# Brief Summary of Results in the First Half of FY2009 

## Notes

## Consolidation of York-Benimaru

York-Benimaru became a wholly-owned subsidiary of Seven \& i Holdings on September 1, 2006.
As a result, York-Benimaru, which had been an equity-method affiliate, became a fully consolidated subsidiary from the second half of the fiscal year ended February 28, 2007.

## Fiscal periods of consolidated subsidiaries and affiliates

|  | Interim period | Fiscal year |
| :--- | :---: | :---: |
| Consolidated subsidiaries and <br> affiliates except for below | August | February |
| Overseas subsidiaries <br> 7dream.com <br> Seven-Meal Service | June | December |
| Seven Bank | September | March |

* For consolidated subsidiaries ending fiscal year on December (interim period on June), financial statements on the same month have been adopted. For the consolidated subsidiary ending fiscal year on March (interim period on September), financial statements which was applied correspondingly to regular financial statements on February have been adopted.
* Akachan Honpo has changed its year-end closing date from end of December to end of February in the fiscal year ended February 29, 2008.


## 09/2 forecast

Forecast for 09/2 is as of October 9, 2008.

This document contains certain statements based on the Company's current plans, estimates, strategies, and beliefs; all statements that are not historical fact are forward-looking statements. These statements represent the judgments and hypotheses of the Company's management based on currently available information. It is possible that the Company's future performance will differ from the contents of these forward-looking statements. Accordingly, there is no assurance that the forward-looking statements in this document will prove to be accurate.

## CONSOLIDATED RESULTS

## 1. Financial Results

(Millions of yen)

|  | 07/8 |  | 08/8 |  | 08/2......... |  | 09/2 (forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from operations | 2,816,822 | 110.2 | 2,861,034 | 101.6 | 5,752,392 | 107.8 | 5,760,000 | 100.1 |
| Convenience store operations | 1,189,259 | 106.6 | 1,187,789 | 99.9 | 2,395,701 | 106.5 | 2,370,000 | 98.9 |
| Superstore operations | 1,015,742 | 119.5 | 1,063,764 | 104.7 | 2,109,049 | 112.0 | 2,130,000 | 101.0 |
| Department store operations | 500,860 | 104.0 | 494,769 | 98.8 | 1,025,354: | 103.7 | 1,030,000 | 100.5 |
| Food services | 59,021 | 92.6 | 54,760 | 92.8 | 113,980 | 93.7 | 106,000 | 93.0 |
| Financial services | 58,215 | 119.7 | 63,590 | 109.2 | 117,955: | 117.6 | 127,000 | 107.7 |
| Other | 16,542 | 112.1 | 17,010 | 102.8 | 36,653! | 113.3 | 37,000! | 100.9 |
| Eliminations / Corporate | $(22,820)$ ! |  | $(20,651)!$ |  | $(46,302)$ ! |  | $(40,000)$ ! |  |
| Operating income (loss) | 143,998 | 101.3 | 148,009 | 102.8 | 281,088 | 98.0 | 294,000 | 104.6 |
| Convenience store operations | 107,791 | 97.4 | 110,131 | 102.2 | 201,032 | 97.5 | 209,000 | 104.0 |
| Superstore operations | 16,595 | 169.6 | 16,173 | 97.5 | 34,058 | 116.8 | 35,000 | 102.8 |
| Department store operations | 9,836 | 97.7 | 7,378 | 75.0 | 25,764 | 96.2 | 24,000 | 93.1 |
| Food services | $(1,425)$ |  | (671) |  | $(4,231)$ |  | $(1,500)$ |  |
| Financial services | 9,569 | 83.4 | 13,697 | 143.1 | 21,071: | 85.8 | 24,000 | 113.9 |
| Other | 1,149 | 281.9 | 1,019 | 88.7 | 2,488 | 153.5 | 2,600 | 104.5 |
| Eliminations / Corporate | 482 |  | 281 |  | 902 |  | 900 |  |
| Non-operating income | 8,414 | 142.7 | 6,285 | 74.7 | 13,371 | 128.2 |  |  |
| Non-operating expenses | 6,983 | 81.4 | 6,313 | 90.4 | 16,196 | 106.2 |  |  |
| Ordinary income | 145,429 | 104.3 | 147,981 | 101.8 | 278,262 | 98.7 | 290,000 | 104.2 |
| Special gains | 12,497 | 638.1 | 2,824 | 22.6 | 22,352 | 577.1 |  |  |
| Special losses | 23,107 | 148.4 | 19,460 | 84.2 | 73,173 | 170.8 |  |  |
| Income before income taxes and minority interests | 134,820 | 107.2 | 131,345 | 97.4 | 227,441 | 93.6 |  |  |
| Net income | 69,145 | 100.7 | 67,503 | 97.6 | 130,657 | 97.9 | 137,000 | 104.9 |
| Net income per share | $\begin{array}{r} \text { yen! } \\ 72.52 \end{array}$ | $\begin{array}{r} \% \\ 96.5 \end{array}$ | $\begin{array}{r} \hline \text { yen! } \\ 72.34 \end{array}$ | $\begin{array}{r} \hline \% \\ 99.8 \end{array}$ | $\begin{array}{r} \text { yen! } \\ \mathbf{1 3 7 . 0 3} \end{array}$ | $\begin{array}{r} \hline \% \\ 95.9 \end{array}$ | $\begin{array}{r\|} \hline \text { yen! } \\ 151.64 \end{array}$ | 110.7 |

Number of shares outstanding

|  | $07 / 8$ | $08 / 8$ | $08 / 2$ |
| :--- | :---: | :---: | :---: |
| Average | $953,501,522$ | $933,078,430$ | $953,496,897$ |
| End of period | $953,495,773$ | $903,475,511$ | $953,487,255$ |

* Excluding treasury stock


## Exchange rates



Note: Figures for forecast of revenues from operations and operating income by business segment for 09/2 are the forecasts announced on October 9, 2008.

