

Brief Summary for the First Quarter of FY2020

Contents

Consolidated Results

■ I . Financial Results	P1
■ II . Major Factors for the Change	P2
■ III . Segment Information	P3
■ IV . Interest-Bearing Debt	P4
■ V . Consolidated Balance Sheets	P5
■ VI . Consolidated Statements of Income	P6
■ VII . Consolidated Statements of Cash Flows	P7

Financial Results and Business Performance of Major Companies

■ I . Domestic Convenience Store Operations	P8
■ II . Overseas Convenience Store Operations	P9
■ III . Superstore Operations	P10
■ IV . Department Store Operations	P12
■ V . Financial Services	P13
■ VI . Specialty Store Operations	P14
■ VII . Group Strategy	P14
■ VIII . Capital Expenditures, Depreciation and Amortization of Major Companies	P15

Store Information

■ I . Store Openings and Closures of Major Companies	P16
■ II . Store Information on Domestic/Overseas Convenience Store Operations	P17
■ III . Store Information on Superstore Operations	P18
■ IV . Number of Stores by Type	P19
■ V . Sales Floor Space	P19

July 4, 2019
Seven & i Holdings Co., Ltd.

■ Consolidated Results

I. Financial Results

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Group's total sales ^{*1}	2,851,031	106.6	2,894,840	101.5	12,018,004	108.8	12,151,000	101.1
Revenues from operations	1,599,034	108.9	1,596,457	99.8	6,791,215	112.5	6,741,000	99.3
Domestic convenience store operations	233,890	102.5	236,422	101.1	955,443	102.9	983,000	102.9
Overseas convenience store operations	609,269	132.5	621,510	102.0	2,821,053	142.4	2,740,000	97.1
Superstore operations	476,079	100.0	467,605	98.2	1,902,507	100.1	1,903,000	100.0
Department store operations	141,614	87.1	140,506	99.2	592,100	90.0	595,000	100.5
Financial services	53,611	106.1	53,998	100.7	215,007	105.9	221,000	102.8
Specialty store operations	98,018	94.5	89,264	91.1	355,474	85.3	353,000	99.3
Others	5,644	100.1	5,574	98.8	23,720	100.8	27,000	113.8
Eliminations / Corporate	(19,094)	-	(18,424)	-	(74,093)	-	(81,000)	-
Operating income (loss)	86,376	102.7	90,335	104.6	411,596	105.1	420,000	102.0
Domestic convenience store operations	55,394	93.1	60,126	108.5	246,721	100.6	251,400	101.9
Overseas convenience store operations	9,382	133.2	12,923	137.7	92,266	116.7	102,700	111.3
Superstore operations	6,236	117.9	4,327	69.4	21,173	99.6	26,100	123.3
Department store operations	365	91.4	(329)	-	3,737	69.6	4,700	125.8
Financial services	13,892	111.0	13,491	97.1	52,874	106.4	46,300	87.6
Specialty store operations	2,947	246.2	2,866	97.3	6,680	-	8,100	121.3
Others	608	61.7	544	89.4	2,659	72.4	2,500	94.0
Eliminations / Corporate	(2,450)	-	(3,614)	-	(14,515)	-	(21,800)	-
Ordinary income	84,931	101.6	88,809	104.6	406,523	104.0	414,500	102.0
Special gains	876	119.4	1,211	138.2	15,556	116.5		
Special losses	15,200	54.9	7,602	50.0	104,668	81.9		
Income before income taxes	70,607	124.6	82,418	116.7	317,411	114.9		
Net income attributable to owners of parent	42,887	127.5	52,096	121.5	203,004	112.1	210,000	103.4
Net income per share	yen %		yen %		yen %		yen %	
	48.48 127.5		58.89 121.5		229.50 112.1		237.40 103.4	
Number of shares outstanding								
Average ^{*2}	884,562,080		884,592,007		884,568,131			
End of period ^{*2}	884,571,703		884,593,646		884,568,599			

*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

*2. Excluding treasury stock.

Exchange rates

(yen)

	Three Months Ended May 31, 2018	Three Months Ended May 31, 2019	Fiscal Year Ended Feb. 28, 2019	Fiscal Year Ending Feb. 29, 2020 (Forecast)
Income statements U.S.\$1=	108.22	110.22	110.44	110.00
1yuan=	17.04	16.33	16.71	16.00
Balance sheets U.S.\$1=	106.24	110.99	111.00	-
1yuan=	16.92	16.47	16.16	-

Operating income before amortization of goodwill

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total	92,291	104.4	96,218	104.3	434,781	106.5	443,900	102.1
Domestic convenience store operations	55,394	93.1	60,126	108.5	246,721	100.6		
Overseas convenience store operations	14,094	140.1	17,825	126.5	111,098	122.3		
Superstore operations	7,011	115.6	5,102	72.8	24,272	99.6		
Department store operations	365	91.3	(329)	-	3,737	69.6		
Financial services	14,218	110.6	13,581	95.5	53,714	105.2		
Specialty store operations	3,050	234.6	2,982	97.8	7,093	835.7		
Others	608	61.7	544	89.4	2,659	72.4		
Eliminations / Corporate	(2,450)	88.5	(3,614)	-	(14,515)	-		

Note: Eliminations / Corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

II. Major Factors for the Change

	(Millions of yen)		(yen)
	Three Months Ended May 31, 2019		Major Factors for the Change
		Change	
Group's total sales ^{*1}	2,894,840	+43,809	Total store sales at Seven-Eleven Japan: +35.8 bn. Total store sales at 7-Eleven, Inc.: +24.5 bn. The effect of exchange rate: +15.2 bn.
Revenues from operations	1,596,457	(2,577)	Domestic CVS: +2.5 bn. Overseas CVS: +12.2 bn. Financial services: +0.38 bn. Superstore: (8.4) bn. Department store: (1.1) bn. Specialty store: (8.7) bn. The effect of exchange rate: +10.1 bn.
Operating income (loss)	90,335	+3,959	The effect of exchange rate: +0.23 bn.
Domestic convenience store operations	60,126	+4,732	Seven-Eleven Japan: +4.4 bn. Sales: +5.2 bn., Gross profit margin: +0.62 bn., SG&A expenses: (1.4) bn. Others: +0.29 bn.
Overseas convenience store operations	12,923	+3,540	7-Eleven, Inc.: +3.7 bn. Sales: +10.0 bn., Gross profit margin: +4.8 bn., SG&A expenses: (11.1) bn. Amortization of goodwill: (0.19) bn. The effect of exchange rate: +0.23 bn.
Superstore operations	4,327	(1,908)	Ito-Yokado: (2.0) bn. Sales: (1.8) bn., Gross profit margin: (0.77) bn., SG&A expenses: +0.60 bn. York-Benimaru: +0.70 bn. Sales: (0.00) bn., Gross profit margin: +0.86 bn., SG&A expenses: (0.16) bn. Life Foods ^{*2} : (0.09) bn. Others: (0.47) bn.
Department store operations	(329)	(695)	Sogo & Seibu: (0.66) bn. Sales: (0.24) bn., Gross profit margin: (0.38) bn., SG&A expenses: (0.04) bn. Others: (0.03) bn.
Financial services	13,491	(400)	Profit declined mainly for adapting credit cards to IC in the non-bank business and initial start-up costs for <i>7pay</i>
Specialty store operations	2,866	(80)	Seven & i Food Systems: +0.16 bn. Nissen Holdings (Consolidated): +0.06 bn. Others: (0.30) bn.
Others	544	(64)	
Eliminations / Corporate ^{*3}	(3,614)	(1,163)	
Ordinary income	88,809	+3,878	Increase in operating income
Income before income taxes	82,418	+11,811	Increase in ordinary income, decrease in special losses
Net income attributable to owners of parent	52,096	+9,209	

