







Understand Seven & i Group's Performance and Strategy

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Learn about Seven & i Group

Company Profile

Seven & i Group in Numbers

Learn about the Market Environment

Domestic Macroeconomic Environment

Domestic Environment of the Retail Industry

U.S. Macroeconomic Environment and Environment of the Retail Industry

Major Operating Companies' Market Share (Nonconsolidated)

Global Retail Industry - Sales Ranking

- Market Capitalization Ranking

Understand Seven & i Group's Performance and Strategy

Group Strategy Trajectory and Promotion Plan / Group's Concrete Action Plans

Consolidated Financial KPI

Capital Allocation Plan / Shareholder Return

Consolidated Financial Results

Consolidated Financial Highlight

Segment Information

Financial Position

Overview of Major Operating Companies

Domestic Convenience Store Operations

Overseas Convenience Store Operations

Superstore Operations

I Financial Services

Others

See Stock Information

Stock Information

See Seven & i Group's History

Group History

Financial Services

Seven Bank									(Fis	scal year-end March	n, Million of yen)
COVERT BUILT	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Ordinary income	99,832	105,648	110,465	113,109	116,650	119,567	120,275	111,672	110,298	120,509	128,899
Ordinary profits	37,142	38,258	39,002	38,911	42,262	43,059	45,013	34,593	28,412	31,500	29,123
Net income	22,325	24,457	26,107	26,871	29,106	14,572	27,675	15,825	18,135	19,508	19,320
Total assets	785,380	850,369	910,801	955,644	1,023,201	1,145,511	1,091,287	1,192,358	1,209,040	1,287,693	1,536,555
Net assets	151,142	166,814	183,174	199,602	217,036	219,667	229,866	231,687	236,925	243,627	248,252
Ordinary deposits (fiscal year-end)	227,728	253,040	292,142	336,023	393,753	294,235	324,531	383,290	423,038	452,691	482,906
Time deposits (fiscal year-end)	209,703	248,327	254,760	151,632	141,287	140,416	134,093	135,722	127,720	122,974	115,472
Individual deposit accounts (Thousand)	1,214	1,405	1,562	1,690	1,827	2,001	2,179	2,364	2,528	2,755	3,037
Number of installed ATMs (fiscal year-end)	19,514	21,056	22,472	23,368	24,392	25,152	25,215	25,676	26,253	26,913	27,422
7-Eleven	17,616	18,782	19,816	20,615	21,510	22,148	22,165	22,394	22,550	22,619	22,776
Ito-Yokado	312	315	320	305	294	288	284	254	254	263	264
York Mart/York Foods, etc.	59	67	70	74	76	76	75	95	96	98	99
York-Benimaru	71	86	118	154	167	188	231	236	238	258	265
Other ATMs in the Group companies	84	85	91	90	84	77	76	69	74	69	41
Outside the Group companies	1,372	1,721	2,057	2,130	2,261	2,375	2,384	2,628	3,041	3,606	3,977
Correspondent financial institutions	589	594	595	601	600	615	612	613	620	640	676
ATM-related fee income per transaction (¥)	131.2	136.2	133.6	133.1	132.9	132.9	130.9	121.4	108.8	108.3	109.3
Daily average transactions per ATM	107.8	100.9	98.8	95.5	94.1	92.3	92.1	90.5	96.5	101.5	105.0
Total number of transactions (Million)	736	743	782	796	815	829	849	836	910	980	1,039
With banking financial institutions (Million)	673	679	712	724	739	749	727	659	667	701	722
With non-banking institutions (Million)	62	64	70	71	75	80	121	177	242	278	316
International money transfer service											
Number of contract accounts (Thousand)	62	100	147	186	222	259	296	311	317	322	328
Cumulative number of transfers (Thousand)	391	633	816	979	1,079	1,144	1,214	1,227	1,104	893	747
Consumer loan service											
Number of contract accounts (Thousand)	34	55	73	86	95	97	101	110	122	148	184
Balance of loans	5,257	10,406	16,208	19,829	22,715	22,688	23,283	24,300	27,953	34,921	44,318
Gross profit margin (%)	52.2	62.6	80.6	64.9	72.7	73.5	63.7	53.7	47.0	40.5	29.1
Full-time employees (fiscal year-end)	458	445	456	472	468	460	487	470	505	549	614
Seven Card Service										(Fiscal)	year-end March)
Seven Cara Service	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
7											
Transaction volume (¥ Billion)*	1,596.6	2,099.4	2,501.8	2,790.6	2,925.1	3,156.1	3,153.9	3,019.8	2,771.5	2,751.7	2,673.1
Number of cards issued (10 Thousand)	750	750	751	7.47	7.46	755	7.00	766	7.00	704	 -
SEVEN CARD plus / SEVEN CARD (credit card and point card)*2	350	359	351	347	348	355	362	366	366	361	354
nanaco (electronic money)*3	2,839	3,717	4,543	5,350	5,983	6,518	6,905	7,250	7,520	7,907	8,216
Full-time employees (fiscal year-end)	163	186	225	214	221	334	345	365	386	377	340

^{*1} Shopping transaction volume using electronic money and credit cards. *2 The number indicates active members. *3 The nanaco figure includes the number of mobile nanaco members.

Note: Seven Card Service was transferred from Seven Financial Service to Seven Bank on July 1, 2023. Figures for fiscal 2022 and before are for the 12 months ending in February. Figures for fiscal 2023 are for the 12 months ending in March.

Seven CS Card Service										(Fiscal year-end February)	
	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022	FY2023
Transaction volume (¥ Billion)*	694.6	717.3	719.3	713.5	708.6	707.2	713.4	594.9	612.1	673.4	669.9
Number of cards issued (10 Thousand)											
CLUB ON/Millennium CARD SAISON*2	328	320	322	323	317	316	310	294	283	271	257
Full-time employees (fiscal year-end)	477	478	506	459	367	366	338	284	261	232	211

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Group History



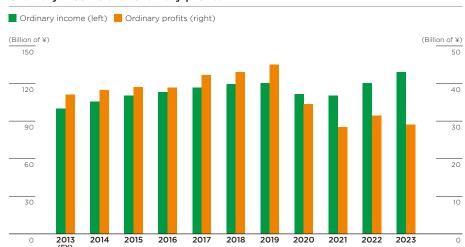
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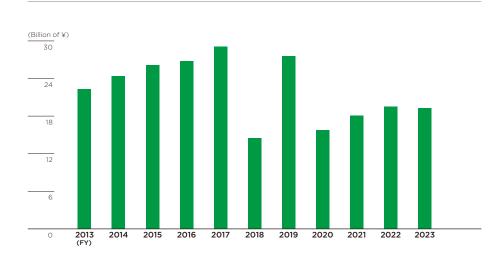
Financial Services

Seven Bank

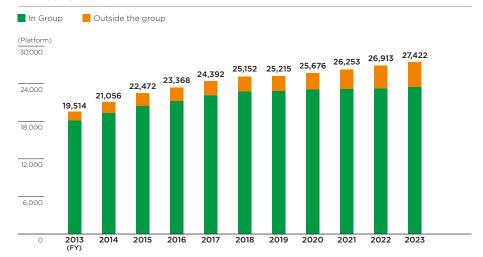
Ordinary income and Ordinary profits



Net income



Number of ATMs



Number of ATM transactions Total number of transactions (left)



Note: All figures are as of the end of March.