# Brief Summary for the First Quarter of FY2022 

## (Year Ending February 28, 2023)

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Fiscal years are indicated by the year in which that fiscal year begins, starting from the first quarter of the fiscal year ending February 28, 2023.

Results


Number of shares outstanding

| Average | $882,969,270$ | $883,118,369$ | $883,065,915$ |
| :--- | :--- | :--- | :--- |
| End of period | $883,012,666$ | $883,149,600$ | $883,116,298$ |

Exchange rates

| Exchange rates |  |  |  |  | (yen) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Three Months Ended <br> May 31, 2021 | Three Months Ended <br> May 31, 2022 | Fiscal Year Ended <br> Feb. 28, 2022 | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |
| Income statements | U.S.\$1= | 106.09 | 116.34 | 109.90 | 127.00 |
|  | 1 yuan= | 16.38 | 18.31 | 17.04 | 19.00 |
| Balance sheets | U.S. \$1 = | 110.71 | 122.39 | 115.02 | - |
|  | 1 yuan= | 16.84 | 19.26 | 18.06 | - |

Notes: 1. "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the fiscal year ending February $28,2023$.
Revenues from operations based on the previous accounting standard restated as "Gross revenues from operations [reference]. "
2. Group's total sales include the sales of Seven-Eleven Japan, Seven-Eleven Okinawa and 7-Eleven, Inc. franchisees.
3. In accordance with our Medium-Term Management Plan announced on July 1, 2021, we reclassified our operating segments, effective from the second quarter for the fiscal year ended February 28. 2022. Figures in the tables have been restated to reflect this change.
4. "Eliminations / Corporate" in operating income mainly reflects the Company's operating expenses relating to the Group strategy.
5. EBITDA: Operating income + Depreciation and amortization + Amortization of goodwill* *Amortization of goodwill: Only figure included in SG\&A expenses
6. ROA: Net income attributable to owners of parent / Average of total assets at the beginning and the end of each fiscal year
7. ROE: Net income attributable to owners of parent / Average of owners' equity* *Owners' equity: Net assets - Subscription rights to shares - Non-controlling interests at the beginning and the end of each fiscal year
8. EPS: Net income attributable to owners of parent / Weighted average shares outstanding during the period
9. EPS before amortization of goodwill: (Net income attributable to owners of parent + Amortization of goodwill) / Weighted average shares outstanding during the period.
10. Number of shares outstanding at each fiscal year-end and of weighted average shares over each fiscal period do not include treasury stock. Seven \& i Holdings introduced the BIP Trust and ESOP Trust and its shares held by these Trusts are included in the number of treasury stock.

Major Factors for the Change

|  | (Millions of yen) |  | (Billions of yen) |
| :---: | :---: | :---: | :---: |
|  | Three Months Ended <br> May 31, 2022 |  | Major Factors for the Change |
|  |  | Change |  |
| Group's total sales ${ }^{* 1}$ | 3,839,756 | +968,274 | Total store sales at Seven-Eleven Japan: +24.7 <br> Total store sales at 7-Eleven, Inc.: $+1,086.7$ <br> [Effect of exchange rate: +183.5 ] |
| Gross revenues from operations [reference] | 2,615,812 | +1,060,440 | Domestic CVS: +3.9 , Overseas CVS: $+1,044.5$, Superstore: (11.9), <br> Department and specialty store: +21.8 , Financial services: +1.5 <br> [Effect of exchange rate: +153.3 ] |
| Revenues from operations | 2,447,317 | +891,945 | Domestic CVS: (2.2), Overseas CVS: $+1,044.5$, Superstore: (95.9), <br> Department and specialty store: (53.7), Financial services: (1.5) <br> [Effect of exchange rate: +153.3] |
| Operating income (loss) | 102,367 | +24,855 | [Effect of exchange rate: +3.8] |
| Domestic convenience store operations | 59,282 | $(1,290)$ | Seven-Eleven Japan: (0.73) <br> Revenues: (1.7), Gross profit margin: +0.18 , SG\&A expenses: +0.85 Others: (0.56) |
| Overseas convenience store operations | 43,981 | +31,844 | 7-Eleven, Inc.: +50.1 [of which, effect of exchange rate: +5.9 ] <br> Revenues: +105.2 , Gross profit margin ${ }^{* 2}:+67.7$, SG\&A expenses: (122.8) <br> Others: +0.20 <br> Amortization of goodwill: (18.5) [of which, effect of exchange rate: (2.1)] |
| Superstore operations | 3,517 | $(2,325)$ | Ito-Yokado: +0.11 <br> Revenues: (20.7), Gross profit margin: +19.8 , SG\&A expenses: +1.0 <br> York-Benimaru: +0.92 <br> Revenues: +0.50 , Gross profit margin: +5.3 , SG\&A expenses: (4.9) <br> Others: (3.3) |
| Department and specialty store operations | 1,086 | +4,529 | Sogo \& Seibu: +2.2 <br> Revenues: +2.8 , Gross profit margin: +0.06 , SG\&A expenses: ( 0.60 ) <br> Seven \& i Food Systems: +1.1 <br> Nissen Holdings [Consolidated]: +0.20 <br> Others: +0.91 |
| Financial services | 9,205 | $(1,226)$ |  |
| Others | (90) | (381) |  |
| Eliminations / Corporate ${ }^{* 3}$ | $(14,614)$ | $(6,294)$ |  |
| Ordinary income | 95,519 | +25,649 | Increase in operating income, decrease in non-operating expenses |
| Income before income taxes | 94,203 | +29,490 | Decrease in special losses |
| Net income attributable to owners of parent | 65,039 | +22,020 |  |

[^0][^1]
## Segment Information

| $\underline{\text { Operating segment information }}$ |  |  |  |  |  |  |  | (Mi | ns of yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended <br> May 31, 2021 |  | Three Months Ended May 31, 2022 |  |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |  |
|  |  | YOY(\%) |  | YOY(\%) | Composition(\%) |  | YOY(\%) |  | YOY(\%) |
| Capital expenditures | 94,678 | 123.9 | 81,970 | 86.6 | 100.0 | 439,630 | 116.5 | 535,900 | 121.9 |
| Domestic convenience store operations | 22,578 | 151.0 | 15,636 | 69.3 | 19.1 | 99,801 | 77.9 | 102,900 | 103.1 |
| Overseas convenience store operations | 34,394 | 125.6 | 32,946 | 95.8 | 40.2 | 178,435 | 122.2 | 244,400 | 137.0 |
| Superstore operations | 16,480 | 216.8 | 10,086 | 61.2 | 12.3 | 62,139 | 128.4 | 59,000 | 94.9 |
| Department and specialty store operations | 4,019 | 29.1 | 3,371 | 83.9 | 4.1 | 15,090 | 57.7 | 28,000 | 185.6 |
| Financial services | 10,184 | 118.5 | 8,390 | 82.4 | 10.2 | 37,323 | 94.9 | 40,800 | 109.3 |
| Others | 176 | 26.0 | 30 | 17.2 | 0.0 | 2,323 | 239.0 | 1,100 | 47.3 |
| Eliminations / Corporate | 6,845 | 202.3 | 11,508 | 168.1 | 14.0 | 44,516 |  | 59,700 | 134.1 |
| Depreciation and amortization | 61,802 | 105.3 | 87,164 | 141.0 | 100.0 | 292,561 | 124.2 | 375,200 | 128.2 |
| Domestic convenience store operations | 19,385 | 100.8 | 20,977 | 108.2 | 24.1 | 80,781 | 103.0 | 84,400 | 104.5 |
| Overseas convenience store operations | 22,692 | 110.8 | 41,858 | 184.5 | 48.0 | 127,193 | 153.8 | 190,800 | 150.0 |
| Superstore operations | 6,875 | 101.0 | 8,415 | 122.4 | 9.7 | 28,600 | 106.2 | 31,700 | 110.8 |
| Department and specialty store operations | 3,565 | 98.7 | 3,551 | 99.6 | 4.1 | 14,460 | 99.1 | 16,700 | 115.5 |
| Financial services | 7,538 | 99.0 | 8,697 | 115.4 | 10.0 | 31,783 | 110.5 | 35,500 | 111.7 |
| Others | 210 | 71.6 | 238 | 113.2 | 0.3 | 877 | 86.3 | 1,200 | 136.8 |
| Eliminations / Corporate | 1,534 | 233.9 | 3,425 | 223.2 | 3.9 | 8,865 | 291.8 | 14,900 | 168.1 |
| Amortization of goodwill | 6,353 | 104.8 | 24,876 | 391.5 | 100.0 | 71,276 | 284.6 | 107,700 | 151.1 |
| Domestic convenience store operations |  |  |  |  |  |  |  |  |  |
| Overseas convenience store operations | 5,373 | 105.8 | 23,896 | 444.7 | 96.1 | 67,355 | 318.9 |  |  |
| Superstore operations | 774 | 100.0 | 774 | 100.0 | 3.1 | 3,098 | 100.0 |  |  |
| Department and specialty store operations | 115 |  | 115 | 100.0 | 0.5 | 462 | 100.0 |  |  |
| Financial services | 89 | 100.0 | 89 | 100.0 | 0.4 | 359 | 100.0 | - |  |
| Others |  | - |  |  | - | - |  |  |  |
| Corporate |  |  |  |  |  |  |  |  |  |
| EBITDA | 145,669 | 107.0 | 214,408 | 147.2 | 100.0 | 751,491 | 119.9 | 927,900 | 123.5 |
| Domestic convenience store operations | 79,958 | 111.9 | 80,260 | 100.4 | 35.6 | 304,178 | 97.5 |  |  |
| Overseas convenience store operations | 40,202 | 110.2 | 109,735 | 273.0 | 48.6 | 354,415 | 175.0 |  |  |
| Superstore operations | 13,493 | 75.2 | 12,708 | 94.2 | 5.6 | 50,490 | 84.6 |  |  |
| Department and specialty store operations | 238 | - | 4,754 |  | 2.1 | 6,769 | - |  |  |
| Financial services | 18,059 | 94.1 | 17,993 | 99.6 | 8.0 | 69,692 | 90.3 |  |  |
| Others | 501 | - | 147 | 29.4 | 0.1 | 761 | 170.9 |  |  |
| Eliminations / Corporate | $(6,785)$ | - | $(11,189)$ |  |  | $(34,815)$ | - |  |  |
| Impairment loss | 2,252 | 55.2 | 2,092 | 92.9 | 100.0 | 27,775 | 78.3 |  |  |
| Domestic convenience store operations | 809 | 68.2 | 581 | 71.8 | 27.8 | 9,944 | 112.2 |  |  |
| Overseas convenience store operations | 124 | 121.8 | 673 | 539.5 | 32.2 | 2,359 | 39.9 |  |  |
| Superstore operations | 393 | 54.1 | 351 | 89.3 | 16.8 | 6,359 | 54.9 |  |  |
| Department and specialty store operations | 920 | 162.0 | 433 | 47.1 | 20.7 | 7,882 | 103.9 |  |  |
| Financial services |  | - | 50 |  | 2.4 | 761 |  |  |  |
| Others | 4 |  | 1 | 41.0 | 0.1 | 67 | 4.4 |  |  |
| Eliminations / Corporate | - |  | - |  |  | 400 |  |  |  |