## 2. Segment Information

(1) Business Segment Information


Note: Figures for forecast of revenues from operations and operating income by business segment for 09/2 are the forecasts announced on October 9, 2008.
(2) Geographic Area Segment Information

|  | $07 / 8$ |  | 08/8 |  |  | 08/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from operations |  |  |  |  |  |  |  |
| Japan | 1,870,105 | 110.9 | 1,911,311 | 102.2 | 66.8 | 3,822,210 | 107.3 |
| North America | 917,114 | 108.0 | 911,771 | 99.4 | 31.8 | 1,867,067 | 108.0 |
| Others | 31,002 | 133.3 | 39,635 | 127.8 | 1.4 | 66,043 | 132.7 |
| Eliminations | $(1,399)$ ! | - | (1,684) | - | - | $(2,928)$ |  |
| Total | 2,816,822 | 110.2 | 2,861,034 | 101.6 | - | 5,752,392 | 107.8 |
| Operating income |  |  |  |  |  |  |  |
| Japan | 124,818 | 98.9 | 133,199 | 106.7 ' | 90.0 | 247,272 | 97.4 |
| North America | 17,894 | 116.3 | 13,224 | 73.9 | 8.9 | 31,582 | 98.7 |
| Others | 1,283 | 277.2 | 1,583 | 123.4 : | 1.1 | 2,228 | 253.3 |
| Eliminations | 1 | - | 1 | 97.4 | - | 3 | - |
| Total | 143,998 | 101.3 | 148,009 | 102.8 | - | 281,088 | 98.0 |
| Assets (end of period) |  |  |  |  |  |  |  |
| Japan | 3,251,707 | 112.5 | 3,393,445 | 104.4 | 84.8 | 3,265,018 | 103.2 |
| North America | 685,698 | 109.5 | 581,723 : | 84.8 ' | 14.5 | 616,626 | 93.1 |
| Others | 23,973 : | 131.9 | 28,241 | 117.8 | 0.7 | 27,242 : | 129.5 |
| Eliminations | $(30,544)$ ! | - | $(17,498)$ ! | - | - | $(22,207)$ ! | - |
| Total | 3,930,835 : | 112.5 | 3,985,912 | 101.4 | - | 3,886,680 | 102.0 |

* "Others" consists of the business results in China.


## 3. Interest-Bearing Debt

(Millions of yen)

|  | 07/8 |  | 08/8 |  | 08/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | (\%) |  |  |
| Short-term loans | 156,446 | 87.8 | 182,100 | 116.4 | 149,861 | 84.7 |
| Current portion of long-term loans | 65,453 | 115.1 | 147,087 | 224.7 | 120,419 | 196.1 |
| Current portion of bonds | 780 | 2.6 | 16,155 | 2071.2 | 16,217 | 54.1 |
| Commercial paper | 21,910 | - | 5,933 | 27.1 | 15,668 | 196.0 |
| Sub-total | 244,589 | 92.3 | 351,275 | 143.6 | 302,166 | 109.4 |
| Bonds | 146,905 | 172.8 | 230,710 | 157.0 | 131,077 | 90.4 |
| Long-term loans | 391,063 | 119.2 | 278,674 | 71.3 | 321,336 | 86.7 |
| Commercial paper | 10,822 | 40.6 | 20,202 | 186.7 | 11,777 | 38.8 |
| Sub-total | 548,791 | 124.8 | 529,587 | 96.5 | 464,191 | 85.0 |
| Total | 793,380 | 112.6 | 880,863 | 111.0 | 766,358 | 93.2 |
| Ratio to total assets (\%) | 20.2 | $\pm 0.0$ | 22.0 | +1.8 | 19.7 | (1.9) |
| Ratio to owners' equity (\%) | 40.5 | (0.3) | 47.8 | +7.3 | 38.6 | (4.5) |

## Interest-Bearing Debt by Business Segment

| Convenience store operations | 41,963 | 104.5 | 33,583 | 80.0 | 35,991 | 74.4 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Superstore operations | 101,784 | 91.2 | 99,173 | 97.4 | 99,211 | 90.2 |
| Department store operations | 395,426 | 102.0 | 352,225 | 89.1 | 378,243 | 90.8 |
| Food services |  | - |  |  |  |  |
| Others | 4,875 | 86.7 | 4,125 | 84.6 | 4,500 | 85.7 |
| Corporate |  | - | 134,960 |  |  |  |
| Sub-total (excluding Financial services) | 544,049 | 99.8 | 624,068 | 114.7 | 517,945 | 89.2 |
| Financial services | 249,331 | 156.2 | 256,795 | 103.0 | 248,413 | 102.8 |
| Total | 793,380 | 112.6 | 880,863 | 111.0 | 766,358 | 93.2 |

