Brief Summary of FY2009

April 9, 2009
Seven \& i Holdings Co., Ltd.

## Notes

## Consolidation of York-Benimaru

York-Benimaru became a wholly-owned subsidiary of Seven \& i Holdings on September 1, 2006. As a result, York-Benimaru, which had been an equity-method affiliate, became a fully consolidated subsidiary from the second half of the fiscal year ended February 28, 2007.

## Fiscal periods of consolidated subsidiaries and affiliates

|  | Interim period | Fiscal year |
| :--- | :---: | :---: |
| Consolidated subsidiaries and <br> affiliates except for below | August | February |
| Overseas subsidiaries <br> 7dream.com <br> Seven-Meal Service | June | December |
| Seven Bank | September | March |

* For consolidated subsidiaries ending fiscal year on December (interim period on June), financial statements on the same month have been adopted. For consolidated subsidiary ending fiscal year on March (interim period on September), financial statements which was applied correspondingly to regular financial statements on February (interim period on August) have been adopted.
* Akachan Honpo has changed its year-end closing date from December 31 to end of February in the fiscal year ended February 29, 2008.

This document contains certain statements based on the Company's current plans, estimates, strategies, and beliefs; all statements that are not historical fact are forward-looking statements. These statements represent the judgments and hypotheses of the Company's management based on currently available information. It is possible that the Company's future performance will differ from the contents of these forward-looking statements. Accordingly, there is no assurance that the forward-looking statements in this document will prove to be accurate.

## CONSOLIDATED RESULTS

## 1. Financial Results

(Millions of yen)

|  | $\begin{array}{r} 07 / 2 \\ : Y O Y(\%) \\ \hline \mathrm{YO} \end{array}$ | $\begin{array}{r} 08 / 2 \\ : Y O Y(\%) \\ \hline \end{array}$ | $\begin{array}{r} 09 / 2 \\ : Y O Y(\%) \\ \hline \end{array}$ | $\begin{array}{r} \hline 10 / 2 \text { (forecast) } \\ : \mathrm{YOY}(\%) \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Revenues from operations | 5,337,806 137.0 | 5,752,392 107.8 | 5,649,948 98.9 | 5,313,000 $\mathbf{9 4 . 0}$ |
| Convenience store operations | 2,249,648 111.6 | 2,395,701 106.5 | 2,308,690 96.4 | 2,020,000 87.5 |
| Superstore operations | 1,882,935 111.6 | 2,109,049 112.0 | 2,125,029 100.8 | 2,120,000 99.8 |
| Department store operations | 988,357 | 1,025,354 103.7 | 993,877 96.9 | 955,000 96.1 |
| Food services | 121,683 98 | 113,980 93.7 | 102,711 | 94,500 92.0 |
| Financial services | 100,295 121.9 | 117,955 117.6 | 124,866 105.9 | 110,000 88.1 |
| Other | 32,340: 163.5 | 36,653:113.3 | 35,079: 95.7 | 41,500 118.3 |
| Eliminations / Corporate | $(37,454)$ - | $(46,302)$ ! | $(40,305)$ ! | (28,000): - |
| Operating income (losses) | 286,838 117.1 | 281,088 98.0 | 281,865 100.3 | 285,000 101.1 |
| Convenience store operations | 206,090 98.2 | 201,032 97.5 | 213,367 106.1 | 207,500 97.3 |
| Superstore operations | 29,170 189.6 | 34,058 116.8 | 24,742 | 32,500 131.4 |
| Department store operations | 26,772 | 25,764 96.2 | 18,335 71.2 | 14,800 80.7 |
| Food services | $931-35.5$ | $(4,231)$ | $(2,948)$ | $(1,000)$ |
| Financial services | 24,547 142.1 | 21,071 | 25,485 120.9 | 29,300 115.0 |
| Other | 1,621: 200.7 | 2,488:153.5 | 2,069: 83.2 | 1,900 91.8 |
| Eliminations / Corporate | (2,296): - | 902 | 814 | 0 ! |
| Non-operating income | 10,430 97.1 | 13,371 128.2 | 13,102 98.0 |  |
| Non-operating expenses | 15,252: 201.5 | 16,196 106.2 | 15,661: 96.7 | , |
| Ordinary income | 282,016 113.7 | 278,262 98.7 | 279,306 100.4 | 281,000 100.6 |
| Special gains | 3,873 | 22,352 577.1 | 6,202: 27.7 |  |
| Special losses | 42,830 : 55.5 | 73,173 170.8 | 70,393 $\quad 96.2$ |  |
| Income before income taxes and minority interests | 243,060 136.2 | 227,441 93.6 | 215,115 94.6 | , |
| Net income | 133,419 : 151.7 | 130,657 : 97.9 | 92,336 : 70.7 | 123,000 133.2 |
| Net income per share | yen $\%$ <br> 142.90 141.7 | yen: $\%$ <br> 137.03 95.9 | yen $\%$ <br> 100.54 73.4 | $\begin{array}{r:r} \hline \text { yen: } & \% \\ 136.14 & 135.4 \\ \hline \end{array}$ |

Number of shares outstanding

| Average | $933,675,491$ | $953,496,897$ | $918,389,766$ |
| :--- | ---: | ---: | ---: |
| End of period | $953,508,603$ | $953,487,255$ | $903,459,511$ |

* Excluding treasury stock

Exchange rates

|  |  | 07/2 | 08/2 | 09/2 | 10/2 (forecast) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Income statements | $\$ 1=$ <br> 1yuan= | 116.38 yen 14.62 yen | 117.85 yen 15.51 yen | 103.48 yen 14.85 yen | 95.00 yen 14.00 yen |
| Balance sheets | $\$ 1=$ <br> 1yuan= | 119.11 yen 15.24 yen | 114.15 yen 15.62 yen | 91.03 yen 13.31 yen | - - |

