

Global Retail Industry Data

Sales Ranking

Sales Ranking of Retailers—Worldwide in FY2018

FY2018	FY2017	Company	Country	Net sales		CAGR (%)	Net income	
				(U.S.\$ Million)	(¥ Billion)		(U.S.\$ Million)	(¥ Billion)
1	1	Wal-Mart Stores	U.S.	500,343	56,038.4	1.3	10,523	1,178.6
2	2	Costco Wholesale	U.S.	129,025	14,450.8	5.4	2,714	304.0
3	3	Kroger	U.S.	118,982	13,326.0	4.2	1,889	211.6
4	6	Amazon.com	U.S.	118,573	13,280.2	18.0	3,033	339.7
5	4	Schwarz	Germany	111,766	12,517.8	7.5	-	-
6	7	Home Depot	U.S.	100,904	11,301.2	6.2	8,630	966.6
7	5	Walgreen	U.S.	99,115	11,100.9	6.7	4,101	459.3
8	8	Aldi	Germany	98,287	11,008.1	7.2	-	-
9	10	CVS Health	U.S.	79,398	8,892.6	4.5	-	-
10	11	Tesco	U.K.	73,961	8,283.6	(2.4)	1,123	125.8
11	14	Royal Ahold	Netherlands	72,312	8,098.9	13.8	2,108	236.1
12	13	Target	U.S.	71,879	8,050.4	0.0	2,934	328.6
13	12	AEON	Japan	70,072	8,390.0	8.7	833	24.5
14	15	Lowe's	U.S.	68,619	7,685.3	6.3	3,447	386.1
15	17	Albertsons	U.S.	59,925	6,711.6	74.4	46	5.2
16	18	Auchan	France	58,614	6,564.8	2.5	574	64.3
17	19	Edeka	Germany	57,484	6,438.2	3.2	-	-
18	20	Seven & i Holdings	Japan	51,889 <small>Group's total sales* 98,644</small>	6,037.8 <small>Group's total sales* 11,048.2</small>	3.9	1,767	181.1
19	22	Rewe	Germany	49,713	5,567.9	3.0	381	42.7
20	28	JD.com	China	49,088	5,497.9	52.4	(2)	(0.2)
21	21	Westfarmers	Australia	48,748	5,459.8	3.6	928	103.9
22	23	Woolworths	Australia	42,891	4,803.8	(0.6)	1,391	155.8
23	24	Casino	France	42,631	4,774.7	(1.8)	361	40.4
24	26	Best Buy	U.S.	42,151	4,720.9	(3.2)	1,000	112.0
25	25	E. Leclerc	France	41,535	4,651.9	0.9	-	-
26	16	Metro	Germany	40,961	4,587.6	-	380	42.6
27	27	IKEA	Netherlands	37,426	4,191.7	4.8	2,732	306.0
28	31	J. Sainsbury	U.K.	36,611	4,100.4	3.7	405	45.4
29	32	TJX	U.S.	35,865	4,016.9	6.7	2,608	292.1
30	30	Loblaws	Canada	35,147	3,936.5	8.1	1,175	131.6

Notes: 1. CAGR is the compound annual growth rate over a five-year period.

2. CAGR is calculated on a local currency basis in each country.

3. Exchange rate: U.S.\$1=¥112, except for yen-based figures for Japanese companies which are based on public information

* Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

Source: Global Powers of Retailing 2019 (Deloitte Touche Tohmatsu Limited)

Market Capitalization Ranking

Ranking by Market Capitalization of Retailers—Worldwide (As of April 26, 2019)

	Company	Country	Market capitalization		ROE (%)	EPS (U.S.\$)	PER (Times)	PBR (Times)
			(U.S.\$ Million)	(¥ Billion)				
1	Amazon.com	U.S.	960,358	107,031.9	28.3	20.46	95.34	22.05
2	Wal-Mart Stores	U.S.	291,099	32,443.0	8.9	2.33	43.64	4.02
3	Home Depot	U.S.	224,529	25,023.8	(5,245.8)	10.08	20.19	-
4	Costco Wholesale	U.S.	107,252	11,953.2	26.6	7.12	34.22	8.38
5	Lowe's	U.S.	89,525	9,977.6	48.5	2.90	38.81	24.57
6	CVS Health	U.S.	69,504	7,746.2	(1.2)	(0.46)	-	1.19
7	TJX	U.S.	68,138	7,594.0	60.0	2.47	22.27	13.50
8	Fast Retailing	Japan	61,103	6,809.9	19.4	13.08	44.03	7.90
9	Wal-Mart de Mexico	Mexico	51,486	5,738.1	22.7	0.11	26.53	5.91
10	Walgreen	U.S.	48,321	5,385.3	18.8	5.49	9.62	1.86
11	Target	U.S.	39,820	4,437.9	25.5	5.69	13.56	3.52
12	Ross Stores	U.S.	36,211	4,035.8	50.0	4.32	22.81	10.95
13	Dollar General	U.S.	32,465	3,618.2	25.3	6.13	20.42	5.06
14	Tesco	U.K.	31,671	3,529.7	10.4	0.17	18.52	1.65
15	Seven & i Holdings	Japan	30,665	3,417.6	8.2	2.05	16.85	1.36
16	O'Reilly	U.S.	29,736	3,314.1	263.1	16.92	22.45	84.08
17	Woolworths	Australia	29,676	3,307.4	17.2	0.92	24.45	4.02
18	Westfarmers	Australia	28,734	3,202.4	6.2	0.90	28.16	1.79
19	Ahold Delhaize	Netherlands	28,118	3,133.7	12.1	1.71	13.92	1.70
20	Dollar Tree	U.S.	26,223	2,922.6	(24.8)	(6.67)	-	4.65
21	H&M Hennes & Mauritz	Sweden	25,818	2,877.4	21.4	0.91	19.37	4.19
22	AutoZone	U.S.	25,723	2,866.8	(90.7)	53.74	19.23	-
23	Alimentation Couche-Tard	Canada	25,652	2,858.9	23.9	3.63	16.15	3.56
24	Lululemon Athletica	Canada	21,762	2,425.4	31.8	3.94	44.98	15.05
25	CP All	Thailand	21,564	2,403.3	33.1	0.07	34.59	10.62
26	SM Investments	Philippines	21,490	2,395.1	10.9	0.59	30.25	3.17
27	Ulta Beauty	U.S.	21,029	2,343.6	36.6	11.21	31.93	11.55
28	Kroger	U.S.	19,958	2,224.3	41.5	3.85	6.49	2.53
29	Best Buy	U.S.	19,496	2,172.8	42.3	5.47	13.32	5.90
30	Falabella	Chile	18,034	2,009.9	10.1	0.29	25.39	2.40

Note: Exchange rate (as of April 26, 2019): U.S.\$1=¥111.45
Source: FactSet