

# Brief Summary for the First Quarter of FY2017

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## ■ Consolidated Results

The consolidated financial results forecast for the fiscal year ending February 28, 2017, has been left undetermined. The reason is that a business restructuring plan for the future of the Company's consolidated subsidiary Nissen Holdings Co., Ltd. is ongoing consideration at this point. For reference, the figures excluding Mail order services are presented. The consolidated financial results forecast will be announced without delay as soon as it becomes possible to make a rational projection.

### I. Financial Results

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Group's total sales* <sup>1</sup>	2,545,189	103.3	2,560,924	100.6	10,703,064	104.6	10,873,000	-
Revenues from operations	1,440,782	97.9	1,394,749	96.8	6,045,704	100.1	6,010,000	-
Convenience store operations	606,214	94.0	583,727	96.3	2,675,890	98.1	2,725,000	101.8
Superstore operations	516,659	101.6	514,617	99.6	2,060,516	102.4	2,125,000	103.1
Department store operations	212,636	98.1	204,505	96.2	884,716	101.1	886,000	100.1
Food services	21,344	105.7	21,005	98.4	83,839	103.5	87,000	103.8
Financial services	47,068	107.2	48,644	103.3	192,487	108.0	205,000	106.5
Mail order services	37,801	90.6	26,604	70.4	158,732	85.4	-	-
Others	16,682	126.4	14,246	85.4	61,582	114.3	58,000	94.2
Eliminations / corporate	(17,624)	-	(18,600)	-	(72,061)	-	(76,000)	-
Operating income (loss)	81,856	105.6	81,483	99.5	352,320	102.6	389,000	-
Convenience store operations	66,126	111.5	68,894	104.2	304,110	109.9	315,400	103.7
Superstore operations	6,031	80.5	6,517	108.1	7,234	37.4	25,300	349.7
Department store operations	(92)	-	(1,005)	-	3,832	54.3	8,200	214.0
Food services	423	-	(125)	-	917	-	2,100	229.0
Financial services	11,552	106.0	12,779	110.6	49,697	105.3	51,400	103.4
Mail order services	(2,793)	-	(2,992)	-	(8,451)	-	-	-
Others	1,353	167.2	1,146	84.7	5,559	151.5	4,600	82.7
Eliminations / corporate	(745)	-	(3,729)	-	(10,578)	-	(18,000)	-
Ordinary income	81,181	105.0	82,385	101.5	350,165	102.5	385,700	-
Special gains	973	162.1	598	61.5	6,103	126.2	-	-
Special losses	5,332	76.8	8,131	152.5	52,493	145.3	-	-
Income before income taxes	76,822	108.3	74,853	97.4	303,775	97.9	-	-
Net income attributable to owners of parent	42,228	106.9	43,150	102.2	160,930	93.0	184,100	-
Net income per share	yen	%	yen	%	yen	%	yen	%
	47.77	106.9	48.80	102.2	182.02	93.0	-	-
<b>Number of shares outstanding</b>	(shares)							
Average* <sup>2</sup>	884,077,346		884,180,553		884,132,485			
End of period* <sup>2</sup>	884,142,321		884,199,400		884,151,095			

\*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

Convenience store's total sales including total store sales of Seven-Eleven Japan and 7-Eleven, Inc. for the three months ended 2015 and 2016, fiscal year ended Feb. 29, 2016 are 1,710,622 million yen, 1,749,902 million yen, 7,333,250 million yen.

\*2. Excluding treasury stock

### Exchange rates

(yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
Income statements U.S.\$1=	119.16		115.35		121.10		115.00	
1yuan=	19.08		17.60		19.23		19.00	
Balance sheets U.S.\$1=	120.17		112.68		120.61		-	
1yuan=	19.36		17.39		18.36		-	

### Operating income before amortization of goodwill

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total	86,959	105.7	85,598	98.4	373,552	103.1	409,000	-
Convenience store operations	68,569	111.5	70,828	103.3	314,788	110.3	-	-
Superstore operations	6,816	82.3	7,291	107.0	10,374	46.1	-	-
Department store operations	1,229	43.0	(21)	-	9,120	73.9	-	-
Food services	423	-	(125)	-	917	-	-	-
Financial services	11,971	106.1	13,120	109.6	51,392	105.4	-	-
Mail order services	(2,791)	-	(2,992)	-	(8,446)	-	-	-
Others	1,484	172.8	1,228	82.7	5,984	155.0	-	-
Eliminations / corporate	(745)	-	(3,729)	-	(10,578)	-	-	-

Note: Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

## II. Major Factors

\*For results of major operating companies, please refer to page 5 to 12.

(Millions of yen)

	Three Months Ended May 31, 2016		Major Factors
		YOY(%)	
Group's total sales *1	2,560,924	+15,734	<u>(1) Growth in total store sales at Seven-Eleven Japan</u> <ul style="list-style-type: none"> <li>▪ Higher total store sales due to increased stores and strong growth in existing store sales.</li> </ul> <u>(2) Downward pressure from the effect of a stronger yen [23.8 billion yen]</u>
Revenues from operations	1,394,749	(46,032)	<u>(1) Mainly decrease of gasoline sales at 7-Eleven, Inc.</u> <ul style="list-style-type: none"> <li>▪ Decrease gasoline sales mainly due to lower crude oil prices. [Decrease in amount excluding foreign exchange effects: 23.5 billion yen]</li> </ul> <u>(2) Downward pressure from the effect of a stronger yen [15.0 billion yen]</u>
Operating income (loss)	81,483	(372)	
Convenience stores	68,894	+2,767	<u>(1) Seven-Eleven Japan</u> <ul style="list-style-type: none"> <li>▪ Growth led by standard products such as lunch boxes, pastries, etc. Existing store sales and merchandise gross profit margin both increased.</li> </ul> <u>(2) 7-Eleven, Inc.</u> <ul style="list-style-type: none"> <li>▪ Higher merchandise sales and improvement of gross profit margin led by fast food products and beverages.</li> </ul>
Superstores	6,517	+485	<u>(1) Ito-Yokado</u> <ul style="list-style-type: none"> <li>▪ Profit increased due to revision to promote appropriate sales promotion measures, etc., despite a decline in existing store sales and deterioration of gross profit margin</li> </ul> <u>(2) York-Benimaru (Including Life Foods *2)</u> <ul style="list-style-type: none"> <li>▪ Higher income due to growth in existing store sales and improvement of gross profit margin.</li> </ul>
Department stores	(1,005)	(913)	<u>(1) Sogo &amp; Seibu</u> <ul style="list-style-type: none"> <li>▪ Lower income due to decline in existing store sales and deterioration of gross profit margin.</li> </ul> <u>(2) Lower income at LOFT</u>
Food services	(125)	(549)	<u>Lower income at Seven &amp; i Food Systems</u>
Financial services	12,779	+1,226	<u>(1) Higher income at Seven Bank</u> <u>(2) Higher income in non-bank operations</u>
Mail order services	(2,992)	(198)	<u>Lower income at Nissen Holdings</u>
Others	1,146	(207)	
Eliminations/corporate *3	(3,729)	(2,983)	<ul style="list-style-type: none"> <li>▪ Increase in expenses related to the Omni-Channel Strategy.</li> </ul>
Ordinary income	82,385	+1,204	<ul style="list-style-type: none"> <li>▪ Income increased due to an increase in non-operating income, despite a decline operating income.</li> </ul>
Income attributable to owners of parent	43,150	+921	

