiaries | March | June | September | December |
| Seven Bank, Ltd. and its domestic consolidated subsidiaries | June | September | December | March |

Note: For consolidated subsidiaries ending fiscal year on December, financial statements for the fiscal year ended December have been adopted.

For consolidated subsidiary ending fiscal year on March, financial statements which were applied correspondingly to regular financial statements on February have been adopted.

The information disclosed by the Company may contain forward-looking statements. These statements are based on management's judgment in accordance with materials available to the Company at the time of disclosure, with future projections based on certain assumptions. The forward-looking statements therefore incorporate various risks, estimates, uncertaintiesand as such, actual results and performance may differ from the future outlook included in disclosed information due to various factors, such as changes in business operations and the financial situation going forward.

Operating segment will be changed from the fiscal year ending February 29, 2024. Figures of new segment for the results of the fiscal year ended February 28, 2023 and forecasts of the fiscal year ending February 29, 2024 can be referred on pages 6-7.

| Results | | | | | | | (Millio | ons of yen) |
|---|------------------------------|------------|-------------------------|-------------|---------------------------|-------------|------------------------------|-------------|
| | Fiscal Year I Feb. 28, 20 | | Fiscal Year Feb. 28, | | Fiscal Year Feb. 28, 2 | | Fiscal Year Feb. 29, 2024 (F | Ending |
| | reo. 28, 20 | YOY(%) | 160. 28, | YOY(%) | reo. 26, . | YOY(%) | 160. 29, 2024 (1 | YOY(%) |
| Group's total sales | 11,044,874 | 92.1 | 14,243,270 | 129.0 | 17,842,688 | 125.3 | 17,418,000 | 97.6 |
| Gross revenues from operations [reference] | | | | | 12,496,004 | 142.8 | | |
| Domestic convenience store operations | | | | | 921,318 | 105.5 | | |
| Overseas convenience store operations | | | | | 8,846,163 | 170.3 | | |
| Superstore operations | | | | | 1,775,885 | 98.1 | / | |
| Department and specialty store operations | | | | | 780,438 | 109.6 | | |
| Financial services | | | | | 206,935 | 106.4 | | |
| Others | | | | | 25,458 | 125.2 | | |
| Eliminations / Corporate | | | | | (60,194) | - | | |
| Revenues from operations | 5,766,718 | 86.8 | 8,749,752 | 151.7 | 11,811,303 | 135.0 | 11,154,000 | 94.4 |
| Domestic convenience store operations | 858,776 | 95.6 | 873,239 | 101.7 | 890,293 | 102.0 | | |
| Overseas convenience store operations | 2,253,355 | 80.1 | 5,194,327 | 230.5 | 8,846,163 | 170.3 | | |
| Superstore operations | 1,810,884 | 97.9 | 1,810,728 | 100.0 | 1,449,165 | 80.0 | | |
| Department and specialty store operations | 684,660 | 75.1 | 712,282 | 104.0 | 463,739 | 65.1 | | |
| Financial services | 198,927 | 91.5 | 194,399 | 97.7 | 194,295 | 99.9 | | |
| Others | 17,323 | 87.9 | 20,340 | 117.4 | 26,044 | 128.0 | | |
| Eliminations / Corporate | (57,209) | - | (55,567) | - | (58,398) | - | | |
| Operating income (loss) | 366,329 | 86.3 | 387,653 | 105.8 | 506,521 | 130.7 | 513,000 | 101.3 |
| Domestic convenience store operations | 233,700 | 91.6 | 223,396 | 95.6 | 232,033 | 103.9 | | |
| Overseas convenience store operations | 98,664 | 95.5 | 159,866 | 162.0 | 289,703 | 181.2 | | |
| Superstore operations | 29,681 | 139.3 | 18,791 | 63.3 | 12,107 | 64.4 | | |
| Department and specialty store operations | (17,444) | - | (8,153) | - | 3,434 | - | | |
| Financial services | 48,077 | 89.7 | 37,549 | 78.1 | 37,140 | 98.9 | | |
| Others | (570) | - | (115) | - | (466) | - | | |
| Eliminations / Corporate | (25,779) | - | (43,681) | - | (67,432) | - | | |
| Ordinary income | 357,364 | 85.5 | 358,571 | 100.3 | 475,887 | 132.7 | 480,000 | 100.9 |
| Special gains | 10,433 | 122.0 | 22,011 | 211.0 | 13,510 | 61.4 | | |
| Special losses | 109,022 | 136.3 | 68,728 | 63.0 | 86,636 | 126.1 | | |
| Income before income taxes | 258,776 | 74.7 | 311,854 | 120.5 | 402,761 | 129.2 | | |
| Net income attributable to owners of parent | 179,262 | 82.2 | 210,774 | 117.6 | 280,976 | 133.3 | 285,000 | 101.4 |
| ROA (%) | 2.8 | | 2.7 | | 2.9 | | | |
| Number of shares outstanding | | | | | | | | |
| Average | 8 | 82,927,577 | | 883,065,915 | | 883,189,201 | | |
| End of period | 8 | 82,966,279 | | 883,116,298 | | 883,224,712 | | |

| Medium-Term Management Plan 2021-2025 principal consolidated financial KPIs | | | | | | | | llions of yen) |
|---|------------|---------------|------------|---------------|------------|---------------|---------------|----------------|
| | Fiscal Yea | | Fiscal Yea | | Fiscal Yea | | Fiscal Yea | |
| | Feb. 28, | 2021 | Feb. 28, | 2022 | Feb. 28, | 2023 | Feb. 29, 2024 | (forecasts) |
| | | YOY(%)/change | | YOY(%)/change | | YOY(%)/change | | YOY(%)/change |
| EBITDA | 626,874 | 93.0 | 751,491 | 119.9 | 995,319 | 132.4 | 1,010,000 | 101.5 |
| Operating cash flow (excl. financial services) | 456,708 | 95.7 | 630,807 | 138.1 | 832,804 | 132.0 | - | - |
| Free cash flow level (excl. financial services) | 132,069 | 79.5 | 279,597 | 211.7 | 474,055 | 169.5 | - | - |
| ROE (%) | 6.8 | | 7.5 | | 8.7 | | 8.2 | |
| ROIC (excl. financial services) (%) | 4.7 | | 4.8 | | 5.2 | | 5.2 | |
| Debt/EBITDA ratio (times) | 2.8 | | 3.9 | | 3.0 | | 2.6 | |
| Net income per share (EPS) (yen) | 203.03 | 82.2 | 238.68 | 117.6 | 318.14 | 133.3 | 322.68 | 101.4 |
| EPS before amortization of goodwill (yen) | 231.39 | 84.6 | 319.40 | 138.0 | 445.74 | 139.6 | 450.06 | 101.0 |

| Exchange rates | | | | | (yen) |
|-------------------|----------|-------------------|-------------------|-------------------|---------------------------|
| | | Fiscal Year Ended | Fiscal Year Ended | Fiscal Year Ended | Fiscal Year Ending |
| | | Feb. 28, 2021 | Feb. 28, 2022 | Feb. 28, 2023 | Feb. 29, 2024 (Forecasts) |
| Income statements | U.S.\$1= | 106.76 | 109.90 | 131.62 | 131.00 |
| | 1yuan= | 15.48 | 17.04 | 19.50 | 19.00 |
| Balance sheets | U.S.\$1= | 103.50 | 115.02 | 132.70 | - |
| | 1yuan= | 15.88 | 18.06 | 19.01 | - |

Notes: 1. Group's total sales include the sales of Seven-Eleven Japan, Seven-Eleven Okinawa and 7-Eleven, Inc. franchisees.

- 2. In accordance with our Medium-Term Management Plan announced on July 1, 2021, we reclassified our operating segments, effective from the second quarter for the fiscal year ended February 28. 2022. This is reflected in the year-on-year comparisons for the fiscal year ended February 28, 2021 and the fiscal year ended February 28, 2022.
- 3. "Eliminations / Corporate" in operating income mainly reflects the Company's operating expenses relating to the Group strategy
- $4.\ EBITDA: Operating\ income + Depreciation\ and\ amortization + Amortization\ of\ goodwill*$ *Amortization of goodwill: Only figure included in SG&A expenses
- $5.\,ROA; \,Net\,income\,attributable\,to\,owners\,of\,parent\,/\,Average\,of\,total\,assets\,at\,the\,beginning\,and\,the\,end\,of\,each\,fiscal\,year\,allowers\,of\,parent\,/\,Average\,of\,total\,assets\,at\,the\,beginning\,and\,the\,end\,of\,each\,fiscal\,year\,allowers\,of\,parent\,/\,Average\,of\,total\,assets\,at\,the\,beginning\,and\,the\,end\,of\,each\,fiscal\,year\,allowers\,of\,parent\,/\,Average\,of\,total\,assets\,at\,the\,beginning\,and\,the\,end\,of\,each\,fiscal\,year\,allowers\,of\,parent\,/\,Average\,of\,total\,assets\,at\,the\,beginning\,and\,the\,end\,of\,each\,fiscal\,year\,allowers\,of\,parent\,/\,Average\,of\,total\,assets\,at\,the\,beginning\,and\,the\,end\,of\,each\,fiscal\,year\,allowers\,of\,parent\,/\,Average\,of\,total\,assets\,at\,the\,beginning\,and\,the\,end\,of\,each\,fiscal\,year\,allowers\,of\,parent\,/\,Average\,of\,total\,assets\,at\,the\,beginning\,and\,the\,end\,of\,each\,fiscal\,year\,allowers\,of\,parent\,/\,Average\,of\,total\,assets\,at\,the\,beginning\,and\,the\,end\,of\,each\,fiscal\,year\,allowers\,of\,parent\,/\,Average\,of\,total\,assets\,at\,the\,beginning\,and\,the\,end\,of\,each\,fiscal\,year\,allowers\,of\,parent\,/\,Average\,of\,each\,fiscal\,year\,allowers\,of\,each\,fiscal\,year\,allowe$
- 6. ROE: Net income attributable to owners of parent / Average of owners' equity*
- *Owners' equity: Net assets Subscription rights to shares Non-controlling interests at the beginning
- 7. EPS: Net income attributable to owners of parent / Weighted average shares outstanding during the period
- $8.\ EPS\ before\ amortization\ of\ goodwill;\ (Net\ income\ attributable\ to\ owners\ of\ parent\ +\ Amortization\ of\ goodwill)\ /\ Weighted\ average\ shares\ outstanding\ during\ the\ period.$
- 9. Number of shares outstanding at each fiscal year-end and of weighted average shares over each fiscal period do not include treasury stock. Seven & i Holdings introduced the BIP Trust and ESOP Trust and its shares held by these Trusts are included in the number of treasury stock.
- 10. Operating cash flow represents management accounting figures based on NOPAT (excl. financial services).
- 11. Free cash flow is based on management accounting figures (excl. financial services) and is calculated by excluding M&A as a strategic investment from investment cash flow.
- 12. ROIC: {Net income + Interest expense x (1 Effective tax rate)} / {Owner's equity + Interest-bearing debt (both the averages of the figures at the beginning and the end of each fiscal year)} 1 -

Major Factors for the Change

(Millions of yen) (Billions of yen) al Year Ended Feb. 28, 2023 Major Factors for the Change Change Group's total sales*1 17,842,688 +3,599,418 Total store sales at Seven-Eleven Japan: +195.9 Total store sales at 7-Eleven, Inc.: +3,978.4 [Effect of exchange rate: +1,751.4] Gross revenues from operations 12,496,004 +3,746,252 Domestic CVS: +48.0, Overseas CVS: +3,651.8, Superstore: (34.8) [reference] Department and specialty store: +68.1, Financial services: +12.5 [Effect of exchange rate: +1,465.6] 11,811,303 +3,061,550 Domestic CVS: +17.0, Overseas CVS: +3,651.8, Superstore: (361.5) Revenues from operations Department and specialty store: (248.5), Financial services: (0.10) [Effect of exchange rate: +1,465.6] Operating income (loss) 506,521 +118,868 [Effect of exchange rate: +47.5] 232,033 +8,637 Seven-Eleven Japan: +9.7 Domestic convenience store operations Revenues: +7.2, Gross profit margin: +6.7, SG&A expenses: (4.2) Others: (1.1) 289,703 +129,836 7-Eleven, Inc.: +171.7[of which, effect of exchange rate: +65.4] Overseas convenience store operations Revenues: +303.9, Gross profit margin*2: +243.0, SG&A expenses: (375.2) Others: (0.46) Amortization of goodwill: (41.4) [of which, effect of exchange rate: (17.9)] Superstore operations 12,107 (6,683)Ito-Yokado: (1.2) Revenues: (82.6), Gross profit margin: +80.0, SG&A expenses: +1.3 York-Benimaru: +3.3 Revenues: +3.3, Gross profit margin: +21.2, SG&A expenses: (21.3) Others: (8.7) 3,434 +11,588 Sogo & Seibu: +5.9 Department and specialty store operations Revenues: +7.3, Gross profit margin: +0.09, SG&A expenses: (1.4) Seven & i Food Systems: +3.3 Nissen Holdings [Consolidated]: +0.09 Others: +2.0 Financial services 37,140 (409)Others (466)(350)Eliminations / Corporate*3 (67,432)(23,750)Ordinary income +117,316 475,887 Increase in operating income, decrease in non-operating income and expenses Income before income taxes 402,761 +90,906 Increase in ordinary income, decrease in special gains and losses Net income attributable to 280,976 +70,202 owners of parent

^{*1.} Group's total sales include the sales of Seven-Eleven Japan, Seven-Eleven Okinawa and 7-Eleven, Inc. franchisees.

^{*2.} A decrease in gross profit on merchandise was outweighed by growth in gross profit on fuel, leading to a year-on-year increase in the overall gross profit margin factor.

^{*3.} Eliminations / Corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

Segment Information

Operating segment information

(Millions of yen)

