<TRANSLATION FOR REFERENCE PURPOSES ONLY>

Securities Code No. 3382 May 2, 2018

To Our Shareholders,

8-8, Nibancho, Chiyoda-ku, Tokyo Seven & i Holdings Co., Ltd. Ryuichi Isaka, Representative Director and President

CONVOCATION NOTICE OF THE 13TH ANNUAL SHAREHOLDERS' MEETING

You are invited to attend the 13th Annual Shareholders' Meeting of Seven & i Holdings Co., Ltd. (the "Company"), which will be held as indicated below.

Shareholders who do not plan to attend the meeting may exercise their voting rights by one of the following methods. You are kindly requested to examine the Shareholders' Meeting Reference Materials set out below, and exercise your voting right by 5:30 p.m. on May 23, 2018 (Wednesday).

[Exercise of voting rights in writing]

You are kindly requested to indicate your vote for or against the proposed actions on the enclosed Voting Instructions Form, and to return the completed Voting Instructions Form to the Company so that the Company may receive the completed Voting Instructions Form by the above deadline.

[Exercise of voting rights by electronic method (via the Internet, etc.)]

After referring to Information about Exercising Your Voting Rights by the Electronic Method on page 89, please exercise your right to vote by electronic method on or before the deadline identified above.

Best regards,

Notes

1. Date: 10:00 a.m., May 24, 2018 (Thursday)

2. Place: Head office of the Company (8-8, Nibancho, Chiyoda-ku, Tokyo),

Conference Room

3. Purposes of this Annual Shareholders' Meeting

Matters to be Reported:

- (1) Reporting on the substance of the Business Report, the substance of the Consolidated Financial Statements for the 13th fiscal year (from March 1, 2017 to February 28, 2018), and the results of audits of the Consolidated Financial Statements by the accounting auditor and the Audit & Supervisory Board.
- (2) Reporting on the substance of the Financial Statements for the 13th fiscal year (from March 1, 2017 to February 28, 2018).

Matters to be Resolved:

- **Item No. 1:** Appropriation of retained earnings.
- **Item No. 2:** Election of twelve (12) Directors.
- Item No. 3: Election of four (4) Audit & Supervisory Board Members.
- **Item No. 4:** Entrusting to the Company's Board of Directors determination of the subscription requirements for the share subscription rights, as stock options for stock-linked compensation issued to the executive officers of the Company, as well as the Directors and executive officers of the Company's subsidiaries.

4. Matters Determined for Convocation

- (1) Please be advised that if you redundantly exercise your voting right both in writing and by electronic method, the Company will only deem your exercise by electronic method valid. Also, please be advised that if you exercise your voting right multiple times by electronic method, the Company will only deem the substance of your final exercise to be valid.
- (2) If neither approval nor disapproval of each proposal is indicated on the Voting Instructions Form, the Company will deem that you indicated your approval of the proposal.
- (3) If you wish to make a diverse exercise of your voting rights, please notify the Company in writing of your intention of making a diverse exercise of your voting rights and the reasons thereof by three (3) days prior to the Annual Shareholders' Meeting.

End

When you attend the Annual Shareholders' Meeting, please submit the enclosed Voting Instructions Form at the reception desk. In addition, please assist us in conserving resources by bringing with you this Convocation Notice.

Any changes in the Shareholders' Meeting Reference Materials, Business Report, Financial Statements, or Consolidated Financial Statements will be posted on the Company's website (http://www.7andi.com/st.html).

Free samples will not be provided at Annual Shareholders' Meetings. Your understanding would be appreciated in this regard.

Shareholders' Meeting Reference Materials

Item No. 1: Appropriation of retained earnings.

It is proposed that retained earnings will be appropriated as described below:

For shareholder return, our basic policy is to provide a return of profits in line with profit growth. The Company will aim to maintain its target consolidated payout ratio of 40% and further improve it for dividends per share. With respect to retained earnings, the Company will implement a flexible capital policy while considering a suitable balance with investment in our growth business.

Matters concerning year-end dividends

It is proposed that the year-end dividends for the 13th fiscal year be paid as follows in consideration of the performance for the 13th fiscal year and the future business development, etc.

- (1) Type of dividend property
 - It is proposed that the dividend property will be paid in monetary terms.
- (2) Matters concerning the allocation of dividend property and the aggregate amount thereof It is proposed that the amount of allocation will be ¥45 per share of the Company's common stock.
 - In such a case, the aggregate amount of dividends shall be \\ \frac{\text{\ti}\text{\text{\text{\text{\texi}\text{\text{\texi}\text{\text{\text{\texi{\text{\text{\texi{\text{\texi}\text{\texit{\text{\tex{
 - Therefore, the annual dividends for the 13th fiscal year, including interim dividends of ¥45, shall be ¥90 per share.
- (3) Date on which the dividends from retained earnings become effective

 It is proposed that the dividends from retained earnings become effective on May 25, 2018.

Item No. 2: Election of twelve (12) Directors.

The terms of office of all thirteen (13) current Directors expire upon the conclusion of this Annual Shareholders' Meeting.

Shareholders are therefore requested to elect twelve (12) Directors.

This proposal was approved at the Board of Directors meeting after its details were supported by the "Nomination and Compensation Committee," an advisory committee to the Board of Directors chaired by an Independent Outside Director.

The candidates for Directors are as follows:

Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief personal history, position, area of responsibility, and important concurrent positions		
1	Ryuichi Isaka (October 4, 1957) * 15,212 shares Reappointment Term of office: 9 years and 0 months	Mar. 1980: Joined Seven-Eleven Japan Co., Ltd. May 2002: Director of Seven-Eleven Japan Co., Ltd. (incumbent) May 2003: Executive Officer of Seven-Eleven Japan Co., Ltd. May 2006: Managing Executive Officer of Seven-Eleven Japan Co., Ltd. May 2009: Representative Director and President of Seven-Eleven Japan Co., Ltd. Chief Operating Officer (COO) of Seven-Eleven Japan Co., Ltd. Director of the Company Apr. 2016: Member of the Nomination and Compensation Committee of the Company (incumbent) May 2016: Representative Director and President of the Company (incumbent) Executive Officer and President of the Company (incumbent) (Important Concurrent Positions) * Director of Seven-Eleven Japan Co., Ltd. * Director of 7-Eleven, Inc.		
[Reasons, etc. for Nomination as Candidate for Director] He has broad knowledge of group management cultivated as a director of the Compan companies, and the Company is aiming for maximization of the Group's corporate val would like him to utilize his knowledge for maximization of the Group's corporate val generation of new business, and through activation of our existing business by means collective capabilities of the retail group, which has various business categories, we we request his election as a Director.				

Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief personal history, position, area of responsibility, and important concurrent positions		
2	Katsuhiro Goto (December 20, 1953) * 14,640 shares Reappointment Term of office: 12 years and 8 months		Joined Seven-Eleven Japan Co., Ltd. Director of Ito-Yokado Co., Ltd. Executive Officer of Ito-Yokado Co., Ltd. Managing Director of Ito-Yokado Co., Ltd. Managing Executive Officer of Ito-Yokado Co., Ltd. Director of the Company Chief Administrative Officer (CAO) of the Company Managing Director of Ito-Yokado Co., Ltd. (newly incorporated company) Managing Executive Officer of Ito-Yokado Co., Ltd. Director of Ito-Yokado Co., Ltd. Managing Executive Officer of the Company Director of Millennium Retailing, Inc. Director of Sogo & Seibu Co., Ltd. Senior Officer of the System Planning Department of the Company Head of the Information Management & Security Office of the Company Member of the Nomination and Compensation Committee of the Company (incumbent) Representative Director and Vice President of the Company (incumbent) Executive Officer and Vice President of the Company (incumbent) In charge of Administrative Divisions and Omni-Channel of the Company Director of Seven Bank, Ltd. (incumbent) General Manager of the Corporate Digital Strategy & Planning Division of the Company (incumbent) Oncurrent Positions) Seven Bank, Ltd.	
[Reasons, etc. for Nomination as Candidate for Director] He has broad knowledge related to management administration cultivated as a director and its Group companies, and the Company is aiming for advancement of group functimplementation of the Digital Strategy, etc. Because we would like him to utilize his advancement of group functions (integration of the Company's administrative division provide high value-added services, and to reduce costs), and for the Digital Strategy, of strategies, we would like to request his election as a Director.			for Director] nent administration cultivated as a director of the Company is aiming for advancement of group functions and for Because we would like him to utilize his knowledge for of the Company's administrative divisions, aiming to duce costs), and for the Digital Strategy, etc., as new	

Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief perso	onal history, position, area of responsibility, and important concurrent positions
3	Junro Ito (June 14, 1958) * 3,173,003 shares Reappointment Term of office: 9 years and 0 months		Joined Seven-Eleven Japan Co., Ltd. Director of Seven-Eleven Japan Co., Ltd. Executive Officer of Seven-Eleven Japan Co., Ltd. Managing Executive Officer of Seven-Eleven Japan Co., Ltd. Director of the Company (incumbent) Executive Officer of the Company Senior Officer of the Corporate Development Department of the Company Senior Officer of the CSR Management Department of the Company Audit & Supervisory Board Member of York-Benimaru Co., Ltd. In charge of Group Corporate Support of the Company Senior Officer of the Corporate Support Department of the Company Managing Executive Officer of the Company (incumbent) Head of the Corporate Development Office of the Company Director of Ito-Yokado Co., Ltd. (incumbent) General Manager of the Corporate Development Division of the Company (incumbent) oncurrent Positions) Ito-Yokado Co., Ltd.
	the Company and its Group co enhancement of corporate val	as Candidate to ed to ESG (Enompanies. Becaue including no	
4	Katsutane Aihara (August 6, 1956) * 3,100 shares Reappointment Term of office: 1 year and 0 months	Feb. 1989: Jan. 2006: Mar. 2014: July 2016: Dec. 2016: May 2017: Mar. 2018: (Important Control of Applicable)	Joined Seven-Eleven Japan Co., Ltd. Senior Officer of CVS System, the System Planning Department of the Company Executive Officer of the Company (incumbent) Senior Officer of the System Planning Department of the Company Senior Officer of the System Strategy Office of the Company Senior Officer of the Group ICT Planning Department of the Company In charge of System of the Company Director of the Company (incumbent) Senior Officer of IT Strategy and Planning Department of the Company (incumbent) Executive Officer of Seven-Eleven Japan Co., Ltd. (incumbent) oncurrent Positions) le.
		ed to system cu is knowledge f	altivated as an executive officer of the Company. Because For reinforcement of the information system of the Group

Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief person	nal history, position, area of responsibility, and important concurrent positions	
5	Kimiyoshi Yamaguchi (November 8, 1957) * 1,000 shares Reappointment Term of office: 1 year and 0 months	* Director of S	Joined THE SEIBU DEPARTMENT STORES, LTD. (currently Sogo & Seibu Co., Ltd.) Executive Officer of the Company (incumbent) Senior Officer of the Public Relations Center of the Company In charge of Corporate Communication of the Company Director of the Company (incumbent) Head of the President Office of the Company (incumbent) Director of Sogo & Seibu Co., Ltd. (incumbent) socurrent Positions) Sogo & Seibu Co., Ltd.	
	[Reasons, etc. for Nomination as Candidate for Director] He has broad knowledge related to corporate communications cultivated as an executive officer of the Company. Because we would like him to utilize his knowledge for the Group companies' entry into new businesses, we would like to request his election as a Director.			
6	Fumihiko Nagamatsu (January 3, 1957) * 5,000 shares New appointment	* Director of 3 * Director of 3	Joined Seven-Eleven Japan Co., Ltd. Executive Officer of Seven-Eleven Japan Co., Ltd. Representative Director and Vice President of Nissen Holdings Co., Ltd. Executive Officer of the Company (incumbent) Senior Officer of the Personnel Planning Department of the Company Executive Officer of Seven-Eleven Japan Co., Ltd. General Manager of the Corporate Personnel Planning Division of the Company (incumbent) Director of Seven-Eleven Japan Co., Ltd. (incumbent) Director of Seven & i Food Systems Co., Ltd. (incumbent) oncurrent Positions) Seven-Eleven Japan Co., Ltd. Seven & i Food Systems Co., Ltd.	
	[Reasons, etc. for Nomination as Candidate for Director] He has broad knowledge related to human resources, etc. cultivated as an executive officer of the Company and a director of its Group companies. Because we would like him to utilize his knowledge for the Group companies' personnel strategy, we would like to request his election as a Director.			

Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief personal history, position, area of responsibility, and important concurrent positions		
7	Kazuki Furuya (January 13, 1950) * 12,700 shares Reappointment Term of office: 2 years and 0 months	May 1982: Joined Seven-Eleven Japan Co., Ltd. May 2000: Director of Seven-Eleven Japan Co., Ltd. May 2003: Executive Officer of Seven-Eleven Japan Co., Ltd. May 2004: Managing Director of Seven-Eleven Japan Co., Ltd. Managing Executive Officer of Seven-Eleven Japan Co., Ltd. May 2006: Director of Seven-Eleven Japan Co., Ltd. May 2007: Senior Managing Executive Officer of Seven-Eleven Japan Co., Ltd. May 2009: Director and Vice President of Seven-Eleven Japan Co., Ltd. May 2016: Representative Director and President of Seven-Eleven Japan Co., Ltd. (incumbent) Director of the Company (incumbent) (Important Concurrent Positions) * Representative Director and President of Seven-Eleven Japan Co., Ltd. * Director and Chairman of 7-Eleven, Inc.		
	[Reasons, etc. for Nomination as Candidate for Director] He has broad knowledge of franchise business cultivated as a director of our Group companies, and the Company is aiming for advancement of group functions. Because we would like him to utilize his knowledge for advancement of group functions (pursuit of merchandising synergy in supply, logistics, product development and sales, etc.), we would like to request his election as a Director.			
8	Joseph M. DePinto (November 3, 1962) * 6,000 shares Reappointment Term of office: 3 years and 0 months [Reasons, etc. for Nomination He has broad knowledge of fracompanies. Because we would	Sept. 1995: Joined Thornton Oil Corporation June 1999: Senior Vice President and Chief Operating Officer (COO) of Thornton Oil Corporation Mar. 2002: Joined 7-Eleven, Inc. Manager of 7-Eleven, Inc. Apr. 2003: Vice President and General Manager of Operations of 7-Eleven, Inc. Dec. 2005: Representative Director and President and Chief Executive Officer (CEO) of 7-Eleven, Inc. (incumbent) Aug. 2010: Director of Brinker International, Inc. (incumbent) May 2015: Director of the Company (incumbent) (Important Concurrent Positions) * Director and President and Chief Executive Officer (CEO) of 7-Eleven, Inc. * Director of Brinker International, Inc. as Candidate for Director] anchise business cultivated as a director of our American Group d like him to utilize his knowledge for providing advice to the Company's ternational perspective and for promotion of global management of the		

Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief perso	onal history, position, area of responsibility, and important concurrent positions	
9	Yoshio Tsukio (April 26, 1942) * 0 shares Reappointment Outside Director Independent Director Term of office: 4 years and 0 months	* President a	Professor, Department of Architecture, School of Engineering, Nagoya University Visiting Professor, Unit 5, Institute of Industrial Science, University of Tokyo Professor, Department of Industry Mechanical Engineering, Faculty of Engineering, University of Tokyo Professor, Graduate School of Frontier Science, University of Tokyo Vice-Minister for Policy Coordination, Ministry of Internal Affairs and Communications President and Representative, Tsukio Research Institute (incumbent) Professor Emeritus, University of Tokyo Outside Director of the Company (incumbent) oncurrent Position) nd Representative, Tsukio Research Institute for Outside Director]	
	He has knowledge and experience from his long term work as a specialist in media policy. Because we would like him to utilize his broad high level knowledge and experience, etc. for our company management, we would like to request his election as an Outside Director.			

Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief personal history, position, area of responsibility, and important concurrent positions		
10	professor. Because we would companies and his appropriate	* Research Printing Hitotsubash * Outside Dirich * Candidate for accounting ar like him to utilities supervisory for the Hitotsubash * Outside Printing * Outside Prind * Outside Printing * Outside Printing * Outside Printing * Out	nd management, etc. from his long term work as a ize his abundant experience as an outside director of other unctions, etc. for our company management, we would like	
	to request his election as an Outside Director.			

Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief perso	nal history, position, area of responsibility, and important concurrent positions	
11	Toshiro Yonemura (April 26, 1951) * 0 shares Reappointment Outside Director Independent Director Term of office: 4 years and 0 months		Joined the National Police Agency Vice Superintendent General, Tokyo Metropolitan Police Department Superintendent General, Tokyo Metropolitan Police Department Outside Audit & Supervisory Board Member, Jowa Holdings Company, Limited Deputy Chief Cabinet Secretary for Crisis Management Special Advisor to the Cabinet Outside Director of the Company (incumbent) Outside Director, Jowa Holdings Company, Limited (currently UNIZO Holdings Company, Limited) (incumbent) Member of the Nomination and Compensation Committee of the Company (incumbent) oncurrent Position) ector of UNIZO Holdings Company, Limited	
	[Reasons, etc. for Nomination as Candidate for Outside Director] He has worked consecutively at such important positions as Superintendent General, Tokyo Metropolitan Police Department and Deputy Chief Cabinet Secretary for Crisis Management etc. Because we would like him to utilize his broad high level experience and insight, etc. for our company management, we would like to request his election as an Outside Director.			
12 (Notes)	Tetsuro Higashi (August 28, 1949) * 0 shares New appointment Outside Director Independent Director [Reasons, etc. for Nomination He has worked consecutively President of Tokyo Electron L	Apr. 1977: Dec. 1990: Apr. 1994: June 1996: June 2003: Apr. 2013: June 2015: Jan. 2016: (Important Co * Corporate I as Candidate f at such importatimited etc. Bec a corporate ma	Joined Tokyo Electron Limited Corporate Director of Tokyo Electron Limited Managing Corporate Director of Tokyo Electron Limited Representative Director, President of Tokyo Electron Limited Representative Director, Chairman of the Board of Tokyo Electron Limited Representative Director, Chairman and President of Tokyo Electron Limited Representative Director, President of Tokyo Electron Limited Corporate Director, Corporate Advisor of Tokyo Electron Limited (incumbent) Director, Corporate Advisor of Tokyo Electron Limited	

(Notes)

- 1. The Company established the "Nomination and Compensation Committee" with an Independent Outside Director as the Chair to be an advisory committee to the Board of Directors to deliberate on the nomination and compensation, etc. of Representative Directors, Directors, Audit & Supervisory Board Members, and executive officers (hereinafter, "officers") and to utilize the knowledge and advice of outside officers for ensuring objectivity and transparency in the procedures for deciding the nomination and compensation of officers, etc., thereby enhancing the supervisory functions of the Board of Directors and further substantiating corporate governance functions. One internal Audit & Supervisory Board Member and one Outside Audit & Supervisory Board Member act as observers at the "Nomination and Compensation Committee" since its deliberations include nomination of Audit & Supervisory Board Members, whose duty is to audit the performance of duties by the Directors, and since it is important to ensure correct procedures by the committee as an advisory committee to the Board of Directors.
- 2. "New appointment" indicates new candidates for Directors and "Reappointment" indicates reappointed candidates for Directors.
- 3. "Outside Director" indicates candidates for Outside Directors and "Independent Director" indicates candidates for Directors as independent officers as stipulated by the Tokyo Stock Exchange.

- 4. "Term of office" refers to the term of office as of the conclusion of this Annual Shareholders' Meeting.
- 5. There is no special relationship of interest between each of the above candidates and the Company.
- 6. Messrs. Yoshio Tsukio, Kunio Ito, Toshiro Yonemura, and Tetsuro Higashi satisfy the requirements for nomination for the office of Outside Director. In addition, Messrs. Yoshio Tsukio, Kunio Ito, Toshiro Yonemura, and Tetsuro Higashi are neither a spouse nor relative within the third degree of relationship, etc., of the business administrators of the Company or the specified relation business associates of the Company.
- 7. In November 2015, improper accounting practices were exposed at Akebono Brake Industry Co., Ltd., where Mr. Kunio Ito has served as an outside director, and an investigation was conducted by an investigation committee. As a result of the investigation, the effects on results were found to be minor, and no revisions were made to the company's financial statements. Although Mr. Kunio Ito was not aware of the incident in question in advance, he made proposals regarding establishing internal controls and strengthening compliance functions on a regular basis at the company's meetings of the Board of Directors, and has provided advice to prevent a reoccurrence after the matter in question was exposed; thus, he has fulfilled his duties as an outside director.
- 8. The Company has concluded an agreement with each of the Outside Directors as per Article 427, Paragraph 1 of the Companies Act, limiting their liability for compensation for damage under Article 423, Paragraph 1 of the Companies Act. These agreements limit the amount of their liability for compensation for damage to the minimum legally stipulated amounts. If the new appointments/reappointments of the candidates for Outside Director are approved, the Company intends to conclude or continue its liability limitation agreement with each of them.
- 9. Messrs. Yoshio Tsukio, Kunio Ito, and Toshiro Yonemura are Independent Directors in accordance with the rules of the Tokyo Stock Exchange, and satisfy the independence standards for outside officers established by the Company.
- 10. The Company intends to designate Mr. Tetsuro Higashi as an Independent Director in accordance with the rules of the Tokyo Stock Exchange, and accordingly intends to submit a report to the Tokyo Stock Exchange. In addition, Mr. Tetsuro Higashi satisfies the independence standards for outside officers established by the Company.
- 11. The brief personal history, etc. of each of the above candidates is as of April 13, 2018.

Item No. 3: Election of four (4) Audit & Supervisory Board Members.

The terms of office of four (4) current Audit & Supervisory Board Members expire upon the conclusion of this Annual Shareholders' Meeting.

Shareholders are therefore requested to elect four (4) Audit & Supervisory Board Members.

This proposal was approved at the Board of Directors meeting after its details were supported by the "Nomination and Compensation Committee," an advisory committee to the Board of Directors chaired by an Independent Outside Director. The Audit & Supervisory Board's prior consent was obtained for the submission of this proposal.