*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

*2. Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

*3. Eliminations / Corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

III. Segment Information

Business segment information

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019			Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)	Composition(%)		YOY(%)		YOY(%)
Capital expenditures	266,797	408.9	77,267	29.0	100.0	539,328	155.3	433,700	80.4
	-	-	-	-	-	[525,462]	[151.3]	-	-
Domestic convenience store operations	28,588	126.9	23,833	83.4	30.8	115,525	82.3	153,400	132.8
Overseas convenience store operations	198,536	978.1	20,795	10.5	26.9	288,221	305.7	121,000	42.0
Superstore operations	22,929	298.7	13,603	59.3	17.6	61,462	162.5	63,100	102.7
	-	-	-	-	-	[47,596]	[125.8]	-	-
Department store operations	3,243	122.3	1,781	54.9	2.3	16,955	130.5	22,300	131.5
Financial services	7,700	104.4	9,392	122.0	12.2	34,918	90.0	41,800	119.7
Specialty store operations	2,925	183.3	2,541	86.9	3.3	9,157	103.1	12,800	139.8
Others	663	-	431	65.0	0.6	2,931	78.7	3,900	133.1
Corporate	2,209	71.7	4,889	221.3	6.3	10,157	96.4	15,400	151.6
Depreciation and amortization	53,187	100.3	55,629	104.6	100.0	221,133	103.7	236,400	106.9
Domestic convenience store operations	17,856	112.3	18,620	104.3	33.5	72,717	109.3	77,500	106.6
Overseas convenience store operations	18,010	101.5	19,241	106.8	34.6	76,141	109.4	79,000	103.8
Superstore operations	5,890	99.4	6,299	106.9	11.3	24,475	102.4	26,900	109.9
Department store operations	2,033	78.0	2,286	112.4	4.1	8,667	89.1	9,400	108.5
Financial services	7,523	104.0	7,258	96.5	13.0	31,072	107.4	33,400	107.5
Specialty store operations	1,175	83.3	918	78.1	1.7	4,141	74.1	4,400	106.2
Others	556	96.8	591	106.1	1.1	2,267	100.4	2,500	110.3
Corporate	138	8.6	412	297.6	0.7	1,651	24.7	3,300	199.8
Amortization of goodwill	5,915	139.8	5,882	99.4	100.0	23,184	139.5	23,900	103.1
Domestic convenience store operations	-	-	-	-	-	-	-	-	-
Overseas convenience store operations	4,711	156.3	4,902	104.0	83.3	18,832	160.0	-	-
Superstore operations	774	100.0	774	100.0	13.2	3,098	100.0	-	-
Department store operations	-	-	-	-	-	-	-	-	-
Financial services	325	96.5	89	27.6	1.5	840	62.9	-	-
Specialty store operations	103	100.0	115	112.0	2.0	413	100.0	-	-
Others	-	-	-	-	-	-	-	-	-
Corporate	-	-	-	-	-	-	-	-	-
Impairment loss	5,006	26.3	2,014	40.2	100.0	57,368	64.5	-	-
Domestic convenience store operations	1,633	160.4	815	49.9	40.5	19,500	212.0	-	-
Overseas convenience store operations	15	-	115	723.3	5.7	3,435	101.2	-	-
Superstore operations	2,337	392.0	823	35.2	40.9	20,349	106.1	-	-
Department store operations	158	0.9	172	109.1	8.6	2,994	10.1	-	-
Financial services	-	-	-	-	-	10,756	-	-	-
Specialty store operations	860	288.6	85	10.0	4.3	3,888	68.3	-	-
Others	-	-	-	-	-	-	-	-	-
Eliminations / Corporate	-	-	1	-	0.1	(3,557)	-	-	-

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

Figures for actual results don't include goodwill and others related to the acquisition of stores, etc.

Corporate in capital expenditures mainly reflect the Company's capital expenditures relating to the Group strategy.

2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond.

3. In capital expenditures, figures in square brackets [] show the figures reflecting the sales & leaseback of assets of a new store in superstore operations.

4. Depreciation and amortization include amortization on intangible assets. Corporate in depreciation and amortization mainly reflect the Company's depreciation and amortization relating to the Group strategy.

5. Amortization of goodwill include only the amount recorded on selling, general and administrative expenses.

6. Impairment losses include 1,063 million yen, 162 million yen, and 1,591 million yen recorded as restructuring expenses in the consolidated income statements for the three months ended May 31, 2018 and 2019, and recorded as the same for the fiscal year ended Feb. 28, 2019.

Geographic area segment information

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019			Fiscal Year Ended Feb. 28, 2019	
		YOY(%)		YOY(%)	Composition(%)		YOY(%)
Revenues from operations	1,599,034	108.9	1,596,457	99.8	-	6,791,215	112.5
Japan	950,993	97.9	935,161	98.3	58.6	3,812,200	97.6
North America	618,088	131.9	631,365	102.1	39.5	2,862,627	141.9
Others	30,282	105.7	30,371	100.3	1.9	117,555	103.1
Eliminations	(330)	-	(440)	-	-	(1,167)	-
Operating income	86,376	102.7	90,335	104.6	-	411,596	105.1
Japan	77,851	100.5	77,843	100.0	86.0	319,613	101.6
North America	8,348	130.9	12,801	153.3	14.1	90,411	119.6
Others	174	63.9	(144)	-	(0.2)	1,562	118.3
Eliminations	2	102.9	(164)	-	-	9	91.4

Note: "Others" consists of the business results in China, etc.

IV. Interest-Bearing Debt

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019	
		YOY(%)change		YOY(%)change		YOY(%)change
Short-term loans	265,724	173.3	140,360	52.8	143,160	112.5
Current portion of long-term loans	69,401	80.8	100,015	144.1	106,688	129.1
Current portion of bonds	59,999	92.3	70,000	116.7	50,000	66.7
Subtotal	395,125	129.9	310,375	78.6	299,848	105.2
Long-term loans	469,602	116.8	447,559	95.3	443,425	112.8
Bonds	305,000	91.0	341,914	112.1	361,914	118.7
Subtotal	774,602	105.1	789,474	101.9	805,340	115.4
Total	1,169,727	112.3	1,099,850	94.0	1,105,189	112.4
Ratio to total assets (%)	20.1	+1.3	18.5	(1.6)	19.1	+1.2
Ratio to owners' equity (%)	49.1	+4.1	44.1	(5.0)	43.8	+3.3

Segment Information excluding Financial Services

Domestic convenience store operations	-	-	-	-	-	-
Overseas convenience store operations	366,438	214.1	260,738	71.2	260,757	159.1
Superstore operations	1,612	55.8	337	20.9	637	33.3
Department store operations	175,686	93.5	163,564	93.1	163,564	93.1
Specialty store operations	50,113	96.4	46,795	93.4	44,296	84.1
Others	-	-	-	-	-	-
Corporate	269,999	93.1	276,914	102.6	281,914	104.4
Subtotal	863,849	122.7	748,351	86.6	751,170	113.1
Financial services	305,877	90.7	351,499	114.9	354,018	111.0
Total	1,169,727	112.3	1,099,850	94.0	1,105,189	112.4

Bond information

(As of May 31, 2019)

	Amount	Date of issue	Coupon	Redemption date
Issued by Seven & i Holdings				
6th unsecured domestic straight bonds	60 billion yen	Jun. 29, 2010	1.399%	Jun. 19, 2020
8th unsecured domestic straight bonds	40 billion yen	Apr. 26, 2013	0.383%	Jun. 20, 2019
9th unsecured domestic straight bonds	20 billion yen	Apr. 26, 2013	0.671%	Mar. 20, 2023
11th unsecured domestic straight bonds	60 billion yen	Jun. 17, 2015	0.514%	Jun. 20, 2022
12th unsecured domestic straight bonds	30 billion yen	Jun. 17, 2015	0.781%	Jun. 20, 2025
USD-denominated senior unsecured notes	\$ 600 million	Sep. 19, 2018	3.350%	Sep. 17, 2021
Issued by Seven Bank				
7th unsecured domestic straight bonds	10 billion yen	May 31, 2012	0.613%	Jun. 20, 2019
9th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.460%	Mar. 19, 2020
10th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.803%	Mar. 20, 2023
11th unsecured domestic straight bonds	15 billion yen	Dec. 17, 2014	0.536%	Dec. 20, 2024
12th unsecured domestic straight bonds	30 billion yen	Oct. 20, 2017	0.390%	Sep. 17, 2027
13th unsecured domestic straight bonds	20 billion yen	Jan. 25, 2019	0.160%	Dec. 20, 2023
14th unsecured domestic straight bonds	20 billion yen	Jan. 25, 2019	0.385%	Dec. 20, 2028

