January 6, 2011

## Consolidated Financial Results for the Nine Months ended November 30, 2010

Seven \& i Holdings Co., Ltd.
(URL http://www.7andi.com/en)
Securities Code No. 3382
President and COO: Noritoshi Murata
The Company's shares are listed on the First Section of the Tokyo Stock Exchange.
Submission date of quarterly securities report scheduled: January 13, 2011
Starting date of paying dividend: -
Preparation of brief summary materials for quarterly financial results: Yes
Holding of quarterly financial results presentation: Yes
Note: All amounts less than one million yen have been disregarded.

1. Business Results for the Nine Months ended November 30, 2010 (from March 1, 2010 to November 30, 2010)
(1) Results of Operations (cumulative)
(Millions of yen, except per share amounts)

|  | Revenues from Operations | Operating Income | Ordinary Income |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Nine Months ended November 30, 2010 | $3,825,557$ | $0.2 \%$ | 175,752 | $3.0 \%$ | 176,188 | $3.4 \%$ |
| Nine Months ended November 30, 2009 | $3,816,181$ | - | 170,653 | - | 170,446 | - |


|  | Net Income | Net Income per Share | Diluted Net Income <br> per Share |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :---: | :---: |
| Nine Months ended November 30, 2010 | 90,220 | $30.1 \%$ | 101.56 | (yen) | 101.52 | (yen) |
| Nine Months ended November 30, 2009 | 69,348 | - | 76.76 | (yen) | 76.74 | (yen) |

Note: Percentages represent increase (decrease) from the corresponding period in the prior fiscal year.
(2) Financial Position (Millions of yen except per share amouns)

|  | Total Assets | Net Assets | Owners' Equity Ratio | Net Assets <br> per Share |
| :--- | :---: | :---: | :---: | :---: |
| As of November 30, 2010 | $3,672,103$ | $1,763,221$ | $46.0 \%$ | $1,910.58$ (yen) |
| As of February 28, 2010 | $3,673,605$ | $1,793,940$ | $46.9 \%$ | $1,905.97$ |

Note: Owners' Equity (net assets excluding minority interests in consolidated subsidiaries and subscription rights to shares) :
As of November 30, 2010: $\quad 1,687,933$ million yen As of February 28, 2010: $1,721,967$ million yen

## 2. Dividends

|  | Dividends per Share (yen) |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Record Date | First <br> Quarter | Second <br> Quarter | Third <br> Quarter | Year-end | Total |
| Year ended February 28, 2010 | - | 28.00 | - | 28.00 | 56.00 |
| Year ending February 28, 2011 | - | 28.00 | - |  |  |
| Year ending February 28, 2011 (forecast) |  |  |  | 28.00 | 56.00 |

Note: Revision of dividends forecast during the current quarterly period: None
3. Forecast of Business Results for the Fiscal Year ending February 28, 2011 (from March 1, 2010 to February 28, 2011)
(Millions of yen, except per share amounts)

|  | Revenues from Operations |  | Operating Income |  | Ordinary Income |  | Net Income |  | Net Income per Share |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Entire Year | 5,140,000 | 0.6\% | 240,000 | 5.9\% | 237,000 | 4.4\% | 100,000 | 122.8\% | 112.57 (yen) |

Notes:

1. Percentages represent increase (decrease) from the corresponding period in the prior fiscal year.
2. Revision of business results forecast during the current quarterly period: None

## 4. Others

(1) Changes in significant subsidiaries during the current quarterly period (changes in specific subsidiaries accompanying changes in scope of consolidation): None Added: none Excluded: none
(2) Adoption of simplified accounting method as well as specific accounting for preparing the quarterly consolidated financial statements: Yes

Note:

1) Measurement methods for inventories

Inventories at the end of the third quarter of the current fiscal year, without physical stocktaking, are calculated using a reasonable method based on the actual inventories at the end of the second quarter of the current fiscal year.
2) Methods for calculating deferred income tax assets and deferred income tax liabilities