The candidates for Audit & Supervisory Board Members are as follows:

	te canadates for readit & t	super visory	Board Members are as follows.		
Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief pers	onal history, position, and important concurrent positions		
		Sept. 2010:	Joined the Company		
		Jan. 2015:	General Manager of the FC Finance Department of		
			Seven-Eleven Japan Co., Ltd.		
	V1:4-1 T:-1:	Dec. 2017:	Executive Officer of Seven-Eleven Japan Co., Ltd.		
	Yoshitake Taniguchi		(incumbent)		
	(March 13, 1958) * 700 shares New appointment		General Manager of the FC Finance Department of		
			Seven-Eleven Japan Co., Ltd.		
		Mar. 2018:	General Manager of the Accounting Department of		
			Seven-Eleven Japan Co., Ltd. (incumbent)		
1		(Important Concurrent Positions)			
		Not applicab			
	[Reasons, etc. for Nomination	1.1	for Audit & Supervisory Board Member]		
	-		nting division in the Company and its Group companies, he		
	has abundant experience and technical knowledge related to finance and accounting. Because we would				
	like him to contribute to the establishment of a good corporate governance structure that can realize				
	robust and sustainable growth of the Company, creation of mid- to long-term corporate value, and				
			t, etc. cultivated through his career, we would like to request		
	his election as an Audit & Sur		,		
	ms creation as an ridait & sap	ci iliony bour	4 1/10/11/041.		

Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief pers	onal history, position, and important concurrent positions	
2	Kazuko Rudy (Real name: Kazuko Kiriyama) (October 10, 1948) * 0 shares Reappointment Outside Audit & Supervisory Board Member Independent Audit & Supervisory Board Member Term of office: 4 years and 0 months	* Representa	Joined the Accounting Audit Office, University of Chicago General Manager, Direct Marketing Department, Time Life Books Division, Time Inc. Representative Director of WITAN ACTEN LLC (currently WITAN ACTEN Co., Ltd.) (incumbent) Vice President of the Japan Academic Society of Direct Marketing (incumbent) MBA course Professor, Graduate School of Management, Ritsumeikan University Outside Audit & Supervisory Board Member of the Company (incumbent) Outside Director of TOPPAN FORMS CO., LTD. (incumbent) MBA course Visiting Professor, Graduate School of Management, Ritsumeikan University oncurrent Positions) tive Director of WITAN ACTEN Co., Ltd.	
	[Reasons, etc. for Nomination as Candidate for Outside Audit & Supervisory Board Member] She has abundant experience and knowledge as a specialist in marketing theory. Because we would like her to contribute to the establishment of a good corporate governance structure that can realize robust and sustainable growth of the Company, creation of mid- to long-term corporate value, and respond to social trust by utilizing her insight, etc. cultivated through her career, we would like to request her election as an Outside Audit & Supervisory Board Member.			
3	Kazuhiro Hara (February 25, 1954) * 0 shares New appointment Outside Audit & Supervisory Board Member Independent Audit & Supervisory Board Member [Reasons, etc. for Nomination He has abundant experience a public accountant. Because we governance structure that can long-term corporate value, and	Aug. 1983: Mar. 1985: July 2007: May 2016: July 2016: Nov. 2016: Sept. 2017: (Important C * Certified P * Certified T as Candidate ind technical krewould like hirealize robust at respond to so	Joined Chuo Accounting Office Registered as a Certified Public Accountant Joined Ernst & Young ShinNihon (currently Ernst & Young ShinNihon LLC) Registered as a Certified Fraud Examiner Director of Hara Certified Accounting Office (incumbent) Registered as a Certified Tax Accountant Director of Hara Kazuhiro Tax Accountant Office (incumbent) Representative Director of Hara Consulting Office (incumbent) oncurrent Positions) ublic Accountant raud Examiner ax Accountant for Outside Audit & Supervisory Board Member] nowledge related to finance and accounting as a certified m to contribute to the establishment of a good corporate and sustainable growth of the Company, creation of mid- to be a not outside Audit & Supervisory Board Member.	

Candidate No.	Name (Date of birth) * Number of shares of the Company owned Term of office	Brief personal history, position, and important concurrent positions
4	Mitsuko Inamasu (March 15, 1976) * 0 shares New appointment Outside Audit & Supervisory Board Member Independent Audit & Supervisory Board Member	Oct. 2000: Registered as an Attorney at Law (Tokyo Bar Association) Joined Hattori Law Office (incumbent) (Important Concurrent Positions) * Attorney at Law
	[Reasons, etc. for Nomination She has abundant experience a Because we would like her to that can realize robust and sus value, and respond to social tr	as Candidate for Outside Audit & Supervisory Board Member] and technical knowledge related to legal affairs as an attorney at law. contribute to the establishment of a good corporate governance structure tainable growth of the Company, creation of mid- to long-term corporate ust by utilizing her insight, etc. cultivated through her career, we would an Outside Audit & Supervisory Board Member.

(Notes)

- 1. The Company established the "Nomination and Compensation Committee" with an Independent Outside Director as the Chair to be an advisory committee to the Board of Directors to deliberate on the nomination and compensation, etc. of Representative Directors, Directors, Audit & Supervisory Board Members, and executive officers (hereinafter, "officers") and to utilize the knowledge and advice of outside officers for ensuring objectivity and transparency in the procedures for deciding the nomination and compensation of officers, etc., thereby enhancing the supervisory functions of the Board of Directors and further substantiating corporate governance functions. One internal Audit & Supervisory Board Member and one Outside Audit & Supervisory Board Member act as observers at the "Nomination and Compensation Committee" since its deliberations include nomination of Audit & Supervisory Board Members, whose duty is to audit the performance of duties by the Directors, and since it is important to ensure correct procedures by the committee as an advisory committee to the Board of Directors.
- 2. "New appointment" indicates new candidates for Audit & Supervisory Board Members and "Reappointment" indicates reappointed candidates for Audit & Supervisory Board Members.
- 3. "Outside Audit & Supervisory Board Member" indicates candidates for Outside Audit & Supervisory Board Members and "Independent Audit & Supervisory Board Member" indicates candidates for Audit & Supervisory Board Members as independent officers as stipulated by the Tokyo Stock Exchange.
- 4. "Term of office" refers to the term of office as of the conclusion of this Annual Shareholders' Meeting.
- 5. There is no special relationship of interest between each of the above candidates and the Company.
- 6. Mr. Yoshitake Taniguchi will resign from his position as an Executive Officer and General Manager of the Accounting Department of Seven-Eleven Japan Co., Ltd. on May 23, 2018.
- 7. Ms. Kazuko Rudy, Mr. Kazuhiro Hara and Ms. Mitsuko Inamasu satisfy the requirements for nomination for the office of Outside Audit & Supervisory Board Member. In addition, Ms. Kazuko Rudy, Mr. Kazuhiro Hara and Ms. Mitsuko Inamasu are neither a spouse nor relative within the third degree of relationship, etc., of the business administrators of the Company or the specified relation business associates of the Company.
- 8. The Company has concluded an agreement with each of the Outside Audit & Supervisory Board Members as per Article 427, Paragraph 1 of the Companies Act, limiting their liability for compensation for damage under Article 423, Paragraph 1 of the Companies Act. These agreements limit the amount of their liability for compensation for damage to the minimum legally stipulated amounts. If the new appointments/reappointments of the candidates for Outside Audit & Supervisory Board Member are approved, the Company intends to conclude or continue its liability limitation agreement with each of them.
- 9. Ms. Kazuko Rudy is an Independent Audit & Supervisory Board Member in accordance with the rules of the Tokyo Stock Exchange, and satisfies the independence standards for outside officers established by the Company.
- 10. The Company intends to designate Mr. Kazuhiro Hara and Ms. Mitsuko Inamasu as Independent Audit & Supervisory Board Members in accordance with the rules of the Tokyo Stock Exchange, and accordingly intends to submit a report to the Tokyo Stock Exchange. In addition, Mr. Kazuhiro Hara and Ms. Mitsuko Inamasu satisfy the independence standards for outside officers established by the Company.
- 11. The brief personal history, etc. of each of the above candidates is as of April 13, 2018.

Item No. 4: Entrusting to the Company's Board of Directors determination of the subscription requirements for the share subscription rights, as stock options for stock-linked compensation issued to the executive officers of the Company, as well as the Directors and executive officers of the Company's subsidiaries.

Pursuant to Articles 236, 238, and 239 of the Companies Act, we ask that you kindly approve as follows the allotment of share subscription rights without contribution as stock options to the executive officers of the Company as well as the Directors (excluding Outside Directors) and executive officers of the Company's subsidiaries, as well as entrusting the determination of the subscription requirements to the Company's Board of Directors.

1. The reasons why it is necessary to solicit parties who will subscribe for the share subscription rights on particularly favorable terms

In connection with the compensation system for the executive officers of the Company as well as the Directors and executive officers of the Company's major subsidiaries, the severance payment system has already been abolished and a performance-linked compensation system has been introduced. We decided to issue share subscription rights without requiring payment of monies, that is, without consideration to the executive officers of the Company as well as the Directors (excluding Outside Directors) and executive officers of the Company's subsidiaries. The purpose of this grant is to further promote their motivation to contribute to the enhancement of the mid- to long-term continuous business performance and corporate value, and to arouse morale by causing the executive officers of the Company as well as the Directors (excluding Outside Directors) and executive officers of the Company's subsidiaries to not only enjoy the benefits from rises in the share price but also to bear the risks from declines in the share price.

- 2. Substance and maximum number of share subscription rights for which subscription requirements may be determined pursuant to the matters determined at this Annual Shareholders' Meeting
- (1) Maximum number of share subscription rights for which subscription requirements may be determined pursuant to the entrustment by way of a resolution of this Annual Shareholders' Meeting

The maximum number of share subscription rights for which the Company's Board of Directors will be authorized to determine the subscription requirements based on the entrustment by way of a resolution of this Annual Shareholders' Meeting shall be 1,350.

(2) Cash payment for the share subscription rights

No cash payment will be required for the share subscription rights for which the Company's Board of Directors will be authorized to determine the subscription requirements based on the entrustment by way of a resolution of this Annual Shareholders' Meeting.

- (3) Substance of the share subscription rights
 - (i) Class and number of shares to be acquired upon exercise of the share subscription rights

 The number of shares to be acquired upon exercise of one (1) share subscription right
 (the "Subject Share Number") shall be one hundred (100) common stock of the Company, and
 the maximum total number of shares acquired upon the exercise of the share subscription rights
 shall be 135,000 shares.

The Subject Share Number will be adjusted by the following calculation formula if the Company engages in a share split, allotment of shares without contribution, or consolidation of shares after the date of allotment of the share subscription rights. Such adjustment shall be made only with respect to the number of shares that are the subject of the share subscription rights that have not been exercised as of such time, and any fraction under one (1) share resulting from such adjustment shall be rounded off.

Number of shares after adjustment = Number of shares before adjustment \times Ratio of split/consolidation

In addition to the above, if any inevitable event arises where the number of shares must be adjusted after the date of allotment, the Company will adjust the number of shares as necessary to a reasonable extent.

(ii) Amount of property contributed upon the exercise of the share subscription rights

The property to be contributed upon the exercise of the share subscription rights shall be in pecuniary form, and the above amount shall be one (1) yen (which is the amount to be paid in per share acquired upon exercising the share subscription rights) multiplied by the Subject Share Number.

(iii) Period during which the share subscription rights are exercisable

Such period shall be from the last day in February in the year following the date of allotment of the share subscription rights until the 30th anniversary of the date following such date of allotment.

- (iv) Matters regarding capital and additional paid-in capital that shall be increased when shares are issued upon the exercise of the share subscription rights
- a. The increased amount of capital upon the issuance of shares by the exercise of the share subscription rights shall be one half of the maximum amount of increases of capital, etc., calculated in accordance with Article 17, Paragraph 1 of the Companies Accounting Regulations ("Kaisha Keisan Kisoku"). Any fractional amount of less than one (1) yen resulting from such calculation shall be rounded up.
- b. The increased amount of the additional paid-in capital upon the issuance of shares by the exercise of the share subscription rights shall be the amount of the maximum amount of the increases of capital, etc., mentioned in a. above, after subtracting the increased amount of capital prescribed in a. above.
- (v) Restriction on acquisition of the share subscription rights by transfer

 An acquisition of the share subscription rights by way of transfer requires the approval

(vi) Events and conditions for the Company's acquisition of the share subscription rights

- a. The Company may acquire the share subscription rights without contribution on a date separately determined by the Company's Board of Directors if (i) a proposal for approval of a merger agreement whereby the Company becomes the dissolving company, (ii) a proposal for approval of a company split agreement or company split plan whereby the Company becomes the splitting company, or (iii) a proposal for approval of a share exchange agreement or share transfer plan whereby the Company becomes the wholly owned subsidiary has been approved at a Shareholders' Meeting of the Company (or resolved by the Company's Board of Directors where a Shareholders' Meeting resolution is not necessary).
- b. The Company may acquire the share subscription rights without contribution if the share subscription right holder becomes unable to exercise the share subscription rights for any reason such as ceasing to fall under the conditions for exercising rights indicated in (ix) below.
- c. The Company may acquire the share subscription rights without contribution if the share subscription right holder violates the provisions of the share subscription rights allotment agreement.

(vii) Treatment upon restructuring transaction

of the Company's Board of Directors.

If the Company is to engage in a merger (limited only to cases where the Company becomes the dissolving company due to merger), absorption-type company split, incorporation-type company split, share exchange, or share transfer (collectively, the "Restructuring Transaction"), it shall for each case, respectively, deliver the share subscription

rights of the stock companies ("kabushiki kaisha") listed under Article 236, Paragraph 1, Item 8 (a) through (e) of the Companies Act (the "Restructuring Company") to the share subscription right holders of the share subscription rights remaining as of the effectuation of the Restructuring Transaction (the "Remaining Share Subscription Rights") pursuant to the following conditions. In such a case, the Remaining Share Subscription Rights will be extinguished. However, the foregoing shall be limited to cases where it is indicated in the absorption-type merger agreement, incorporation-type merger agreement, absorption-type company split agreement, incorporation-type company split plan, share exchange agreement, or share transfer plan to the effect that the share subscription rights of the Restructuring Company will be delivered in accordance with the following conditions.

- a. Number of share subscription rights of the Restructuring Company to be delivered
 The same number as the number of share subscription rights held by the share
 subscription right holders of the Remaining Share Subscription Rights as of the
 effectuation of the Restructuring Transaction shall be delivered, respectively.
- b. Class of shares of the Restructuring Company to be acquired upon the exercise of the share subscription rights

The above shares shall be the common stock of the Restructuring Company.

c. Number of shares of the Restructuring Company to be acquired upon the exercise of the share subscription rights

This will be determined analogously as (i) above, taking into consideration the conditions, etc., of the Restructuring Transaction.

d. Amount of property contributed upon the exercise of the share subscription rights

The amount of property contributed upon the exercise of share subscription rights to be delivered shall be the amount obtained by multiplying the adjusted exercise price after the restructuring by the number of shares that are the subject of the share subscription rights, taking into consideration the conditions, etc., of the Restructuring Transaction.

e. Period during which the share subscription rights are exercisable

The above period shall be from the later of the commencement date of the period indicated in (iii) above during which the Remaining Share Subscription Rights are exercisable and the date of effectuation of the Restructuring Transaction, until the last date of the period indicated in (iii) above during which the Remaining Share Subscription Rights are exercisable.

f. Matters regarding capital and additional paid-in capital that shall be increased when shares are issued upon the exercise of the share subscription rights

The above matters shall be determined analogously as (iv) above.

g. Restriction on the acquisition of the share subscription rights by transfer

An acquisition of the share subscription rights by way of transfer requires the approval by a resolution of the Board of Directors of the Restructuring Company (if the Restructuring Company is not a Company with a Board of Directors, then determination by its Directors).

h. Events and conditions for the Restructuring Company's acquisition of the share subscription rights

The above events and conditions shall be determined analogously as (vi) above.

i. Conditions for exercising the share subscription rights

The above conditions shall be determined analogously as (ix) below.

(viii) Rounding off of fractions

Any fraction under one (1) share in the number of shares to be delivered to the share subscription right holders shall be rounded off.

(ix) Conditions for exercising the share subscription rights

- a. A share subscription right holder may only exercise the share subscription rights within ten (10) days from the day following the day he/she loses his/her position as a Director or executive officer of the Company, or as a Director or executive officer of a subsidiary of the Company.
- b. Notwithstanding the provisions in a. above, in the event that a proposal for approval of a merger agreement whereby the Company becomes the dissolving company or a proposal for approval of a share exchange agreement or share transfer plan whereby the Company becomes a wholly owned subsidiary has been approved at a Shareholders' Meeting of the Company (or resolved by the Company's Board of Directors where the resolution of the Shareholders' Meeting is not necessary), then the share subscription right holder may only exercise the share subscription rights within thirty (30) days from the day following the day on which the proposal is approved.
- c. Notwithstanding the provisions in a. above, in the event that the share subscription right holder is a Director or executive officer of a company that is a subsidiary of the Company, and that company later ceases to be a subsidiary of the Company (including but not limited to the event that this change results from a Restructuring Transaction or assignment of shares), then the share subscription right holder may only exercise the share subscription rights within thirty (30) days from the day following the day on which the company ceases to be a subsidiary of the Company.
- d. The share subscription right holder must exercise all of the allotted share subscription rights at one time.
- e. If a share subscription right holder passes away, his/her heir may exercise such rights. The conditions for exercising the share subscription rights by the heir shall be as set forth in the agreement referred to in f. below.
- f. Other conditions shall be as set forth in the "Share Subscription Rights Allotment Agreement" entered into between the Company and the share subscription right holders pursuant to the resolution of the Company's Board of Directors.
- (x) Other details of the share subscription rights

Details of (i) through (ix) above and items other than (i) through (ix) above shall be determined by the Company's Board of Directors, which determines the subscription requirements of the share subscription rights.

End

Attached Documents

Business Report (March 1, 2017 to February 28, 2018)

1. Items Regarding Current Status of Corporate Group

(1) Business progress and results

During the 13th fiscal year, the Japanese economy underwent a gentle recovery, due in part to the government's economic stimulus measures and other factors, but overseas, the situation was affected by such issues as the emergence of geopolitical risks.

Also, the environment in the retail industry was significantly affected by adverse weather conditions in the summer and in October. In terms of consumer spending, with the outlook remaining uncertain, customers have become even more selective in their purchasing.

In this setting, the Group focused on its basic policies of "Trust and Sincere" and "Responding to Change while Strengthening Fundamentals," and worked on initiatives to realize improved corporate value over the medium to long term as well as sustainable growth.

In the 13th fiscal year, the Group studied changes in the social environment and customer psychology to work on developing high value-added products and products that match regional tastes, and improve its customer service.

As regards the Group's Seven Premium private-brand products and Group companies' original products, we worked to improve quality further and propose new value by promoting the development of new products and implementing proactively a renewal of existing products. In Seven Premium, we used the occasion of the 10th anniversary of its original launch in May 2007 to unveil the three new policies of "further quality improvement," "new value creation," and "challenging new fields," based on which we will strive to respond to increasing diversification in customer needs.

Sales of Seven Premium products were \(\frac{\pma}{1}\),320.0 billion in the 13th fiscal year (up 14.8% YOY).

Consequently, our consolidated results in the 13th fiscal year were as follows.

Revenues from operations were \(\frac{4}{6}\),037.8 billion (up 3.5% YOY) due to increased revenues mainly from domestic and overseas convenience store operations, although revenues from superstore operations and department store operations decreased.

Operating income came to \(\frac{\pmathbf{3}}{391.6}\) billion (up 7.4% YOY), due to profit increases at overseas convenience store operations and Specialty store operations, while ordinary income was \(\frac{\pmathbf{3}}{390.7}\) billion (up 7.2% YOY), and net income attributable to owners of parent reached \(\frac{\pmathbf{1}}{181.1}\) billion (up 87.2% YOY), marking record high figures for each item in a consolidated fiscal year.

Group sales, which include the total store sales of Seven-Eleven Japan Co., Ltd., and 7-Eleven, Inc., were \(\frac{\pma}{11}\),048.2 billion (up 4.0% YOY). In addition, due to the depreciation of the yen as a result of foreign exchange rate fluctuations during the 13th fiscal year, revenues from operations and operating income were pushed up by \(\frac{\pma}{62}\).1 billion and \(\frac{\pma}{22}\).3 billion respectively.

Overview of business by segment

Beginning in the 13th fiscal year, the business segments have been reorganized, and the comparisons with the previous fiscal year below reflect the figures for business segments after reorganization.

(i) Domestic convenience store operations

Revenues from operations in domestic convenience store operations were \(\frac{4}{9}\)28.6 billion (up 3.0% YOY), and operating income was \(\frac{4}{2}\)45.2 billion (up 0.6% YOY).

In Japan, Seven-Eleven Japan Co., Ltd. had 20,260 stores (up 838 stores YOY) as of the end of February 2018. Meanwhile, the employment environment in Japan is becoming more challenging, due to such factors as the increase in the minimum wage, rises in the jobs-to-applicants ratio, and the widening of the scope of people eligible for social insurance. In this environment, Seven-Eleven Japan Co., Ltd. has decided to implement a 1% special discount on Seven-Eleven franchise royalty fees from September 2017, aiming to provide an environment that allows franchised store owners to concentrate on proactive store management, and as a measure to encourage future new owners to become franchisees.

With regard to stores, in addition to opening new stores in existing areas in order to increase our dominance, we have implemented a program of aggressive relocations in a drive to invigorate existing stores, and on January 31, 2018, we surpassed 20,000 stores for the first time in the history of Japan's retail industry. In addition, in order to respond to the needs of customers as they change in response to changes in the social environment, we introduced new store layouts that better reflect the current composition of sales, and strove to raise work efficiency by moving ahead with the installation of commercial dishwashers to allow store employees to improve the quality of customer service

In terms of products, we continued to implement aggressive renewals of such basic products as rice balls and noodles, and as a result of working on initiatives to further enhance quality etc., we recorded strong sales. In addition, with sales volumes for "SEVEN CAFÉ" self-service filter coffee continuing to grow, we introduced new machines that can provide cafe latte, a new product. As a result, the rate of growth in sales at existing stores was higher than in the previous fiscal year, and total store sales, comprising both corporate and franchised stores, were \mathbb{4},678.0 billion (up 3.6% YOY).

In China, as of the end of December 2017, we had 247 stores in Beijing, 118 stores in Tianjin, and 87 stores in Chengdu.

