



Brief Summary of FY 2015

April 2, 2015
Seven & i Holdings Co., Ltd.

CONSOLIDATED RESULTS

1. Financial Results

(Millions of yen)

Years ended February 28 or 29	2013		2014		2015		2016 (forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Group's total sales *1	8,507,647	105.7	9,597,882	112.8	10,235,664	106.6	10,800,000	105.5
Revenues from operations	4,991,642	104.3	5,631,820	112.8	6,038,948	107.2	6,400,000	106.0
Convenience store operations	1,899,573	112.3	2,529,694	133.2	2,727,780	107.8	3,000,000	110.0
Superstore operations	1,994,588	100.1	2,009,409	100.7	2,012,176	100.1	2,060,000	102.4
Department store operations	884,028	98.2	871,132	98.5	875,027	100.4	900,000	102.9
Food services	78,361	100.4	78,566	100.3	80,980	103.1	84,700	104.6
Financial services	144,355	111.4	158,826	110.0	178,221	112.2	192,000	107.7
Mail order services	-	-	-	-	185,802	-	179,000	96.3
Other	50,210	105.8	50,492	100.6	53,897	106.7	70,000	129.9
Eliminations / corporate	(59,475)	-	(66,301)	-	(74,937)	-	(85,700)	-
Operating income (loss)	295,685	101.2	339,659	114.9	343,331	101.1	373,000	108.6
Convenience store operations	221,764	103.3	257,515	116.1	276,745	107.5	296,000	107.0
Superstore operations	25,491	78.6	29,664	116.4	19,340	65.2	31,600	163.4
Department store operations	8,029	80.7	6,590	82.1	7,059	107.1	7,600	107.7
Food services	721	-	604	83.7	44	7.3	1,600	-
Financial services	37,425	110.8	44,902	120.0	47,182	105.1	50,000	106.0
Mail order services	-	-	-	-	(7,521)	-	(5,900)	-
Other	3,886	168.7	2,166	55.7	3,669	169.4	4,500	122.6
Eliminations / corporate	(1,634)	-	(1,784)	-	(3,188)	-	(12,400)	-
Ordinary income	295,836	100.9	339,083	114.6	341,484	100.7	368,000	107.8
Special gains	2,147	20.6	3,333	155.2	4,835	145.1		
Special losses	35,261	48.4	31,186	88.4	36,124	115.8		
Income before income taxes and minority interests	262,722	113.8	311,230	118.5	310,195	99.7		
Net income	138,064	106.3	175,691	127.3	172,979	98.5	193,000	111.6
Net income per share	yen: 156.26	% 106.3	yen: 198.84	% 127.2	yen: 195.66	% 98.4	yen: 218.31	% 111.6
Number of shares outstanding	(shares)							
Average *2	883,532,139		883,564,722		884,064,278			
End of period *2	883,534,869		883,565,634		884,066,302			

*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees..

Convenience store's total sales including the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees for the fiscal year ended Feb. 2013, 2014, 2015 and for fiscal year ending Feb. 2016 are 5,415,578 million yen, 6,495,756 million yen, 6,924,497 million yen and 7,400,000 million yen, respectively.

*2. Excluding treasury stock

Exchange rates

Years ended February 28 or 29	2013	2014	2015	2016 (forecast)
Income statements U.S. \$1=	79.81 yen	97.73 yen	105.79 yen	118.00 yen
1yuan=	12.72 yen	15.92 yen	17.18 yen	18.00 yen
Balance sheets U.S. \$1=	86.58 yen	105.39 yen	120.55 yen	-
1yuan=	13.91 yen	17.36 yen	19.35 yen	-

(Reference) Operating income before amortization of goodwill

(Millions of yen)

Years ended February 28 or 29	2013		2014		2015		2016 (forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Operating income (loss)	310,115	101.7	358,283	115.5	362,226	101.1	394,000	108.8
Convenience store operations	226,659	103.8	265,902	117.3	285,454	107.4		
Superstore operations	28,864	80.6	32,794	113.6	22,480	68.6		
Department store operations	13,324	87.7	11,880	89.2	12,342	103.9		
Food services	721	-	604	83.7	44	7.3		
Financial services	38,231	111.2	46,649	122.0	48,742	104.5		
Mail order services	-	-	-	-	(7,512)	-		
Other	3,948	167.1	2,236	56.6	3,862	172.7		
Eliminations / corporate	(1,634)	-	(1,784)	-	(3,188)	-		

Notes: 1. From the fiscal year ended Feb. 2014, the Company and its domestic consolidated subsidiaries (except for certain operating companies) has changed the depreciation method for property and equipment from the declining-balance method to the straight-line method.