\*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

\*2. Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

\*3. Eliminations / corporate in operating income mainly reflect the Company's operating expenses relating to the Group strategy.

The consolidated financial results forecast for the fiscal year ending February 28, 2017, has been left undetermined. The reason is that a business restructuring plan for the future of the Company's consolidated subsidiary Nissen Holdings Co., Ltd. is ongoing consideration at this point. For reference, the figures excluding Mail order services are presented. The consolidated financial results forecast will be announced without delay as soon as it becomes possible to make a rational projection.

### III. Segment Information

#### Business segment information

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016			Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)	Composition(%)		YOY(%)		YOY(%)
<b>Capital expenditures</b>									
Convenience store operations	46,928	92.4	49,061	104.5	52.0	238,372	123.4	363,400	152.5
Superstore operations	19,953	160.1	25,595	128.3	27.2	81,354	124.2	53,200	65.4
			[18,566]	[93.0]		[57,078]	[87.2]		
Department store operations	5,220	87.6	5,566	106.6	5.9	17,515	113.9	15,600	89.1
Food services	543	75.5	627	115.3	0.7	1,853	52.9	2,700	145.7
Financial services	9,454	73.4	6,744	71.3	7.2	33,422	85.5	39,400	117.9
Mail order services	1,066	105.6	391	36.7	0.4	4,766	124.9	-	-
Others	1,123	30.4	2,341	208.4	2.5	3,678	68.3	6,400	174.0
Corporate	7,730	840.9	3,942	51.0	4.2	18,240	120.4	12,000	65.8
Total	92,022	104.0	94,270	102.4	100.0	399,204	117.0	492,700	-
			[87,241]	[94.8]		[374,928]	[109.9]		
<b>Depreciation and amortization</b>									
Convenience store operations	27,503	110.5	30,718	111.7	59.5	116,514	112.9	131,700	113.0
Superstore operations	5,526	112.7	6,369	115.3	12.3	23,800	115.0	25,300	106.3
Department store operations	3,356	100.8	3,370	100.4	6.5	13,569	101.3	13,200	97.3
Food services	198	135.6	228	114.9	0.4	828	116.7	900	108.7
Financial services	7,009	118.6	7,256	103.5	14.1	29,071	115.2	28,400	97.7
Mail order services	918	98.2	905	98.6	1.8	3,730	97.1	-	-
Others	752	111.5	705	93.8	1.4	2,958	110.0	2,700	91.3
Corporate	720	127.7	2,063	286.4	4.0	5,036	208.2	9,200	182.7
Total	45,984	111.2	51,617	112.2	100.0	195,511	113.5	211,400	-
<b>Amortization of goodwill</b>									
Convenience store operations	2,443	109.6	1,933	79.1	47.0	10,677	122.6	-	-
Superstore operations	785	100.0	774	98.7	18.8	3,140	100.0	-	-
Department store operations	1,321	99.9	983	74.4	23.9	5,288	100.1	-	-
Food services	-	-	-	-	-	-	-	-	-
Financial services	419	109.4	341	81.3	8.3	1,695	108.7	-	-
Mail order services	2	102.6	-	-	-	4	50.5	-	-
Others	130	263.4	81	62.4	2.0	425	221.1	-	-
Total	5,102	106.9	4,114	80.6	100.0	21,232	112.4	-	-
<b>Impairment loss</b>									
Convenience store operations	504	168.3	1,134	224.6	24.5	9,369	163.3	-	-
Superstore operations	558	96.9	1,424	255.0	30.7	12,273	172.6	-	-
Department store operations	314	305.9	954	303.7	20.6	3,972	225.3	-	-
Food services	86	118.3	192	221.8	4.2	636	134.9	-	-
Financial services	-	-	-	-	-	28	-	-	-
Mail order services	-	-	28	-	0.6	2,358	-	-	-
Others	-	-	902	-	19.5	161	361.4	-	-
Total	1,464	138.8	4,636	316.6	100.0	28,800	189.2	-	-

- Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.  
Figures for actual results don't include goodwill and others related to the acquisition of stores, etc.  
2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond.  
Corporate in capital expenditures mainly reflect the Company's capital expenditures relating to the Group strategy.  
3. In capital expenditures, figures in square brackets [ ] show the figures reflecting the securitization of assets of a new store in superstore operations.  
4. Depreciation and amortization include amortization on intangible assets. Corporate in depreciation and amortization mainly reflect the Company's depreciation and amortization relating to the Group strategy.  
5. Amortization of goodwill include only the amount record on selling, general and administrative expenses.  
6. Impairment losses include 1,320 million yen recorded as restructuring expenses in the consolidated income statement for the three months ended May 31, 2016, and 6,108 million yen recorded as the same for the fiscal year ended Feb. 29, 2016.