(ii) Overseas convenience store operations

Revenues from operations in overseas convenience store operations were \(\pm\)1,981.5 billion (up 19.5% YOY), and operating income was \(\pm\)79.0 billion (up 17.3% YOY).

In North America, as of the end of December 2017, 7-Eleven, Inc. had 8,670 stores (down 37 stores YOY). With regard to stores, in addition to promoting new store openings based on our market concentration strategy, we closed some existing and acquired stores where profitability was low. In terms of products, as a result of continuing to focus on the development and sales of fast food and 7-Select private-brand products, the rate of growth in merchandise sales at existing stores in the United States on a local currency basis in the 13th fiscal year was higher than that of the previous fiscal year. Total store sales, which comprise corporate and franchised store sales, were \(\frac{1}{2}\)3,134.4 billion (up 14.6% YOY) due to the impact of growth in merchandise sales and increased sales of gasoline as a result of higher gasoline prices and higher sales volumes.

On January 23, 2018, we completed the acquisition of part of the business of U.S. company Sunoco LP.

(iii) Superstore operations

Revenues from operations in superstore operations were \$1,901.1 billion (down 2.5% YOY), and operating income was \$21.2 billion (up 5.1% YOY).

Domestic superstore Ito-Yokado Co., Ltd. had 164 stores as of the end of February 2018 (down 7 stores YOY). With regard to progress in business structural reforms, in addition to reviewing the composition of sales areas through tenant mix, and refurbishing "Ario" large shopping centers, we closed 9 stores during the 13th fiscal year. In terms of products, we provided product lineups tailored to individual stores and regional tastes as well as bolstering our sales of differentiated products such as "Seven Premium Fresh," a new fresh food brand characterized by safety and security. The rate of growth in sales at existing stores for the 13th fiscal year fell below that of the previous fiscal year, but profitability rose, due primarily to improvements in gross margins as a result of such factors as the optimization of apparel inventory levels.

In terms of superstores in China, as of the end of December 2017, we had 8 stores.

In domestic food supermarket operations, York-Benimaru Co., Ltd. had 220 stores as of the end of February 2018 (up 7 stores YOY), principally in the southern Tohoku region, and York Mart Co., Ltd. had 78 stores mainly in the Tokyo metropolitan area.

York-Benimaru Co., Ltd. strengthened the sales of fresh food, and expanded its lineup of prepared foods to respond to demand for ready-to-serve and easy meals through its subsidiary Life Foods Co., Ltd., aiming to differentiate itself with an uncompromising approach to product safety, security, flavor, and quality. However, the rate of growth in sales at existing stores in the 13th fiscal year was lower than that of the previous fiscal year.

(iv) Department store operations

Revenues from operations in department store operations were ¥657.8 billion (down 9.8% YOY), and operating income was ¥5.3 billion (up 87.2% YOY).

Sogo & Seibu Co., Ltd. had 15 stores as of the end of February 2018 (down 4 stores YOY). With regard to progress in business structural reforms, as part of our strategy of concentrating management resources in large stores in the Tokyo Metropolitan area, in November 2017 we implemented the second stage of the renewal opening of Sogo Chiba JUNNU as a specialty store for experiencing concept of "ideas over things."

Also, we transferred the Sogo Kobe and Seibu Takatsuki store operations to H2O Retailing Group on October 1, 2017, and closed the Seibu Funabashi and Seibu Odawara stores on February 28, 2018. The growth rate in sales at existing stores for the 13th fiscal year exceeded that of the previous fiscal year, due to strong sales of miscellaneous goods for ladies, foodstuffs and so on.

On January 12, 2018, Sogo & Seibu Co., Ltd. received a cease and desist order and a payment order for surcharge from the Japan Fair Trade Commission for violation of Article 3 of the Act on Prohibition of Private Monopolization and Maintenance of Fair Trade on orders received for uniforms to be used by West Japan Railway Company. We would like to offer our sincere apologies for causing considerable concern to our shareholders. The Group takes the details of this cease and desist order extremely seriously and it is further tightening its processes to ensure compliance with laws and regulations and bringing together all efforts to prevent recurrence of such an incident.

(v) Financial services operations

In financial services operations, revenues from operations were \(\frac{4}{2}02.9\) billion (up 0.5% YOY), and operating income was \(\frac{4}{4}9.7\) billion (down 0.8% YOY).

As of the end of February 2018, the number of installed ATMs of Seven Bank, Ltd. had increased to 24,338 (up 985 ATMs YOY), due mainly to the aggressive opening of stores by Seven-Eleven Japan Co., Ltd. In addition, during the 13th fiscal year the average daily transaction volume per ATM was 94.2 transactions (down 1.4 YOY), due to diversification in settlement methods and as a result of some affiliated banks implementing changes to their transaction fee structures. However, the total number of transactions during the year increased from the previous fiscal year due to the increase in the number of installed ATMs.

(vi) Specialty store operations

Revenues from operations in specialty store operations were ¥416.6 billion (down 7.5%

YOY), and operating income was ¥0.4 billion, up ¥11.7 billion from the previous fiscal year. As of the end of February 2018, AKACHAN HONPO CO., LTD., which sells baby and maternity products, had 110 stores (up 4 stores YOY), THE LOFT CO., LTD., which operates miscellaneous goods specialty stores, had 110 stores (up 1 store YOY), and Seven & i Food Systems Co., Ltd. had 377 Denny's restaurants (down 9 restaurants YOY).

At Nissen Holdings Co., Ltd., the Company continued to press ahead with structural reforms.

(vii) Others

Revenues from operations in others were \(\frac{4}{23.5}\) billion (down 1.3% YOY), and operating income was \(\frac{4}{3.6}\) billion (down 8.4% YOY).

(viii) Eliminations and corporate

Depreciation and maintenance expenses associated with the Group's integrated EC site "omni7" are posted to the adjustments figure (eliminations and corporate). For the 13th fiscal year, the adjustments figure (eliminations and corporate) reported an operating loss of \$13.1 billion, up \$0.4 billion from the loss incurred in the previous fiscal year.

Revenues from operations and operating income by segment

Business segment	Revenues from operations (Millions of yen)	YOY change	Operating income (Millions of yen)	YOY change
Domestic convenience stores	928,649	+3.0%	245,249	+0.6%
Overseas convenience stores	1,981,533	+19.5%	79,078	+17.3%
Superstores	1,901,164	-2.5%	21,260	+5.1%
Department stores	657,886	-9.8%	5,369	+87.2%
Financial services	202,942	+0.5%	49,713	-0.8%
Specialty stores	416,616	-7.5%	435	_
Others	23,533	-1.3%	3,670	-8.4%
Eliminations and corporate	(74,510)	-	(13,120)	_
Total	6,037,815	+3.5%	391,657	+7.4%

(Notes)

^{1.} Group sales, which include the chain store sales of Seven-Eleven Japan Co., Ltd. and 7-Eleven, Inc., were \(\frac{\pma}{11}\),048.2 billion.

^{2.} Eliminations and corporate is a total of eliminated inter-segment transactions and corporate revenues from operations and operating income.

(2) Capital expenditures and fundraising

Total capital expenditures in the 13th fiscal year were ¥347.3 billion. The funds required for these expenditures were appropriated from loans from the financial institutions and from funds on hand.

Business segment	Capital expenditures	
	(Millions of yen)	
Domestic convenience stores	140,333	
Overseas convenience stores	94,285	
Superstores	37,821	
Department stores	12,992	
Financial services	38,803	
Specialty stores	8,882	
Others	3,723	
Corporate (shared)	10,532	
Total	347,374	

(Notes)

- 1. The amounts above include guaranty deposits and advances for store construction.
- 2. The amount for corporate (shared) is the Company's capital expenditures.

(3) Trends in assets and profit/loss in the 13th fiscal year and the most recent three fiscal years

Trends in the corporate group's assets and profit/loss

Item	10th fiscal year	11th fiscal year	12th fiscal year	13th fiscal year
	(March 1, 2014 to	(March 1, 2015 to	(March 1, 2016 to	(March 1, 2017 to
	February 28, 2015)	February 29, 2016)	February 28, 2017)	February 28, 2018)
Revenues from operations	Millions of yen	Millions of yen	Millions of yen	Millions of yen
	6,038,948	6,045,704	5,835,689	6,037,815
Net income attributable to	Millions of yen	Millions of yen	Millions of yen	Millions of yen
owners of parent	172,979	160,930	96,750	181,150
Net income per share	Yen	Yen	Yen	Yen
-	195.66	182.02	109.42	204.80
Total assets	Millions of yen	Millions of yen	Millions of yen	Millions of yen
	5,234,705	5,441,691	5,508,888	5,494,950
Net assets	Millions of yen	Millions of yen	Millions of yen	Millions of yen
	2,430,917	2,505,182	2,475,806	2,575,342
Net assets per share	Yen	Yen	Yen	Yen
	2,601.23	2,683.11	2,641.40	2,744.08

(Note)

Net income per share is calculated on the basis of the average number of shares issued during the fiscal year, excluding the number of treasury stock. Net assets per share is calculated on the basis of the total number of shares issued at the end of the fiscal year (the number of shares excluding the number of treasury stock).

(4) Corporate reorganization measures, etc.

(i) Business transfers of Sogo & Seibu's Sogo Kobe and Seibu Takatsuki Stores

Business transfers were carried out using the following methods to lead to maximization of the corporate value of both groups by enhancing the convenience and satisfaction of customers in the Kansai area through the effective utilization of the Group's and the H2O Retailing Group's store networks, products, services, etc.

- Effective October 1, 2017, the department store business of Sogo Kobe and Seibu Takatsuki stores and the assets of Sogo Kobe (excluding certain land holdings and buildings) were transferred through an absorption type company split, with Sogo & Seibu Co., Ltd. as the splitting company and H2O Retailing Corporation's wholly owned subsidiary H2O Asset Management Co., Ltd. as the succeeding company.
- Effective October 1, 2017, all of the issued shares of the Company's wholly owned subsidiary Shinko Kanri Co., Ltd. were transferred to H2O Asset Management Co., Ltd. after certain land holdings and buildings of Sogo Kobe and land holdings and buildings of Seibu Takatsuki were transferred on the same day through an absorption type company split, with Sogo & Seibu Co., Ltd. as the splitting company and Shinko Kanri Co., Ltd. as the succeeding company.

(ii) Establishment of SEVEN-ELEVEN OKINAWA, Co., Ltd.

After deciding to open stores in Okinawa, the final store-opening area inside Japan, Seven-Eleven Japan Co., Ltd. established SEVEN-ELEVEN OKINAWA, Co., Ltd. as a wholly owned subsidiary on October 25, 2017 to conduct smooth store operations locally.

(iii) Acquisition of part of the business from U.S. company Sunoco LP by 7-Eleven, Inc.

In order to expand its store network and offer greater convenience while also improving profitability, 7-Eleven, Inc. concluded an agreement with U.S. company Sunoco LP regarding acquisition of part of the convenience store business and gasoline retail business from Sunoco LP on April 6, 2018, and completed the procedures regarding acquisition of these businesses (1,030 stores) on January 23, 2018.

(5) Status of major subsidiaries (as of February 28, 2018)

(i) Status of major subsidiaries

Business segment	Company name	Paid-in capital	Capital contribution ratio (%)
Domestic convenience stores	Seven-Eleven Japan Co., Ltd.	¥17,200 million	100.0
Overseas convenience stores	7-Eleven, Inc.	US\$13 thousand	100.0
Superstores Ito-Yokado Co., Ltd.		¥40,000 million	100.0
	York-Benimaru Co., Ltd.	¥9,927 million	100.0
Department stores	Sogo & Seibu Co., Ltd.	¥20,000 million	100.0
Financial services	Seven Bank, Ltd.	¥30,572 million	45.8
Specialty stores	Seven & i Food Systems Co., Ltd.	¥3,000 million	100.0
	Nissen Holdings Co., Ltd.	¥11,873 million	100.0

(Notes)

2. The status of specified wholly owned subsidiaries as of the last day of the 13th fiscal year is as follows.

Name of specified wholly owned subsidiaries	Address of specified wholly owned subsidiaries	Book value of shares of specified wholly owned subsidiaries held by the Company and its wholly owned subsidiaries	Total assets of the Company
Seven-Eleven Japan Co., Ltd.	8-8, Nibancho, Chiyoda-ku, Tokyo	¥680,212 million	V1 926 119 million
Ito-Yokado Co., Ltd.	8-8, Nibancho, Chiyoda-ku, Tokyo	¥583,513 million	¥1,826,118 million
110-10kado Co., Ltd.	o o, ividanciio, ciiryoda ku, fokyo	4303,313 million	

(ii) Status of other major business combinations

None.

(iii) Consolidated subsidiaries and equity-method affiliates

The Company has 145 consolidated subsidiaries and 24 equity-method affiliates.

^{1.} The capital contribution ratio in 7-Eleven, Inc., Seven Bank, Ltd., and Nissen Holdings Co., Ltd. is indirect holdings.

(6) Issues to be resolved

(i) Outlook for the coming fiscal year

With respect to the outlook for the 14th fiscal year, although the Japanese economy is expected to recover gradually amid continued improvement in the employment and personal income environment, along with the effect of the government's measures, the future trend of consumer spending is expected to remain uncertain. Furthermore, the impact of uncertainties in overseas economies and fluctuations in financial and capital markets should also be considered.

In this environment, under the basic policy, "Trust and Sincere" and "Responding to Change while Strengthening Fundamentals," in October 2016 the Group announced its Medium-Term Management Plan, targeting consolidated operating income of ¥450.0 billion and ROE of 10% for the fiscal year ending February 29, 2020. Next fiscal year, as the second year of the Medium-Term Management Plan, we will work steadily towards achieving the numerical targets.

With regard to the Group's shared Seven Premium private-brand products, which, in May 2017, celebrated the 10th anniversary of its original launch, in addition to continuing to aggressively renew existing products, we aim to make further forward progress through measures such as expanding into the fresh food area. In the fiscal year ending February 28, 2019, we plan to achieve ¥1,410.0 billion in sales of Seven Premium products (up 6.8% YOY).

In terms of the Group's digital strategy, we will realize CRM (Customer Relationship Management) strategies that make the maximum possible use of the Group's greatest asset, which is the purchasing information of the 22 million people that visit our stores every day, and will focus on preparing an environment for communicating with customers.

In domestic convenience store operations, Seven-Eleven Japan Co., Ltd. will grasp as growth opportunities the various changes in the social structure, which include the aging population, an increase in single-person households, a decline in the number of retail stores and an increase in working women. In order to fulfill the expected role of a convenience store, Seven-Eleven Japan will target the further evolution of its stores into "close-by, convenient stores" and continue its challenge of transformation with franchised store owners.

The employment environment in Japan is becoming more adverse, impacted by an increase in the minimum wage, an increase in the jobs-to-applicants ratio, and a widening of the scope of people eligible for social insurance. In this environment, Seven-Eleven Japan Co., Ltd. has decided to conduct 1% special discount on Seven-Eleven franchise royalty fees from September 2017, aiming to provide an environment that allows franchised store owners to concentrate on proactive store management, and as a measure to encourage future new owners to become franchisees. In addition, we will improve store employee efficiency in order to enhance the quality of customer service, and work on initiatives to develop new store layouts that better match customer needs, aiming for an expanding equilibrium. In store openings, we will aggressively promote relocation to improve the quality of existing stores, while continuing to rigorously examine our new store opening standards. In terms of products, we will continue to strive for further improvements in quality for fast-food products, including SEVEN CAFÉ, which in March this year was the subject of its most significant renewal since launch. In addition, we will focus on developing new products to address the latent needs of customers as well as products that match the tastes of regional customers.

At the 7-Eleven, Inc. overseas convenience store operations, we will work to respond to customer needs by concentrating on the development and sale of 7-Select private brand products, and of fast food products that utilize team merchandising methods. As for store openings, in addition to opening new stores in areas where we are dominant, refurbishing corporate stores and promoting a shift to franchises, we will work to improve profitability by pushing ahead with the closure of unprofitable stores. In addition to the contribution to profits from the convenience store business and gasoline retail business of U.S. company Sunoco LP, the acquisition of which was completed on January 23, 2018, we expect further expansion in the store network and

improvements in customer convenience.

In superstore operations, Ito-Yokado Co., Ltd. will steadily conduct business structural reforms as announced in the Medium-Term Management Plan in October 2016, including closing 7 stores, reducing directly operated sales floor space, and increasing the share of food. Additionally, York-Benimaru Co., Ltd. will rigorously differentiate its fresh foods and delicatessen items by forming an alliance with subsidiary Life Foods Co., Ltd., and continue to strengthen its lineup of products that meet regional needs, while invigorating existing stores and continuing to open stores under its market concentration strategy.

In department store operations, as part of the program of business structural reforms, Sogo & Seibu Co., Ltd. will concentrate its management resources in flagship stores, mainly in the Tokyo metropolitan area, which is the largest consumer market. We have reviewed the composition of the sales areas at the Sogo Yokohama store, which covers a particularly attractive trading area within this region, and will work to reinvigorate the store with a focus on "Beauty" and "Food."

In the specialty store operations, in addition to meeting customer needs, based primarily around AKACHAN HONPO CO., LTD., THE LOFT CO., LTD. and Seven & i Food Systems Co., Ltd., we will continue our efforts to improve the profitability of Nissen Holdings Co., Ltd.

(ii) Management issues

The Company aims to achieve continued growth and expansion by concentrating the business infrastructure and know-how accumulated across every field that is essential for distribution services while realizing greater utilization of Group synergies through the promotion of diversity. In addition, by implanting a corporate culture among both frontline operations and corporate management of amassing originality and ingenuity, we strive to be a strong distribution service group that constantly provides new value to society while maximizing its corporate value.

To achieve these goals, we have put forth the following growth strategy.

- I. Put a polish on the content that the Group has cultivated this far, and make it a source of sustainable growth
 - i. Develop human resources through the expansion of education
 - ii. Push ahead with the reform of sales areas by investing in the renewal etc. of existing stores
 - iii. Continuously propose new products and services and pursue quality
- II. Increase customer contact points in areas other than real stores, and strengthen CRM
- III. Develop a new settlement service that is linked to the Group's CRM strategy
- IV. Pursue reforms of distribution in collaboration with external partners

Furthermore, in our pursuit of Group synergies, we are challenging a new kind of merchandising which surpasses the differences in the business categories of the individual operating companies, a prime example of which is our development of the Group's shared private-brand products, Seven Premium. By sharing information within the Group centered on these initiatives, we will work to make costs more efficient, while increasing the precision of our merchandising and capturing greater economies of scale.

(iii) Initiatives aimed at reforming "working styles"

The Company is proceeding with initiatives to support various working styles in order to enable the approximately 140 thousand employees working in the entire Group to experience job satisfaction in their work. We are promoting the creation of environments where employees can actively participate, such as by curbing long working hours, expanding systems that support flexible working styles, and enhancing systems that provide support for child rearing by allowing employees to continue work while rearing children or caring for family members. In addition, we are promoting changes in conventional ways of thinking that can lead to further improvements in productivity by raising employees' motivation toward work.

(iv) CSR initiatives

In order to realize the Corporate Creed of "We aim to be a sincere company that our customers trust," the Company, acting primarily through the CSR Management Committee, promotes CSR activities while striving for thorough compliance by ensuring everyone is informed of the Seven & i Group Corporate Action Guidelines.

In particular, amid the expansion of the Group's business fields and a growing diversification of relevant social issues and needs, the Company has identified "five material issues" through conversation with our stakeholders. The Company, while utilizing the strengths of the Group, is pursuing various initiatives formulated according to these five material issues, such as providing shopping support as a social infrastructure, reducing environmental burden in stores, and promoting diversity.

Furthermore, the Company established the Social Value Creation Subcommittee under the CSR Management Committee. Through this subcommittee, for a sustainable development, the Group is working to strengthen initiatives related to CSV (Creating Shared Value), which aim to create value from business operations that benefits both society and the Group.

Five material issues

- •Providing social infrastructure for an aging society and declining population
- •Providing safety and reliability through products and stores
- •Non-wasteful usage of products, ingredients and energy
- •Supporting the active role of women, youth and seniors across the Group and in society
- •Building an ethical society and improving resource sustainability together with customers and business partners

(7) Scope of principal businesses (as of February 28, 2018)

The Group is centered on the retail industry and comprises 170 companies (including the Company itself), with the Company as a pure holding company. The Group's principal business activities are domestic convenience store operations, overseas convenience store operations, superstore operations, department store operations, financial services operations, and specialty store operations.

Business segments, names of major Group companies, and numbers of companies are as follows. This segmentation is the same as that used in the segment information section.

Business segments	Names of major Group companies
Domestic convenience stores (15 companies)	Seven-Eleven Japan Co., Ltd. SEVEN-ELEVEN OKINAWA Co., Ltd.* 7dream.com Seven Net Shopping Co., Ltd. Seven-Meal Service Co., Ltd. SEVEN-ELEVEN HAWAII, INC. SEVEN-ELEVEN (CHINA) Co., Ltd. SEVEN-ELEVEN (BEIJING) CO., LTD. SEVEN-ELEVEN (CHENGDU) Co., Ltd. SEVEN-ELEVEN (TIANJIN) CO., LTD. TOWER BAKERY CO., LTD.* SHAN DONG ZHONG DI CONVENIENCE CO., LTD.*
Overseas convenience stores (74 companies)	7-Eleven, Inc. SEJ Asset Management & Investment Company
Superstores (26 companies)	Ito-Yokado Co., Ltd. York-Benimaru Co., Ltd. Life Foods Co., Ltd. York Mart Co., Ltd. SHELL GARDEN CO., LTD. Marudai Co., Ltd. K.K. Sanei K.K. York Keibi IY Foods K.K. Seven Farm Co., Ltd. Ito-Yokado (China) Investment Co., Ltd. Hua Tang Yokado Commercial Co., Ltd. Chengdu Ito-Yokado Co., Ltd. Tenmaya Store Co., Ltd.*2 DAIICHI CO., LTD.*2
Department stores (8 companies)	Sogo & Seibu Co., Ltd. IKEBUKURO SHOPPING PARK CO., LTD. GOTTSUO BIN CO., LTD. DISTRICT HEATING AND COOLING CHIBA CO., LTD.
Financial services (9 companies)	Seven Bank, Ltd. Seven Financial Service Co., Ltd. Seven Card Service Co., Ltd. Seven CS Card Service Co., Ltd. Bank Business Factory Co., Ltd. Seven Payment Service, Ltd.* FCTI, Inc.