2. The results of Nissen Holdings and its subsidiaries and affiliates in the fiscal year ended Feb. 2014 are consolidated only in the balance sheets.

2. Major Factors for Changes in Financial Results for the FY2015

***For results of principal operating companies, please refer to page 5 to 6.**

(Millions of yen)

	2015		Major Factors
		Change	
Group's total sales^{*1}	10,235,664	+637,782	(1) <u>Increase in revenues from operations</u> (2) <u>Growth in total store sales in convenience store operations</u> <ul style="list-style-type: none"> ▪ Higher total store sales due to increased stores at Seven-Eleven Japan and strong growth in existing store sales. ▪ Higher merchandise sales at 7-Eleven, Inc. and the effect of yen depreciation.
Revenues from operations	6,038,948	+407,127	(1) <u>Higher revenues in convenience store operations</u> (2) <u>New consolidation of mail order services</u>
Operating income	343,331	+3,672	
Convenience stores	276,745	+19,229	(1) <u>Seven-Eleven Japan</u> <ul style="list-style-type: none"> ▪ Growth led by high-value original daily food products and SEVEN CAFÉ. Existing store sales and merchandise gross profit margin both increased. (2) <u>7-Eleven, Inc.</u> <ul style="list-style-type: none"> ▪ Income increased due to higher merchandise sales led by fast food products centered on hot foods, as well as the effect of yen depreciation.
Superstores	19,340	(10,323)	(1) <u>Ito-Yokado</u> <ul style="list-style-type: none"> ▪ Lower income reflected a decrease in existing store sales and deterioration of the gross profit margin in apparel. (2) <u>York-Benimaru (Including Life Foods^{*2})</u> <ul style="list-style-type: none"> ▪ Income increased due to growth in existing store sales. (3) <u>Higher income at Akachan Honpo</u> (4) <u>Lower income at China operations</u>
Department stores	7,059	+468	(1) <u>Sogo & Seibu</u> <ul style="list-style-type: none"> ▪ Income increased due to rush demand before consumption tax hike and effect of promotion (2) <u>Higher income at LOFT</u>
Food services	44	(559)	<u>Lower income at Seven & i Food Systems</u>
Financial services	47,182	+2,280	(1) <u>Higher income at Seven Bank</u> (2) <u>Higher income in non-bank operations</u>
Mail order services	(7,521)	(7,521)	<u>New consolidation</u>
Others	3,669	+1,502	
Ordinary income	341,484	+2,400	▪ Factors increasing operating income.
Net income	172,979	(2,712)	

*1. Group's total sales include the sales of Seven-Eleven Japan and 7-Eleven, Inc. franchisees.

*2. Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

2. Segment Information

(1) Business Segment Information

(Millions of yen)