#### Geographic area segment information

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016			Fiscal Year Ended Feb. 29, 2016	
		YOY(%)		YOY(%)	Composition(%)		YOY(%)
<b>Revenues from operations</b>							
Japan	995,804	102.1	988,780	99.3	70.9	4,056,272	102.9
North America	408,231	88.3	374,899	91.8	26.9	1,855,305	94.2
Others	37,289	106.7	31,422	84.3	2.3	136,058	103.8
Eliminations	(543)	-	(353)	-	-	(1,931)	-
Total	1,440,782	97.9	1,394,749	96.8	-	6,045,704	100.1
<b>Operating income</b>							
Japan	74,670	99.8	71,831	96.2	88.2	288,068	97.4
North America	7,185	229.4	9,806	136.5	12.0	65,148	130.8
Others	(1)	-	(158)	-	(0.2)	(842)	-
Eliminations	2	100.8	2	103.0	-	(53)	-
Total	81,856	105.6	81,483	99.5	-	352,320	102.6

Note: "Others" consists of the business results in China, etc.

#### IV. Interest-Bearing Debt

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016	
		YOY(%)		YOY(%)		YOY(%)
Short-term loans	136,770	118.0	132,226	96.7	130,782	100.0
Current portion of long-term loans	68,895	71.9	171,431	248.8	101,329	144.7
Current portion of bonds	59,999	300.0	40,000	66.7	40,000	66.7
Commercial paper	-	-	-	-	-	-
Sub-total	265,665	114.7	343,657	129.4	272,111	104.3
Bonds	319,992	87.7	399,995	125.0	399,994	125.0
Long-term loans	372,048	110.9	278,232	74.8	360,864	98.2
Commercial paper	-	-	-	-	-	-
Sub-total	692,041	98.8	678,227	98.0	760,858	110.7
Total	957,707	102.8	1,021,885	106.7	1,032,970	108.9
Ratio to total assets (%)	17.6	(1.0)	18.6	+1.0	19.0	+0.9
Ratio to owners' equity (%)	41.5	(3.0)	44.6	+3.1	43.5	+2.3

#### Segment Information excluding Financial Services

Convenience store operations	132,214	116.8	123,945	93.7	132,671	100.0
Superstore operations	13,762	81.8	11,352	82.5	12,927	80.1
Department store operations	175,615	96.9	177,966	101.3	176,716	101.3
Food services	-	-	-	-	-	-
Mail order services	27,175	172.3	27,705	102.0	28,048	116.1
Others	6,250	-	5,950	-	5,850	121.6
Corporate	269,992	100.0	329,995	122.2	329,994	122.2
Sub-total	625,010	104.7	676,915	108.3	686,207	110.3
Financial services	332,696	99.3	344,970	103.7	346,763	106.3
Total	957,707	102.8	1,021,885	106.7	1,032,970	108.9

#### Bond information

(As of May 31, 2016)

	Amount	Date of issue	Coupon	Redemption date
Issued by Seven & i Holdings				
3rd unsecured domestic straight bonds	30 billion yen	Jul. 3, 2008	1.94%	Jun. 20, 2018
5th unsecured domestic straight bonds	20 billion yen	Jun. 29, 2010	0.852%	Jun. 20, 2017
6th unsecured domestic straight bonds	60 billion yen	Jun. 29, 2010	1.399%	Jun. 19, 2020
7th unsecured domestic straight bonds	40 billion yen	Apr. 26, 2013	0.258%	Jun. 20, 2016
8th unsecured domestic straight bonds	40 billion yen	Apr. 26, 2013	0.383%	Jun. 20, 2019
9th unsecured domestic straight bonds	20 billion yen	Apr. 26, 2013	0.671%	Mar. 20, 2023
10th unsecured domestic straight bonds	30 billion yen	Jun. 17, 2015	0.150%	Jun. 20, 2018
11th unsecured domestic straight bonds	60 billion yen	Jun. 17, 2015	0.514%	Jun. 20, 2022
12th unsecured domestic straight bonds	30 billion yen	Jun. 17, 2015	0.781%	Jun. 20, 2025
Issued by Seven Bank				
6th unsecured domestic straight bonds	30 billion yen	May 31, 2012	0.398%	Jun. 20, 2017
7th unsecured domestic straight bonds	10 billion yen	May 31, 2012	0.613%	Jun. 20, 2019
8rd unsecured domestic straight bonds	15 billion yen	Mar. 7, 2013	0.243%	Mar. 20, 2018
9th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.460%	Mar. 19, 2020
10th unsecured domestic straight bonds	20 billion yen	Mar. 7, 2013	0.803%	Mar. 20, 2023
11th unsecured domestic straight bonds	15 billion yen	Dec. 17, 2014	0.536%	Dec. 20, 2024

#### Ratings

(As of June 30, 2016)

		S&P	Moody's	R&I	JCR
Seven & i Holdings	Long-term	AA-	A1	AA	AA+
Seven-Eleven Japan	Long-term	AA-	-	-	AA+
	Short-term*	A-1+	P-1	-	-
7-Eleven, Inc.	Long-term	AA-	Baa1	-	-
Seven Bank	Long-term	A+	-	AA	-

\* From January 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

## ■ Results and Business Performance of Major Companies

### I. Convenience Store Operations

#### Seven-Eleven Japan

##### Financial results

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Total store sales	1,043,609	107.4	1,100,375	105.4	4,291,067	107.1	4,541,000	105.8
Net sales of franchised stores	1,017,590	107.5	1,073,055	105.5	4,182,231	107.1		
Revenues from operations	192,153	107.9	203,226	105.8	793,661	107.8	845,500	106.5
Franchise commission from franchised stores	165,024	108.5	174,874	106.0	680,413	108.2		
Gross profit from operation	173,648	108.3	183,846	105.9	716,395	108.0		
SG&A expenses	115,551	109.9	125,507	108.6	481,362	109.5		
Advertising expenses	16,000	112.8	17,581	109.9	66,464	114.3		
Salaries and wages	16,587	110.6	18,220	109.8	67,298	110.6		
Land and building rent	33,930	111.7	37,319	110.0	140,340	110.8		
Depreciation and amortization	12,080	108.8	14,086	116.6	51,784	108.6		
Utility expenses	11,708	107.4	10,611	90.6	47,784	98.8		
Others	25,244	107.1	27,688	109.7	107,688	109.8		
Operating income	58,097	105.1	58,339	100.4	235,033	105.2	245,000	104.2