Business segments	Names of major Group companies
Specialty stores (24 companies)	AKACHAN HONPO CO., LTD. THE LOFT CO., LTD. Seven & i Food Systems Co., Ltd. Oshman's Japan Co., Ltd. Barneys Japan Co., Ltd. Nissen Holdings Co., Ltd. Nissen Co., Ltd. Nissen Co., Ltd. SHADDY CO., LTD. Francfranc Corporation* ² * Tower Records Japan Inc.* ² Nissen Credit Service Co., Ltd.* ² *
Others (12 companies)	Seven & i Create Link., Ltd. SEVEN & i Publishing Co., Ltd. SEVEN & i Asset Management Co., Ltd. Yatsugatake Kogen Lodge Co., Ltd. Seven & i Net media Co., Ltd. Trube Ltd. Seven Culture Network Co., Ltd. I ing Co., Ltd.* PIA Corporation* ²
Corporate (1 company)	SEVEN & i Financial Center Co., Ltd.

(Notes)

- *1. On October 25, 2017, SEVEN-ELEVEN OKINAWA Co., Ltd. was established as a consolidated subsidiary of the Company.
- *2. TOWER BAKERY CO., LTD., SHAN DONG ZHONG DI CONVENIENCE CO., LTD., Tenmaya Store Co., Ltd., DAIICHI CO., LTD., Francfranc Corporation, Tower Records Japan Inc., Nissen Credit Service Co., Ltd., I ing Co., Ltd., and PIA Corporation are affiliates.
- *3. On January 11, 2018, Seven Payment Service, Ltd. was established as a consolidated subsidiary of the Company.
- *4. On September 1, 2017, BALS CORPORATION changed its name to Francfranc Corporation.
- *5. On June 1, 2017, GE Nissen Credit Co., Ltd. changed its name to Nissen Credit Service Co., Ltd.

(8) Principal business locations (as of February 28, 2018)

- (i) The Company
 - Head office: 8-8, Nibancho, Chiyoda-ku, Tokyo
- (ii) Principal subsidiaries

(Domestic convenience stores)

Seven-Eleven Japan Co., Ltd.

- Head office: 8-8, Nibancho, Chiyoda-ku, Tokyo
- Corporate stores: 468 stores

(Overseas convenience stores)

7-Eleven, Inc.

- Head office: Texas, U.S.A.
- Corporate stores: 1,509 stores

(Note)

The number of corporate stores for 7-Eleven, Inc., is the number of stores as of the end of December 2017.

(Superstores)

Ito-Yokado Co., Ltd.

- Head office: 8-8, Nibancho, Chiyoda-ku, Tokyo
- Corporate stores: 164 stores

York-Benimaru Co., Ltd.

- Head office: 18-2, 2-chome, Asahi, Koriyama, Fukushima
- Corporate stores: 220 stores

(Department stores)

Sogo & Seibu Co., Ltd.

- Head office: 5-25, Nibancho, Chiyoda-ku, Tokyo
- Corporate stores: 15 stores

(Financial services)

Seven Bank, Ltd.

• Head office: 6-1, 1-chome, Marunouchi, Chiyoda-ku, Tokyo

(Specialty stores)

Seven & i Food Systems Co., Ltd.

- Head office: 8-8, Nibancho, Chiyoda-ku, Tokyo
- Main office: 4-5, Nibancho, Chiyoda-ku, Tokyo
- Corporate stores: 749 stores

Nissen Holdings Co., Ltd.

• Head office: 26 Nishikujoinmachi, Minami-ku, Kyoto

(9) Status of employees (as of February 28, 2018)

(i) Status of employees of the corporate group

Business segment	Number of employees	Change from the previous fiscal year-end
Domestic convenience stores	10,840 employees	311 employees (increase)
Overseas convenience stores	17,877 employees	2,856 employees (increase)
Superstores	15,917 employees	547 employees (decrease)
Department stores	2,897 employees	416 employees (decrease)
Financial services	1,523 employees	27 employees (decrease)
Specialty stores	6,310 employees	116 employees (decrease)
Others	599 employees	29 employees (increase)
Corporate (shared)	643 employees	68 employees (increase)
Total	56,606 employees	2,158 employees (increase)

(Notes)

- 1. The number of employees is the number of workers (excluding people dispatched from the Group to outside the Group, but including people dispatched from outside the Group to the Group).
- 2. In addition to the number of employees listed above, the Company and its Group companies employ 92,808 part-time employees (monthly average based on a 163-hour working month).
- 3. The number of employees for corporate (shared) is the number of employees of the Company.
- 4. The increase in the number of employees in overseas convenience store operations was the result of 7-Eleven, Inc.'s acquisition of businesses. Moreover, the decrease in the number of employees in department store operations was the result of the business transfers of Sogo & Seibu Co., Ltd.'s Sogo Kobe and Seibu Takatsuki stores.
- 5. Beginning in the 13th fiscal year the business segments have been reorganized, and the changes from the previous fiscal year-end reflect the figures for business segments after reorganization.

(ii) Status of employees of the Company

	Number of employees	Change from the previous fiscal year-end	Average age	Average number of years of continuous service
Males	472 employees	50 employees (increase)	45 years 10 months	I
Females	171 employees	18 employees (increase)	39 years 8 months	
Total or average	643 employees	68 employees (increase)	44 years 2 months	,

(Notes)

- 1. Most of the Company's employees have been transferred from Seven-Eleven Japan Co., Ltd., Ito-Yokado Co., Ltd. or Denny's Japan Co., Ltd. (merged into Seven & i Food Systems Co., Ltd. on September 1, 2007). The average number of years of continuous service is the total of the number of years of continuous service at each company.
- 2. In addition to the number of employees listed above, the Company employs 22 part-time employees (monthly average based on an 8-hour working day).
- 3. The increase in the number of employees of the Company was the result of reorganization within the Group.

(10) Status of major lenders (as of February 28, 2018)

Lender	Amount borrowed (Millions of yen)
Sumitomo Mitsui Banking Corporation	162,166
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	139,269
Mizuho Bank, Ltd.	65,437

(11) Other important items regarding the current state of the corporate group

None.

2. Items Regarding Shares (as of February 28, 2018)

(1) Number of shares authorized to be issued: 4,500,000,000 shares

(2) Number of shares issued: 886,441,983 shares

(Note)

The number of shares issued includes 1,874,871 treasury stock.

(3) Number of shareholders: 91,443

(4) Major shareholders (Top 10)

Name of shareholders	Number of shares (Thousand shares)	Percentage of shares held (%)
Ito-Kogyo Co., Ltd.	68,901	7.8
The Master Trust Bank of Japan, Ltd. (Trust account)	50,422	5.7
Japan Trustee Services Bank, Ltd. (Trust account)	42,329	4.8
Nippon Life Insurance Company	17,672	2.0
GIC Private Limited-C	17,035	1.9
Masatoshi Ito	16,799	1.9
MITSUI & CO., LTD.	16,222	1.8
Japan Trustee Services Bank, Ltd. (Trust account 5)	15,776	1.8
Mitsubishi UFJ Morgan Stanley Securities Co., Ltd.	13,952	1.6
State Street Bank West Client - Treaty 505234	13,210	1.5

(Note)

Percentage of shares held is calculated using the total number of shares, excluding treasury stock.

3. Items Regarding Share Subscription Rights

(1) Overview, etc. of the share subscription rights held by Directors or Audit & Supervisory Board Members of the Company as compensation for the performance of their duties (as of February 28, 2018)

Name of share su	abscription rights issue	1st share subscription rights issue	2nd share subscription rights issue
Date of resolution	n for issue	July 8, 2008	July 8, 2008
Number of share	subscription rights	159*1	958* ²
Class and number	r of shares to be	15,900*1 common stock of the	95,800*2 common stock of the
acquired upon ex	ercise of the share	Company (with one share	Company (with one share
subscription right	ts	subscription right corresponding to	subscription right corresponding to
		100 shares)	100 shares)
Amount to be pair subscription right		¥307,000 per subscription right	No payment is required in exchange for the share subscription rights
Amount of property contributed upon		¥100 per subscription right	¥100 per subscription right
exercise of the sh	are subscription rights	(¥1 per share)	(¥1 per share)
Exercise period		From May 1, 2009	From August 7, 2009
		to August 6, 2028	to August 6, 2038
Exercise condition	ns	*3	*3
Directors' or	Directors (excluding	Number of share subscription	Number of share subscription
Audit &	Outside Directors)	rights: 18	rights: 107
Supervisory		Class and number of	Class and number of
Board		corresponding shares: 1,800	corresponding shares: 10,700
Members'		common stock	common stock
ownership		Number of Directors holding the	Number of Directors holding the
status		share subscription rights: 1	share subscription rights: 5

Name of share sul	bscription rights issue	3rd share subscription rights issue	4th share subscription rights issue
Date of resolution	for issue	May 28, 2009	May 28, 2009
Number of share	subscription rights	240*1	1,297*2
Class and number of shares to be acquired upon exercise of the share subscription rights		24,000*1 common stock of the Company (with one share subscription right corresponding to 100 shares)	129,700*2 common stock of the Company (with one share subscription right corresponding to 100 shares)
Amount to be paid for the share subscription rights		¥204,500 per subscription right	No payment is required in exchange for the share subscription rights
Amount of property contributed upon exercise of the share subscription rights		¥100 per subscription right (¥1 per share)	¥100 per subscription right (¥1 per share)
Exercise period		From February 28, 2010 to June 15, 2029	From February 28, 2010 to June 15, 2039
Exercise condition	ns	*4	*4
Directors' or Audit & Supervisory Board Members' ownership	Directors (excluding Outside Directors)	Number of share subscription rights: 41 Class and number of corresponding shares: 4,100 common stock Number of Directors holding the	Number of share subscription rights: 136 Class and number of corresponding shares: 13,600 common stock Number of Directors holding the
status		share subscription rights: 2	share subscription rights: 4

Name of share subscription rights issue		5th share subscription rights issue	6th share subscription rights issue
Date of resolution	n for issue	May 27, 2010	June 15, 2010
Number of share	subscription rights	211*1	1,144*2
Class and number	r of shares to be	21,100*1 common stock of the	114,400*2 common stock of the
acquired upon ex	ercise of the share	Company (with one share	Company (with one share
subscription right	S	subscription right corresponding to	subscription right corresponding to
		100 shares)	100 shares)
Amount to be paid for the share subscription rights		¥185,000 per subscription right	No payment is required in exchange for the share subscription rights
Amount of prope	rty contributed upon	¥100 per subscription right	¥100 per subscription right
exercise of the sh	are subscription rights	(¥1 per share)	(¥1 per share)
Exercise period		From February 28, 2011	From February 28, 2011
-		to June 16, 2030	to July 2, 2040
Exercise conditio	ns	*4	*4
Directors' or	Directors (excluding	Number of share subscription	Number of share subscription
Audit &	Outside Directors)	rights: 38	rights: 122
Supervisory		Class and number of	Class and number of
Board		corresponding shares: 3,800	corresponding shares: 12,200
Members'		common stock	common stock
ownership		Number of Directors holding the	Number of Directors holding the
status		share subscription rights: 2	share subscription rights: 4

Name of share subscription rights issue		7th share subscription rights issue	8th share subscription rights issue
Date of resolution	n for issue	May 26, 2011	May 26, 2011
Number of share	subscription rights	259*1	1,280*2
Class and number of shares to be acquired upon exercise of the share subscription rights		25,900*1 common stock of the Company (with one share subscription right corresponding to 100 shares)	128,000*2 common stock of the Company (with one share subscription right corresponding to 100 shares)
Amount to be paid for the share subscription rights		¥188,900 per subscription right	No payment is required in exchange for the share subscription rights
Amount of property contributed upon exercise of the share subscription rights		¥100 per subscription right (¥1 per share)	¥100 per subscription right (¥1 per share)
Exercise period		From February 29, 2012 to June 15, 2031	From February 29, 2012 to June 15, 2041
Exercise condition	ons	*4	*4
Directors' or Audit &	Directors (excluding Outside Directors)	Number of share subscription rights: 47	Number of share subscription rights: 150
Supervisory Board Members'		Class and number of corresponding shares: 4,700 common stock	Class and number of corresponding shares: 15,000 common stock
ownership status		Number of Directors holding the share subscription rights: 2	Number of Directors holding the share subscription rights: 5

Name of share subscription rights issue		9th share subscription rights issue	10th share subscription rights issue
Date of resolution	n for issue	June 5, 2012	June 5, 2012
Number of share	subscription rights	270*1	1,261*2
Class and number	r of shares to be	27,000*1 common stock of the	126,100*2 common stock of the
	ercise of the share	Company (with one share	Company (with one share
subscription right	S	subscription right corresponding to	subscription right corresponding to
		100 shares)	100 shares)
Amount to be paid for the share subscription rights		¥216,400 per subscription right	No payment is required in exchange for the share subscription rights
Amount of prope	rty contributed upon	¥100 per subscription right	¥100 per subscription right
exercise of the sh	are subscription rights	(¥1 per share)	(¥1 per share)
Exercise period		From February 28, 2013	From February 28, 2013
		to July 6, 2032	to July 6, 2042
Exercise conditio	ns	*4	*4
Directors' or	Directors (excluding	Number of share subscription	Number of share subscription
Audit &	Outside Directors)	rights: 45	rights: 147
Supervisory		Class and number of	Class and number of
Board		corresponding shares: 4,500	corresponding shares: 14,700
Members'		common stock	common stock
ownership		Number of Directors holding the	Number of Directors holding the
status		share subscription rights: 2	share subscription rights: 5

Name of share sul	bscription rights issue	11th share subscription rights issue	12th share subscription rights issue
Date of resolution	n for issue	July 4, 2013	July 4, 2013
	subscription rights	249*1	1,105*2
Class and number of shares to be acquired upon exercise of the share subscription rights		24,900*1 common stock of the Company (with one share subscription right corresponding to 100 shares)	110,500*2 common stock of the Company (with one share subscription right corresponding to 100 shares)
Amount to be paid for the share subscription rights		¥345,700 per subscription right	No payment is required in exchange for the share subscription rights
Amount of proper	rty contributed upon	¥100 per subscription right	¥100 per subscription right
exercise of the sha	are subscription rights	(¥1 per share)	(¥1 per share)
Exercise period		From February 28, 2014 to August 7, 2033	From February 28, 2014 to August 7, 2043
Exercise condition	ns	*4	*4
Directors' or Audit &	Directors (excluding Outside Directors)	Number of share subscription rights: 41	Number of share subscription rights: 136
Supervisory	Outside Directors)	Class and number of	Class and number of
Board		corresponding shares: 4,100	corresponding shares: 13,600
Members'		common stock	common stock
ownership		Number of Directors holding the	Number of Directors holding the
status		share subscription rights: 2	share subscription rights: 5

Name of share subscription rights issue		13th share subscription rights issue	14th share subscription rights issue
Date of resolution	n for issue	July 3, 2014 July 3, 2014	
Number of share	subscription rights	240*1	1,028*2
Class and number	r of shares to be	24,000*1 common stock of the	102,800*2 common stock of the
acquired upon ex	ercise of the share	Company (with one share	Company (with one share
subscription right	ts	subscription right corresponding to	subscription right corresponding to
		100 shares)	100 shares)
Amount to be paid for the share subscription rights		¥388,500 per subscription right	No payment is required in exchange for the share subscription rights
Amount of prope	rty contributed upon	¥100 per subscription right	¥100 per subscription right
exercise of the sh	are subscription rights	(¥1 per share)	(¥1 per share)
Exercise period		From February 28, 2015	From February 28, 2015
		to August 6, 2034	to August 6, 2044
Exercise condition	ons	*4	*4
Directors' or	Directors (excluding	Number of share subscription	Number of share subscription
Audit &	Outside Directors)	rights: 38	rights: 127
Supervisory		Class and number of	Class and number of
Board		corresponding shares: 3,800	corresponding shares: 12,700
Members'		common stock	common stock
ownership		Number of Directors holding the	Number of Directors holding the
status		share subscription rights: 2	share subscription rights: 6

Name of share subscription rights issue		15th share subscription rights issue	16th share subscription rights issue
Date of resolution	n for issue	July 7, 2015	July 7, 2015
Number of share	subscription rights	281*1	1,018*2
Class and number	r of shares to be	28,100*1 common stock of the	101,800*2 common stock of the
acquired upon ex	ercise of the share	Company (with one share	Company (with one share
subscription right	ts	subscription right corresponding to	subscription right corresponding to
		100 shares)	100 shares)
Amount to be paid for the share subscription rights		¥533,000 per subscription right	No payment is required in exchange for the share subscription rights
Amount of prope	rty contributed upon	¥100 per subscription right	¥100 per subscription right
exercise of the sh	are subscription rights	(¥1 per share)	(¥1 per share)
Exercise period		From February 29, 2016	From February 29, 2016
		to August 5, 2035	to August 5, 2045
Exercise condition	ons	*4	*4
Directors' or	Directors (excluding	Number of share subscription	Number of share subscription
Audit &	Outside Directors)	rights: 68	rights: 130
Supervisory		Class and number of	Class and number of
Board		corresponding shares: 6,800	corresponding shares: 13,000
Members'		common stock	common stock
ownership		Number of Directors holding the	Number of Directors holding the
status		share subscription rights: 3	share subscription rights: 6

Name of share su	bscription rights issue	17th share subscription rights issue	18th share subscription rights issue	
Date of resolution	n for issue	July 7, 2016	July 7, 2016	
Number of share	subscription rights	165*1	868*2	
Class and number of shares to be acquired upon exercise of the share subscription rights		16,500*1 common stock of the Company (with one share subscription right corresponding to 100 shares)	86,800*2 common stock of the Company (with one share subscription right corresponding t 100 shares)	
Amount to be paid for the share subscription rights		¥361,300 per subscription right	No payment is required in exchange for the share subscription rights	
	rty contributed upon are subscription rights	¥100 per subscription right (¥1 per share)	¥100 per subscription right (¥1 per share)	
Exercise period		From February 28, 2017 to August 3, 2036	From February 28, 2017 to August 3, 2046	
Exercise conditio	ns	*4	*4	
Directors' or Audit & Supervisory Board	Directors (excluding Outside Directors)	Number of share subscription rights: 124 Class and number of corresponding shares: 12,400	Number of share subscription rights: 87 Class and number of corresponding shares: 8,700	
Members' ownership status		common stock Number of Directors holding the share subscription rights: 4	common stock Number of Directors holding the share subscription rights: 4	

Name of share subscription rights issue		19th share subscription rights issue	20th share subscription rights issue
Date of resolution	for issue	July 6, 2017	July 6, 2017
Number of share	subscription rights	161*1	1,107*2
Class and number of shares to be acquired upon exercise of the share subscription rights		16,100*1 common stock of the Company (with one share subscription right corresponding to 100 shares)	110,700*2 common stock of the Company (with one share subscription right corresponding to 100 shares)
Amount to be paid for the share subscription rights		¥369,800 per subscription right	No payment is required in exchange for the share subscription rights
Amount of proper	ty contributed upon	¥100 per subscription right	¥100 per subscription right
exercise of the sha	are subscription rights	(¥1 per share)	(¥1 per share)
Exercise period		From February 28, 2018 to August 4, 2037	From February 28, 2018 to August 4, 2047
Exercise condition	ns	*4	*4
Directors' or	Directors (excluding	Number of share subscription	Number of share subscription
Audit &	Outside Directors)	rights: 161	rights: 68
Supervisory		Class and number of	Class and number of
Board		corresponding shares: 16,100	corresponding shares: 6,800
Members'		common stock	common stock
ownership		Number of Directors holding the	Number of Directors holding the
status		share subscription rights: 6	share subscription rights: 2

(Notes)

- *1. The total number of share subscription rights at the time of granting them to Directors of the Company is shown.
- *2. The total number of share subscription rights at the time of granting them to executive officers of the Company and Directors and executive officers of the Company's subsidiaries is shown.
- *3. Exercise conditions are as follows:
- (i) A share subscription right holder may exercise the share subscription rights only within ten (10) days from the day following the day he/she loses his/her position as a Director or executive officer of the Company, or as a Director or executive officer of a subsidiary of the Company.
- (ii) If a share subscription right holder passes away, his/her heir may exercise such rights. The conditions for exercising the share subscription rights by the heir shall be as set forth in the agreement referred to in (iii) below.

- (iii) Other conditions shall be as set forth in the "Share Subscription Rights Allotment Agreement" entered into between the Company and the share subscription right holders based on a resolution of the Board of Directors.
- *4. Exercise conditions are as follows:
- (i) A share subscription right holder may exercise the share subscription rights only within ten (10) days from the day following the day he/she loses his/her position as a Director or executive officer of the Company, or as a Director or executive officer of a subsidiary of the Company.
- (ii) Regardless of the condition set forth in (i) above, in the event that a Shareholders' Meeting of the Company (if a resolution of the Shareholders' Meeting is not required, then in the event that the Company's Board of Directors) approves a resolution for approval of a merger agreement in which the Company is the dissolved company or a resolution for approval of a share exchange agreement or a share transfer plan resulting in the Company becoming a wholly owned subsidiary of another company, then the share subscription right holder may exercise the share subscription rights only within thirty (30) days from the day following the day on which the resolution was approved.
- (iii) If the share subscription right holder is a Director or executive officer of a subsidiary of the Company, then regardless of the condition set forth in (i) above, in the event that the company in question ceases to be a subsidiary of the Company (including but not limited to circumstances resulted from internal reorganization or the transfer of stock), then the share subscription right holder may exercise the share subscription rights only within thirty (30) days from the day following the day on which the company in question ceases to be a subsidiary of the Company.
- (iv) The share subscription right holder is to exercise at one time all of the share subscription rights allotted.
- (v) If a share subscription right holder passes away, his/her heir may exercise such rights. The conditions for exercising the share subscription rights by the heir shall be as set forth in the agreement referred to in (vi) below.
- (vi) Other conditions shall be as set forth in the "Share Subscription Rights Allotment Agreement" entered into between the Company and the share subscription right holders based on a resolution of the Board of Directors.