Notes: 1. Capital expenditures include long-term leasehold deposits, advances for store construction, and investments related to store openings for each fiscal year and beyond and do not include the increase of future amortization of assets under the Accounting Standard for Asset Retirement Obligations.
Figures for actual results do not include goodwill and others related to the acquisition of stores, etc.
"Eliminations / Corporate" in capital expenditures mainly reflects capital expenditures relating to the Group strategy.
2. Depreciation and amortization respectively include 412 million yen and 970 million yen recorded as "Loss related to novel coronavirus (COVID-19)" in the consolidated income statements for the three months ended May 31, 2021 and the fiscal year ended February 28, 2022.
"Eliminations / Corporate" in depreciation and amortization mainly reflects the Company's depreciation and amortization relating to the Group strategy
3. Amortization of goodwill include only the amount recorded on SG\&A expenses.
4. EBITDA: Operating income + Depreciation and amortization + Amortization of goodwill
5. Impairment losses respectively include 177 million yen, 103 million yen, and 1,365 million yen recorded as "Restructuring expenses" in the consolidated income statements for the three months ended May 31, 2021 and 2022, and the fiscal year ended February 28, 2022.

| Geographic area segment information |  |  | Three Months Ended May 31, 2022 |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended May 31, 2021 |  |  |  |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |
|  |  | YOY(\%) |  | YOY(\%) | Composition(\%) |  | YOY(\%) |
| Revenues from operations | 1,555,371 | 111.8 | 2,447,317 | 157.3 | - | 8,749,752 | 151.7 |
| Japan | 852,345 | 110.9 | 725,167 | 85.1 | 29.5 | 3,468,840 | 101.0 |
| North America | 674,831 | 112.6 | 1,719,320 | 254.8 | 69.8 | 5,170,053 | 231.6 |
| Others | 28,719 | 119.9 | 17,606 | 61.3 | 0.7 | 112,500 | 111.7 |
| Eliminations | (524) | - | $(14,778)$ | - | - | $(1,642)$ | - |
| Operating income | 77,512 | 108.6 | 102,367 | 132.1 | - | 387,653 | 105.8 |
| Japan | 64,791 | 108.2 | 72,899 | 112.5 | 62.4 | 227,174 | 85.4 |
| North America | 12,881 | 111.0 | 44,064 | 342.1 | 37.7 | 159,507 | 160.2 |
| Others | 10 | 13.5 | (82) | - | - | 1,029 | 127.7 |
| Eliminations | (170) | - | $(14,514)$ | - | - | (58) | - |

Note: "Others" consists of the results in the P.R.C., etc.

## Interest-Bearing Debt \& Ratings

| Interest-bearing debt (end of period) |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended May 31, 2021 |  | Three Months Ended <br> May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |
|  |  | YOY(\%)/change |  | YOY(\%)/change |  | YOY(\%)/change |
| Short-term loans | 622,631 | 178.3 | 132,160 | 21.2 | 140,146 | 22.6 |
| Current portion of long-term loans | 165,371 | 167.1 | 121,628 | 73.5 | 121,280 | 82.6 |
| Current portion of bonds | 66,917 | 111.5 | 252,610 | 377.5 | 60,000 | 89.7 |
| Subtotal | 854,921 | 158.1 | 506,399 | 59.2 | 321,427 | 38.6 |
| Long-term loans | 359,286 | 91.1 | 994,180 | 276.7 | 994,399 | 274.2 |
| Bonds | 1,766,932 | 626.8 | 1,459,803 | 82.6 | 1,582,906 | 280.2 |
| Subtotal | 2,126,218 | 314.3 | 2,453,983 | 115.4 | 2,577,306 | 277.8 |
| Total | 2,981,139 | 244.9 | 2,960,383 | 99.3 | 2,898,733 | 164.6 |
| Ratio to total assets (\%) | 35.5 | +16.2 | 29.7 | (5.8) | 33.2 | +7.8 |
| Ratio to owners' equity (\%) | 107.1 | +59.6 | 94.0 | (13.1) | 97.2 | +31.2 |


| Interest-bearing debt by operating segment (end of period) |
| :--- |


| Bond information |  |  |  | (As of May. 31, 2022) |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Date of issue | Coupon | Redemption date |
| Issued by Seven \& i Holdings |  |  |  |  |
| 9th unsecured domestic straight bonds | 20 billion yen | Apr. 26, 2013 | 0.671\% | Mar. 20, 2023 |
| 11th unsecured domestic straight bonds | 60 billion yen | Jun. 17, 2015 | 0.514\% | Jun. 20, 2022 |
| 12th unsecured domestic straight bonds | 30 billion yen | Jun. 17, 2015 | 0.781\% | Jun. 20, 2025 |
| 13th unsecured domestic straight bonds | 130 billion yen | Dec. 14, 2020 | 0.060\% | Dec. 20, 2023 |
| 14th unsecured domestic straight bonds | 180 billion yen | Dec. 14, 2020 | 0.190\% | Dec. 19, 2025 |
| 15th unsecured domestic straight bonds | 40 billion yen | Dec. 14, 2020 | 0.280\% | Dec. 20, 2027 |
| Issued by 7-Eleven, Inc. |  |  |  |  |
| USD-denominated senior unsecured notes due 2023 | \$1.25 billion | Feb. 10, 2021 | 0.625\% | Feb. 10, 2023 |
| USD-denominated senior unsecured notes due 2024 | \$2.25 billion | Feb. 10, 2021 | 0.800\% | Feb. 10, 2024 |
| USD-denominated senior unsecured notes due 2026 | \$1.25 billion | Feb. 10, 2021 | 0.950\% | Feb. 10, 2026 |
| USD-denominated senior unsecured notes due 2028 | \$1.0 billion | Feb. 10, 2021 | 1.300\% | Feb. 10, 2028 |
| USD-denominated senior unsecured notes due 2031 | \$1.7 billion | Feb. 10, 2021 | 1.800\% | Feb. 10, 2031 |
| USD-denominated senior unsecured notes due 2041 | \$0.75 billion | Feb. 10, 2021 | 2.500\% | Feb. 10, 2041 |
| USD-denominated senior unsecured notes due 2051 | \$1.25 billion | Feb. 10, 2021 | 2.800\% | Feb. 10, 2051 |
| Issued by Seven Bank |  |  |  |  |
| 10th unsecured domestic straight bonds | 20 billion yen | Mar. 07, 2013 | 0.803\% | Mar. 20, 2023 |
| 11 th unsecured domestic straight bonds | 15 billion yen | Dec. 17, 2014 | 0.536\% | Dec. 20, 2024 |
| 12th unsecured domestic straight bonds | 30 billion yen | Oct. 20, 2017 | 0.390\% | Sep. 17, 2027 |
| 13th unsecured domestic straight bonds | 20 billion yen | Jan. 25, 2019 | 0.160\% | Dec. 20, 2023 |
| 14th unsecured domestic straight bonds | 20 billion yen | Jan. 25, 2019 | 0.385\% | Dec. 20, 2028 |

Note: USD-denominated senior unsecured notes due 2022 amounts to 1.5 billion USD was redeemed prior to maturity. (September 2021:750 million USD, November 2021:750 million USD)

| Ratings |  |  |  | (As of Jun. 30, 2022) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | S\&P | Moody's | R\&I | JCR |
| Seven \& i Holdings | Long-term | A | A2 | AA- | AA |
| Seven-Eleven Japan | Long-term | A | - | - | AA |
|  | Short-term ${ }^{*}$ | A-1 | P-1 | - | - |
| 7-Eleven, Inc. | Long-term | A | Baa2 | - | - |
| Seven Bank | Long-term | A | - | AA- | - |
|  | Short-term | A-1 | - | - | - |

* From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.
[Reference] Medium-Term Management Plan 2021-2025 key consolidated financial KPIs

|  | Fiscal Year Ended Feb. 29, 2020 |  | Fiscal Year Ended Feb. 28, 2021 |  | Fiscal Year Ended Feb. 28, 2022 |  | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%)/change |  | YOY(\%)/change |  | YOY(\%)/change |  | YOY(\%)/change |
| EBITDA | 674,317 | 102.8 | 626,874 | 93.0 | 751,491 | 119.9 | 927,900 | 123.5 |
| Operating cash flow (excl. financial services) | 477,435 | - | 456,708 | 95.7 | 630,807 | 138.1 |  | - |
| Free cash flow level (excl. financial services) | 166,227 | - | 132,069 | 79.5 | 279,597 | 211.7 |  | - |
| ROE (\%) | 8.5 |  | 6.8 |  | 7.5 |  | 7.7 |  |
| ROIC (excl. financial services) | 6.6 |  | 4.7 |  | 4.8 |  | - |  |
| Debt/EBITDA ratio | 1.5 |  | 2.8 |  | 3.9 |  | 3.0 |  |
| Net income per share (EPS) (yen) | 246.95 | 107.6 | 203.03 | 82.2 | 238.68 | 117.6 | 279.68 | 117.2 |
| EPS before amortization of goodwill (yen) | 273.64 | 107.0 | 231.39 | 84.6 | 319.40 | 138.0 | 401.63 | 125.7 |

[^2]Consolidated Balance Sheets

|  |  |  |  | ) |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| ASSETS | Feb. 28, 2022 <br> Amount | May 31, 2022 <br> Amount | LIABILITIES | Feb. 28, 2022 <br> Amount | May 31, 2022 <br> Amount |
| Current assets | 2,604,774 | 2,837,061 | Current liabilities | 2,480,725 | 3,043,403 |
| Cash and bank deposits* | 1,420,653 | 1,533,231 | Notes and accounts payable, trade | 483,908 | 564,826 |
| Notes, accounts receivable and contract assets | 365,746 | 415,267 | Short-term loans | 140,146 | 132,160 |
| Trade accounts receivable - financial services | 91,662 | 92,246 | Current portion of bonds | 60,000 | 252,610 |
| Merchandise and finished goods | 246,571 | 279,998 | Current portion of long-term loans | 121,280 | 121,628 |
| Work in process | 51 | 37 | Income taxes payable | 22,716 | 10,974 |
| Raw materials and supplies | 2,193 | 2,130 | Accrued expenses | 235,274 | 224,342 |
| Prepaid expenses | 71,249 | 81,902 | Contract liabilities | - | 176,583 |
| ATM-related temporary payments | 107,883 | 89,768 | Deposits received | 223,146 | 263,114 |
| Other | 306,593 | 351,372 | ATM-related temporary advances | 73,901 | 48,652 |
| Allowance for doubtful accounts | $(7,829)$ | $(8,894)$ | Lease obligations | 20,409 | 113,957 |
| *Of which, "cash and bank deposits" of Seven Bank amounted to 934.6 billion yen as of |  |  | Allowance for sales promotion expenses | 17,649 | 1,092 |
| February 28, 2022 and 978.8 billion yen as of May 31, 2022 including cash to be held in ATMs. |  |  | Allowance for bonuses to employees | 13,937 | 24,107 |
|  |  |  | Allowance for bonuses to Directors and Audit \& Supervisory Board Members Allowance for loss on future collection of gift certificates | 349 602 | 47 |
|  |  |  | Provision for sales returns | 34 |  |
| Non-current assets | 6,132,658 | 7,120,533 | Deposits received in banking business | 787,879 | 763,273 |
| Property and equipment | 3,232,347 | 4,111,640 | Call money | - | 70,000 |
| Buildings and structures, net | 1,527,898 | 1,574,311 | Other | 279,489 | 276,030 |
| Furniture, fixtures and equipment, net | 436,377 | 451,039 | Non-current liabilities | 3,110,820 | 3,601,727 |
| Land | 1,119,796 | 1,154,359 | Bonds | 1,582,906 | 1,459,803 |
| Lease assets, net | 7,240 | 7,167 | Long-term loans | 994,399 | 994,180 |
| Right-of-use assets, net | 10,801 | 789,843 | Deferred income taxes | 109,825 | 137,667 |
| Construction in progress | 110,725 | 116,032 | Allowance for retirement benefits to Directors and Audit \& Supervisory Board Members | 569 | 504 |
| Other , net | 19,506 | 18,887 | Allowance for stock payments | 4,272 | 4,360 |
|  |  |  | Net defined benefit liability | 12,702 | 13,180 |
|  |  |  | Deposits received from tenants and franchised stores | 51,422 | 51,294 |
|  |  |  | Lease obligations | 36,527 | 747,837 |
|  |  |  | Asset retirement obligations | 130,456 | 135,902 |
|  |  |  | Other | 187,738 | 56,996 |
| Intangible assets | 2,140,002 | 2,236,551 | TOTAL LIABILITIES | 5,591,546 | 6,645,130 |
| Goodwill | 1,741,604 | 1,831,898 |  |  |  |
| Software | 213,462 | 225,458 |  |  |  |
| Other | 184,935 | 179,194 | NET ASSETS |  |  |
|  |  |  | Shareholder's equity | 2,767,517 | 2,808,864 |
| Investments and other assets | 760,308 | 772,341 | Common stock | 50,000 | 50,000 |
| Investments in securities | 220,615 | 226,400 | Capital surplus | 408,645 | 408,645 |
| Long-term loans receivable | 14,633 | 14,363 | Retained earnings | 2,319,155 | 2,360,375 |
| Long-term leasehold deposits | 330,285 | 323,862 | Treasury stock, at cost | $(10,282)$ | $(10,155)$ |
| Advances for store construction | 542 | 410 | Total accumulated other comprehensive income | 213,438 | 338,961 |
| Net defined benefit asset | 86,217 | 87,154 | Unrealized gains (losses) on available-forsale | 37,696 | 34,815 |
| Deferred income taxes | 43,539 | 49,256 | Unrealized gains (losses) on hedging derivatives, net of taxes | 4,270 | 4,683 |
| Other | 67,499 | 73,909 | Foreign currency translation adjustments | 157,570 | 286,409 |
| Allowance for doubtful accounts | $(3,024)$ | $(3,016)$ | Remeasurements of defined benefit plans | 13,901 | 13,053 |
| Deferred assets | 1,846 | 1,661 | Subscription rights to shares | 56 | 56 |
| Business commencement expenses | 1,353 | 1,208 | Non-controlling interests | 166,719 | 166,242 |
| Bond issuance cost | 492 | 452 | TOTAL NET ASSETS | 3,147,732 | 3,314,126 |
| TOTAL ASSETS | 8,739,279 | 9,959,256 | TOTAL LIABILITIES AND NET ASSETS | 8,739,279 | 9,959,256 |