## (Reference) Operating income before amortization of goodwill (Millions of yen)



[^0]
## 2. Segment Information

(1) Business Segment Information

|  | 07/2 |  | 08/2 | YOY(\%) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  |  |  | YOY(\%) | Composition <br> (\%) |  |  |
| Assets (end of period) |  |  |  |  |  |  |  |  |  |
| Convenience store operations | 1,221,548 | 103.7 | 1,295,164 | 106.0 | 1,267,179 | 97.8 | 29.7 |  |  |
| Superstore operations | 1,118,593 | 109.9 | 1,129,181 | 100.9 | 1,160,128 | 102.7 | 27.2 |  |  |
| Department store operations | 811,465 | 109.4 | 781,267 | 96.3 | 704,695 | 90.2 | 16.5 |  | , |
| Food services | 78,638 | 94.1 | 69,204 | 88.0 | 58,206 | 84.1 | 1.4 |  | - |
| Financial services | 896,116 | 124.9 | 916,729 | 102.3 | 1,055,492 | 115.1 | 24.7 |  |  |
| Others | 11,830 | 65.7 | 16,580 | 140.1 | 21,543 | 129.9 | 0.5 |  |  |
| Eliminations / Corporate | $(329,000)$ ' | - | $(321,448)$ ! | - | $(540,184)$ |  |  |  |  |
| Total | 3,809,192 | 111.2 | 3,886,680 | 102.0 | 3,727,060 | 95.9 |  |  |  |
| Amortization of goodwill |  |  |  |  |  |  |  |  |  |
| Convenience store operations | 311 | 358.8 | 278 | 89.3 | 278 | 100.0 | 2.4 |  |  |
| Superstore operations | 1,649 | 267.4 | 3,350 | 203.1 | 3,348 | 99.9 | 28.8 |  |  |
| Department store operations | 6,778 | - | 7,691 | 113.5 | 7,687 | 99.9 | 66.1 |  |  |
| Food services |  | - |  | - |  |  |  |  |  |
| Financial services | 179 | 274.6 | 293 | 163.6 | 293 | 100.0 | 2.5 |  |  |
| Others | 73 | 66.8 | 30 | 42.1 | 30 | 100.0 | 0.3 |  |  |
| Total | 8,992 | 1,023.8 | 11,644 | 129.5 | 11,638 | 99.9 | 100.0 |  |  |
| Impairment loss |  |  |  |  |  |  |  |  |  |
| Convenience store operations | 5,481 | 86.4 | 9,621 | 175.5 | 7,851 | 81.6 | 19.9 |  |  |
| Superstore operations | 5,785 | 24.2 | 3,943 | 68.2 | 15,665 | 397.3 | 39.8 |  |  |
| Department store operations | 1,969 | - | 4,191 | 212.8 | 10,848 | 258.8 | 27.6 | ) |  |
| Food services | 962 ! | 114.9 | 2,274 | 236.3 | 3,993 | 175.6 | 10.1 |  |  |
| Financial services |  | - |  | - | 1,014 |  | 2.6 | $1$ |  |
| Others |  | - |  |  |  |  |  | - |  |
| Total | 14,199 | 45.7 | 20,030 | 141.1 | 39,372: | 196.6 | 100.0 |  |  |
| Capital expenditures |  |  |  |  |  |  |  |  |  |
| Convenience store operations | 98,518 | 96.6 | 108,585 | 110.2 | 104,233 | 96.0 | 55.2 | 115,000 | 110.3 |
| Superstore operations | 49,444 | 93.1 | 57,561 | 116.4 | 46,064 | 80.0 | 24.4 | 56,000 | 121.6 |
| Department store operations | 93,657 | - | 17,512 | 18.7 | 12,464 | 71.2 | 6.6 | 22,200 | 178.1 |
| Food services | 4,474 | 87.9 | 1,545 | 34.5 | 1,177 | 76.2 | 0.6 | 1,800 | 152.8 |
| Financial services | 31,872 | 139.1 | 31,990 | 100.4 | 23,932 | 74.8 | 12.7 | 22,000 | 91.9 |
| Others | 298 : | 747.6 | 518 : | 173.7 | 1,058 | 204.1 | 0.6 | 2,000 | 189.0 |
| Corporate | 122 | 5.6 | 24 | 19.9 | 12 | 49.4 | 0.0 | 0 | - |
| Total | 278,388 | 150.2 | 217,738 | 78.2 | 188,943 | 86.8 | 100.0 | 219,000 | 115.9 |
| Depreciation and amortization |  |  |  |  |  |  |  |  |  |
| Convenience store operations | 71,799 | 111.4 | 74,065 | 103.2 | 67,299 | 90.9 | 47.9 | 68,000 | 101.0 |
| Superstore operations | 24,070 | 115.7 | 26,452 | 109.9 | 26,115 | 98.7 | 18.6 | 25,300 | 96.9 |
| Department store operations | 19,042 | - | 20,154 | 105.8 | 20,004 | 99.3 | 14.2 | 17,800 | 89.0 |
| Food services | 3,454 | 114.4 | 2,903 | 84.1 | 2,210 | 76.1 | 1.6 | 1,700 | 76.9 |
| Financial services | 14,173 | 148.7 | 19,773 | 139.5 | 24,532 | 124.1 | 17.5 | 21,600 | 88.0 |
| Others | 134 | 358.6 | 271 | 202.3 | 346 | 127.9 | 0.2 | 575 | 165.7 |
| Corporate | 19 | 4367.4 | 21 | 114.1 | 20 : | 92.8 | 0.0 | 25 | 123.3 |
| Total | 132,693 : | 135.7 | 143,642 : | 108.3 | 140,529 | 97.8 | 100.0 | 135,000 | 96.1 |

[^1](2) Geographic Area Segment Information
(Millions of yen)

|  | 07/2 | YOY'(\%) | 08/2 | - C YOYY(\%) | $09 / 2$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from operations |  |  |  |  |  |  |  |
| Japan | 3,562,372 | 152.0 | 3,822,210 | 107.3 | 3,806,717 | 99.6 | 67.3 |
| North America | 1,728,481 | 113.9 | 1,867,067 | 108.0 | 1,766,169 | 94.6 | 31.2 |
| Others | 49,759 | 129.2 | 66,043 | 132.7 | 80,401 | 121.7 | 1.4 |
| Eliminations | $(2,806):$ | - | $(2,928)$ | - | $(3,339)$ | - | - |
| Total | 5,337,806 : | 137.0 | 5,752,392 | 107.8 | 5,649,948 | 98.2 ! | - |
| Operating income |  |  |  |  |  |  |  |
| Japan | 253,968 | 119.3 | 247,272 | 97.4 | 245,248 | 99.2 | 87.0 |
| North America | 31,985 : | 98.4 | 31,582 | 98.7 | 34,441 | 109.0 | 12.2 |
| Others | 879 : | - | 2,228 | 253.3 | 2,328 | 104.5 : | 0.8 |
| Eliminations | 4 | - | 3 | - | (151): | - | - |
| Total | 286,838 | 117.1 | 281,088 | 98.0 | 281,865 | 100.3 | - |
| Assets (end of period) |  |  |  |  |  |  |  |
| Japan | 3,162,319 | 113.1 | 3,265,018 | 103.2 | 3,220,265 | 98.6 | 86.2 |
| North America | 662,673 : | 100.8 | 616,626 : | 93.1 | 487,289 | 79.0 | 13.0 |
| Others | 21,039 : | 110.4 | 27,242 : | 129.5 | 29,326 | 107.6 | 0.8 |
| Eliminations | $(36,839)$ ! | - | $(22,207)$ ! | - | (9,820) | - | - |
| Total | 3,809,192 | 111.2 | 3,886,680 | 102.0 | 3,727,060 | 95.9 : | - |

* "Others" for 07/2 consists of the business results mainly in China and "Others" for 08/2 and 09/2 consists of the business results in China.