| No. No. | | Fiscal Year Feb. 28, 2 | | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Year Ended Feb. 28, 2023 | |
|---|---|---------------------------|-------|-----------|------------------------------------|------------|------------------------------------|----------------|
| Domestic convenience store operations 1,227,004 1,182,228 96.4 1,204,038 101.8 11.4 | | | | | | | YOY(%) | Composition(%) |
| Decessas convenience store operations 2,309,842 - 4,126,657 178.7 5,764,895 139.7 54.6 | Assets (end of period) | 6,946,832 | 115.8 | 8,739,279 | 125.8 | 10,550,956 | 120.7 | 100.0 |
| Superstore operations 964,187 - 972,803 100,9 983,632 101,1 9.3 | Domestic convenience store operations | 1,227,004 | - | 1,182,328 | 96.4 | 1,204,038 | 101.8 | 11.4 |
| Department and specially store operations 566,491 - | Overseas convenience store operations | 2,309,842 | - | 4,126,637 | 178.7 | 5,764,895 | 139.7 | 54.6 |
| Financial services | Superstore operations | 964,187 | - | 972,803 | 100.9 | 983,632 | 101.1 | 9.3 |
| Others 34,701 - 36,070 103,9 39,473 109,4 0.4 Eliminations / Corporate 55,996 - 177,506 317,0 126,685 71,4 1.2 Capital expenditures 377,299 104,5 439,630 116,5 431,961 98,3 100,0 Domestic convenience store operations 128,131 125,7 99,801 77,9 95,913 96,1 22,2 Superatore operations 48,411 102,3 62,139 128,4 45,643 879 12.7 Oppartment and specialty store operations 26,160 116,8 15,990 57,7 19,292 127,8 45,643 879 12.7 Oberas Convenience store operations 972 47,1 2,323 29,90 460 20,2 0,1 Eliminations / Corporate 11,771 -44,516 - 38,788 871 9,0 Depreciation and amortization 235,594 104,0 292,561 124,2 370,007 128,6 100,0 <tr< td=""><td>Department and specialty store operations</td><td>566,491</td><td>-</td><td>531,990</td><td>93.9</td><td>526,288</td><td>98.9</td><td>5.0</td></tr<> | Department and specialty store operations | 566,491 | - | 531,990 | 93.9 | 526,288 | 98.9 | 5.0 |
| Eliminations / Corporate | Financial services | 1,788,607 | - | 1,711,943 | 95.7 | 1,905,942 | 111.3 | 18.1 |
| Capital expenditures 377,299 104.5 439,650 116.5 431,961 98.3 100.0 | Others | 34,701 | - | 36,070 | 103.9 | 39,473 | 109.4 | 0.4 |
| Domestic convenience store operations | Eliminations / Corporate | 55,996 | - | 177,506 | 317.0 | 126,685 | 71.4 | 1.2 |
| Decreases convenience store operations | Capital expenditures | 377,299 | 104.5 | 439,630 | 116.5 | 431,961 | 98.3 | 100.0 |
| Superstore operations | Domestic convenience store operations | 128,131 | 125.7 | 99,801 | 77.9 | 95,913 | 96.1 | 22.2 |
| Department and specialty store operations 26,160 116.8 15,090 57.7 19,292 127.8 4.5 | Overseas convenience store operations | 146,067 | 106.6 | 178,435 | 122.2 | 188,641 | 105.7 | 43.7 |
| Financial services | - | 48,411 | 102.3 | 62,139 | 128.4 | 54,643 | 87.9 | 12.7 |
| Financial services | Department and specialty store operations | 26,160 | 116.8 | 15,090 | 57.7 | 19,292 | 127.8 | 4.5 |
| Eliminations / Corporate | 1 - | 39,328 | 108.9 | 37,323 | 94.9 | 34,223 | 91.7 | 7.9 |
| Depreciation and amortization 235,504 104.0 292,561 124.2 376,097 128.6 100.0 | Others | 972 | 47.1 | | • | 469 | 20.2 | 0.1 |
| Domestic convenience store operations 78,430 104.6 80,781 103.0 85,553 105.9 22.7 | Eliminations / Corporate | (11,771) | - | 44,516 | - | 38,778 | 87.1 | 9.0 |
| Overseas convenience store operations 82,725 105.1 127,193 153.8 192,968 151.7 51.3 Superstore operations 26,929 103.3 28,600 106.2 35,389 123.7 9.4 Department and specialty store operations 14,598 101.8 14,460 99.1 14,034 97.1 3.7 Financial services 28,766 99.1 31,738 110.5 32,227 101.4 8.6 Others 1,016 94.6 877 86.3 950 108.4 0.3 Eliminations / Corporate 3,038 135.7 8,865 291.8 14,973 168.9 4.0 Amortization of goodwill 25,040 106.2 71,276 284.6 112,700 158.1 100.0 Domestic convenience store operations 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 <t< td=""><td>Depreciation and amortization</td><td>235,504</td><td>104.0</td><td>292,561</td><td>124.2</td><td>376,097</td><td>128.6</td><td>100.0</td></t<> | Depreciation and amortization | 235,504 | 104.0 | 292,561 | 124.2 | 376,097 | 128.6 | 100.0 |
| Overseas convenience store operations 82,725 105.1 127,193 153.8 192,968 151.7 51.3 Superstore operations 26,929 103.3 28,600 106.2 35,389 123.7 9.4 Department and specialty store operations 14,598 101.8 14,460 99.1 14,034 97.1 3.7 Financial services 28,766 99.1 31,738 110.5 32,227 101.4 8.6 Others 1,016 94.6 877 86.3 950 108.4 0.3 Eliminations / Corporate 3,038 135.7 8,865 291.8 14,973 168.9 4.0 Amortization of goodwill 25,040 106.2 71,276 284.6 112,700 158.1 100.0 Domestic convenience store operations 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 <t< td=""><td>Domestic convenience store operations</td><td>78,430</td><td>104.6</td><td>80,781</td><td>103.0</td><td>85,553</td><td>105.9</td><td>22.7</td></t<> | Domestic convenience store operations | 78,430 | 104.6 | 80,781 | 103.0 | 85,553 | 105.9 | 22.7 |
| Superstore operations 26,929 103.3 28,600 106.2 35,389 123.7 9.4 | | 82,725 | | 127,193 | | 192,968 | 151.7 | 51.3 |
| Department and specialty store operations 14,598 101.8 14,460 99.1 14,034 97.1 3.7 | _ | | 103.3 | | • | | 123.7 | 9.4 |
| Financial services | | 14,598 | 101.8 | 14,460 | 99.1 | 14,034 | 97.1 | 3.7 |
| Others 1,016 Eliminations / Corporate 3,038 135.7 8,865 291.8 14,973 168.9 4.0 Amortization of goodwill 25,040 106.2 71,276 284.6 112,700 158.1 100.0 Domestic convenience store operations 21,119 107.5 67,355 318.9 108,756 161.5 96.5 Superstore operations oversience store operations 3,098 100.0 3,098 100.0 3,098 100.0 3,098 100.0 2.7 Department and specialty store operations of this principle is principle in the principle in the principle is principle in the principle in the principle in the principle is principle in the principle in t | | 28,766 | 99.1 | | | 32,227 | 101.4 | 8.6 |
| Amortization of goodwill 25,040 106.2 71,276 284.6 112,700 158.1 100.0 Domestic convenience store operations | Others | 1,016 | 94.6 | | : | | 108.4 | 0.3 |
| Amortization of goodwill 25,040 106.2 71,276 284.6 112,700 158.1 100.0 Domestic convenience store operations | Eliminations / Corporate | 3,038 | 135.7 | 8,865 | 291.8 | 14,973 | 168.9 | 4.0 |
| Domestic convenience store operations | | 25,040 | 106.2 | 71,276 | 284.6 | 112,700 | 158.1 | 100.0 |
| Overseas convenience store operations 21,119 107.5 67,355 318.9 108,756 161.5 96.5 Superstore operations 3,098 100.0 3,098 100.0 3,098 100.0 2.7 Department and specialty store operations 462 100.0 462 100.0 462 100.0 3.81 106.3 0.3 Others - | | - | - | _ | - | - | - | - |
| Superstore operations 3,098 100.0 3,098 100.0 3,098 100.0 2.7 | _ | 21,119 | 107.5 | 67,355 | 318.9 | 108,756 | 161.5 | 96.5 |
| Department and specialty store operations | - | 3,098 | 100.0 | 3,098 | 100.0 | 3,098 | 100.0 | 2.7 |
| Financial services 359 100.0 359 100.0 381 106.3 0.3 | 1 | 462 | 100.0 | 462 | 100.0 | 462 | 100.0 | 0.4 |
| Corporate | | 359 | 100.0 | 359 | 100.0 | 381 | 106.3 | 0.3 |
| EBITDA | Others | - | - | - | - | - | - | - |
| Domestic convenience store operations 312,131 94.5 304,178 97.5 317,587 104.4 30.3 | Corporate | - | - | - | - | - | - | - |
| Overseas convenience store operations 202,509 100.4 354,415 175.0 591,428 166.9 56.4 Superstore operations 59,710 118.3 50,490 84.6 50,596 100.2 4.8 Department and specialty store operations (2,383) - 6,769 - 17,931 264.9 1.7 Financial services 77,202 93.0 69,692 90.3 69,749 100.1 6.7 Others 445 - 761 170.9 484 63.6 0.0 Eliminations / Corporate (22,741) - (34,815) - (52,458) - - Impairment loss 35,484 100.0 27,775 78.3 48,950 176.2 100.0 Domestic convenience store operations 8,859 75.1 9,944 112.2 8,918 89.7 18.2 Overseas convenience store operations 5,911 165.8 2,359 39.9 9,816 416.0 20.1 Superstore operations | EBITDA | 626,874 | 93.0 | 751,491 | 119.9 | 995,319 | 132.4 | 100.0 |
| Superstore operations 59,710 118.3 50,490 84.6 50,596 100.2 4.8 Department and specialty store operations (2,383) - 6,769 - 17,931 264.9 1.7 Financial services 77,202 93.0 69,692 90.3 69,749 100.1 6.7 Others 445 - 761 170.9 484 63.6 0.0 Eliminations / Corporate (22,741) - (34,815) - (52,458) - - Impairment loss 35,484 100.0 27,775 78.3 48,950 176.2 100.0 Domestic convenience store operations 8,859 75.1 9,944 112.2 8,918 89.7 18.2 Overseas convenience store operations 5,911 165.8 2,359 39.9 9,816 416.0 20.1 Superstore operations 11,589 114.7 6,359 54.9 15,589 245.2 31.8 Department and specialty store operations | Domestic convenience store operations | 312,131 | 94.5 | 304,178 | 97.5 | 317,587 | 104.4 | 30.3 |
| Department and specialty store operations (2,383) - (6,769) - 17,931 264.9 1.7 | _ | 202,509 | 100.4 | 354,415 | 175.0 | 591,428 | 166.9 | 56.4 |
| Financial services 77,202 93.0 69,692 90.3 69,749 100.1 6.7 Others 445 - 761 170.9 484 63.6 0.0 Eliminations / Corporate (22,741) - (34,815) - (52,458) - - Impairment loss 35,484 100.0 27,775 78.3 48,950 176.2 100.0 Domestic convenience store operations 8,859 75.1 9,944 112.2 8,918 89.7 18.2 Overseas convenience store operations 5,911 165.8 2,359 39.9 9,816 416.0 20.1 Superstore operations 11,589 114.7 6,359 54.9 15,589 245.2 31.8 Department and specialty store operations 7,585 143.0 7,882 103.9 13,331 169.1 27.2 Financial services 1 0.0 761 - 78 10.3 0.2 Others 1,529 - | Superstore operations | 59,710 | 118.3 | 50,490 | 84.6 | 50,596 | 100.2 | 4.8 |
| Financial services 77,202 93.0 69,692 90.3 69,749 100.1 6.7 Others 445 - 761 170.9 484 63.6 0.0 Eliminations / Corporate (22,741) - (34,815) - (52,458) - - Impairment loss 35,484 100.0 27,775 78.3 48,950 176.2 100.0 Domestic convenience store operations 8,859 75.1 9,944 112.2 8,918 89.7 18.2 Overseas convenience store operations 5,911 165.8 2,359 39.9 9,816 416.0 20.1 Superstore operations 11,589 114.7 6,359 54.9 15,589 245.2 31.8 Department and specialty store operations 7,585 143.0 7,882 103.9 13,331 169.1 27.2 Financial services 1 0.0 761 - 78 10.3 0.2 Others 1,529 - | Department and specialty store operations | (2,383) | - | 6,769 | - | 17,931 | 264.9 | 1.7 |
| Others 445 - 761 170.9 484 63.6 0.0 Eliminations / Corporate (22,741) - (34,815) - (52,458) - - Impairment loss 35,484 100.0 27,775 78.3 48,950 176.2 100.0 Domestic convenience store operations 8,859 75.1 9,944 112.2 8,918 89.7 18.2 Overseas convenience store operations 5,911 165.8 2,359 39.9 9,816 416.0 20.1 Superstore operations 11,589 114.7 6,359 54.9 15,589 245.2 31.8 Department and specialty store operations 7,585 143.0 7,882 103.9 13,331 169.1 27.2 Financial services 1 0.0 761 - 78 10.3 0.2 Others 1,529 - 67 4.4 92 136.6 0.2 | Financial services | | | | : | | | 6.7 |
| Eliminations / Corporate (22,741) - (34,815) - (52,458) | Others | 445 | - | | 170.9 | 484 | 63.6 | 0.0 |
| Impairment loss 35,484 100.0 27,775 78.3 48,950 176.2 100.0 Domestic convenience store operations 8,859 75.1 9,944 112.2 8,918 89.7 18.2 Overseas convenience store operations 5,911 165.8 2,359 39.9 9,816 416.0 20.1 Superstore operations 11,589 114.7 6,359 54.9 15,589 245.2 31.8 Department and specialty store operations 7,585 143.0 7,882 103.9 13,331 169.1 27.2 Financial services 1 0.0 761 - 78 10.3 0.2 Others 1,529 - 67 4.4 92 136.6 0.2 | Eliminations / Corporate | (22,741) | - | (34,815) | : | (52,458) | - | - |
| Overseas convenience store operations 5,911 165.8 2,359 39.9 9,816 416.0 20.1 Superstore operations 11,589 114.7 6,359 54.9 15,589 245.2 31.8 Department and specialty store operations 7,585 143.0 7,882 103.9 13,331 169.1 27.2 Financial services 1 0.0 761 - 78 10.3 0.2 Others 1,529 - 67 4.4 92 136.6 0.2 | - | 35,484 | 100.0 | 27,775 | 78.3 | 48,950 | 176.2 | 100.0 |
| Overseas convenience store operations 5,911 165.8 2,359 39.9 9,816 416.0 20.1 Superstore operations 11,589 114.7 6,359 54.9 15,589 245.2 31.8 Department and specialty store operations 7,585 143.0 7,882 103.9 13,331 169.1 27.2 Financial services 1 0.0 761 - 78 10.3 0.2 Others 1,529 - 67 4.4 92 136.6 0.2 | Domestic convenience store operations | 8,859 | 75.1 | 9,944 | 112.2 | 8,918 | 89.7 | 18.2 |
| Superstore operations 11,589 114.7 6,359 54.9 15,589 245.2 31.8 Department and specialty store operations 7,585 143.0 7,882 103.9 13,331 169.1 27.2 Financial services 1 0.0 761 - 78 10.3 0.2 Others 1,529 - 67 4.4 92 136.6 0.2 | _ | | 165.8 | 2,359 | • | | 416.0 | 20.1 |
| Department and specialty store operations 7,585 143.0 7,882 103.9 13,331 169.1 27.2 Financial services 1 0.0 761 - 78 10.3 0.2 Others 1,529 - 67 4.4 92 136.6 0.2 | _ | | 114.7 | | 54.9 | | 245.2 | 31.8 |
| Financial services 1 0.0 761 - 78 10.3 0.2 Others 1,529 - 67 4.4 92 136.6 0.2 | | 7,585 | 143.0 | 7,882 | 103.9 | | 169.1 | 27.2 |
| Others 1,529 - 67 4.4 92 136.6 0.2 | · - | | | | | | | |
| | Others | 1,529 | - | 67 | 4.4 | 92 | | |
| | Eliminations / Corporate | | 49.7 | | - | | | |

Notes: 1. Capital expenditures include long-term leasehold deposits, advances for store construction, and investments related to store openings for each fiscal year and beyond, and do not include the increase of future amortization of assets under the Accounting Standard for Asset Retirement Obligations.

Figures for actual results do not include goodwill and others related to the acquisition of stores, etc.

"Eliminations / Corporate" in capital expenditures mainly reflects capital expenditures relating to the Group strategy.

- 2. Depreciation and amortization respectively include 2,596 million yen and 970 million yen recorded as "Loss related to novel coronavirus (COVID-19)" in the consolidated income statements for the fiscal year ended February 28, 2021 and February 28, 2022.
 - "Eliminations / Corporate" in depreciation and amortization mainly reflects the Company's depreciation and amortization relating to the Group strategy.
- 3. Amortization of goodwill include only the amount recorded on SG&A expenses.
- 4. EBITDA: Operating income + Depreciation and amortization + Amortization of goodwill
- 5. Impairment losses respectively include 3,879 million yen for the fiscal year ended February 28, 2021; 1,365 million yen for the fiscal year ended February 28, 2022; 5,530 million yen for the fiscal year ended February 28, 2023.

Geographic area segment information (Millions of yen)

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28,_2022 | | Fiscal Year Ended Feb. 28, 2023 | | d |
|--------------------------|------------------------------------|--------|------------------------------------|--------|------------------------------------|--------|----------------|
| | | YOY(%) | | YOY(%) | | YOY(%) | Composition(%) |
| Assets (end of period) | 6,946,832 | 115.8 | 8,739,279 | 125.8 | 10,550,956 | 120.7 | - |
| Japan | 4,594,255 | 101.3 | 4,547,790 | 99.0 | 4,688,504 | 103.1 | 44.4 |
| North America | 2,302,841 | 162.3 | 4,110,757 | 178.5 | 5,753,041 | 140.0 | 54.5 |
| Others | 50,551 | 107.7 | 81,507 | 161.2 | 110,512 | 135.6 | 1.0 |
| Eliminations | (815) | - | (776) | | (1,101) | - | - |
| Revenues from operations | 5,766,718 | 86.8 | 8,749,752 | 151.7 | 11,811,303 | 135.0 | - |
| Japan | 3,435,146 | 91.7 | 3,468,840 | 101.0 | 2,930,711 | 84.5 | 24.8 |
| North America | 2,232,234 | 80.2 | 5,170,053 | 231.6 | 8,824,900 | 170.7 | 74.7 |
| Others | 100,707 | 85.3 | 112,500 | 111.7 | 71,990 | 64.0 | 0.6 |
| Eliminations | (1,371) | - | (1,642) | - | (16,299) | - | - |
| Operating income | 366,329 | 86.3 | 387,653 | 105.8 | 506,521 | 130.7 | - |
| Japan | 266,096 | 82.8 | 227,174 | 85.4 | 235,110 | 103.5 | 45.1 |
| North America | 99,582 | 97.8 | 159,507 | 160.2 | 287,265 | 180.1 | 55.1 |
| Others | 805 | 67.2 | 1,029 | 127.7 | (1,355) | - | - |
| Eliminations | (154) | - | (58) | | (14,499) | - | - |

Note: "Others" consists of the results in the China, etc.

Interest-Bearing Debt & Ratings

Interest-bearing debt (end of period) (Millions of yen)

| | Fiscal Yea | | Fiscal Year Ended | | Fiscal Year Ended | |
|------------------------------------|---------------|---------------|-------------------|---------------|-------------------|---------------|
| | Feb. 28, | Feb. 28, 2021 | | Feb. 28, 2022 | | 2023 |
| | YOY(%)/change | | | YOY(%)/change | | YOY(%)/change |
| Short-term loans | 619,953 | 478.9 | 140,146 | 22.6 | 143,568 | 102.4 |
| Current portion of long-term loans | 146,747 | 165.9 | 121,280 | 82.6 | 145,605 | 120.1 |
| Current portion of bonds | 66,917 | 83.6 | 60,000 | 89.7 | 355,823 | 593.0 |
| Subtotal | 833,618 | 279.8 | 321,427 | 38.6 | 644,997 | 200.7 |
| Long-term loans | 362,592 | 89.9 | 994,399 | 274.2 | 936,070 | 94.1 |
| Bonds | 565,000 | 200.4 | 1,582,906 | 280.2 | 1,394,728 | 88.1 |
| Subtotal | 927,592 | 135.4 | 2,577,306 | 277.8 | 2,330,799 | 90.4 |
| Total | 1,761,210 | 179.2 | 2,898,733 | 164.6 | 2,975,797 | 102.7 |
| Ratio to total assets (%) | 25.4 | +9.0 | 33.2 | +7.8 | 28.2 | (5.0) |
| Ratio to owners' equity (%) | 66.0 | +28.2 | 97.2 | +31.2 | 85.6 | (11.6) |

Interest-bearing debt by operating segment (end of period) (Millions of yen)

| interest searing dest sy operation | Fiscal Year | | Fiscal Year | r Ended | Fiscal Year Ended | | |
|---|-------------|--------|-------------|---------|-------------------|--------|--|
| | Feb. 28, | | Feb. 28, | | Feb. 28, 2023 | | |
| | 100.20, | YOY(%) | 100.20, | YOY(%) | | YOY(%) | |
| Domestic convenience store operations | - | - | - | - | - | - | |
| Overseas convenience store operations | 281,974 | 128.7 | 1,500,345 | 532.1 | 1,703,683 | 113.6 | |
| Superstore operations | - | - | - | - | - | - | |
| Department and specialty store operations | 187,191 | 104.7 | 169,806 | 90.7 | 152,299 | 89.7 | |
| Others | - | - | - | - | - | - | |
| Corporate | 1,008,917 | 425.9 | 940,974 | 93.3 | 839,974 | 89.3 | |
| Subtotal | 1,478,083 | 232.9 | 2,611,126 | 176.7 | 2,695,957 | 103.2 | |
| Financial services | 283,127 | 81.3 | 287,607 | 101.6 | 279,839 | 97.3 | |
| Total | 1,761,210 | 179.2 | 2,898,733 | 164.6 | 2,975,797 | 102.7 | |