## Bond Information

|  | Amount | Date of issue | Coupon | Redemption dat $\epsilon$ |
| :---: | :---: | :---: | :---: | :---: |
| Issued by Seven \& i Holdings |  |  |  |  |
| 1st unsecured domestic straight bonds | 40 billion yen | July 3, 2008 | 1.48\% | June 20, 2013 |
| 2nd unsecured domestic straight bonds | 30 billion yen | July 3, 2008 | 1.68\% | June 19, 2015 |
| 3rd unsecured domestic straight bonds | 30 billion yen | July 3, 2008 | 1.94\% | June 20, 2018 |
| Issued by Ito-Yokado |  |  |  |  |
| 4th unsecured domestic straight bonds | 20 billion yen | Mar. 29, 2000 | 1.96\% | Mar. 29, 2010 |
| 5th unsecured domestic straight bonds | 50 billion yen | Nov. 1, 2002 | 0.65\% | Sep. 18, 2009 |
| Issued by Seven Bank |  |  |  |  |
| 1st unsecured domestic straight bonds | 15 billion yen | Dec. 10, 2003 | 0.88\% | Dec. 10, 2008 |
| 2nd unsecured domestic straight bonds | 36 billion yen | Dec. 4, 2006 | 1.45\% | Dec. 20, 2011 |
| 3rd unsecured domestic straight bonds | 24 billion yen | Dec. 4, 2006 | 1.67\% | Dec. 20, 2013 |

Bond ratings (As of September 30, 2008)

|  |  | S\&P | Moody's | R\&I | JCR |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Seven \& i Holdings | Long-term | - | Aa3 | AA | AA + |
| Seven-Eleven Japan | Long-term | AA- | - | - | AA+ |
|  | Short-term | A-1+ | P-1 | - | - |
| 7-Eleven, Inc. | Long-term | A | Baa3 | - | - |
| Ito-Yokado | Long-term | AA- | Aa3 | AA | AA + |
| Seven Bank | Long-term | AA- | - | AA | - |

[^0]
## Seven-Eleven Japan

| Seven-Eleven Japan |  |  |  |  | (Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\overline{\mathrm{YOY}} \mathrm{~F},$ |  |  | $08 / 2_{r}$ |  | 09/2 (forecast) |  |
| Total store sales | 1,305,670 | 101.3 | 1,386,913 | 106.2 | 2,574,306 | 101.6 | 2,745,000 | 106.6 |
| Revenues from operations | 271,835 | 103.1 | 275,310 | 101.3 | 527,667 | 102.1 | 536,500 | 101.7 |
| Operating income | 89,225 | 94.0 | 96,353: | 108.0 | 168,171 | 97.4 | 175,500 | 104.4 |
| Number of domestic stores | 11,848 | +113 | 12,099 | +65 | 12,034 | +299 | 12,434 | +400 |
| Existing stores sales increase (\%) | (1.7) |  | +3.7 |  | (1.5) |  | +4.4 |  |
| Merchandise GP Margin (\%) | 31.1 | $\pm 0.0$ | 30.5 | (0.6) | 31.0 | +0.1 | 30.3 | (0.7) |
| Average daily sales per store (thousand yen) | 606 | (15) | 629 | +23 | 597 | (13) |  |  |

## 7-Eleven, Inc.

(Millions of yen)

|  |  | 07/6 |  | 08/6 |  | 07/12 |  | 08/12 (forecast). |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | OY(\%) |  | OY(\%) |  | OY(\%) |  | OY(\%) |
| Revenues from operations |  | 905,590 | 107.9 | 899,591! | 99.3 | 1,843,408 | 108.0 | 1,815,000 | 98.5 |
| Net sales |  | 895,947 | 107.7 | 892,101 | 99.6 | 1,822,737 | 107.8 | 1,797,100 | 98.6 |
| Merchandise |  | 526,897 | 108.0 | 479,052 | 90.9 | 1,068,453 | 105.9 |  |  |
| Gasoline |  | 369,050 | 107.4 | 413,049 | 111.9 | 754,283 | 110.6 |  |  |
| Operating income |  | 17,963 | 115.5 | 13,396 | 74.6 | 31,726 | 99.1 | 33,000 | 104.0 |
| Exchange rates | \$1= | 120.15 | yen | 104.89 | yen | 117.85 | yen | 103.00 | yen |


| Number of stores | 6,031 | $(19)$ | 6,120 | +32 | 6,088 | +38 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Number of stores operated by area licensees | 14,825 | +879 | 16,270 | +595 | 15,675 | $+1,729$ |
| Existing stores sales increase (\%) |  |  |  |  |  |  |
| (U.S. Merchandise sales) | $+4.0 \quad\left[+3.1^{* 3}\right]$ | $(0.7) \quad\left[+0.2^{* 3}\right]$ | $+3.1 \quad\left[+2.7^{* 3}\right]$ | +150 |  |  |
| Merchandise GP Margin (\%) | 36.5 | +0.3 | 35.4 | $(1.1)$ | 35.9 | $(0.1)$ |