## 3. Interest-Bearing Debt

(Millions of yen)

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | YOY(\%) |  |  |
| Short-term loans | 176,913 | 154.6 | 149,861 | 84.7 | 191,100 | 127.5 |
| Current portion of long-term loans | 61,398 | 128.4 | 120,419 | 196.1 | 103,352 | 85.8 |
| Current portion of bonds | 30,000 |  | 16,217 | 54.1 | 50,592 | 312.0 |
| Commercial paper | 7,993 | - | 15,668 | 196.0 |  |  |
| Sub-total | 276,305 | 170.2 | 302,166 | 109.4 | 345,045 | 114.2 |
| Bonds | 145,000 | 126.1 | 131,077 | 90.4 | 180,448 | 137.7 |
| Long-term loans | 370,457 | 100.6 | 321,336 | 86.7 | 249,685 | 77.7 |
| Commercial paper | 30,344 | 72.7 | 11,777 | 38.8 | 18,688 | 158.7 |
| Sub-total | 545,801 | 103.9 | 464,191 | 85.0 | 448,822 | 96.7 |
| Total | 822,107 | 119.6 | 766,358 | 93.2 | 793,867 | 103.6 |
| Ratio to total assets (\%) | 21.6 | +1.5 | 19.7 | (1.9) | 21.3 | +1.6 |
| Ratio to shareholders' equity (\%) | 43.1 | +0.2 | 38.6 | (4.5) | 44.5 | +5.9 |

Interest-Bearing Debt by Business Segment

| Convenience store operations | 48,401 | 85.9 | 35,991 | 74.4 | 25,188 | 70.0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Superstore operations | 110,037 | 98.2 | 99,211 | 90.2 | 96,509 | 97.3 |
| Department store operations | 416,669 | 112.0 | 378,243 | 90.8 | 336,939 | 89.1 |
| Food services |  | - |  | - |  |  |
| Others | 5,250 | 87.5 | 4,500 | 85.7 | 3,750 | 83.3 |
| Corporate |  | - | - | - | 99,963 |  |
| Sub-total (excluding Financial services) | 580,358 | 106.2 | 517,945 | 89.2 | 562,350 | 108.6 |
| Financial services | 241,749 | 171.5 | 248,413 | 102.8 | 231,517 | 93.2 |
| Total | 822,107 | 119.6 | 766,358 | 93.2 | 793,867 | 103.6 |

## Bond Information

|  | Amount | Date of issue | Coupon | Redemption date |
| :---: | :---: | :---: | :---: | :---: |
| Issued by Seven \& i Holdings |  |  |  |  |
| 1st unsecured domestic straight bonds | 40 billion yen | July 3, 2008 | 1.48\% | June 20, 2013 |
| 2nd unsecured domestic straight bonds | 30 billion yen | July 3, 2008 | 1.68\% | June 19, 2015 |
| 3rd unsecured domestic straight bonds | 30 billion yen | July 3, 2008 | 1.94\% | June 20, 2018 |
| Issued by Ito-Yokado |  |  |  |  |
| 4th unsecured domestic straight bond | 20 billion yen | Mar. 29, 2000 | 1.96\% | Mar. 29, 2010 |
| 5th unsecured domestic straight bond | 50 billion yen | Nov. 1, 2002 | 0.65\% | Sep. 18, 2009 |
| Issued by Seven Bank |  |  |  |  |
| 2nd unsecured domestic straight bond | 36 billion yen | Dec. 4, 2006 | 1.45\% | Dec. 20, 2011 |
| 3rd unsecured domestic straight bond | 24 billion yen | Dec. 4, 2006 | 1.67\% | Dec. 20, 2013 |

Bond ratings (As of March 31, 2009)

|  |  | S\&P | Moody's | R\&I | JCR |
| :--- | :--- | :---: | :---: | :---: | :---: |
| Seven \& i Holding؛ | Long-term | AA- | Aa3 | AA | AA + |
| Seven-Eleven Japar | Long-term | AA- | - | $-\ldots$ | - |
|  | Short-term | AA-1+ | P-1 | - | AA $+\ldots-\ldots$ |
| 7-Eleven, Inc. | Long-term | A | Baa3 | - | - |
| Ito-Yokado | Long-term | AA- | Aa3 | AA | AA + |
| Seven Bank | Long-term | AA- | - | AA | - |

[^2]RESULTS OF GROUP PRINCIPAL COMPANIES

| Seven-Eleven Japan |  |  |  |  |  |  | (Millions of yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/2 |  | 08/2 |  | 09/2 |  | $\begin{array}{r} \text { 10/2 (forecast).... } \\ : \mathrm{YOY}(\%) \\ \hline \end{array}$ |  |
|  |  | OY(\%) |  | OY(\%) |  | OY(\%) |  |  |
| Total store sales | 2,533,534 | 101.4 | 2,574,306: | 101.6 | 2,762,557 | 107.3 | 2,873,400 | 104.0 |
| Revenues from operations | 516,967 | 104.9 | 527,667 | 102.1 | 540,773 | 102.5 | 549,700 | 101.7 |
| Operating income | 172,737 | 97.4 | 168,171 | 97.4 | 178,060 | 105.9 | 178,500 | 100.2 |
| Number of domestic stores | 11,735: | +425 | 12,034 | +299 | 12,298: | +264 | 12,578 | +280 |
| Existing stores sales increase (\%) | (1.9) |  | (1.5) |  | +5.2 |  | +0.5 |  |
| Merchandise GP Margin (\%) | 30.9 | (0.1) | 31.0 | +0.1 | 30.2 | (0.8) | 30.4 | +0.2 |
| Average daily sales per store (thousand yen) | 610 | (17) | 597: | (13) | 629! | +32 |  |  |

7-Eleven, Inc. (Millions of yen)

|  | 06/12. | 07/12 | 08/12 | 09/12 (forecast) |
| :---: | :---: | :---: | :---: | :---: |
|  | YOY(\%) | YOY(\%) | YOY(\%) | YOY(\%) |
| Revenues from operations | 1,707,532: 113.9 | 1,843,408: 108.0 | 1,742,395: 94.5 | 1,453,400: 83.4 |
| Net sales | 1,690,613: 113.8 | 1,822,737: 107.8 | 1,725,910 94.7 | 1,435,500 83.2 |
| Merchandise | 1,008,818 110.1 | 1,068,453: 105.9 | 967,411: 90.5 |  |
| Gasoline | 681,795: 119.8 | 754,283: 110.6 | 758,499: 100.6 |  |
| Operating income | 32,015: 99.0 | 31,726: 99.1 | 34,711:109.4 | 36,200: 104.3 |
| Exchange rates \$1= | 116.38 yen | 117.85 yen | 103.48 yen | 95.00 yen |
| Number of stores | 6,050 +221 | 6,088 +38 | 6,196: +108 | 6,346 +150 |
| Number of stores operated by area licensees | 13,946: 1,462 | 15,675: +1,729 | 17,115 $+1,440$ | -: |
| Existing stores sales increase (\%) ${ }^{* 2}$ (U.S. Merchandise sales) | +3.1 | +3.1 [+2.7 $\left.{ }^{* 3}\right]$ | $+0.4\left[+0.9 *^{3}\right]$ | +3.0 |
| Merchandise GP Margin (\%) | 36.0: +0.2 | 35.9: (0.1) | 35.2: (0.7) | 35.5: +0.3 |

*1 Figures for the amounts of each fiscal year reflect adjustments to the necessary for the consolidation to Seven \& i Holdings' consolidated accounts.
*2 Existing stores sales increase are calculated in U.S. dollars
*3 [ ] refers to existing stores sales increase in U.S. merchandise sales excluding U.S. federal excise tax refund recorded in June 2007.