(2) Overview, etc. of the share subscription rights granted to employees, etc. during the 13th fiscal year as compensation for the performance of their duties

Name	of share subscription rights issue	20th share subscription rights issue
Status of grants to employees, etc.	Employees of the Company (excluding those concurrently serving as Directors or Audit & Supervisory Board Members of the Company) Directors, Audit & Supervisory Board Members, and employees of subsidiaries of the Company (excluding those concurrently serving as Directors, Audit & Supervisory Board Members, or employees of the Company)	Number of share subscription rights: 188 Class and number of corresponding shares: 18,800 common stock Number of recipients: 15 Number of share subscription rights: 851 Class and number of corresponding shares: 85,100 common stock Number of recipients: 98

(Note)

The overview of the details of the 20th share subscription rights issue is as shown above in "(1) Overview, etc. of the share subscription rights held by Directors or Audit & Supervisory Board Members of the Company as compensation for the performance of their duties (as of February 28, 2018)."

4. Items Regarding the Company's Directors and Audit & Supervisory Board Members

(1) Directors and Audit & Supervisory Board Members (as of February 28, 2018)

Position in the Company	Name	Area of responsibility in the Company and important concurrent positions
Representative Director and President	Ryuichi Isaka	Member of the Nomination and Compensation Committee of the Company Director of Seven-Eleven Japan Co., Ltd. Director of 7-Eleven, Inc.
Representative Director and Vice President	Katsuhiro Goto	Member of the Nomination and Compensation Committee of the Company Director of Seven Bank, Ltd.
Director	Junro Ito	Head of the Corporate Development Office of the Company Director of Ito-Yokado Co., Ltd.
Director	Katsutane Aihara	Senior Officer of the Group ICT Planning Department, and in charge of System of the Company
Director	Kimiyoshi Yamaguchi	Head of the President Office of the Company
Director	Kazuki Furuya	Representative Director and President of Seven-Eleven Japan Co., Ltd. Director and Chairman of 7-Eleven, Inc.
Director	Takashi Anzai	Representative Director and Chairman of Seven Bank, Ltd.
Director	Zenko Ohtaka	Representative Director and Chairman of York-Benimaru Co., Ltd. Director of Ito-Yokado Co., Ltd.
Director	Joseph M. DePinto	President and Chief Executive Officer (CEO) of 7-Eleven, Inc. Director of Brinker International, Inc.
Director	Scott Trevor Davis	Professor, Department of Global Business, College of Business, Rikkyo University Outside Director of Bridgestone Corporation Outside Director of Sompo Holdings, Inc.
Director	Yoshio Tsukio	President and Representative, Tsukio Research Institute
Director	Kunio Ito	Chair of the Nomination and Compensation Committee of the Company Research Professor, Graduate School of Commerce and Management, Hitotsubashi University Outside Director of Akebono Brake Industry Co., Ltd. Outside Director of Sumitomo Chemical Company, Limited Outside Director of KOBAYASHI PHARMACEUTICAL CO., LTD. Outside Director of Toray Industries, Inc.
Director	Toshiro Yonemura	Member of the Nomination and Compensation Committee of the Company Outside Director of UNIZO Holdings Company, Limited

Position in the Company	Name	Area of responsibility in the Company and important concurrent positions
Standing Audit & Supervisory Board Member	Masao Eguchi	Observer of the Nomination and Compensation Committee of the Company Audit & Supervisory Board Member of Ito-Yokado Co., Ltd.
Standing Audit & Supervisory Board Member	Noriyuki Habano	Audit & Supervisory Board Member of York Mart Co., Ltd. Audit & Supervisory Board Member of Sogo & Seibu Co., Ltd.
Audit & Supervisory Board Member	Yoko Suzuki	Attorney at Law Audit & Supervisory Board Member of Ito-Yokado Co., Ltd.
Audit & Supervisory Board Member	Tsuguoki Fujinuma	Observer of the Nomination and Compensation Committee of the Company Certified Public Accountant
Audit & Supervisory Board Member	Kazuko Rudy (Real name: Kazuko Kiriyama)	Representative Director of WITAN ACTEN Co., Ltd. Outside Director of TOPPAN FORMS CO., LTD.

(Notes)

- 1. The Company established the "Nomination and Compensation Committee" with an Independent Outside Director as the Chair to be an advisory committee to the Board of Directors to deliberate on the nomination and compensation, etc. of Representative Directors, Directors, Audit & Supervisory Board Members, and executive officers (hereinafter, "officers") and to utilize the knowledge and advice of outside officers for ensuring objectivity and transparency in the procedures for deciding the nomination and compensation of officers, etc., thereby enhancing the supervisory functions of the Board of Directors and further substantiating corporate governance functions. One internal Audit & Supervisory Board Member and one Outside Audit & Supervisory Board Member act as observers at the "Nomination and Compensation Committee" since its deliberations include nomination of Audit & Supervisory Board Members, whose duty is to audit the performance of duties by the Directors, and since it is important to ensure correct procedures by the committee as an advisory committee to the Board of Directors.
- 2. Director Junro Ito resigned from his position as an Audit & Supervisory Board Member of York-Benimaru Co., Ltd. on May 16, 2017.
- 3. Directors Scott Trevor Davis, Yoshio Tsukio, Kunio Ito, and Toshiro Yonemura are Outside Directors.
- 4. Audit & Supervisory Board Member Tsuguoki Fujinuma resigned from his position as an Outside Director of SUMITOMO LIFE INSURANCE COMPANY on July 4, 2017.
- 5. Audit & Supervisory Board Member Kazuko Rudy resigned from her position as a MBA course Visiting Professor, Graduate School of Management, Ritsumeikan University on March 31, 2017.
- 6. Audit & Supervisory Board Members Yoko Suzuki, Tsuguoki Fujinuma, and Kazuko Rudy are Outside Audit & Supervisory Board Members.
- 7. Standing Audit & Supervisory Board Member Masao Eguchi and Audit & Supervisory Board Member Tsuguoki Fujinuma have the following expertise with regard to finance and accounting:
- Standing Audit & Supervisory Board Member Masao Eguchi was engaged in operations relating to finance and accounting in the Accounting Management Headquarters of Seven-Eleven Japan Co., Ltd. for a total period of ten (10) years or more.
- · Audit & Supervisory Board Member Tsuguoki Fujinuma is a certified public accountant.
- 8. All Outside Directors and Outside Audit & Supervisory Board Members are Independent Directors or Audit & Supervisory Board Members in accordance with the rules of the Tokyo Stock Exchange.
- 9. The Company has concluded an agreement with each of the Outside Directors and Outside Audit & Supervisory Board Members as per Article 427, Paragraph 1 of the Companies Act, limiting their liability for compensation for damage under Article 423, Paragraph 1 of the Companies Act. These agreements limit the amount of their liability for compensation for damage to the minimum legally stipulated amounts.

10. Executive officers of the Company as of February 28, 2018 were as follows:

Position	Name
Executive Officer and President	Ryuichi Isaka
Executive Officer and Vice President	Katsuhiro Goto
Managing Executive Officer	Junro Ito
Executive Officer	Katsutane Aihara
Executive Officer	Kimiyoshi Yamaguchi
Managing Executive Officer	Tomihiro Saegusa
Managing Executive Officer	Takuji Hayashi
Executive Officer	Masataka Tosaya
Executive Officer	Kazuyo Sohda
Executive Officer	Seiichiro Sato
Executive Officer	Shinobu Matsumoto
Executive Officer	Hisataka Noguchi
Executive Officer	Fumihiko Nagamatsu
Executive Officer	Ken Shimizu
Executive Officer	Shigeki Kimura
Executive Officer	Yuji Kaneko
Executive Officer	Minoru Matsumoto
Executive Officer	Yoshimichi Maruyama
Executive Officer	Hidekazu Nakamura

(2) Compensation, etc. of Directors and Audit & Supervisory Board Members

(i) Policies and procedures in determining the compensation of Directors and Audit & Supervisory Board Members

The Company has established a basic policy on compensation of Directors and Audit & Supervisory Board Members by resolution of the Board of Directors as follows.

《Policy on Compensation of Directors and Audit & Supervisory Board Members》

1. Basic approach to compensation of Directors and Audit & Supervisory Board Members

In regard to the compensation of Directors and Audit & Supervisory Board Members, the Company emphasizes compensation that is linked with financial results and corporate value. To further increase the motivation and morale to contribute to improved financial results and increased corporate value continuously over the medium to long term, and to secure highly capable human resources who will support enhanced corporate governance through appropriate oversight and auditing of operational execution, the Company provides compensation levels and systems commensurate with responsibilities.

2. Compensation limit for Directors and Audit & Supervisory Board Members

The amount of compensation of Directors and Audit & Supervisory Board Members is decided within the following compensation limit determined at the Shareholders' Meeting.

Objectors: Not more than ¥1 billion per year (not including employee salaries paid to Directors who serve concurrently as employees)

(Resolved at the 1st Annual Shareholders' Meeting held on May 25, 2006)

Upper limit of the total issue value for stock options for stock-linked compensation share subscription rights for Directors awarded under their compensation limit: ¥200 million per year (Resolved at the 3rd Annual Shareholders' Meeting held on May 22, 2008)

OAudit & Supervisory Board Members: Not more than ¥100 million per year (Resolved at the 1st Annual Shareholders' Meeting held on May 25, 2006) 3. Nomination and Compensation Committee The Company has established the Nomination and Compensation Committee to ensure objectivity and transparency in the procedures for deciding the compensation of officers, etc. (referring in this policy to Directors, Audit & Supervisory Board Members, and executive officers). The committee's chair and a half of its members are Independent Outside Directors. 4. Compensation of Directors OSystem for compensation of Directors The basic components of compensation of Directors are fixed monthly compensation and performance-based compensation (bonuses and stock options for stock-linked compensation). The compensation system is based on the position of each Director. The compensation of Directors does not include amounts paid as salaries for employees to Directors who serve concurrently as employees. The compensation of Outside Directors, who are independent from business execution, consists only of fixed monthly compensation. Outside Directors are not paid performance-based compensation (bonuses and stock options for stock-linked compensation). OMethod of determining compensation of Directors Through deliberations by the Nomination and Compensation Committee, the amount of compensation of Directors is determined in accordance with the evaluation of each Director's function and degree of contribution, as well as with the Group's results. 5. Compensation of Audit & Supervisory Board Members OSystem for compensation of Audit & Supervisory Board Members

With an emphasis on further strengthening the independence of Audit & Supervisory Board Members from management, the compensation of Audit & Supervisory Board Members consists only of fixed monthly compensation. Audit & Supervisory Board Members are not paid performance-based compensation (bonuses and stock options for stock-linked compensation).

OMethod of determining compensation of Audit & Supervisory Board Members

The compensation of Audit & Supervisory Board Members is determined through discussions by the Audit & Supervisory Board Members.

6. Abolition of severance payments to Directors and Audit & Supervisory Board Members

The Company has already abolished the severance payment system for Directors and Audit & Supervisory Board Members, and no severance payments will be paid to Directors and Audit & Supervisory Board Members.

(ii) Aggregate amount of compensation, etc. regarding the 13th fiscal year

Classification of	Number of eligible			of compe Millions	ensation, etc., by of yen)	
Directors/Audit & Supervisory Board	Directors/Audit & Supervisory Board	Total amount of compensation, etc.	Performance-based compensation			
Members	Members	(Millions of yen)	compensation	Bonus	Stock options for stock-linked compensation	
Directors (excluding Outside Directors)	11	281	163	58	59	
Outside Directors	4	48	48	_	_	
Audit & Supervisory Board Members (excluding Outside Audit & Supervisory Board Members)	2	53	53	_	_	
Outside Audit & Supervisory Board Members	3	35	35	_	_	

(Notes)

- 1. The Directors (excluding Outside Directors) include two (2) Directors who resigned having completed their terms of office at the conclusion of the 12th Annual Shareholders' Meeting held on May 25, 2017.
- 2. The aggregate amounts of compensation, etc. of Directors shown above do not include amounts paid as salaries for employees to Directors who serve concurrently as employees.
- 3. It was resolved at the 1st Annual Shareholders' Meeting, held on May 25, 2006, that the annual amount of compensation paid to Directors shall not exceed \(\xeta\)1 billion (not including amounts paid as salaries for employees) and that the annual amount of compensation paid to Audit & Supervisory Board Members shall not exceed \(\xeta\)100 million.
- 4. Stock options for stock-linked compensation were issued to six (6) Directors (excluding Outside Directors).
- (iii) Aggregate amount of compensation, etc. of Outside Directors and Outside Audit & Supervisory Board Members from subsidiaries

During the 13th fiscal year, the aggregate amount of compensation, etc. paid to Outside Directors and Outside Audit & Supervisory Board Members for their services as executives from subsidiaries of the Company at which they hold concurrent executive positions is ¥1 million.

(3) Items related to Outside Directors and Outside Audit & Supervisory Board Members

(i) Standards for the independence of Outside Directors and Outside Audit & Supervisory Board Members, etc.

The Company emphasizes diversity in its Directors and Audit & Supervisory Board Members, including in Outside Directors and Outside Audit & Supervisory Board Members, and strives to secure highly capable external human resources who will support enhanced corporate governance. Accordingly, the Company has adopted the following standards for independence of Outside Directors and Outside Audit & Supervisory Board Members, considering that it is better to judge each candidate from the essential perspective of whether they have any potential conflict of interest with general shareholders.

The opinions of the Outside Directors and Outside Audit & Supervisory Board Members were also considered in the adoption of the following standards; the Company will continue to discuss the standards going forward, noting that other companies and so forth have examined their independence standards from various perspectives.

- 1. Independence standards for Outside Directors and Outside Audit & Supervisory Board Members, etc.
- (1) Fundamental approach

Independent Directors and Independent Audit & Supervisory Board Members are defined as Outside Directors and Outside Audit & Supervisory Board Members who have no potential conflicts of interest with general shareholders of the Company.

In the event that an Outside Director or an Outside Audit & Supervisory Board Member is likely to be significantly controlled by the management of the Company or is likely to significantly control the management of the Company, that Outside Director or Outside Audit & Supervisory Board Member is considered to have a potential conflict of interest with general shareholders of the Company and is considered to lack independence.

(2) Independence standards

In accordance with this fundamental approach, the Company uses the independence standards established by the financial instruments exchange as the independence standards for the Company's Outside Directors and Outside Audit & Supervisory Board Members.

- 2. De minimis thresholds for information disclosure regarding the attributes of Independent Directors and Independent Audit & Supervisory Board Members as negligible (in the most-recent business year of the Company)
 - With regard to transactions, "less than 1% of the non-consolidated revenues from operations of the Company in the most recent accounting period"
 - With regard to donations, "less than ¥10 million"
- (ii) Relationship between the Company and other companies at which Outside Directors and Outside Audit & Supervisory Board Members hold important concurrent positions

There are no special relationships between the Company and other companies at which Outside Directors and Outside Audit & Supervisory Board Members hold important concurrent positions, except for the following one (1) company.

• Ito-Yokado Co., Ltd, at which Audit & Supervisory Board Member Yoko Suzuki holds a concurrent position, is a subsidiary of the Company through 100% direct equity holdings.

(iii) Main activities during the 13th fiscal year

 Attendance and remarks at meetings of the Board of Directors and the Audit & Supervisory Board

(Outside Directors)

Name	Attendance at the meetings of the Board of Directors	Attendance rate at the meetings of the Board of Directors
Scott Trevor Davis	14/14	100.0%
Yoshio Tsukio	14/14	100.0%
Kunio Ito	14/14	100.0%
Toshiro Yonemura	13/14	92.9%

These Outside Directors gave advice and made proposals to ensure the validity and appropriateness of the Board's decision making, primarily by expressing their opinions. Mr. Scott Trevor Davis expressed opinions mainly from the perspective of management and administration and corporate social responsibility (CSR), Mr. Yoshio Tsukio from the perspective of media policy, Mr. Kunio Ito from the perspective of accounting and management theory, and Mr. Toshiro Yonemura from the perspective of crisis management.

(Outside Audit & Supervisory Board Members)

Name	Attendance at the meetings of the Board of Directors	Attendance rate at the meetings of the Board of Directors	Attendance at the meetings of the Audit & Supervisory Board	Attendance rate at the meetings of the Audit & Supervisory Board
Yoko Suzuki	14/14	100.0%	24/25	96.0%
Tsuguoki Fujinuma	14/14	100.0%	25/25	100.0%
Kazuko Rudy	13/14	92.9%	24/25	96.0%

These Outside Audit & Supervisory Board Members asked questions and expressed their opinions as they deemed appropriate. Ms. Yoko Suzuki expressed opinions mainly from a legal perspective, Mr. Tsuguoki Fujinuma from a specialized finance and accounting perspective, and Ms. Kazuko Rudy from a marketing theory perspective.

· Exchanges of opinions with Directors, etc.

In addition to meetings of the Board of Directors, Outside Directors and Outside Audit & Supervisory Board Members met with the Representative Directors, Directors, Standing Audit & Supervisory Board Members, and others. These meetings of the Outside Directors and Outside Audit & Supervisory Board Members were held on a regular and as-needed basis. The themes were set for each of the meetings, centered on various management issues and matters of high social concern. Reports were provided by Directors, the internal control divisions, and so forth, regarding the status of business execution and internal control at the Company and its Group companies, and explanations were given in response to questions from the Outside Directors and Outside Audit & Supervisory Board Members, who also expressed their opinions regarding the Company's management, corporate governance, and other topics based on their respective expert knowledge and wide-ranging, high-level experience and insight into management. In these and other ways, the Outside Directors and Outside Audit & Supervisory Board Members coordinated with each other while exchanging frank and lively opinions.

The Outside Directors and Outside Audit & Supervisory Board Members also visited the places of business, etc. of major subsidiaries and exchanged opinions with the Directors and Audit & Supervisory Board Members, etc. of operating companies.

Through these activities, Outside Directors supervised operational execution, and Outside Audit & Supervisory Board Members performed audits of operational execution and accounting practices.

5. Items Related to the Accounting Auditor

(1) Name: KPMG AZSA LLC

(2) Amount of compensation, etc.

	Amount paid (Millions of yen)
Amount of compensation, etc. for services as accounting auditor for the 13th fiscal year	767
Total amount of monies and other financial benefits to be paid to the accounting auditor by the Company and its subsidiaries	781

(Notes)

- 1. Under the audit contract concluded between the Company and the accounting auditor, the amounts of compensation, etc. for audits as per the Companies Act and the amounts of compensation, etc. for audits as per the Financial Instruments and Exchange Act are not clearly separated, and those amounts cannot practically be separated; therefore, the aggregate of those amounts is shown as the amount of compensation, etc. for services as an accounting auditor for the 13th fiscal year.
- 2. The Audit & Supervisory Board performed necessary verification to see whether the audit plan prepared by the accounting auditor, the status of the performance of their duties during the accounting audit, and the basis for calculating the estimated amount of compensation and the like were appropriate; thereafter, it decided to consent to the amount of compensation, etc. for services as an accounting auditor, as stipulated in Article 399, Paragraph 1 of the Companies Act.

(3) Non-audit operations

None.

(4) Policy for determining the dismissal or non-reappointment of the accounting auditor

In the event any of the reasons stipulated in the items of Article 340, Paragraph 1 of the Companies Act becomes applicable to the accounting auditor, the Company's Audit & Supervisory Board will consider the dismissal of that accounting auditor, and if dismissal is deemed appropriate, the accounting auditor will be dismissed based on the unanimous agreement of the Audit & Supervisory Board Members. In the event the Company's Audit & Supervisory Board determines that circumstances related to the accounting auditor's performance of its duties and the Company's audit system necessitate a change in the accounting auditor, the Company's Audit & Supervisory Board will make a decision to propose a resolution for the non-reappointment of the accounting auditor to a Shareholders' Meeting.

(5) Summary of the liability limitation agreement

None.

6. Systems for Ensuring Appropriate Operations

1. Corporate Philosophy

The Company created its "Corporate Creed" as follows. The Corporate Creed is the Group's universal principle, and it comprehensively symbolizes the Group's corporate philosophy. It is of paramount importance because it forms the fundamental basis of the Group's management.

"Corporate Creed"

We aim to be a sincere company that our customers trust.

We aim to be a sincere company that our business partners, shareholders and local communities trust.

We aim to be a sincere company that our employees trust.

2. Basic views on corporate governance

The Company considers corporate governance to be a system for sustainable growth by creating and maintaining a sincere management structure and continuously increasing the Group's corporate value over the medium to long term in both financial and non-financial (ESG) aspects. It is designed to earn the trust and longstanding patronage of all stakeholders, including customers, business partners and franchisees, shareholders and investors, local communities, and employees, based on the Corporate Creed.

The Company's mission as a holding company is to strengthen corporate governance and maximize the Group's corporate value. It will sincerely strive to achieve this mission through the provision of support, oversight, and optimal resource allocation to its operating companies.

3. The resolution of the Board of Directors

The Company has adopted the following resolutions regarding "the development of systems for ensuring that the execution of duties by the Directors complies with laws, regulations, and the Articles of Incorporation and other systems required by the Ministry of Justice Ordinance for ensuring the compliance of operations performed by a corporation and by the corporate group comprised of the corporation and its subsidiaries," as stipulated by the Companies Act.

(1) Systems for ensuring that the execution of duties by the Company's and its subsidiaries' Directors and employees is compliant with laws, regulations, and the Articles of Incorporation

- (i) The Company and its Group companies shall comply with the "Corporate Creed" and the "Corporate Action Guidelines," etc. In order to continue to be trusted and known for integrity, the Company and its Group companies shall implement ethical corporate activities; strictly observe laws, regulations, and social norms; and announce their fulfillment of corporate social responsibilities. On that basis, the Company shall establish, maintain, and utilize compliance systems, centered on the Company's CSR Management Committee; operate help lines; promote fair trade; and disseminate the Corporate Action Guidelines and the guidelines of each company. In these ways, compliance shall be further enhanced.
- (ii) The Company and its Group companies will announce their commitment to not having any contact with antisocial groups and will clearly refuse unreasonable requests. Through cooperation with outside specialists, such as the police and lawyers, we will rapidly implement legal countermeasures, both civil and criminal.
- (iii) The Company's internal auditing division, which is independent from operating divisions, will internally audit and confirm the status of the maintenance and operation of the compliance systems of all Group companies.
- (iv) The Company's and its Group companies' Audit & Supervisory Board Members will ensure

that the execution of duties by their respective companies' Directors is compliant with laws, regulations, and the Articles of Incorporation and work to raise the effectiveness of the supervisory function.