*1 Figures for the amounts of each fiscal year reflect adjustments to the necessary for the consolidation to Seven \& i Holdings' consolidated accounts.
*2 Existing stores sales increase are calculated in U.S. dollars
*3 [ ] refers to existing stores sales increase in U.S. merchandise sales for excluding U.S. federal exercise tax refund recorded in June 2007.
Ito-Yokado
(Millions of yen)

|  | 07/8 |  | 08/8 |  | 08/2 |  | 09/2 (forecast). |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from operations | 738,361 | 98.5 | 731,383: | 99.1 | 1,489,380 | 98.5 | 1,474,000 | 99.0 |
| Net sales | 725,870 | 98.4 | 718,177! | 98.9 | 1,464,094 | 98.4 | 1,448,000 | 98.9 |
| Operating income | 7,976 | 100.4 | 8,008 | 100.4 | 17,126 | 93.5 | 18,000 | 105.1 |


| Number of domestic stores | 176 | +2 | 176 | $\pm 0$ | 176 | +2 | 175 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Existing stores sales increase (\%) | $(2)$ | $(2.7)$ | $(2)$ | $(2.0)$ |  |  |  |
| Merchandise GP Margin (\%) | 30.1 | $(0.5)$ | 29.9 | $(0.2)$ | 29.9 | $(0.4)$ | 29.9 |

York-Benimaru (Millions of yen)

|  | 07/8 |  | 08/8 |  | 08/2 |  | 09/2 (forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from operations | 159,885 | 102.0 | 173,340 | 108.4 | 330,145 | 105.2 | 350,000 | 106.0 |
| Net sales | 154,846 | 101.6 | 167,997 | 108.5 | 319,931 | 104.9 | 339,400 | 106.1 |
| Operating income | 5,431 | 123.6 | 5,674 | 104.5 | 11,227 | 108.9 | 11,700 | 104.2 |


| Number of domestic stores | $131:+3$ | 152 | +3 | 149 | +21 | $156:$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Existing stores sales increase (\%) | $(2.5)$ | $(1.7)$ | $(2.6)$ | $(1.0)$ |  |  |
| Merchandise GP Margin (\%) | 27.1 | +0.7 | 26.7 | $(0.4)$ | 27.1 | +0.2 |

[^1]| Sogo |  |  |  |  | (Millions of yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/8 |  | 08/8 |  | 08/2 |  | 09/2 (forecast) |  |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Revenues from operations | 245,186 | 101.9 | 240,889 | 98.2 | 502,001 | 100.3 | 501,000 | 99.8 |
| Net sales | 241,876 | 101.8 | 237,614 | 98.2 | 495,336 | 100.2 | 495,000 | 99.9 |
| Operating income | 6,637 | 113.1 | 5,148 | 77.6 | 16,242 | 96.9 | 15,400 | 94.8 |


| Number of domestic stores | 12 | $\pm 0$ | 12 | $\pm 0$ | 12 | $\pm 0$ | 12 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Existing stores sales increase (\%) | +1.9 |  | $(1.8)$ |  | +0.2 | $(0.1)$ |  |
| Merchandise GP Margin (\%) | 26.6 | $(0.5)$ | 26.4 | $(0.2)$ | 26.4 | $(0.4)$ | 26.3 |

The Seibu Department Stores

|  | 07/8 |  | 08/8 |  | 08/2 |  | 09/2 (forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Revenues from operations | 230,127 | 99.9 | 224,631 | 97.6 | 468,063 | 100.5 | 467,000 | 99.8 |
| Net sales | 226,587 | 99.9 | 221,210 | 97.6 | 461,079 | 100.4 | 460,000 | 99.8 |
| Operating income | 6,194 | 78.2 | 5,664 | 91.4 | 15,292 | 87.6 | 14,600 | 95.5 |


| Number of domestic stores | $16:$ | $\pm 0$ | 16 | $\pm 0$ | 16 | $\pm 0$ | $16:$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Existing stores sales increase (\%) | +0.7 |  | $(2.4)$ |  | +0.5 | $(0.4)$ |  |
| Merchandise GP Margin (\%) | 27.6 | $(0.3)$ | 27.3 | -0.3 | 27.4 | $(0.4)$ | 27.4 |

Note 1: Figures for Group principal companies for 09/2 (forecast) are as of October 9, 2008.
2: Change in number of stores are the net change from the beginning of fiscal year.