Ito-Yokado
(Millions of yen)

|  | 07/2 |  | 08/2 |  | 09/2 |  | 10/2 (forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from operations | 1,511,530 | 101.2 | 1,489,380 | 98.5 | 1,462,719 | 98.2 | 1,453,000 | 99.3 |
| Net sales | 1,487,480 | 101.2 | 1,464,094: | 98.4 | 1,436,541 | 98.1 | 1,429,200! | 99.5 |
| Operating income | 18,322: | 151.8 | 17,126 | 93.5 | 9,582 | 55.9 | 16,000 | 167.0 |


| Number of domestic stores | 174 | $(4)$ | 176 | +2 | 175 | $(1)$ |
| :--- | :---: | :---: | :---: | :---: | ---: | ---: |
| Existing stores sales increase (\%) | $(1)$ | $(2)$ | $177:$ | +2 |  |  |
| Merchandise GP Margin (\%) | 30.3 | $(0.6)$ | 29.9 | $(0.4)$ | 29.8 | $(0.1)$ |

York-Benimaru (Millions of yen)

|  | $\begin{array}{r} 07 / 2 \\ \vdots \mathrm{YOY}(\%) \\ \hline \end{array}$ |  | $\begin{array}{c:c\|} \hline 08 / 2 \\ \hdashline \mathrm{YOY}(\%) \\ \hline \end{array}$ |  | $\begin{gathered} \hline 09 / 2 \\ \vdots \text { YOY(\%) } \\ \hline \end{gathered}$ |  | 10/2 (forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from operations | 313,935! | 105.5 | 330,145' | 105.2 | 348,883: | 105.7 | 367,400: | 105.3 |
| Net sales | 304,855! | 105.3 | 319,931! | 104.9 | 338,089! | 105.7 | 356,000! | 105.3 |
| Operating income | 10,306 | 90.3 | 11,227 | 108.9 | 11,706 | 104.3 | 12,000 | 102.5 |
| Number of domestic stores | 128 | +12 | 149 | +21 | 156: | +7 | 165! | +9 |
| Existing stores sales increase (\%) | (3.6) |  | (2.6) |  | (1.0) |  | +0.8 |  |
| Merchandise GP Margin (\%) | 26.9 | +0.1 | 27.1: | +0.2 | 27.0! | (0.1) | 27.0 | $\pm 0.0$ |

[^3]

## The Seibu Department Stores

(Millions of yen)

|  | 07/2 |  | 08/2 |  | 09/2 |  | 10/2 (forecast) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Y(\%) |  | OY(\%) |  | Y(\%) |  | YOY(\%) |
| Revenues from operations | 465,831 | 96.5 | 468,063: | 100.5 | 450,698 | 96.3 | 437,500 | 97.1 |
| Net sales | 459,074 | 96.4 | 461,079: | 100.4 | 444,058: | 96.3 | 430,700 | 97.0 |
| Operating income | 17,454 | 87.6 | 15,292 | 87.6 | 11,171 | 73.1 | 7,200 | 64.4 |


| Number of domestic stores | $16:$ | (2) | $16:$ | $\pm 0$ | $16:$ | $\pm 0$ | $16:$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Existing stores sales increase (\%) | +0.2 |  | +0.5 | $(4.2)$ | $(3.0)$ |  |  |
| Merchandise GP Margin (\%) | 27.8 | $(0.3)$ | 27.4 | $(0.4)$ | 27.1 | $(0.3)$ | 27.1 |

## Seven \& i Food Systems

(Millions of yen)

|  | $07 / 2$ | $08 / 2$ | 09/2 YO- | $\begin{gathered} 10 / 2 \text { (forecast) } \\ : \operatorname{YOY}(\%) \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues from operations |  |  | 102,711: | 94,500 | 92.0 |
| Net sales |  |  | 102,109 | 94,000 | 92.1 |
| Operating income (loss) |  |  | $(3,079)$ | $(1,000)$ ! |  |

$<$ Restaurant division>

| Number of domestic stores | 692 |  |  | (18) | 595, | (79) | 545: | (50) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Existing stores sales increase (\%) |  |  |  |  | (6.4) |  | (0.6) |  |
| Merchandise GP Margin (\%) |  |  | 66.5 |  | 67.0! | +0.5 |

Notes: 1. Millennium Retailing, Sogo, and The Seibu Department Stores will merge on August 1, 2009, and take the name Sogo Seibu Co., Ltd. (provisional name) Forecasts of 10/2 are calculated as if both Sogo and The Seibu Department Stores continued to operate until the end of 10/2.
2. Seven \& i Food Systems was established in January 2007, and Denny's Japan, Famil and York Bussan were merged into Seven \& i Food Systems in September 2007. Due to integration of the systems of the former three companies, the method of counting stores located within Ito-Yokado stores has been changed, and consequently the number of domestic stores in the restaurant division has been restated. As a results, the number of stores has decreased by three for both the 07/2 and 08/2.

STORE INFORMATION

1. Store Openings and Closures of Major Group Companies

*1. Figures are as of the end of December.
*2. Net increase of stores for York-Benimaru as of $07 / 2$ stores of Midoriya Super, which was merged with York-Benimaru. Net increase of stores for York-Benimaru as of $08 / 2$ stores of Super Kadoya, which was merged with York-Benimaru.
*3. Akachan Honpo has changed its year-end closing date from December 31 to end of February from 08/2. The figures for 07/2 are as of Dec. 2006.
*4. Due to integration of the systems of the former three companies, the method of counting stores of Seven \& i Food Systems located within Ito-Yokado stores has been changed, and consequently the number of domestic stores has been restated. As a results, the number of stores in restaurant division and fast food division has decreased by 3 and 1, respectively for both the $07 / 2$ and 08/2.