(2) Systems for the storage and control of information related to the execution of duties by the Company's Directors and systems for reporting to the Company related to the matters concerning the execution of duties by the subsidiaries' Directors

- (i) In accordance with laws, regulations, and the Information Control Regulations, the Company and its Group companies shall properly produce, store, and manage documents for which production and storage are legally required, such as minutes of Shareholders' Meetings, minutes of Board of Directors' meetings (including electromagnetic records; hereafter the same), circular decision-making documents (*ringisho*), and other documents and information necessary to secure appropriate operational execution.
- (ii) The Company and its Group companies shall appoint an information management supervisor at each company to be responsible for supervising management of business information and also controlling planning, development and facilitation of initiatives related to the information management. The information management supervisor of the Company shall be then responsible for business information management of the overall Group by setting the Company's Information Management Committee as the core function for the purpose, ensuring enhanced effectiveness of timely and accurate information disclosure by the function responsible for comprehensively collecting and disclosing important information, and integrated information management in view of the safe management of such important information as trade secrets and personal information. In addition, reports on such matters as the status of information management shall be made periodically to the Board of Directors and the Audit & Supervisory Board Members.
- (iii) Directors and employees of the Company and its Group companies shall report to the information management supervisor of the Company where any important matter relating to each Group company arises.

(3) The Company's and its subsidiaries' regulations and systems for loss risk management

- (i) In accordance with the "basic rules for risk management," the Company and its Group companies shall establish, maintain, and utilize comprehensive risk management systems, centered on the Risk Management Committee, in order to properly analyze, evaluate, and appropriately respond to risks associated with each business, with consideration for changes in the management environment and risk factors relevant to the Company and its Group companies.
- (ii) In regard to risk management, a system for periodic reporting to the Board of Directors and Audit & Supervisory Board Members shall be established, maintained, and utilized. The Board of Directors, Directors, and people responsible for operating divisions shall conduct sufficient analysis and evaluation of risks associated with operational execution, and improvement measures shall be implemented rapidly.
- (iii) In the case where a business experiences a major disruption, a serious incident or accident, or a large-scale disaster, etc. to minimize damage to the Company and all Group companies when risk events occur, a Crisis Management Headquarters shall be established, and measures to facilitate the continuation of operations shall be implemented immediately.

(4) The Company's and its subsidiaries' systems for ensuring the efficiency of the execution of duties by Directors

(i) The details of the decision-making authority of the Directors and executive officers and the

divisions with responsibility for each administrative area shall be clearly and appropriately defined in the regulations of decision-making authority, etc. In this way, the Company and its Group companies shall avoid administrative duplication and conduct flexible decision-making and administrative execution.

- (ii) To secure the sustained growth of the Company, the Company's Board of Directors shall make decisions on such matters as important management objectives and budget allocations for the Company and its Group companies. Through such means as periodic reports from the Company's Directors and people responsible for operating divisions, the efficiency and soundness of administrative execution shall be investigated and appropriate reevaluations shall be conducted.
- (iii) The Company's Board of Directors, as a general rule, shall meet once each month. In addition, when necessary, extraordinary meetings of the Company's Board of Directors shall be held or resolutions of the Company's Board of Directors shall be adopted through documents. Rapid decision making will be implemented and efficient administrative execution will be promoted. The Company shall comply with the Articles of Incorporation, Rules of the Board of Directors, etc. of the Company concerning specific operations of the Board of Directors.

(5) The Company's systems for ensuring the appropriateness of financial reporting

- (i) In order to ensure the Company and its Group companies are able to provide shareholders, investors, creditors, and other stakeholders with highly reliable, timely financial reports in compliance with laws and regulations, the Company and its Group companies shall build, develop, and appropriately operate internal control systems that ensure appropriate accounting procedures and financial reporting, in accordance with the relevant rules, such as rules on establishing internal controls for financial reporting.
- (ii) The Company's internal auditing division, which is independent from operating divisions, shall check and assess the effectiveness of the development and operational status of internal controls for the financial reporting of the Company and its Group companies.
- (iii) Directors, Audit & Supervisory Board Members, and the accounting auditor shall appropriately exchange information about matters recognized as highly likely to have a significant effect on financial standing.

(6) Matters related to the provision of support staff for the Company's Audit & Supervisory Board Members when so requested

The Company shall provide full-time staff to support Audit & Supervisory Board Members.

(7) Matters related to the independence from the Company's Directors of the support staff for the Company's Audit & Supervisory Board Members and securing effectiveness of instructions

The selection (including subsequent replacements) of support staff to work exclusively for the Audit & Supervisory Board Members shall be subject to the approval of the Audit & Supervisory Board Members. In addition, the support staff shall comply with the Employment Rules of the Company. However, the Audit & Supervisory Board Members shall have the authority to provide directions and orders to the support staff and personnel matters such as working conditions and disciplinary actions shall be implemented upon prior consultation with the Audit & Supervisory Board Members.

(8) Systems for reporting to the Company's Audit & Supervisory Board Members

- (i) Systems for Directors and employees of the Company to report to the Audit & Supervisory Board Members of the Company
 - Directors and employees of the Company shall promptly report to the Audit & Supervisory Board Members when matters that could cause significant damage to the Company, as well as malfeasances or violations of laws, regulations, or the Articles of Incorporation committed by a Director or an employee are found.
- (ii) Systems for Directors, Audit & Supervisory Board Members, and employees of the Company's subsidiaries, or persons who have received reporting from these people to report to the Audit & Supervisory Board Members of the Company

When matters that could cause significant damage to the Group companies, or malfeasances or violations of laws, regulations, or the Articles of Incorporation in the Group companies are found, Directors, Audit & Supervisory Board Members and employees of the Group companies shall report to the Audit & Supervisory Board Members of the Company through the information management supervisor of the Company.

In addition, Directors and employees of the Group companies may report to the help lines, which should function as public-interest reporting mechanisms, at any time when acts constituting a violation of laws and regulations, social norms, internal rules or the like and acts that could cause the Group to lose confidence of society are found in the operations of the Group companies, and the CSR Management Committee of the Company shall provide regular reports to the Representative Director and President and to the Audit & Supervisory Board Members concerning the operation of the help lines.

(9) Systems for ensuring that no one providing such reports defined in the preceding item shall suffer any disadvantageous treatment due to such reporting made

The Company shall establish provisions in the internal rules to ensure that no one providing such reports defined in the preceding item shall suffer any disadvantageous treatment due to such reporting made, and shall appropriately enforce such provisions.

(10) Matters concerning policies for processing prepayment or repayment of costs incurred in relation to execution of duties of the Audit & Supervisory Board Members of the Company and other processing of costs or liabilities incurred in relation to execution of duties thereof

The Company shall bear the costs incurred in relation to the execution of duties by the Audit & Supervisory Board Members.

(11) Other systems for ensuring that the Company's Audit & Supervisory Board Members can conduct their activities effectively

- (i) The Company's Audit & Supervisory Board Members shall meet regularly with the Representative Director and President, and exchange opinions concerning important audit matters.
- (ii) The Company's Audit & Supervisory Board Members shall maintain close contact with the Company's internal auditing division, and may request the division to conduct inspections when necessary.
- (iii) The Company's Audit & Supervisory Board Members shall meet regularly with the Audit & Supervisory Board Members of all Group companies and work together from time to time in order to conduct appropriate audits of all Group companies.
- (iv) The Company's Audit & Supervisory Board Members may consult with the accounting auditor

and lawyers as needed, and the Company shall bear all of the costs of such consultation.

4. Summary of operational status of systems for ensuring appropriate operations

(1) Status of the Company's corporate governance

The Company's Board of Directors comprises 13 members (of whom 4 are Independent Outside Directors and none are women). The Board meets once a month in principle. To facilitate prompt decision making and business execution even amid a dramatically changing operating environment, the Company has introduced the executive officer system and separated the supervision function of the Board of Directors from the business execution function of the executive officers. This creates an environment where the Board of Directors is able to focus on the "formulation of management strategies" and the "oversight of business execution," while the executive officers can focus on "business execution." There are 19 executive officers (18 men and 1 woman). The term of office of a Director has been set to one year, to reflect the intentions of shareholders with regard to the appointment of the management team in a timely manner. Matters to be decided by the Board of Directors at the Company are stipulated in the Rules of the Board of Directors, the regulations of decision-making authority, and so forth. Matters stipulated in the Companies Act and the Company's internal regulations are to be decided by the Board of Directors.

The regulations of decision-making authority clearly set out the scope of matters to be decided by the Representative Director and President. This clarifies the decision-making process for management and the structure of responsibility, while also expediting decision-making by rational delegation of authority. The Company's Board of Directors held 14 meetings during the 13th fiscal year, and made decisions on such matters as important management objectives and budget allocations for the Company and its Group companies. Through such means as reports from the Company's Directors and people responsible for operating divisions, the Company addressed important management issues, including investigating and re-evaluating the efficiency and soundness of administrative execution.

The Audit & Supervisory Board is composed of 5 members (of whom 3 are Independent Outside Audit & Supervisory Board Members), and monitors management based on the Audit & Supervisory Board Member system. In addition to attending Board of Directors' meetings and other important meetings, the Audit & Supervisory Board Members exchange opinions with the Representative Directors and periodically interview Directors regarding the status of business execution, and they investigate the status of business operations and assets of the Company and its operating companies based on the audit plan. In addition, they share information with operating companies' Directors and Audit & Supervisory Board Members and audit the Directors' performance of duties. Further, the Audit & Supervisory Board Members exchange information with the accounting auditor to maintain close ties with them with respect to accounting audits.

The Outside Directors and Outside Audit & Supervisory Board Members provide advice and suggestions to ensure the validity and appropriateness of decision-making and business execution by the Board of Directors. They also supervise and audit the execution of business by exchanging opinions regarding company management, corporate governance, and other matters at meetings with Directors and others.

(2) Initiatives at internal auditing divisions

In order to enhance and reinforce its internal auditing function, the Company has appointed, within the Auditing Office, the "operational auditing staff" and the "internal control evaluation staff," which are independent internal auditing divisions. The "operational auditing staff" have an oversight function to verify and provide guidance on internal auditing, including the status of the maintenance and operation of the compliance systems, by core operating companies or to directly audit them, and an internal auditing function for auditing the holding company, Seven & i Holdings, and the "operational auditing staff" perform these operations. The "internal control

evaluation staff" evaluates internal controls regarding the financial reporting of the whole Group.

(3) Mutual cooperation among Audit & Supervisory Board Members' audits, internal audits and accounting audits

In order to improve the overall quality of audits, the Company ensures that the Audit & Supervisory Board Members (including the Outside Audit & Supervisory Board Members), the Auditing Office, and the auditing firm proactively exchange information and endeavor to maintain close ties with each other, by such means as periodically holding tri-partite meetings. In the meeting, the Audit & Supervisory Board Members (including the Outside Audit & Supervisory Board Members) receive reports from the auditing firm on, among other matters, the performance of accounting audits, and reports from the Auditing Office on, among other matters, the performance of internal audits, respectively, and request explanations as deemed necessary.

Further, the Company periodically holds reporting sessions for accounting audits, which are attended by the Representative Directors and other officers, as well as the Standing Audit & Supervisory Board Members and the Auditing Office, etc. In the sessions, they receive reports from the auditing firm on the accounting audits, and confirm, among other matters, the results of the accounting audits.

Furthermore, the Standing Audit & Supervisory Board Members and the Auditing Office hold meetings, basically once a month. In the meetings, the Auditing Office reports on the results of operational audits and the progress of internal control evaluations, etc., and also proactively exchanges opinions with the Standing Audit & Supervisory Board Members regarding, among other matters, priority matters that should be examined in order to improve the quality of audits. With these efforts, the two parties aim to ensure comprehensive sharing of audit information between each other.

In the Audit & Supervisory Board meetings and other meetings, the Standing Audit & Supervisory Board Members report to the Outside Audit & Supervisory Board Members on, inter alia, the status of the reporting session for accounting audits and the contents of the meeting with the Auditing Office, respectively described above, and thereby share and discuss issues to be addressed and the like. Further, by providing the Auditing Office and the auditing firm with feedback on the matters thus discussed, the Standing Audit & Supervisory Board Members aim to ensure that (i) audits by the Audit & Supervisory Board Members, including the Outside Audit & Supervisory Board Members; (ii) internal audits; and (iii) accounting audits are linked with each other in a timely manner.

Further, the Auditing Office reports on the performance and the results of internal audits in the Audit & Supervisory Board meetings from time to time, and provides explanations in response to questions and so on from the Audit & Supervisory Board Members (including the Outside Audit & Supervisory Board Members).

At each audit, the Audit & Supervisory Board Members (including the Outside Audit & Supervisory Board Members), the Auditing Office, and the auditing firm receive reports and materials, etc. from the internal control divisions, and request explanations as deemed necessary, and the internal control divisions cooperate in the appropriate performance of these audits.

(4) Efforts of each committee

The Company has established the "CSR Management Committee," "Risk Management Committee," and "Information Management Committee," which report to the Representative Directors. Each committee cooperates with the operating companies to determine Group policies and to manage and supervise their dissemination and execution with an eye to strengthening corporate governance. The Group Synergy Committee was disbanded on September 17, 2017.

●CSR Management Committee

The Company has established the CSR Management Committee for the purpose of promoting, administrating and leading the CSR activities of the entire Group. The Company has

also established the "Corporate Ethics and Culture Subcommittee," "Consumer Affairs and Fair Business Practices Subcommittee," "Environment Subcommittee" and "Social Value Creation Subcommittee" as group-wide cross-organizational bodies under the CSR Management Committee tasked with the examination and execution of concrete measures to address the "five material issues" of the Group as a whole. With these subcommittees, the Company aims to realize more thorough practice of compliance, to contribute to solving social issues relating to stakeholders through operating activities, and from the perspective of ESG (environment, society, and governance), to work for the sustainable growth and development of both society and the Group.

Furthermore, the Company has established a help line operated by external third-party bodies to provide a point of contact for internal reporting from the Group employees and business partners as part of the internal controls of the whole Group. The Executive Officer in charge of the CSR Management Committee is tasked with regularly reporting and confirming the help lines' status of response at the Board of Directors' meetings.

• Risk Management Committee

In accordance with the "basic rules for risk management," the Company and its Group companies shall establish, maintain, and utilize comprehensive risk management systems, centered on the Risk Management Committee, in order to properly analyze, evaluate, and appropriately respond to risks associated with each business, with consideration for changes in the management environment and risk factors relevant to the Company and its Group companies.

The Risk Management Committee regards all phenomena that threaten continuation of our businesses and hinder sustainable growth as risks, and works to strengthen comprehensive and integrated risk management.

In the 13th fiscal year, the committee worked to take steps to strengthen risk management even further. Specifically, the committee collaborated with the Company's divisions responsible for each risk, and through a system of sharing feedback regarding risk-related information with operating companies, the committee worked to identify the inherent risk issues for the Group as a whole and for each individual company and to reduce those risks.

● Information Management Committee

The Information Management Committee is in charge of initiatives to strengthen corporate governance and information security based on gathering and managing information.

In the 13th fiscal year, the committee continued initiatives carried on from the previous fiscal year and worked at strengthening information collection and management systems. While gathering important information from each company in an appropriate and timely manner, and revamping the system for the cooperative framework for dealing with this, the committee centrally managed this information and strengthens the system for reporting that information without omission or delay to management and relevant divisions.

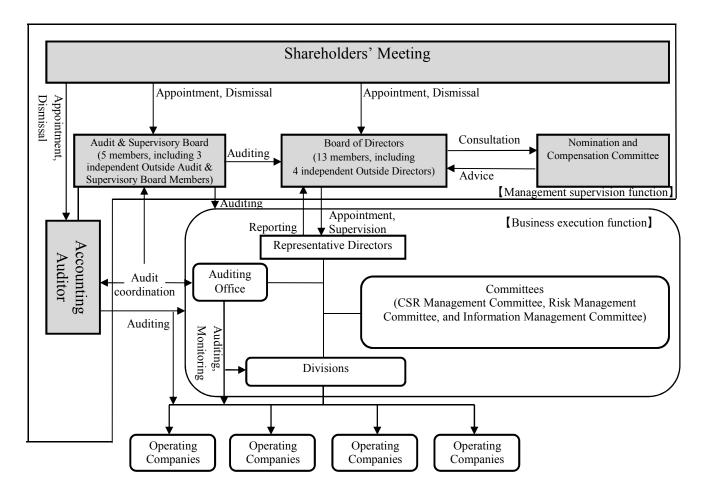
Furthermore, in order to address heightened social awareness toward personal information protection and assure the safety and peace-of-mind of customers who use the Group's integrated EC site "omni7," the business sites within the Group that handle customers' personal information in relation to "omni7" have acquired the international information security management systems (the ISMS) certification (ISO 27001), and the committee has taken steps to strengthen information security and expand the number of certified business sites as required. In addition, the committee formulated information security standards to be achieved by the Group, and has taken steps to further bolster information security by promoting the deployment of these standards at Group companies based on methods using the PDCA cycle for the ISMS certification.

Group Synergy Committee

The Group Synergy Committee had been formed from subcommittees tasked with examining themes that are commonly faced by the whole Group, and it has been a place where the Group shared knowhow on such issues as "product development" and "promotion" that has been accumulated by each operating company, and creating safe, reliable and convenient high-quality products and services represented by the Group-wide private brand "Seven Premium." The Group has since strengthened its development structure through the recent establishment of the Group MD Administration Department. Consequently, after first gradually winding it down, the Group Synergy Committee was dissolved on September 17, 2017. Even without the organizational framework of a committee, cooperation between the Group companies is always being carried out organically and actively.

Corporate Governance System

The Company's corporate governance system is as follows:



(Notes)

- 1. In this Business Report, the final numbers that are described have been rounded down, and amounts less than the stated numbers have been omitted. Except that, unless otherwise noted, percentages have been rounded to one decimal place, and net income per share and net assets per share have been rounded to the nearest number as stated.
- 2. Consumption tax, etc., is accounted for using the tax-excluded method.

CONSOLIDATED BALANCE SHEET (as of February 28, 2018)

(Millions of yen)

_	1 .	Τ	(Millions of yen)
Item	Amount	Item	Amount
ASSETS		LIABILITIES	
Current assets		Current liabilities	1,944,007
Cash and bank deposits		Notes and accounts payable, trade	420,012
Notes and accounts receivable – trade	-	Short-term loans	127,255
Trade accounts receivable – financial services	95,482	Current portion of bonds	74,999
Merchandise and finished goods	173,999	Current portion of long-term loans	82,656
Work in process		Income taxes payable	32,211
Raw materials and supplies	-	Accrued expenses	117,362
Prepaid expenses		Deposits received	174,382
ATM-related temporary payments		ATM-related temporary advances	45,165
Deferred income taxes		Allowance for sales promotion expenses	19,793
Other	241,356	Allowance for bonuses to employees	14,662
Allowance for doubtful accounts	(5,441)	Allowance for bonuses to Directors and	345
Non-current assets	3,154,734	Audit & Supervisory Board Members	343
Property and equipment	1,989,455		1,590
Buildings and structures	872,271	gift certificates	1,390
Furniture, fixtures and equipment	327,961	Provision for sales returns	89
Vehicles	5,463	Deposits received in banking business	553,522
Land	725,180	Other	279,957
Lease assets	4,899	Non-current liabilities	975,600
Construction in progress	53,677	Bonds	305,000
Intangible assets	461,966	Long-term loans	393,149
Goodwill	251,233	Deferred income taxes	35,416
Software	61,115	Allowance for retirement benefits to	
Other	149,617	Directors and Audit & Supervisory Board	988
Investments and other assets	703,313	Members	
Investments in securities	175,856	Allowance for stock benefits	95
Long-term loans receivable	14,794	Net defined benefit liability	9,185
Long-term leasehold deposits	383,276	Deposits received from tenants and	54,806
Advances for store construction	573	franchised stores	34,800
Net defined benefit asset	45,620	Asset retirement obligations	79,412
Deferred income taxes	28,375	Other	97,546
Other	58,310	TOTAL LIABILITIES	2,919,607
Allowance for doubtful accounts	(3,493)	NET ASSETS	
Deferred assets	7	Shareholders' equity	2,348,841
Business commencement expenses	7	Common stock	50,000
		Capital surplus	409,128
		Retained earnings	1,894,444
		Treasury stock, at cost	(4,731)
		Total accumulated other comprehensive income	78,423
		Unrealized gains on available-for-sale securities, net of taxes	27,897
		Unrealized gains (losses) on hedging derivatives, net of taxes	(92)
		Foreign currency translation adjustments	46,638
		Remeasurements of defined benefit plan	3,979
		Subscription rights to shares	2,623
		Non-controlling interests	145,454
		TOTAL NET ASSETS	2,575,342
TOTAL ASSETS	5,494,950	TOTAL LIABILITIES AND NET ASSETS	5,494,950

CONSOLIDATED STATEMENT OF INCOME (March 1, 2017 to February 28, 2018) (Millions of yen)

Item	Amoun	Millions of yen) t
Revenues from operations		6,037,815
Net sales		4,807,748
Cost of sales		3,773,220
Gross profit on sales		1,034,527
Operating revenues		1,230,067
Gross profit from operations		2,264,594
Selling, general and administrative expenses		1,872,936
Operating income		391,657
Non-operating income		
Interest and dividend income	6,994	
Equity in earnings of affiliates	1,496	
Other	3,523	12,014
Non-operating expenses		
Interest expenses	6,475	
Interest on bonds	2,351	
Other	4,098	12,925
Ordinary income		390,746
Special gains		
Gain on sales of property and equipment	8,375	
Gain on sales of property and equipment related to restructuring	2,663	
Other	2,309	13,347
Special losses	· ·	
Loss on disposals of property and equipment	20,635	
Impairment loss	57,070	
Restructuring expenses	42,680	
Other	7,388	127,774
Income before income taxes		276,320
Income taxes – current	94,421	
Income taxes – deferred	(14,997)	79,423
Net income		196,896
Net income attributable to non-controlling interests		15,746
Net income attributable to owners of parent		181,150

CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS (March 1, 2017 to February 28, 2018)

(Millions of yen)

		Shareholders' equity					
	Common stock	Capital surplus	Retained earnings	Treasury stock, at cost	Total shareholders' equity		
Balance at March 1, 2017	50,000	409,095	1,793,035	(5,074)	2,247,056		
Increase (decrease) for the year							
Cash dividends			(79,604)		(79,604)		
Net income attributable to owners of parent			181,150		181,150		
Purchase of treasury stock				(25)	(25)		
Disposal of treasury stock		81		368	450		
Other		(49)	(136)	(0)	(185)		
Net changes of items other than shareholders' equity							
Net increase (decrease) for the year	-	32	101,409	342	101,784		
Balance at February 28, 2018	50,000	409,128	1,894,444	(4,731)	2,348,841		

	Accumulated other comprehensive income				Subscription	Non-	TOTAL	
	Unrealized gains (losses) on available-for- sale securities, net of taxes	Unrealized gains (losses) on hedging derivatives, net of taxes	Foreign currency translation adjustments	Remeasurements of defined benefit plan	Total accumulated other comprehensive income	rights to shares	controlling interests	NET ASSETS
Balance at March 1, 2017	28,467	23	56,391	4,117	89,000	2,594	137,154	2,475,806
Increase (decrease) for the year								
Cash dividends								(79,604)
Net income attributable to owners of parent								181,150
Purchase of treasury stock								(25)
Disposal of treasury stock								450
Other								(185)
Net changes of items other than shareholders' equity	(570)	(115)	(9,753)	(138)	(10,577)	28	8,300	(2,247)
Net increase (decrease) for the year	(570)	(115)	(9,753)	(138)	(10,577)	28	8,300	99,536
Balance at February 28, 2018	27,897	(92)	46,638	3,979	78,423	2,623	145,454	2,575,342

Notes to Consolidated Financial Statements

Notes relating to Significant Accounting Policies for the Preparation of Consolidated Financial Statements

1. Items relating to scope of consolidation

Status of consolidated subsidiaries

- (1) Number of consolidated subsidiaries: 145
- (2) Names of major consolidated subsidiaries:

Seven-Eleven Japan Co., Ltd.