##### Sales by product category (total store sales)

(Millions of yen)

	Three Months Ended May 31, 2015			Three Months Ended May 31, 2016			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Total store sales	1,043,609	107.4	100.0	1,100,375	105.4	100.0	4,291,067	107.1	100.0	4,541,000	105.8
Processed food	271,338	108.6	26.0	290,499	107.1	26.4	1,115,677	107.9	26.0		
Fast food	307,864	107.8	29.5	321,309	104.4	29.2	1,278,738	107.8	29.8		
Daily food	139,843	112.4	13.4	149,651	107.0	13.6	579,294	112.0	13.5		
Nonfood	324,562	104.0	31.1	338,915	104.4	30.8	1,317,357	103.7	30.7		

##### Average daily sales per store

(Thousands of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
All stores	648	+1	645	(3)	656	+1		
Newly opened stores	545	+9	527	(18)	530	+17		

##### Existing store sales increase

(%)

	Three Months Ended May 31, 2015	Three Months Ended May 31, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	+3.5	+1.7	+2.9	+2.0
Number of customers	+1.7	±0.0	+1.3	
Average spending per customer	+1.8	+1.7	+1.6	

##### Gross profit margin

(%)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
Total	31.8	+0.1	31.9	+0.1	31.6	+0.2	32.1	+0.5
Processed food	39.3	±0.0	39.3	±0.0	38.9	+0.1		
Fast food	35.8	(0.4)	35.8	±0.0	35.5	(0.2)		
Daily food	33.1	(0.2)	33.4	+0.3	33.2	+0.1		
Nonfood	21.1	+0.2	21.4	+0.3	20.9	+0.2		



## II. Superstore Operations

### Ito-Yokado

#### Financial results

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	321,174	98.9	316,168	98.4	1,289,586	100.3	1,310,000	101.6
Net sales	312,406	98.7	307,155	98.3	1,255,608	100.2	1,273,000	101.4
Gross profit from operation	82,181	95.8	79,639	96.9	320,399	95.6		
SG&A expenses	82,150	99.2	79,231	96.4	334,380	100.4		
Advertising expenses	8,276	105.0	4,681	56.6	33,586	112.1		
Salaries and wages	32,230	96.1	33,239	103.1	132,138	99.4		
Land and building rent	15,291	95.7	15,370	100.5	61,175	96.2		
Depreciation and amortization	3,055	115.2	3,531	115.6	13,125	117.9		
Utility expenses	4,908	92.7	4,117	83.9	19,321	87.7		
Others	18,388	105.1	18,291	99.5	75,033	102.1		
Operating income	30	1.0	407	-	(13,980)	-	1,000	-

#### Sales by product category

(Millions of yen)

	Three Months Ended May 31, 2015			Three Months Ended May 31, 2016			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	312,406	98.7	100.0	307,155	98.3	100.0	1,255,608	100.2	100.0	1,273,000	101.4
Merchandise sales	229,602	96.9	73.5	222,758	97.0	72.5	931,531	99.1	74.2		
Apparel	48,936	93.6	15.7	47,596	97.3	15.5	187,047	96.7	14.9		
Household goods	35,383	88.7	11.3	30,413	86.0	9.9	142,811	93.0	11.4		
Food	145,283	100.4	46.5	144,748	99.6	47.1	601,672	101.5	47.9		
Tenants	80,392	105.1	25.7	82,015	102.0	26.7	314,612	104.4	25.1		
Others	2,411	80.1	0.8	2,381	98.8	0.8	9,464	77.9	0.8		

Note: For the three months ended May 31, 2016, 29 of drug and cosmetic sales areas operated by Ito-Yokado were transferred into Seven Bi no Garden Co., Ltd. (123 stores in all at the end of May, 2016)

Under the previous categories that were used in the previous term, year-on-year figures for the three months ended May 31, 2016 would be 92.3% for "Household goods", and 98.2% for "Merchandise sales", respectively.

Since existing store sales are presented with restated figures, there is no impact on the growth rate of existing store sales.

#### Existing store sales increase

(%)

	Three Months Ended May 31, 2015	Three Months Ended May 31, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	(1.9)	(2.9)	+0.2	±0.0
Apparel	(4.1)	(4.7)	(0.8)	
Household goods	(4.8)	(6.1)	(0.3)	
Food	(0.5)	(1.6)	+0.6	
Number of customers	(1.2)	(2.9)	(0.1)	
Average spending per customer	(0.7)	±0.0	+0.4	

#### Gross profit margin

(%)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
Total	29.8	(0.8)	29.2	(0.6)	28.6	(1.3)	29.2	+0.6
Apparel	36.4	(1.9)	33.8	(2.6)	32.3	(4.9)		
Household goods	31.3	(0.4)	30.1	(1.2)	29.7	(0.6)		
Food	27.1	(0.4)	27.4	+0.3	27.2	(0.3)		

York-Benimaru

**Financial results**

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	101,388	103.9	105,667	104.2	412,977	104.0	432,000	104.6
Net sales	99,715	103.9	103,885	104.2	406,223	104.0	425,000	104.6
Gross profit from operation	24,852	105.2	26,009	104.7	102,109	104.6		
SG&A expenses	21,517	104.3	22,377	104.0	88,784	104.7		
Advertising expenses	1,595	110.2	1,591	99.8	6,667	109.2		
Salaries and wages	11,296	104.3	11,872	105.1	45,946	104.0		
Land and building rent	2,251	101.5	2,323	103.2	9,136	102.0		
Depreciation and amortization	936	111.2	1,060	113.3	3,931	110.1		
Utility expenses	1,531	102.0	1,294	84.5	6,127	94.0		
Others	3,906	103.0	4,234	108.4	16,975	109.7		
Operating income	3,334	112.0	3,632	108.9	13,324	103.9	14,000	105.1

**[Reference] Results including Life Foods\***

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Operating income	4,544	111.4	4,846	106.6	17,747	104.2	18,600	104.8

Note: Results including Life Foods represent internal management reporting figures.

\* Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

**Sales by product category**

(Millions of yen)

	Three Months Ended May 31, 2015			Three Months Ended May 31, 2016			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	99,715	103.9	100.0	103,885	104.2	100.0	406,223	104.0	100.0	425,000	104.6
Merchandise sales	85,384	103.9	85.6	89,191	104.5	85.9	348,970	104.0	85.9		
Food	76,924	104.7	77.1	80,671	104.9	77.7	312,683	104.9	77.0		
Fresh food	34,577	106.0	34.6	36,122	104.5	34.8	139,489	105.6	34.3		
Processed food	23,323	103.3	23.4	24,389	104.6	23.5	95,761	103.9	23.6		
Daily food	19,024	104.2	19.1	20,159	106.0	19.4	77,433	104.9	19.1		
Apparel	3,708	94.2	3.7	3,671	99.0	3.5	15,887	95.6	3.9		
Household goods	4,751	99.6	4.8	4,849	102.1	4.7	20,398	98.6	5.0		
Tenants	14,331	104.0	14.4	14,693	102.5	14.1	57,253	104.0	14.1		
Life Foods*	11,740	104.9	11.8	12,108	103.1	11.6	47,569	104.4	11.7		
Others	2,590	100.0	2.6	2,585	99.8	2.5	9,684	102.3	2.4		

\* Represents sales amount for delicatessen items in York-Benimaru stores.

**Existing store sales increase**

(%)

	Three Months Ended May 31, 2015	Three Months Ended May 31, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	+1.0	+1.7	+1.2	+1.9
Food	+1.7	+2.0	+1.8	
Apparel	(6.7)	+0.6	(5.4)	
Household goods	(2.5)	+4.0	(2.1)	
Number of customers	+1.5	+1.6	+1.5	
Average spending per customer	(0.6)	±0.0	(0.3)	

**Gross profit margin**

(%)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
Total	25.5	+0.3	25.6	+0.1	25.7	+0.1	25.9	+0.2
Food	25.1	+0.4	25.2	+0.1	25.4	+0.2		
Apparel	31.8	(0.2)	31.2	(0.6)	30.8	(0.4)		
Household goods	27.1	+0.7	26.9	(0.2)	26.6	+0.4		

### III. Department Store Operations

#### Sogo & Seibu

##### Financial results

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	193,470	97.2	182,703	94.4	803,443	100.1	794,500	98.9
Net sales	190,390	97.2	179,702	94.4	790,708	100.1	781,800	98.9
Gross profit from operation	43,708	95.9	40,659	93.0	177,925	98.3		
SG&A expenses	43,174	99.0	40,646	94.1	170,514	99.9		
Advertising expenses	7,418	100.6	6,808	91.8	27,005	103.7		
Salaries and wages	11,114	97.8	10,471	94.2	43,977	100.8		
Land and building rent	10,359	99.5	10,101	97.5	41,404	100.4		
Depreciation and amortization	3,009	101.0	2,798	93.0	11,751	98.0		
Utility expenses	2,537	102.9	2,091	82.4	10,202	94.1		
Others	8,734	97.2	8,374	95.9	36,173	97.9		
Operating income	533	26.7	13	2.6	7,411	72.5	10,000	134.9

##### Sales results of major stores

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Ikebukuro	45,949	100.0	44,830	97.6	190,018	101.4		
Yokohama	27,314	97.4	26,073	95.5	114,200	101.1		
Chiba	18,538	94.8	17,698	95.5	76,053	98.9		
Kobe	11,202	98.1	11,062	98.8	46,757	101.5		
Hiroshima	10,064	95.4	9,711	96.5	43,115	100.2		
Shibuya	10,051	103.1	9,985	99.4	42,376	105.4		
Omiya	8,262	94.7	7,852	95.0	33,654	97.3		

Note: Store sales include corporate sales.

##### Sales by product category

(Millions of yen)

	Three Months Ended May 31, 2015			Three Months Ended May 31, 2016			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Net sales	190,390	97.2	100.0	179,702	94.4	100.0	790,708	100.1	100.0	781,800	98.9
Merchandise sales	134,102	94.7	70.4	125,001	93.2	69.6	561,435	98.5	71.0		
Apparel	79,794	93.1	41.9	72,840	91.3	40.5	317,260	96.7	40.1		
Household goods	18,536	91.2	9.7	17,039	91.9	9.5	81,115	101.1	10.3		
Food	35,771	100.5	18.8	35,121	98.2	19.5	163,059	101.0	20.6		
Tenants	46,161	103.5	24.2	44,620	96.7	24.8	188,554	104.7	23.8		
Corporate sales	10,126	104.1	5.3	10,080	99.6	5.6	40,718	100.7	5.1		

##### Existing store sales increase

(%)

	Three Months Ended May 31, 2015	Three Months Ended May 31, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	(3.2)	(4.6)	±0.0	+1.6

##### Gross profit margin

(%)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
Total	25.1	(0.1)	24.7	(0.4)	24.3	(0.3)	24.5	+0.2
Food	29.7	±0.0	29.5	(0.2)	28.7	(0.2)		
Apparel	24.2	±0.0	23.9	(0.2)	23.7	(0.2)		
Household goods	15.1	+0.1	14.9	(0.2)	16.2	±0.0		

#### IV. Food Services

##### Seven & i Food Systems

###### Financial results

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	21,344	105.7	21,005	98.4	83,839	103.6	87,700	104.6
Net sales	21,306	105.9	20,965	98.4	83,680	103.7	87,500	104.6
Gross profit from operation	13,782	102.9	13,346	96.8	53,658	101.2		
SG&A expenses	13,257	99.5	13,472	101.6	52,636	99.6		
Advertising expenses	245	89.2	400	163.4	998	108.6		
Salaries and wages	7,768	98.9	7,887	101.5	30,791	98.0		
Land and building rent	1,896	100.6	1,880	99.2	7,570	100.1		
Depreciation and amortization	197	136.4	227	115.3	823	117.5		
Utility expenses	1,063	97.0	884	83.2	4,016	90.6		
Others	2,086	101.0	2,191	105.0	8,435	108.0		
Operating income	524	692.0	(125)	-	1,021	625.1	2,100	206.4

