### Profile

## Corporate Overview (As of May 25, 2017)

Company name Seven & i Holdings Co., Ltd.

Date of establishment

September 1, 2005

Head office 8-8, Nibancho, Chiyoda-ku, Tokyo 102-8452, Japan

**Representative** President: Ryuichi Isaka

Paid-in capital 50 billion yen

Number of 575 (nonconsolidated) employees 54,448 (consolidated)

Note: Paid-in capital and the number of employees are as of February 28, 2017.

#### <Group's Management Policy>

| Goals       | <ul> <li>Enhance convenience in daily life by supplying products and<br/>services, while staying closely attuned to the life stages and<br/>settings of customers</li> </ul> |
|-------------|--|
|             | Become an endearing group indispensable to communities   |
| Imperatives | Harness all manner of resources, including business partners and technological innovation in society   |
|             | Pursue the absolute value of products and services and the maximization of customer satisfaction   |

#### < Roles and Functions of the Holding Company>

- Strengthen corporate governance
- Maximize the Group's enterprise value

Support for management execution

Assessment and supervision of management execution

Optimal resource distribution

- Share specific actions with operating companies regarding management challenges and solutions
- Set and monitor KPIs

#### <Roles and Functions of Operating Companies>

- Pursue maximization of customer satisfaction
- Operate autonomously, seek profit growth, and enhance asset efficiency

#### <Business Segments>

To strengthen segment management through management approach, business segments have changed from the fiscal year ending February 28, 2018.

Domestic convenience store operations

Overseas convenience store operations

Superstore operations

Department store operations

Financial services

Specialty store operations

Others

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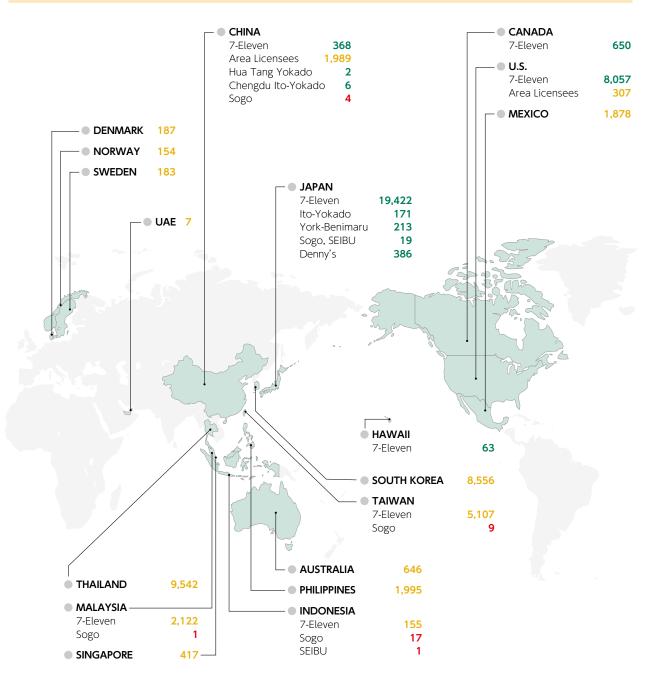
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### **Store Network**

Centered in Japan, Seven & i HLDGS. store network extends worldwide to encompass convenience stores, superstores, supermarkets, department stores, restaurants, and other operations.

| Group's Total Sales ¥10.6 Trillion |                              |   |                      |  |  |  |  |  |
|------------------------------------|------------------------------|---|----------------------|--|--|--|--|--|
| Store Network of                   | Seven & i <i>HLDGS</i> .     | Number of Customer Store-Visits per Day |                      |  |  |  |  |  |
| Global:                            | approx. <b>63,300</b> stores | Global:                                 | approx. 62.0 million |  |  |  |  |  |
| Japan:                             | approx. 20,900 stores        | Japan:                                  | approx. 22.0 million |  |  |  |  |  |



Notes: 1. ■ Number of stores operated directly by our subsidiaries

Number of stores operated by companies in each country granted a defined area license

<sup>■</sup> Number of stores with licenses to use the trademark of Sogo & Seibu Co., Ltd.

<sup>2.</sup> Figures represent the number of stores on record as of February 28, 2017 in Japan and December 31, 2016 for all other areas.

3. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees. (Fiscal year ended February 28, 2017)