Ratings

(As of June 30, 2019)

		S&P	Moody's	R&I	JCR
Seven & i Holdings	Long-term	AA-	A1	AA	AA+
Seven-Eleven Japan	Long-term	AA-	-	-	AA+
	Short-term*	A-1+	P-1	-	-
7-Eleven, Inc.	Long-term	AA-	Baa1	-	-
Seven Bank	Long-term	A+	-	AA	-
	Short-term	A-1	-	-	-

* From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

V. Consolidated Balance Sheets

		(Millions of yen)	
		Feb.28,2019	May 31,2019
		Amount	Amount
ASSETS			
Current assets		2,326,459	2,461,631
Cash and bank deposits		1,314,564	1,368,879
Notes and accounts receivable-trade		336,070	380,797
Trade accounts receivable - financial services		101,490	102,402
Merchandise and finished goods		178,178	182,104
Work in process		60	55
Raw materials and supplies		2,781	2,723
Prepaid expenses		55,867	60,301
ATM-related temporary payments		95,694	97,422
Other		247,497	273,590
Allowance for doubtful accounts		(5,747)	(6,645)
Non-current assets		3,468,504	3,483,650
Property and equipment		2,118,630	2,131,351
Buildings and structures, net		954,093	968,455
Furniture, fixtures and equipment, net		306,321	315,659
Land		751,616	752,366
Lease assets, net		6,858	6,927
Construction in progress		89,463	76,121
Other, net		10,277	11,820
Intangible assets		608,487	608,721
Goodwill		371,969	366,924
Software		85,475	91,163
Other		151,043	150,632
Investments and other assets		741,385	743,578
Investments in securities		191,985	198,342
Long-term loans receivable		14,415	14,317
Long-term leasehold deposits		372,348	369,223
Advances for store construction		548	729
Net defined benefit asset		43,666	44,617
Deferred income taxes		57,424	55,361
Other		63,878	63,785
Allowance for doubtful accounts		(2,881)	(2,800)
Deferred assets		101	113
Business commencement expenses		101	113
TOTAL ASSETS		5,795,065	5,945,395
LIABILITIES			
Current liabilities		1,992,763	2,155,687
Notes and accounts payable, trade		411,602	460,628
Short-term loans		143,160	140,360
Current portion of bonds		50,000	70,000
Current portion of long-term loans		106,688	100,015
Income taxes payable		42,642	14,314
Accrued expenses		128,802	132,032
Deposits received		174,043	276,080
ATM-related temporary advances		43,530	39,792
Allowance for sales promotion expenses		19,467	19,008
Allowance for bonuses to employees		13,829	25,721
Allowance for bonuses to Directors and Audit & Supervisory Board Members		364	37
Allowance for loss on future collection of gift certificates		1,296	1,217
Provision for sales returns		98	92
Deposits received in banking business		588,395	591,900
Other		268,841	284,486
Non-current liabilities		1,129,814	1,148,772
Bonds		361,914	341,914
Long-term loans		443,425	447,559
Deferred income taxes		43,926	35,610
Allowance for retirement benefits to Directors and Audit & Supervisory Board Members		925	801
Allowance for stock payments		159	182
Net defined benefit liability		7,534	7,245
Deposits received from tenants and franchised stores		53,145	53,039
Asset retirement obligations		85,971	86,542
Other		132,811	175,876
TOTAL LIABILITIES		3,122,578	3,304,460
NET ASSETS			
Shareholder's equity		2,470,808	2,438,069
Common stock		50,000	50,000
Capital surplus		409,859	409,663
Retained earnings		2,015,630	1,983,025
Treasury stock, at cost		(4,680)	(4,619)
Total accumulated other comprehensive income		50,587	53,123
Unrealized gains on available-for-sale securities, net of taxes		26,150	26,944
Unrealized gains(losses) on hedging derivatives, net of taxes		(69)	(166)
Foreign currency translation adjustments		23,768	26,385
Remeasurements of defined benefit plans		737	(40)
Subscription rights to shares		2,805	2,715
Non-controlling interests		148,285	147,025
TOTAL NET ASSETS		2,672,486	2,640,934
TOTAL LIABILITIES AND NET ASSETS		5,795,065	5,945,395

Note: "Partial Amendments to the Accounting Standard for Tax Effect Accounting" (ASBJ No.28; February 16, 2018), etc. have been applied from the beginning of the first quarter of the fiscal year ending February 29, 2020, and results for the fiscal year ended February 28, 2019 are those after retrospective application.

VI. Consolidated Statements of Income

(Millions of yen)

	Three Months ended May 31, 2018	Three Months ended May 31, 2019
Revenues from operations	1,599,034	1,596,457
Net sales	1,295,140	1,278,095
Cost of sales	1,034,555	1,014,933
Gross profit on sales	260,584	263,162
Operating revenues	303,894	318,361
Gross Profit from operations	564,479	581,524
Selling, general and administrative expenses	478,102	491,188
Operating income	86,376	90,335
Non-operating income	2,861	2,367
Interest income	1,353	917
Equity in earnings of affiliates	-	593
Other	1,508	857
Non-operating expenses	4,306	3,894
Interest expenses	2,585	2,410
Interest on bonds	580	438
Equity in losses of affiliates	106	-
Other	1,034	1,045
Ordinary income	84,931	88,809
Special gains	876	1,211
Gain on sales of property and equipment	686	534
Gain on sales of property and equipment related to Restructuring	-	78
Compensation income	-	445
Other	189	152
Special losses	15,200	7,602
Loss on disposals of property and equipment	4,772	3,351
Impairment loss on property and equipment	3,942	1,852
Loss on sales of shares of subsidiaries	3,320	-
Restructuring expenses	1,262	382
Other	1,902	2,015
Income before income taxes	70,607	82,418
Total income taxes	23,463	25,968
Income taxes - current	24,051	17,830
Income taxes - deferred	(587)	8,137
Net income	47,143	56,450
Net income attributable to non-controlling interests	4,256	4,353
Net income attributable to owners of parent	42,887	52,096

VII. Consolidated Statements of Cash Flows

(Millions of yen)

	Three Months Ended May 31, 2018	Three Months Ended May 31, 2019
Cash flows from operating activities:		
Income before income taxes	70,607	82,418
Depreciation and amortization	53,187	55,629
Impairment loss on property and equipment	5,006	2,014
Amortization of goodwill	5,915	5,882
Interest income	(1,353)	(917)
Interest expenses and interest on bonds	3,166	2,848
Equity in losses (earnings) of affiliates	106	(593)
Gain on sales of property and equipment	(686)	(613)
Loss on disposals of property and equipment	4,772	3,351
Loss on sales of shares of subsidiaries	3,320	-
Increase in notes and accounts receivable, trade	(32,560)	(44,590)
Increase in trade accounts receivable, financial services	(648)	(912)
Increase in inventories	(181)	(3,807)
Increase in notes and accounts payable, trade	55,815	48,902
Increase in deposits received	78,776	102,029
Net decrease in loans in banking business	-	(10,000)
Net decrease in corporate bonds in banking business	(15,000)	-
Net increase (decrease) in deposits received in banking business	(10,287)	3,504
Net increase in call money in banking business	50,000	-
Net change in ATM-related temporary accounts	554	(5,464)
Other	(4,379)	(9,382)
Subtotal	266,129	230,302
Interest and dividends received	915	647
Interest paid	(2,800)	(2,849)
Income taxes paid	(37,322)	(45,844)
Net cash provided by operating activities	226,921	182,256
Cash flows from investing activities:		
Acquisition of property and equipment	(265,361)	(74,561)
Proceeds from sales of property and equipment	43,335	2,282
Acquisition of intangible assets	(8,759)	(9,796)
Payment for purchase of investments in securities	(15,133)	(7,484)
Proceeds from sales of investments in securities	3,200	4,973
Proceeds from purchase of shares of subsidiaries resulting in change in scope of consolidation	-	12
Payment for sales of shares in subsidiaries resulting in change in scope of consolidation	(127)	-
Payment for long-term leasehold deposits	(3,487)	(3,086)
Refund of long-term leasehold deposits	8,781	8,874
Proceeds from deposits from tenants	738	790
Refund of deposits from tenants	(1,227)	(1,511)
Payment for acquisition of business	(167,327)	-
Payment for time deposits	(2,323)	(654)
Proceeds from withdrawal of time deposits	997	2,202
Other	(1,004)	(4,620)
Net cash used in investing activities	(407,698)	(82,580)
Cash flows from financing activities:		
Net increase (decrease) in short-term loans	140,646	(2,800)
Proceeds from long-term debts	106,898	17,200
Repayment of long-term debts	(32,540)	(9,720)
Proceeds from commercial paper	2,272	-
Payment for redemption of commercial paper	(2,272)	-
Proceeds from share issuance to non-controlling shareholders	0	-
Dividends paid	(39,365)	(41,421)
Dividends paid to non-controlling interests	(388)	(662)
Payments from changes in ownership interests in subsidiaries that do not result in change in scope of consolidation	-	(1,120)
Other	4,935	(7,913)
Net cash used in financing activities	180,184	(46,437)
Effect of exchange rate changes on cash and cash equivalents	(9,723)	294
Net increase (decrease) in cash and cash equivalents	(10,315)	53,532
Cash and cash equivalents at beginning of period	1,300,917	1,310,729
Cash and cash equivalents at end of period	1,290,601	1,364,261