###### Sales results by division

(Millions of yen)

	Three Months Ended May 31, 2015			Three Months Ended May 31, 2016			Fiscal Year Ended Feb. 29, 2016			Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)	Composition(%)		YOY(%)
Total	21,306	105.9	100.0	20,965	98.4	100.0	83,680	103.7	100.0	87,500	104.6
Restaurant division	16,344	102.8	76.7	15,554	95.2	74.2	62,797	100.5	75.0		
Meal provision service division	3,539	128.3	16.6	4,041	114.2	19.3	15,227	124.5	18.2		
Fast food division	1,423	96.6	6.7	1,369	96.2	6.5	5,655	94.9	6.8		

###### [Restaurant division] Existing store sales increase

(%)

	Three Months Ended May 31, 2015	Three Months Ended May 31, 2016	Fiscal Year Ended Feb. 29, 2016	Fiscal Year Ending Feb. 28, 2017 (Forecast)
Existing store sales increase	+1.4	(4.3)	+0.2	+2.9
Number of customers	(4.0)	+0.2	(3.4)	
Average spending per customer	+5.6	(4.5)	+3.7	

###### [Restaurant division] Gross profit margin

(%)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
Gross profit margin	68.3	(1.0)	68.1	(0.2)	68.3	(0.6)	69.2	+0.9

#### V. Financial Services

##### Number of Seven Bank ATMs

###### (1) Domestic installation

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Total	21,316	+1,480	22,653	+1,337	22,388	+1,449
Net ATMs in the Group	19,550	+1,162	20,578	+1,028	20,373	+1,116
Seven-Eleven Japan	18,990	+1,129	19,973	+983	19,777	+1,067
Ito-Yokado	318	+6	323	+5	320	+4
York-Benimaru	86	+14	118	+32	115	+32
York Mart	69	+9	72	+3	69	+3
Others	87	+4	92	+5	92	+10
Net ATMs outside the Group	1,766	+318	2,075	+309	2,015	+333

###### (2) Overseas installation

	Three Months Ended Mar. 31, 2015		Three Months Ended Mar. 31, 2016		Fiscal Year Ended Dec. 31, 2015	
		Change		Change		Change
U.S.A.	6,377	(752)	6,451	+74	6,625	+296

### Average number of transaction per day per ATM during the period

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Average number of transactions	100.1	(2.2)	96.3	(3.8)	99.2	(2.0)

### International money transfer service

(Thousands)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Number of contract accounts	109	+41	153	+44	144	+47
Cumulative number of transfers	179	+51	223	+44	803	+189

### Number of credit cards, point cards and cash cards

(10 thousands)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Credit Cards						
SEVEN CARD plus / SEVEN CARD	361	+11	348	(13)	351	(8)
CLUB ON/Millennium CARD SAISON	320	(8)	321	+1	322	+2
Electronic money ( <i>nanaco</i> )	3,938	+830	4,717	+779	4,543	+826

Notes: 1. SEVEN CARD plus / SEVEN CARD and CLUB ON/Millennium CARD SAISON issued represent only the number of effective card members.

2. CLUB ON/Millennium CARD SAISON does not include dedicated cards for point services, without credit functions.

3. The number of *nanaco* includes the number of mobile *nanaco* holders.

## VI. Group Synergy

### (1) Seven Premium

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Sales (billions of yen)	237.0	+43.0	284.0	+47.0	1,001.0	+186.0
Items	2,920	+410	3,400	+480	3,300	+440

### (2) E-commerce sales

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016	
		Change		Change		Change
Mail order service			5,158		18,311	
Seven Net Shopping			2,620		8,659	
Ito-Yokado			475		541	
Sogo & Seibu			373		2,371	
LOFT			86		156	
Akachan Honpo			1,604		6,584	
Home delivery			18,810		71,891	
Seven-Meal			6,570		25,001	
Ito-Yokado's Net Supermarket			12,240		46,890	
Nissen			8,514		51,682	
Total			32,483		141,884	

## VII. Capital Expenditures, Depreciation and Amortization of Major Group Companies

(Millions of yen)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
<b>Convenience store operations</b>								
Seven-Eleven Japan								
Total capital expenditures	32,164	94.8	24,350	75.7	124,543	96.2	170,000	136.5
Investment to new stores	18,162	88.6	14,802	81.5	79,978	95.2		
Investment to existing stores and other	12,102	93.3	9,005	74.4	37,808	86.2		
Software development	1,899	409.3	542	28.5	6,757	434.5		
Depreciation and amortization	12,080	108.8	14,086	116.6	51,784	108.6	62,000	119.7
7-Eleven, Inc.								
Total capital expenditures	18,137	109.1	26,156	144.2	159,772	252.7	190,000	118.9
Investment to new stores and other	8,444	126.4	13,439	159.2	103,862	384.4		
Investment to existing stores and other	7,976	98.2	9,535	119.5	47,822	159.0		
Software development	1,717	94.5	3,182	185.3	8,087	131.7		
Depreciation and amortization	15,619	111.3	16,749	107.2	65,381	115.8	68,000	104.0
<b>Superstore operations</b>								
Ito-Yokado								
Capital expenditures	13,741	205.8	19,374	141.0	58,555	142.6	28,600	83.4
Total capital expenditures including securitization of assets*	13,741	205.8	12,345	89.8	34,279	83.5		
Investment to new stores	6,890	178.4	10,005	145.2	11,013	50.2		
Investment to existing stores and other	4,620	180.8	2,117	45.8	15,842	86.2		
Software development	2,231	858.1	223	10.0	7,424	-		
Depreciation and amortization	3,055	115.2	3,531	115.6	13,125	117.9	14,600	111.2
York-Benimaru								
Total capital expenditures	2,507	67.8	2,979	118.8	10,642	75.4	13,200	124.0
Investment to new stores	1,568	67.3	2,314	147.6	6,958	64.2		
Investment to existing stores and other	911	74.7	636	69.8	3,473	122.3		
Software development	29	19.3	29	100.5	212	48.4		
Depreciation and amortization	936	111.2	1,060	113.3	3,931	110.1	4,500	114.5
<b>Department store operations</b>								
Sogo & Seibu								
Total capital expenditures	4,117	76.5	3,471	84.3	12,650	99.1	12,500	98.8
Investment to new stores	-	-	-	-	-	-		
Investment to existing stores and other	3,445	85.3	3,243	94.1	10,735	114.3		
Software development	672	50.1	228	33.9	1,916	56.8		
Depreciation and amortization	3,009	101.0	2,798	93.0	11,751	98.0	11,500	97.9

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction.