Consolidated Statements of Income

|  | (Millions of yen) |  |
| :---: | :---: | :---: |
|  | Three Months Ended <br> May 31, 2021 | Three Months Ended <br> May 31, 2022 |
| Revenues from operations | 1,555,371 | 2,447,317 |
| Net sales | 1,241,517 | 2,087,947 |
| Cost of sales | 990,659 | 1,709,660 |
| Gross profit on sales | 250,857 | 378,286 |
| Operating revenues | 313,854 | 359,370 |
| Gross profit from operations | 564,712 | 737,657 |
| Selling, general and administrative expenses | 487,200 | 635,289 |
| Operating income | 77,512 | 102,367 |
| Non-operating income | 2,447 | 2,740 |
| Interest income | 924 | 679 |
| Equity in earnings of affiliates | - | 559 |
| Other | 1,522 | 1,500 |
| Non-operating expenses | 10,089 | 9,588 |
| Interest expenses | 2,447 | 2,999 |
| Interest on bonds | 2,670 | 4,563 |
| Equity in losses of affiliates | 582 | - |
| Commitment fee | 2,902 | 116 |
| Other | 1,487 | 1,909 |
| Ordinary income | 69,869 | 95,519 |
| Special gains | 7,322 | 6,234 |
| Gain on sales of property and equipment | 3,069 | 5,030 |
| Gain on sales of property and equipment related to restructuring | 1,814 | - |
| Other | 2,438 | 1,204 |
| Special losses | 12,479 | 7,550 |
| Loss on desposals of property and equipment | 3,448 | 3,063 |
| Impairment loss | 2,075 | 1,988 |
| Restructuring expenses | 492 | 181 |
| Loss related to novel coronavirus (COVID-19) | 5,436 |  |
| Other | 1,026 | 2,317 |
| Income before income taxes | 64,713 | 94,203 |
| Total income taxes | 18,976 | 26,378 |
| Income taxes - current | 17,834 | 18,986 |
| Income taxes - deferred | 1,141 | 7,392 |
| Net income | 45,736 | 67,824 |
| Net income attributable to non-controlling interests | 2,717 | 2,785 |
| Net income attributable to owners of parent | 43,018 | 65,039 |


| Cash flows from operating activities | Three Months Ended May 31, 2021 | Three Months Ended May 31, 2022 |
| :---: | :---: | :---: |
| Income before income taxes | 64,713 | 94,203 |
| Depreciation and amortization | 61,802 | 87,164 |
| Impairment loss | 2,252 | 2,092 |
| Amortization of goodwill | 6,353 | 24,876 |
| Interest income | (924) | (679) |
| Interest expenses and interest on bonds | 5,117 | 7,563 |
| Equity in losses (earnings) of affiliates | 582 | (559) |
| Gain on sales of property and equipment | $(4,884)$ | $(5,030)$ |
| Loss on disposals of property and equipment | 3,448 | 3,063 |
| Decrease (increase) in notes and accounts receivable, trade | $(23,918)$ | $(43,608)$ |
| Decrease (increase) in trade accounts receivable, financial services | 156 | (580) |
| Decrease (increase) in inventories | $(5,513)$ | $(23,693)$ |
| Increase (decrease) in notes and accounts payable, trade | 28,358 | 68,252 |
| Increase (decrease) in deposits received | 78,856 | 40,115 |
| Net increase (decrease) in deposits received in banking business | $(18,009)$ | $(24,606)$ |
| Net increase (decrease) in call money in banking business | 50,000 | 70,000 |
| Net decrease (increase) in ATM-related temporary accounts | 45,557 | $(7,086)$ |
| Other | $(11,611)$ | 32,900 |
| Subtotal | 282,339 | 324,386 |
| Interest and dividends received | 792 | 633 |
| Interest paid | $(2,601)$ | $(11,423)$ |
| Proceeds from settlement of interest rate swaps | 5,786 | - |
| Income taxes paid | $(36,411)$ | $(35,680)$ |
| Income taxes refund | - | 2,240 |
| Net cash provided by operating activities | 249,904 | 280,155 |
| Cash flows from investing activities |  |  |
| Acquisition of property and equipment | $(86,142)$ | $(66,606)$ |
| Proceeds from sales of property and equipment | 20,577 | 9,705 |
| Acquisition of intangible assets | $(17,721)$ | $(26,068)$ |
| Payment for purchase of investments in securities | $(1,100)$ | $(5,376)$ |
| Proceeds from sales of investments in securities | 500 | 119 |
| Payment for purchase of shares in subsidiaries resulting in change in scope of consolidation | - | 938 |
| Payment for long-term leasehold deposits | $(2,512)$ | $(2,284)$ |
| Refund of long-term leasehold deposits | 6,523 | 5,281 |
| Proceeds from deposits from tenants | 1,021 | 750 |
| Refund of deposits from tenants | $(1,341)$ | (974) |
| Payment for acquisition of business | $(2,121)$ | (198) |
| Payment for time deposits | (764) | (213) |
| Proceeds from withdrawal of time deposits | 1,529 | 91 |
| Other | $(3,329)$ | $(7,993)$ |
| Net cash used in investing activities | $(84,881)$ | $(92,829)$ |
| Cash flows from financing activities |  |  |
| Net increase (decrease) in short-term loans | 2,660 | $(8,172)$ |
| Proceeds from long-term debts | 15,500 | 11,400 |
| Repayment of long-term debts | $(19,829)$ | $(37,176)$ |
| Proceeds from issuance of bonds | 1,151,516 | - |
| Purchase of treasury stocks | (7) | (3) |
| Dividends paid | $(44,659)$ | $(45,581)$ |
| Dividends paid to non-controlling interests | (361) | (455) |
| Payment for changes in ownership interests in subsidiaries that do not result in change in scope of consolidation | $(1,722)$ | (183) |
| Other | $(3,667)$ | $(5,859)$ |
| Net cash used in financing activities | 1,099,428 | $(86,031)$ |
| Effect of exchange rate changes on cash and cash equivalents | 114,126 | 10,908 |
| Net increase (decrease) in cash and cash equivalents | 1,378,579 | 112,202 |
| Cash and cash equivalents at beginning of period | 2,183,837 | 1,414,890 |
| Cash and cash equivalents at end of period | 3,562,416 | 1,527,092 |

Results and Business Performance of Major Companies

## Domestic Convenience Store Operations

Seven-Eleven Japan


Notes: 1. "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the fiscal year ending February 28, 2023. Total store sales and revenues from operations based on the previous accounting standard restated as "Gross total store sales [reference] " and "Gross revenues from operations [reference]. "
2. EBITDA: Operating income + Depreciation and amortization

## Sales by merchandise category (total store sales)

y (total store sales)
Three Months Ended
May 31,2021

| Three Months Ended May 31, 2022 |  |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | YOY(\%) | Composition(\%) |  | YOY(\%) | Composition(\%) |
| 1,259,220 | 102.2 | 100.0 | 4,952,782 | 101.7 | 100.0 |
| 314,805 | 100.6 | 25.0 | 1,258,006 | 100.9 | 25.4 |
| 372,729 | 102.6 | 29.6 | 1,456,118 | 101.3 | 29.4 |
| 157,402 | 97.5 | 12.5 | 638,908 | 98.6 | 12.9 |
| 414,283 | 105.1 | 32.9 | 1,599,748 | 103.9 | 32.3 |


| (Millions of yen) |
| ---: |
| Fiscal Year Ending |
| Feb. 28, 2023 (Forecasts) |
|  |
| $5,103,000$ |

(Thousands of yen)

| Average daily sales per store |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  |
|  |  | Change |  | Change |
| All stores | 638 | +19 | 649 | +11 |
| Newly opened stores | 474 | (25) | 528 | +54 |


| Fiscal Year Ended <br> Feb. 28, 2022 | Fiscal Year Ending <br> Feb. 28, 2023 (Forecasts) |  |
| :---: | :---: | :---: |
|  | Change |  |
| 646 | +4 |  |
| 537 | $(20)$ |  |

## Existing store sales increase

| Three Months Ended <br> May 31, 2022 |
| :---: |
| +1.7 |
| $(0.7)$ |
| +2.4 |


| Fiscal Year Ended <br> Feb. 28, 2022 <br> +0.7 | Fiscal Year Ending <br> Feb. 28, 2023 (Forecasts) |
| :---: | :---: |
| $(1.2)$ <br> +1.9 |  |

## Gross profit margin by merchandise category

| Three Months Ended <br> May <br>  <br>  <br> 31.9 |  |
| :---: | :---: |
| 39.7 | +0.1 |
| 37.4 | +0.3 |
| 34.6 | +0.3 |
| 19.9 | $\pm 0.3$ |


Three Months Ended
May 31, 2022

|  |  |  |
| :--- | :---: | :---: | :---: |
| EC sales | Three Months Ended <br> May 31, 2021 |  |
|  | 6,436 | Change |


| Fiscal Year Ended <br> Feb. 28, 2022 |  |
| :---: | :---: |
|  | Change |
| 25,241 | $+1,553$ |

## Overseas Convenience Store Operations

7-Eleven, Inc. (Dollar basis)

| Results |
| :--- |

Note: EBITDA: Operating income + Depreciation and amortization
Sales by merchandise category (total store sales)