Note: Subsidiaries in North America that adopt USGAAP have applied ASU No.2016-18 "Statement of Cash Flows Restricted Cash (a consensus of the FASB Emerging Issues Task Force)" from the first three months of the fiscal year ending February 29, 2020.

As a result of adopting this standard, cash and cash equivalents in the quarterly consolidated cash flow statements for the three months ended May 31, 2018 and 2019 indicate cash and cash equivalents including restricted cash.

Financial Results and Business Performance of Major Companies

I. Domestic Convenience Store Operations

Seven-Eleven Japan

Financial results

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total store sales	1,201,394	104.6	1,237,226	103.0	4,898,872	104.7	5,057,000	103.2
Net sales of franchised stores	1,176,006	104.6	1,216,142	103.4	4,803,852	105.0		
Revenues from operations	214,992	102.4	217,744	101.3	873,555	102.8	898,300	102.8
Franchise commission from franchised stores	188,505	102.2	195,403	103.7	773,954	104.1		
Gross profit from operations	197,002	102.3	202,909	103.0	806,688	103.7		
SG&A expenses	141,230	106.2	142,697	101.0	561,600	105.2		
Advertising expenses	17,121	98.9	14,921	87.2	60,417	101.8		
Salaries and wages	19,900	107.7	19,508	98.0	77,392	104.0		
Land and building rent	44,149	108.7	46,939	106.3	181,143	108.5		
Depreciation and amortization*	17,240	112.3	17,939	104.1	70,182	109.2		
Utility expenses	10,888	101.6	11,626	106.8	48,002	103.5		
Others	31,929	104.7	31,760	99.5	124,461	101.8		
Operating income	55,772	93.6	60,212	108.0	245,088	100.4	250,000	102.0

* Depreciation and amortization include amortization on intangible assets.

Sales by product category (total store sales)

(Millions of yen)

	Three Months Ended May 31, 2018			Three Months Ended May 31, 2019			Fiscal Year Ended Feb. 28, 2019			Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Total store sales	1,201,394	104.6	100.0	1,237,226	103.0	100.0	4,898,872	104.7	100.0	5,057,000	103.2
Processed food	313,563	104.6	26.1	319,204	101.8	25.8	1,278,605	103.9	26.1		
Fast food	364,022	106.7	30.3	378,591	104.0	30.6	1,499,054	106.1	30.6		
Daily food	162,188	103.1	13.5	162,076	99.9	13.1	641,752	102.4	13.1		
Nonfood	361,619	103.2	30.1	377,353	104.4	30.5	1,479,459	105.1	30.2		

Average daily sales per store

(Thousands of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		Change		Change		Change		Change
All stores	646	+1	645	(1)	656	+3		
Newly opened stores	562	(3)	551	(11)	560	+14		

Existing store sales increase

(%)

	Three Months Ended May 31, 2018	Three Months Ended May 31, 2019	Fiscal Year Ended Feb. 28, 2019	Fiscal Year Ending Feb. 29, 2020 (Forecast)
Existing store sales increase	+1.3	+0.3	+1.3	+1.5
Number of customers	(0.7)	(2.0)	(0.6)	
Average spending per customer	+2.0	+2.3	+1.9	

Gross profit margin by product category

(%)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		Change		Change		Change		Change
Total	32.0	(0.1)	32.1	+0.1	31.9	±0.0	32.1	+0.2
Processed food	39.6	+0.2	39.6	±0.0	39.5	+0.1		
Fast food	36.2	±0.0	36.8	+0.6	36.1	+0.2		
Daily food	33.4	(0.1)	33.8	+0.4	33.4	(0.1)		
Nonfood	20.6	(0.5)	20.5	(0.1)	20.5	(0.2)		

II. Overseas Convenience Store Operations

7-Eleven, Inc.

Financial results

(Millions of yen)

	Three Months Ended Mar. 31, 2018		Three Months Ended Mar. 31, 2019		Fiscal Year Ended Dec. 31, 2018		Fiscal Year Ending Dec. 31, 2019 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total store sales	868,494	120.3	893,089	102.8	3,993,259	127.4	3,963,000	99.2
Merchandise sales at directly operated stores	92,509	143.4	100,939	109.1	442,875	157.6		
Merchandise sales at franchised stores	323,422	99.2	342,627	105.9	1,472,966	102.3		
Gasoline sales	452,562	136.7	449,522	99.3	2,077,417	147.0		
Revenues from operations	609,269	132.5	621,510	102.0	2,821,053	142.4	2,740,000	97.1
Merchandise sales at directly operated stores ,etc	95,363	142.9	104,272	109.3	455,499	155.8		
Gasoline sales	452,562	136.7	449,522	99.3	2,077,417	147.0		
Other operating revenues	61,344	98.6	67,714	110.4	288,136	104.3		
Franchise commission from franchised stores	56,073	98.5	59,675	106.4	255,516	101.7		
Gross profit from operations	123,219	115.4	138,150	112.1	595,171	121.4		
SG&A expenses	109,132	112.8	120,318	110.3	484,090	121.2		
SG&A expenses (thousands of \$)	1,008,429	118.4	1,091,624	108.2	4,383,286	123.0		
Directly operated stores*	176,800	141.8	186,852	105.7	783,189	156.1		
Operating income	14,087	140.0	17,831	126.6	111,081	122.3	122,600	110.4
Operating income (thousands of dollar)	130,172	146.9	161,781	124.3	1,005,807	124.2	1,114,545	110.8

* Selling expenses of directly operated stores.

Sales by product category (total store sales)

(Millions of yen)

	Three Months Ended Mar. 31, 2018			Three Months Ended Mar. 31, 2019			Fiscal Year Ended Dec. 31, 2018			Fiscal Year Ending Dec. 31, 2019 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	868,494	120.3	-	893,089	102.8	-	3,993,259	127.4	-	3,963,000	99.2
Merchandise sales	415,932	106.5	100.0	443,566	106.6	100.0	1,915,842	111.3	100.0		
Processed food	164,289	107.2	39.5	176,215	107.3	39.7	778,741	114.1	40.6		
Fast food	61,792	110.4	14.9	65,659	106.3	14.8	282,342	113.5	14.7		
Daily food	24,078	93.6	5.8	24,196	100.5	5.5	103,117	101.2	5.4		
Nonfood	165,771	106.5	39.9	177,494	107.1	40.0	751,641	109.2	39.2		
Gasoline sales	452,562	136.7	-	449,522	99.3	-	2,077,417	147.0	-		

Existing store sales increase

(%)

	Three Months Ended Mar. 31, 2018	Three Months Ended Mar. 31, 2019	Fiscal Year Ended Dec. 31, 2018	Fiscal Year Ending Dec. 31, 2019 (Forecast)
U.S. merchandise sales increase (dollar basis)	+1.9	+3.4	+1.9	+2.3