## 2. Convenience Store Operations Network

(1) Domestic Store Network

|  | 07/2 | 08/2 | 09/2 | Change |
| :---: | :---: | :---: | :---: | :---: |
| Hokkaido | 832 | 819 | 821 | +2 |
| Iwate | 9 | 25 | 44 | +19 |
| Miyagi | 322 | 324 | 317 | (7) |
| Yamagata | 127 | 131 | 132 | +1 |
| Fukushima | 373 | 380 | 379 | (1) |
| Ibaraki | 488 | 504 | 515 | +11 |
| Tochigi | 343 | 339 | 335 | (4) |
| Gunma | 338 | 342 | 346 | +4 |
| Saitama | 824 | 842 | 857 | +15 |
| Chiba | 734 | 742 | 744 | +2 |
| Tokyo | 1,525 | 1,577 | 1,619 | +42 |
| Kanagawa | 837 | 838 | 846 | +8 |
| Niigata | 334 | 339 | 339 | $\pm 0$ |
| Toyama | 0 | 0 | 11 | +11 |
| Fukui | 0 | 0 | 9 | +9 |
| Yamanashi | 152 | 156 | 159 | +3 |
| Nagano | 348 | 351 | 357 | +6 |
| Gifu | 42 | 63 | 70 | +7 |
| Shizuoka | 446 | 453 | 454 | +1 |
| Aichi | 436 | 493 | 533 | +40 |
| Mie | 5 | 18 | 29 | +11 |
| Shiga | 149 | 155 | 162 | +7 |
| Kyoto | 163 | 174 | 178 | +4 |
| Osaka | 495 | 508 | 523 | +15 |
| Hyogo | 350 | 359 | 361 | +2 |
| Nara | 52 | 55 | 59 | +4 |
| Wakayama | 38 | 38 | 40 | +2 |
| Shimane | 0 | 0 | 4 | +4 |
| Okayama | 187 | 190 | 190 | $\pm 0$ |
| Hiroshima | 380 | 374 | 383 | +9 |
| Yamaguchi | 211 | 220 | 228 | +8 |
| Fukuoka | 674 | 658 | 654 | (4) |
| Saga | 131 | 134 | 135 | +1 |
| Nagasaki | 64 | 75 | 78 | +3 |
| Kumamoto | 180 | 185 | 190 | +5 |
| Oita | 20 | 43 | 64 | +21 |
| Miyazaki | 126 | 130 | 133 | +3 |
| Total | 11,735 | 12,034 | 12,298 | +264 |

(3) Global Seven-Eleven Store Network

|  | 07/2 | 08/2 | 09/2 | Change |
| :---: | :---: | :---: | :---: | :---: |
| Japan | 11,735 | 12,034 | 12,298 | +264 |
| U.S.A. and Canada | 6,050 | 6,088 | 6,196 | +108 |
| Hawaii | 54 | 56 | 57 | +1 |
| China (Beijing) | 50 | 60 | 72 | +12 |
| Sub-total | 17,889 | 18,238 | 18,623 | +385 |
| (Area licensee) |  |  |  |  |
|  | 06/12 | 07/12 | 08/12 | Change |
| South Korea | 1,421 | 1,750 | 1,995 | +245 |
| China (Guang Dong Sheng) | 284 | 440 | 506 | +66 |
| China (Hong Kong) | 747 | 828 | 899 | +71 |
| China (Macau) | 24 | 30 | 35 | +5 |
| Taiwan | 4,385 | 4,705 | 4,800 | +95 |
| Thailand | 3,785 | 4,279 | 4,778 | +499 |
| Philippines | 287 | 311 | 368 | +57 |
| Malaysia | 838 | 877 | 1,013 | +136 |
| Singapore | 345 | 415 | 435 | +20 |
| Australia | 368 | 364 | 378 | +14 |
| U.S.A. | 460 | 539 | 529 | (10) |
| Mexico | 675 | 810 | 969 | +159 |
| Puerto Rico | 14 | 11 | 0 | (11) |
| Norway | 105 | 97 | 183 | +86 |
| Sweden | 73 | 76 | 96 | +20 |
| Denmark | 61 | 69 | 131 | +62 |
| Turkey | 74 | 74 | 0 | (74) |
| Sub-total | 13,946 | 15,675 | 17,115 | +1,440 |
| Total Worldwide | 31,835 | 33,913 | 35,738 | +1,825 |

Notes: 1. Figures for overseas stores except Japan are as of the end of December.
2. Figures for "U.S.A. and Canada" are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.
(2) Number of Stores by Type of Contract (Domestic)

|  | 07/2 | 08/2 | 09/2 | Change |
| :---: | :---: | :---: | :---: | :---: |
| Type A | 5,122 | 4,919 | 4,638 | (281) |
| Type C | 5,608 | 6,311 | 6,946 | +635 |
| Provisional management contract stores | 365 | 136 | 53 | (83) |
| Directly operated stores | 640 | 668 | 661 | (7) |
| Total | 11,735 | 12,034 | 12,298 | +264 |

## 3. Store Information of Superstore Operations

(1) Superstore (Ito-Yokado)

| (Results for the fiscal year 2009) |
| :--- |
| (Square meters) |

(Plan for the fiscal year 2010)

|  | Store name | Location | Date | Sales floor space | Directly managed sales floor space |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Openings | Musashi-Koganei | Tokyo | Mar. 19, 2009 | 18,760 | 11,600 |
|  | Susukino | Hokkaido | Mar. 26, 2009 | 4,514 | 1,600 |
|  | Shin-Misato | Saitama | 2nd half | - |  |
| Closure | Koshigaya | Saitama | 1st half | - | 8,392 |

(2) Supermarkets (York-Benimaru)
(Results for the fiscal year 2009)

|  | Store name | Location | Date | Sales floor space | Directly managed sales floor space |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Openings | Kanuma-Mutumi-cho | Tochigi | Mar. 7, 2008 | 2,166 | 2,089 |
|  | Fukushima-Izumi | Fukushima | Apr. 25, 2008 | 2,002 | 1,888 |
|  | Yagawase | Fukushima | July 18, 2008 | 7,616 | 3,397 |
|  | Higashine | Yamagata | Aug 1, 2008 | 3,710 | 3,494 |
|  | Haramachi-Nishi | Fukushima | Sep. 1, 2008 | 4,411 | 3,751 |
|  | Ohara | Fukushima | Sep. 12, 2008 | 12,044 | 3,309 |
|  | Katahira | Fukushima | Sep 26,2008 | 1,722 | 1,652 |
|  | Tendo-Oinomori | Yamagata | Nov. 14, 2008 | 3,061 | 2,932 |
|  | Hitachi-Ose | Ibaraki | Feb. 27, 2009 | 1,983 | 1,875 |
| Closures | Higashine | Yamagata | July 27, 2008 | 9,618 | 6,215 |
|  | Kibogaoka | Fukushima | Sep. 23,2008 | 1,520 | 1,358 |