An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond, and goodwill and others due to the acquisition of stores, etc.

3. Depreciation and amortization include amortization on intangible assets.

\* In capital expenditures at Ito-Yokado, figures are reflecting the securitization of assets of new store openings for the three months ended May 31, 2016 and the fiscal year ended Feb. 29, 2016.

## ■ Store Information

### I . Store Openings and Closures of Major Group Companies

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016		Fiscal Year Ending Feb. 28, 2017 (Forecast)	
		Change		Change		Change		Change
<b>Convenience store operations</b>								
Seven-Eleven Japan	17,772	+281	18,768	+196	18,572	+1,081	19,772	+1,200
Openings	375		339		1,651		1,800	
Closures	94		143		570		600	
Relocations, etc.	68		115		450			
Terminations of contract	26		28		120			
7-Eleven, Inc. *1	8,269	(28)	8,502	+2	8,500	+203	8,700	+200
Openings	16		22		344		350	
Closures	44		20		141		150	
SEVEN-ELEVEN (BEIJING) *1	176	+1	192	+5	187	+12	217	+30
Openings	3		9		15		40	
Closures	2		4		3		10	
SEVEN-ELEVEN (TIANJIN) *1	56	(4)	65	(5)	70	+10	88	+18
Openings	1		0		16		23	
Closures	5		5		6		5	
SEVEN-ELEVEN (CHENGDU) *1	59	(7)	56	(4)	60	(6)	72	+12
Openings	1		1		5		21	
Closures	8		5		11		9	
<b>Superstore operations</b>								
Ito-Yokado	181	±0	183	+1	182	+1	166	(16)
Openings	2		2		3		4	
Closures	2		1		2		20	
York-Benimaru	200	±0	206	+1	205	+5	214	+9
Openings	0		1		6		10	
Closures	0		0		1		1	
York Mart	78	+2	78	+2	76	±0	78	+2
Openings	3		2		4		2	
Closures	1		0		4		0	
Hua Tang Yokado Commercial *1	5	(1)	5	±0	5	(1)	4	(1)
Openings	0		0		0		0	
Closures	1		0		1		1	
Chengdu Ito-Yokado *1	6	±0	6	±0	6	±0	6	±0
Openings	0		0		0		0	
Closures	0		0		0		0	
Akachan Honpo	102	+3	106	+3	103	+4	110	+6
Openings	3		3		8		9	
Closures	0		0		4		3	
<b>Department store operations</b>								
Sogo & Seibu	24	±0	23	±0	23	(1)	21	(2)
Openings	0		0		0		0	
Closures	0		0		1		2	
LOFT *2	98	+4	107	+5	102	+8	110	+8
Openings	4		5		10		8	
Closures	0		0		2		0	
<b>Food services</b>								
Seven & i Food Systems	851	+5	848	(3)	851	+5	861	+10
Restaurant division	472	(2)	468	(1)	469	(5)	468	(1)
Openings	2		3		6		9	
Closures	4		4		11		10	
Meal provision service division	272	+7	279	+4	275	+10	292	+17
Fast food division	107	±0	101	(6)	107	±0	101	(6)

Note: Changes in number of stores represent the net change from the beginning of the fiscal year.

\*1. Figures are as of the end of March, or as of the end of December.

\*2. The number of LOFT stores includes 13 franchised stores for the three months ended May 31, 2015, 14 franchised stores for the three months ended May 31, 2016 and the fiscal year ended Feb. 29, 2016.

## II. Store Information of Convenience Store Operations

### Domestic Store Network

	May 2015	Feb. 2016	May 2016	Change
Hokkaido	930	941	942	+1
Aomori	-	27	29	+2
Iwate	116	124	124	±0
Miyagi	369	381	381	±0
Akita	65	75	77	+2
Yamagata	169	173	171	(2)
Fukushima	408	410	411	+1
Ibaraki	622	629	630	+1
Tochigi	399	411	414	+3
Gunma	449	458	457	(1)
Saitama	1,085	1,109	1,112	+3
Chiba	969	1,006	1,017	+11
Tokyo	2,317	2,396	2,419	+23
Kanagawa	1,274	1,319	1,332	+13
Niigata	405	407	409	+2
Toyama	117	127	129	+2
Ishikawa	109	116	118	+2
Fukui	58	65	67	+2
Yamanashi	183	194	196	+2
Nagano	435	440	439	(1)
Gifu	160	163	164	+1
Shizuoka	650	678	684	+6
Aichi	956	996	1,001	+5
Mie	100	119	122	+3
Shiga	217	220	221	+1
Kyoto	275	301	307	+6
Osaka	918	1,014	1,046	+32
Hyogo	565	615	637	+22
Nara	117	128	132	+4
Wakayama	62	67	69	+2
Tottori	-	4	7	+3
Shimane	12	23	24	+1
Okayama	283	286	287	+1
Hiroshima	524	540	550	+10
Yamaguchi	277	292	295	+3
Tokushima	86	89	89	±0
Kagawa	94	101	104	+3
Ehime	53	77	82	+5
Kochi	11	21	21	±0
Fukuoka	844	893	905	+12
Saga	172	180	182	+2
Nagasaki	149	159	163	+4
Kumamoto	278	290	292	+2
Oita	146	151	152	+1
Miyazaki	173	179	180	+1
Kagoshima	171	178	178	±0
Total	17,772	18,572	18,768	+196

### Global Seven-Eleven Store Network

[Consolidated subsidiaries]

	May 2015	Feb. 2016	May 2016	Change
Japan	17,772	18,572	18,768	+196
North America *	8,269	8,500	8,502	+2
U.S.A.	7,776	7,995	7,997	+2
Canada	493	505	505	±0
Hawaii	60	63	63	±0
China [Beijing]	176	187	192	+5
China [Tianjin]	56	70	65	(5)
China [Chengdu]	59	60	56	(4)
Sub-total	26,392	27,452	27,646	+194

\* Figures for "North America" are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.