Years ended February 28 or 29	2013		2014		2015			2016 (forecast)	
		YOY(%)		YOY(%)	YOY(%)	Composition (%)		YOY(%)	
Assets (end of period)									
Convenience store operations	1,370,292	127.2	1,630,826	119.0	1,927,221	118.2	34.0		
Superstore operations	967,887	92.3	1,000,318	103.4	1,040,068	104.0	18.3		
Department store operations	517,075	95.4	501,856	97.1	495,961	98.8	8.7		
Food services	21,843	103.9	22,398	102.5	26,307	117.5	0.5		
Financial services	1,716,745	109.7	1,798,059	104.7	1,871,705	104.1	33.0		
Mail order services	-	-	103,437	-	105,717	102.2	1.9		
Others	168,047	109.2	169,602	100.9	207,073	122.1	3.6		
Eliminations / Corporate	(499,494)	-	(415,117)	-	(439,351)	-	-		
Total	4,262,397	109.6	4,811,380	112.9	5,234,705	108.8	100.0		
Capital expenditures									
Convenience store operations	214,250	129.9	197,715	92.3	193,235	97.7	56.7	293,000	151.6
Superstore operations	54,243	134.7	66,686	122.9	65,490	98.2	19.2	92,200	140.8
Department store operations	18,265	113.7	15,596	85.4	15,380	98.6	4.5	15,800	102.7
Food services	1,407	169.3	2,277	161.8	3,506	154.0	1.0	2,800	79.8
Financial services	40,945	152.9	39,326	96.0	39,110	99.5	11.5	42,000	107.4
Mail order services	-	-	-	-	3,815	-	1.1	4,700	123.2
Others	4,331	139.1	7,567	174.7	5,381	71.1	1.6	2,300	42.7
Corporate	772	22.9	7,588	982.1	15,152	199.7	4.4	7,200	47.5
Total	334,216	130.8	336,758	100.8	341,075	101.3	100.0	460,000	134.9
Depreciation and amortization									
Convenience store operations	83,987	114.6	91,256	108.7	103,247	113.1	59.9	126,000	122.0
Superstore operations	29,129	101.8	18,472	63.4	20,696	112.0	12.0	23,000	111.1
Department store operations	14,662	104.7	13,460	91.8	13,399	99.5	7.8	13,400	100.0
Food services	639	95.8	438	68.5	709	162.0	0.4	800	112.7
Financial services	23,668	116.4	20,198	85.3	25,233	124.9	14.7	29,000	114.9
Mail order services	-	-	-	-	3,842	-	2.2	4,000	104.1
Others	2,484	96.0	2,524	101.6	2,689	106.5	1.6	2,800	104.1
Corporate	1,094	228.1	1,029	94.0	2,419	235.0	1.4	4,000	165.3
Total	155,666	111.2	147,379	94.7	172,237	116.9	100.0	203,000	117.9
Amortization of goodwill									
Convenience store operations	4,895	135.2	8,387	171.3	8,709	103.8	46.1		
Superstore operations	3,372	100.0	3,129	92.8	3,140	100.3	16.6		
Department store operations	5,295	100.8	5,290	99.9	5,282	99.9	28.0		
Food services	-	-	-	-	-	-	-		
Financial services	805	132.0	1,747	216.9	1,560	89.3	8.3		
Mail order services	-	-	-	-	9	-	0.1		
Others	61	104.5	69	113.0	192	277.3	1.0		
Total	14,430	111.7	18,624	129.1	18,894	101.5	100.0		
Impairment loss									
Convenience store operations	5,944	138.2	4,322	72.7	5,739	132.8	37.7		
Superstore operations	3,790	52.4	6,814	179.8	7,111	104.4	46.7		
Department store operations	7,782	377.9	3,128	40.2	1,763	56.3	11.6		
Food services	410	96.0	606	147.6	471	77.8	3.1		
Financial services	373	381.2	29	8.0	-	-	-		
Mail order services	-	-	-	-	90	-	0.6		
Others	28	8.6	192	668.5	44	23.1	0.3		
Total	18,330	126.8	15,094	82.3	15,220	100.8	100.0		

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of assets under the "Accounting Standard for Asset Retirement Obligations" is not included.

Figures for actual results don't include goodwill related to the acquisition of stores and others.

2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond.

3. Depreciation and amortization include amortization on intangible assets. From the fiscal year ended Feb. 2014, the Company and its domestic consolidated subsidiaries (except for certain operating companies) have changed the depreciation method for property and equipment from the declining-balance method to the straight-line method.

4. Amortization of goodwill include only the amount recorded on selling, general and administrative expenses.

5. The results of Nissen Holdings and its subsidiaries and affiliates in the fiscal year ended Feb. 2014 are consolidated only in the balance sheets.

(2) Geographic Area Segment Information

(Millions of yen)

Years ended February 28	2013	YOY(%)	2014	YOY(%)	2015	YOY(%)	Composition(%)
Revenues from operations							
Japan	3,625,974	101.0	3,682,143	101.5	3,941,337	107.0	65.2
North America	1,269,302	114.7	1,831,482	144.3	1,968,854	107.5	32.6
Others	97,226	108.6	119,207	122.6	131,058	109.9	2.2
Eliminations	(861)	-	(1012)	-	(2,301)	-	-
Total	4,991,642	104.3	5,631,820	112.8	6,038,948	107.2	-
Operating income							
Japan	263,443	100.7	299,653	113.7	295,666	98.7	86.1
North America	33,137	113.6	41,519	125.3	49,825	120.0	14.5
Others	-909	-	(1,545)	-	(2,161)	-	(0.6)
Eliminations	13	-	32	-	1	-	-
Total	295,685	101.2	339,659	114.9	343,331	101.1	-
Assets (end of period)							
Japan	3,559,489	104.5	3,933,736	110.5	4,186,888	106.4	80.0
North America	658,709	151.3	825,885	125.4	999,391	121.0	19.1
Others	44,522	95.2	52,155	117.1	48,848	93.7	0.9
Eliminations	(323)	-	(396)	-	(422)	-	-
Total	4,262,397	109.6	4,811,380	112.9	5,234,705	108.8	-

*"Others" consists of the business results in China, etc.