7-Eleven, Inc.

Ito-Yokado Co., Ltd.

York-Benimaru Co., Ltd.

Sogo & Seibu Co., Ltd.

Seven Bank, Ltd.

Seven Financial Service Co., Ltd.

Consolidated subsidiaries increased by five (5)

Following the establishment of SEVEN-ELEVEN OKINAWA Co., Ltd. and Seven Payment Service, Ltd. and other transactions.

Consolidated subsidiaries decreased by nine (9)

Following the dissolution of Seven Bi no Garden Co., Ltd. and IY Real Estate Co., Ltd. due to merger, the sales of three (3) companies and the liquidation of four (4) companies.

- 2. Items relating to application of the equity method
- (1) Number of non-consolidated subsidiaries to which the equity method was applied: None
- (2) Number of affiliates to which the equity method was applied: 24

Names of major affiliates:

PRIME DELICA CO., LTD.

PIA Corporation

Affiliates to which equity method is applied decreased by two (2) during the 13th fiscal year, following the transfer of shares.

- (3) Items regarding procedure for applying the equity method
- (i) The affiliates which have different closing dates are included in the Consolidated Financial Statements based on their respective fiscal year-end.
- (ii) When an affiliate is in a net loss position, the Company's share of such loss is reduced from its loan receivable from the affiliate.
- 3. Items relating to accounting period of consolidated subsidiaries

The fiscal year-end of some consolidated subsidiaries is December 31. The financial statements of such subsidiaries as of such dates and for such period are used in preparing the Consolidated Financial Statements. All material transactions during the period from the closing date to February 28 or 29 are adjusted for in the consolidation process.

The closing date of Seven Bank, Ltd. etc. is March 31. Pro forma financial statements as of February 28 or 29 prepared in a manner that is substantially identical to the preparation of the official financial statements were prepared in order to facilitate its consolidation.

- 4. Items relating to accounting policies
- (1) Valuation basis and method for major assets
 - (i) Valuation basis and method for securities

Held-to-maturity debt securities are carried at amortized cost (straight-line method).

Available-for-sale securities are classified into two (2) categories, where: (a) the fair value is available; and (b) the fair value is not available.

- (a) Securities whose fair value is available are valued at the quoted market price prevailing at the end of the fiscal year. Net unrealized gains or losses on these securities are reported as a separate component of net assets at a net-of-tax amount. Cost of sales is determined using the moving-average method.
- (b) Securities whose fair value is not available are valued mainly at cost, determined using the moving-average method.
- (ii) Valuation basis and method for derivatives

Derivative financial instruments are valued at fair value.

(iii) Valuation basis and method for inventories

Merchandise:

Inventories of domestic consolidated subsidiaries are stated mainly at cost determined by the retail method with book value written down to the net realizable value. Cost is determined principally by the first-in, first-out (FIFO) method (except for gasoline inventory that is determined mainly by the weighted average cost method) for foreign consolidated subsidiaries. Some domestic consolidated subsidiaries applied the FIFO method and the moving-average method.

Supplies:

Supplies are carried at cost which is mainly determined by the last purchase price method with book value written down to the net realizable value.

- (2) Depreciation and amortization of significant assets
 - (i) Property and equipment (excluding lease assets)

Depreciation of property and equipment is computed using the straight-line method.

(ii) Intangible assets (excluding lease assets)

Intangible assets are amortized using the straight-line method. Software for internal use is amortized using the straight-line method over an estimated useful life of five (5) years in most cases.

(iii) Lease assets

For the assets leased under finance lease contracts that do not transfer ownership of leased property to the lessee, a useful life is determined based on the duration of the lease period and straight-line depreciation is applied with an assumed residual value of zero.

Finance leases, commenced prior to March 1, 2009, which do not transfer ownership of leased property to the lessee, are accounted for in the same manner as operating leases.

- (3) Methods of accounting for significant allowance
 - (i) Allowance for doubtful accounts

Allowance for doubtful accounts is provided in an amount sufficient to cover probable losses on collection. It consists of the estimated uncollectible amount with respect to certain identified doubtful receivables and an amount calculated using the actual historical rate of losses with respect to general receivables.

(ii) Allowance for sales promotion expenses

Allowance for sales promotion expenses is provided for the use of points given to customers at the amount expected to be used at the end of the 13th fiscal year in accordance with the sales promotion point card program.

(iii) Allowance for bonuses to employees

Allowance for bonuses to employees is provided at the amount expected to be paid in respect of the calculation period ended on the balance sheet date.

(iv) Allowance for bonuses to Directors and Audit & Supervisory Board Members

Allowance for bonuses to Directors and Audit & Supervisory Board Members is provided at the amount estimated to be paid.

(v) Allowance for loss on future collection of gift certificates

Allowance for loss on future collection of gift certificates issued by certain domestic consolidated subsidiaries is provided for collection of gift certificates recognized as income after remaining uncollected for certain periods from their issuance. The amount is calculated using the historical results of collection.

(vi) Provision for sales returns

Provision for sales returns is provided at the amount estimated future loss due to sales returns at the end of the 13th fiscal year. The amount is calculated using the historical results of collection.

(vii) Allowance for retirement benefits to Directors and Audit & Supervisory Board Members

Allowance for retirement benefits to Directors and Audit & Supervisory Board Members is provided at the amount required to be paid at the end of the fiscal year in accordance with internal rules.

The Company and some of its consolidated subsidiaries have abolished the retirement benefits system for Directors and Audit & Supervisory Board Members, among which some consolidated subsidiaries have determined to pay the balance at the time of retirement.

(viii) Allowance for stock benefits

Allowance for stock benefits is provided to prepare for payments of stock benefits to directors and executive officers of some consolidated subsidiaries. The amount is based on the expected stock benefit payable at the end of the 13th fiscal year.

(4) Accounting method for retirement benefits

(i) Allocation method of estimated total retirement benefits:

In calculating retirement benefit obligation, the method for allocating the estimated total retirement benefits for the end of the 13th fiscal year is conducted on a benefit formula basis.

(ii) Amortization method of the actuarial difference and the prior service cost:

Actuarial differences are amortized on a straight-line basis over the period of ten (10) years from the fiscal year following the fiscal year in which they arise, which is shorter than the average remaining years of service of the eligible employees.

Prior service costs are amortized on a straight-line basis over the periods of five (5) years or ten (10) years, which are shorter than the average remaining years of service of the eligible employees.

(5) Significant hedge accounting methods

(i) Hedge accounting

If interest rate swap contracts are used as hedges and meet certain hedging criteria, the recognition of gains and losses resulting from the changes in fair value of interest rate swap contracts is deferred until the related gains and losses on the hedged items are recognized.

However, forward foreign exchange contracts are accounted for by the short-cut method when they meet certain criteria for the method, and interest rate swap contracts are accounted for by specific hedging when they meet certain criteria for the method.

(ii) Hedge instruments and hedged items

- (a) Hedge instruments Forward foreign exchange contracts

 Hedged items Foreign currency-denominated monetary asset and liability
- (b) Hedge instruments Interest rate swap Hedged items – Loans payable

(iii) Hedging policies

The Company and its subsidiaries have policies to utilize derivative instruments for the purposes of hedging their exposure to fluctuations in foreign currency exchange rates and interest rates, reducing financing costs, and optimizing future cash flow. The Company and its subsidiaries do not hold or issue derivative instruments for short-term trading or speculative purposes.

(iv) Assessing hedge effectiveness

By comparing fluctuations in quotations of the hedge instruments and those of the hedged items, the hedge effectiveness is assessed quarterly based on their fluctuation amounts except for interest rate swap contracts that meet specific hedging criteria.

- (6) Other significant matters that serve as the basis for preparation of the Consolidated Financial Statements
 - (i) Accounting for deferred assets

Business commencement expenses are amortized using the straight-line method over five (5) years, or expensed as incurred if immaterial.

(ii) Goodwill and negative goodwill

Goodwill and negative goodwill which are generated before March 1, 2011 are amortized mainly over a period of twenty (20) years on a straight-line basis, or recognized as income or expenses immediately if immaterial.

Negative goodwill arising on or after March 1, 2011 is recognized as income when it occurs.

The goodwill recognized in applying the equity method is accounted for in the same manner.

(iii) Foreign currency translation for major assets and liabilities denominated in foreign currency

All assets and liabilities of the Company and its domestic consolidated subsidiaries denominated in foreign currencies are translated into Japanese yen at the relevant spot exchange rate in effect at the respective consolidated balance sheet dates. Translation gains or losses are included in the accompanying Consolidated Statements of Income.

All balance sheets accounts of foreign subsidiaries are translated into Japanese yen at the relevant spot exchange rate in effect at the respective consolidated balance sheet dates except for shareholders' equity, which is translated at the historical rates. All income and expense accounts are translated at the average exchange rate for the period. The resulting translation adjustments are included in the accompanying Consolidated Balance Sheets under "Foreign currency translation adjustments" and "Non-controlling interests."

(iv) Accounting for franchised stores in domestic and overseas convenience store operations

Seven-Eleven Japan Co., Ltd. and its U.S. consolidated subsidiary, 7-Eleven, Inc., recognize franchise commission from their franchised stores as revenues and include it in "Operating revenues."

(v) Accounting for consumption taxes and excise tax

Regarding the Company and its domestic consolidated subsidiaries, the Japanese consumption taxes withheld and consumption taxes paid are not included in the accompanying Consolidated Statements of Income. The excise tax levied in the U.S. and Canada is included in the revenues from operations.

(vi) Application of consolidated taxation system

The Company and some of its domestic consolidated subsidiaries have applied a consolidated taxation system.

Notes concerning changes in method of presentation

(Consolidated Statements of Income)

"Gain on sales of property and equipment related to restructuring," which was previously included in "Gain on sales of property and equipment" of special gains in the 12th fiscal year, is separately presented for the 13th fiscal year, in order to clearly show gains or losses relating to restructuring.

Supplementary Information

(Application of Implementation Guidance on Recoverability of Deferred Tax Assets)

The Company has applied the "Implementation Guidance on Recoverability of Deferred Tax Assets" (ASBJ Implementation Guidance No. 26 dated March 28, 2016) from the 13th fiscal year.

There is no impact on the Consolidated Financial Statements from the application of the implementation guidance.

(Effect of the Enactment of the U.S. Tax Cuts and Jobs Act)

The Tax Cuts and Jobs Act was enacted in the U.S. on December 22, 2017. Due to the Act, the federal corporate income tax rate in the U.S. was reduced from 35% to 21% for fiscal years beginning on and after January 1, 2018.

As a result of the reduction of the federal corporate income tax rate, the balance of deferred tax liabilities (net of deferred tax assets) decreased by \$18,218 million and income taxes – deferred decreased by \$18,082 million accordingly.

Notes to Consolidated Balance Sheet

- 1. Assets pledged as collateral and debts for which those assets are pledged as collateral
- (1) Assets pledged as collateral

Buildings and structures: ¥2,854 million
Land: ¥3,537 million
Investments in securities: ¥59,345 million
Long-term leasehold deposits: ¥4,661 million
Total ¥70,398 million

(2) Debts for which above assets are pledged as collateral

Short-term loans: ¥3,795 million

Long-term loans:

(including current portion of long-term loans):

¥8,739 million

Deposits received from tenants and franchised stores:

¥36 million

In addition, buildings (¥348 million) and land (¥1,368 million) are pledged as collateral for the loans (¥2,843 million) of affiliates.

Investments in securities (¥2,504 million) are pledged as collateral for exchange settlement transactions. Long-term leasehold deposits (¥55 million) is pledged as collateral under the Building Lots and Buildings Transaction Business Law. Long-term leasehold deposits (¥1,335 million) are pledged as collateral under the Installment Sales Law.

In addition, in accordance with the Act on Financial Settlements, long-term leasehold deposits (¥340 million) have been pledged as collateral.

2. Accumulated depreciation of property and equipment: ¥1,894,756 million

3. Contingent liabilities

Guarantees of borrowings from financial institutions by employees are ¥95 million.

4. Loan commitment

Certain finance-related subsidiaries conduct a cash loan business. Unused credit balance related to loan commitment in the cash loan business is as follows.

Credit availability of loan commitment: ¥856,256 million

Outstanding balance: ¥45,041 million

Unused credit balance ¥811,215 million

Unused credit balance will not have a material impact on future cash flows because most of the unused credit balance will remain unused considering the historical records. Those subsidiaries will cease finance services or reduce the credit limit based on the credit situation of customers or other reasonable reasons.

5. Other

Government bonds and others held by Seven Bank, Ltd.

Seven Bank, Ltd., a consolidated subsidiary of the Company, holds government bonds and others to serve as collateral for exchange settlement transactions and overdraft transactions with the Bank of Japan. These government bonds and others (including whose redemption at maturity is less than one (1) year) are recorded in "Investments in securities" in the Consolidated Balance Sheet due to the substantive nature of the restrictions.

Notes to Consolidated Statement of Changes in Net Assets

1. Items relating to total number of outstanding shares

(Thousands of shares)

Туре	As of March 1, 2017	7 Number of shares Number of shares decreased		As of February 28, 2018
Common stock	886,441	_	_	886,441

2. Items relating to total number of shares of treasury stock

(Thousands of shares)

				(Thousands of shares)
Туре	As of March 1, 2017	Number of shares increased	Number of shares decreased	As of February 28, 2018
Common stock	2,039	5	147	1,897

(Notes)

- 1. The 5 thousand increase in the number of common stock in treasury stock was due to the purchase of odd-lot shares.
- 2. The 147 thousand decrease in the number of common stock in treasury stock was due to a decrease of 147 thousand shares resulting from the exercise of stock options and a decrease of 0 thousand shares resulting from the sale of odd-lot shares.
- 3. Items relating to cash dividends
- (1) Dividend payments, etc.

Resolution	Туре	Total amount of cash dividends (Millions of yen)	Dividend per share (Yen)	Record date	Effective date
May 25, 2017;	Common stock	39,799	45.00	February 28, 2017	May 26, 2017
Annual Shareholders' Meeting					
October 12, 2017;	Common stock	39,805	45.00	August 31, 2017	November 15, 2017
Board of Directors' meeting					
Total		79,604			

(2) Dividends whose record date is within the 13th fiscal year but to be effective during the 14th fiscal year

At the Annual Shareholders' Meeting to be held on May 24, 2018, the following proposal for resolution will be presented for matters concerning common stock dividends.

(i) Total amount of cash dividends: ¥39,805 million

(ii) Dividend per share: ¥45.00

(iii) Record date: February 28, 2018

(iv) Effective date: May 25, 2018

Plans call for the dividends to be paid from retained earnings.

4. Items relating to share subscription rights at the end of the 13th fiscal year

Category	Breakdown of share subscription rights	Class of shares to be acquired upon exercise of the share subscription rights	Number of shares to be acquired upon exercise of the share subscription rights
The Company	1st share subscription rights issue	Common stock	1,800 shares
	2nd share subscription rights issue	Common stock	22,100 shares
	3rd share subscription rights issue	Common stock	4,100 shares
	4th share subscription rights issue	Common stock	30,700 shares
	5th share subscription rights issue	Common stock	3,800 shares
	6th share subscription rights issue	Common stock	34,900 shares
	7th share subscription rights issue	Common stock	4,700 shares
	8th share subscription rights issue	Common stock	50,200 shares
	9th share subscription rights issue	Common stock	4,500 shares
	10th share subscription rights issue	Common stock	55,100 shares
	11th share subscription rights issue	Common stock	4,100 shares
	12th share subscription rights issue	Common stock	56,100 shares
	13th share subscription rights issue	Common stock	3,800 shares
	14th share subscription rights issue	Common stock	61,000 shares
	15th share subscription rights issue	Common stock	6,800 shares
	16th share subscription rights issue	Common stock	70,500 shares
	17th share subscription rights issue	Common stock	12,400 shares
	18th share subscription rights issue	Common stock	67,900 shares
	19th share subscription rights issue	Common stock	16,100 shares
	20th share subscription rights issue	Common stock	109,900 shares
Consolidated subsidiary	1st share subscription rights issue (1)	Common stock	120,000 shares
(Seven Bank, Ltd.)	2nd share subscription rights issue (1)	Common stock	133,000 shares
	2nd share subscription rights issue (2)	Common stock	9,000 shares
	3rd share subscription rights issue (1)	Common stock	342,000 shares
	4th share subscription rights issue (1)	Common stock	356,000 shares
	4th share subscription rights issue (2)	Common stock	55,000 shares
	5th share subscription rights issue (1)	Common stock	299,000 shares
	5th share subscription rights issue (2)	Common stock	40,000 shares
	6th share subscription rights issue (1)	Common stock	179,000 shares

Category	Breakdown of share subscription rights	Class of shares to be acquired upon exercise of the share subscription rights	Number of shares to be acquired upon exercise of the share subscription rights
	6th share subscription rights issue (2)	Common stock	20,000 shares
	7th share subscription rights issue (1)	Common stock	161,000 shares
	7th share subscription rights issue (2)	Common stock	28,000 shares
	8th share subscription rights issue (1)	Common stock	115,000 shares
	8th share subscription rights issue (2)	Common stock	27,000 shares
	9th share subscription rights issue (1)	Common stock	278,000 shares
	9th share subscription rights issue (2)	Common stock	72,000 shares

Notes relating to financial instruments

1. Items relating to the status of financial instruments

For the management of surplus funds, the Group gives priority to safety, liquidity, and efficiency and limits the management of such funds to management through deposits with banks. The Group mainly raises funds through bank loans and bond issuance.

The Group's risk management is conducted pursuant to the "basic rules for risk management," stipulating which departments have overall control of each type of risk and which departments have overall control of general risk.

The Group reduces credit risk relating to notes and accounts receivable-trade, and leasehold deposits by continuously monitoring the credit ratings of business partners while undertaking due date control and balance control of notes and accounts receivable-trade for each business partner. Also, marketable securities are mainly negotiable certificates of deposit, while investments in securities are mainly shares and government bonds. In relation to these securities, the Group periodically checks market values and the financial standing of issuers while continuously reviewing the status of securities holdings in light of the Group's relationship with business partner companies.

The Group uses forward exchange contracts to hedge the risk of currency exchange rate fluctuations in relation to certain notes and accounts payable-trade, that are denominated in foreign currencies. Further, among loans, short-term loans are mainly for fund raising related to sales transactions, while long-term loans and bonds are mainly for fund raising related to capital investment. In relation to these loans, the Group undertakes comprehensive asset-liability management (ALM). For certain long-term loans with variable interest rates, the Group uses interest rate swap contracts to hedge the risk of interest rate fluctuations. In addition, the Group uses derivative instruments to mitigate the risk of fluctuations in interest rates and currency exchange rates as well as to optimize cash flows for future interest payments. The Group does not hold or issue derivative instruments for short-term trading or speculative purposes.

2. Items relating to the market values of financial instruments

The amounts recorded on the Consolidated Balance Sheet on February 28, 2018, the market values, and the difference between these amounts are as follows. Furthermore, notes have been omitted for minor items. Also, the following table does not include items for which market values are very difficult to determine. (Please see page 78 note 2.)

	Consolidated Balance Sheet (Millions of yen)	Market value (Millions of yen)	Difference (Millions of yen)
(1) Cash and bank deposits	1,316,793	1,316,793	_
(2) Notes and accounts receivable-trade	337,938		
Allowance for doubtful accounts*1	(3,133)		
	334,805	338,403	3,598
(3) Investments in securities	131,957	144,699	12,741
(4) Long-term leasehold deposits* ²	288,395		
Allowance for doubtful accounts* ³	(358)		
	288,036	300,694	12,658
Total assets	2,071,593	2,100,591	28,998
(1) Notes and accounts payable-trade	420,012	420,012	-
(2) Deposits received in banking business	553,522	553,872	350
(3) Bonds* ⁴	379,999	386,121	6,121
(4) Long-term loans*5	475,806	473,001	(2,804)
(5) Deposits received from tenants and franchised stores*	28,381	28,002	(379)
Total liabilities	1,857,722	1,861,010	3,288
Derivative instruments* ⁷	(150)	(150)	_

(Notes)

^{*1.} Net allowance (after deducting allowance for doubtful accounts for notes and accounts receivable-trade).

^{*2.} Including current portion of long-term leasehold deposits.