Bond information (As of Feb. 28, 2023)

| Don't initial initial | | | | (|
|---|-----------------|---------------|--------|-----------------|
| | Amount | Date of issue | Coupon | Redemption date |
| Issued by Seven & i Holdings | | | | |
| 9th unsecured domestic straight bonds | 20 billion yen | Apr. 26, 2013 | 0.671% | Mar. 20, 2023 |
| 12th unsecured domestic straight bonds | 30 billion yen | Jun. 17, 2015 | 0.781% | Jun. 20, 2025 |
| 13th unsecured domestic straight bonds | 130 billion yen | Dec. 14, 2020 | 0.060% | Dec. 20, 2023 |
| 14th unsecured domestic straight bonds | 180 billion yen | Dec. 14, 2020 | 0.190% | Dec. 19, 2025 |
| 15th unsecured domestic straight bonds | 40 billion yen | Dec. 14, 2020 | 0.280% | Dec. 20, 2027 |
| Issued by 7-Eleven, Inc. | | | | |
| USD-denominated senior unsecured notes due 2024 | \$2.25 billion | Feb. 10, 2021 | 0.800% | Feb. 10, 2024 |
| USD-denominated senior unsecured notes due 2026 | \$1.25 billion | Feb. 10, 2021 | 0.950% | Feb. 10, 2026 |
| USD-denominated senior unsecured notes due 2028 | \$1.0 billion | Feb. 10, 2021 | 1.300% | Feb. 10, 2028 |
| USD-denominated senior unsecured notes due 2031 | \$1.7 billion | Feb. 10, 2021 | 1.800% | Feb. 10, 2031 |
| USD-denominated senior unsecured notes due 2041 | \$0.75 billion | Feb. 10, 2021 | 2.500% | Feb. 10, 2041 |
| USD-denominated senior unsecured notes due 2051 | \$1.25 billion | Feb. 10, 2021 | 2.800% | Feb. 10, 2051 |
| Issued by Seven Bank | | | | |
| 10th unsecured domestic straight bonds | 20 billion yen | Mar. 07, 2013 | 0.803% | Mar. 20, 2023 |
| 11th unsecured domestic straight bonds | 15 billion yen | Dec. 17, 2014 | 0.536% | Dec. 20, 2024 |
| 12th unsecured domestic straight bonds | 30 billion yen | Oct. 20, 2017 | 0.390% | Sep. 17, 2027 |
| 13th unsecured domestic straight bonds | 20 billion yen | Jan. 25, 2019 | 0.160% | Dec. 20, 2023 |
| 14th unsecured domestic straight bonds | 20 billion yen | Jan. 25, 2019 | 0.385% | Dec. 20, 2028 |

| Ratings | | | | | (As of March 31, 2023) |
|--------------------|-------------|-----|---------|-----|------------------------|
| | | S&P | Moody's | R&I | JCR |
| Seven & i Holdings | Long-term | A | A2 | AA- | AA |
| Seven-Eleven Japan | Long-term | A | - | - | AA |
| | Short-term* | A-1 | P-1 | - | - |
| 7-Eleven, Inc. | Long-term | A | Baa2 | - | - |
| Seven Bank | Long-term | A | - | AA- | - |
| | Short-term | A-1 | _ | _ | - |

 $^{*\} From\ January\ 2006, Seven-Eleven\ Japan's\ short-term\ rating\ is\ its\ rating\ as\ the\ guarantor\ of\ 7-Eleven,\ Inc.'s\ commercial\ paper\ program.$

Results (New Segment)

(Millions of yen)

| | Fiscal Year E Feb. 28, 20 | | Fiscal Year Feb. 28, 2 | | Fiscal Year Ending Feb. 29, 2024 (Forecasts) | |
|---|------------------------------|-------------|---------------------------|-------------|--|--------|
| | | YOY(%) | , | YOY(%) | | YOY(%) |
| Group's total sales | 14,243,270 | 129.0 | 17,842,688 | 125.3 | 17,418,000 | 97.6 |
| Revenues from operations | 8,749,752 | 151.7 | 11,811,303 | 135.0 | 11,154,000 | 94.4 |
| Domestic convenience store operations | 873,239 | - | 890,293 | 102.0 | 922,000 | 103.6 |
| Overseas convenience store operations | 5,194,327 | - | 8,846,163 | 170.3 | 8,182,000 | 92.5 |
| Superstore operations | 1,810,728 | - | 1,449,165 | 80.0 | 1,484,000 | 102.4 |
| Financial services | 194,399 | - | 194,295 | 99.9 | 208,000 | 107.1 |
| Others | 731,430 | - | 488,304 | 66.8 | 424,000 | 86.8 |
| Eliminations / Corporate | (54,374) | - | (56,920) | - | (66,000) | - |
| Operating income (loss) | 387,653 | 105.8 | 506,521 | 130.7 | 513,000 | 101.3 |
| Domestic convenience store operations | 223,396 | - | 232,033 | 103.9 | 244,000 | 105.2 |
| Overseas convenience store operations | 159,866 | - | 289,703 | 181.2 | 296,500 | 102.3 |
| Superstore operations | 19,024 | - | 12,395 | 65.2 | 14,500 | 117.0 |
| Financial services | 37,549 | - | 37,140 | 98.9 | 33,500 | 90.2 |
| Others | (8,647) | - | 2,593 | - | 100 | 3.9 |
| Eliminations / Corporate | (43,536) | - | (67,344) | - | (75,600) | - |
| Ordinary income | 358,571 | 100.3 | 475,887 | 132.7 | 480,000 | 100.9 |
| Special gains | 22,011 | 211.0 | 13,510 | 61.4 | | |
| Special losses | 68,728 | 63.0 | 86,636 | 126.1 | | |
| Income before income taxes | 311,854 | 120.5 | 402,761 | 129.2 | | |
| Net income attributable to owners of parent | 210,774 | 117.6 | 280,976 | 133.3 | 285,000 | 101.4 |
| ROA (%) | 2.7 | | 2.9 | | | |
| Number of shares outstanding | | | | | | |
| Average | - | 883,065,915 | | 883,189,201 | | |
| End of period | | 883,116,298 | | 883,224,712 | | |

EBITDA

| | Fiscal Year | Fiscal Year Ended | | Ended | Fiscal Year | Ending |
|---------------------------------------|-------------|-------------------|------------|--------|-----------------|------------|
| | Feb. 28, 2 | 2022 | Feb. 28, 2 | 2023 | Feb. 29, 2024 (| Forecasts) |
| | | YOY(%) | | YOY(%) | | YOY(%) |
| Total | 751,491 | 119.9 | 995,319 | 132.4 | 1,010,000 | 101.5 |
| Domestic convenience store operations | 304,178 | - | 317,587 | 104.4 | 334,400 | 105.3 |
| Overseas convenience store operations | 354,415 | - | 591,428 | 166.9 | 601,900 | 101.8 |
| Superstore operations | 50,723 | - | 50,883 | 100.3 | 55,200 | 108.5 |
| Financial services | 69,692 | - | 69,749 | 100.1 | 68,400 | 98.1 |
| Others | 7,152 | - | 18,041 | 252.2 | 6,100 | 33.8 |
| Eliminations / Corporate | (34,670) | - | (52,371) | - | (56,000) | - |

Notes: 1. Group's total sales include the sales of Seven-Eleven Japan, Seven-Eleven Okinawa and 7-Eleven, Inc. franchisees.

^{2. &}quot;Eliminations / Corporate" in operating income mainly reflects the Company's operating expenses relating to the Group strategy.

3. EBITDA: Operating income + Depreciation and amortization + Amortization of goodwill*

*Amortization of goodwill: Only figure included in SG&A expenses

4. ROA: Net income attributable to owners of parent / Average of total assets at the beginning and the end of each fiscal year

5. Number of shares outstanding at each fiscal year-end and of weighted average shares over each fiscal period do not include treasury stock.

Seven & i Holdings introduced the BIP Trust and ESOP Trust and its shares held by these Trusts are included in the number of treasury stock.

Segment Information (New Segment)

Operating segment information

| 0 | | | | |
|----|-----|-------|-------|---|
| (M | ΙıΙ | lions | of ve | n |

| per acing segment into matton | Fiscal Year Ended | | Fisc | al Year Ended | Fiscal Year Ending | | |
|---------------------------------------|-------------------|--------|---------|---------------|--------------------|---------|------------|
| | Feb. 28, 2 | 2022 | Fe | Feb. 28, 2023 | | | Forecasts) |
| | | YOY(%) | | YOY(%) | Composition(%) | | YOY(%) |
| Capital expenditures | 439,630 | 116.5 | 431,961 | 98.3 | 100.0 | 453,100 | 104.9 |
| Domestic convenience store operations | 99,801 | - | 95,913 | 96.1 | 22.2 | 123,200 | 128.4 |
| Overseas convenience store operations | 178,435 | - | 188,641 | 105.7 | 43.7 | 166,600 | 88.3 |
| Superstore operations | 60,458 | - | 49,542 | 81.9 | 11.5 | 51,300 | 103.5 |
| Financial services | 37,323 | - | 34,223 | 91.7 | 7.9 | 46,300 | 135.3 |
| Others | 19,094 | - | 24,862 | 130.2 | 5.8 | 26,400 | 106.2 |
| Eliminations / Corporate | 44,516 | - | 38,778 | 87.1 | 9.0 | 39,300 | 101.3 |
| Depreciation and amortization | 292,561 | 124.2 | 376,097 | 128.6 | 100.0 | 384,500 | 102.2 |
| Domestic convenience store operations | 80,781 | - | 85,553 | 105.9 | 22.7 | 90,400 | 105.7 |
| Overseas convenience store operations | 127,193 | - | 192,968 | 151.7 | 51.3 | 196,900 | 102.0 |
| Superstore operations | 28,600 | - | 35,388 | 123.7 | 9.4 | 37,600 | 106.2 |
| Financial services | 31,783 | - | 32,227 | 101.4 | 8.6 | 34,500 | 107.1 |
| Others | 15,337 | - | 14,985 | 97.7 | 4.0 | 5,500 | 36.7 |
| Eliminations / Corporate | 8,865 | - | 14,973 | 168.9 | 4.0 | 19,600 | 130.9 |
| Amortization of goodwill | 71,276 | 284.6 | 112,700 | 158.1 | 100.0 | 112,500 | 99.8 |
| Domestic convenience store operations | - | - | - | - | - | | / |
| Overseas convenience store operations | 67,355 | - | 108,756 | 161.5 | 96.5 | | |
| Superstore operations | 3,098 | - | 3,098 | 100.0 | 2.7 | | |
| Financial services | 359 | - | 381 | 106.3 | 0.3 | | |
| Others | 462 | - | 462 | 100.0 | 0.4 | | |
| Eliminations / Corporate | - | - | - | - | - | , | / |
| Impairment loss | 27,775 | 78.3 | 48,950 | 176.2 | 100.0 | | |
| Domestic convenience store operations | 9,944 | - | 8,918 | 89.7 | 18.2 | | |
| Overseas convenience store operations | 2,359 | - | 9,816 | 416.0 | 20.1 | | |
| Superstore operations | 6,359 | - | 15,589 | 245.2 | 31.8 | | |
| Financial services | 761 | - | 78 | 10.3 | 0.2 | | |
| Others | 7,949 | - | 13,423 | 168.9 | 27.4 | | |
| Eliminations / Corporate | 400 | - | 1,124 | 280.8 | 2.3 | | |

Notes: 1. Capital expenditures include long-term leasehold deposits, advances for store construction, and investments related to store openings for each fiscal year and beyond, and do not include the increase of future amortization of assets under the Accounting Standard for Asset Retirement Obligations.

Figures for actual results do not include goodwill and others related to the acquisition of stores, etc.

Interest-Bearing Debt & Ratings (New Segment)

Interest-bearing debt by operating segment (end of period) (Millions of yen)

| | Fiscal Year | Ended | Fiscal Year Ended | | | |
|---------------------------------------|---------------|--------|-------------------|--------|--|--|
| | Feb. 28, 2022 | | Feb. 28, 2 | 2023 | | |
| | | YOY(%) | | YOY(%) | | |
| Domestic convenience store operations | - | - | - | - | | |
| Overseas convenience store operations | 1,500,345 | - | 1,703,683 | 113.6 | | |
| Superstore operations | - | - | - | - | | |
| Others | 169,806 | - | 152,299 | 89.7 | | |
| Corporate | 940,974 | _ | 839,974 | 89.3 | | |
| Subtotal | 2,611,126 | - | 2,695,957 | 103.2 | | |
| Financial services | 287,607 | - | 279,839 | 97.3 | | |
| Total | 2,898,733 | 164.6 | 2,975,797 | 102.7 | | |
| Total | 2,898,733 | 164.6 | 2,975,797 | 102 | | |

[&]quot;Eliminations / Corporate" in capital expenditures mainly reflects capital expenditures relating to the Group strategy.

^{2.} Depreciation and amortization respectively include 2,596 million yen and 970 million yen recorded as "Loss related to novel coronavirus (COVID-19)" in the consolidated income statements for the fiscal year ended February 28, 2021 and February 28, 2022.

[&]quot;Eliminations / Corporate" in depreciation and amortization mainly reflects the Company's depreciation and amortization relating to the Group strategy.

^{3.} Amortization of goodwill include only the amount recorded on SG&A expenses.

^{4.} Impairment losses respectively include 3,879 million yen for the fiscal year ended February 28, 2021; 1,365 million yen for the fiscal year ended February 28, 2022; 5,530 million yen for the fiscal year ended February 28, 2023.

Consolidated Balance Sheets

| CETC | Feb. 28, 2022 | | I LADII ITIES | Feb. 28, 2022 | |
|---|------------------|------------------|---|------------------|-----------------|
| SETS Current assets | Amount 2,604,774 | Amount 3,060,653 | Current liabilities | Amount 2,480,725 | Amount 3,265,08 |
| Cash and bank deposits* | 1,420,653 | 1,670,872 | Notes and accounts payable, trade | 483,908 | 536,17 |
| Call loan | 1,420,033 | 23,000 | Short-term loans | 140,146 | 143,50 |
| Notes and accounts receivable - trade | 365,746 | 25,000 | Current portion of bonds | 60,000 | 355,82 |
| Notes and accounts receivable - trade, | 303,710 | 122 625 | Current portion of long-term loans | , | 145.60 |
| and contract assets | | 422,635 | | 121,280 | - ,- |
| Trade accounts receivable - financial services | , | 93,490 | Income taxes payable | 22,716 | 25,5 |
| Merchandise and finished goods | 246,571 | 280,044 | Accrued expenses | 235,274 | 276,7 |
| Work in process | 51 | 119 | Contract liabilities | - | 211,3 |
| Raw materials and supplies | 2,193 | 2,216 | Deposits received | 223,146 | 165,5 |
| Prepaid expenses | 71,249 | 78,588 | ATM-related temporary advances | 73,901 | 61,7 |
| ATM-related temporary payments | 107,883 | 102,755 | Lease obligations | 20,409 | 121,4 |
| Other | 306,593 | 397,288 | Allowance for sales promotion expenses | 17,649 | 1,1 |
| Allowance for doubtful accounts | (7,829) | (10,356) | Allowance for bonuses to employees | 13,937 | 14,3 |
| *Of which, "cash and bank deposits" of Seven Bank amounted to 934.6 billion yen as of | | | Allowance for bonuses to Directors and Audit & Supervisory Board Members | 349 | 4 |
| February 28, 2022 and 1,024.3 billion yen as of February 28, 2023 including cash to be held in ATMs. | | | Allowance for loss on future collection of gift certificates | 602 | |
| | | | Provision for sales returns | 34 | |
| | | | | | |
| | | | Deposits received in banking business | 787,879 | 810,1 |
| Non-current assets | 6,132,658 | 7,489,195 | Call Money | - | 110,0 |
| Property and equipment | 3,232,347 | 4,341,750 | Other | 279,489 | 285,3 |
| Buildings and structures, net | 1,527,898 | 1,614,830 | | | |
| Furniture, fixtures and equipment, net | 436,377 | 463,518 | Non-current liabilities | 3,110,820 | 3,637,7 |
| Vehicles, net | 19,506 | 18,640 | Bonds | 1,582,906 | 1,394,7 |
| Land | 1,119,796 | 1,196,007 | Long-term loans | 994,399 | 936,0 |
| Lease assets, net | 7,240 | 6,264 | Deferred income taxes | 109,825 | 184,2 |
| Right-of-use assets, net | 10,801 | 885,645 | Allowance for retirement benefits to Directors and Audit & Supervisory Board Members | 569 | 5 |
| Construction in progress | 110,725 | 156,842 | Allowance for stock payments | 4,272 | 4,5 |
| | | | Net defined benefit liability | 12,702 | 13,5 |
| | | | Deposits received from tenants and | 51,422 | 50,3 |
| | | | franchised stores Lease obligations | 36,527 | 834,9 |
| | | | | · · | Í |
| Intangible assets | 2,140,002 | 2,364,673 | Asset retirement obligations | 130,456 | 155,1 |
| Goodwill | 1,741,604 | 1,913,017 | Other | 187,738 | 63,6 |
| Software | 213,462 | 265,638 | TOTAL LIABILITIES | 5,591,546 | 6,902,7 |
| Other | 184,935 | 186,016 | | | |
| | | | NET ASSETS | | |
| | | | Shareholders' equity | | 2,981,5 |
| Investments and other assets | 760,308 | 782,772 | Common stock | 50,000 | 50,0 |
| Investments in securities | 220,615 | 243,215 | Capital surplus | 408,645 | 408,9 |
| Long-term loans receivable | 14,633 | 14,903 | Retained earnings | 2,319,155 | 2,532,4 |
| Long-term leasehold deposits | 330,285 | 321,945 | Treasury stock, at cost | (10,282) | (9,8 |
| Advances for store construction | 542 | 770 | Total accumulated other comprehensive income | 213,438 | 493,0 |
| Net defined benefit asset | 86,217 | 87,088 | Unrealized gains (losses) on available-for-sale securities, net of taxes | 37,696 | 34,8 |
| Deferred income taxes | 43,539 | 57,186 | Unrealized gains (losses) on hedging | 4,270 | 4,7 |
| | | | derivatives, net of taxes | | |
| Other | 67,499 | 60,627 | Foreign currency translation adjustments | 157,570 | 444,4 |
| Allowance for doubtful accounts | (3,024) | (2,965) | Remeasurements of defined benefit plans | 13,901 | 8,8 |
| Deferred assets | 1,846 | 1,106 | Subscription rights to shares | 56 | |
| Business commencement expenses | 1,353 | 773 | Non-controlling interests | 166,719 | 173,5 |
| Bond issuance cost | 492 | 332 | TOTAL NET ASSETS | 3,147,732 | 3,648,1 |
| TAL ASSETS | 8,739,279 | 10,550,956 | TOTAL LIABILITIES AND NET ASSETS | 8,739,279 | 10,550,9 |