Existing store sales increase

| Three Months Ended <br> Mar. 31, 2021 |  |  | Three Months Ended <br> Mar. 31, 2022 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | YOY(\%) | Composition(\%) |  | YOY(\%) | Composition(\%) |
| 8,970,325 | 111.9 | - | 17,521,324 | 195.3 |  |
| 4,390,385 | 105.4 | 100.0 | 6,111,459 | 139.2 | 100.0 |
| 1,863,271 | 115.1 | 42.4 | 2,552,200 | 137.0 | 41.8 |
| 553,688 | 91.8 | 12.6 | 840,794 | 151.9 | 13.8 |
| 196,436 | 88.4 | 4.5 | 220,514 | 112.3 | 3.6 |
| 1,776,988 | 109.0 | 40.5 | 2,497,949 | 140.6 | 40.9 |
| 4,579,940 | 118.9 | - | 11,409,864 | 249.1 | - |


(\%)

|  | Three Months Ended <br> Mar.31, 2021 |
| :--- | :---: | :---: |
| U.S. merchandise sales increase | +4.7 |
| Number of customers <br> Average spending per customer | $9.9)$ <br> +16.5 |


| Three Months Ended <br> Mar. 31, 2022 | Fiscal Year Ended <br> Dec. 31, 2021 |
| :---: | :---: |
| +5.7 | +7.4 |
| +1.0 | +2.3 |
| +4.7 | +4.9 |

Fiscal Year Ending
Dec. 31, 2022 (Forecasts)
+6.0

## Average merchandise daily sales per store

|  |  |
| :---: | :---: |
|  |  |
|  | Three Months Ended <br> Mar. 31, 2021 |
|  |  |
| 4,920 | Change |
|  | +209 |

$\left.\left.\begin{array}{c:c}\text { Three Months Ended } \\ \text { Mar. 31, 2022 }\end{array}\right) \begin{array}{c}\text { Fiscal Year Ended } \\ \text { Dec. 31, 2021 }\end{array}\right\}$

(\%)

| Fiscal Year Ended |
| :---: |
| Dec. 31, 2021 |
|  |
| $\vdots 34.2$ |

## Fuel

|  | Three Months Ended <br> Mar. 31, 2021 |  | Three Months Ended Mar. 31, 2022 |  | Fiscal Year Ended <br> Dec. 31, 2021 |  | Fiscal Year EndingDec. 31, 2022 (Forecasts)YOY(\%)/Change |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yoy(\%) Change |  | Yoy(\%)/Change |  | Yoy(\%) Change |  |  |
| Sales (K dollars) | 4,579,940 | 118.9 | 11,409,864 | 249.1 | 34,641,673 | 254.6 |  |  |
| Gallons sold (K gallons) | 1,871,662 | 117.2 | 3,093,415 | 165.3 | 11,384,814 | 184.5 |  |  |
| Fuel margin (cents per gallon)* | 25.22 | (0.31) | 43.61 | +18.39 | 34.50 | +1.90 |  |  |
| Avg. retail gallon sold per store increase (\%) | (9.2) |  | +18.4 |  | +22.2 |  | +9.9 |  |
| Avg. retail price (dollars per gallon) | 2.67 | +0.22 | 3.72 | +1.05 | 3.11 | +0.85 |  |  |
| Retail fuel margin (cents per gallon) | 31.47 | +2.34 | 40.83 | +9.36 | 35.77 | +0.92 | , |  |

[^3]
## Overseas Convenience Store Operations

7-Eleven, Inc. (Yen basis)

| Results |  |  |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended Mar. 31, 2021 |  | Three Months Ended Mar. 31, 2022 |  | Fiscal Year EndedDec. 31, 2021 |  | Fiscal Year Ending Dec. 31, 2022 (Forecasts) |  |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Total store sales | 951,661 | 109.0 | 2,038,430 | 214.2 | 6,463,940 | 189.7 | 8,970,900 | 138.8 |
| MDSE sales at directly operated stores | 105,538 | 105.6 | 291,378 | 276.1 | 960,925 | 214.1 |  |  |
| MDSE sales at franchised stores | 360,237 | 101.9 | 419,628 | 116.5 | 1,695,895 | 112.7 |  |  |
| Fuel sales | 485,885 | 115.9 | 1,327,423 | 273.2 | 3,807,119 | 262.0 |  |  |
| Revenues from operations | 664,368 | 112.8 | 1,706,664 | 256.9 | 5,122,154 | 233.7 | 7,329,000 | 143.1 |
| MDSE sales at directly operated stores, etc | 108,113 | 104.5 | 294,724 | 272.6 | 972,946 | 211.6 |  |  |
| Fuel sales | 485,885 | 115.9 | 1,327,423 | 273.2 | 3,807,119 | 262.0 |  |  |
| Other operating revenues | 70,369 | 105.9 | 84,517 | 120.1 | 342,088 | 122.7 |  |  |
| Franchise commission from franchised stores | 61,274 | 105.0 | 72,757 | 118.7 | 294,374 | 120.0 |  |  |
| Gross profit from operations | 152,515 | 107.6 | 325,517 | 213.4 | 1,066,547 | 170.3 |  |  |
| SG\&A expenses | 134,787 | 107.7 | 257,625 | 191.1 | 841,682 | 166.0 |  |  |
| Advertising expenses | 2,876 | 131.1 | 5,674 | 197.2 | 18,840 | 221.6 |  |  |
| Salaries and wages | 35,117 | 106.8 | 85,348 | 243.0 | 272,214 | 195.3 |  |  |
| Land and building rent | 20,196 | 106.5 | 28,841 | 142.8 | 93,551 | 124.4 |  |  |
| Depreciation and amortization | 21,796 | 108.3 | 40,942 | 187.8 | 122,635 | 150.8 |  |  |
| Utility expenses | 7,354 | 100.6 | 13,300 | 180.8 | 44,542 | 144.4 |  |  |
| Others | 47,445 | 108.7 | 83,518 | 176.0 | 289,898 | 168.5 |  |  |
| Operating income | 17,727 | 106.8 | 67,891 | 383.0 | 224,864 | 188.6 | 340,600 | 151.5 |
| EBITDA | 39,524 | 107.7 | 108,834 | 275.4 | 347,499 | 173.3 | 527,500 | 151.8 |

Note: EBITDA: Operating income + Depreciation and amortization

## Sales by merchandise category (total store sales)

| (Millions of yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Fiscal Year Ended Dec. 31, 2021 |  |  | Fiscal Year Ending <br> Dec. 31, 2022 (Forecasts) |  |
|  |  |  |  |  |
|  | YOY(\%) | Composition(\%) |  | YOY(\%) |
| 6,463,940 | 189.7 |  | 8,970,900 | 138.8 |
| 2,656,820 | 135.9 | 100.0 |  |  |
| 1,148,690 | 135.4 | 43.2 |  |  |
| 346,667 | 141.9 | 13.0 |  |  |
| 91,062 | 108.0 | 3.4 |  |  |
| 1,070,400 | 137.7 | 40.3 |  |  |
| 3,807,119 | 262.0 |  |  |  |

Existing store sales increase

| Three Months Ended <br> Mar. 31, 2021 |  |  | Three Months Ended <br> Mar. 31, 2022 |  |  | Fiscal Year Ended <br> Dec. 31, 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | YOY(\%) | Composition(\%) |  | YOY(\%) | Composition(\%) |  | YOY(\%) | Composition(\%) |
| 951,661 | 109.0 | - | 2,038,430 | 214.2 | - | 6,463,940 | 189.7 |  |
| 465,775 | 102.7 | 100.0 | 711,007 | 152.7 | 100.0 | 2,656,820 | 135.9 | 100.0 |
| 197,674 | 112.2 | 42.4 | 296,923 | 150.2 | 41.8 | 1,148,690 | 135.4 | 43.2 |
| 58,740 | 89.5 | 12.6 | 97,818 | 166.5 | 13.8 | 346,667 | 141.9 | 13.0 |
| 20,840 | 86.1 | 4.5 | 25,654 | 123.1 | 3.6 | 91,062 | 108.0 | 3.4 |
| 188,520 | 106.2 | 40.5 | 290,611 | 154.2 | 40.9 | 1,070,400 | 137.7 | 40.3 |
| 485,885 | 115.9 | - | 1,327,423 | 273.2 | - | 3,807,119 | 262.0 |  |


|  | Three Months Ended <br> Mar. 31, 2021 |
| :--- | :---: | :---: |
| U.S. merchandise sales increase(Dollar) | +4.7 |
| Number of customers $(9.9)$ <br> Average spending per customer +16.5 |  |


| Three Months Ended <br> Mar. 31, 2022 | Fiscal Year Ended <br> Dec. 31, 2021 |
| :---: | :---: |
| +5.7 | +7.4 |
| +1.0 | +2.3 |
| +4.7 | +4.9 |


| Fisceal Year Ending (\%) <br> Dec. 31, 2022 (Forecasts) <br> +6.0 |
| :--- |

## Average merchandise daily sales per store



Merchandise gross profit margin

|  | Three Months Ended <br> Mar. 31, 2021 |  | Three Months Ended <br> Mar. 31, 2022 |  | Fiscal Year Ended <br> Dec. 31, 2021 |  | Fiscal Year Ending Dec. 31, 2022 (Forecasts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |  | Change |
|  | 34.3 | +0.1 | 33.1 | (1.2) | 34.2 | +0.1 | 34.4 | +0.2 |

Exchange rates (Income statements)

| Fiscal Year Ending |
| :---: |
| Dec. 31, 2022 (Forecasts) |
| 127.00 |

## Superstore Operations

Ito-Yokado

| Results | Three Months Ended May 31, 2021 |  | Three Months Ended$\text { May 31, } 2022$ |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Fiscal Year Feb. 28, 2023 | Ending <br> Forecasts) |  |  |
|  |  | YOY(\%) |  |  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Gross revenues from operations [reference] |  |  | 265,345 | 100.8 |  |  | 1,089,000 | 102.0 |
| Revenues from operations | 263,277 | 105.9 | 178,823 | 67.9 | 1,067,545 | 98.8 | 764,400 | 71.6 |
| Gross sales [reference] |  |  | 257,833 | 100.7 |  |  | 1,057,900 | 101.9 |
| Net sales | 256,086 | 105.3 | 159,940 | 62.5 | 1,038,664 | 98.6 | 689,900 | 66.4 |
| Gross profit from operations | 64,811 | 101.4 | 63,852 | 98.5 | 260,919 | 95.5 |  |  |
| SG\&A expenses | 64,159 | 102.2 | 63,082 | 98.3 | 259,298 | 97.7 |  |  |
| Advertising expenses | 3,692 | 123.7 | 1,996 | 54.1 | 14,840 | 96.7 |  |  |
| Salaries and wages | 26,768 | 91.0 | 23,889 | 89.2 | 101,949 | 92.3 |  |  |
| Land and building rent | 11,372 | 127.8 | 12,088 | 106.3 | 46,098 | 99.6 |  |  |
| Depreciation and amortization | 3,144 | 119.8 | 3,741 | 119.0 | 13,318 | 105.8 |  |  |
| Utility expenses | 2,425 | 85.2 | 5,024 | 207.2 | 12,034 | 104.5 |  |  |
| Others | 16,757 | 104.7 | 16,340 | 97.5 | 71,056 | 102.6 |  |  |
| Operating income | 651 | 56.2 | 770 | 118.3 | 1,620 | 20.8 | 4,000 | 246.8 |
| EBITDA | 3,795 | 100.3 | 4,511 | 118.9 | 14,939 | 73.3 | 19,700 | 131.9 |