STORE INFORMATION

1. Store Openings and Closures of Major Group Companies

|  | 07/8 |  | 08/8 |  | 08/2 |  | 09/2 (forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | hange |  | ange |  | Aange |  | hange |
| Convenience store operations |  |  |  |  |  |  |  |  |
| Seven-Eleven Japan | 11,848 | +113 | 12,099 | +65 | 12,034 | +299 | 12,434 | +400 |
| Openings | 337 |  | 366: |  | 816: |  | 1,000 |  |
| Closures | 224 |  | 301 |  | 517: |  | 600 |  |
| Relocations | 142 |  | 206 |  | 365 |  |  |  |
| Terminations of contract | 82 |  | 95: |  | 152: |  |  |  |
| 7-Eleven, Inc. *1 | 6,031 | (19) | 6,120 | +32 | 6,088 | +38 | 6,238 | +150 |
| Openings | 19 |  | 57! |  | 106 |  | 200 |  |
| Closures | $38:$ |  | 25: |  | 68 |  | 50 |  |
| SEVEN-ELEVEN (BEIJING) *1 | 53: | +3 | 66! | +6 | 60 | +10 |  |  |
| Openings | 3 |  | 7 |  | 10 |  |  |  |
| Closures | 0 |  | 1 |  | 0 |  |  |  |
| Superstore operations |  |  |  |  |  |  |  |  |
| Ito-Yokado | 176: | +2 | 176 | $\pm 0$ | 176: | +2 | 175 | (1) |
| Openings | 2 |  | 2 |  | 3 |  | 3 |  |
| Closures | 0 |  | 2 |  | 1 |  | 4 |  |
| York-Benimaru *2 | 131 | +3 | 152 | +3 | 149 | +21 | 156 | +7 |
| Openings | 4 |  | 4 |  | 8 |  | 9 |  |
| Closures | $1:$ |  | $1:$ |  | 3 |  | 2 |  |
| York Mart | 59: | +1 | 60 | $\pm 0$ | 60 | +2 | 60 | $\pm 0$ |
| Openings | 1 |  | 0 |  | 2 |  | 2 |  |
| Closures | 0 |  | 0 |  | 0 |  | 2 |  |
| Hua Tang Yokado Commercial *1 | $6:$ | $\pm 0$ | 8 | +1 | 7 | +1 | 8 | +1 |
| Openings | 0 |  | 1 |  | 1 |  | 1 |  |
| Closures | 0 |  | 0 |  | 0 |  | 0 |  |
| Chengdu Ito-Yokado *1 | 2 | $\pm 0$ | $3:$ | $\pm 0$ | 3 | +1 | 3 | $\pm 0$ |
| Openings | 0 |  | 0 |  | 1 |  | 0 |  |
| Closures | 0 |  | 0 |  | 0 |  | 0 |  |
| Beijing Wang fu jing Yokado Commercial *1 | 1 | $\pm 0$ | 2 | $\pm 0$ | 2 | +1 | 2 | $\pm 0$ |
| Openings | 0 |  | 0 |  | 1 |  | 0 |  |
| Closures | 0 |  | 0 |  | 0 |  | 0 |  |
| Akachan Honpo *3 | 69 | +2 | 69: | +2 | 67 | $\pm 0$ | 72 | + 5 |
| Openings | $5:$ |  | 5 |  | 91 |  | 11 |  |
| Closures | 3 |  | 3 |  | 9 |  | 6 |  |
| Department store operations |  |  |  |  |  |  |  |  |
| Sogo | $12:$ | $\pm 0$ | 12 | $\pm 0$ | 12! | $\pm 0$ | 12! | $\pm 0$ |
| Openings | 0 |  | 0 |  | 0 |  | 0 |  |
| Closures | 0 |  | 0 |  | 0 |  | 0 |  |
| The Seibu Department Stores | 16 | $\pm 0$ | 16 | $\pm 0$ | 16: | $\pm 0$ | 16 | $\pm 0$ |
| Openings | 0 |  | 0 |  | 0 |  | 0 |  |
| Closures | 0 |  | 0 |  | 0 |  | 0 |  |
| LOFT | 38 | +5 | 48 | +4 | 44 | +11 | 51 | +7 |
| Openings | 5 |  | $5!$ |  | 11 : |  | 8 |  |
| Closures | 0 |  | 1 |  | 0 |  | 1 |  |
| Food services |  |  |  |  |  |  |  |  |
| Seven \& i Food Systems | 1,070 | +2 | 1,022: | (25) | 1,047 | (2) | 994 | (53) |
| Restaurant operations | 702 | (3) | 649: | (28) | 677: | (18) | 619 | (58) |
| Openings | 16 |  | 6 |  | $21:$ |  | 10 |  |
| Closures | 9 |  | 34 |  | 39 |  | 68 |  |
| Meal provision service business | 225 | +8 | 226 | +1 | 225: | +12 | 225 | $\pm 0$ |
| Fast food operations | 143 | (3) | 147 | +2 | 145 | +4 | 150 | +5 |

Note: Change refers to net change from the beginning of the fiscal year.
*1 Figures are as of the end of June, or as of the end of December.
*2 The net increase of stores for York-Benimaru as of $08 / 2$ include stores of Super Kadoya, which was merged with York-Benimaru in September 2007.
*3 Akachan Honpo has changed its year-end closing date from end of December to end of February from 08/2.
Figures for 07/8 are as of June 2007.
2. Capital Expenditures, Depreciation and Amortization of Major Group Companies (Millions of yen)