(Plan for the fiscal year 2010)

|  | Store name | Location | Date | Sales floor space | Directly managed sales floor space |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Openings | Kibogaoka | Fukushima | May 2009 | 1,660 | 1,560 |
|  | Taiheiji | Fukushima | July 2009 | 2,044 | 1,944 |
|  | Yuki-yotsukyo | Ibaraki | July 2009 | 2,260 | 2,160 |
|  | Yoshima | Fukushima | Aug. 2009 | 1,710 | 1,610 |
|  | Yamagata-fukamachi | Yamagata | Oct. 2009 | 1,987 | 1,887 |
|  | Tsutsumishita | Fukushima | Oct. 2009 | 4,341 | 1,991 |
|  | Sendai-saiwai-cho | Miyagi | Nov. 2009 | 1,900 | 1,800 |
|  | Nagamachi-fukutoshin | Miyagi | Nov. 2009 | 5,919 | 1,869 |
|  | Funehiki | Fukushima | Feb. 2010 | 1,900 | 1,800 |

(3) China (Superstore and Supermarkets)
(Results for the fiscal year ended December 31, 2008)
(Square meters)

|  | Store name | Location | Date | Sales floor space |
| :--- | :---: | :---: | :---: | :---: |
| Opening | Wu Ke Song | Beijing | Jun. 25, 2008 | 13,200 |

(Plan for the fiscal year ending December 31, 2009)

|  | Store name | Location | Date |
| :--- | :--- | :---: | :---: |
| Openings | Bei Yuen | Beijing | 2nd half |
|  | Jian She Lu | Chengdu | 2nd half |

## 4. Store Information of Department Store Operations

(Plan for the fiscal year 2010)

|  | Store name | Location | Date | Sales floor space |
| :--- | :---: | :---: | :---: | :---: |
| Closure | Sogo Shinsaibashi | Osaka | Aug. 2009 | 40,780 |

5.Capital Expenditures, Depreciation and Amortization of Major Group Companies (Millions of yen)

|  | $07 / 2$ | $\ldots, \ldots$ | $08 / 2$ | $09 / 2$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: |

Notes: 1. Capital expenditures are on an accrual basis.
2. Capital expenditures of The Seibu Department Stores for $07 / 2$ include cost of repurchasing securitized real estate used for stores (approximately 49 billion yen).
3. Millennium Retailing, Sogo, and The Seibu Department Stores will merge on August 1, 2009, and take the name Sogo Seibu Co., Ltd. (provisional name)
Forecasts of 10/2 are calculated as if both Sogo and The Seibu Department Stores continued to operate until the end of 10/2.

## Business Performance of Group Principal Companies

## 1. Convenience Stores Operations

Seven-Eleven Japan


## Average daily sales per store

(Thousands of yen)

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| Total stores | 610 | (17) | 597 | (13) | 629 | +32 |
| Newly opened stores | 515 | (35) | 517 | +2 | 555 | +38 |

## Net sales increase at existing stores

| Net sales increase at existing stores |  |  |  |
| :---: | :---: | :---: | :---: |
|  | 07/2 | 08/2 | 09/2 |
| Net sales increase at existing stores | (1.9) | (1.5) | +5.2 |
| Number of customers | (1.7) | +0.4 | +4.7 |
| Average spending per customer | (0.2) | (1.9) | +0.4 |

## Number of stores by hours of business, and stores with licenses



Payment acceptance service

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Yō̄(\%) |  | Yợ(\%) |  | YOY̌(\%) |
| Number of transactions (thousands) | 259,127 | 114.2 | 290,474 | 112.1 | 308,546 | 106.2 |
| Total value of transactions (million yen) | 2,383,539 | 118.6 | 2,734,184 | 114.7 | 2,950,068 | 107.9 |

## Inventory turnover, Number of employees and Sales floor space

|  | 07/2. |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change or YOY(\%) |  | Change or YOY(\%) |  | Change or YOY(\%) |
| Inventory turnover (days) | 9.7 | +0.5 | 9.8 | +0.1 | 9.6 | (0.2) |
| Full-time employees (term-end) | 4,963 | +159 | 5,294 | +331 | 5,542 | +248 |
| Total sales floor space (square meters) | 1,389,965 | 105.5 | 1,446,872 | 104.1 | 1,499,163 | 103.6 |

* Inventory turnover $=$ Average inventory for the period $\div$ Average daily sales


## 7-Eleven, Inc.

Sales by product category (Millions of yen)

|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Merchandise | 1,008,818 | 110.1: | 59.7 | 1,068,453 | 105.9: | 58.6 | 967,411! | 90.5! | 56.1 |
| Gasoline | 681,795 | 119.8: | 40.3 | 754,283 | 110.6 | 41.4 | 758,499 | 100.6 | 43.9 |
| Total | 1,690,613 : | 113.8: | 100.0 | 1,822,737 | 107.8: | 100.0 | 1,725,910 | 94.7 | 100.0 |

## Net sales increase at existing stores

Net (\%)

|  | $06 / 12$ | $07 / 12$ | $08 / 12$ |
| :--- | :---: | :---: | :---: |
| U.S. Merchandise sales increase (dollar basis) | +3.1 | +3.1 | +0.4 |



|  | 06/12 |  | 07/12 |  | 08/12 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| Number of stores | 6,050 | +221 | 6,088 | +38 | 6,196 | +108 |
| Franchised stores | 3,828 | +320 | 4,041 | +213 | 4,220 | +179 |
| Directly operated stores | 2,222 | (99) | 2,047 | (175) | 1,976 | (71) |
| With Gasoline station | 2,436 | (1) | 2,440 | +4 | 2,486 | +46 |


| Sales floor space |  |  |  |  | (Square meters) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 06/12 |  | 07/12. |  | 08/12 |  |
|  |  |  |  | YOY(\% |  | YOY |
| Total floor space | 967,428 | 104.1 | 974,970 | 100.8 | 992,237 | 101.8 |

## 2. Superstore Operations

## Ito-Yokado

## Sales by product category

(Millions of yen)

|  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apparel | 290,560 | 94.5 | 19.5 | 278,168 | 95.7 | 19.0 | 265,682 | 95.5 | 18.5 |
| Household goods | 263,995 | 102.5 | 17.7 | 253,609 | 96.1 | 17.3 | 236,025 | 93.1 | 16.4 |
| Food | 672,256 | 100.4: | 45.2 | 670,532: | 99.71 | 45.8 | 680,587 | 101.5: | 47.4 |
| Merchandise sales | 1,226,812 | 99.4 | 82.5 | 1,202,310 | 98.0 | 82.1 | 1,182,296 | 98.3 | 82.3 |
| Tenants | 222,999 | 112.1: | 15.0 | 225,619 | 101.2 | 15.4 | 231,913! | 102.8: | 16.1 |
| Others | 37,668 | 100.6 | 2.5 | 36,164 | 96.0 | 2.5 | 22,331 | 61.8 | 1.6 |
| Net sales | 1,487,480 | 101.2 | 100.0 | 1,464,094 | 98.4 | 100.0 | 1,436,541: | 98.1: | 100.0 |

## Net sales increase at existing stores

|  | 07/2 | 08/2 | 09/2 |
| :---: | :---: | :---: | :---: |
| Net sales increase at existing stores | (1) | (2) | (2.9) |
| Number of customers | (2) | (2) | (1.4) |
| Average spending per customer | +1 | $\pm 0$ | (1.6) |