3. Interest-Bearing Debt

(Millions of yen)

	2013	YOY(%)	2014	YOY(%)	2015	YOY(%)
Short-term loans	145,750	104.3	116,147	79.7	130,780	112.6
Current portion of long-term loans	124,857	140.6	100,775	80.7	70,013	69.5
Current portion of bonds	63,999	640	20,000	31.3	59,999	300.0
Commercial paper	-	-	-	-	-	-
Sub-total	334,607	128.7	236,923	70.8	260,792	110.1
Bonds	229,983	90.6	364,987	158.7	319,992	87.7
Long-term loans	281,893	142.2	332,485	117.9	367,467	110.5
Commercial paper	6,579	-	-	-	-	-
Sub-total	518,456	114.7	697,473	134.5	687,459	98.6
Total	853,064	119.8	934,396	109.5	948,252	101.5
Ratio to total assets (%)	20.0	+1.7	19.4	(0.6)	18.1	(1.3)
Ratio to owners' equity (%)	45.1	+4.8	44.6	(0.5)	41.2	(3.4)

Interest-Bearing Debt by Business Segment

Convenience store operations	132,144	451.7	115,955	87.7	132,632	114.4
Superstore operations	22,045	84.1	19,245	87.3	16,131	83.8
Department store operations	185,005	92.4	180,345	97.5	174,395	96.7
Food services	-	-	-	-	-	-
Mail order services	-	-	17,093	-	24,158	141.3
Others	750	50	-	-	4,810	-
Corporate	209,982	100.0	269,987	128.6	269,991	100.0
Sub-total (excluding Financial services)	549,928	117.7	602,627	109.6	622,119	103.2
Financial services	303,136	123.7	331,768	109.4	326,132	98.3
Total	853,064	119.8	934,396	109.5	948,252	101.5

Bond Information	Amount	Date of issue	Coupon	Redemption date		Amount	Date of issue	Coupon	Redemption date
Seven & i Holdings					Seven Bank				
2nd unsecured domestic sb *	30 bn yen	08.7.3	1.68%	15.6.19	6th unsecured domestic sb	30 bn yen	12.5.31	0.398%	17.6.20
3rd unsecured domestic sb	30 bn yen	08.7.3	1.94%	18.6.20	7th unsecured domestic sb	10 bn yen	12.5.31	0.613%	19.6.20
4th unsecured domestic sb	30 bn yen	10.6.29	0.541%	15.6.19	8rd unsecured domestic sb	15 bn yen	13.3.7	0.243%	18.3.20
5th unsecured domestic sb	20 bn yen	10.6.29	0.852%	17.6.20	9th unsecured domestic sb	20 bn yen	13.3.7	0.460%	20.3.19
6th unsecured domestic sb	60 bn yen	10.6.29	1.399%	20.6.19	10th unsecured domestic sb	20 bn yen	13.3.7	0.803%	23.3.20
7th unsecured domestic sb	40 bn yen	13.4.26	0.258%	16.6.20	11th unsecured domestic sb	15 bn yen	14.12.17	0.536%	24.12.20
8th unsecured domestic sb	40 bn yen	13.4.26	0.383%	19.6.20					
9th unsecured domestic sb	20 bn yen	13.4.26	0.671%	23.3.20					

(As of Feb. 28, 2015)

* sb = straight bonds

Bond Rating		S&P	Moody's	R&I	JCR
Seven & i Holdings	Long-term	AA-	A1	AA	AA+
Seven-Eleven Japan	Long-term	AA-	-	-	AA+
	Short-term*	A-1+	P-1	-	-
7-Eleven, Inc.	Long-term	AA-	Baa1	-	-
Seven Bank	Long-term	AA-	-	AA	-

* From Jan. 2006, Seven-Eleven Japan's short-term rating is its rating as the guarantor of 7-Eleven, Inc.'s commercial paper program.