|  | $07 / 8$ | YOY(\%) | 08/8 | $\begin{array}{\|c\|} \hline \ldots . . . \\ \hdashline \mathrm{OY}(\%) \end{array}$ | $08 / 2$ | $\begin{aligned} & \hline \\ & \text { YOY(\%)..... } \end{aligned}$ | 09/2 (for | ecast) YOY(\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Convenience store operations |  |  |  |  |  |  |  |  |
| Seven-Eleven Japan |  |  |  |  |  |  |  |  |
| Investment to new stores | 17,878 | 102.4 | 21,073 | 117.9 | 44,152 | 112.1 |  |  |
| Investment to existing stores and other | 4,529 | 97.3 | 4,909 | 108.4 | 6,915: | 86.9 |  |  |
| Software development | 818 | 32.7 | 737: | 90.1 | 878 | 22.1 |  |  |
| Total capital expenditures | 23,225: | 94.3 | 26,719 | 115.0 | 51,945: | 101.3 | 62,000 | 119.4 |
| Depreciation and amortization | 11,569 | 93.3 | 12,419 | 107.3 | 24,368 | 96.7 | 26,500 | 108.7 |
| 7-Eleven, Inc. |  |  |  |  |  |  |  |  |
| Investment to new stores | 5,074 | 164.8 | 7,068 | 139.3 | 13,900 | 143.3 |  |  |
| Investment to existing stores and other | 18,195 | 169.2 | 11,600 | 63.8 | 36,125: | 124.4 |  |  |
| Software development | 2,218 | 51.1 | 1,478: | 66.7 | 5,472 | 72.6 |  |  |
| Total capital expenditures | 25,487 | 140.2 | 20,146: | 79.0 | 55,499 | 119.9 | 49,200 | 88.7 |
| Depreciation and amortization | 23,982 | 107.5 | 20,623: | 86.0 | 48,713: | 106.9 | 36,000 | 73.9 |
| Superstore operations |  |  |  |  |  |  |  |  |
| Ito-Yokado |  |  |  |  |  |  |  |  |
| Investment to new stores | 16,580 | 117.7 | 17,807: | 107.4 | 33,262 | 99.1 |  |  |
| Investment to existing stores and other | 1,564 | 83.1 | 2,383 | 152.4 | 6,778 | 154.7 |  |  |
| Software development | 674 | 1203.6 | 186 | 27.6 | 1,160 | 1364.7 |  |  |
| Total capital expenditures | 18,818 | 117.4 | 20,376: | 108.3 | 41,200: | 108.4 | 47,700 | 115.8 |
| Depreciation and amortization | 8,253 | 93.5 | 7,771 | 94.2 | 16,694! | 91.8 | 15,800 | 94.6 |
| York-Benimaru |  |  |  |  |  |  |  |  |
| Investment to new stores | 1,957 | 41.3 | 2,944 | 150.4 | 5,513: | 84.0 |  |  |
| Investment to existing stores and other | 328 | 45.2 | 1,124 | 342.6 | 872: | 63.6 |  |  |
| Software development | 142 ! | 21.0 | 71: | 50.2 | 379: | 43.3 |  |  |
| Total capital expenditures | 2,427 | 39.5 | 4,140 | 170.5 | 6,765 | 76.8 | 8,000 | 118.3 |
| Depreciation and amortization | 2,001 | 99.9 | 2,209 | 110.4 | 4,327 | 103.4 | 4,700 | 108.6 |
| Department store operations |  |  |  |  |  |  |  |  |
| Sogo |  |  |  |  |  |  |  |  |
| Investment to new stores | - |  | - | - | - |  |  |  |
| Investment to existing stores and other | 2,682 | 26.6 | 1,455 | 54.3 | 7,088 | 28.3 |  |  |
| Software development |  |  | - | - | - |  |  |  |
| Total capital expenditures | 2,682 | 26.6 | 1,455 | 54.3 | 7,088 | 28.3 | 2,800 | 39.5 |
| Depreciation and amortization | 4,286 | 96.8 | 4,623 | 107.9 | 8,557 | 98.0 | 9,300 | 108.7 |
| The Seibu Department Stores |  |  |  |  |  |  |  |  |
| Investment to new stores |  |  | - |  |  |  |  |  |
| Investment to existing stores and other | 2,828 | 48.5 | 3,660 | 129.4 | 7,109 | 10.8 |  |  |
| Software development | - |  | -: |  | -: |  |  |  |
| Total capital expenditures | 2,828 | 48.5 | 3,660 | 129.4 | 7,109 | 10.8 | 10,500 | 147.7 |
| Depreciation and amortization | 3,133 | 113.9 | 3,139 | 100.2 | 6,363 | 111.4 | 6,500 | 102.2 |

* Capital expenditures are on an accrual basis.
* Depreciation and amortization include amortization on intangible assets.


## Business Performance of Group Principal Companies

## 1. Convenience Stores Operations

Seven-Eleven Japan

| Sales by product category |  |  |  | (Millions of yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/8 |  |  | .08/8................ |  |  | 08/2. |  |  |
|  |  | YOY(\%) | Composition <br> (\%) |  | YOY(\%) | $\begin{aligned} & \text { Composition" } \\ & \text { (\%) } \end{aligned}$ |  | YOY(\%) | (\%) |
| Processed food | 394,312 | 101.3 | 30.2 | 403,591: | 102.4 | 29.1 | 767,143: | 102.0 | 29.8 |
| Fast food | 378,644 | 100.2 | 29.0 | 386,948 | 102.2 | 27.9 | 736,251 | 100.2 | 28.6 |
| Daily food | 167,125 | 101.3 | 12.8 | 169,203 | 101.2 | 12.2 | 332,085 | 100.8 | 12.9 |
| Non food | 365,587 | 102.4 | 28.0 | 427,169 | 116.8 | 30.8 | 738,825: | 103.0 | 28.7 |
| Total store sales | 1,305,670 | 101.3 | 100.0 | 1,386,913: | 106.2 | 100.0 | 2,574,306: | 101.6 | 100.0 |


| Average daily sales per store |  |  |  |  | (Thousands of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/8 |  | 08/8 |  | 08/2 |  |
|  |  | Change |  | Change |  | Change |
| Total stores | 606 | (15) | 629 | + 23 | 597 | (13) |
| Newly opened stores | 544 | $\pm 0$ | 597 | + 53 | 517 | +2 |