Consolidated Statements of Income

| | lions | |
|--|-------|--|
| | | |

| | Fiscal Year Ended | (Millions of yen) Fiscal Year Ended |
|--|------------------------------------|--|
| | Fiscal Year Ended Feb. 28, 2022 | Fiscal Year Ended Feb. 28, 2023 |
| Revenues from operations | 8,749,752 | 11,811,303 |
| Net sales | 7,429,576 | 10,265,151 |
| Cost of sales | 6,017,372 | 8,503,617 |
| Gross profit on sales | 1,412,203 | 1,761,534 |
| Operating revenues | 1,320,175 | 1,546,151 |
| Gross profit from operations | 2,732,379 | 3,307,685 |
| Selling, general and administrative expenses | 2,344,726 | 2,801,164 |
| Advertising and decoration expenses | 123,214 | 97,091 |
| Salaries and wages | 564,770 | 696,197 |
| Provision for bonuses to employees | 13,861 | 14,314 |
| Pension expenses Legal welfare expenses | 14,045 75,217 | 13,812 81,495 |
| Land and building rent | 396,241 | 441,127 |
| Depreciation and amortization | 279,082 | 363,564 |
| Utility expenses | 121,954 | 185,724 |
| Store maintenance and repair expenses | 92,481 | 162,768 |
| Other Operating income | - 663,854 387,653 | 745,068 506,521 |
| | 12,736 | · · · · · · · · · · · · · · · · · · · |
| Non-operating income Interest income | | 15,827 |
| | 3,220 | 6,050 |
| Dividend income | 1,093 | 1,267 |
| Equity in earnings of affiliates | 2,643 | 2,506 |
| Gain on valuation of investment securities | 274 | 1,920 |
| Income from electronic money breakage | 1,205 | 772 |
| Insurance income | 1,389 | 174 |
| Other | 2,909 | 3,136 |
| Non-operating expenses | 41,818 | 46,460 |
| Interest expenses | 12,101 | 15,673 |
| Interest on bonds | 17,248 | 20,711 |
| Commitment fee | 3,534 | 618 |
| Other | 8,934 | 9,457 |
| Ordinary income | 358,571 | 475,887 |
| Special gains | 22,011 | 13,510 |
| Gain on sales of property and equipment | 6,372 | 9,116 |
| Gain on sales of property and equipment related to restructuring | 2,554 | |
| Gain on sales of investments in securities | 3,222 | 272 |
| Subsidy income | 7,648 | |
| Other | 2,213 | 4,120 |
| Special losses | 68,728 | 86,636 |
| Loss on desposals of property and equipment | 13,666 | 14,038 |
| Impairment loss | 26,410 | 43,420 |
| Restructuring expenses | 4,163 | 10,298 |
| Loss related to COVID-19 | 10,380 | 10,270 |
| Other | 14,107 | 18,878 |
| Income before income taxes | | |
| | 311,854 | 402,761 |
| Total income taxes | 88,613 | 110,591 |
| Income taxes - current | 66,886 | 71,881 |
| Income taxes - deferred | 21,727 | 38,710 |
| Net income | | 292,169 |
| Net income attributable to non-controlling interests | 12,466 | 11,193 |
| Net income attributable to owners of parent | 210,774 | 280,976 |

Feb. 28, 2023 Cash flows from operating activities Feb. 28, 2022 Income before income taxes 311,854 402,761 Depreciation and amortization 292,561 376,097 Impairment loss 27,775 48,950 Amortization of goodwill 71,276 112,700 Increase (decrease) in allowance for bonuses to employees (956)515 Increase in net defined benefit asset (8,514)(8,993)Interest and dividends income (4.313)(7.317)Interest expenses and interest on bonds 29,349 36,384 Equity in losses (earnings) of affiliates (2,643)(2,506)Insurance income (1,389)(174)Gain on sales of property and equipment (8,927)(9,116)Subsidy income (7.648)Loss on disposals of property and equipment 13,667 14,110 Loss (gain) on sales of investments in securities (3.211)(272)Decrease (increase) in notes and accounts receivable, trade (9.227)(44,022)Decrease (increase) in trade accounts receivable, financial services 3,348 (1,824)Decrease (increase) in inventories (26,209)(12,111)Increase (decrease) in notes and accounts payable, trade 3,015 25,183 (13,396)(57,643)Increase (decrease) in deposits received Net increase (decrease) in deposits received in banking business 22,260 46,456 Net decrease (increase) in call loan in banking business (23.000)Net increase (decrease) in call money in banking business 110,000 52,386 Net decrease (increase) in ATM-related temporary accounts (6,997)12,713 62,193 Other Subtotal 777,967 1,037,177 Interest and dividends received 4,505 5,967 Interest paid (20,781)(35,807)Proceeds from settlement of interest rate swaps 5,993 Insurance income received 1.389 174 Proceeds from subsidy income 7,647 0 (67.411)(96.856)Income taxes paid Income taxes refund 27,165 17,820 Net cash provided by operating activities 736,476 928,476 Cash flows from investing activities (305,217)Acquisition of property and equipment (337.505)Proceeds from sales of property and equipment 147,745 20,221 Acquisition of intangible assets (86,926)(105,672)(25,519) Payment for purchase of investments in securities (50,305)Proceeds from sales of investments in securities 106,380 30,317 Payment for purchase of shares in subsidiaries resulting in (2.295.563)(459)change in scope of consolidation Proceeds from sales of shares in subsidiaries resulting in 938 change in scope of consolidation (12.357)(13.125)Payment for long-term leasehold deposits Refund of long-term leasehold deposits 24,536 20,588 4,002 2,577 Proceeds from deposits from tenants Refund of deposits from tenants (2,841)(2,535)Payment for acquisition of business (11,661)(224)(3.996)(2.594)Payment for time deposits 4,083 2,176 Proceeds from withdrawal of time deposits (15,943)(9.914)Other Net cash used in investing activities (2,505,566)(413,229)Cash flows from financing activities Net increase (decrease) in short-term loans (479,923) 3,718 832.298 163,652 Proceeds from long-term debts (261,954)Repayment of long-term debts (262,650)81,872 Proceeds from commercial paper Payment for redemption of commercial paper (81,872)Proceeds from issuance of bonds 1,192,710 Payment for redempion of bonds (231,768)(60,000)337 Proceeds from share issuance to non-controlling shareholders 2,368 Purchase of treasury stock (22)(16)Dividends paid (87,490)(89,762)Dividends paid to non-controlling interests (7,803)(7,348)Payment for changes in ownership interests in subsidiaries (1,821)(975)that do not result in change in scope of consolidation (17,941)(18,904)Other Net cash used in financing activities 937,077 (270,373)Effect of exchange rate changes on cash and cash equivalents 63,065 15,023 (768,946) 259,897 Net increase (decrease) in cash and cash equivalents 2.183.837 1.414.890 Cash and cash equivalents at beginning of period Cash and cash equivalents at end of period 1,414,890 1,674,787

(Millions of yen)

Domestic Convenience Store Operations

Seven-Eleven Japan

Results (Millions of yen)

| | Fiscal Year Ended Feb. 28, 2021 | | ed Fiscal Year Ended Feb. 28, 2022 | | Fiscal Year Feb. 28, | | Fiscal Year Ending Feb. 29, 2024 (Forecasts) | |
|---|------------------------------------|--------|---------------------------------------|--------|-------------------------|--------|---|--------|
| | | YOY(%) | , | YOY(%) | | YOY(%) | | YOY(%) |
| Gross total store sales [reference] | | | | | 5,164,231 | 104.3 | 5,329,000 | 103.2 |
| Total store sales | 4,870,619 | 97.2 | 4,952,782 | 101.7 | 5,148,742 | 104.0 | 5,314,000 | 103.2 |
| Net sales at franchised stores | 4,787,495 | 97.2 | 4,859,926 | 101.5 | 5,061,782 | 104.2 | | |
| Gross revenues from operations [reference] | | | | | 901,131 | 104.4 | | |
| Revenues from operations | 850,291 | 95.8 | 863,025 | 101.5 | 872,719 | 101.1 | 882,000 | 101.1 |
| Franchise commission from franchised stores | 763,031 | 95.8 | 765,731 | 100.4 | 779,161 | 101.8 | | |
| Gross profit from operations | 791,919 | 95.7 | 797,431 | 100.7 | 811,423 | 101.8 | | |
| SG&A expenses | 558,597 | 97.5 | 574,340 | 102.8 | 578,549 | 100.7 | | |
| Advertising expenses | 49,009 | 85.7 | 45,590 | 93.0 | 30,260 | 66.4 | | |
| Salaries and wages | 75,729 | 95.8 | 78,139 | 103.2 | 80,493 | 103.0 | / | |
| Land and building rent | 188,473 | 99.5 | 190,390 | 101.0 | 192,215 | 101.0 | | |
| Depreciation and amortization | 76,896 | 104.6 | 79,283 | 103.1 | 83,961 | 105.9 | | |
| Utility expenses | 43,748 | 91.1 | 46,550 | 106.4 | 64,998 | 139.6 | | |
| Others | 124,740 | 99.1 | 134,384 | 107.7 | 126,620 | 94.2 | | |
| Operating income | 233,321 | 91.9 | 223,091 | 95.6 | 232,873 | 104.4 | 245,000 | 105.2 |
| Net income | 194,479 | 114.6 | 189,652 | 97.5 | 203,009 | 107.0 | | |
| EBITDA | 310,217 | 94.7 | 302,375 | 97.5 | 316,835 | 104.8 | 333,000 | 105.1 |
| ROA (%) | 9.5 | | 9.1 | | 9.6 | | | |

Notes: 1. "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the fiscal year ended February 28, 2023. Total store sales and revenues from operations based on the previous accounting standard restated as "Gross total store sales [reference]" and "Gross revenues from operations [reference]." 2. EBITDA: Operating income + Depreciation and amortization

Sales by merchandise category (total store sales)

(Millions of yen)

| | | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | | Fiscal Year Ended Feb. 28, 2023 | | | Fiscal Year Ending Feb. 29, 2024 (Forecasts) | |
|-------------------|-----------|------------------------------------|----------------|------------------------------------|-------|----------------|------------------------------------|-------|----------------|--|--------|
| | | | Composition(%) | | | Composition(%) | | | Composition(%) | | YOY(%) |
| Total store sales | 4,870,619 | 97.2 | 100.0 | 4,952,782 | 101.7 | 100.0 | 5,164,231 | 104.3 | 100.0 | 5,329,000 | 103.2 |
| Processed food | 1,246,878 | 96.1 | 25.6 | 1,258,006 | 100.9 | 25.4 | 1,311,714 | 104.3 | 25.4 | | |
| Fast food | 1,436,832 | 93.7 | 29.5 | 1,456,118 | 101.3 | 29.4 | 1,523,448 | 104.6 | 29.5 | | |
| Daily food | 647,792 | 97.9 | 13.3 | 638,908 | 98.6 | 12.9 | 645,528 | 101.0 | 12.5 | | |
| Nonfood | 1,539,115 | 101.4 | 31.6 | 1,599,748 | 103.9 | 32.3 | 1,683,539 | 105.2 | 32.6 | | |

Existing store sales increase

(Thousands of yen)

| | Fiscal Year Ended Feb. 28, 2021 | Fiscal Year Ended Feb. 28, 2022 | Fiscal Year Ended Feb. 28, 2023 | Fiscal Year Ending Feb. 29, 2024 (Forecasts) |
|-------------------------------|------------------------------------|------------------------------------|------------------------------------|---|
| Existing store sales increase | (2.4) | +0.7 | +3.6 | +2.5 |
| Number of customers | (9.9) | (1.2) | +0.3 | |
| Average spending per customer | +8.4 | +1.9 | +3.3 | |

Average daily sales per store

(%)

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Year Ended Feb. 28, 2023 | | Fiscal Year Ending Feb. 29, 2024 (Forecasts) | |
|---------------------|------------------------------------|--------|------------------------------------|--------|------------------------------------|--------|---|--|
| | | Change | | Change | | Change | Change | |
| All stores | 642 | (14) | 646 | +4 | 670 | +24 | | |
| Newly opened stores | 557 | +3 | 537 | (20) | 598 | +61 | | |

Gross profit margin by merchandise category

(%)

| 1 3 , | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Feb. 28, | | Fiscal Year Feb. 28, | | Fiscal Year Ending Feb. 29, 2024 (Forecasts) | | |
|----------------|------------------------------------|--------|-------------------------|--------|-------------------------|--------|---|--------|--|
| | | Change | | Change | | Change | | Change | |
| Total | 32.0 | (0.1) | 31.7 | (0.3) | 31.9 | +0.2 | 32.1 | +0.2 | |
| Processed food | 39.4 | (0.1) | 39.3 | (0.1) | 39.8 | +0.5 | | | |
| Fast food | 36.6 | ±0.0 | 36.6 | ±0.0 | 37.3 | +0.7 | | | |
| Daily food | 34.2 | +0.2 | 34.2 | ±0.0 | 34.5 | +0.3 | | | |
| Nonfood | 20.7 | +0.4 | 20.1 | (0.6) | 20.1 | ±0.0 | | | |

(Millions of yen) Seven Net Shopping Fiscal Year Ended Fiscal Year Ended Fiscal Year Ended

| | Feb. 28, 2021 | | Feb. 28, | 2022 | Feb. 28, 2023 | |
|----------|---------------|--------|----------|--------|---------------|---------|
| | Change | | | Change | | Change |
| EC sales | 23,688 | +3,622 | 25,241 | +1,553 | 23,018 | (2,223) |

Note: Seven Net Shopping Co., Ltd. transferred the dealing in "Gift" on EC site to "Seven-Eleven Net Gift", a dedicated gift site operated by SEVEN-ELEVEN JAPAN CO.,LTD. as of September 22, 2022.

^{3.} ROA: Net income / Average of total assets at the beginning and the end of each fiscal year

Overseas Convenience Store Operations

7-Eleven, Inc. (Dollar basis)

| Results | | | | | | | (Thousands of dollar) |
|---|-------------------------|--------|-------------------------|--------|-------------------------|--------|--|
| | Fiscal Year Dec. 31, | | Fiscal Year Dec. 31, | | Fiscal Year Dec. 31, | | Fiscal Year Ending Dec. 31, 2023 (Forecasts) |
| | | YOY(%) | | YOY(%) | , | YOY(%) | YOY(%) |
| Total store sales | 31,913,927 | 88.4 | 58,816,567 | 184.3 | 79,337,183 | 134.9 | 75,100,000 94.7 |
| MDSE sales at directly operated stores | 4,204,887 | 104.9 | 8,743,635 | 207.9 | 11,256,006 | 128.7 | |
| MDSE sales at franchised stores | 14,100,499 | 102.2 | 15,431,258 | 109.4 | 16,040,095 | 103.9 | |
| Fuel sales | 13,608,540 | 74.4 | 34,641,673 | 254.6 | 52,041,081 | 150.2 | |
| Revenues from operations | 20,526,263 | 81.7 | 46,607,410 | 227.1 | 66,584,766 | 142.9 | 61,800,000 92.8 |
| MDSE sales at directly operated stores, etc | 4,306,568 | 104.1 | 8,853,012 | 205.6 | 11,380,053 | 128.5 | |
| Fuel sales | 13,608,540 | 74.4 | 34,641,673 | 254.6 | 52,041,081 | 150.2 | |
| Other operating revenues | 2,611,155 | 97.0 | 3,112,724 | 119.2 | 3,163,631 | 101.6 | |
| Franchise commission from franchised stores | 2,296,840 | 96.5 | 2,678,569 | 116.6 | 2,752,629 | 102.8 | |
| Gross profit from operations | 5,867,433 | 103.9 | 9,704,706 | 165.4 | 12,258,677 | 126.3 | |
| SG&A expenses | 4,750,707 | 104.8 | 7,658,625 | 161.2 | 9,245,694 | 120.7 | |
| Advertising expenses | 79,619 | 98.8 | 171,434 | 215.3 | 136,669 | 79.7 | |
| Salaries and wages | 1,305,320 | 106.6 | 2,476,929 | 189.8 | 3,141,626 | 126.8 | |
| Land and building rent | 704,192 | 106.5 | 851,244 | 120.9 | 1,022,296 | 120.1 | |
| Depreciation and amortization | 761,517 | 107.5 | 1,115,879 | 146.5 | 1,429,265 | 128.1 | |
| Utility expenses | 288,897 | 100.9 | 405,296 | 140.3 | 502,224 | 123.9 | |
| Others | 1,611,159 | 102.5 | 2,637,841 | 163.7 | 3,013,612 | 114.2 | |
| Operating income | 1,116,725 | 100.1 | 2,046,081 | 183.2 | 3,012,982 | 147.3 | 3,078,000 102.2 |
| Net income | 768,614 | 100.7 | 1,317,485 | 171.4 | 2,030,943 | 154.2 | |
| EBITDA | 1,878,242 | 103.0 | 3,161,960 | 168.3 | 4,442,248 | 140.5 | 4,544,000 102.3 |
| ROA (%) | 5.0 | | 4.8 | | 5.1 | | |

Notes: 1. Figures are shown on SAM consolidated basis in accordance with U.S. GAAP.

*SAM: SEJ Asset Management & Investment Company which holds shares of operating companies in North America CVS operations

EBITDA: Operating income + Depreciation and amortization
 ROA: Net income / Average of total assets at the beginning and the end of each fiscal year

| Sales by merchandise category (total sto | re sales) |
|--|-----------|
| sales by merenancise eategory (total see | re sares) |

| (| Thousand | ls of a | lollar |
|---|----------|---------|--------|
| | | | |

(Thousands of dollar)

| | | | Year End . 31, 202 | | | Year End 31, 202 | | | Year End . 31, 2022 | | Fiscal Year Ending Dec. 31, 2023 (Forecasts | |
|--------|-----------------|------------|-----------------------|----------------|------------|---------------------|----------------|------------|------------------------|----------------|--|---------------|
| | | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | YOY(| (%) |
| Net sa | ales | 31,913,927 | 88.4 | - | 58,816,567 | 184.3 | - | 79,337,183 | 134.9 | - | 75,100,000 94 | 4.7 |
| Me | rchandise sales | 18,305,387 | 102.8 | 100.0 | 24,174,893 | 132.1 | 100.0 | 27,296,101 | 112.9 | 100.0 | | $\overline{}$ |
| | Processed food | 7,947,127 | 107.9 | 43.4 | 10,452,142 | 131.5 | 43.2 | 12,177,902 | 116.5 | 44.6 | | |
| | Fast food | 2,287,571 | 86.3 | 12.5 | 3,154,386 | 137.9 | 13.0 | 3,577,405 | 113.4 | 13.1 | | |
| | Daily food | 790,100 | 90.6 | 4.3 | 828,597 | 104.9 | 3.4 | 951,959 | 114.9 | 3.5 | | |
| | Nonfood | 7,280,589 | 105.3 | 39.8 | 9,739,769 | 133.8 | 40.3 | 10,588,833 | 108.7 | 38.8 | | |
| Fue | el sales | 13,608,540 | 74.4 | - | 34,641,673 | 254.6 | - | 52,041,081 | 150.2 | - | | |

Existing store sales increase

(%)

| | Fiscal Year Ended Dec. 31, 2020 | Fiscal Year Ended Dec. 31, 2021 | Fiscal Year Ended Dec. 31, 2022 | Fiscal Year Ending Dec. 31, 2023 (Forecasts) |
|---------------------------------|------------------------------------|------------------------------------|------------------------------------|---|
| U.S. merchandise sales increase | +0.9 | +7.4 | +4.5 | +4.5 |
| Number of customers | (14.6) | +2.3 | +0.4 | |
| Average spending per customer | +18.1 | +4.9 | +4.1 | |

Note: Speedway is included in existing store sales increase figures from the fiscal year ending Dec. 31, 2023 (Forecasts).