## Inventory turnover and Loss ratio

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Chang |  | Change |
| Inventory turnover (days) | 28.0 | (1.0) | 25.8 | (2.2) | 27.9 | +2.1 |
| Loss ratio (\%) | 9.4 | (0.6) | 9.1 | (0.3) | 8.5 | (0.6) |

* Inventory turnover $=$ Inventories at the end of period (Cost basis) $\div$ Cost of merchandise sales $\times$ Annual operating days
* Loss ratio $=($ Markdown + Abandonment $) \div$ Merchandise sales


## Number of employees

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Chang |  | Change |  | Chang |
| Full-time employees (term-end) | 10,707 | (340) | 10,375 | (332) | 9,747 | (628) |
| Full-time employees (average) | 10,815 | (1,810) | 10,210 | (605) | 9,634 | (576) |
| Part-time employees | 33,592 | (919) | 32,762 | (830) | 32,181 | (581) |
| Ratio to total (\%) | 75.6 | +2.4 | 76.2 | +0.6 | 77.0 | +0.7 |
| Sales per employee (thousands of yen) | 27,627 | : $+1,444$ | 27,979 | +352 | 28,274 | +296 |

* Part-time employees are counted by adjusting their working hours to an 8-hour working day.
* Sales per employee $=$ Merchandise sales $\div$ Average number of employees (including part-time employees)

Sales floor space
(Square meters)

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Directly managed floor space | 1,733,405 | 98.2 | 1,750,605 | 101.0 | 1,736,410 | 99.2 |
| Weighted average floor space | 1,765,488 | 100.2 | 1,747,466 | 99.0 | 1,755,431 | 100.5 |
| Sales per square meters (thousands of yen) | 695 | 99.2 | 688 | 99.0 | 674 | 97.9 |

[^4]Sales by product category
(Millions of yen)

|  | $\begin{array}{\|c\|c\|} \hline \text { 07/2................ } \\ \text { YOY(\%) } \\ \hline \end{array}$ |  | 09/2 <br> 'YOY(\%): ${ }^{\text {Compositio }}$ |
| :---: | :---: | :---: | :---: |
| Fresh food | 90,675 106.0 29.8 | 97,168 107.2: 30.4 | 105,649 108.7: 31.2 |
| Processed food | 68,249: 107.8: 22.4 | 74,273: 108.8: 23.2 | 80,813: 108.8: 23.9 |
| Daily food | 56,507: 106.9 18.5 | 59,484:105.3 18.6 | 62,535: $105.1: 18.5$ |
| Food Total | 215,433 $106.8: 10.7$ | 230,927: $107.2: 72.2$ | 248,999 107.8: 73.6 |
| Apparel | 20,126: 101.3: 6.6 | 19,331: 96.0: 6.0 | 18,437: 95.4: 5.5 |
| Household goods | 18,567: 102.7106 .1 | 18,728: 100.9 : 5.9 | 18,706: 99.9: 5.5 |
| Merchandise sales | 254,126 106.0 03.4 | 268,987: 105.8: 84.1 | 286,143: 106.4: 84.6 |
| Tenants | 50,728: 102.0: 16.6 | 50,944: 100.4: 15.9 | 51,946: 102.0: 15.4 |
| Net sales | 304,855: 105.3: 100.0 | 319,931: 104.9: 100.0 | 338,089: 105.7: 100.0 |

## Net sales increase at existing stores

Net sales increase at existing stores

|  | $07 / 2$ | $08 / 2$ | $09 / 2$ |
| :--- | :---: | :---: | :---: |
| Net sales increase at existing stores | $(3.6)$ | $(2.6)$ | $(1.0)$ |
| Number of customers | $(2.3)$ | $(1.1)$ | $(0.1)$ |
| Average spending per customer | $(1.4)$ | $(1.5)$ | $(0.9)$ |

## Inventory turnover and Loss ratio

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| Inventory turnover (days) | 16.0 | +0.7 | 13.8 | (2.2) | 13.8 | $\pm 0.0$ |
| Loss ratio (\%) | 4.0 | +0.3 | 3.8 | (0.2) | 3.6 | (0.2) |

* Inventory turnover $=$ Inventories at the end of period (Cost basis) $\div$ Cost of merchandise sales $\times$ Annual operating days
* Loss ratio $=($ Markdown + Abandonment $) \div$ Merchandise sales


## Number of employees

|  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| Full-time employees (term-end) | 2,033 | +151 | 2,284 | +251 | 2,430 | +146 |
| Full-time employees (average) | 2,050 | +127 | 2,239 | +189 | 2,387 | +148 |
| Part-time employees | 9,295 | +888 | 9,856 | +561 | 10,354 | +498 |
| Ratio to total (\%) | 81.9 | +0.5 | 81.5 | (0.4) | 81.3 | (0.2) |
| Sales per employee (thousands of yen) | 22,399 | (801) | 22,239 | (160) | 22,458 | +219 |

* Part-time employees are counted by adjusting their working hours to an 8-hour working day.
* Sales per employee $=$ Merchandise sales $\div$ Average number of employees (including part-time employees)

Sales floor space (Square meters)

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Total floor space | 448,492 | 115.4 | 496,784 | 110.8 | 524,361 | 105.6 |
| Directly managed floor space | 335,075 | 110.9 | 379,073 | 113.1 | 395,887 | 104.4 |
| Weighted average floor space | 329,302 | 112.0 | 360,257 | 109.4 | 387,863 | 107.7 |
| Sales per square meters (thousands of yen) | 771 | 94.7 | 746 | 96.8 | 737 | 98.8 |

* Sales per square meters $=$ Merchandise salesㄴ Weighted average floor space
(Reference) York-Benimaru including Life Foods

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YŌ̄̄(\%) |  | YOYÖ(\%) |  | YOY(\%) |
| Revenues from operations | 314,770 | 105.5 | 331,769 | 105.4 | 349,777 | 105.4 |
| Operating income | 12,791 | 92.1 | 13,541 | 105.9 | 14,066 | 103.8 |

[^5]
## 3. Department Store Operations

- Sogo

Sales results of major stores
(Millions of yen)


Sales by product category
(Millions of yen)


Number of employees

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| Full-time employees (term-end) | 2,733 | (112) | 2,695 | (38) | 2,687 | (8) |
| Full-time employees (average) | 2,797 | (34) | 2,753 | (44) | 2,758 | +5 |
| Part-time employees | 2,608 | +142 | 2,722 | +114 | 2,588 | (134) |
| Ratio to total (\%) | 48.3 | +2.4 | 49.7 | +1.5 | 48.4 | (1.3) |

* Part-time employees are counted by adjusting their working hours to an 8-hour working day.