## 7-Eleven, Inc.

Sales by product category


## 2. Superstore Operations

Ito-Yokado

| ( |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \hline 07 / 8 . . . . \\ \hdashline \text { YOY(\%) } \end{gathered}$ | Composition <br> (\%) |  | $\begin{aligned} & \hline 08 / 8 \\ & \hdashline \mathrm{YOY}(\%) \\ & \hline \end{aligned}$ | Composition <br> (\%) |  | $\begin{aligned} & \hline 08 / 2 . . . . \\ & \hline \text { YOY(\%) } \end{aligned}$ | Composition <br> (\%) |
| Apparel | 139,887: | 95.4 | 19.3 | 134,980 | 96.5: | 18.8 | 278,168 | 95.7: | 19.0 |
| Household goods | 125,363: | 97.9 | 17.3 | 116,384 | 92.8 | 16.2 | 253,609 | 96.1 | 17.3 |
| Food | 330,244: | 99.1: | 45.5 | 335,983: | 101.7: | 46.8 | 670,532: | 99.7: | 45.8 |
| Merchandise sales | 595,495: | 97.9: | 82.0 | 587,348: | 98.6: | 81.8 | 1,202,310 | 98.0: | 82.1 |
| Tenants | 111,671: | 100.8: | 15.4 | 117,496: | 105.2 | 16.4 | 225,619: | 101.2 | 15.4 |
| Others | 18,704: | 97.6 | 2.6 | 13,331 | 71.3: | 1.9 | 36,164! | 96.0 | 2.5 |
| Net sales | 725,870 | 98.4: | 100.0 | 718,177! | 98.9: | 100.0 | 1,464,094: | 98.4: | 100.0 |

## Net sales increase at existing stores

|  | 07/8 | 08/8 | 08/2 |
| :---: | :---: | :---: | :---: |
| Net sales increase at existing stores | (2) | (2.7) | (2) |
| Number of customers | (3) | (1.9) | (2) |
| Average spending per customer | $\pm 0$ | (0.8) | $\pm 0$ |

Sales floor space

|  | 07/8 |  | 08/8 |  | 08/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Directly managed floor space | 1,747,354 | 98.4 | 1,756,884 | 100.5 | 1,750,605 | 101.0 |
| Weighted average floor space | 1,747,686 | 98.3 | 1,760,104 | 100.7 | 1,747,466 | 99.0 |
| Sales per square meters (thousands of yen | 341 | 99.7 | 334 | 97.9 | 688 | 99.0 |

[^2]
## York-Benimaru

Sales by product category
(Millions of yen)

|  | 07/8............ionYOY(\%):ComposionCol |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food | 110,696 | 103.1 | 71.5 | 123,249 | 111.3 | 73.4 | 230,927 | 107.2 | 72.2 |
| Apparel | 9,507 | 96.3 | 6.2 | 9,050 | 95.2 | 5.4 | 19,331 | 96.0 | 6.0 |
| Household goods | 9,193: | 99.1 | 5.9 | 9,279: | 100.9 | 5.5 | 18,728 | 100.9 | 5.9 |
| Merchandise sales | 129,397: | 102.3 | 83.6 | 141,579: | 109.4: | 84.3 | 268,987: | 105.8: | 84.1 |
| Tenants | 25,448: | 98.4: | 16.4 | 26,418: | 103.8 | 15.7 | 50,944 | 100.4 | 15.9 |
| Net sales | 154,846: | 101.6! | 100.0 | 167,997: | 108.5 | 100.0 | 319,931: | 104.9: | 100.0 |

Net sales increase at existing stores
(\%)

|  | 07/8 | 08/8 | 08/2 |
| :---: | :---: | :---: | :---: |
| Net sales increase at existing stores | (2.5) | (1.7) | (2.6) |
| Number of customers | (1.1) | (0.5) | (1.1) |
| Average spending per customer | (1.5) | (1.3) | (1.5) |

Sales floor space
(Square meters)

|  | 07/8 |  | 08/8 |  | 08/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yợ(\%) |  | Yợ(\%) |  | YOY(\%) |
| Total floor space | 456,948 | 104.0 | 502,660 | 110.0 | 496,784 | 110.8 |
| Directly managed floor space | 342,935 | 104.1 | 383,726 | 111.9 | 379,073 | 113.1 |
| Weighted average floor space | 342,319 | 105.3 | 382,378 | 111.7 | 360,257 | 109.4 |
| Sales per square meters (thousands of yen) | 378 | 97.1 | 370 | 98.0 | 746 | 96.8 |

* Sales per square meters $=$ Merchandise sales $\div$ Weighted average floor space

|  | 07/8 |  | 08/8 |  | 08/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Y̌ợ $\%$ ) |  | Y̌ợ̆\% |  |  |
| Revenues from operations | 172,535 | 101.2 | 173,456 | 100.5 | 331,769 | 105.4 |
| Operating income | 6,782 | 114.8 | 7,024 | 103.6 | 13,541 | 105.9 |

* Life Foods is an affiliate which produces and sells delicatessen in York-Benimaru stores.


## 3. Department Store Operations

Sogo
Sales results of major stores (Millions of yen)

|  | 07/8 |  | 08/8 |  | 08/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YōY(\%) |  | YÖY̌(\%) |  | YÖY(\%) |
| Yokohama | 55,983 | 103.8 | 55,630 | 99.4 | 115,051 | 101.6 |
| Chiba | 41,477 | 107.7 | 41,045 | 99.0 | 85,355 | 103.7 |
| Kobe | 27,480 | 99.5 | 26,792 | 97.5 | 56,103 | 99.5 |