In assessing the collectability of deferred tax assets, as the Company has deemed that there has been no marked change in the operating environment, etc., since the end of the previous year, and that there has been no marked change with respect to the occurrence of temporary differences, etc., they employ the future performance forecasts and tax planning utilized in the previous fiscal year.
(3) Changes in accounting principles, procedures and method of presentation for preparing the quarterly consolidated financial statements (those to be described in the section of Significant Accounting Policies for the Preparations of Quarterly Consolidated Financial Statements):

1. Changes due to amendment of accounting standards: None
2. Changes due to other reasons: None
(4) Number of shares outstanding (common stock)
3. Number of shares outstanding at the end of the periods (including treasury stock)

As of November 30, 2010: 886,441,983 shares As of February 28, 2010: 906,441,983 shares
2. Number of treasury stock at the end of the periods

As of November 30, 2010: 2,975,240 shares As of February 28, 2010: 2,983,875 shares
3. Average number of shares during the periods (cumulative quarterly consolidated period)

As of November 30, 2010: 888,328,134 shares As of November 30, 2009: 903,458,115 shares

## NOTICE REGARDING QUARTERLY REVIEW PROCEDURES FOR THE QUARTERLY FINANCIAL RESULTS

This quarterly financial results statement is exempt from the quarterly review procedures based upon the Financial Instruments and Exchange Act. At the time of disclosure of this quarterly financial results statement, the quarterly review procedure based upon the Financial Instruments and Exchange Act has not been completed.

## FORWARD LOOKING STATEMENTS

The forecast for the year ending February 28, 2011 is based on Seven \& i Holdings' hypotheses, plans and estimates at the date of publication. It is possible that some uncertain factors will cause the Company's future performance to differ significantly from the contents of the forecast.

Qualitative Information on Consolidated Financial Results Forecast (from March 1, 2010 to February 28, 2011)
The consolidated results forecast for the fiscal year ending February 28, 2011 is unchanged from the forecast announced on October 7, 2010, but the forecasts by business segment in revenues from operations and operating income have been revised.

## Revenues from operations and operating income forecasts by business segment (Millions of yen)

|  | Year ending February 28, 2011 |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Revenues from operations |  | Operating income |  |
|  |  | YOY |  | YOY |
| Convenience store operations | $2,025,000$ | $2.9 \%$ | 194,000 | $5.5 \%$ |
| Superstore operations | $2,010,000$ | $(0.3) \%$ | 13,500 | $(4.8) \%$ |
| Department store operations | 918,000 | $(0.5) \%$ | 7,000 | $412.2 \%$ |
| Food services | 79,000 | $(8.6) \%$ | $(500)$ | - |
| Financial services | 107,000 | $(3.1) \%$ | 27,500 | $(8.8) \%$ |
| Others | 35,000 | $4.0 \%$ | $(500)$ | - |
| Total before eliminations | $\mathbf{5 , 1 7 4 , 0 0 0}$ | $\mathbf{0 . 7 \%}$ | $\mathbf{2 4 1 , 0 0 0}$ | $\mathbf{6 . 0 \%}$ |
| Eliminations / corporate | $(34,000)$ | - | $(1,000)$ | - |
| Consolidated Total | $\mathbf{5 , 1 4 0 , 0 0 0}$ | $\mathbf{0 . 6 \%}$ | $\mathbf{2 4 0 , 0 0 0}$ | $\mathbf{5 . 9 \%}$ |

## Attached Materials

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2. Consolidated Quarterly Financial Statements
(1) Consolidated Quarterly Balance Sheets