Average merchandise daily sales per store

(Dollar)

| | Fiscal Year Dec. 31, | | Fiscal Yea Dec. 31, | | Fiscal Year Dec. 31, | | Fiscal Year Ending Dec. 31, 2023 (Forecasts) | |
|------------|-------------------------|--------|------------------------|--------|-------------------------|--------|---|--|
| | | Change | | Change | | Change | Change | |
| All stores | 5,104 | +29 | 5,483 | +379 | 5,678 | +195 | | |

Merchandise gross profit margin

(%)

| | Fiscal Yea Dec. 31, | | Fiscal Year Ended Dec. 31, 2021 | | Fiscal Year Ended Dec. 31, 2022 | | Fiscal Year Ending Dec. 31, 2023 (Forecasts) | |
|---------------------|------------------------|--------|------------------------------------|--------|------------------------------------|--------|---|--------|
| | | Change | | Change | | Change | | Change |
| Gross profit margin | 34.1 | (0.7) | 34.2 | +0.1 | 34.0 | (0.2) | 34.9 | +0.9 |

Fuel

| | Fiscal Year Ended Dec. 31, 2020 | | Fiscal Year Ended Dec. 31, 2021 | | Fiscal Yea Dec. 31 | | Fiscal Year Ending Dec. 31, 2023 (Forecasts) |
|--|------------------------------------|-----------------|------------------------------------|-----------------|-----------------------|-----------------|---|
| | | YOY(%) / Change | | YOY(%) / Change | | YOY(%) / Change | YOY(%) / Change |
| Sales (thousands of dollar) | 13,608,540 | 74.4 | 34,641,673 | 254.6 | 52,041,081 | 150.2 | |
| Gallons sold (thousands of gallon) | 6,171,433 | 88.5 | 11,384,814 | 184.5 | 13,083,664 | 114.9 | |
| Fuel margin (cents per gallon)* | 32.60 | +8.65 | 34.50 | +1.90 | 43.91 | +9.41 | |
| Avg. retail gallon sold per store increase (%) | (18.3) | | +22.2 | | (0.7) | | (0.3) |
| Avg. retail price (dollars per gallon) | 2.26 | (0.39) | 3.11 | +0.85 | 4.02 | +0.91 | |
| Retail fuel margin (cents per gallon) | 34.85 | +10.76 | 35.77 | +0.92 | 43.14 | +7.37 | |

^{*}Fuel margin shows the entire fuel business, including wholesale business, etc.

Overseas Convenience Store Operations

7-Eleven, Inc. (Yen basis)
Results

| | | | | | | (Mil | lions of yen) |
|-----------|--|--|---|--|---|---|--|
| | | | | | | | 9 |
| Dec. 31, | 2020 | Dec. 31, | 2021 | Dec. 31, | 2022 | Dec. 31, 2023 | (Forecasts) |
| | YOY(%) | | YOY(%) | | YOY(%) | | YOY(%) |
| 3,407,130 | 86.6 | 6,463,940 | 189.7 | 10,442,360 | 161.5 | 9,838,000 | 94.2 |
| 448,913 | 102.7 | 960,925 | 214.1 | 1,481,515 | 154.2 | | |
| 1,505,369 | 100.1 | 1,695,895 | 112.7 | 2,111,197 | 124.5 | | |
| 1,452,847 | 72.8 | 3,807,119 | 262.0 | 6,849,647 | 179.9 | | |
| 2,191,383 | 80.0 | 5,122,154 | 233.7 | 8,763,887 | 171.1 | 8,096,000 | 92.4 |
| 459,769 | 102.0 | 972,946 | 211.6 | 1,497,842 | 153.9 | | |
| 1,452,847 | 72.8 | 3,807,119 | 262.0 | 6,849,647 | 179.9 | | |
| 278,766 | 95.0 | 342,088 | 122.7 | 416,397 | 121.7 | | |
| 245,210 | 94.5 | 294,374 | 120.0 | 362,301 | 123.1 | | |
| 626,407 | 101.7 | 1,066,547 | 170.3 | 1,613,487 | 151.3 | | |
| 507,185 | 102.6 | 841,682 | 166.0 | 1,216,918 | 144.6 | / | / |
| 8,500 | 96.8 | 18,840 | 221.6 | 17,988 | 95.5 | | |
| 139,356 | 104.4 | 272,214 | 195.3 | 413,500 | 151.9 | | |
| 75,179 | 104.3 | 93,551 | 124.4 | 134,554 | 143.8 | | |
| 81,299 | 105.3 | 122,635 | 150.8 | 188,119 | 153.4 | | |
| 30,842 | 98.8 | 44,542 | 144.4 | 66,102 | 148.4 | | |
| 172,007 | 100.4 | 289,898 | 168.5 | 396,651 | 136.8 | | |
| 119,221 | 98.0 | 224,864 | 188.6 | 396,568 | 176.4 | 403,200 | 101.7 |
| 82,057 | 98.6 | 144,791 | 176.5 | 267,312 | 184.6 | | |
| 200,520 | 100.8 | 347,499 | 173.3 | 584,688 | 168.3 | 595,200 | 101.8 |
| 5.0 | | 4.8 | | 5.1 | | | |
| | 3,407,130 448,913 1,505,369 1,452,847 2,191,383 459,769 1,452,847 278,766 245,210 626,407 507,185 8,500 139,356 75,179 81,299 30,842 172,007 119,221 82,057 200,520 | 3,407,130 86.6 448,913 102.7 1,505,369 100.1 1,452,847 72.8 2,191,383 80.0 459,769 102.0 1,452,847 72.8 278,766 95.0 245,210 94.5 626,407 101.7 507,185 102.6 8,500 96.8 139,356 104.4 75,179 104.3 81,299 105.3 30,842 98.8 172,007 100.4 119,221 98.0 82,057 98.6 | Dec. 31, 2020 Dec. 31, 30 YOY(%) 3,407,130 86.6 6,463,940 448,913 102.7 960,925 1,505,369 100.1 1,695,895 1,452,847 72.8 3,807,119 2,191,383 80.0 5,122,154 459,769 102.0 972,946 1,452,847 72.8 3,807,119 278,766 95.0 342,088 245,210 94.5 294,374 626,407 101.7 1,066,547 507,185 102.6 841,682 8,500 96.8 18,840 139,356 104.4 272,214 75,179 104.3 93,551 81,299 105.3 122,635 30,842 98.8 44,542 172,007 100.4 289,898 119,221 98.0 224,864 82,057 98.6 144,791 200,520 100.8 347,499 | Dec. 31, 2020 Dec. 31, 2021 YOY(%) YOY(%) 3,407,130 86.6 6,463,940 189.7 448,913 102.7 960,925 214.1 1,505,369 100.1 1,695,895 112.7 1,452,847 72.8 3,807,119 262.0 2,191,383 80.0 5,122,154 233.7 459,769 102.0 972,946 211.6 1,452,847 72.8 3,807,119 262.0 278,766 95.0 342,088 122.7 245,210 94.5 294,374 120.0 626,407 101.7 1,066,547 170.3 507,185 102.6 841,682 166.0 8,500 96.8 18,840 221.6 139,356 104.4 272,214 195.3 75,179 104.3 93,551 124.4 81,299 105.3 122,635 150.8 30,842 98.8 44,542 144.4 172,007 100. | Dec. 31, 2020 Dec. 31, 2021 Dec. 31, 2021 3,407,130 86.6 6,463,940 189.7 10,442,360 448,913 102.7 960,925 214.1 1,481,515 1,505,369 100.1 1,695,895 112.7 2,111,197 1,452,847 72.8 3,807,119 262.0 6,849,647 2,191,383 80.0 5,122,154 233.7 8,763,887 459,769 102.0 972,946 211.6 1,497,842 1,452,847 72.8 3,807,119 262.0 6,849,647 278,766 95.0 342,088 122.7 416,397 245,210 94.5 294,374 120.0 362,301 626,407 101.7 1,066,547 170.3 1,613,487 507,185 102.6 841,682 166.0 1,216,918 8,500 96.8 18,840 221.6 17,988 139,356 104.4 272,214 195.3 413,500 75,179 104.3 93,551 | Dec. 31, 2020 Dec. 31, 2021 Dec. 31, 2022 YOY(%) YOY(%) YOY(%) 3,407,130 86.6 6,463,940 189.7 10,442,360 161.5 448,913 102.7 960,925 214.1 1,481,515 154.2 1,505,369 100.1 1,695,895 112.7 2,111,197 124.5 1,452,847 72.8 3,807,119 262.0 6,849,647 179.9 2,191,383 80.0 5,122,154 233.7 8,763,887 171.1 459,769 102.0 972,946 211.6 1,497,842 153.9 1,452,847 72.8 3,807,119 262.0 6,849,647 179.9 278,766 95.0 342,088 122.7 416,397 121.7 245,210 94.5 294,374 120.0 362,301 123.1 626,407 101.7 1,066,547 170.3 1,613,487 151.3 507,185 102.6 841,682 166.0 1,216,918 144.6 | Fiscal Year Ended Dec. 31, 2020 Fiscal Year Ended Dec. 31, 2021 Fiscal Year Ended Dec. 31, 2022 Processor State Stat |

Notes: 1. Figures are shown on SAM consolidated basis in accordance with U.S. GAAP.

| Sales by me | erchandise category | (tota | l store sale | es) |
|-------------|---------------------|-------|--------------|-----|
|-------------|---------------------|-------|--------------|-----|

(Millions of yen)

| a j | , | | | | | | | | | , | , |
|-------------------|-----------|----------|----------------|-----------|---------------|----------------|---------------|-----------|----------------|--------------------------|--------|
| | Fiscal | Year End | ded | | Year En | ded | Fiscal Y | Year Ende | ed | Fiscal Year | Ending |
| | Dec. | 31, 2020 | 0 | Dec. | Dec. 31, 2021 | | Dec. 31, 2022 | | | Dec. 31, 2023 (Forecasts | |
| | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) |
| let sales | 3,407,130 | 86.6 | - | 6,463,940 | 189.7 | - | 10,442,360 | 161.5 | - | 9,838,000 | 94.2 |
| Merchandise sales | 1,954,283 | 100.7 | 100.0 | 2,656,820 | 135.9 | 100.0 | 3,592,712 | 135.2 | 100.0 | | |
| Processed food | 848,435 | 105.7 | 43.4 | 1,148,690 | 135.4 | 43.2 | 1,602,855 | 139.5 | 44.6 | | |
| Fast food | 244,221 | 84.5 | 12.5 | 346,667 | 141.9 | 13.0 | 470,858 | 135.8 | 13.1 | , | |
| Daily food | 84,351 | 88.7 | 4.3 | 91,062 | 108.0 | 3.4 | 125,296 | 137.6 | 3.5 | | |
| Nonfood | 777,275 | 103.1 | 39.8 | 1,070,400 | 137.7 | 40.3 | 1,393,702 | 130.2 | 38.8 | | |
| Fuel sales | 1,452,847 | 72.8 | - | 3,807,119 | 262.0 | - | 6,849,647 | 179.9 | - | | |

Existing store sales increase

(%)

| | Fiscal Year Ended Dec. 31, 2020 | Fiscal Year Ended Dec. 31, 2021 | Fiscal Year Ended Dec. 31, 2022 | Fiscal Year Ending Dec. 31, 2023 (Forecasts) |
|---|------------------------------------|------------------------------------|------------------------------------|---|
| U.S. merchandise sales increase(Dollar) | +0.9 | +7.4 | +4.5 | +4.5 |
| Number of customers | (14.6) | +2.3 | +0.4 | |
| Average spending per customer | +18.1 | +4.9 | +4.1 | |

Note: Speedway is included in existing store sales increase figures from the fiscal year ending Dec. 31, 2023 (Forecasts).

| Average merchand | ise daily | sales | per store |
|------------------|-----------|-------|-----------|
| | | | |

(Thousands of yen)

| | Fiscal Year Ended Dec. 31, 2020 | | Fiscal Year Dec. 31, | | Fiscal Year Ended Dec. 31, 2022 | | Fiscal Year Ending Dec. 31, 2023 (Forecasts) | |
|------------|------------------------------------|--------|-------------------------|--------|------------------------------------|--------|---|--|
| | | Change | | Change | | Change | Change | |
| All stores | 545 | (8) | 602 | +57 | 747 | +145 | | |

Merchandise gross profit margin

(%)

| | Fiscal Year Ended Dec. 31, 2020 | | Fiscal Yea Dec. 31, | | Fiscal Year Dec. 31, | | Fiscal Year Ending Dec. 31, 2023 (Forecasts) | |
|---------------------|------------------------------------|--------|------------------------|--------|-------------------------|--------|---|--------|
| | | Change | | Change | | Change | | Change |
| Gross profit margin | 34.1 | (0.7) | 34.2 | +0.1 | 34.0 | (0.2) | 34.9 | +0.9 |

Exchange rates (Income statements)

(yen)

| | Fiscal Year Ended Dec. 31, 2020 | Fiscal Year Ended Dec. 31, 2021 | Fiscal Year Ended Dec. 31, 2022 | Fiscal Year Ending Dec. 31, 2023 (Forecasts) |
|----------|------------------------------------|------------------------------------|------------------------------------|---|
| U.S.\$1= | 106.76 | 109.90 | 131.62 | 131.00 |

^{*}SAM: SEJ Asset Management & Investment Company which holds shares of operating companies in North America CVS operations
2. EBITDA: Operating income + Depreciation and amortization
3. ROA: Net income / Average of total assets at the beginning and the end of each fiscal year

Superstore Operations

Ito-Yokado

| Results | | | | | | | (Mill: | ions of yen) |
|--|-------------|--------|-------------|---------------|------------|---------|---------------------------|--------------|
| | Fiscal Year | Ended | Fiscal Year | : Ended | Fiscal Yea | r Ended | Fiscal Year | Ending |
| | Feb. 28, 2 | 2021 | Feb. 28, | Feb. 28, 2022 | | 2023 | Feb. 29, 2024 (Forecasts) | |
| | | YOY(%) | | YOY(%) | | YOY(%) | | YOY(%) |
| Gross revenues from operations [reference] | | | | | 1,069,501 | 100.2 | | |
| Revenues from operations | 1,080,934 | 91.2 | 1,067,545 | 98.8 | 729,342 | 68.3 | 738,200 | 101.2 |
| Gross sales [reference] | | | | | 1,039,102 | 100.0 | 1,051,600 | 101.2 |
| Net sales | 1,053,284 | 91.2 | 1,038,664 | 98.6 | 654,251 | 63.0 | 660,600 | 101.0 |
| Gross profit from operations | 273,260 | 91.8 | 260,919 | 95.5 | 258,351 | 99.0 | | |
| SG&A expenses | 265,479 | 91.2 | 259,298 | 97.7 | 257,943 | 99.5 | | |
| Advertising expenses | 15,345 | 85.9 | 14,840 | 96.7 | 8,138 | 54.8 | | |
| Salaries and wages | 110,508 | 92.0 | 101,949 | 92.3 | 94,055 | 92.3 | / | |
| Land and building rent | 46,292 | 85.0 | 46,098 | 99.6 | 47,508 | 103.1 | | |
| Depreciation and amortization | 12,594 | 95.0 | 13,318 | 105.8 | 15,402 | 115.6 | | |
| Utility expenses | 11,515 | 82.2 | 12,034 | 104.5 | 24,057 | 199.9 | | |
| Others | 69,223 | 97.0 | 71,056 | 102.6 | 68,781 | 96.8 | | |
| Operating income (loss) | 7,781 | 119.3 | 1,620 | 20.8 | 408 | 25.2 | (1,500) | - |
| Net income (loss) | (3,705) | - | (11,201) | - | (15,203) | - | | |
| EBITDA | 20,375 | 103.0 | 14,939 | 73.3 | 15,810 | 105.8 | 15,700 | 99.3 |
| ROA (%) | (0.5) | | (1.7) | | (2.3) | | | |

Gross sales by merchandise category (Millions of yen)

| | | Fiscal Year Ended | | Fiscal Year Ended | | | Fiscal Year Ended | | | Fiscal Year | Ending | |
|-----|-------------------|-------------------|---------|-------------------|---------------|--------|-------------------|-----------|--------|---------------------------|-----------|--------|
| | | Feb. | 28, 202 | 1 | Feb. 28, 2022 | | Feb. 28, 2023 | | | Feb. 29, 2024 (Forecasts) | | |
| | | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) |
| Gro | ss sales | 1,053,284 | 91.2 | 100.0 | 1,038,664 | 98.6 | 100.0 | 1,039,102 | 100.0 | 100.0 | 1,051,600 | 101.2 |
| N | Merchandise sales | 769,510 | 94.3 | 73.1 | 738,046 | 95.9 | 71.1 | 719,618 | 97.5 | 69.3 | | |
| | Lifestyle | 238,816 | 83.5 | 22.7 | 219,985 | 92.1 | 21.2 | 217,398 | 98.8 | 20.9 | | |
| | Specialty stores | 13,592 | 100.8 | 1.3 | 11,791 | 86.7 | 1.1 | 13,455 | 114.1 | 1.3 | , | |
| | Food | 517,101 | 100.2 | 49.1 | 506,270 | 97.9 | 48.7 | 488,764 | 96.5 | 47.0 | | |
| Т | enants | 278,428 | 83.0 | 26.4 | 297,225 | 106.8 | 28.6 | 317,230 | 106.7 | 30.5 | | |
| C | Others | 5,345 | 156.3 | 0.5 | 3,392 | 63.5 | 0.3 | 2,252 | 66.4 | 0.2 | | |

| Exis | ting store sales increase | | | | (%) |
|-------|-------------------------------|------------------------------------|------------------------------------|------------------------------------|---|
| | | Fiscal Year Ended Feb. 28, 2021 | Fiscal Year Ended Feb. 28, 2022 | Fiscal Year Ended Feb. 28, 2023 | Fiscal Year Ending Feb. 29, 2024 (Forecasts) |
| Total | | (5.3) | +1.8 | +1.3 | +2.2 |
| Ex | isting store sales increase | (0.6) | (0.5) | (1.0) | +1.6 |
| | Lifestyle | (14.5) | (4.2) | +0.8 | |
| | Specialty stores | +2.5 | +20.2 | +16.3 | |
| | Food | +7.4 | +0.8 | (2.1) | |
| | Number of customers | (6.9) | (0.3) | (1.2) | |
| | Average spending per customer | +6.7 | (0.3) | +0.1 | |
| Te | nants | (16.1) | +7.8 | +7.0 | |