^{*3.} Net allowance (after deducting allowance for doubtful accounts for long-term leasehold deposits).

^{*4.} Including current portion of bonds.

^{*5.} Including current portion of long-term loans.

^{*6.} Including current portion of deposits received from tenants and franchised stores.

^{*7.} Net credit or liabilities arising from derivative instruments are shown.

Notes

1. Items relating to the method of calculation of the market value of financial instruments and derivative instruments

Assets

(1) Cash and bank deposits

The relevant book values are used because the short settlement periods of these items result in market values and book values being almost equivalent.

(2) Notes and accounts receivable, trade

For notes and accounts receivable-traded with short settlement periods, the relevant book values are used because market values and book values are almost equivalent. The market value of items with long settlement periods is the present value, which is calculated by discounting the total of principal and interest by the corresponding yield on government bonds over the remaining period, making allowance for credit risk.

(3) Investments in securities

For the market value of shares, exchange prices are used. For bonds, exchange prices or the prices shown by correspondent financial institutions are used.

(4) Long-term leasehold deposits

The market value of long-term leasehold deposits is the present value, which is calculated by discounting future cash flows—reflecting collectability—by the corresponding yield on government bonds over the remaining period.

Liabilities

(1) Notes and accounts payable-trade

The relevant book values are used because the short settlement periods of these items result in market values and book values being almost equivalent.

(2) Deposits received in banking business

For demand deposits, the market value is regarded as the amount payable (book value) if demands were received on the consolidated balance sheet date. Time deposits are classified according to certain periods, and the market value of time deposits is the present value, which is calculated by discounting future cash flows. The discount rate used for this is the interest rate used when new deposits are received. For time deposits with short remaining periods (within one (1) year), the market value is the relevant book value because the market value approximates the book value.

(3) Bonds

The market value of bonds that have market prices is based on these prices. The market value of bonds that do not have market prices is the present value, which is calculated by discounting the total of principal and interest to reflect the remaining period of the said bonds and an interest rate that allows for credit risk.

(4) Long-term loans

The market value of long-term loans is the present value, which is calculated by discounting the total of principal and interest by the interest rate assumed to be applied if the same loan were to be newly taken.

(5) Deposits received from tenants and franchised stores

The market value of deposits received from tenants and franchised stores is the present value,

which is calculated by discounting future cash flows by the corresponding yield on government bonds over the remaining period.

Derivative instruments

These are calculated based on the prices shown by correspondent financial institutions. However, because interest rate swap contracts meeting specific hedging criteria are recognized together with hedged long-term loans, the market value of interest rate swap contracts is included in the market value of the relevant long-term loans. Further, forward foreign exchange contracts are accounted for by the short-cut method when they meet certain criteria for the method.

2. Financial instruments for which market values are very difficult to determine

Classification	Consolidated Balance Sheet (Millions of yen)
Investments in securities*1	
Unlisted shares	11,000
Shares of subsidiaries and affiliates	28,469
Other	4,428
Long-term leasehold deposits*2	103,440
Deposits received from tenants and franchised stores*2	28,760

(Notes)

Notes concerning real estate for lease

Notes about real estate for lease have been omitted because the total amount thereof is considered immaterial.

Notes concerning per share information

Net assets per share: ¥2,744.08
 Net income per share: ¥204.80

Notes concerning significant subsequent event

(Material business acquisitions)

The Company's Board of Directors resolved on April 6, 2017 that the Company's consolidated subsidiary 7-Eleven, Inc. (the closing date is December 31) would acquire stores and other assets constituting most of convenience store business and gasoline retail business of U.S. company Sunoco LP, and 7-Eleven, Inc. and Sunoco LP concluded an agreement relating to the acquisition of said business on the same date. In addition, 7-Eleven, Inc. completed the acquisition of said business on January 23, 2018. An outline of this business acquisition is as follows.

^{*1} These are not included in Assets "(3) Investments in securities" because they do not have market prices, and future cash flows with regard thereto cannot be estimated; therefore, it is very difficult to determine market values.

^{*2} These are not included in Assets "(4) Long-term leasehold deposits" and Liabilities "(5) Deposits received from tenants and franchised stores" because the timing of repayment cannot be reasonably estimated and it is very difficult to determine market values.

1. Outline of business combination

(1) Name and main business of the acquired company

Name: Sunoco LP

Main business: Operation of fuel wholesale and retail, and convenience store business

(2) Business combination objectives

In accordance with the Medium-Term Management Plan for the Group announced in October 2016, 7-Eleven, Inc. is aiming to achieve average daily merchandise sales per store of \$5,000 and 10,000 stores by the fiscal year ending February 29, 2020, and is working to strengthen its merchandizing capabilities and expand its store network. Sunoco LP has a large number of stores in the State of Texas and the eastern area of the United States, where 7-Eleven, Inc., currently operates stores. By acquiring part of Sunoco LP's convenience store business and gasoline retail business, 7-Eleven, Inc. will expand its store network and offer greater convenience, while also improving profitability. Regarding the stores acquired, 7-Eleven, Inc. signed a contract to receive gasoline from Sunoco LP for the next 15 years.

(3) Date of the business combination

January 23, 2018

(4) Form of the business combination

Business acquisition

(5) The acquired company's name after the business combination

No change

2. Acquisition cost of acquired business and breakdown by type of consideration

Consideration for acquisition Cash \$3,114 million (¥345,155 million)

Acquisition cost \$3,114 million (\(\frac{\pmathbf{X}}{3}\)45,155 million)

Note: The yen amounts were calculated using the January 23, 2018 rate (US\$1 = 110.84 yen).

3. Details and amounts of main acquisition-related costs

At present, this information is not yet determined.

- 4. Amount, reason for recognition, and method and period of amortization of goodwill At present, this information is not yet determined.
- 5. Total amounts and principal breakdowns of assets received and liabilities assumed on the date of the business combination

At present, this information is not yet determined.

Other note

In the Consolidated Balance Sheet, Consolidated Statement of Income, Consolidated Statement of Changes in Net Assets, and Notes to Consolidated Financial Statements, amounts or the like have been rounded down to the units indicated.

NON-CONSOLIDATED BALANCE SHEET (as of February 28, 2018)

(Millions of yen)

Item	Amount	Item	Millions of yen) Amount
ASSETS		LIABILITIES	
Current assets	63,963	Current liabilities	117,686
Cash and bank deposits	· ·	Current portion of bonds	59,999
Prepaid expenses	414	Short-term loans payable to subsidiaries and	
Deferred income taxes	134	001:	21,007
Accounts receivable, other	56,365	Lease obligations	3,108
Deposits held by subsidiaries and affiliates	5,378	Accounts payable, other	23,552
Other	1,280	Accrued expenses	724
Non-current assets	1,762,155	Income taxes payable	8,052
Property and equipment	5,571	Advance received	221
Buildings and structures	2,632	Allowance for bonuses to employees	338
Fixtures, equipment and vehicles	128	Allowance for bonuses to Directors and Audit & Supervisory Board Members	49
Land	2,712 97		633
Lease assets Intangible assets		Non-current liabilities	240,446
Software		Bonds	210,000
Software in progress	2,752		210,000
Lease assets	5,311	Long-term loans payable to subsidiaries and affiliates	14
Other	,	Lease obligations	3,104
Investments and other assets		Deposits received from tenants	2,120
Investments in securities		Provision for loss on guarantees	24,861
Stocks of subsidiaries and affiliates	1,631,868	Other	345
Deferred income taxes	1,456	TOTAL LIABILITIES	358,133
Prepaid pension cost	821	NET ASSETS	
Long-term leasehold deposits	3,387	Shareholders' equity	1,451,885
Deposits paid in subsidiaries and affiliates	70,000	Common stock	50,000
Other	1,374	Capital surplus	1,246,463
		Additional paid-in capital	875,496
		Other capital surplus	370,967
		Retained earnings	160,105
		Other retained earnings	160,105
		Retained earnings brought forward	160,105
		Treasury stock, at cost	(4,684)
		Accumulated gains (losses) from valuation and translation adjustments	14,010
		Unrealized gains (losses) on available-for-sale securities, net of taxes	14,010
		Subscription rights to shares	2,090
		TOTAL NET ASSETS	1,467,985
TOTAL ASSETS	1,826,118	TOTAL LIABILITIES AND NET ASSETS	1,826,118

NON-CONSOLIDATED STATEMENT OF INCOME (March 1, 2017 to February 28, 2018) (Millions of yen)

Item	Amo	ount
Revenues from operations		
Dividend income	106,262	
Management consulting fee income	4,827	
Commission fee income	3,464	
Other	111	114,665
General and administrative expenses		24,823
Operating income		89,842
Non-operating income		
Interest income	1,210	
Dividend income	587	
Other	248	2,046
Non-operating expenses		
Interest expenses	113	
Interest on bonds	2,351	
Other	8	2,473
Ordinary income		89,414
Special gains		
Gain on sales of stocks of subsidiaries and affiliates	900	
Gain on exchange from business divestitures	1,509	2,410
Special losses		
Impairment loss	23,582	
Provision for loss on guarantees	6,928	
Other	206	30,716
Income before income taxes		61,107
Income taxes – current	(3,497)	
Income taxes – deferred	(5,424)	(8,922)
Net income		70,029

$\textbf{NON-CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS} \ (\textbf{March 1, 2017 to} \\$

February 28, 2018)

(Millions of yen)

		Shareholders' equity						
		Capital surplus		Retained earnings				
	Common	Additional paid-in	Other	Total	Other retained earnings	Total retained	Treasury stock, at cost	Total shareholders'
		capital	capital surplus	capital surplus	Retained earnings brought forward	earnings		equity
Balance at March 1, 2017	50,000	875,496	370,885	1,246,381	169,680	169,680	(5,026)	1,461,035
Increase (decrease) for the year								
Cash dividends					(79,604)	(79,604)		(79,604)
Net income					70,029	70,029		70,029
Purchase of treasury stock							(25)	(25)
Disposal of treasury stock			81	81			368	450
Net changes of items other than shareholders' equity								
Net increase (decrease) for the year	_	-	81	81	(9,574)	(9,574)	342	(9,150)
Balance at February 28, 2018	50,000	875,496	370,967	1,246,463	160,105	160,105	(4,684)	1,451,885

	Accumulated gains (losses) f adjust		TOTAL NET	
	Unrealized gains (losses) on available-for-sale securities, net of taxes	Total accumulated gains (losses) from valuation and translation adjustments	Subscription rights to shares	TOTAL NET ASSETS
Balance at March 1, 2017	16,113	16,113	2,061	1,479,210
Increase (decrease) for the year				
Cash dividends				(79,604)
Net income				70,029
Purchase of treasury stock				(25)
Disposal of treasury stock				450
Net changes of items other than shareholders' equity	(2,103)	(2,103)	28	(2,074)
Net increase (decrease) for the year	(2,103)	(2,103)	28	(11,224)
Balance at February 28, 2018	14,010	14,010	2,090	1,467,985

Notes to Non-Consolidated Financial Statements

Notes concerning matters pertaining to significant accounting policies

- 1. Valuation basis and method for securities
- (1) Stock of subsidiaries and affiliates:

Valued at cost by the moving-average method.

(2) Available-for-sale securities

Fair value is available

Securities whose fair value is available are valued at the quoted market price prevailing at the end of the 13th fiscal year. Net unrealized gains or losses on these securities are reported as a separate component of net assets at a net-of-tax amount. Cost of sales is determined using the moving-average method.

Fair value is not available

Securities whose fair value is not available are valued at cost, determined using the moving-average method.

- 2. Methods of depreciation for non-current assets
- (1) Property and equipment (excluding lease assets):

Amortized using the straight-line method.

(2) Intangible assets (excluding lease assets):

Amortized using the straight-line method. Software for internal use is amortized using the straight-line method over a usable period of five (5) years.

(3) Lease assets

For depreciation of lease assets, a useful life is based on the duration of the lease period, and straight-line depreciation is applied with an assumed residual value of zero.

- 3. Methods of accounting for allowances
- (1) Allowance for bonuses to employees

Allowance for bonuses to employees is provided at the amount expected to be paid in respect of the calculation period ended on the balance sheet date.

(2) Allowance for bonuses to Directors and Audit & Supervisory Board Members

Allowance for bonuses to Directors and Audit & Supervisory Board Members is provided at the amount expected to be paid.

(3) Allowance for accrued pension and severance costs (Prepaid pension cost)

Allowance for accrued pension and severance costs is provided at the amount incurred during the 13th fiscal year, which is based on the estimated present value of the retirement benefit obligation less the estimated fair value of pension plan assets at the end of the 13th fiscal year. In calculating retirement benefit obligation, the method for allocating the estimated total retirement benefits for the end of the 13th fiscal year is conducted on a benefit formula basis.

Actuarial differences are amortized on a straight-line basis over a certain period (ten (10) years) from the fiscal year following the fiscal year in which they arise, which is shorter than the

average remaining years of service of the eligible employees.

(4) Provision for loss on guarantees

Provision for loss on guarantees is provided to cover losses related to guarantees offered to subsidiaries and affiliates. The estimated loss amount is recorded, taking into account the financial position and other factors of the guaranteed parties.

- 4. Other significant items that form the basis of the preparation of financial statements
 - (1) Accounting method related to retirement benefits

The method for accounting for unrecognized actuarial differences related to retirement benefits differs from that in the Consolidated Financial Statements.

(2) Accounting for consumption taxes, etc.

Consumption taxes, etc., are not included.

(3) Application of the consolidated taxation system

The Company has applied the consolidated taxation system.

Supplementary Information

(Application of Implementation Guidance on Recoverability of Deferred Tax Assets)

The Company has applied the "Implementation Guidance on Recoverability of Deferred Tax Assets" (ASBJ Implementation Guidance No. 26 dated March 28, 2016) from the 13th fiscal year.

There is no impact on the Non-Consolidated Financial Statements from the application of the implementation guidance.

Notes to Non-Consolidated Balance Sheet

1. Accumulated depreciation of property and equipment: ¥3,740 million

2. Monetary claims and monetary obligations in regard to subsidiaries and affiliates (excluding items listed elsewhere)

(1) Short-term receivables: \$\ \\$56,071\$ million
(2) Short-term payables: \$\\$\\$21,053\$ million
(3) Long-term payables: \$\\$\\$5,034\$ million

Notes to Non-Consolidated Statement of Income

- 1. Items relating to transactions with subsidiaries and affiliates
- (1) Operating transactions

2. ¥864 million of the ¥900 million in gain on sales of stocks of subsidiaries and affiliates, and the

¥1,509 million in gain on exchange from business divestitures are the result of the business transfers of Sogo Kobe and Seibu Takatsuki stores to H2O Retailing Corporation.

3. The impairment loss is primarily related to omni7 software.

Notes to Non-Consolidated Statement of Changes in Net Assets

Shares of treasury stock at the end of the fiscal year Common stock 1,874,871 shares

Notes regarding tax effect accounting

Deferred tax assets and deferred tax liabilities by cause of occurrence

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Allowance for bonuses to employees:	¥104 million
Accrued enterprise taxes and business office taxes:	¥56 million
Subscription rights to shares:	¥640 million
Tax loss carried forward:	¥3,119 million
Denial of impairment loss:	¥7,135 million
Valuation loss on subsidiaries' and affiliates' stock:	¥55,912 million
Provision for loss on guarantees:	¥7,613 million
Other:	¥903 million
Sub-total:	¥75,485 million
Less: Valuation allowance:	(¥69,106 million)
Total:	¥6,378 million

Deferred tax liabilities

Prepaid pension cost:	(¥202 million)
Unrealized losses on available-for-sale securities, net of taxes:	(¥4,585 million)
Total:	(¥4,787 million)
Deferred tax assets (liabilities), net:	¥1,591 million

Notes concerning non-current assets utilized through leases

Operating leases

Future lease payments

Due within one year:	¥1,225 million
Due after one year:	¥5,114 million
Total:	¥6 340 million

Notes concerning transactions with related parties

Subsidiaries and affiliates, etc.

(Millions of yen)

	1		I .	ı		(111111)	ons or yen)
Attribution	Name of company, etc.	Voting rights held by the Company (%)	Relationship with related party	Details of transaction	Amount of transaction	Account title	Year-end balance
Subsidiary	SEVEN & i Financial Center Co., Ltd.	Ownership Direct: 100	Financial support	Deposit of funds (Note 1)	164,769	Deposits held by subsidiaries and affiliates	5,378
						Deposits paid in subsidiaries and affiliates	70,000
				Interest on deposits (Note 1)	1,209	Other current assets	183
				Borrowing of funds (Note 1)	121,000	Short-term loans payable to subsidiaries and affiliates	21,000
				Interest on borrowed funds (Note 1)	63	Accrued expenses	1
Subsidiary	Seven-Eleven Japan Co., Ltd.	Ownership Direct: 100	Concurrently serving corporate officers	Business management (Note 2)	3,082		
				Operational consignment (Note 3)	1,856	Accounts receivable	49,726
				Tax payment under consolidated taxation	50,369		
Subsidiary	Ito-Yokado Co., Ltd.	Ownership Direct: 100	Concurrently serving corporate officers	Operational consignment (Note 3)	1,200	Accounts receivable	106
Subsidiary	Sogo & Seibu Co., Ltd.	Ownership Direct: 100	Concurrently serving corporate officers	Underwriting of capital increase (Note 4)	20,000	-	_
Subsidiary	Nissen Holdings Co., Ltd.	Ownership Indirect: 100	_	Provision for loss on guarantees	9,207	Provision for loss on guarantees	19,946

(Notes)

- 1. Transactions are conducted based on interest rates for deposits to subsidiaries and affiliates and loans from subsidiaries and affiliates that are determined reasonably by taking into account market interest rates.
- 2. Business management fees are determined proportionately according to the size of each subsidiary's business in line with the Group's rules.
- 3. Operational consignment fees are determined based on negotiations between the relevant parties.
- 4. The underwriting of capital increase refers to the Company underwriting a capital increase conducted by Sogo & Seibu Co., Ltd. at a price of \(\frac{\pma}{1}\),000 per share.
- 5. The amount of transaction does not include consumption taxes, etc. However, the year-end balance includes consumption taxes, etc.

Notes concerning per share information

Notes concerning significant subsequent event

None.

Other notes

In the Non-Consolidated Balance Sheet, Non-Consolidated Statement of Income, Non-Consolidated Statement of Changes in Net Assets, and Notes to Non-Consolidated Financial Statements, amounts or the like have been rounded down to the units indicated.

Information about Methods of Exercising Voting Rights

You may exercise your voting rights using one of the following three methods:

Exercise of voting rights by attending the Annual Shareholders' Meeting

You are kindly requested to exercise your voting rights by submitting the enclosed Voting Instructions Form to the Reception Desk at the Meeting.

Date

10:00 a.m. Japan Standard Time (JST), May 24, 2018 (Thursday)

Place

Head office of the Company (8-8, Nibancho, Chiyoda-ku, Tokyo), Conference Room

Exercise of voting rights by post

You are kindly requested to indicate your vote for or against the proposed actions on the enclosed Voting Instructions Form, and to return the completed Voting Instructions Form to the Company. You do not need to affix a stamp.

Deadline for exercise of voting rights by post

The Company must receive the completed Voting Instructions Form by 5:30 p.m. JST, May 23, 2018 (Wednesday)

Exercise of voting rights via the Internet

On the Voting Website (https://evote.tr.mufg.jp/), enter your "login ID" and "temporary password," which are printed on the enclosed Voting Instructions Form. Follow the instructions on the screen of your personal computer, smartphone or cell phone and input your vote for or against the proposed actions.

Deadline for exercise of voting rights via the Internet

The Company must receive your voting instructions by 5:30 p.m. JST, May 23, 2018 (Wednesday).

- (1) To prevent unauthorized access by third parties other than shareholders and to prevent the falsification of shareholder votes, shareholders voting via the Internet will be asked to change their "temporary password" on the Voting Website.
- (2) A new "login ID" and "temporary password" will be provided with the convocation for each Shareholders' Meeting.

Information about Exercising Your Voting Rights by the Electronic Method

Please confirm the following items if you exercise your voting rights via the Internet.

- (1) Costs (Internet connection charges, etc.) incurred in accessing the Voting Website (https://evote.tr.mufg.jp/) will be the responsibility of the shareholder. If a cell phone or other device is used, packet transmission fees and other usage fees for the cell phones and other devices will also be the responsibility of the shareholder.
- (2) Voting rights may be exercised via the Internet until 5:30 p.m. JST on Wednesday, May 23, 2018. However, shareholders are kindly requested to exercise their voting rights early. If you have any questions, please contact the Corporate Agency Department Help Desk.

Voting Website

- (1) You can exercise your voting rights via the Internet by accessing the Voting Website designated by the Company (https://evote.tr.mufg.jp/) from your personal computer, smartphone, or cell phone ("i-mode," "EZweb," or "Yahoo! Keitai")*. (Please note that service is not available between 2:00 a.m. and 5:00 a.m. (JST) each day.)
- (2) Depending on certain factors in the shareholder's Internet usage environment, it might not be possible to exercise voting rights via a personal computer or smartphone. These factors include the use of a firewall, etc., in the Internet connection, the use of anti-virus software, and the use of a proxy server.
- (3) To exercise your voting rights by cell phone, please use one of the following services: "i-mode," "EZweb," or "Yahoo! Keitai." To ensure security, cell phones that cannot send TLS-encrypted communications and cell phone information cannot be used to exercise voting rights.

 * "i-mode," "EZweb," and "Yahoo!" are the trademarks or registered trademarks of NTT DOCOMO INC., KDDI Corporation, and Yahoo! Inc., of the United States, respectively.

For inquiries regarding the system, etc.

Mitsubishi UFJ Trust and Banking Corporation Corporate Agency Department Help Desk Tel: 0120-173-027 (Hours: 9:00 a.m. to 9:00 p.m. JST)

Platform for Electronic Exercise of Voting Rights

In addition to the exercise of voting rights via the Internet as described above, if nominee shareholders, such as trust and custody services banks (including standing proxies), make prior application to use the platform for the electronic exercise of voting rights that is operated by ICJ Inc., which was established by Tokyo Stock Exchange, Inc., etc., such shareholders may use that platform as an electronic method for exercising voting rights in connection with the Shareholders' Meeting of the Company.

End

* This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the Japanese original shall prevail.