| (Millions of |  |  |
| :---: | :---: | :---: |
|  | November 30, 2010 | February 28, 2010 |
|  | Amount | Amount |
| ASSETS |  |  |
| Current assets | 1,379,366 | 1,460,186 |
| Cash and bank deposits | 557,347 | 691,633 |
| Notes and accounts receivable, trade | 150,794 | 119,627 |
| Trade accounts receivable - financial services | 64,906 | 68,243 |
| Marketable securities | 137,034 | 55,025 |
| Merchandise and finished goods | 171,978 | 158,889 |
| Work in process | 112 | 16 |
| Raw materials and supplies | 2,775 | 2,489 |
| Prepaid expenses | 35,530 | 31,606 |
| Deferred income taxes | 34,438 | 28,360 |
| Other | 229,045 | 308,716 |
| Allowance for doubtful accounts | $(4,598)$ | $(4,421)$ |
| Non-current assets | 2,292,659 | 2,213,359 |
| Property and equipment | 1,262,709 | 1,195,709 |
| Buildings and structures, net | 523,251 | 485,081 |
| Furniture, fixtures and equipment, net | 125,327 | 133,215 |
| Land | 567,504 | 520,320 |
| Lease assets, net | 12,723 | 4,485 |
| Construction in progress | 33,418 | 52,495 |
| Other, net | 483 | 110 |
| Intangible assets | 333,072 | 297,531 |
| Goodwill | 178,047 | 197,126 |
| Software | 35,424 | 34,767 |
| Other | 119,599 | 65,638 |
| Investments and other assets | 696,878 | 720,118 |
| Investments in securities | 158,691 | 168,850 |
| Long-term loans receivable | 19,227 | 19,657 |
| Prepaid pension cost | 10,508 | 12,149 |
| Long-term leasehold deposits | 429,389 | 438,028 |
| Advances for store construction | 8,922 | 15,507 |
| Deferred income taxes | 25,887 | 26,134 |
| Other | 51,158 | 46,693 |
| Allowance for doubtful accounts | $(6,906)$ | $(6,903)$ |
| Deferred assets | 76 | 58 |
| New organization costs | 76 | 58 |
| TOTAL ASSETS | 3,672,103 | 3,673,605 |


| (Millions of yen) |  |  |
| :---: | :---: | :---: |
|  | November 30, 2010 | February 28, 2010 |
|  | Amount | Amount |
| LIABILITIES |  |  |
| Current liabilities | 1,282,340 | 1,263,370 |
| Notes and accounts payable, trade | 340,075 | 292,628 |
| Short-term loans | 133,400 | 151,200 |
| Current portion of long-term loans | 150,075 | 79,155 |
| Current portion of bonds | 100 | 20,385 |
| Income taxes payable | 30,186 | 42,255 |
| Accrued expenses | 99,294 | 76,692 |
| Deposits received | 118,527 | 173,937 |
| Allowance for sales promotion expenses | 15,985 | 13,134 |
| Allowance for bonuses to employees | 4,144 | 14,377 |
| Allowance for bonuses to directors and corporate auditors | 184 | 269 |
| Allowance for losses on future collection of gift certificates | 2,955 | 4,058 |
| Deposits received in banking business | 205,694 | 185,745 |
| Other | 181,717 | 209,531 |
| Non-current liabilities | 626,541 | 616,293 |
| Bonds | 299,971 | 190,068 |
| Long-term loans | 157,112 | 244,470 |
| Commercial paper | 10,620 | 16,208 |
| Deferred income taxes | 35,747 | 38,343 |
| Allowance for accrued pension and severance costs | 3,493 | 3,493 |
| Allowance for retirement benefits to directors and corporate auditors | 2,277 | 2,490 |
| Deposits received from tenants and franchised stores | 56,689 | 55,827 |
| Other | 60,630 | 65,391 |
| TOTAL LIABILITIES | 1,908,882 | 1,879,664 |
| NET ASSETS |  |  |
| Shareholders' equity | 1,782,084 | 1,789,065 |
| Common stock | 50,000 | 50,000 |
| Capital surplus | 526,899 | 576,072 |
| Retained earnings | 1,212,497 | 1,172,263 |
| Treasury stock, at cost | $(7,312)$ | $(9,270)$ |
| Accumulated gains (losses) from valuation and translation adjustments | $(94,151)$ | $(67,097)$ |
| Unrealized gains (losses) on available-for-sale securities, net of taxes | 3,522 | 3,227 |
| Unrealized gains (losses) on hedging derivatives, net of taxes | (337) | (549) |
| Foreign currency translation adjustments | $(97,336)$ | $(69,776)$ |
| Subscription rights to shares | 981 | 721 |
| Minority interests in consolidated subsidiaries | 74,306 | 71,251 |
| TOTAL NET ASSETS | 1,763,221 | 1,793,940 |
| TOTAL LIABILITIES AND NET ASSETS | 3,672,103 | 3,673,605 |