Average daily sales per store

	Three Months Ended Mar. 31, 2018		Three Months Ended Mar. 31, 2019		Fiscal Year Ended Dec. 31, 2018		Fiscal Year Ending Dec. 31, 2019 (Forecast)	
		Change		Change		Change		Change
All stores (dollar)	4,522	+130	4,673	+151	4,967	+126		
All stores (thousands of yen)	489	(10)	515	+26	549	+6		

Merchandise gross profit margin

(%)

	Three Months Ended Mar. 31, 2018		Three Months Ended Mar. 31, 2019		Fiscal Year Ended Dec. 31, 2018		Fiscal Year Ending Dec. 31, 2019 (Forecast)	
		Change		Change		Change		Change
Gross profit margin	34.0	(0.3)	34.7	+0.7	34.2	(0.1)	34.7	+0.5

Gasoline

	Three Months Ended Mar. 31, 2018		Three Months Ended Mar. 31, 2019		Fiscal Year Ended Dec. 31, 2018		Fiscal Year Ending Dec. 31, 2019 (Forecast)	
		YOY(%) / change		YOY(%) / change		YOY(%) / change		YOY(%) / change
Sales (thousands of dollar)	4,181,873	143.5	4,078,414	97.5	18,810,373	149.3		
Gallons sold (thousands of gallon)	1,626,288	128.1	1,679,925	103.3	6,919,338	131.4		
Margin (cents per gallon)*	19.46	+1.40	20.66	+1.20	22.56	(0.06)		
Average retail price (dollars per gallon)	2.63	+0.25	2.45	(0.18)	2.78	+0.30		
Retail fuel margin (cents per gallon)	18.67	+0.52	19.50	+0.83	22.82	(0.19)		

*Gross profit is shown for the entire gasoline business, including wholesale business.

Exchange rates (Income statements)

(yen)

	Three Months Ended Mar. 31, 2018	Three Months Ended Mar. 31, 2019	Fiscal Year Ended Dec. 31, 2018	Fiscal Year Ending Dec. 31, 2019 (Forecast)
U.S. \$1=	108.22	110.22	110.44	110.00

III. Superstore Operations

Ito-Yokado

Financial results

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	308,710	99.2	301,222	97.6	1,236,180	99.4	1,210,000	97.9
Net sales	301,040	99.2	293,802	97.6	1,205,751	99.4	1,177,000	97.6
Gross profit from operations	77,156	98.7	74,506	96.6	309,218	98.7		
SG&A expenses	74,733	96.5	74,126	99.2	304,510	98.1		
Advertising expenses	4,572	89.8	4,970	108.7	19,768	95.7		
Salaries and wages	32,057	96.3	30,464	95.0	127,536	96.3		
Land and building rent	14,473	96.8	13,928	96.2	57,687	97.8		
Depreciation and amortization*	2,937	91.5	3,166	107.8	12,191	96.7		
Utility expenses	3,467	95.7	3,652	105.3	15,267	99.9		
Others	17,225	99.6	17,943	104.2	72,058	102.6		
Operating income	2,422	348.5	379	15.7	4,708	153.0	6,500	138.1

* Depreciation and amortization include amortization on intangible assets.

Sales by product category

(Millions of yen)

	Three Months Ended May 31, 2018			Three Months Ended May 31, 2019			Fiscal Year Ended Feb. 28, 2019			Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	301,040	99.2	100.0	293,802	97.6	100.0	1,205,751	99.4	100.0	1,177,000	97.6
Merchandise sales	213,142	97.2	70.8	206,213	96.7	70.2	862,788	97.9	71.6		
Lifestyle	81,201	95.6	27.0	77,204	95.1	26.3	310,796	96.1	25.8		
Specialty stores	3,501	95.6	1.2	3,535	101.0	1.2	13,213	98.5	1.1		
Food	128,438	98.2	42.7	125,473	97.7	42.7	538,778	98.9	44.7		
Tenants	86,234	104.7	28.6	86,492	100.3	29.4	336,390	103.7	27.9		
Others	1,663	85.2	0.6	1,096	65.9	0.4	6,573	82.8	0.5		

Existing store sales increase

(%)

	Three Months Ended May 31, 2018	Three Months Ended May 31, 2019	Fiscal Year Ended Feb. 28, 2019	Fiscal Year Ending Feb. 29, 2020 (Forecast)
Net sales	(0.3)	(0.1)	(0.3)	
Existing store sales increase	(0.9)	(1.6)	(1.1)	(1.6)
Lifestyle	(2.5)	(2.9)	(3.4)	
Specialty stores	(3.2)	+1.7	(0.3)	
Food	(1.3)	(1.0)	(0.5)	
Number of customers	(1.4)	(2.7)	(1.1)	
Average spending per customer	+0.6	+1.2	±0.0	
Tenants	+0.9	+2.9	+1.7	

Gross profit margin by product category

(%)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		Change		Change		Change		Change
Total	29.8	+0.1	29.8	±0.0	29.6	±0.0	29.9	+0.3
Lifestyle	33.4	+0.8	33.5	+0.1	33.0	+0.3		
Specialty stores	19.5	+1.2	20.3	+0.8	20.0	+1.0		
Food	27.9	(0.3)	27.8	(0.1)	27.8	(0.2)		

Note: From FY2020, the previous product-base sales classifications have been revised from "Apparel" "Household goods" and "Food" to "Lifestyle" "Specialty Stores" and "Food".

As a result, reflected retroactively in the figures for the three months ended May 31, 2018, and for the fiscal year ended February 28, 2019.

"Lifestyle" = former "Apparel" and "Household goods" (excluding events, etc.)

"Specialty Stores" = events, etc. of former "Apparel," "Household goods," and "Food"

"Food" =former "Food"(excluding events, etc.)

"Tenants" and "Others" remain unchanged.

York-Benimaru

Financial results

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	110,542	101.6	110,560	100.0	445,297	101.9	455,700	102.3
Net sales	108,545	101.6	108,527	100.0	437,201	101.9	447,600	102.4
Gross profit from operations	26,882	101.5	27,744	103.2	111,139	102.2		
SG&A expenses	24,168	104.2	24,330	100.7	98,337	103.8		
Advertising expenses	1,637	94.3	1,510	92.2	6,386	96.0		
Salaries and wages	12,709	103.2	12,854	101.1	51,278	102.2		
Land and building rent	2,467	103.8	2,513	101.9	9,971	103.9		
Depreciation and amortization*	1,372	111.5	1,428	104.1	5,675	110.2		
Utility expenses	1,298	109.9	1,396	107.6	6,014	110.9		
Others	4,683	107.3	4,627	98.8	19,011	107.4		
Operating income	2,713	82.7	3,414	125.8	12,801	91.0	13,900	108.6

* Depreciation and amortization include amortization on intangible assets.

[Reference] Results including Life Foods*

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Operating income	3,751	84.5	4,361	116.3	16,724	92.4	18,300	109.4

Note: Results including Life Foods represent internal management reporting figures.

* Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

Sales by product category

(Millions of yen)

	Three Months Ended May 31, 2018			Three Months Ended May 31, 2019			Fiscal Year Ended Feb. 28, 2019			Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	108,545	101.6	100.0	108,527	100.0	100.0	437,201	101.9	100.0	447,600	102.4
Merchandise sales	93,386	101.9	86.0	93,539	100.2	86.2	377,132	102.1	86.3		
Food	85,666	102.5	78.9	86,340	100.8	79.6	345,100	102.7	79.0		
Fresh food	38,318	102.5	35.3	38,512	100.5	35.5	153,597	102.5	35.2		
Processed food	25,862	102.2	23.8	26,212	101.4	24.2	104,950	102.9	24.0		
Daily food	21,485	102.8	19.8	21,616	100.6	19.9	86,551	102.9	19.8		
Apparel	3,071	93.7	2.8	2,806	91.4	2.6	12,761	94.3	2.9		
Household goods	4,648	96.8	4.3	4,393	94.5	4.0	19,270	96.4	4.4		
Tenants	15,158	100.2	14.0	14,987	98.9	13.8	60,069	100.9	13.7		
Life Foods*	12,545	100.8	11.6	12,402	98.9	11.4	50,539	101.7	11.5		
Others	2,613	97.3	2.4	2,585	98.9	2.4	9,529	96.6	2.2		

* Represents sales amount for delicatessen items in York-Benimaru stores.