Gross profit margin by merchandise category

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Yea Feb. 28, | | Fiscal Year Ending Feb. 29, 2024 (Forecasts) | |
|------------------|------------------------------------|--------|------------------------------------|--------|------------------------|--------|---|--------|
| | | Change | | Change | | Change | | Change |
| Total | 29.6 | (0.3) | 29.0 | (0.6) | 29.1 | +0.1 | 29.2 | +0.1 |
| Lifestyle | 32.7 | (1.1) | 32.6 | (0.1) | 33.2 | +0.6 | | |
| Specialty stores | 23.8 | +1.9 | 31.8 | +8.0 | 33.3 | +1.5 | | |
| Food | 28.3 | +0.4 | 27.4 | (0.9) | 27.2 | (0.2) | | |

(%)

Note: Both actual results and forecasts are based on the figures before applying the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc.

| EC sales | | | | | (Mil | lions of yen) |
|--------------------------------------|------------------------|---------|------------------------------------|---------|------------------------|---------------|
| | Fiscal Yea Feb. 28, | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Yea Feb. 28, | |
| | | Change | | Change | | Change |
| Online Shopping | 7,503 | +2,075 | 6,082 | (1,421) | 3,909 | (2,173) |
| Net Supermarket [online supermarket] | 35,734 | (3,998) | 36,196 | +462 | 34,923 | (1,273) |

Notes: 1. EBITDA: Operating income + Depreciation and amortization
2. ROA: Net income / Average of total assets at the beginning and the end of each fiscal year

York-Benimaru

| TOTA Deminara | | | | | | | | |
|--|-------------|--------|------------|---------------|-------------------|---------------|--------------------|---------------|
| Results | | | | | | | (Mil | lions of yen) |
| | Fiscal Year | | Fiscal Yea | | Fiscal Year Ended | | Fiscal Year Ending | |
| | Feb. 28, | | Feb. 28, | Feb. 28, 2022 | | Feb. 28, 2023 | | (Forecasts) |
| | | YOY(%) | | YOY(%) | | YOY(%) | | YOY(%) |
| Gross revenues from operations [reference] | | | | | 485,402 | 101.5 | | |
| Revenues from operations | 477,633 | 106.9 | 478,144 | 100.1 | 469,994 | 98.3 | 488,600 | 104.0 |
| Gross sales [reference] | | | | | 477,377 | 101.7 | 495,200 | 103.7 |
| Net sales | 469,057 | 106.9 | 469,415 | 100.1 | 458,991 | 97.8 | 476,000 | 103.7 |
| Gross profit from operations | 122,556 | 108.4 | 119,748 | 97.7 | 144,371 | 120.6 | | $\overline{}$ |
| SG&A expenses | 106,007 | 106.1 | 105,044 | 99.1 | 126,357 | 120.3 | | |
| Advertising expenses | 6,284 | 92.5 | 5,955 | 94.8 | 4,065 | 68.3 | | |
| Salaries and wages | 54,714 | 104.8 | 54,615 | 99.8 | 68,345 | 125.1 | , | |
| Land and building rent | 10,404 | 102.7 | 10,500 | 100.9 | 10,722 | 102.1 | | |
| Depreciation and amortization | 6,259 | 106.4 | 7,297 | 116.6 | 9,466 | 129.7 | | |
| Utility expenses | 5,804 | 97.7 | 5,498 | 94.7 | 9,979 | 181.5 | | |
| Others | 22,539 | 118.6 | 21,177 | 94.0 | 23,778 | 112.3 | | |
| Operating income | 16,548 | 126.3 | 14,704 | 88.9 | 18,013 | 122.5 | 18,200 | 101.0 |
| Net income | 7,845 | 116.9 | 9,055 | 115.4 | 45,278 | 500.0 | | |
| EBITDA | 22,808 | 120.1 | 22,001 | 96.5 | 27,480 | 124.9 | 28,300 | 103.0 |
| ROA (%) | 4.0 | | 4.5 | | 20.2 | | | |

Notes: 1. On March 1, 2022, York-Benimaru merged with Life Foods, formerly produced and sold delicatessen mainly in York-Benimaru stores.

Gross sales by merchandise category

| | lions | |
|--|-------|--|
| | | |
| | | |

| | | | Year Er 28, 202 | | | Year Er 28, 202 | | | Year En 28, 202 | | Fiscal Year Er Feb. 29, 2024 (Fo | _ |
|-----|----------------------|---------|--------------------|----------------|---------|--------------------|----------------|---------|--------------------|----------------|-------------------------------------|--------|
| | | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) |
| Gro | ss sales | 469,057 | 106.9 | 100.0 | 469,415 | 100.1 | 100.0 | 477,377 | 101.7 | 100.0 | 495,200 | 103.7 |
| N | Merchandise sales | | 108.0 | 87.2 | 406,085 | 99.3 | 86.5 | 467,922 | 115.2 | 98.0 | | |
| | Food | 378,356 | 108.8 | 80.7 | 377,269 | 99.7 | 80.4 | 439,703 | 116.5 | 92.1 | | |
| | Fresh food | 169,112 | 109.5 | 36.1 | 167,111 | 98.8 | 35.6 | 167,563 | 100.3 | 35.1 | | |
| | Processed food | 114,288 | 107.7 | 24.4 | 114,763 | 100.4 | 24.5 | 116,252 | 101.3 | 24.4 | | |
| | Daily food | 94,955 | 108.8 | 20.2 | 95,394 | 100.5 | 20.3 | 97,652 | 102.4 | 20.5 | | |
| | Delicatessen | - | - | - | - | - | - | 58,235 | - | 12.2 | | |
| | Apparel | 10,751 | 91.5 | 2.3 | 10,314 | 95.9 | 2.2 | 10,156 | 98.5 | 2.1 | | |
| | Household goods | 19,885 | 104.6 | 4.2 | 18,500 | 93.0 | 3.9 | 18,062 | 97.6 | 3.8 | | |
| ī | enants | 60,064 | 100.0 | 12.8 | 63,330 | 105.4 | 13.5 | 9,455 | 14.9 | 2.0 | | |
| | Formerly Life Foods* | 51,472 | 101.5 | 11.0 | 54,505 | 105.9 | 11.6 | - | - | - | | |
| | Others | 8,591 | 91.8 | 1.8 | 8,824 | 102.7 | 1.9 | 9,455 | 107.1 | 2.0 | | |

^{*} Represents sales amount for delicatessen items in York-Benimaru stores.

Existing store sales increase

(%)

| | | | (70) |
|------------------------------------|--|---|---|
| Fiscal Year Ended Feb. 28, 2021 | Fiscal Year Ended Feb. 28, 2022 | Fiscal Year Ended Feb. 28, 2023 | Fiscal Year Ending Feb. 29, 2024 (Forecasts) |
| +5.0 | (0.4) | (0.8) | +1.2 |
| +6.7 | (0.7) | (0.6) | |
| (8.1) | (1.6) | (2.4) | |
| +4.2 | (6.0) | (4.5) | |
| (2.0) | +4.3 | - | |
| (3.3) | (1.0) | (2.2) | |
| +8.5 | +0.6 | +1.4 | |
| | Feb. 28, 2021 +5.0 +6.7 (8.1) +4.2 (2.0) (3.3) | Feb. 28, 2021 Feb. 28, 2022 +5.0 (0.4) +6.7 (0.7) (8.1) (1.6) +4.2 (6.0) (2.0) +4.3 (3.3) (1.0) | Feb. 28, 2021 Feb. 28, 2022 Feb. 28, 2023 +5.0 (0.4) (0.8) +6.7 (0.7) (0.6) (8.1) (1.6) (2.4) +4.2 (6.0) (4.5) (2.0) +4.3 - (3.3) (1.0) (2.2) |

Note: The results for the fiscal year ended February 28, 2023 and the forecasts for the fiscal year ending February 29, 2024 do not include tenants.

Gross profit margin by merchandise category

| G | Gross profit margin by merchandise category (%) | | | | | | | | | | |
|---|---|-------------------|--------|-------------------|--------|-------------------|--------|--------------------|-------------|--|--|
| | | Fiscal Year Ended | | Fiscal Year Ended | | Fiscal Year Ended | | Fiscal Year Ending | | | |
| | | Feb. 28, | 2021 | Feb. 28, | 2022 | Feb. 28 | , 2023 | Feb. 29, 2024 | (Forecasts) | | |
| | | | Change | | Change | | Change | | Change | | |
| T | otal | 26.4 | +0.3 | 25.8 | (0.6) | 30.3 | +4.5 | 30.6 | +0.3 | | |
| | Food | 26.3 | +0.4 | 25.7 | (0.6) | 30.5 | +4.8 | | | | |
| | Apparel | 32.8 | +0.1 | 32.1 | (0.7) | 32.7 | +0.6 | | | | |
| | Household goods | 26.2 | (0.3) | 25.7 | (0.5) | 25.2 | (0.5) | | | | |

Notes: 1. Both actual results and forecasts are based on the figures before applying the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc.

2. The results for the fiscal year ended February 28, 2023 and the forecasts for the fiscal year ending February 29, 2024 include the business of formerly Life Foods.

EBITDA: Operating income + Depreciation and amortization
 ROA: Net income / Average of total assets at the beginning and the end of each fiscal year

York-Benimaru

[Reference] Results including formerly Life Foods

(Millions of yen)

| interest energy interesting for merry interest | 0045 | | | | (| | |
|--|-------------------|---------------|-------------|-------------------|---------------|--------|--|
| | Fiscal Year Ended | | Fiscal Year | Fiscal Year Ended | | Ended | |
| | Feb. 28, 2 | Feb. 28, 2021 | | 2022 | Feb. 28, 2023 | | |
| | _ | YOY(%) | | YOY(%) | | YOY(%) | |
| Gross revenues from operations [reference] | | | | | 485,402 | 101.5 | |
| Revenues from operations | 477,734 | 106.9 | 478,183 | 100.1 | 469,994 | 98.3 | |
| Gross sales [reference] | | | | | 477,377 | 101.5 | |
| Net sales | 470,108 | 106.9 | 470,492 | 100.1 | 458,991 | 97.6 | |
| SG&A expenses | 124,669 | 105.4 | 124,941 | 100.2 | 126,357 | 101.1 | |
| Advertising expenses | 6,676 | 93.4 | 6,189 | 92.7 | 4,065 | 65.7 | |
| Salaries and wages | 66,794 | 104.0 | 67,549 | 101.1 | 68,345 | 101.2 | |
| Land and building rent | 10,408 | 102.7 | 10,501 | 100.9 | 10,722 | 102.1 | |
| Depreciation and amortization | 7,518 | 105.3 | 8,629 | 114.7 | 9,466 | 109.7 | |
| Utility expenses | 6,639 | 96.9 | 6,334 | 95.4 | 9,979 | 157.5 | |
| Others | 26,634 | 116.8 | 25,736 | 96.6 | 23,778 | 92.4 | |
| Operating income | 20,506 | 121.4 | 18,800 | 91.7 | 18,013 | 95.8 | |
| Net income | 9,627 | 113.3 | 8,974 | 93.2 | 45,278 | 504.5 | |
| EBITDA | 28,024 | 116.6 | 27,429 | 97.9 | 27,480 | 100.2 | |
| | | | | | | | |

Note: EBITDA: Operating income + Depreciation and amortization

Department and Specialty Store Operations

Sogo & Seibu

Results (Millions of yen) YOY(%) YOY(%) YOY(%) Gross revenues from operations [reference] 507,395 111.1 440,484 73.4 103.7 40.6 Revenues from operations 456,842 185,434 496,342 111.0 Gross sales [reference] 73.1 103,925 23.3 430,698 446,973 103.8 Net sales 96,106 92,180 71.2 104.3 103,572 107.8 Gross profit from operations 98,871 76.5 99,634 100.8 101,109 101.5 SG&A expenses Advertising expenses 65.9 13,038 101.1 71.0 Salaries and wages 24,303 75.4 23,816 98.0 99.5 23,699 25,575 94.5 27,071 79.9 23,437 91.6 Land and building rent 111.7 8,731 118.0 Depreciation and amortization 7,400 86.7 9,751 Utility expenses 4,420 69.3 4,559 103.1 6,505 142.7 22,777 79.4 23,912 105.0 28,453 Others 119.0 Operating income (loss) (6,691) (3,527) 2,463 (17,239) (8,826) (13,059) Net income (loss) EBITDA 8.1 5,204 734.1 12,215 234.7

Notes: 1. On September 1, 2021, Sogo & Seibu merged with Seven & i Asset Management, formerly the real estate management company for the SEIBU IKEBUKURO flagship store.

2. EBITDA: Operating income + Depreciation and amortization

Gross sales by key stores

ROA (%)

| Gross sales by Key stores | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Feb. 28, 2 | | Fiscal Year Ended Feb. 28, 2023 | |
|-------------------------------------|------------------------------------|--------|---------------------------|--------|------------------------------------|--------|
| | | YOY(%) | | YOY(%) | | YOY(%) |
| SEIBU IKEBUKURO (flagship store) | 138,582 | 76.0 | 154,002 | 111.1 | 176,836 | 114.8 |
| SOGO YOKOHAMA | 80,500 | 73.9 | 94,903 | 117.9 | 106,344 | 112.1 |
| SOGO CHIBA | 57,244 | 77.4 | 65,655 | 114.7 | 70,905 | 108.0 |
| SOGO HIROSHIMA | 29,669 | 76.5 | 32,632 | 110.0 | 36,012 | 110.4 |
| SEIBU SHIBUYA | 25,591 | 59.2 | 26,406 | 103.2 | 31,765 | 120.3 |
| SOGO OMIYA | 22,223 | 71.0 | 26,582 | 119.6 | 28,264 | 106.3 |

Note: Store sales include sales at corporate trading business unit.

Gross sales by merchandise category

| | Fiscal Year Ended Feb. 28, 2021 | | | cal Year Ended eb. 28, 2022 | | Fiscal Year Ended Feb. 28, 2023 | | d | |
|-------------------|------------------------------------|--------|----------------|--------------------------------|--------|------------------------------------|---------|--------|----------------|
| | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) | | YOY(%) | Composition(%) |
| Gross sales | 430,698 | 73.1 | 100.0 | 446,973 | 103.8 | 100.0 | 496,342 | 111.0 | 100.0 |
| Merchandise sales | 272,652 | 68.8 | 63.3 | 276,573 | 101.4 | 61.9 | 294,169 | 106.4 | 59.3 |
| Apparel | 133,435 | 62.3 | 31.0 | 134,286 | 100.6 | 30.0 | 144,005 | 107.2 | 29.0 |
| Household goods | 43,336 | 73.9 | 10.1 | 45,707 | 105.5 | 10.2 | 49,371 | 108.0 | 9.9 |
| Food | 95,880 | 77.5 | 22.3 | 96,580 | 100.7 | 21.6 | 100,791 | 104.4 | 20.3 |
| Tenants | 126,785 | 78.7 | 29.4 | 143,361 | 113.1 | 32.1 | 169,847 | 118.5 | 34.2 |
| Corporate sales | 31,260 | 98.3 | 7.3 | 27,038 | 86.5 | 6.0 | 32,326 | 119.6 | 6.5 |

Existing store sales increase

| | Fiscal Year Ended | Fiscal Year Ended | Fiscal Year Ended |
|-------------------------------|-------------------|-------------------|-------------------|
| | Feb. 28, 2021 | Feb. 28, 2022 | Feb. 28, 2023 |
| Existing store sales increase | (24.2) | +12.5 | +11.0 |

Gross profit margin by merchandise category

| | | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Feb. 28, 2 | | Fiscal Year Ended Feb. 28, 2023 | |
|----|-----------------|------------------------------------|--------|---------------------------|--------|------------------------------------|--------|
| | | | Change | | Change | | Change |
| To | otal | 22.6 | (1.3) | 22.9 | +0.3 | 22.9 | ±0.0 |
| | Apparel | 27.4 | (1.3) | 27.8 | +0.4 | 27.9 | +0.1 |
| | Household goods | 23.2 | (0.4) | 23.4 | +0.2 | 23.1 | (0.3) |
| | Food | 15.7 | (0.1) | 15.8 | +0.1 | 15.6 | (0.2) |

Note: Both actual results and forecast are based on the figures before applying the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc.

| EC sales | | | | | (N | fillions of yen) |
|----------|------------------------------------|--------|---------------------------|--------|------------------------------------|------------------|
| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Feb. 28, 2 | | Fiscal Year Ended Feb. 28, 2023 | |
| | | Change | | Change | | Change |
| e.depart | 5,041 | +966 | 5,072 | +31 | 4,223 | (849) |

^{3.} ROA: Net income / Average of total assets at the beginning and the end of each fiscal year

Seven & i Food Systems

Results (Millions of yen)

| | | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | Ended 2023 |
|--|---------|------------------------------------|---------|------------------------------------|--------|---------------|
| | | YOY(%) | | YOY(%) | | YOY(%) |
| Gross revenues from operations [reference] | | | | | 46,845 | 103.5 |
| Revenues from operations | 50,853 | 68.4 | 45,251 | 89.0 | 46,777 | 103.4 |
| Gross sales [reference] | | | | | 46,291 | 103.4 |
| Net sales | 50,317 | 68.1 | 44,765 | 89.0 | 46,224 | 103.3 |
| Gross profit from operations | 31,115 | 66.7 | 28,021 | 90.1 | 29,630 | 105.7 |
| SG&A expenses | 38,176 | 82.5 | 32,136 | 84.2 | 30,346 | 94.4 |
| Operating income (loss) | (7,061) | - | (4,114) | - | (716) | - |