| Sales floor space |  |  |  |  |  | e meters) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/2 |  | 08/2 |  | 09/2............. |  |
|  |  | YOȲ゙(\%) |  | YOȲ̆(\%) |  | YOYY̌(\%) |
| Total floor space | 481,785 | 100.0 | 481,785 | 100.0 | 481,288 | 99.9 |
| Weighted average floor space | 481,785 | 104.4 | 481,785 | 100.0 | 481,288 | 99.9 |
| Sales per square meters (thousands of yen) | 1,026 | 100.9 | 1,028 | 100.2 | 988 | 96.1 |

[^6]The Seibu Department Stores
Sales results of major stores
(Millions of yen)

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Y̌öY(\%) |  | Y̌ợ $\%$ |  | Y̌ơY\% |
| Ikebukuro | 146,500 | 101.2 | 145,717 | 99.5 | 138,955 | 95.4 |
| Shibuya | 49,404 | 97.6 | 54,808 | 110.9 | 50,510 | 92.2 |

## Sales by product category

(Millions of yen)

|  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Apparel | 232,169 | 95.3: 50.6 | 229,088 | 98.7 | 49.7 | 217,098 | 94.8 | 48.9 |
| Household goods | 39,938 | 99.4 : 8.7 | 41,843: | 104.8 | 9.1 | 38,424 | 91.8 | 8.7 |
| Food | 66,783: | 99.7: 14.6 | 67,561 | 101.2 | 14.7 | 67,871: | 100.5 | 15.3 |
| Merchandise sales | 338,891 | 96.6: 73.9 | 338,493 | 99.9 | 73.4 | 323,393 | 95.5 | 72.8 |
| Tenants | 94,276 | 97.7: 20.5 | 93,545 | 99.2 | 20.3 | 90,447 | 96.7 | 20.4 |
| Corporate sales | 25,906 | 89.8: 5.6 | 29,039 | 112.1: | 6.3 | 30,217 | 104.1 | 6.8 |
| Net sales | 459,074 | 96.4: 100.0 | 461,079: | 100.4 | 100.0 | 444,058: | 96.3 | 100.0 |

## Number of employees

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| Full-time employees (term-end) | 2,340 | (111) | 2,320 | (20) | 2,345 | +25 |
| Full-time employees (average) | 2,408 | (73) | 2,378 | (30) | 2,380 | +2 |
| Part-time employees | 2,524 | (166) | 2,620 | +96 | 2,551 | (69) |
| Ratio to total (\%) | 51.2 | (0.8) | 52.4 | +1.2 | 51.7 | (0.7) |

* Part-time employees are counted by adjusting their working hours to an 8-hour working day.

| Sales floor space |  |  |  |  | (Square meters) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 07/2 |  | 08/2 |  | 09/2. |  |
|  |  | YOY(\%) |  | YOY(\%) |  | YOY(\%) |
| Total floor space | 481,149 | 93.9 | 481,149 | 100.0 | 481,149 | 100.0 |
| Weighted average floor space | 481,149 | 93.9 | 481,149 | 100.0 | 481,149 | 100.0 |
| Sales per square meters (thousands of yen) | 954 | 102.7 | 958 | 100.4 | 923 | 96.3 |

[^7]
## 4. Food Services

## Seven \& i Food Systems

Sales results by operations


* Denny's Japan, Famil and York Bussan have been merged into Seven \& i Food Systems. The figures for 08/2 are calculated by adjusting the net sales of three companies in the interim period.
* Figures for $07 / 2$ of total sales are calculated by simply adding the net sales of three companies.


## Number of employees

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| Full-time employees (term-end) | 1,867 | (51) | 1,802 | (65) | 1,622 | (180) |
| Full-time employees (average) | 1,969 | - | 1,892 | (77) | 1,735 | (157) |
| Part-time employees | 15,114 | - | 15,091 | (23) | 13,004 | $(2,087)$ |
| Ratio to total (\%) | 88.5 | - | 88.9 | +0.4 | 88.2 | (0.7) |

* Part-time employees are counted by adjusting their working hours to an 8 -hour working day.


## 5. Financial Services

Seven Bank

## Number of Seven Bank ATMs

|  | 07/2 |  | 08/2 |  | 09/2. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\%$ of stores of ATMs |  | $\%$ of stores of ATMs |  | \% of stores of ATMs |
| Seven-Eleven Japan | 11,784 | 99.4 | 12,322 | 99.9 | 12,917 | 99.9 |
| Ito-Yokado | 269 | 96.6 | 288 | 99.4 | 281 | 100.0 |
| York-Benimaru | 13 | 9.4 | 14 | 8.7 | 19 | 11.5 |
| York Mart | 15 | 25.9 | 22 | 36.7 | 24 | 40.0 |
| Others | 20 | - | 20 | - | 46 | - |
| Net ATMs in the Group | 12,101 | - | 12,666 | - | 13,287 | - |
| Net ATMs outside the Group | - | - | 351 | - | 468 | - |
| Total | 12,101 | - | 13,017 | - | 13,755 | - |

## Average number of transaction per day per ATM during the period

|  | 06/3 to 07/2. |  | 07/3 to 08/2 |  | 08/3 to 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| Average number of transactions | 96.8 | +9.3 | 108.3 | +11.5 | 114.0 | +5.7 |

Number of credit cards, point cards and cash cards
(10 thousands)

|  | 07/2 |  | 08/2 |  | 09/2 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change |  | Change |  | Change |
| IY Card (credit card and point card) | 249 | +3 | 262 | +13 | 281 | +19 |
| Millennium Card (credit card and point card) | 247 | $\pm 0$ | 248 | +1 | 263 | +15 |
| Club-on Card (credit card and point card) | 245 | (18) | 243 | (2) | 252 | +9 |
| nanaco (electronic money) | - | - | 551 | - | 750 | +199 |
| IY Point Card (cash usage only) | 557 | +60 | 608 | +51 | 652 | +44 |
| Seven Bank (cash card) | 45 | +13 | 57 | +11 | 67 | +10 |

[^8]
[^0]:    Note: Department store operations had no income results in 06/2, therefore year-on-year change for $07 / 2$ was not stated.

[^1]:    Note: Department store operations had no income results in $06 / 2$, therefore year-on-year change for $07 / 2$ was not stated.

[^2]:    * From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

[^3]:    * Net increase of stores for York-Benimaru for 07/2 included stores of Midoriya Super , which was merged with York-Benimaru.
    * Net increase of stores for York-Benimaru for 08/2 included stores of Super Kadoya, which was merged with York-Benimaru.

[^4]:    * Sales per square meters $=$ Merchandise sales $\div$ Weighted average floor space

[^5]:    * Life Foods is an affiliate which produces and sells delicatessen in York-Benimaru stores.

[^6]:    * Sales per square meters $=$ Net sales $\div$ Weighted average floor space

[^7]:    * Sales per square meters $=$ Net sales $\div$ Weighted average floor space

[^8]:    * For IY Card, only the number of effective members is shown.
    * The number ofnanaco includes the number of mobilenanaco holders.