(As of Mar. 31, 2015)

RESULTS OF GROUP PRINCIPAL COMPANIES

Seven-Eleven Japan

(Millions of yen)

Years ended February 28 or 29	2013		2014		2015		2016 (forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	617,559	107.2	679,561	110.0	736,343	108.4	779,500	105.9
Operating income	186,763	102.0	212,785	113.9	223,356	105.0	232,000	103.9
Total store sales	3,508,444	106.9	3,781,267	107.8	4,008,261	106.0	4,236,000	105.7
Net sales of franchised stores	3,416,986	107.1	3,685,095	107.8	3,905,369	106.0		
Existing store sales increase (%) *	+1.3		+2.3		+2.4		+2.0	
Merchandise GP Margin (%)	30.0	+0.3	30.7	+0.7	31.4	+0.7	31.9	+0.5
Average daily sales per store (thousand yen)	668	(1)	664	(4)	655	(9)		
Number of domestic stores	15,072	+1,067	16,319	+1,247	17,491	+1,172	18,591	+1,100

* Existing store sales increase for fiscal year ended Feb. 28, 2014 and beyond is presented in new standard.

7-Eleven, Inc.

(Millions of yen)

Years ended December 31	2012		2013		2014		2015 (forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	1,247,287	114.8	1,801,077	144.4	1,935,274	107.5	2,142,000	110.7
Other operating revenues	149,593	111.6	192,656	128.8	219,307	113.8		
Operating income	38,175	116.6	51,207	134.1	59,651	116.5	73,200	122.7
Operating income (thousands of dollar)	478,326	116.6	523,971	109.5	563,868	107.6	620,339	110.0
Total store sales	1,852,162	114.0	2,641,180	142.6	2,834,464	107.3	3,215,000	113.4
Merchandise	954,100	108.8	1,271,126	133.2	1,431,429	112.6		
Gasoline	898,062	120.2	1,370,054	152.6	1,403,035	102.4		
Existing store sales increase (%) * ^{1,2} (U.S. Merchandise sales)	+2.9		+1.0		+3.1		+4.4	
Merchandise GP Margin (%) * ¹	35.2	+0.5	34.8	-0.4	34.5	(0.3)	34.7	+0.2
Average daily merchandise sales per store (U.S. dollar) * ¹	4,383	+11	4,340	(43)	4,472	+132		
Number of stores	8,118	+969	8,292	+174	8,297	+5	8,572	+275
Exchange rates	U.S. \$1=	79.81 yen	97.73 yen		105.79 yen		118.00 yen	

Note: Figures for the amounts of each fiscal year reflect adjustments to the necessary for the consolidation to Seven & i Holdings' consolidated accounts. Operating income in U.S. dollar amounts are translated from yen amounts, which reflect adjustments to the necessary for the consolidation of Seven & i Holdings' consolidated accounts.

*1. Exclude gasoline sales.

*2. Existing store sales increase is calculated in U.S. dollars.

Ito-Yokado

(Millions of yen)

Years ended February 28 or 29	2013		2014		2015		2016 (forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	1,332,292	97.9	1,311,989	98.5	1,285,942	98.0	1,310,000	101.9
Net sales	1,302,923	97.6	1,280,615	98.3	1,253,296	97.9	1,275,000	101.7
Operating income	9,009	85.4	11,236	124.7	1,859	16.6	10,000	537.9
Existing store sales increase (%)	(4.3)		(4.6)		(4.5)		+1.0	
Merchandise GP Margin (%)	29.9	+0.2	30.2	+0.3	29.9	(0.3)	30.1	+0.2
Number of domestic stores	174	+1	179	+5	181	+2	183	+2

York-Benimaru

(Millions of yen)

Years ended February 28 or 29	2013		2014		2015		2016 (forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	363,862	104.4	380,869	104.7	396,930	104.2	417,000	105.1
Net sales	358,061	104.4	374,781	104.7	390,492	104.2	410,000	105.0
Operating income	11,854	79.3	12,714	107.3	12,820	100.8	13,300	103.7
Existing store sales increase (%)	±0.0		+0.1		+0.2		+1.8	
Merchandise GP Margin (%)	26.0	(1.0)	25.6	(0.4)	25.6	±0.0	26.0	+0.4
Number of domestic stores	184	+8	193	+9	200	+7	209	+9

(Reference) Results including Life Foods*

(Millions of yen)

Years ended February 28 or 29	2013		2014		2015		2016 (forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Operating income	15,558	84.5	16,539	106.3	17,025	102.9	17,600	103.4

Note: Results including Life Foods represent internal management reporting figures.