Existing store sales increase

(%)

	Three Months Ended May 31, 2018	Three Months Ended May 31, 2019	Fiscal Year Ended Feb. 28, 2019	Fiscal Year Ending Feb. 29, 2020 (Forecast)
Existing store sales increase	(1.6)	(1.2)	(1.0)	+0.5
Food	(1.1)	(0.6)	(0.5)	
Apparel	(5.2)	(7.2)	(5.1)	
Household goods	(4.6)	(6.1)	(5.5)	
Tenants	(2.5)	(2.2)	(1.7)	
Number of customers	(1.0)	(2.6)	(0.9)	
Average spending per customer	(0.6)	+1.3	(0.2)	

Gross profit margin by product category

(%)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		Change		Change		Change		Change
Total	25.1	±0.0	25.9	+0.8	25.8	+0.1	26.4	+0.6
Food	24.7	(0.1)	25.6	+0.9	25.5	+0.2		
Apparel	32.4	+0.4	32.8	+0.4	32.1	(0.3)		
Household goods	26.6	(0.2)	27.5	+0.9	26.5	±0.0		

IV. Department Store Operations

Sogo & Seibu

Financial results

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	147,573	86.8	146,192	99.1	615,256	89.7	619,600	100.7
Net sales	144,988	86.8	143,536	99.0	604,362	89.6	608,800	100.7
Gross profit from operations	32,767	87.0	32,155	98.1	134,835	90.0		
SG&A expenses	32,476	87.2	32,526	100.2	131,568	90.9		
Advertising expenses	5,114	82.7	5,248	102.6	20,102	90.2		
Salaries and wages	8,344	87.1	8,130	97.4	33,677	90.1		
Land and building rent	8,485	89.1	8,517	100.4	33,938	92.7		
Depreciation and amortization*	1,903	79.0	2,154	113.2	8,143	91.2		
Utility expenses	1,523	85.6	1,510	99.2	6,727	90.0		
Others	7,105	91.2	6,965	98.0	28,978	90.3		
Operating income	290	76.5	(371)	-	3,266	64.3	4,200	128.6

* Depreciation and amortization include amortization on intangible assets.

Sales results of major stores

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Ikebukuro (flagship store)	44,326	100.0	44,250	99.8	184,091	99.4		
Yokohama	25,875	99.3	26,174	101.2	110,568	100.0		
Chiba	18,272	101.8	17,894	97.9	75,522	101.5		
Hiroshima	9,442	97.8	9,292	98.4	39,663	97.0		
Shibuya	10,684	105.1	10,497	98.3	43,550	99.7		
Omiya	7,808	99.5	7,604	97.4	32,983	99.6		

Note: Store sales include corporate sales.

Sales by product category

(Millions of yen)

	Three Months Ended May 31, 2018			Three Months Ended May 31, 2019			Fiscal Year Ended Feb. 28, 2019			Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	144,988	86.8	100.0	143,536	99.0	100.0	604,362	89.6	100.0	608,800	100.7
Merchandise sales	97,838	84.8	67.5	96,671	98.8	67.3	413,743	87.7	68.5		
Apparel	57,092	86.6	39.4	55,902	97.9	38.9	229,563	88.0	38.0		
Household goods	13,510	84.3	9.3	13,224	97.9	9.2	59,110	87.1	9.8		
Food	27,235	81.6	18.8	27,544	101.1	19.2	125,068	87.5	20.7		
Tenants	38,588	90.8	26.6	38,826	100.6	27.0	157,714	94.1	26.1		
Corporate sales	8,561	93.5	5.9	8,039	93.9	5.6	32,904	93.5	5.4		

Existing store sales increase

(%)

	Three Months Ended May 31, 2018	Three Months Ended May 31, 2019	Fiscal Year Ended Feb. 28, 2019	Fiscal Year Ending Feb. 29, 2020 (Forecast)
Existing store sales increase	(0.4)	(1.0)	(1.0)	+0.7

Gross profit margin by product category

(%)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		Change		Change		Change		Change
Total	24.9	+0.4	24.5	(0.4)	24.3	+0.3	24.3	±0.0
Apparel	29.8	+0.3	29.4	(0.4)	29.0	+0.4		
Household goods	24.1	+0.4	24.0	(0.1)	23.8	+0.3		
Food	14.9	(0.1)	14.7	(0.2)	16.0	±0.0		

V. Financial Services

Seven Bank

Number of ATMs

(1) Domestic installation

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019	
		Change		Change		Change
Total	24,481	+143	25,231	+148	25,083	+745
Net ATMs in the Group	22,227	+126	22,848	+109	22,739	+638
Seven-Eleven Japan	21,608	+127	22,215	+101	22,114	+633
Ito-Yokado	293	(1)	286	±0	286	(8)
York-Benimaru	167	+2	194	+8	186	+21
York Mart	77	+2	77	+1	76	+1
Others	82	(4)	76	(1)	77	(9)
Net ATMs outside the Group	2,254	+17	2,383	+39	2,344	+107

(2) Overseas installation

	Three Months Ended Mar. 31, 2018		Three Months Ended Mar. 31, 2019		Fiscal Year Ended Dec. 31, 2018	
		Change		Change		Change
North America	13,413	+1,831	12,378	(417)	12,795	+1,213

Average number of transaction per day per ATM during the period

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019	
		Change		Change		Change
Average number of transactions	93.2	(1.5)	89.8	(3.4)	92.4	(1.8)

International money transfer service

(Thousands)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019	
		Change		Change		Change
Number of contract accounts	226	+7	266	+10	256	+37
Cumulative number of transfers	270	+16	291	+21	1,135	+61

Seven Card Service / Seven CS Card Service

Number of credit cards, point cards and cash cards

(10 thousands)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019	
		Change		Change		Change
Credit cards	666	+1	671	±0	671	+6
SEVEN CARD plus / SEVEN CARD	348	±0	356	+1	355	+7
CLUB ON/Millennium CARD SAISON	318	+1	315	(1)	316	(1)
Electronic money (<i>nanaco</i>)	6,136	+153	6,616	+98	6,518	+535

Notes: 1. SEVEN CARD plus / SEVEN CARD and CLUB ON/Millennium CARD SAISON issued represent only the number of effective card members.

2. CLUB ON/Millennium CARD SAISON does not include dedicated cards for point services, without credit functions.

3. The number of *nanaco* includes the number of mobile *nanaco* holders.

VI. Specialty Store Operations

Seven & i Food Systems

Financial results

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	19,977	97.8	19,446	97.3	78,206	97.3	78,700	100.6
Net sales	19,939	97.8	19,340	97.0	78,047	97.3	78,500	100.6
Gross profit from operations	12,594	97.0	12,334	97.9	49,217	97.4		
SG&A expenses	12,230	95.4	11,810	96.6	47,925	96.4		
Operating income	363	209.3	524	144.0	1,291	153.3	1,500	116.1

[Denny's] Existing store sales increase

(%)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
Existing store sales increase	+1.9		+0.7		+0.9		+3.9	
Number of customers	(2.9)		(2.5)		(3.5)			
Average spending per customer	+4.9		+3.3		+4.5			

[Denny's] Gross profit margin

(%)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		Change		Change		Change		Change
Gross profit margin	68.3	(0.4)	68.7	+0.4	68.2	+0.2	68.5	+0.3

Nissen Holdings (Consolidated)

Financial results

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Net sales*	17,686	73.5	10,285	58.2	45,569	44.6	40,300	88.4
Gross profit from operation	6,862	78.3	4,897	71.4	19,673	60.4		
SG&A expenses	6,795	68.1	4,763	70.1	19,866	52.4		
Operating income*	66	-	133	202.8	(193)	-	1,000	-

* Figures excluding the impact of Shaddy Co., Ltd. and its subsidiaries, which were sold on April 27, 2018, are as follows.

FY2019 1Q: Net sales 10,098 million / Operating income 330 million .

FY2020 1Q: Net sales 10,285 million (101.9% YoY) / Operating income 133 million (40.6% YoY).