$\overline{\text { Notes: 1. "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the fiscal year ending February 28, } 2023 .}$
Revenues from operations and net sales based on the previous accounting standard restated as "Gross revenues from operations [reference] " and "Gross sales [reference]."
2. EBITDA: Operating income + Depreciation and amortization

| Gross sales by merchandise category | Three Months Ended$\text { May 31, } 2021$ |  |  | Three Months Ended <br> May 31, 2022 |  |  | Fiscal Year EndedFeb. 28, 2022 |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |  |  |  |
|  |  | YOY(\%) | Compsitioneo) |  |  |  |  | YOY(\%) | Compositione( |  | YOY(\%) | Compositione) |  | YOY(\%) |
| Gross sales | 256,086 | 105.3 | 100.0 | 257,833 | 100.7 | 100.0 | 1,038,664 | 98.6 | 100.0 | 1,057,900 | 101.9 |
| Merchandise sales | 182,518 | 96.2 | 71.3 | 177,261 | 97.1 | 68.8 | 738,046 | 95.9 | 71.1 |  |  |
| Lifestyle | 56,728 | 105.1 | 22.2 | 55,746 | 98.3 | 21.6 | 219,985 | 92.1 | 21.2 |  |  |
| Specialty stores | 3,161 | 101.3 | 1.2 | 3,620 | 114.5 | 1.4 | 11,791 | 86.7 | 1.1 |  |  |
| Food | 122,629 | 92.4 | 47.9 | 117,895 | 96.1 | 45.7 | 506,270 | 97.9 | 48.7 |  |  |
| Tenants | 72,576 | 142.4 | 28.3 | 79,989 | 110.2 | 31.0 | 297,225 | 106.8 | 28.6 |  |  |
| Others | 991 | 42.9 | 0.4 | 582 | 58.8 | 0.2 | 3,392 | 63.5 | 0.3 |  |  |

Existing store sales increase

|  | Three Months Ended May 31, 2021 |
| :---: | :---: |
| Total | +13.7 |
| Existing store sales increase | +4.3 |
| Lifestyle | +10.8 |
| Specialty stores | +44.6 |
| Food | +0.9 |
| Number of customers | +5.1 |
| Average spending per customer | (0.7) |
| Tenants | +46.4 |


| Three Months Ended <br> May 31, 2022 |
| :---: |
| +2.2 |
| $(1.1)$ |
| +0.4 |
| +17.6 |
| $(2.3)$ |
| $(0.2)$ |
| $(1.0)$ |
| +10.5 |


| Fiscal Year Ended Feb. 28, 2022 | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |
| :---: | :---: |
| +1.8 | +2.8 |
| (0.5) | +0.6 |
| $\begin{array}{r} (4.2) \\ +20.2 \\ +0.8 \end{array}$ |  |
| $\begin{aligned} & (0.3) \\ & (0.3) \end{aligned}$ |  |
| +7.8 |  |

Gross profit margin by merchandise category

|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change | Change |
| Total | 29.0 | (0.4) | 28.9 | (0.1) | 29.0 | (0.6) | 29.5 +0.5 |
| Lifestyle | 32.8 | +0.7 | 32.9 | +0.1 | 32.6 | (0.1) |  |
| Specialty stores | 29.5 | +7.7 | 31.9 | +2.4 | 31.8 | +8.0 |  |
| Food | 27.2 | (1.3) | 26.9 | (0.3) | 27.4 | (0.9) |  |

Note: Both actual results and forecasts are based on the figures before applying the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc.

| EC sales |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |
|  |  | Change |  | Change |  | Change |
| Online Shopping | 1,323 | (489) | 858 | (465) | 6,082 | $(1,421)$ |
| Ito-Yokado's Net Supermarket* | 8,831 | (550) | 8,849 | +18 | 36,196 | +462 |

*Delivery-type services (others are mail order sales-type services)

York-Benimaru

| Results | Three Months Ended May 31, 2021 |  | Three Months Ended <br> May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} \text { Fiscal Year } \\ \text { Feb. 28, } 2023 \end{array}$ | Ending <br> Forecasts) |  |  |
|  |  | YOY(\%) |  |  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Gross revenues from operations [reference] |  |  | 119,764 | 100.5 | , |  | 489,000 | 102.3 |
| Revenues from operations | 119,206 | 98.8 | 115,829 | 97.2 | 478,144 | 100.1 | 475,900 | 99.5 |
| Gross sales [reference] |  |  | 117,439 | 100.4 |  |  | 478,900 | 102.0 |
| Net sales | 117,005 | 98.8 | 112,783 | 96.4 | 469,415 | 100.1 | 463,200 | 98.7 |
| Gross profit from operations | 29,381 | 95.1 | 35,251 | 120.0 | 119,748 | 97.7 |  |  |
| SG\&A expenses | 25,842 | 104.8 | 30,789 | 119.1 | 105,044 | 99.1 |  |  |
| Advertising expenses | 1,829 | 143.1 | 888 | 48.6 | 5,955 | 94.8 |  |  |
| Salaries and wages | 13,449 | 100.5 | 16,883 | 125.5 | 54,615 | 99.8 |  |  |
| Land and building rent | 2,617 | 101.1 | 2,642 | 101.0 | 10,500 | 100.9 |  |  |
| Depreciation and amortization | 1,756 | 117.2 | 2,279 | 129.7 | 7,297 | 116.6 |  |  |
| Utility expenses | 1,068 | 83.6 | 1,993 | 186.5 | 5,498 | 94.7 |  |  |
| Others | 5,120 | 110.5 | 6,100 | 119.1 | 21,177 | 94.0 |  |  |
| Operating income | 3,539 | 56.7 | 4,462 | 126.1 | 14,704 | 88.9 | 19,000 | 129.2 |
| EBITDA | 5,296 | 68.4 | 6,741 | 127.3 | 22,001 | 96.5 | 28,800 | 130.9 |

Notes: 1. On March 1, 2022, York-Benimaru merged with Life Foods, formerly produced and sold delicatessen mainly in York-Benimaru stores.
2. "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the fiscal year ending February 28, 2023.

Revenues from operations and net sales based on the previous accounting standard restated as "Gross revenues from operations [reference] " and "Gross sales [reference]. " 3. EBITDA: Operating income + Depreciation and amortization

Gross sales by merchandise category

| Gross sales by merchandise category | Three Months Ended$\text { May 31, } 2021$ |  |  | Three Months EndedMay 31, 2022 |  |  | $\begin{gathered} \hline \text { Fiscal Year Ended } \\ \text { Feb. } 28,2022 \end{gathered}$ |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Fiscal Year <br> Feb. 28, 2023 | Ending Forecasts) |  |  |  |
|  |  | YOY(\%) | Compasione(a) |  |  |  |  | YOY(\%) | Compsiomene |  | YOY(\%) | ${ }^{\text {compasiomema }}$ |  | YOY(\%) |
| Gross sales | 117,005 | 98.8 | 100.0 | 117,439 | 100.4 | 100.0 | 469,415 | 100.1 | 100.0 | 478,900 | 102.0 |
| Merchandise sales | 101,285 | 97.6 | 86.5 | 114,849 | 113.4 | 97.8 | 406,085 | 99.3 | 86.5 |  |  |
| Food | 94,584 | 97.6 | 80.8 | 108,082 | 114.3 | 92.0 | 377,269 | 99.7 | 80.4 |  |  |
| Fresh food | 42,079 | 97.8 | 36.0 | 41,694 | 99.1 | 35.5 | 167,111 | 98.8 | 35.6 |  |  |
| Processed food | 28,730 | 96.9 | 24.5 | 28,505 | 99.2 | 24.3 | 114,763 | 100.4 | 24.5 |  |  |
| Daily food | 23,774 | 98.2 | 20.3 | 23,831 | 100.2 | 20.3 | 95,394 | 100.5 | 20.3 |  |  |
| Delicatessen |  | - | - | 14,051 |  | 12.0 |  |  | - |  |  |
| Apparel | 2,332 | 107.3 | 2.0 | 2,307 | 98.9 | 2.0 | 10,314 | 95.9 | 2.2 |  |  |
| Household goods | 4,368 | 92.4 | 3.7 | 4,458 | 102.1 | 3.8 | 18,500 | 93.0 | 3.9 |  |  |
| Tenants | 15,720 | 107.0 | 13.5 | 2,590 | 16.5 | 2.2 | 63,330 | 105.4 | 13.5 |  |  |
| Formerly Life Foods* | 13,312 | 107.3 | 11.4 |  |  | - | 54,505 | 105.9 | 11.6 |  |  |
| Others | 2,407 | 105.7 | 2.1 | 2,590 | 107.6 | 2.2 | 8,824 | 102.7 | 1.9 |  |  |

* Represents sales amount for delicatessen items in York-Benimaru stores.
$\underline{\text { Existing store sales increase }}$
(\%)

|  | Three Months Ended May 31, 2021 | Three Months Ended May 31, 2022 | Fiscal Year Ended <br> Feb. 28, 2022 | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |
| :---: | :---: | :---: | :---: | :---: |
| Existing store sales increase | (1.0) | (1.1) | (0.4) | +0.1 |
| Food | (2.2) | (1.0) | (0.7) |  |
| Apparel | +15.2 | (2.7) | (1.6) |  |
| Household goods | (5.6) | (2.2) | (6.0) |  |
| Tenants | +1.5 | - | +4.3 |  |
| Number of customers | (0.3) | (2.5) | (1.0) |  |
| Average spending per customer | (0.8) | +1.4 | +0.6 |  |

Note: The actual results for the three months ended May 31,2022 and the forecasts for the fiscal year ending February 28,2023 of existing store sales growth do not include tenants.

Gross profit margin by merchandise category

|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |  | Change |
| Total | 25.3 | (1.0) | 30.0 | +4.7 | 25.8 | (0.6) | 30.4 | +4.6 |
| Food | 25.2 | (1.0) | 30.2 | +5.0 | 25.7 | (0.6) |  |  |
| Apparel | 32.2 | +1.1 | 33.5 | +1.3 | 32.1 | (0.7) |  |  |
| Household goods | 25.0 | (2.3) | 24.5 | (0.5) | 25.7 | (0.5) |  |  |

Notes: 1. Both actual results and forecasts are based on the figures before applying the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc.
2. The results for the three months ended May 31, 2022 and the forecasts for the fiscal year ending February 28,2023 include the business of formerly Life Foods.

York-Benimaru
[Reference] Results including formerly Life Foods
(Millions of yen)

|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Gross revenues from operations [reference] |  |  | 119,764 | 100.5 |  |  | 489,000 | 102.3 |
| Revenues from operations | 119,213 | 98.8 | 115,829 | 97.2 | 478,183 | 100.1 | 475,900 | 99.5 |
| Gross sales [reference] |  |  | 117,439 | 100.1 |  |  | 478,900 | 101.8 |
| Net sales | 117,270 | 98.8 | 112,783 | 96.2 | 470,492 | 100.1 | 463,200 | 98.5 |
| SG\&A expenses | 30,505 | 104.9 | 30,789 | 100.9 | 124,941 | 100.2 |  |  |
| Advertising expenses | 1,930 | 144.5 | 888 | 46.0 | 6,189 | 92.7 |  |  |
| Salaries and wages | 16,466 | 101.1 | 16,883 | 102.5 | 67,549 | 101.1 |  |  |
| Land and building rent | 2,617 | 101.1 | 2,642 | 101.0 | 10,501 | 100.9 |  |  |
| Depreciation and amortization | 2,080 | 115.1 | 2,279 | 109.6 | 8,629 | 114.7 |  |  |
| Utility expenses | 1,248 | 84.3 | 1,993 | 159.7 | 6,334 | 95.4 |  |  |
| Others | 6,160 | 110.3 | 6,100 | 99.0 | 25,736 | 96.6 |  |  |
| Operating income | 4,766 | 65.8 | 4,462 | 93.6 | 18,800 | 91.7 | 19,000 | 101.1 |
| EBITDA | 6,846 | 75.7 | 6,741 | 98.5 | 27,429 | 97.9 | 28,800 | 105.0 |