* Life Foods is a wholly owned subsidiary which produces and sells delicatessen in York-Benimaru stores.

Sogo & Seibu

(Millions of yen)

Years ended February 28 or 29	2013		2014		2015		2016 (forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	810,998	97.7	801,535	98.8	802,996	100.2	825,600	102.8
Net sales	798,427	97.6	789,203	98.8	790,244	100.1	812,600	102.8
Operating income	10,040	90.0	10,141	101.0	10,226	100.8	12,000	117.3
Existing store sales increase (%)	+0.9		+1.2		+0.1		+2.8	
Merchandise GP Margin (%)	24.9	(0.2)	24.8	(0.1)	24.6	(0.2)	24.8	+0.2
Number of domestic stores	24	(2)	24	±0	24	±0	24	±0

Seven & i Food Systems

(Millions of yen)

Years ended February 28 or 29	2013		2014		2015		2016 (forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Revenues from operations	78,238	100.4	78,484	100.3	80,932	103.1	84,700	104.7
Net sales	77,706	100.4	78,112	100.5	80,685	103.3	84,300	104.5
Operating income (loss)	868	-	829	95.5	163	19.7	1,700	-

< Restaurant division >

Existing store sales increase (%)	+0.8		+1.6		+1.1		+1.1	
Merchandise GP Margin (%)	69.0	+0.7	69.4	+0.4	68.9	(0.5)	69.3	+0.4
Number of domestic stores	476	(10)	470	(6)	474	+4	473	(1)

Note: From the fiscal year ended Feb. 28, 2014, Seven-Eleven Japan, Ito-Yokado, York-Benimaru, and Seven & i Food Systems have changed the depreciation method for property and equipment from the declining-balance method to the straight-line method.

STORE INFORMATION

1. Store Openings and Closures of Major Group Companies

As of February 28 or 29	2013		2014		2015		2016 (forecast)	
		Change		Change		Change		Change
Convenience store operations								
Seven-Eleven Japan	15,072	+1,067	16,319	+1,247	17,491	+1,172	18,591	+1,100
Openings	1,354		1,579		1,602		1,700	
Closures	287		332		430		600	
Relocations, etc.	237		255		347			
Terminations of contract	50		77		83			
7-Eleven, Inc. *1	8,118	+969	8,292	+174	8,297	+5	8,572	+275
Openings	1,078		462		238		400	
Closures	109		288		233		125	
SEVEN-ELEVEN (BEIJING) *1,2	200	+53	150	-	175	+25	205	+30
Openings	54		21		32		40	
Closures	1		9		7		10	
SEVEN-ELEVEN (TIANJIN) *1,2	-	-	56	-	60	+4	75	+15
Openings	-		4		10		20	
Closures	-		10		6		5	
SEVEN-ELEVEN (CHENGDU) *1	87	+46	79	(8)	66	(13)	61	(5)
Openings	47		9		10		3	
Closures	1		17		23		8	
Superstore operations								
Ito-Yokado	174	+1	179	+5	181	+2	183	+2
Openings	3		9		3		4	
Closures	2		4		1		2	
York-Benimaru *3	184	+8	193	+9	200	+7	209	+9
Openings	11		11		8		9	
Closures	2		1		1		0	
York Mart	71	+3	74	+3	76	+2	77	+1
Openings	5		3		2		5	
Closures	2		0		0		4	
Hua Tang Yokado Commercial *1	8	±0	9	+1	6	(3)	5	(1)
Openings	0		1		0		0	
Closures	0		0		3		1	
Chengdu Ito-Yokado *1	5	±0	5	±0	6	+1	6	±0
Openings	0		0		1		0	
Closures	0		0		0		0	
Akachan Honpo *4	92	+5	93	+1	99	+6	104	+5
Openings	9		8		7		7	
Closures	4		7		1		2	
Department store operations								
Sogo & Seibu	24	(2)	24	±0	24	±0	24	±0
Openings	0		0		0		0	
Closures	2		0		0		0	
LOFT *5	82	+9	89	+7	94	+5	104	+10
Openings	9		10		6		10	
Closures	0		3		1		0	
Food services								
Seven & i Food Systems	844	(14)	840	(4)	846	+6	867	+21
Restaurant division	476	(10)	470	(6)	474	+4	473	(1)
Openings	12		9		11		6	
Closures	22		15		7		7	
Meal provision service division	247	+3	254	+7	265	+11	288	+23
Fast food division	121	(7)	116	(5)	107	(9)	106	(1)

*1. Figures are as of the end of December.