(2) Consolidated Quarterly Statements of Income

| (Millions of yen) |  |  |
| :---: | :---: | :---: |
|  | Nine Months ended November 30, 2009 | Nine Months ended November 30, 2010 |
|  | Amount | Amount |
| [Revenues from operations] | [3,816,181] | [3,825,557] |
| Net sales | 3,392,149 | 3,379,155 |
| Cost of sales | 2,494,165 | 2,508,928 |
| Gross profit on sales | 897,983 | 870,227 |
| Other operating revenues | 424,032 | 446,402 |
| Gross profit from operations | 1,322,016 | 1,316,629 |
| Selling, general and administrative expenses | 1,151,363 | 1,140,877 |
| Operating income | 170,653 | 175,752 |
| Non-operating income | 8,488 | 8,554 |
| Interest income | 4,071 | 3,932 |
| Equity in earnings of affiliates | 1,108 | 1,405 |
| Other | 3,308 | 3,216 |
| Non-operating expenses | 8,694 | 8,117 |
| Interest expenses | 4,892 | 3,908 |
| Interest on bonds | 1,737 | 1,789 |
| Other | 2,064 | 2,419 |
| Ordinary income | 170,446 | 176,188 |
| Special gains | 1,957 | 20,660 |
| Gain on sales of property and equipment | 485 | 414 |
| Gain on sales of investments in securities | 523 | 140 |
| Gain on donations received | - | 7,000 |
| Gain on liquidation of investment in silent partnership | - | 8,305 |
| Subsidy income related to urban redevelopment projects | - | 3,590 |
| Other | 947 | 1,209 |
| Special losses | 23,126 | 27,594 |
| Loss on disposals of property and equipment | 3,969 | 5,215 |
| Impairment loss on property and equipment | 12,661 | 14,296 |
| Other | 6,495 | 8,081 |
| Income before income taxes and minority interests | 149,277 | 169,253 |
| Income taxes - current | 75,532 | 77,027 |
| Income taxes - deferred | $(5,782)$ | $(4,979)$ |
| Income taxes | 69,749 | 72,048 |
| Minority interests in net income of consolidated subsidiaries | 10,179 | 6,985 |
| Net income | 69,348 | 90,220 |

(Millions of yen)