[Denny's] Existing store sales increase

(%)

| | Fiscal Year Ended Feb. 28, 2021 | Fiscal Year Ended Feb. 28, 2022 | Fiscal Year Ended Feb. 28, 2023 |
|-------------------------------|------------------------------------|------------------------------------|------------------------------------|
| Existing store sales increase | (29.7) | (3.5) | +17.0 |
| Number of customers | (35.4) | (0.3) | +14.9 |
| Average spending per customer | +8.7 | (3.2) | +1.8 |

[Denny's] Gross profit margin

(%)

| | Fiscal Year E Feb. 28, 20 | | Fiscal Year F Feb. 28, 20 | | Fiscal Year Ended Feb. 28, 2023 | |
|---------------------|------------------------------|--------|------------------------------|--------|------------------------------------|--------|
| | | Change | | Change | | Change |
| Gross profit margin | 65.6 | (2.5) | 67.3 | +1.7 | 67.1 | (0.2) |

Nissen Holdings (Consolidated)

Results (Millions of yen)

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Feb. 28, 2 | | Fiscal Year Feb. 28, 2 | |
|------------------------------|------------------------------------|--------|---------------------------|-------|---------------------------|--------|
| | | YOY(%) | YOY(%) | | | YOY(%) |
| Gross sales [reference] | | | | | 43,007 | 106.7 |
| Net sales | 38,056 | 100.3 | 40,296 | 105.9 | 41,067 | 101.9 |
| Gross profit from operations | 18,657 | 103.0 | 19,661 | 105.4 | 20,306 | 103.3 |
| SG&A expenses | 19,008 | 103.9 | 19,409 | 102.1 | 19,954 | 102.8 |
| Operating income (loss) | (351) | - | 252 | - | 352 | 139.7 |

Financial Services

Seven Bank

Number of ATMs

(1) Domestic

| | | Fiscal Year Ended Feb. 28, 2021 | | Ended 2022 | Fiscal Year I Feb. 28, 20 | |
|--|--------|------------------------------------|--------|---------------|------------------------------|--------|
| | | Change | | Change | | Change |
| Total | 25,686 | +492 | 26,194 | +508 | 26,889 | +695 |
| ATMs in the Group | 23,074 | +221 | 23,233 | +159 | 23,334 | +101 |
| 7-Eleven | 22,417 | +228 | 22,572 | +155 | 22,641 | +69 |
| Ito-Yokado | 257 | (27) | 253 | (4) | 262 | +9 |
| York-Benimaru | 235 | +6 | 238 | +3 | 258 | +20 |
| York Mart / York Foods / York PRICE | 95 | +20 | 96 | +1 | 98 | +2 |
| Others | 70 | (6) | 74 | +4 | 75 | +1 |
| ATMs outside the Group | 2,612 | +271 | 2,961 | +349 | 3,555 | +594 |

(2) Overseas

| | Fiscal Year Ended Dec. 31, 2020 | | Fiscal Year Dec. 31, 2 | | Fiscal Year Ended Dec. 31, 2022 | |
|---------------|------------------------------------|---------|---------------------------|--------|------------------------------------|--------|
| | Change | | | Change | | Change |
| North America | 9,368 | (1,518) | 9,004 | (364) | 8,651 | (353) |
| Asia | 730 | +530 | 3,800 | +3,070 | 7,901 | +4,101 |

Average number of transaction per day per ATM during the period

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Year Ended Feb. 28, 2023 | |
|--------------------------------|------------------------------------|--------|------------------------------------|--------|------------------------------------|--------|
| | | Change | | Change | | Change |
| Average number of transactions | 89.7 | (2.3) | 96.7 | +7.0 | 101.1 | +4.4 |

International money transfer service

| (7 | [housands] | ۱ |
|-----|------------|---|
| () | nousands | J |

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Feb. 28, 2 | | Fiscal Year I Feb. 28, 20 | |
|--|------------------------------------|--------|---------------------------|--------|------------------------------|--------|
| | | Change | | Change | | Change |
| Cumulative number of contract accounts | 310 | +16 | 317 | +7 | 321 | +4 |
| Cumulative number of transfers | 1,236 +25 | | 1,118 | (118) | 904 | (214) |

Seven Card Service / Seven CS Card Service

Number of credit cards and electronic money

| (Ten | thousand | (sh |
|------|----------|-----|

| Number of credit cards and electronic money | | | | | | | | |
|---|-------------------------|--------|---------------------------|--------|------------------------------|--------|--|--|
| | Fiscal Year Feb. 28, | | Fiscal Year Feb. 28, 2 | | Fiscal Year I Feb. 28, 20 | | | |
| | | Change | | Change | | Change | | |
| Credit cards | 660 (12) | | 649 | (11) | 632 | (17) | | |
| SEVEN CARD plus / SEVEN CARD *1 | 366 | +4 | 366 | ±0 | 361 | (5) | | |
| CLUB ON/Millennium CARD SAISON *1,2 | 294 (16) | | 283 | (11) | 271 | (12) | | |
| Electronic money (nanaco) *3 | 7,250 +345 | | 7,520 | +270 | 7,907 | +387 | | |
| · · · · · · · · · · · · · · · · · · · | | | | | | | | |

^{*1.} Only the number of effective card members.

Seven Premium

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Yea Feb. 28, | | Fiscal Year Ended Feb. 28, 2023 | | Fiscal Year Ending Feb. 29, 2024 (Forecast) | |
|-------------------------|------------------------------------|-------|------------------------|--------|------------------------------------|--------|--|--------|
| | Char | | | Change | | Change | | Change |
| Sales (billions of yen) | 1,460.0 | +10.0 | 1,380.0 | (80.0) | 1,380.0 | ±0.0 | 1,400.0 | +20.0 |
| Items | 4,000 | (150) | 3,500 | (500) | 3,500 | ±0 | 3,400 | (100) |

^{*2.} Excluding dedicated cards for point services, without credit functions.

^{*3}. Including the number of mobile *nanaco* holders.

| | Fiscal Year I | Ended | Fiscal Year | Ended | Fiscal Year | illions of | Fiscal Year Er | |
|---|---------------|--------|-------------|--------|-------------|---------------|-------------------|--------|
| | Feb. 28, 20 | | Feb. 28, 2 | | Feb. 28, 2 | | Feb. 29, 2024 (Fo | |
| | | YOY(%) | | YOY(%) | | YOY(%) | , | YOY(%) |
| Domestic convenience store operations | | | | | | | | |
| Seven-Eleven Japan | 105.461 | 120.6 | 07.500 | | 02.046 | 06.2 | 120,000 | 107.5 |
| Total capital expenditures | 125,461 | 130.6 | 97,599 | 77.8 | 93,946 | 96.3 | 120,000 | 127. |
| Investment to new stores | 36,323 | 95.9 | 37,712 | 103.8 | 39,821 | 105.6 | | |
| Investment to existing stores and other | 79,544 | 163.2 | 47,198 | 59.3 | 26,261 | 55.6 | | |
| Software development | 9,593 | 101.7 | 12,688 | 132.3 | 27,863 | 219.6 | | 104 |
| Depreciation and amortization | 76,896 | 104.6 | 79,283 | 103.1 | 83,961 | 105.9 | 88,000 | 104. |
| Overseas convenience store operations 7-Eleven, Inc. [Dollar basis] | | | | | | | | |
| Total capital expenditures | 1,865,001 | 135.2 | 22,594,531 | | 1,412,627 | 6.3 | 1,250,000 | 88.: |
| Investment to new stores and other | 1,330,583 | 169.8 | 21,895,517 | | 663,339 | 3.0 | 1,230,000 | - 00. |
| | | | | 127.4 | | | | |
| Investment to existing stores and other | 500,136 | 93.8 | 687,087 | 137.4 | 734,933 | 107.0 | | |
| Software development | 34,282 | 54.5 | 11,925 | 34.8 | 14,354 | 120.4 | | 100 |
| Depreciation and amortization | 761,517 | 107.5 | 1,115,879 | 146.5 | 1,429,265 | 128.1 | 1,466,000 | 102. |
| 7-Eleven, Inc. [Yen basis] | 100 107 | 122.2 | 2 402 120 | | 105.020 | 7.5 | 162.000 | 00 |
| Total capital expenditures | 199,107 | 132.3 | 2,483,138 | | 185,930 | 7.5 | 163,800 | 88. |
| Investment to new stores and other | 142,053 | 166.2 | 2,406,317 | - | 87,308 | 3.6 | | |
| Investment to existing stores and other | 53,394 | 91.8 | 75,510 | 141.4 | 96,731 | 128.1 | | |
| Software development | 3,659 | 53.4 | 1,310 | 35.8 | 1,889 | 144.2 | | |
| Depreciation and amortization | 81,299 | 105.3 | 122,635 | 150.8 | 188,119 | 153.4 | 192,000 | 102. |
| Superstore operations | | | | | | | | |
| Total capital expenditures | 20,613 | 75.5 | 29,311 | 142.2 | 25 772 | 87.9 | 28,000 | 108. |
| | | | | | 25,773 | | 28,000 | 108. |
| Investment to new stores | 1,938 | 54.7 | 251 | 13.0 | 889 | 353.4 65.9 | | |
| Investment to existing stores and other | 16,295 | 77.0 | 20,600 | 126.4 | 13,568 | | | |
| Software development | 2,379 | 91.9 | 8,459 | 355.5 | 11,315 | 133.8 | 17.200 | 111 |
| Depreciation and amortization | 12,594 | 95.0 | 13,318 | 105.8 | 15,402 | 115.6 | 17,200 | 111. |
| York-Benimaru | 17.056 | 120.7 | 17.427 | 102.2 | 17.425 | 00.0 | 10.200 | 105 |
| Total capital expenditures | 17,056 | 129.7 | 17,437 | 102.2 | 17,425 | 99.9 | 18,300 | 105.0 |
| Investment to new stores | 4,876 | 58.7 | 6,048 | 124.0 | 11,486 | 189.9 | | |
| Investment to existing stores and other | 12,110 | 283.6 | 11,311 | 93.4 | 5,223 | 46.2 | | |
| Software development | 69 | 12.1 | 78 | 112.6 | 715 | 916.8 | | 40.5 |
| Depreciation and amortization | 6,259 | 106.4 | 7,297 | 116.6 | 9,466 | 129.7 | 10,100 | 106. |
| [Reference] Including formerly Life Foods | | | | | | | | |
| Total capital expenditures | 22,047 | 147.9 | 24,926 | 113.1 | | | | |
| Depreciation and amortization | 7,518 | 105.3 | 8,629 | 114.7 | | | | |
| Department and specialty store operations | | | | | | | | |
| Sogo & Seibu | 15.000 | 142.7 | 0.040 | | 11 222 | 125.2 | | |
| Total capital expenditures | 15,860 | 143.7 | 9,042 | 57.0 | 11,322 | 125.2 | | |
| Investment to new stores | - | - | - | - | - | 1265 | | / |
| Investment to existing stores and other | 14,844 | 150.0 | 6,915 | 46.6 | 9,452 | 136.7 | | |
| Software development | 1,016 | 88.6 | 2,126 | 209.3 | 1,869 | 87.9 | | |
| Depreciation and amortization | 7,400 | 86.7 | 8,731 | 118.0 | 9,751 | 111.7 | | |

Notes: 1. Capital expenditures include long-term leasehold deposits, advances for store construction, investments related to store openings for each fiscal year and beyond, and goodwill and others related to the acquisition of stores, etc., and do not include the increase of future amortization of assets under the Accounting Standard for Asset Retirement Obligations.

^{2.} Capital expenditures at 7-Eleven, Inc. for the fiscal year ended February 28, 2021 include purchase of shares of Brown-Thompson General Partnership and 7-Eleven, L.L.C. on March 1, 2020. Also the results for the fiscal year ended February 28, 2022 include investment to acquire shares and other interests related to the convenience store business and other business of Marathon Petrorium Corporation on May 14, 2021.

^{3.} On March 1, 2022, York-Benimaru merged with Life Foods, formerly produced and sold delicatessen mainly in York-Benimaru stores.

^{4.} On September 1, 2021, Sogo & Seibu merged with Seven & i Asset Management, formerly the real estate management company for the SEIBU IKEBUKURO flagship store.

Number of Stores and Store Openings / Closures of Major Companies

| Fiscal Year Ended Feb. 28, 2021 | | Feb. 28, 2 | Ended 022 | Fiscal Year Feb. 28, 2 | | Fiscal Year Ending Feb. 29, 2024 (Forecasts) | |
|------------------------------------|--|-------------|--------------|---------------------------|--------|---|--------|
| | Change | | Change | | Change | | Change |
| | | | | | | | |
| 21,085 | +169 | 21,205 | +120 | 21,252 | +47 | 21,302 | +50 |
| 610 | | 625 | | 597 | | 550 | |
| | | | | 550 | | 500 | |
| | | | | | | | |
| | | | | | | | |
| | +43 | | +40 | | +28 | | +35 |
| | | | | | | : | |
| 0 | | 0 [| | 0 | | 0 | |
| 2.004 | | 42.242 | | 10.155 | (10) | 12.105 | |
| | +202 | | +3,329 | | (46) | | +20 |
| | | | | | | | |
| | | <u>:</u> | . 21 | | . 12 | | . 10 |
| | +8 - | | +21 | | +13 | | +40 |
| 1 | | 1 | | | | | |
| | | | 121 | | 10 | | +24 |
| | | | +21 | | +9 | | +24 |
| | | | | | | | |
| | (2) | | | | | <u>_</u> | +1 |
| | <u>(2)</u> – | <u>:</u> | '11 | | ' 1 | | '1 |
| | | | | | | | |
| 13 | | 0 : | | 17 : | | 7: | |
| 122 | (25) | 120 | (4) | 126 | (2) | 124 | (2) |
| | (23) | | (4) | | (2) | | (2) |
| | | | | | | | |
| | +3 | <u>_</u> | +2 | | +0 | | +5 |
| | | | 12 | | | | 13 |
| | | | | | | | |
| | +22 | | +1 | | +2 | | ±0 |
| | | 1 | | 2 | | 2 | |
| | | | | | | | |
| 9 | ±0 | 10 | +1 | 10 | ±0 | 10 | ±0 |
| 0 | | 1 | | 1 | | 0 | |
| 0 | | 0 | | 1 | | 0 | |
| 1 | ±0 | 1 | ±0 | 1 | ±0 | 1 | ±0 |
| 0 | | 0 | | 0 | | 0 | |
| 0 | | 0 | | 0 | | 0 | |
| | | | | | | | |
| 10 | (5) | 10 | ±0 | 10 | ±0 | | |
| 0 | | 0 | | 0 | | | |
| 5 | | 0 | | 0 | | | |
| 117 | ±0 | 121 | +4 | 124 | +3 | 126 | +2 |
| 3 | | 5 | | 7 | | 2 | |
| 3 | | 1 | | 4 | | 0 | |
| 614 | (65) | 545 | (69) | 497 | (48) | 493 | (4) |
| 339 | (33) | 322 | (17) | 319 | (3) | 317 | (2) |
| 13 | | 3 | | 1 | | 1 | |
| 46 | | 20 | | 4 | | 3 | |
| 275 | (32) | 223 | (52) | 178 | (45) | 176 | (2) |
| 131 | +7 | 138 | +7 | 151 | +13 | 162 | +11 |
| 10 | | 11 | | 18 | | 14 | |
| 3 | | 4 | | 5 | | 3 | |
| | 610 441 288 153 82 43 0 9,884 436 234 283 22 14 179 18 17 73 31 11 13 32 328 235 55 2 100 23 1 9 0 0 1 1 0 0 5 117 3 3 3 614 339 13 46 275 131 10 | 21,085 | 21,085 | 21,085 | 21,085 | 21,085 | 21,085 |

For the fiscal year ended February 28, 2023

^{*1.} Figures are as of the end of December.
*2. York took over 20 stores of "Shokuhinkan" and "THE PRICE" from Ito-Yokado on June 1, 2020.

^{*3.} Respectively including franchised stores as follows; For the fiscal year ended February 28, 2021

Akachan Honpo: 3 Seven & i Food Systems: 18 THE LOFT: 20 For the fiscal year ended February 28, 2022

Akachan Honpo: 5 Seven & i Food Systems: 38 THE LOFT: 20

Akachan Honpo: 6 Seven & i Food Systems: 0 THE LOFT: 24

^{*4.} Seven & i Food Systems transferred "POPPO", a fast food business which had been operated as a franchise, to Ito-Yokado as of September 1, 2022.

Store Information in Domestic / Overseas Convenience Store Operations

Domestic Store Network

| | Feb. 2021 | Feb. 2022 | Feb. 2023 | Change |
|-----------|-----------|-----------|-----------|---------|
| Hokkaido | 1,002 | 1,001 | 999 | (2) |
| Aomori | 97 | 99 | 103 | +4 |
| Iwate | 145 | 146 | 150 | +4 |
| Miyagi | 416 | 426 | 430 | +4 |
| Akita | 107 | 113 | 116 | +3 |
| Yamagata | 183 | 185 | 186 | +1 |
| Fukushima | 457 | 456 | 453 | (3) |
| Ibaraki | 649 | 647 | 641 | (6) |
| Tochigi | 453 | 457 | 465 | +8 |
| Gunma | 473 | 477 | 477 | ± 0 |
| Saitama | 1,220 | 1,229 | 1,233 | +4 |
| Chiba | 1,138 | 1,160 | 1,164 | +4 |
| Tokyo | 2,803 | 2,850 | 2,881 | +31 |
| Kanagawa | 1,472 | 1,483 | 1,491 | +8 |
| Niigata | 435 | 437 | 432 | (5) |
| Toyama | 133 | 135 | 134 | (1) |
| Ishikawa | 137 | 137 | 134 | (3) |
| Fukui | 69 | 70 | 71 | +1 |
| Yamanashi | 206 | 207 | 205 | (2) |
| Nagano | 460 | 461 | 459 | (2) |
| Gifu | 195 | 196 | 194 | (2) |
| Shizuoka | 743 | 752 | 748 | (4) |
| Aichi | 1,063 | 1,071 | 1,061 | (10) |
| Mie | 170 | 171 | 174 | +3 |
| Shiga | 238 | 231 | 224 | (7) |
| Kyoto | 362 | 356 | 351 | (5) |
| Osaka | 1,260 | 1,269 | 1,276 | +7 |
| Hyogo | 703 | 693 | 694 | +1 |
| Nara | 139 | 137 | 135 | (2) |
| Wakayama | 88 | 86 | 85 | (1) |
| Tottori | 43 | 44 | 47 | +3 |
| Shimane | 60 | 60 | 62 | +2 |
| Okayama | 317 | 320 | 320 | ±0 |
| Hiroshima | 606 | 597 | 597 | ±0 |
| Yamaguchi | 328 | 326 | 323 | (3) |
| Tokushima | 81 | 80 | 82 | +2 |
| Kagawa | 106 | 108 | 108 | ±0 |
| Ehime | 124 | 124 | 123 | (1) |
| Kochi | 42 | 43 | 46 | +3 |
| Fukuoka | 1,031 | 1,026 | 1,032 | +6 |
| Saga | 187 | 187 | 189 | +2 |
| Nagasaki | 204 | 205 | 205 | ±0 |
| Kumamoto | 359 | 360 | 361 | +1 |
| Oita | 182 | 182 | 183 | +1 |
| Miyazaki | 198 | 199 | 200 | +1 |
| Kagoshima | 201 | 206 | 208 | +2 |
| Okinawa | 82 | 122 | 150 | +28 |
| Total | 21,167 | 21,327 | 21,402 | +75 |

Global Seven-Eleven Store Network

[Consolidated subsidiaries]

| | Feb. 2021 | Feb. 2022 | Feb. 2023 | Change |
|------------------|-----------|-----------|-----------|--------|
| Japan | 21,167 | 21,327 | 21,402 | +75 |
| North America *1 | 9,884 | 13,213 | 13,167 | (46) |
| U.S.A. | 9,255 | 12,593 | 12,560 | (33) |
| Canada | 629 | 620 | 607 | (13) |
| Hawaii | 65 | 65 | 65 | ±0 |
| China [Beijing] | 283 | 304 | 317 | +13 |
| China [Tianjin] | 179 | 200 | 209 | +9 |
| China [Chengdu] | 73 | 84 | 85 | +1 |
| Subtotal | 31,651 | 35,193 | 35,245 | +52 |

^{*1.} Figures for North America are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.