# **Overview of Main Group Companies**

| (As of February 28, 2017) |  | FY2017 sales         |        | Number of stores |                        | Employees |                        |                        | Equity                              |  |
|---------------------------|--|----------------------|--------|------------------|------------------------|-----------|------------------------|------------------------|-------------------------------------|--|
|                           |  |                      |        |                  | Increase<br>(Decrease) |           | Increase<br>(Decrease) | Capital<br>(¥ Million) | owned by<br>the<br>Company*1<br>(%) |  |
| • Further details on      | Domestic Convenience Store Operations  |                      |        |                  |                        |           |                        |                        |                                     |  |
| p28-31                    | Seven-Eleven Japan Co., Ltd.           | 4,515,605*2          | 5.2    | 19,422           | 850                    | 12,371    | 273                    | 17,200                 | 100.0                               |  |
|                           | 7dream.com                             | 8,937                | 5.3    | -                | -                      | 56        | 1                      | 450                    | 68.0                                |  |
|                           | O SEVEN-ELEVEN HAWAII, INC.            | 29,370               | (8.1)  | 63               | 0                      | 969       | 15                     | U.S.\$20,000,000       | 100.0                               |  |
|                           | O SEVEN-ELEVEN (BEIJING) CO., LTD.     | 20,871*3             | (4.2)  | 219              | 32                     | 1,448     | 199                    | U.S.\$35,000,000       | 65.0                                |  |
|                           | O SEVEN-ELEVEN (CHENGDU) Co., Ltd.     | 3,435*3              | (14.9) | 67               | 7                      | 518       | 74                     | U.S.\$55,160,000       | 100.0                               |  |
| <b>O</b> Eurthor          | O SEVEN-ELEVEN (TIANJIN) CO., LTD.     | 4,551*3              | (1.6)  | 82               | 12                     | 558       | (333)                  | CNY140,000,000         | 65.0                                |  |
| Further details on p29–31 | Overseas Convenience Store Operations  |                      |        |                  |                        |           |                        |                        |                                     |  |
| ·                         | ○7-Eleven, Inc.                        | 2,735,199*2          | (7.3)  | 8,707            | 207                    | 23,960    | 1,450                  | U.S.\$13,031           | 100.0                               |  |
| DFurther details on       | Superstore Operations                  |                      |        |                  |                        |           |                        |                        |                                     |  |
| p32-35                    | Ito-Yokado Co., Ltd.*4                 | 1,219,252            | (2.9)  | 171              | (11)                   | 35,194    | (1,182)                | 40,000                 | 100.0                               |  |
|                           | Seven Bi no Garden Co., Ltd.*4         | 51,693               | 25.1   | 119              | 26                     | 1,180     | 218                    | 450                    | 96.1                                |  |
|                           | York-Benimaru Co., Ltd.                | 418,729              | 3.1    | 213              | 8                      | 14,038    | 210                    | 9,927                  | 100.0                               |  |
|                           | Life Foods Co., Ltd.                   | 45,913               | 2.9    | -                | -                      | 4,510     | 116                    | 120                    | 100.0                               |  |
|                           | York Mart Co., Ltd.                    | 141,649              | 1.1    | 78               | 2                      | 5,779     | (181)                  | 1,000                  | 100.0                               |  |
|                           | SHELL GARDEN CO., LTD.                 | 27,560               | 5.0    | 27               | (1)                    | 1,076     | (24)                   | 100                    | 100.0                               |  |
|                           | O Hua Tang Yokado Commercial Co., Ltd. | 15,869*3             | (34.1) | 2                | (3)                    | 417       | (534)                  | U.S.\$65,000,000       | 75.8                                |  |
| • Further                 | O Chengdu Ito-Yokado Co., Ltd.         | 67,276* <sup>3</sup> | (15.6) | 6                | 0                      | 3,393     | 260                    | U.S.\$23,000,000       | 75.0                                |  |
| details on<br>p36-37      | Department Store Operations            |                      |        |                  |                        |           |                        |                        |                                     |  |
| DFurther                  | Sogo & Seibu Co., Ltd.                 | 747,951              | (5.4)  | 19               | (4)                    | 8,586     | (737)                  | 10,000                 | 100.0                               |  |
| details on<br>p39         | Financial Services                     |                      |        |                  |                        |           |                        |                        |                                     |  |
| POS                       | ☆ Seven Bank, Ltd.                     | 113,109*5            | 2.4    | -                | =                      | 470       | 16                     | 30,572                 | 45.8                                |  |
|                           | Seven Card Service Co., Ltd.           | 48,387*5             | 5.4    | =                | -                      | 260       | (11)                   | 7,500                  | 95.5                                |  |
| Further                   | Seven CS Card Service Co., Ltd.        | 20,408*5             | (1.6)  | -                | -                      | 677       | (31)                   | 100                    | 51.0                                |  |
| details on<br>p37-38      | Specialty Store Operations             |                      |        |                  |                        |           |                        |                        |                                     |  |
| ,                         | Akachan Honpo Co., Ltd.                | 102,765              | 0.0    | 106              | 3                      | 2,875     | 57                     | 3,780                  | 95.0                                |  |
|                           | Barneys Japan Co., Ltd.                | 21,299               | (2.0)  | 12               | 1                      | 582       | 31                     | 4,990                  | 100.0                               |  |
|                           | Oshman's Japan Co., Ltd.               | 4,630                | (13.8) | 8                | 1                      | 207       | 18                     | 2,500                  | 100.0                               |  |
|                           | Seven & i Food Systems Co., Ltd.       | 82,394               | (1.5)  | 815              | (36)                   | 10,333    | (540)                  | 3,000                  | 100.0                               |  |
|                           | THE LOFT CO., LTD.                     | 99,560               | 4.9    | 109              | 7                      | 4,510     | 116                    | 750                    | 75.2                                |  |
|                           | Nissen Co., Ltd.                       | 63,373               | (25.0) | -                | -                      | 1,738     | (271)                  | 100                    | 100.0                               |  |

○ Figures are for the fiscal year ended December 31, 2016. (No. of stores is as of December 31, 2016; No. of employees is as of February 28, 2017) 
☆ Figures are for the fiscal year ended March 31, 2017.

Notes: 1. Exchange rates (average for the period): U.S.\$1=\text{\final}108.78; CNY1=\text{\final}16.42

- Year-on-year comparisons for overseas subsidiaries are growth rates calculated on a yen basis.
   Number of employees includes part-time employees (monthly average based on a 163-hour working month).
- 4. Ownership ratios include indirect holdings.
- \*1 Equity owned is rounded to one decimal place.
  \*2 Sales of Seven-Eleven Japan and 7-Eleven, Inc. represent total store sales.
- \*3 Sales for Chinese subsidiaries exclude value added tax.
- \*4 The cosmetic and drug sales areas in Ito-Yokado's household goods division were carved out in a corporate split and transferred to Seven Bi no Garden Co., Ltd.; however, to facilitate a flexible sales area reorganization at Ito-Yokado, it absorbed Seven Bi no Garden Co., Ltd. on March 1, 2017.
  \*5 Sales for Seven Bank represent ordinary income, and sales for Seven Card Service and Seven CS Card Service represent revenues from operations.