|  | Nine Months ended November 30, 2009 | Nine Months ended <br> November 30, 2010 |
| :---: | :---: | :---: |
|  | Amount | Amount |
| Cash flows from operating activities: |  |  |
| Income before income taxes and minority interests | 149,277 | 169,253 |
| Depreciation and amortization | 98,276 | 97,588 |
| Impairment loss on property and equipment | 12,661 | 14,296 |
| Interest income | $(4,071)$ | $(3,932)$ |
| Interest expenses and interest on bonds | 6,630 | 5,698 |
| Equity in losses (earnings) of affiliates | $(1,108)$ | $(1,405)$ |
| Gain on sales of property and equipment | (485) | (414) |
| Loss on disposals of property and equipment | 3,969 | 5,215 |
| Gain on liquidation of investment in silent partnership | - | $(8,305)$ |
| Subsidy income related to urban redevelopment projects |  | $(3,590)$ |
| Decrease (increase) in notes and accounts receivable, trade | $(29,149)$ | $(32,477)$ |
| Decrease (increase) in trade accounts receivable - financial services | 5,361 | 3,336 |
| Decrease (increase) in inventories | $(7,482)$ | $(16,922)$ |
| Increase (decrease) in notes and accounts payable, trade | 33,372 | 51,336 |
| Increase (decrease) in deposits received | 5,723 | $(19,241)$ |
| Proceeds from loans in banking business | $(26,000)$ | $(10,700)$ |
| Net increase (decrease) in bonds in banking business | 30,000 | - |
| Net increase (decrease) in deposits received in banking business | 8,141 | 19,948 |
| Net decrease (increase) in call loan in banking business | $(30,000)$ | $(24,000)$ |
| Net increase (decrease) in call money in banking business | $(11,500)$ | $(51,600)$ |
| Net change in ATM-related temporary accounts | 39,358 | 71,068 |
| Other | 38,691 | 43,306 |
| Sub-total | 321,665 | 308,460 |
| Interest and dividends received | 3,761 | 2,485 |
| Interest paid | $(6,907)$ | $(5,805)$ |
| Income taxes paid | $(108,197)$ | $(74,165)$ |
| Net cash provided by operating activities | 210,322 | 230,975 |
| Cash flows from investing activities: |  |  |
| Acquisition of property and equipment | $(112,594)$ | $(199,139)$ |
| Proceeds from sales of property and equipment | 41,175 | 2,890 |
| Acquisition of intangible assets | $(9,073)$ | $(70,225)$ |
| Payment for purchase of investments in securities | $(214,617)$ | $(194,141)$ |
| Proceeds from sales and maturity of investments in securities | 189,362 | 204,542 |
| Payment of loans receivable | $(6,187)$ | (401) |
| Collection of loans receivable | 577 | 1,095 |
| Payment for long-term leasehold deposits | $(22,731)$ | $(20,182)$ |
| Refund of long-term leasehold deposits | 21,949 | 30,297 |
| Proceeds from deposits from tenants | 2,094 | 4,957 |
| Refund of deposits from tenants | $(4,366)$ | $(3,538)$ |
| Payment for acquisition of treasury stock of subsidiary in consolidation | - | (772) |
| Proceeds from liquidation of investment in silent partnership | - | 8,305 |
| Proceeds from subsidy income related to urban redevelopment projects | - | 1,045 |
| Payment for time deposits | - | $(5,066)$ |
| Payment for negotiable certificates of deposits | - | $(45,000)$ |
| Proceeds from withdrawal of time deposits | - | 12,698 |
| Proceeds from withdrawal of negotiable certificates of deposits | - | 40,000 |
| Other | 15,664 | $(6,180)$ |
| Net cash used in investing activities | $(98,746)$ | $(238,816)$ |

(Millions of yen)

|  | Nine Months ended <br> November 30, 2009 | Nine Months ended <br> November 30, 2010 |
| :--- | :---: | :---: |
|  | Amount | Amount |
| Cash flows from financing activities: |  |  |
| Net increase (decrease) in short-term loans | $(8,700)$ | $(6,100)$ |
| Proceeds from long-term loans | 35,000 | 28,844 |
| Repayment of long-term loans | $(47,851)$ | $(46,422)$ |
| Proceeds from commercial paper | 203,451 | 276,762 |
| Payment for redemption of commercial paper | $(204,697)$ | $(278,819)$ |
| Proceeds from issuance of bonds | - | 109,624 |
| Payment for redemption of bonds | $(50,592)$ | $(20,385)$ |
| Payment for acquisition of treasury stock | - | $(47,284)$ |
| Dividends paid | $(51,121)$ | $(49,745)$ |
| Dividends paid for minority interests | $(2,091)$ | $(2,123)$ |
| Other | $(2,210)$ | $(2,643)$ |
| Net cash provided by (used in) financing activities | $\mathbf{( 1 2 8 , 8 1 2 )}$ | $\mathbf{( 3 8 , 2 9 1 )}$ |
| Effect of exchange rate changes on cash and cash equivalents | $\mathbf{1 , 7 4 2}$ | $\mathbf{( 2 , 4 4 5 )}$ |
| Net increase (decrease) in cash and cash equivalents | $\mathbf{( 1 5 , 4 9 5 )}$ | $\mathbf{( 4 8 , 5 7 7 )}$ |
| Cash and cash equivalents at beginning of period | $\mathbf{6 6 3 , 4 8 3}$ | $\mathbf{7 1 7 , 3 2 0}$ |
| Decrease in cash and cash equivalents due to | $\mathbf{( 5 6 0 )}$ | $\mathbf{~}$ |
| exclusion of subsidiaries from consolidation | $\mathbf{6 4 7 , 4 2 7}$ |  |
| Cash and cash equivalents at end of period |  | $\mathbf{6 6 8 , 7 4 2}$ |