[Licensees]

| | Dec. 2020 | Dec. 2021 | Dec. 2022 | Change |
|--------------------------------|----------------|------------------|---------------|--------|
| South Korea | 10,501 | 11,173 | 14,265 | +3,092 |
| China [Hong Kong and others]*2 | 2,428 | 2,637 | 2,706 | +69 |
| China [Shanghai] | 136 | 151 | 173 | +22 |
| China [Shandong] | 113 | 247 | 344 | +97 |
| China [Chongqing] | 35 | 37 | 48 | +11 |
| China [Zhejiang] | 46 | 61 | 101 | +40 |
| China [Jiangsu] | 24 | 61 | 121 | +60 |
| China [Hubei] | 16 | 22 | 28 | +6 |
| China [Shaanxi] | 36 | 70 | 85 | +15 |
| China [Fujian] | 17 | 36 | 66 | +30 |
| China [Hunan] | 17 | 42 | 58 | +16 |
| China [Henan] | 9 | 23 | 33 | +10 |
| China [Yunnan] | - | 5 | 60 | +55 |
| China [Taiwan] | 6,024 | 6,379 | 6,631 | +252 |
| Thailand | 12,432 | 13,134 | 13,838 | +704 |
| Philippines | 2,978 | 3,073 | 3,393 | +320 |
| Malaysia | 2,413 | 2,427 | 2,472 | +45 |
| Singapore | 423 | 455 | 457 | +2 |
| Australia | 714 | 718 | 736 | +18 |
| Vietnam | 52 | 63 | 79 | +16 |
| Cambodia | - | 4 | 42 | +38 |
| India | | 2 | 21 | +19 |
| U.S.A. | 210 | 284 | 279 | (5) |
| Mexico | 1,822 | 1,841 | 1,889 | +48 |
| Norway | 152 | 149 | 152 | +3 |
| Sweden | 84 | 82 | 81 | (1) |
| Denmark | 173 | 172 | 176 | +4 |
| Subtotal | 40,855 | 43,348 | 48,334 | +4,986 |
| *2 Figures for China [Ho | ng Kong and of | thers Linclude G | Suanadona and | Масан |

^{*2.} Figures for China [Hong Kong and others] include Guangdong and Macau.

| | Feb. 2021 | Feb. 2022 | Feb. 2023 | Change |
|-----------------|-----------|-----------|-----------|--------|
| Total worldwide | 72,506 | 78,541 | 83,579 | +5,038 |

Note: Figures for overseas stores are as of the end of December.

As of February 28, 2023, the number of Seven-Eleven stores around the world including licensees (companies that acquired licenses to operate 7-Eleven stores) is 83,282.

Store Information in Superstore Operations

(1) Ito-Yokado

[Fiscal year ended February 28, 2023]

(Square meters)

| | Store name | Location | Date | Total sales floor space | Directly operated sales floor space | |
|----------|------------|----------|--------------|-------------------------|-------------------------------------|--|
| Closures | Hakodate | Hokkaido | Jul. 3, 2022 | 14,101 | 11,675 | |
| | Kanamachi | Tokyo | Sep. 4, 2022 | 8,780 | 6,260 | |

[Fiscal year ending February 29, 2024]

(Square meters)

| - , | 2 , - | | | | \ <u>1</u> / |
|----------|---------------------------------------|----------|--------------|-------------------------|------------------------------------|
| | Store name | Location | Date | Total sales floor space | Directly managed sales floor space |
| Closures | Takenotsuka | Tokyo | Mar. 5, 2023 | 14,084 | 8,987 |
| | Net Supermarket Nishi-Nippori (Plan)* | Tokyo | Oct. 3, 2023 | - | - |

^{*} Sales floor space is not displayed for the dedicated Net Supermarket store.

(2) York-Benimaru

[Fiscal year ended February 28, 2023]

(Square meters)

| | Store name | Location | Date | Total sales floor space | Directly operated sales floor space |
|----------|----------------------|-----------|---------------|-------------------------|-------------------------------------|
| Openings | Sanuma (S&B) | Miyagi | Apr. 9, 2022 | 2,260 | 2,216 |
| | Nishitomiyama | Tochigi | Apr. 22, 2022 | 3,191 | 2,110 |
| | Ushiku-Kamikashiwada | Ibaraki | May 27, 2022 | 1,741 | 1,741 |
| | Kanuma-Sendo | Tochigi | Jun. 17, 2022 | 2,217 | 1,623 |
| | Sendai-Toshogu | Miyagi | Jul. 29, 2022 | 1,702 | 971 |
| | Utsunomiya Terrace | Tochigi | Aug. 26, 2022 | 2,631 | 1,752 |
| | Hamada (S&B) | Fukushima | Nov. 11, 2022 | 2,316 | 1,533 |
| | Aizubange | Fukushima | Nov. 25, 2022 | 2,993 | 2,070 |
| | Shiogama-Funairi | Miyagi | Dec. 1, 2022 | 4,389 | 2,035 |
| | Kuwano (S&B) | Fukushima | Jan. 27, 2023 | 5,889 | 2,206 |
| | Senoue (S&B) | Fukushima | Feb. 9, 2023 | 1,479 | 939 |
| Closures | Senoue (S&B) | Fukushima | Mar. 27, 2022 | 1,025 | 972 |
| | Shiogama (S&B) | Miyagi | Oct. 23, 2022 | 5,920 | 3,323 |

[Fiscal year ending February 29, 2024]

(Square meters)

| | Store name | Location | Date | Total sales floor space | Directly managed sales floor space |
|----------|----------------------|----------|---------------|-------------------------|------------------------------------|
| Openings | Hitachiota (Plan) | Ibaraki | Apr. 7, 2023 | 3,395 | 2,429 |
| | Tomobe Square (Plan) | Ibaraki | Apr. 28, 2023 | 3,306 | 2,314 |

In addition to the above, 4 stores will be opened, and 1 store will be closed in the fiscal year ending February 29, 2024.

Note: S&B stands for Scrap & Build.

(3) Chengdu Ito-Yokado

[Fiscal year ended December 31, 2022]

(Square meters)

| | Store name | Location | Date | Total sales floor space |
|---------|--|----------|---------------|-------------------------|
| Opening | Jin Rong Cheng (food specialty store) | Chengdu | Jan. 2, 2022 | 2,532 |
| Closure | Chun Xi | Chengdu | Dec. 31, 2022 | 23,721 |

Number of Stores by Type

Seven-Eleven Japan

| | Fiscal | Fiscal Year Ended | | Fiscal Year Ended | | | Fiscal Year Ended | | |
|--------------------------|---------------|-------------------|-----------------|-------------------|--------|-----------------|-------------------|--------|-----------------|
| | Feb. 28, 2021 | | Feb. 28, 2022 | | | Feb. 28, 2023 | | | |
| | | Change | Composition (%) | | Change | Composition (%) | | Change | Composition (%) |
| Number of stores | 21,085 | +169 | 100.0 | 21,205 | +120 | 100.0 | 21,252 | +47 | 100.0 |
| Franchised stores | 20,632 | +87 | 97.9 | 20,778 | +146 | 98.0 | 20,987 | +209 | 98.8 |
| Type A | 4,482 | (57) | 21.3 | 4,420 | (62) | 20.8 | 4,400 | (20) | 20.7 |
| Type C | 16,150 | +144 | 76.6 | 16,358 | +208 | 77.1 | 16,587 | +229 | 78.0 |
| Directly operated stores | 453 | +82 | 2.1 | 427 | (26) | 2.0 | 265 | (162) | 1.2 |
| Open 24 hours | 19,312 | (535) | 91.6 | 19,341 | +29 | 91.2 | 19,302 | (39) | 90.8 |
| With liquor license | 20,748 | +174 | 98.4 | 20,862 | +114 | 98.4 | 20,886 | +24 | 98.3 |
| With cigarette license | 20,448 | +188 | 97.0 | 20,578 | +130 | 97.0 | 20,656 | +78 | 97.2 |

7-Eleven, Inc.

| | Fiscal Year Ended Dec. 31, 2020 | | Fiscal Year Ended Dec. 31, 2021 | | | Fiscal Year Ended Dec. 31, 2022 | | | |
|--------------------------|------------------------------------|------|------------------------------------|--------|--------|------------------------------------|--------|-------|-----------------|
| | Dec | . , | Composition (%) | DCC | | Composition (%) | Dec | - 1 | Composition (%) |
| Number of stores | 9,884 | +202 | 100.0 | 13,213 | +3,329 | 100.0 | 13,167 | (46) | 100.0 |
| Franchised stores | 7,485 | +106 | 75.7 | 7,404 | (81) | 56.0 | 7,219 | (185) | 54.6 |
| BCP stores [Type A]* | 647 | +56 | 6.5 | 648 | +1 | 4.9 | 648 | ±0 | 4.9 |
| Type C | 6,838 | +50 | 69.2 | 6,756 | (82) | 51.1 | 6,571 | (185) | 49.7 |
| Directly operated stores | 2,399 | +96 | 24.3 | 5,809 | +3,410 | 44.0 | 5,948 | +139 | 45.0 |
| With fuel station | 4,748 | +279 | 48.0 | 8,138 | +3,390 | 61.6 | 8,239 | +101 | 62.4 |

^{*} BCP stands for Business Conversion Program.

Sales Floor Space

Seven-Eleven Japan (Square meters)

| · | Fiscal Year Ended | | Fiscal Year | Ended | Fiscal Year Ended | |
|-------------------------|-------------------|--------|---------------|--------|-------------------|--------|
| | Feb. 28, 2021 | | Feb. 28, 2022 | | Feb. 28, 2023 | |
| | | YOY(%) | | YOY(%) | | YOY(%) |
| Total sales floor space | 2,969,294 | 101.4 | 2,972,807 | 100.1 | 3,029,067 | 101.9 |

7-Eleven, Inc. (Square meters)

| | Fiscal Year Ended | | Fiscal Year Ended | | Fiscal Year Ended | |
|-------------------------|-------------------|--------|-------------------|--------|-------------------|--------|
| | Dec. 31, 2020 | | Dec. 31, 2021 | | Dec. 31, 2022 | |
| | | YOY(%) | | YOY(%) | | YOY(%) |
| Total sales floor space | 1,730,254 | 102.7 | 2,309,199 | 133.5 | 2,314,505 | 100.2 |

Ito-Yokado (Square meters)

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Year Ended Feb. 28, 2023 | |
|--|------------------------------------|--------|------------------------------------|--------|------------------------------------|--------|
| | | YOY(%) | | YOY(%) | | YOY(%) |
| Total sales floor space | 2,373,250 | 94.7 | 2,288,584 | 96.4 | 2,495,162 | 109.0 |
| Directly managed sales floor space | 1,230,268 | 90.7 | 1,162,773 | 94.5 | 1,105,108 | 95.0 |
| Weighted average directly operated sales floor space | 1,279,303 | 92.7 | 1,185,771 | 92.7 | 1,122,553 | 94.7 |
| Sales per square meters (K yen) | 602 | 101.8 | 622 | 103.5 | 641 | 103.0 |

Note: The calculation method of the sales floor space have been changed from the fiscal year ended February 28, 2023.

York-Benimaru (Square meters)

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Year Ended Feb. 28, 2023 | |
|--|------------------------------------|--------|------------------------------------|--------|------------------------------------|--------|
| | | YOY(%) | | YOY(%) | | YOY(%) |
| Total sales floor space | 703,029 | 100.8 | 709,077 | 100.9 | 722,244 | 101.9 |
| Directly operated sales floor space | 541,036 | 101.1 | 544,925 | 100.7 | 595,516 | 109.3 |
| Weighted average directly operated sales floor space | 534,910 | 102.0 | 539,830 | 100.9 | 592,353 | 109.7 |
| Sales per square meters (K yen) | 764 | 106.0 | 752 | 98.5 | 783 | 104.1 |

Notes: 1. The results for fiscal year ended February 28, 2023 include the business of formerly Life Foods.

Sogo & Seibu (Square meters)

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Year Ended Feb. 28, 2023 | |
|------------------------------------|------------------------------------|--------|------------------------------------|--------|------------------------------------|--------|
| | | YOY(%) | | YOY(%) | | YOY(%) |
| Total sales floor space | 443,079 | 77.5 | 443,201 | 100.0 | 443,201 | 100.0 |
| Weighted average sales floor space | 530,499 | 92.8 | 443,191 | 83.5 | 443,201 | 100.0 |
| Sales per square meters (K yen) | 811 | 78.7 | 1,008 | 124.3 | 1,119 | 111.0 |

^{2.} Excluding floor space of the stores which has been temporarily closed.

Employee and Other Information

Seven-Eleven Japan

| | Fiscal Year Ended | | Fiscal Year Ended | | Fiscal Year Ended | |
|---|-------------------|---------------|-------------------|---------------|-------------------|---------------|
| | Feb. 28, 2021 | | Feb. 28, 2022 | | Feb. 28, 2023 | |
| | | YOY(%)/Change | | YOY(%)/Change | | YOY(%)/Change |
| Payment acceptance service | | | | | | |
| Number of transactions (thousands) | 510,212 | 99.4 | 501,181 | 98.2 | 524,766 | 104.7 |
| Total value of transactions (millions of yen) | 5,403,420 | 99.3 | 5,479,461 | 101.4 | 5,967,134 | 108.9 |
| Full-time employees (end of period) | 8,990 | +31 | 8,930 | (60) | 8,549 | (381) |

7-Eleven, Inc.

| | Fiscal Year Ended | | Fiscal Year Ended | | Fiscal Year Ended | |
|-------------------------------------|-------------------|---------------|-------------------|---------------|-------------------|---------------|
| | Dec. 31, 2020 | | Dec. 31, 2021 | | Dec. 31, 2022 | |
| | | YOY(%)/Change | | YOY(%)/Change | | YOY(%)/Change |
| Full-time employees (end of period) | 29,043 | +1,577 | 47,972 | +18,929 | 49,065 | +1,093 |

Ito-Yokado

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Year Ended Feb. 28, 2023 | |
|-------------------------------------|------------------------------------|---------|------------------------------------|---------|------------------------------------|---------|
| | | Change | | Change | | Change |
| Full-time employees (end of period) | 6,477 | (761) | 6,024 | (453) | 5,635 | (389) |
| Full-time employees (average) | 6,826 | (541) | 6,238 | (588) | 5,794 | (444) |
| Part-time employees* | 22,319 | (1,956) | 20,059 | (2,260) | 18,619 | (1,440) |
| Ratio to total (%) | 76.6 | (0.1) | 76.3 | (0.3) | 76.3 | ±0.0 |

York-Benimaru

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Year Ended Feb. 28, 2023 | |
|-------------------------------------|------------------------------------|--------|------------------------------------|--------|------------------------------------|--------|
| | | Change | | Change | | Change |
| Full-time employees (end of period) | 2,810 | +44 | 2,866 | +56 | 3,142 | +276 |
| Full-time employees (average) | 2,828 | +16 | 2,880 | +52 | 3,181 | +301 |
| Part-time employees* | 12,178 | +367 | 12,166 | (12) | 16,005 | +3,839 |
| Ratio to total (%) | 81.2 | +0.4 | 80.9 | (0.3) | 83.4 | +2.5 |

Sogo & Seibu

| | Fiscal Year Ended | | Fiscal Year Ended | | Fiscal Year Ended | |
|-------------------------------------|-------------------|--------|-------------------|--------|-------------------|--------|
| | Feb. 28, 2021 | | Feb. 28, 2022 | | Feb. 28, 2023 | |
| | | Change | | Change | | Change |
| Full-time employees (end of period) | 2,409 | (270) | 2,135 | (274) | 1,983 | (152) |
| Full-time employees (average) | 2,533 | (230) | 2,254 | (279) | 2,062 | (192) |
| Part-time employees* | 2,962 | (703) | 2,414 | (548) | 2,352 | (62) |
| Ratio to total (%) | 53.9 | (3.1) | 51.7 | (2.2) | 53.3 | +1.6 |

Seven & i Food Systems

| | Fiscal Year Ended Feb. 28, 2021 | | Fiscal Year Ended Feb. 28, 2022 | | Fiscal Year Ended Feb. 28, 2023 | |
|-------------------------------------|------------------------------------|---------|------------------------------------|--------|------------------------------------|--------|
| | | Change | | Change | | Change |
| Full-time employees (end of period) | 1,184 | (73) | 962 | (222) | 890 | (72) |
| Full-time employees (average) | 1,232 | (79) | 1,002 | (230) | 923 | (79) |
| Part-time employees* | 5,380 | (1,469) | 4,552 | (828) | 4,256 | (296) |
| Ratio to total (%) | 81.4 | (2.5) | 82.0 | +0.6 | 82.2 | +0.2 |

^{*} Part-time employees are counted by adjusting their working hours to a 163-hour a month.