

Global Retail Industry Data

《Sales Ranking》

Sales Ranking of Retailers—Worldwide in FY2019

FY2019	FY2018	Company	Country	Net sales		CAGR (%)	Net income	
				(U.S.\$ Million)	(¥ Billion)		(U.S.\$ Million)	(¥ Billion)
1	1	Walmart	U.S.	514,405	56,584.6	1.6	7,179	789.7
2	2	Costco Wholesale	U.S.	141,576	15,573.4	6.1	3,179	349.7
3	4	Amazon.com	U.S.	140,211	15,423.2	18.1	2,371	260.8
4	5	Schwarz	Germany	121,581	13,373.9	7.1	-	-
5	3	Kroger	U.S.	117,527	12,928.0	3.6	3,078	338.6
6	7	Walgreen	U.S.	110,673	12,174.0	8.9	5,031	553.4
7	6	Home Depot	U.S.	108,203	11,902.3	6.5	11,121	1,223.3
8	8	Aldi	Germany	106,175	11,679.3	6.7	-	-
9	9	CVS Health	U.S.	83,989	9,238.8	5.1	-	-
10	10	Tesco	U.K.	82,799	9,107.9	0.1	1,718	189.0
11	12	Target	U.S.	74,433	8,187.6	0.5	2,937	323.1
12	11	Ahold Delhaize	Netherlands	74,076	8,148.4	14.0	2,115	232.7
13	13	AEON	Japan	71,446	8,518.2	6.5	799	23.6
14	14	Lowe's	U.S.	71,309	7,844.0	5.9	2,314	254.5
15	20	JD.com	China	62,875	6,916.3	44.1	(423)	(46.5)
16	17	Edeka	Germany	62,054	6,825.9	3.2	-	-
17	15	Albertsons	U.S.	60,535	6,658.9	24.7	131	14.4
18	16	Auchan	France	59,304	6,523.4	1.3	(1,116)	(122.8)
19	18	Seven & i Holdings	Japan	59,101 Group's total sales* 109,254	6,791.2 Group's total sales* 12,018.0	3.9	1,929	203.0
20	19	Rewe	Germany	56,435	6,207.9	4.5	507	55.8
21	25	E. Leclerc	France	44,476	4,892.4	0.6	-	-
22	23	Casino	France	43,183	4,750.1	(5.2)	190	20.9
23	24	Best Buy	U.S.	42,879	4,716.7	0.2	1,464	161.0
24	22	Woolworths	Australia	41,685	4,585.4	(0.3)	1,972	216.9
25	27	IKEA	Netherlands	41,470	4,561.7	4.5	1,762	193.8
26	29	The TJX Companies	U.S.	38,973	4,287.0	7.3	3,060	336.6
27	32	LVMH	France	37,847	4,163.2	12.0	8,246	907.1
28	28	J Sainsbury	U.K.	37,523	4,127.5	3.5	289	31.8
29	33	ITM	France	36,630	4,029.3	1.6	-	-
30	31	Publix	U.S.	36,396	4,003.6	4.5	2,381	261.9

Notes: 1. CAGR is the compound annual growth rate over a five-year period.

2. CAGR is calculated on a local currency basis in each country.

3. Exchange rate: U.S.\$1=¥110, except for yen-based figures for Japanese companies which are based on public information

* Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

Source: Global Powers of Retailing 2020 (Deloitte Touche Tohmatsu Limited)

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《Market Capitalization Ranking》

Ranking by Market Capitalization of Retailers—Worldwide (As of April 30, 2020)

	Company	Country	Market capitalization		ROE (%)	EPS (U.S.\$)	PER (Times)	PBR (Times)
			(U.S.\$ Million)	(¥ Billion)				
1	Amazon.com	U.S.	1,233,351	131,888.4	21.9	23.24	106.43	19.87
2	Alibaba Group Holding	China	545,379	58,320.1	19.8	0.62	41.31	7.35
3	Walmart	U.S.	344,436	36,832.3	20.2	5.25	23.15	4.61
4	Home Depot	U.S.	236,123	25,249.8	(450.2)	10.47	21.00	-
5	Costco Wholesale	U.S.	133,799	14,307.8	26.1	8.29	36.57	8.78
6	CVS Health	U.S.	80,359	8,593.2	10.9	5.08	12.12	1.26
7	Lowe's	U.S.	79,081	8,456.5	152.0	5.65	18.53	40.10
8	Shopify	Canada	66,163	7,075.2	(4.9)	(1.19)	-	21.94
9	The TJX Company	U.S.	59,481	6,360.6	59.5	2.70	18.18	10.00
10	Target	U.S.	54,851	5,865.5	28.4	6.56	16.72	4.64
11	JD.com	China	53,581	5,729.7	17.2	1.42	30.39	4.56
12	Fast Retailing	Japan	51,085	5,462.8	18.0	14.33	33.60	5.82
13	Dollar General	U.S.	44,091	4,714.8	26.1	6.81	25.75	6.58
14	Wal-Mart de Mexico	Mexico	42,513	4,546.1	22.8	0.09	26.71	6.02
15	Walgreen	U.S.	37,975	4,060.8	16.1	4.54	9.54	1.62
16	Ross Stores	U.S.	32,468	3,472.0	49.8	4.67	19.55	9.67
17	Pinduoduo	China	32,212	3,444.6	(32.1)	(1.49)	-	9.10
18	Alimentation Couche-Tard	Canada	24,018	2,568.3	22.3	2.02	13.81	2.78
19	Woolworths	Australia	29,563	3,161.3	15.5	0.83	28.13	4.39
20	Seven & i Holdings	Japan	29,453	3,149.5	8.5	2.30	14.44	1.21
21	Tesco	U.K.	29,042	3,105.6	6.9	0.13	23.71	1.73
22	O'Reilly	U.S.	28,666	3,065.4	370.4	18.75	20.61	72.15
23	CK Hutchison Holdings	Hong Kong	28,552	3,053.3	8.7	1.33	5.56	0.48
24	Westfarmers	Australia	27,978	2,991.9	14.4	1.36	18.13	4.29
25	Lululemon Athletica	Canada	27,782	2,970.9	38.0	5.19	43.03	14.23
26	Ahold Delhaize	Netherlands	26,717	2,856.9	12.2	1.76	13.80	1.73
27	Kroger	U.S.	25,235	2,698.5	19.9	2.05	15.39	2.93
28	Jardine Strategic Holdings	Bermuda	23,880	2,553.6	6.5	1.97	10.96	0.67
29	AutoZone	U.S.	23,827	2,547.9	(100.0)	69.25	14.73	-
30	Avenue Supermarts	India	20,528	2,195.2	17.6	0.19	170.80	27.59

Note: Exchange rate (as of April 30, 2020): U.S.\$1=¥106.94
Source: FactSet