[Area licensees]

	Mar. 2015	Dec. 2015	Mar. 2016	Change
South Korea	7,327	8,000	8,133	+133
China	1,673	1,727	1,736	+9
[Hong Kong and others]*				
China [Shanghai]	73	81	83	+2
China [Shandong]	28	32	33	+1
China [Chongqing]	11	25	24	(1)
Taiwan	5,037	5,029	5,041	+12
Thailand	8,334	8,832	9,043	+211
Philippines	1,341	1,602	1,655	+53
Malaysia	1,802	1,944	1,951	+7
Singapore	488	458	453	(5)
Indonesia	187	187	182	(5)
Australia	610	626	627	+1
UAE	-	2	2	±0
U.S.A.	288	305	305	±0
Mexico	1,874	1,879	1,874	(5)
Norway	155	156	156	±0
Sweden	193	185	186	+1
Denmark	191	189	186	(3)
Sub-total	29,612	31,259	31,670	+411

\* Figures for China [Hong Kong and others] include Guang Dong Province and Macau.

	May 2015	Feb. 2016	May 2016	Change
Total worldwide	56,004	58,711	59,316	+605

Notes: 1. Figures for overseas stores are as of the end of March, or as of the end of December.

2. As of May 31, 2016, Seven-Eleven Japan operates in 46 prefectures out of 47 prefectures in Japan.

The number of 7-Eleven stores around the world including area licensees are 59,572 stores.

### III. Store Information of Superstore Operations

#### (1) Ito-Yokado

					(Square meters)
	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	<i>Shokuhinkan</i> Minowa [S&B] (food specialty store)	Tokyo	Apr. 22, 2016	983	983
	Seven Park Ario Kashiwa	Chiba	Apr. 25, 2016	65,000	11,143
	<i>Shokuhinkan</i> Hiratsuka (food specialty store)	Kanagawa	Oct. 6, 2016	-	-
Closures	THE PRICE Senju [S&B]	Tokyo	Apr. 10, 2016	-	3,540
	<i>Shokuhinkan</i> Honmoku (food specialty store)	Kanagawa	Jul. 18, 2016	-	2,625
	Togoshi	Tokyo	-	-	1,524
	<i>Shokuhinkan</i> Kurashiki (food specialty store)	Okayama	-	-	2,522

Notes: 1. In addition to the above, 1 store will be opened and 16 stores will be closed in the fiscal year ending February 28, 2017.

2. S&B stands for Scrap & Build.

#### (2) York-Benimaru

					(Square meters)
	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	Sendai-Tagonishi	Miyagi	Mar. 25, 2016	2,110	1,933
	Tomenakada	Miyagi	Jun. 24, 2016	2,080	1,880

Note: In addition to the above, 8 stores will be opened and 1 store will be closed in the fiscal year ending February 28, 2017.

#### (3) China [Superstores]

					(Square meters)
	Store name	Location	Date	Sales floor space	
Closure	Daxing	Beijing	Jun. 30, 2016	17,498	

### IV. Store Information of Department Store Operations

					(Square meters)
	Store name	Location	Date	Sales floor space	
Closures	Sogo Kashiwa	Chiba	Sep. 30, 2016	28,096	
	Seibu Asahikawa	Hokkaido	Sep. 30, 2016	30,043	

## V. Number of Stores by Type

### Seven-Eleven Japan

	Three Months Ended May 31, 2015			Three Months Ended May 31, 2016			Fiscal Year Ended Feb. 29, 2016		
		Change	Composition (%)		Change	Composition (%)		Change	Composition (%)
Number of stores	17,772	+281	100.0	18,768	+196	100.0	18,572	+1,081	100.0
Franchised stores	17,301	+280	97.3	18,273	+202	97.4	18,071	+1,050	97.3
Type A	4,382	+29	24.7	4,496	+48	24.0	4,448	+95	24.0
Type C	12,919	+251	72.7	13,777	+154	73.4	13,623	+955	73.4
Directly operated stores	471	+1	2.7	495	(6)	2.6	501	+31	2.7
Open 24 hours	17,337	+232	97.6	18,157	+134	96.7	18,023	+918	97.0
With liquor license	17,563	+256	98.8	18,517	+190	98.7	18,327	+1,020	98.7
With cigarette license	16,979	+271	95.5	17,977	+246	95.8	17,731	+1,023	95.5

### 7-Eleven, Inc.

	Three Months Ended Mar. 31, 2015			Three Months Ended Mar. 31, 2016			Fiscal Year Ended Dec. 31, 2015		
		Change	Composition (%)		Change	Composition (%)		Change	Composition (%)
Number of stores	8,269	(28)	100.0	8,502	+2	100.0	8,500	+203	100.0
Franchised stores	6,411	+21	77.5	6,771	+19	79.6	6,752	+362	79.4
BCP stores [Type A]*	433	+1	5.2	448	+2	5.3	446	+14	5.2
Type C	5,978	+20	72.3	6,323	+17	74.4	6,306	+348	74.2
Directly operated stores	1,858	(49)	22.5	1,731	(17)	20.4	1,748	(159)	20.6
With Gasoline station	3,152	(13)	38.1	3,176	+8	37.4	3,168	+3	37.3

\* BCP stands for Business Conversion Program.

## VI. Sales Floor Space

### Ito-Yokado

(Square meters)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	2,802,088	100.4	2,879,489	102.8	2,802,078	98.9
Directly managed floor space	1,591,709	97.1	1,590,221	99.9	1,590,958	97.6
Weighted average floor space	1,591,653	97.1	1,589,376	99.9	1,591,697	96.8

### York-Benimaru

(Square meters)

	Three Months Ended May 31, 2015		Three Months Ended May 31, 2016		Fiscal Year Ended Feb. 29, 2016	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	628,639	102.7	642,777	102.2	640,667	101.9
Directly managed floor space	485,123	102.8	496,134	102.3	494,201	101.9
Weighted average floor space*	475,115	103.2	486,126	102.3	479,684	103.2

\* Excluding floor space of the stores which has been closed.

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