VII. Group Strategy

(1) Seven Premium

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020(Forecast)	
		Change		Change		Change		Change
Sales (billions of yen)	351.0	+46.0	358.0	+7.0	1,413.0	+93.0	1,500.0	+87.0
Items	3,950	+150	4,070	+120	4,050	+150	4,100	+50

(2) EC sales

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020(Forecast)	
		Change		Change		Change		Change
EC sales	27,041	+2,002	24,868	(2,173)	113,193	+4,408	117,000	+3,807
Seven Net Shopping	5,900	+958	4,993	(907)	25,430	+3,382		
Seven-Meal*	7,164	+927	5,635	(1,529)	27,998	+1,450		
Ito-Yokado	1,179	+308	1,247	+68	5,433	+933		
Ito-Yokado's Net Supermarket*	10,380	(381)	10,291	(89)	42,681	(1,553)		
Akachan Honpo	1,514	+102	1,756	+242	6,417	+160		
Sogo & Seibu	553	+58	657	+104	3,923	+324		
LOFT	275	+62	286	+11	1,116	+114		
Other	73	(32)	-	(73)	191	(404)		

* Delivery-type service while others are mail order sales-type services.

VIII. Capital Expenditures, Depreciation and Amortization of Major Companies

(Millions of yen)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Domestic convenience store operations								
Seven-Eleven Japan								
Total capital expenditures	28,235	126.9	22,277	78.9	110,028	80.7	145,000	131.8
Investment to new stores	14,945	102.6	9,867	66.0	68,654	97.6		
Investment to existing stores and other	10,137	140.7	11,516	113.6	33,438	57.8		
Software development	3,153	669.4	893	28.3	7,936	97.5		
Depreciation and amortization	17,240	112.3	17,939	104.1	70,182	109.2	75,500	107.6
Overseas convenience store operations								
7-Eleven, Inc.								
Total capital expenditures	353,494	-	20,795	5.9	452,029	457.2	121,000	26.8
Investment to new stores and other	345,277	-	9,644	2.8	393,170	775.8		
Investment to existing stores and other	6,926	71.4	10,640	153.6	51,442	115.4		
Software development	1,289	517.9	510	39.6	7,416	205.9		
Depreciation and amortization	18,010	101.5	19,241	106.8	76,141	109.4	79,000	103.8
Superstore operations								
Ito-Yokado								
Capital expenditures	17,994	744.8	9,192	51.1	44,057	243.8	41,300	93.7
	-	-	-	-	[30,192]	[167.1]	-	-
Investment to new stores	653	498.5	3,054	467.7	2,212	102.1		
Investment to existing stores and other*	16,954	790.8	5,471	32.3	40,177	261.0		
	-	-	-	-	[26,311]	[170.9]		
Software development	387	274.5	666	172.3	1,667	328.1		
Depreciation and amortization	2,937	91.5	3,166	107.8	12,191	96.7	13,500	110.7
York-Benimaru								
Total capital expenditures	2,205	65.5	2,082	94.5	10,328	76.8	13,700	132.6
Investment to new stores	1,366	59.9	1,277	93.6	6,266	60.2		
Investment to existing stores and other	835	81.1	788	94.5	3,896	133.2		
Software development	4	7.0	15	401.6	165	141.3		
Depreciation and amortization	1,372	111.5	1,428	104.1	5,675	110.2	5,900	104.0
Department store operations								
Sogo & Seibu								
Total capital expenditures	3,143	132.1	1,769	56.3	16,503	132.3	22,000	133.3
Investment to new stores	-	-	-	-	-	-		
Investment to existing stores and other	3,050	136.5	1,277	41.9	15,899	148.1		
Software development	93	64.1	492	525.7	604	34.7		
Depreciation and amortization	1,903	79.0	2,154	113.2	8,143	91.2	8,800	108.1

* Investment in existing stores and other for FY2019 Q1 includes certain acquisition costs for leased stores. This property was sold and leased back in FY2019 Q2.

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction.

An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond, and goodwill and others due to the acquisition of stores, etc.

3. Depreciation and amortization include amortization on intangible assets.

4. [] Figures reflect sales & leaseback of assets of new stores at Ito-Yokado.

■ Store Information

I. Store Openings and Closures of Major Companies

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019		Fiscal Year Ending Feb. 29, 2020 (Forecast)	
		Change		Change		Change		Change
Domestic convenience store operations								
Seven-Eleven Japan	20,385	+125	20,965	+89	20,876	+616	20,976	+100
Openings	319		211		1,389		850	
Closures	194		122		773		750	
Relocations, etc.	144		87		642			
Terminations of contract	50		35		131			
SEVEN-ELEVEN (OKINAWA)	-	-	-	-	-	-	50	+50
Openings	-		-		-		50	
Closures	-		-		-		0	
SEVEN-ELEVEN (BEIJING) ^{*1}	244	(3)	270	+4	266	+19	312	+46
Openings	6		9		38		60	
Closures	9		5		19		14	
SEVEN-ELEVEN (TIANJIN) ^{*1}	122	+4	152	(3)	155	+37	203	+48
Openings	4		2		43		58	
Closures	0		5		6		10	
SEVEN-ELEVEN (CHENGDU) ^{*1}	82	(5)	74	(3)	77	(10)	93	+16
Openings	2		0		4		24	
Closures	7		3		14		8	
Overseas convenience store operations								
7-Eleven, Inc. ^{*1}	9,696	+1,026	9,574	+1	9,573	+903	9,698	+125
Openings	1,060		30		1,245		300	
Closures	34		29		342		175	
Superstore operations								
Ito-Yokado	164	±0	159	±0	159	(5)	157	(2)
Openings	1		3		1		4	
Closures	1		3		6		6	
York-Benimaru	222	+2	226	+1	225	+5	232	+7
Openings	2		1		7		8	
Closures	0		0		2		1	
York Mart	80	+2	80	+1	79	+1	77	(2)
Openings	2		1		2		2	
Closures	0		0		1		4	
Hua Tang Yokado Commercial ^{*1}	1	±0	1	±0	1	±0	1	±0
Openings	0		0		0		0	
Closures	0		0		0		0	
Chengdu Ito-Yokado ^{*1}	7	±0	9	+1	8	+1	9	+1
Openings	0		1		1		1	
Closures	0		0		0		0	
Department store operations								
Sogo & Seibu	15	±0	15	±0	15	±0	15	±0
Openings	0		0		0		0	
Closures	0		0		0		0	
Specialty store operations								
Akachan Honpo	112	+2	110	±0	110	±0	116	+6
Openings	2		1		6		9	
Closures	0		1		6		3	
LOFT ^{*2}	113	+3	118	+3	115	+5	124	+9
Openings	4		5		8		11	
Closures	1		2		3		2	
Seven & i Food Systems	744	(5)	702	(14)	716	(33)	690	(26)
Denny's	375	(2)	370	(1)	371	(6)	382	+11
Openings	2		2		4		18	
Closures	4		3		10		7	
Other	369	(3)	332	(13)	345	(27)	308	(37)

Note: Changes in number of stores represent the net change from the beginning of the fiscal year.

*1. Figures are as of the end of March, or the end of December.

*2. The number of LOFT stores includes 17 franchised stores for the three months ended May 31, 2018, 18 franchised stores for the three months ended May 31, 2019 and the fiscal year ended Feb. 28, 2019.