## Sales by product category

|  | $\begin{array}{\|l\|l\|} \hline 07.8 \\ \hline \text { YOY(\%) } \\ \hline \end{array}$ |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apparel | 123,808 | 101.2 | 51.2 | 119,915: | 96.9 | 50.5 | 252,776 | 98.8: | 51.0 |
| Household goods | 28,619 | 104.1 | 11.8 | 27,177 | 95.0 | 11.4 | 56,825: | 102.6 | 11.5 |
| Food | 47,106: | 102.2 | 19.5 | 47,937: | 101.8 | 20.2 | 98,318: | 101.6 | 19.8 |
| Merchandise sales | 199,534 | 101.8: | 82.5 | 195,031: | 97.7 | 82.1 | 407,919: | 100.0 | 82.4 |
| Tenants | 38,151 | 102.6 | 15.8 | 38,047 | 99.7 | 16.0 | 77,896: | 101.2 | 15.7 |
| Corporate sales | 4,190 | 94.5: | 1.7 | 4,534: | 108.2 | 1.9 | 9,520: | 100.4 | 1.9 |
| Net sales | 241,876 | 101.8 | 100.0 | 237,614 | 98.2 | 100.0 | 495,336 | 100.2 ! | 100.0 |

Sales floor space (Square meters)

|  | 07/8 |  | 08/8 |  | 08/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Total floor space | 481,785 | 100.0 | 481,288 | 99.9 | 481,785 | 100.0 |
| Weighted average floor space | 481,785 | 100.0 | 481,288 | 99.9 | 481,785 | 100.0 |
| Sales per square meters (thousands of yen) | 502 | 101.8 | 494 | 98.3 | 1,028 | 100.2 |

[^3]
## The Seibu Department Stores

Sales results of major stores
(Millions of yen)

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | YOY̌(\%) |  | YOY(\%) |
| Ikebukuro | 71,470 | 100.6 | 69,369 | 97.1 | 145,717 | 99.5 |
| Shibuya | 27,188 | 109.2 | 25,515 | 93.8 | 54,808 | 110.9 |

Sales by product category

|  | $\begin{array}{\|l\|} \hline \text { 07/8................. } \\ \text { YOY(\%): Composition } \\ \text { (\%) } \end{array}$ |  |  | $\begin{aligned} & \hline 08 / 8 \ldots . . . . . . . . . . . . . . . . \\ & \text { YOY(\%): } \\ & \hline \end{aligned}$ |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apparel | 112,634 | 98.3 | 49.7 | 108,505 | 96.3: | 49.1 | 229,088 | 98.7 | 49.7 |
| Household goods | 20,582 | 103.9 | 9.1 | 19,856: | 96.5: | 9.0 | 41,843 | 104.8 | 9.1 |
| Food | 32,148: | 100.1 | 14.2 | 32,153: | 100.0 | 14.5 | 67,561 | 101.2 | 14.7 |
| Merchandise sales | 165,364 | 99.3 : | 73.0 | 160,514 | 97.1: | 72.6 | 338,493 | 99.9 | 73.4 |
| Tenants | 46,695: | 98.6 | 20.6 | 45,625: | 97.7! | 20.6 | 93,545 | 99.2 | 20.3 |
| Corporate sales | 14,527 | 111.6 | 6.4 | 15,069 | 103.7! | 6.8 | 29,039 | 112.1 | 6.3 |
| Net sales | 226,587 | 99.9 ! | 100.0 | 221,210 | 97.6: | 100.0 | 461,079 | 100.4 | 100.0 |

Sales floor space
(Square meters)

|  | 07/8 |  | 08/8 |  | 08/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Total floor space | 481,149 | 100.0 | 481,149 | 100.0 | 481,149 | 100.0 |
| Weighted average floor space | 481,149 | 100.0 | 481,149 | 100.0 | 481,149 | 100.0 |
| Sales per square meters (thousands of yen) | 471 | 99.9 | 460 | 97.6 | 958 | 100.4 |

* Sales per square meters $=$ Net sales $\div$ Weighted average floor space


## 4. Food Services

Seven \& i Food Systems
Sales results by operations


* Denny's Japan, Famil and York Bussan have been merged into Seven \& i Food Systems. Figures for 08/2 are calculated by adjusting the net sales of three companies in the interim period.
* Figure for $07 / 8$ of total sales is calculated by simply adding the net sales of three companies.

Restaurant operation's net sales increase at existing store:


## 5. Financial Services

## Seven Bank

## Number of Seven Bank ATMs

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | \% of stores of ATMs |  | \% of stores of ATMs |  | \% of stores of ATMs |
| Seven-Eleven Japan | 12,015 | 99.6 | 12,503 | 99.9 | 12,322 | 99.9 |
| Ito-Yokado | 282 | 99.4 | 295 | 99.4 | 288 | 99.4 |
| York-Benimaru | 13 | 9.2 | 19 | 11.8 | 14 | 8.7 |
| York Mart | 16 | 27.1 | 22 | 36.7 | 22 | 36.7 |
| Denny's | 5 | 0.8 | 5 | 0.9 | 5 | 0.9 |
| Others | 15 | - | 20 | - | 15 | - |
| Net ATMs in the Group | 12,346 | - | 12,864 | - | 12,666 | - |
| Net ATMs outside the Group | 86 | - | 413 | - | 351 | - |
| Total | 12,432 | - | 13,277 | - | 13,017 | - |

## Average number of transaction per day per ATM during the period

|  | 07/3 to 07/8 |  | 08/3 to 08/8 |  | 07/3 to 08/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| Average number of transactions | 107.7 | +12.7 | 113.7 | +6.0 | 108.3 | +11.5 |


[^0]:    * From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

[^1]:    * The net increase of stores for York-Benimaru for 08/2 included stores of Super Kadoya, which was merged with York-Benimaru in

    September 2007.

[^2]:    * Sales per square meters $=$ Merchandise sales $\div$ Weighted average floor space

[^3]:    * Sales per square meters $=$ Net sales $\div$ Weighted average floor space