## Changes in method of presentation

(Consolidated Statements of Cash Flows)

1. "Payment for time deposits", "Payment for negotiable certificates of deposits", "Proceeds from withdrawal of time deposits" and "Proceeds from withdrawal of negotiable certificates of deposits" which were included in "Other" of Cash flows from investing activities for the fiscal year ended November 30, 2009 are separately presented due to the materiality.
"Payment for time deposits", "Payment for negotiable certificates of deposits", "Proceeds from withdrawal of time deposits" and "Proceeds from withdrawal of negotiable certificates of deposits" which were included in "Other" of Cash flows from investing activities for the fiscal year ended November 30,2009 were $(26,812)$ million yen, $(55,000)$ million yen, 16,669 million yen and 87,000 million yen, respectively.
2. "Payment for acquisition of treasury stock" which was included in "Other" of Cash flows from financing activities for the fiscal year ended November 30, 2009 is separately presented due to the materiality.
"Payment for acquisition of treasury stock" included in "Other" of Cash flows from financing activities for the fiscal year ended November 30, 2009 was (15) million yen.
(4) Doubts on the Premises of Going Concern

None

## (5) Segment Information

## a. Business Segments

Nine Months ended November 30, 2009 (From March 1, 2009 to November 30, 2009)

|  |  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Convenience <br> store <br> operations | Superstore <br> operations | Department <br> store <br> operations | Food <br> services | Financial <br> services | Others | Total before <br> eliminations | Eliminations <br> / Corporate | Consolidated <br> total |
| Revenues and <br> operating income <br> Revenues |  |  |  |  |  |  |  |  |  |
| 1. Customers <br> 2. Intersegment | $1,491,898$ | $1,497,727$ | 669,690 | 65,046 | 72,723 | 19,094 | $3,816,181$ |  |  |
| Total revenues | 505 | 2,877 | 193 | 777 | 11,518 | 6,262 | 22,135 | $(22,135)$ | $-3,816,181$ |
| Operating expenses | $\mathbf{1 , 4 9 2 , 4 0 3}$ | $\mathbf{1 , 5 0 0 , 6 0 5}$ | $\mathbf{6 6 9 , 8 8 4}$ | $\mathbf{6 5 , 8 2 3}$ | $\mathbf{8 4 , 2 4 1}$ | $\mathbf{2 5 , 3 5 7}$ | $\mathbf{3 , 8 3 8 , 3 1 6}$ | $\mathbf{( 2 2 , 1 3 5 )}$ | $\mathbf{3 , 8 1 6 , 1 8 1}$ |
| Operating income (loss) | $\mathbf{1 4 7 , 1 1 0}$ | $\mathbf{3 , 3 9 4}$ | $\mathbf{( 2 , 2 4 3 )}$ | $\mathbf{( 2 , 0 4 6 )}$ | $\mathbf{2 3 , 7 6 2}$ | $\mathbf{9 5 6}$ | $\mathbf{1 7 0 , 9 3 4}$ | $\mathbf{( 2 8 1 )}$ | $\mathbf{1 7 0 , 6 5 3}$ |

Nine Months ended November 30, 2010 (From March 1, 2010 to November 30, 2010)

|  | Convenience store operations | Superstore operations | Department store operations | Food services | Financial services | Others | Total before eliminations | Eliminations <br> / Corporate | Consolidated total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues and operating income |  |  |  |  |  |  |  |  |  |
| Revenues |  |  |  |  |  |  |  |  |  |
| 1. Customers | 1,555,218 | 1,460,974 | 660,183 | 59,877 | 70,986 | 18,317 | 3,825,557 |  | 3,825,557 |
| 2. Intersegment | 417 | 6,274 | 710 | 724 | 10,406 | 7,200 | 25,732 | $(25,732)$ |  |
| Total revenues | 1,555,636 | 1,467,248 | 660,893 | 60,602 | 81,392 | 25,517 | 3,851,290 | $(25,732)$ | 3,825,557 |
| Operating expenses | 1,398,990 | 1,465,877 | 663,014 | 60,915 | 59,279 | 26,866 | 3,674,944 | $(25,138)$ | 3,649,805 |
| Operating income (loss) | 156,645 | 1,370 | $(2,120)$ | (313) | 22,113 | $(1,348)$ | 176,346 | (594) | 175,752 |