II. Store Information on Domestic/Overseas Convenience Store Operations

Domestic Store Network

	May 2018	Feb. 2019	May 2019	Change
Hokkaido	1,000	1,009	1,010	+1
Aomori	74	91	94	+3
Iwate	144	149	148	(1)
Miyagi	405	407	410	+3
Akita	99	108	108	±0
Yamagata	181	183	183	±0
Fukushima	433	450	452	+2
Ibaraki	640	645	649	+4
Tochigi	437	445	447	+2
Gunma	463	468	471	+3
Saitama	1,196	1,218	1,220	+2
Chiba	1,094	1,120	1,123	+3
Tokyo	2,659	2,731	2,749	+18
Kanagawa	1,408	1,438	1,454	+16
Niigata	421	429	430	+1
Toyama	131	133	134	+1
Ishikawa	132	138	138	±0
Fukui	68	69	69	±0
Yamanashi	210	210	210	±0
Nagano	456	467	468	+1
Gifu	186	199	197	(2)
Shizuoka	715	740	745	+5
Aichi	1,055	1,064	1,063	(1)
Mie	162	173	175	+2
Shiga	238	242	240	(2)
Kyoto	338	354	357	+3
Osaka	1,209	1,251	1,262	+11
Hyogo	700	712	710	(2)
Nara	142	141	141	±0
Wakayama	78	84	84	±0
Tottori	27	34	34	±0
Shimane	55	61	60	(1)
Okayama	301	308	306	(2)
Hiroshima	588	594	599	+5
Yamaguchi	323	332	333	+1
Tokushima	88	87	86	(1)
Kagawa	106	102	102	±0
Ehime	112	119	125	+6
Kochi	41	41	41	±0
Fukuoka	992	1,013	1,016	+3
Saga	192	192	192	±0
Nagasaki	194	200	202	+2
Kumamoto	337	349	350	+1
Oita	166	175	177	+2
Miyazaki	195	198	198	±0
Kagoshima	194	203	203	±0
Total	20,385	20,876	20,965	+89

Global Seven-Eleven Store Network

[Consolidated subsidiaries]

	May 2018	Feb. 2019	May 2019	Change
Japan	20,385	20,876	20,965	+89
North America *1	9,696	9,573	9,574	+1
U.S.A.	9,055	8,951	8,948	(3)
Canada	641	622	626	+4
Hawaii	65	64	65	+1
China [Beijing]	244	266	270	+4
China [Tianjin]	122	155	152	(3)
China [Chengdu]	82	77	74	(3)
Sub-total	30,594	31,011	31,100	+89

*1. Figures for North America are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.

[Area licensees]

	Mar. 2018	Dec. 2018	Mar. 2019	Change
South Korea	9,294	9,400	9,485	+85
China	1,931	2,034	2,104	+70
[Hong Kong and others]*2				
China [Shanghai]	123	118	113	(5)
China [Shandong]	57	67	77	+10
China [Chongqing]	49	63	64	+1
China [Zhejiang]	22	28	28	±0
China [Jiangsu]	-	8	8	±0
China [Hubei]	-	-	2	+2
Taiwan	5,245	5,369	5,443	+74
Thailand	10,533	10,988	11,299	+311
Philippines	2,329	2,550	2,593	+43
Malaysia	2,235	2,287	2,311	+24
Singapore	372	393	398	+5
Australia	678	692	696	+4
UAE	13	14	14	±0
Vietnam	14	27	28	+1
U.S.A.	331	337	327	(10)
Mexico	1,800	1,801	1,801	±0
Norway	152	149	152	+3
Sweden	187	146	84	(62)
Denmark	183	174	170	(4)
Sub-total	35,548	36,645	37,197	+552

*2. Figures for China [Hong Kong and others] include Guang Dong Province and Macau.

	May 2018	Feb. 2019	May 2019	Change
Total worldwide	66,142	67,656	68,297	+641

Notes: 1. Figures for overseas stores are as of the end of March, or as of the end of December.

2. As of May 31, 2019, Seven-Eleven Japan operates in 46 prefectures out of 47 prefectures in Japan.

As of May 31, 2019, the number of 7-Eleven stores around the world including area licensees are 68,607 stores.

Ⅲ. Store Information on Superstore Operations

(1) Ito-Yokado

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	<i>Shokuhinkan</i> Senju (S&B) (food specialty store)	Tokyo	Mar. 15, 2019	992	992
	<i>Shokuhinkan</i> Atsugi (S&B) (food specialty store)	Kanagawa	Mar. 27, 2019	5,040	1,920
	<i>Shokuhinkan</i> Kamioooka (S&B) (food specialty store)	Kanagawa	Apr. 12, 2019	5,405	2,822
Closures	Naoetsu	Niigata	May 12, 2019	7,422	7,257
	THE PRICE Kawaguchi	Saitama	May 19, 2019	6,497	4,662
	THE PRICE Nishikawaguchi	Saitama	May 20, 2019	5,698	3,177

In addition to the above, 1 store will be opened, and 3 stores will be closed in the fiscal year ending February 29, 2020.

(2) York-Benimaru

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Opening	Sendai-nakayama	Miyagi	Mar. 8, 2019	1,493	1,344

In addition to the above, 7 stores will be opened, and 1 store will be closed in the fiscal year ending February 29, 2020.

(3) Chengdu Ito-Yokado

【Results for the fiscal year ending December 31, 2019】				(Square meters)
	Store name	Location	Date	Total sales floor space
Opening	Yiteng Guangchang	Chengdu	Jan. 25, 2019	51,465

Notes: S&B stands for Scrap & Build.

IV. Number of Stores by Type

Seven-Eleven Japan

	Three Months Ended May 31, 2018			Three Months Ended May 31, 2019			Fiscal Year Ended Feb. 28, 2019		
		Change	Composition (%)		Change	Composition (%)		Change	Composition (%)
Number of stores	20,385	+125	100.0	20,965	+89	100.0	20,876	+616	100.0
Franchised stores	19,943	+151	97.8	20,599	+100	98.3	20,499	+707	98.2
Type A	4,565	+2	22.4	4,573	+15	21.8	4,558	(5)	21.8
Type C	15,378	+149	75.4	16,026	+85	76.4	15,941	+712	76.4
Directly operated stores	442	(26)	2.2	366	(11)	1.7	377	(91)	1.8
Open 24 hours	19,544	+100	95.9	20,062	+63	95.7	19,999	+555	95.8
With liquor license	20,051	+95	98.4	20,620	+75	98.4	20,545	+589	98.4
With cigarette license	19,609	+206	96.2	20,252	+140	96.6	20,112	+709	96.3

7-Eleven, Inc.

	Three Months Ended Mar. 31, 2018			Three Months Ended Mar. 31, 2019			Fiscal Year Ended Dec. 31, 2018		
		Change	Composition (%)		Change	Composition (%)		Change	Composition (%)
Number of stores	9,696	+1,026	100.0	9,574	+1	100.0	9,573	+903	100.0
Franchised stores	7,166	+5	73.9	7,190	(23)	75.1	7,213	+52	75.3
BCP stores [Type A]*	466	+6	4.8	475	±0	5.0	475	+15	5.0
Type C	6,700	(1)	69.1	6,715	(23)	70.1	6,738	+37	70.4
Directly operated stores	2,530	+1,021	26.1	2,384	+24	24.9	2,360	+851	24.7
With Gasoline station	4,389	+1,013	45.3	4,392	+7	45.9	4,385	+1,009	45.8

* BCP stands for Business Conversion Program.

V. Sales Floor Space

Ito-Yokado

(Square meters)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	2,678,310	98.9	2,539,907	94.8	2,547,874	96.0
Directly managed floor space	1,488,559	96.4	1,394,708	93.7	1,420,357	95.3
Weighted average floor space	1,488,979	96.3	1,437,855	96.6	1,476,605	96.3

York-Benimaru

(Square meters)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	679,078	104.1	684,288	100.8	682,795	101.1
Directly managed floor space	522,874	103.8	526,071	100.6	525,508	101.2
Weighted average floor space*	516,185	103.9	520,335	100.8	518,149	103.1

* Excluding floor space of the stores which has been closed.

Sogo & Seibu

(Square meters)

	Three Months Ended May 31, 2018		Three Months Ended May 31, 2019		Fiscal Year Ended Feb. 28, 2019	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	571,738	81.6	571,738	100.0	571,738	92.6
Weighted average floor space	571,738	81.6	571,738	100.0	571,738	85.9

Appendix

Fiscal periods of consolidated subsidiaries

	Q1	Q2	Q3	Fiscal year
Consolidated subsidiaries except for below	May	August	November	February
Overseas subsidiaries	March	June	September	December
Seven Bank,Ltd. and its domestic consolidated subsidiaries	June	September	December	March

Note: For consolidated subsidiaries ending fiscal year on December, financial statements for the fiscal year ended December have been adopted.

For consolidated subsidiary ending fiscal year on March, financial statements which were applied correspondingly to regular financial statements on February have been adopted.

The information disclosed by the Company may contain forward-looking statements. These statements are based on management's judgment in accordance with materials available to the Company at the time of disclosure, with future projections based on certain assumptions. The forward-looking statements therefore incorporate various risks, estimates, and uncertainties, and as such, actual results and performance may differ from the future outlook included in disclosed information due to various factors, such as changes in business operations and the financial situation going forward.