Notes: 1. "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the fiscal year ending February 28, 2023.
Revenues from operations and net sales based on the previous accounting standard restated as "Gross revenues from operations [reference] " and "Gross sales [reference]. " 2. EBITDA: Operating income + Depreciation and amortization

## Department and Specialty Store Operations

Sogo \& Seibu

| Results |  |  |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | Fiscal Year Ending <br> Feb. 28, 2023 (Forecasts) |  |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Gross revenues from operations [reference] |  |  | 119,464 | 115.1 |  |  | 532,500 | 116.6 |
| Revenues from operations | 103,804 | 152.5 | 42,945 | 41.4 | 456,842 | 103.7 | 200,500 | 43.9 |
| Gross sales [reference] |  |  | 116,901 | 115.0 | - |  | 519,800 | 116.3 |
| Net sales | 101,637 | 154.0 | 23,425 | 23.0 | 446,973 | 103.8 | 116,900 | 26.2 |
| Gross profit from operations | 21,782 | 154.6 | 24,665 | 113.2 | 96,106 | 104.3 |  |  |
| SG\&A expenses | 24,029 | 156.7 | 24,635 | 102.5 | 99,634 | 100.8 |  |  |
| Advertising expenses | 3,483 | 164.7 | 2,363 | 67.8 | 13,038 | 101.1 |  |  |
| Salaries and wages | 5,829 | 135.4 | 5,867 | 100.7 | 23,816 | 98.0 |  |  |
| Land and building rent | 6,604 | 174.4 | 5,821 | 88.1 | 25,575 | 94.5 |  |  |
| Depreciation and amortization | 1,896 | 183.5 | 2,546 | 134.3 | 8,731 | 118.0 |  |  |
| Utility expenses | 899 | 192.7 | 1,334 | 148.3 | 4,559 | 103.1 |  |  |
| Others | 5,315 | 146.7 | 6,702 | 126.1 | 23,912 | 105.0 |  |  |
| Operating income (loss) | $(2,247)$ |  | 30 |  | $(3,527)$ |  | 3,000 |  |
| EBITDA | (350) | - | 2,577 |  | 5,204 | 734.1 | 14,500 | 278.6 |

Notes: 1. On September 1, 2021, Sogo \& Seibu merged with Seven \& i Asset Management, formerly the real estate management company for the SEIBU IKEBUKURO flagship store.
2. "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the fiscal year ending February $28,2023$.

Revenues from operations and net sales based on the previous accounting standard restated as "Gross revenues from operations [reference] " and "Gross sales [reference]. "
3. EBITDA: Operating income + Depreciation and amortization


Note: Store sales include sales at corporate trading business unit.

| Gross sales by merchandise category | Three Months Ended <br> May 31, 2021 |  |  | Three Months Ended May 31, 2022 |  |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Fiscal Year } \\ & \text { Feb. } 28,2023 \end{aligned}$ | Ending <br> Forecasts) |  |  |  |
|  |  | YOY(\%) | Composition(\%) |  |  |  |  | YOY(\%) | Compsition(\%) |  | YOY(\%) | Conposition\%\% |  | YOY(\%) |
| Gross sales | 101,637 | 154.0 | 100.0 | 116,901 | 115.0 | 100.0 | 446,973 | 103.8 | 100.0 | 519,800 | 116.3 |
| Merchandise sales | 62,532 | 158.4 | 61.5 | 69,686 | 111.4 | 59.6 | 276,573 | 101.4 | 61.9 |  |  |
| Apparel | 32,140 | 176.8 | 31.6 | 36,457 | 113.4 | 31.2 | 134,286 | 100.6 | 30.0 |  |  |
| Household goods | 9,767 | 208.7 | 9.6 | 11,347 | 116.2 | 9.7 | 45,707 | 105.5 | 10.2 |  |  |
| Food | 20,624 | 124.2 | 20.3 | 21,881 | 106.1 | 18.7 | 96,580 | 100.7 | 21.6 |  |  |
| Tenants | 32,587 | 191.1 | 32.1 | 39,398 | 120.9 | 33.7 | 143,361 | 113.1 | 32.1 |  |  |
| Corporate sales | 6,517 | 68.9 | 6.4 | 7,817 | 119.9 | 6.7 | 27,038 | 86.5 | 6.0 |  |  |

Existing store sales increase

| Existing store sales increase |  |  |  | (\%) |
| :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended $\text { May 31, } 2021$ | Three Months Ended <br> May 31, 2022 | Fiscal Year Ended <br> Feb. 28, 2022 | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |
| Existing store sales increase | +73.4 | +15.0 | +12.5 | +16.3 |

## Gross profit margin by merchandise category

(\%)

|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended Feb. 28, 2022 |  | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |  | Change |
| Total | 23.0 | +1.0 | 23.1 | +0.1 | 22.9 | +0.3 | 23.7 | +0.8 |
| Apparel | 28.2 | (0.4) | 28.1 | (0.1) | 27.8 | +0.4 |  |  |
| Household goods | 23.9 | (0.2) | 23.3 | (0.6) | 23.4 | +0.2 |  |  |
| Food | 14.6 | +0.5 | 14.8 | +0.2 | 15.8 | +0.1 |  |  |

Note: Both actual results and forecast are based on the figures before applying the "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc.
EC sales

| EC sales |
| :--- | :--- | :--- | :--- | :--- | :--- |

## Seven \& i Food Systems



| [Denny's] Gross profit margin | Three Months Ended <br> May 31, 2021 |  |  |  |  |  |  | (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | Fiscal Year EndingFeb. 28, 2023 (Forecasts) |  |
|  |  | Change |  | Change |  | Change |  | Change |
| Gross profit margin | 67.1 | +2.9 | 67.1 | $\pm 0.0$ | 67.3 | +1.7 | 67.5 | +0.2 |

Nissen Holdings (Consolidated)

| Results | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} \text { Fiscal Yea } \\ \text { Feb. 28, } 2023 \end{array}$ | Ending <br> Forecasts) |  |  |
|  |  | YOY(\%) |  |  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Gross sales [reference] |  |  | 11,656 | 111.6 |  |  | 45,000 | 111.7 |
| Net sales | 10,441 | 102.2 | 11,077 | 106.1 | 40,296 | 105.9 | 42,700 | 106.0 |
| Gross profit from operations | 5,188 | 105.6 | 5,507 | 106.1 | 19,661 | 105.4 |  |  |
| SG\&A expenses | 5,097 | 104.3 | 5,210 | 102.2 | 19,409 | 102.1 |  |  |
| Operating income (loss) | 90 | 391.3 | 297 | 330.0 | 252 |  | 1,100 | 436.5 |

Note: "Accounting Standard for Revenue Recognition" (ASBJ Statement No. 29, March 31, 2020), etc. have been applied from the fiscal year ending February $28,2023$.
Revenues from operations and net sales based on the previous accounting standard restated as "Gross revenues from operations [reference] " and "Gross sales [reference]. "

## Financial Services

Seven Bank

## Number of ATMs

(1) Domestic

|  | Three Months Ended $\qquad$ <br> May 31, 2021 |  | Three Months Ended$\qquad$ May 31, 2022 |  | Fiscal Year Ended Feb. 28, 2022 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| Total | 25,742 | +56 | 26,331 | +137 | 26,194 | +508 |
| ATMs in the Group | 23,074 | $\pm 0$ | 23,238 | +5 | 23,233 | +159 |
| 7-Eleven | 22,420 | +3 | 22,570 | (2) | 22,572 | +155 |
| Ito-Yokado | 253 | (4) | 256 | +3 | 253 | (4) |
| York-Benimaru | 236 | +1 | 241 | +3 | 238 | +3 |
| York Mart / York Foods / York PRICE | 95 | $\pm 0$ | 97 | +1 | 96 | +1 |
| Others | 70 | $\pm 0$ | 74 | $\pm 0$ | 74 | +4 |
| ATMs outside the Group | 2,668 | +56 | 3,093 | +132 | 2,961 | +349 |

(2) Overseas

|  | Three Months Ended <br> Mar. 31, 2021 |  | Three Months Ended Mar. 31, 2022 |  | Fiscal Year EndedDec. 31, 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| North America | 9,433 | +65 | 8,684 | (320) | 9,004 | (364) |
| Asia | 1,190 | +792 | 4,782 | +982 | 3,800 | +3,070 |


| Average number of transaction per day per ATM during the period |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended May 31, 2021 |  | Three Months Ended <br> May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |
|  |  | Change |  | Change |  | Change |
| Average number of transactions | 97.7 | +12.0 | 99.4 | +1.7 | 96.7 | +7.0 |
| International money transfer service |  |  |  |  |  | Thousan |
|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |
|  |  | Change |  | Change |  | Change |
| Cumulative number of contract accounts | 313 | +3 | 317 | $\pm 0$ | 317 | +7 |
| Cumulative number of transfers | 283 | +6 | 227 | (56) | 1,118 | (118) |

Seven Card Service / Seven CS Card Service

| Number of credit cards and electronic money |
| :--- | :--- | :--- | :--- | :--- |

${ }^{*}$. Only the number of effective card members.
*2. Excluding dedicated cards for point services, without credit functions.
*3. Including the number of mobile nanaco holders.

## Seven Premium

|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | Fiscal Year Ending Feb. 28, 2023 (Forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |  | Change |
| Sales (billions of yen) | 352.3 | (5.7) | 337.0 | (15.3) | 1,380.0 | (80.0) | 1,340.0 | (40.0) |
| Items | 3,910 | (110) | 3,440 | (470) | 3,500 | (500) | 3,400 | (100) |

Capital Expenditures, Depreciation and Amortization of Major Companies
(Millions of yen, thousands of dollar)