Notes:

1. The classification of business segments is made by the type of products and services and the type of sales.
2. Major businesses in each segment are as follows:

Convenience store operations ------- Convenience store business operated by corporate stores and franchised stores under the name of " 7 -Eleven".
Superstore operations --------------- Superstores, supermarkets and specialty shops and others
Department store operations -------- Sogo \& Seibu Co., Ltd. and other companies included in the department store business
Food services $----------------------\quad$ Restaurant operations, meal provision service business (company cafeteria, hospital, school) and
fast food operations.
Financial services -------------------- Bank, credit card and lease business

## b. Geographic area segments

Nine Months ended November 30, 2009 (From March 1, 2009 to November 30, 2009)
(Millions of yen)

|  | Japan | North <br> America | Others | Total before <br> eliminations | Eliminations | Consolidated <br> total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenues and <br> operating income <br> Revenues |  |  |  |  |  |  |
| 1. Customers <br> 2. Intersegment | $2,679,200$ | $1,079,274$ | 57,707 | $3,816,181$ |  |  |
| Total revenues | 271 | 2,161 | - | 2,432 | $(2,432)$ | $3,816,181$ |
| Operating expenses | $\mathbf{2 , 6 7 9 , 4 7 1}$ | $\mathbf{1 , 0 8 1 , 4 3 5}$ | $\mathbf{5 7 , 7 0 7}$ | $\mathbf{3 , 8 1 8 , 6 1 4}$ | $\mathbf{( 2 , 4 3 2 )}$ | $\mathbf{3 , 8 1 6 , 1 8 1}$ |
| Operating income | $\mathbf{2 , 5 3 4 , 6 5 8}$ | $\mathbf{1 , 0 5 7 , 5 9 6}$ | $\mathbf{5 5 , 7 5 3}$ | $\mathbf{3 , 6 4 8 , 0 0 8}$ | $\mathbf{( 2 , 4 7 9 )}$ | $\mathbf{3 , 6 4 5 , 5 2 8}$ |

Nine Months ended November 30, 2010 (From March 1, 2010 to November 30, 2010)
(Millions of yen)

|  | Japan | North <br> America | Others | Total before <br> eliminations | Eliminations | Consolidated <br> total |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Revenues and <br> operating income <br> Revenues <br> 1. Customers <br> 2. Intersegment | $2,629,444$ | $1,132,234$ | 63,879 | $3,825,557$ |  |  |
| Total revenues | 322 | 2,196 | - |  |  | $-3,518$ |

## Notes:

1. The classification of geographic area segments is made according to geographical distances.
2. "Others" consists of the business results in the People's Republic of China ("P.R.C.") .
c. Overseas sales

Nine Months ended November 30, 2009 (From March 1, 2009 to November 30, 2009)
(Millions of yen)

|  | North <br> America | Others | Total |
| :--- | ---: | ---: | ---: |
| Overseas sales | $1,079,274$ | 57,707 | $1,136,981$ |
| Consolidated sales | - | -28.3 | $3,816,181$ |
| Percentage of overseas sales to consolidated sales (\%) |  | 1.5 | 29.8 |

Nine Months ended November 30, 2010 (From March 1, 2010 to November 30, 2010)
(Millions of yen)

| North <br> America | Others | Total |  |
| :--- | ---: | ---: | ---: |
| Overseas sales | $1,132,234$ | 63,879 | $1,196,113$ |
| Consolidated sales | - | - | $3,825,557$ |
| Percentage of overseas sales to consolidated sales (\%) | 29.6 | 1.7 | 31.3 |

## Notes:

1. The classification of overseas sales area segments is made according to geographical distances.
2. "Others" consists of sales in the P.R.C.
3. "Overseas sales" represents net sales and other operating revenues of consolidated subsidiaries in countries and areas outside of Japan.
(6) Notes on Significant Changes in the Amount of Shareholders' Equity None