|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended Feb. 28, 2022 |  | Fiscal Year Ending Feb. 28, 2023 (Forecasts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Domestic convenience store operations |  |  |  |  |  |  |  |  |
| Seven-Eleven Japan |  |  |  |  |  |  |  |  |
| Total capital expenditures | 22,071 | 151.5 | 15,465 | 70.1 | 97,599 | 77.8 | 100,000 | 102.5 |
| \| $\begin{aligned} & \text { Investment to new stores } \\ & \text { Investment to existing stores and other } \\ & \text { Software development }\end{aligned}$ | 5,622 15,352 1,096 | $\begin{array}{r} 108.7 \\ 191.3 \\ 80.1 \end{array}$ | $\begin{aligned} & 5,547 \\ & 6,111 \\ & 3,806 \end{aligned}$ | $\begin{array}{r} 98.7 \\ 39.8 \\ 347.2 \end{array}$ | $\begin{aligned} & 37,712 \\ & 47,198 \\ & 12,688 \end{aligned}$ | $\begin{array}{r} 103.8 \\ 59.3 \\ 132.3 \end{array}$ |  | $7$ |
| Depreciation and amortization | 19,021 | 101.1 | 20,591 | 108.3 | 79,283 | 103.1 | 82,500 | 104.1 |
| Overseas convenience store operations |  |  |  |  |  |  |  |  |
| 7-Eleven, Inc. [Dollar basis] |  |  |  |  |  |  |  |  |
| Total capital expenditures | 339,813 | 48.6 | 286,542 | 84.3 | 22,594,531 |  | 1,900,000 | 8.4 |
|  | 243,882 93,963 1,966 | $\begin{array}{r} 39.6 \\ 126.4 \\ 26.1 \end{array}$ | $\begin{array}{r} 139,966 \\ 143,220 \\ 3,355 \end{array}$ | $\begin{array}{r} 57.4 \\ 152.4 \\ 170.6 \end{array}$ | $\begin{array}{r} 21,895,517 \\ 687,087 \\ 11,925 \end{array}$ | 137.4 34.8 |  |  |
| Depreciation and amortization | 205,453 | 111.2 | 351,922 | 171.3 | 1,115,879 | 146.5 | 1,471,000 | 131.8 |
| 7-Eleven, Inc. [Yen basis] |  |  |  |  |  |  |  |  |
| Total capital expenditures | 36,050 | 47.4 | 33,336 | 92.5 | 2,483,138 |  | 241,300 | 9.7 |
| \| $\begin{aligned} & \text { Investment to new stores and other } \\ & \text { Investment to existing stores and other } \\ & \text { Software development }\end{aligned}$ | 25,873 9,968 208 | $\begin{array}{r} 38.5 \\ 123.2 \\ 25.4 \end{array}$ | $\begin{array}{r} 16,283 \\ 16,662 \\ 390 \end{array}$ | $\begin{array}{r} 62.9 \\ 167.2 \\ 187.5 \end{array}$ | $\begin{array}{r} 2,406,317 \\ 75,510 \\ 1,310 \end{array}$ | 141.4 35.8 |  |  |
| Depreciation and amortization | 21,796 | 108.3 | 40,942 | 187.8 | 122,635 | 150.8 | 186,900 | 152.4 |
| Superstore operations |  |  |  |  |  |  |  |  |
| Ito-Yokado |  |  |  |  |  |  |  |  |
| Total capital expenditures | 7,139 | 314.4 | 4,300 | 60.2 | 29,311 | 142.2 | 27,000 | 92.1 |
|  | 0 5,385 1,752 | $\begin{array}{r} 0.4 \\ 306.2 \\ 529.7 \end{array}$ | 20 2,249 2,030 | 41.8 115.9 | $\begin{array}{r} 251 \\ 20,600 \\ 8,459 \end{array}$ | $\begin{array}{r} 13.0 \\ 126.4 \\ 355.5 \end{array}$ |  |  |
| Depreciation and amortization | 3,144 | 119.8 | 3,741 | 119.0 | 13,318 | 105.8 | 15,700 | 117.9 |
| York-Benimaru |  |  |  |  |  |  |  |  |
| Total capital expenditures | 6,498 | 238.5 | 4,728 | 72.8 | 17,437 | 102.2 | 18,800 | 107.8 |
| Investment to new stores <br> Investment to existing stores and other <br> Software development | 1,030 5,462 5 | $\begin{array}{r} 88.4 \\ 351.5 \\ 128.5 \end{array}$ | 2,558 1,605 563 | 248.3 29.4 | $\begin{array}{r} 6,048 \\ 11,311 \\ 78 \end{array}$ | $\begin{array}{r} 124.0 \\ 93.4 \\ 112.6 \end{array}$ |  |  |
| Depreciation and amortization | 1,756 | 117.2 | 2,279 | 129.7 | 7,297 | 116.6 | 9,800 | 134.3 |
| [Reference] Including formerly Life Foods |  |  |  |  |  |  |  |  |
| Total capital expenditures <br> Depreciation and amortization | 7,902 2,080 | 183.2 115.1 |  | - | 24,926 8,629 | 113.1 114.7 |  |  |
| Department and specialty store operations |  |  |  |  |  |  |  |  |
| Sogo \& Seibu |  |  |  |  |  |  |  |  |
| Total capital expenditures <br> Investment to new stores <br> Investment to existing stores and other <br> Software development | 1,942 - 1,805 136 | $\begin{array}{r}17.5 \\ - \\ 16.9 \\ 36.8 \\ \hline\end{array}$ | 1,930 - 1,349 580 | $\begin{array}{r}99.4 \\ \hline \\ 74.7 \\ 426.1 \\ \hline 134\end{array}$ | $\begin{array}{r}\text { 9,042 } \\ \hline\end{array}$ | 57.0 <br>  <br> 46.6 <br> 209.3 | $18,600$ | 205.7 |
| Depreciation and amortization | 1,896 | 183.5 | 2,546 | 134.3 | 8,731 | 118.0 | 11,500 | 131.7 |

Notes: 1. Capital expenditures include investments related to openings of stores for each fiscal year and beyond, and goodwill and others due to the acquisition of stores, etc. in addition to long-term leasehold deposits and advances for store construction
On the other hand, an increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included
2. Capital expenditures at 7-Eleven, Inc. for the fiscal year ended February 28, 2022 include investment to acquire shares and other interests related to the convenience store business and other business of Marathon Petrorium Corporation on May 14, 2021.
3. On March 1, 2022, York-Benimaru merged with Life Foods, formerly produced and sold delicatessen mainly in York-Benimaru stores.
4. On September 1, 2021, Sogo \& Seibu merged with Seven \& i Asset Management, formerly the real estate management company for the SEIBU IKEBUKURO flagship store.

■ Store Information
Number of Stores and Store Openings / Closures of Major Companies

|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  | Fiscal Year Ending <br> Feb. 28, 2023 (Forecasts) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |  | Change |
| Domestic convenience store operations |  |  |  |  |  |  |  |  |
| Seven-Eleven Japan | 21,090 | +5 | 21,213 | +8 | 21,205 | +120 | 21,305 | +100 |
| Openings | 93 |  | 106 |  | 625 |  | 600 |  |
| Closures | 88 |  | 98 |  | 505 |  | 500 |  |
| Relocations, etc. | 45 |  | 80 |  | 354 |  |  |  |
| Terminations of contract | 43 |  | 18 |  | 151 |  | , |  |
| Seven-Eleven Okinawa | 89 | +7 | 124 | +2 | 122 | +40 | 155 | +33 |
| Openings | 7 |  | 2 |  | 40 |  | 33 |  |
| Closures | 0 |  | 0 |  | 0 |  | 0 |  |
| Overseas convenience store operations |  |  |  |  |  |  |  |  |
| 7-Eleven, Inc. ${ }^{* 1}$ | 9,949 | +65 | 13,204 | (9) | 13,213 | +3,329 | 13,223 | +10 |
| Openings | 98 |  | 45 |  | 3,806 |  | 210 |  |
| Closures | 33 |  | 54 |  | 477 |  | 200 |  |
| SEVEN-ELEVEN (BEIJING) ${ }^{* 1}$ | 288 | +5 | 300 | (4) | 304 | +21 | 380 | +76 |
| Openings | 8 |  | 8 |  | 62 |  | 100 |  |
| Closures | 3 |  | 12 |  | 41 |  | 24 |  |
| SEVEN-ELEVEN (TIANJIN) ${ }^{* 1}$ | 178 | (1) | 198 | (2) | 200 | +21 | 220 | +20 |
| Openings | 4 |  | 3 |  | 38 |  | 40 |  |
| Closures | 5 |  | 5 |  | 17 |  | 20 |  |
| SEVEN-ELEVEN (CHENGDU) ${ }^{* 1}$ | 73 | $\pm 0$ | 89 | +5 | 84 | +11 | 104 | +20 |
| Openings | 2 |  | 8 |  | 17 |  | 25 |  |
| Closures | 2 |  | 3 |  | 6 |  | 5 |  |
| Superstore operations |  |  |  |  |  |  |  |  |
| Ito-Yokado | 131 | (1) | 128 | $\pm 0$ | 128 | (4) | 126 | (2) |
| Openings | 0 |  | 0 |  | 0 |  | 0 |  |
| Closures | 1 |  | 0 |  | 4 |  | 2 |  |
| York-Benimaru | 236 | +1 | 239 | +2 | 237 | +2 | 245 | +8 |
| Openings | 1 |  | 3 |  | 5 |  | 11 |  |
| Closures | 0 |  | 1 |  | 3 |  | 3 |  |
| York | 100 | $\pm 0$ | 102 | +1 | 101 | +1 | 103 | +2 |
| Openings | 0 |  | 1 |  | 1 |  | 2 |  |
| Closures | 0 |  | 0 |  | 0 |  | 0 |  |
| Chengdu Ito-Yokado ${ }^{* 1}$ | 10 | +1 | 11 | +1 | 10 | +1 | 11 | +1 |
| Openings | 1 |  | 1 |  | 1 |  | 1 |  |
| Closures | 0 |  | 0 |  | 0 |  | 0 |  |
| Hua Tang Yokado Commercial ${ }^{* 1}$ | 1 | $\pm 0$ | 1 | $\pm 0$ | 1 | $\pm 0$ | 1 | $\pm 0$ |
| Openings | 0 |  | 0 |  | 0 |  | 0 |  |
| Closures | 0 |  | 0 |  | 0 |  | 0 |  |
| Department and specialty store operations |  |  |  |  |  |  |  |  |
| Sogo \& Seibu | 10 | $\pm 0$ | 10 | $\pm 0$ | 10 | $\pm 0$ | 10 | $\pm 0$ |
| Openings | 0 |  | 0 |  | 0 |  | 0 |  |
| Closures | 0 |  | 0 |  | 0 |  | 0 |  |
| Akachan Honpo ${ }^{* 2}$ | 120 | +3 | 120 | (1) | 121 | +4 | 126 | +5 |
| Openings | 4 |  | 2 |  | 5 |  | 9 |  |
| Closures | 1 |  | 3 |  | 1 |  | 4 |  |
| Seven \& i Food Systems | 597 | (17) | 543 | (2) | 545 | (69) | 542 | (3) |
| Denny's | 337 | (2) | 321 | (1) | 322 | (17) | 321 | (1) |
| Openings | 3 |  | 0 |  | 3 |  | 1 |  |
| Closures | 5 |  | 1 |  | 20 |  | 2 |  |
| Other ${ }^{* 2}$ | 260 | (15) | 222 | (1) | 223 | (52) | 221 | (2) |
| THE LOFT ${ }^{* 2}$ | 136 | +5 | 145 | +7 | 138 | +7 | 152 | +14 |
| Openings | 6 |  | 10 |  | 11 |  | 18 |  |
| Closures | 1 |  | 3 |  | 4 |  | 4 |  |

*1. Figures are as of the end of March 2021, December 2021 or March 2022.
*2. Respectively including franchised stores as follows;
For the three months ended May 31, 2021
Akachan Honpo: 4 Seven \& i Food Systems: 23 THE LOFT: 20
For the three months ended May 31, 2022
Akachan Honpo: 6 Seven \& i Food Systems: 38 THE LOFT: 22
For the fiscal year ended February 28, 2022
Akachan Honpo: 5 Seven \& i Food Systems: 38 THE LOFT: 20

Store Information in Domestic / Overseas Convenience Store Operations

Domestic Store Network

|  | May 2021 | Feb. 2022 | May 2022 | Change |
| :---: | :---: | :---: | :---: | :---: |
| Hokkaido | 1,003 | 1,001 | 1,000 | (1) |
| Aomori | 96 | 99 | 100 | +1 |
| Iwate | 143 | 146 | 146 | $\pm 0$ |
| Miyagi | 417 | 426 | 428 | +2 |
| Akita | 108 | 113 | 112 | (1) |
| Yamagata | 184 | 185 | 185 | $\pm 0$ |
| Fukushima | 457 | 456 | 454 | (2) |
| Ibaraki | 647 | 647 | 642 | (5) |
| Tochigi | 453 | 457 | 458 | +1 |
| Gunma | 472 | 477 | 474 | (3) |
| Saitama | 1,221 | 1,229 | 1,232 | +3 |
| Chiba | 1,142 | 1,160 | 1,161 | +1 |
| Tokyo | 2,810 | 2,850 | 2,854 | +4 |
| Kanagawa | 1,470 | 1,483 | 1,491 | +8 |
| Niigata | 434 | 437 | 435 | (2) |
| Toyama | 134 | 135 | 135 | $\pm 0$ |
| Ishikawa | 138 | 137 | 135 | (2) |
| Fukui | 69 | 70 | 70 | $\pm 0$ |
| Yamanashi | 206 | 207 | 207 | $\pm 0$ |
| Nagano | 460 | 461 | 459 | (2) |
| Gifu | 195 | 196 | 196 | $\pm 0$ |
| Shizuoka | 747 | 752 | 752 | $\pm 0$ |
| Aichi | 1,065 | 1,071 | 1,069 | (2) |
| Mie | 171 | 171 | 173 | +2 |
| Shiga | 238 | 231 | 230 | (1) |
| Kyoto | 357 | 356 | 355 | (1) |
| Osaka | 1,260 | 1,269 | 1,271 | +2 |
| Hyogo | 701 | 693 | 696 | +3 |
| Nara | 138 | 137 | 136 | (1) |
| Wakayama | 88 | 86 | 86 | $\pm 0$ |
| Tottori | 43 | 44 | 45 | +1 |
| Shimane | 60 | 60 | 60 | $\pm 0$ |
| Okayama | 319 | 320 | 320 | $\pm 0$ |
| Hiroshima | 599 | 597 | 597 | $\pm 0$ |
| Yamaguchi | 328 | 326 | 325 | (1) |
| Tokushima | 81 | 80 | 80 | $\pm 0$ |
| Kagawa | 105 | 108 | 108 | $\pm 0$ |
| Ehime | 124 | 124 | 124 | $\pm 0$ |
| Kochi | 42 | 43 | 43 | $\pm 0$ |
| Fukuoka | 1,031 | 1,026 | 1,030 | +4 |
| Saga | 187 | 187 | 187 | $\pm 0$ |
| Nagasaki | 205 | 205 | 206 | +1 |
| Kumamoto | 360 | 360 | 359 | (1) |
| Oita | 182 | 182 | 181 | (1) |
| Miyazaki | 198 | 199 | 200 | +1 |
| Kagoshima | 202 | 206 | 206 | $\pm 0$ |
| Okinawa | 89 | 122 | 124 | +2 |
| Total | 21,179 | 21,327 | 21,337 | +10 |

Global Seven-Eleven Store Network
[Consolidated subsidiaries]

|  | May 2021 | Feb. 2022 | May 2022 | Change |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Japan | 21,179 | 21,327 | 21,337 | +10 |
| North America ${ }^{* 1}$ | 9,949 | 13,213 | 13,204 | $(9)$ |
| U.S.A. | 9,319 | 12,593 | 12,588 | $(5)$ |
| Canada | 630 | 620 | 616 | $(4)$ |
| Hawaii | 65 | 65 | 65 | $\pm 0$ |
| China [Beijing] | 288 | 304 | 300 | $(4)$ |
| China [Tianjin] | 178 | 200 | 198 | $(2)$ |
| China [Chengdu] | 73 | 84 | 89 | +5 |
| Subtotal | $\frac{31,732}{}$ | $\frac{35,193}{}$ | $\frac{35,193}{}$ | $\pm 0$ |
| *1. Figures for North America are the |  |  |  |  |

*1. Figures for North America are the number of franchised stores
and directly operated stores operated by 7-Eleven, Inc.
[Area licensees]
Ma

Mar.
021 Dec
China
[Hong Kong and others]*2
China [Shanghai]
2,452

China [Shandong]
China [Chongqing]
China [Zhejiang]
China [Jiangsu]
China [Hubei]
China [Shaanxi]
China [Fujian]
China [Hunan]
China [Henan]
China [Yunnan]
China [Taiwan]
Tha
Phil
M
Sing
Australia

Vie
Ind

| Mexico | 1,814 |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 151 | 1,841 | 1,837 | (4) |
| Sorway | 149 | 150 | +1 |  |
| Sweden | 84 | 82 | 81 | $(1)$ |
| Denmark | 173 | 172 | 172 | $\pm 0$ |
| Subtotal | 41,323 | 43,348 | 43,850 |  |

*2. Figures for China [Hong Kong and others] include Guang Dong
Province and Macau

|  | May 2021 | Feb. 2022 | May 2022 | Change |
| ---: | ---: | ---: | ---: | ---: |
| Total worldwide | 73,055 | 78,541 | 79,043 | +502 |

[^4]As of May 31, 2022, the number of Seven-Eleven stores around the world including area licensees is 81,839 .

## Store Information in Superstore Operations

(1) Ito-Yokado

| Store name | Location | Date | Total sales floor space | Directly operated <br> sales floor space |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Closures | Hakodate | Hokkaido | Jul. 3, 2022 | 14,101 | 11,675 |
|  | Kanamachi (Plan) | Tokyo | Sep. 4, 2022 | 8,780 | 6,260 |

(2) York-Benimaru

|  | Store name | Location | Date | Total sales floor space | Directly operated <br> sales floor space |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Openings | Sanuma (S\&B) | Miyagi | Apr. 9, 2022 | 2,260 | 2,216 |  |
|  | Nishitomiyama | Tochigi | Apr. 22, 2022 | 3,191 | 2,110 |  |
|  | Ushiku-Kamikashiwada | Ibaraki | May. 27, 2022 | 1,741 | 1,741 |  |
| Kanuma-Sendo | Tochigi | Jun. 17, 2022 | 2,217 | 1,623 |  |  |
| Closure | Senoue | Fukushima | Mar. 27, 2022 | 1,025 | 9 | 972 |

$\overline{\text { In addition to }} \overline{\text { the above, } 7 \text { stores will be opened, and } 2 \text { stores will be closed in the fiscal year ending February 28, } 2023 .}$ Note: S\&B stands for Scrap \& Build.
(3) Chengdu Ito-Yokado

|  | Store name | Location | Date | Total sales floor space |
| :--- | :---: | :---: | :---: | :---: |
| Opening | Jin Rong Cheng <br> (food specialty store) | Chengdu | Jan. 2, 2022 | 2,532 |

Number of Stores by Type
Seven-Eleven Japan

|  | Three Months Ended May 31, 2021 |  |  | Three Months Ended May 31, 2022 |  |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change | Composition (\%) |  | Change | Composition (\%) |  | Change | Composition (\%) |
| Number of stores | 21,090 | +5 | 100.0 | 21,213 | +8 | 100.0 | 21,205 | +120 | 100.0 |
| Franchised stores | 20,614 | (18) | 97.7 | 20,788 | +10 | 98.0 | 20,778 | +146 | 98.0 |
| Type A | 4,461 | (21) | 21.2 | 4,442 | +22 | 20.9 | 4,420 | (62) | 20.8 |
| Type C | 16,153 | +3 | 76.6 | 16,346 | (12) | 77.1 | 16,358 | +208 | 77.1 |
| Directly operated stores | 476 | +23 | 2.3 | 425 | (2) | 2.0 | 427 | (26) | 2.0 |
| Open 24 hours | 19,302 | (10) | 91.5 | 19,331 | (10) | 91.1 | 19,341 | +29 | 91.2 |
| With liquor license | 20,757 | +9 | 98.4 | 20,856 | (6) | 98.3 | 20,862 | +114 | 98.4 |
| With cigarette license | 20,475 | +27 | 97.1 | 20,620 | +42 | 97.2 | 20,578 | +130 | 97.0 |

7-Eleven, Inc.

|  | Three Months Ended Mar. 31, 2021 |  |  | Three Months Ended <br> Mar. 31, 2022 |  |  | Fiscal Year Ended <br> Dec. 31, 2021 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change | Composition (\%) |  | Change | Composition (\%) |  | Change | Composition (\%) |
| Number of stores | 9,949 | +65 | 100.0 | 13,204 | (9) | 100.0 | 13,213 | +3,329 | 100.0 |
| Franchised stores | 7,479 | (6) | 75.2 | 7,332 | (72) | 55.5 | 7,404 | (81) | 56.0 |
| BCP stores [Type A]* | 647 | $\pm 0$ | 6.5 | 644 | (4) | 4.9 | 648 | +1 | 4.9 |
| Type C | 6,832 | (6) | 68.7 | 6,688 | (68) | 50.7 | 6,756 | (82) | 51.1 |
| Directly operated stores | 2,470 | +71 | 24.8 | 5,872 | +63 | 44.5 | 5,809 | +3,410 | 44.0 |
| With fuel station | 4,801 | +53 | 48.3 | 8,194 | +56 | 62.1 | 8,138 | +3,390 | 61.6 |

* BCP stands for Business Conversion Program.


## Sales Floor Space

| Ito-Yokado |  |  |  |  | (Square meters) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended$\text { May 31, } 2021$ |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Total sales floor space | 2,314,877 | 94.2 | 2,538,091 | 109.6 | 2,288,584 | 96.4 |
| Directly managed sales floor space | 1,201,242 | 90.3 | 1,136,375 | 94.6 | 1,162,773 | 94.5 |
| Weighted average directly operated sales floor space | 1,203,353 | 89.4 | 1,140,326 | 94.8 | 1,185,771 | 92.7 |

Note: The calculation method of the sales floor space have been changed from the fiscal year ending February 28, 2023.

| York-Benimaru |  |  |  |  | (Square meters) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended <br> May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Total sales floor space | 705,367 | 100.7 | 717,292 | 101.7 | 709,077 | 100.9 |
| Directly operated sales floor space | 542,837 | 100.9 | 609,561 | 112.3 | 544,925 | 100.7 |
| Weighted average directly operated sales floor space | 539,911 | 101.0 | 606,398 | 112.3 | 539,830 | 100.9 |

Notes: 1. The results for the three months ended May 31, 2022 include the business of formerly Life Foods.
2. Excluding floor space of the stores which has been temporarily closed.

| $\underline{\text { Sogo \& Seibu }}$ |  |  |  |  |  | are meters) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three Months Ended May 31, 2021 |  | Three Months Ended May 31, 2022 |  | Fiscal Year Ended <br> Feb. 28, 2022 |  |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Total sales floor space | 443,201 | 77.5 | 443,201 | 100.0 | 443,201 | 100.0 |
| Weighted average sales floor space | 443,160 | 77.5 | 443,201 | 100.0 | 443,191 | 83.5 |

## Appendix

## Fiscal periods of consolidated subsidiaries

|  | Q1 | Q2 | Q3 | Fiscal year |
| :--- | :---: | :---: | :---: | :---: |
| Consolidated subsidiaries except for <br> below | May | August | November | February |
| Overseas subsidiaries | March | June | September | December |
| Seven Bank, Ltd. and its domestic <br> consolidated subsidiaries | June | September | December | March |

Note: For consolidated subsidiaries ending fiscal year on December, financial statements for the fiscal year ended December have been adopted
For consolidated subsidiary ending fiscal year on March, financial statements which were applied correspondingly to regular financial statements on February have been adopted

The information disclosed by the Company may contain forward-looking statements. These statements are based on management's judgment in accordance with materials available to the Company at the time of disclosure, with future projections based on certain assumptions. The forward-looking statements therefore incorporate various risks, estimates, uncertaintiesand as such, actual results and performance may differ from the future outlook included in disclosed information due to various factors, such as changes in business operations and the financial situation going forward.


[^0]:    owners of parent

[^1]:    *1. Group's total sales include the sales of Seven-Eleven Japan, Seven-Eleven Okinawa and 7-Eleven, Inc. franchisees.
    *2. A decrease in gross profit on merchandise was outweighed by growth in gross profit on fuel, leading to a year-on-year increase in the overall gross profit margin factor.
    *3. Eliminations / Corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

[^2]:    Notes: 1. Operating cash flow represents management accounting figures based on NOPAT (excl. financial services).
    2. Free cash flow is based on management accounting figures (excl. financial services) and is calculated by excluding M\&A as a strategic investment from investment cash flow.
    3. ROIC: $\{$ Net income + Interest expense $\times(1-$ Effective tax rate) $\} /\{$ Owner's equity + Interest-bearing debt (both the averages of the figures at the beginning and the end of each fiscal year) $\}$

[^3]:    *Fuel margin is shown for the entire fuel business, including wholesale business.

[^4]:    Note: Figures for overseas stores are as of the end of March 2021, December 2021 or March 2022.