*2. The number of stores in Tianjin, China which is included in SEVEN-ELEVEN (BEIJING) for FY2013 are 62 stores, respectively. Due to the establishment of SEVEN-ELEVEN (TIANJIN) on Nov. 2012, 62 stores which was included in SEVEN-ELEVEN (BEIJING) have been transferred to SEVEN-ELEVEN (TIANJIN) for FY2014.

*3. York-Benimaru's store openings for FY2013 and FY2014 include the reopening of 1 remodeled store that had been closed as a result of the earthquake disaster.

*4. The number of Akachan Honpo stores includes 3 franchised stores for FY2013.

*5. The number of LOFT stores includes 11 franchised stores.

2. Convenience Store Operations Network

(1) Domestic Store Network

As of February 28	2013	2014	2015	Change
Hokkaido	881	900	922	+22
Iwate	87	95	113	+18
Miyagi	344	359	368	+9
Akita	14	38	60	+22
Yamagata	156	159	170	+11
Fukushima	387	397	406	+9
Ibaraki	577	599	618	+19
Tochigi	375	388	397	+9
Gunma	406	431	446	+15
Saitama	972	1,017	1,068	+51
Chiba	860	889	951	+62
Tokyo	1,984	2,142	2,281	+139
Kanagawa	1,067	1,157	1,244	+87
Niigata	376	390	402	+12
Toyama	87	105	115	+10
Ishikawa	71	85	104	+19
Fukui	40	50	58	+8
Yamanashi	170	174	180	+6
Nagano	405	420	431	+11
Gifu	104	134	158	+24
Shizuoka	562	596	640	+44
Aichi	766	872	947	+75
Mie	62	75	96	+21
Shiga	183	190	215	+25
Kyoto	225	247	268	+21
Osaka	732	815	902	+87
Hyogo	462	496	547	+51
Nara	85	101	114	+13
Wakayama	49	53	59	+6
Shimane	10	12	12	±0
Okayama	243	260	277	+17
Hiroshima	451	479	512	+33
Yamaguchi	257	266	277	+11
Tokushima	-	73	85	+12
Kagawa	-	67	91	+24
Ehime	-	-	50	+50
Fukuoka	751	796	835	+39
Saga	154	165	172	+7
Nagasaki	107	123	145	+22
Kumamoto	241	255	271	+16
Oita	114	132	143	+11
Miyazaki	150	166	171	+5
Kagoshima	105	151	170	+19
Total	15,072	16,319	17,491	+1,172

Notes: 1. Figures for overseas stores are as of the end of December.

2. As of Feb. 28, 2015, Seven-Eleven Japan operates in 43 prefectures out of 47 prefectures in Japan.

The Company started its store openings in Kochi prefecture in March 2015.

As of Feb. 28, 2015, the number of 7-Eleven stores around the world including area licensees are 55,427 stores.

(2) Global Seven-Eleven Store Network

(Consolidated subsidiaries)

As of February 28	2013	2014	2015	Change
Japan	15,072	16,319	17,491	+1,172
North America* ¹	8,118	8,292	8,297	+5
U.S.A.	7,641	7,806	7,803	(3)
Canada	477	486	494	+8
Hawaii	59	59	60	+1
China (Beijing)* ²	200	150	175	+25
China (Tianjin)	-	56	60	+4
China (Chengdu)	87	79	66	(13)
Sub-total	23,536	24,955	26,149	+1,194

*1. Figures for "North America" are the number of franchised stores and directly operated stores operated by 7-Eleven, Inc.

*2. The number of stores in Beijing for FY2013 includes 28 and 62 stores in Tianjin, respectively.

(Area licensees)

As of December 31	2012	2013	2014	Change
South Korea	6,986	7,085	7,231	+146
China (Hong Kong and others)*	1,544	1,607	1,652	+45
China (Shanghai)	84	75	76	+1
China (Shandong)	4	32	25	(7)
China (Chongqing)	-	2	10	+8
Taiwan	4,852	4,919	5,040	+121
Thailand	6,822	7,429	8,127	+698
Philippines	829	1,009	1,282	+273
Malaysia	1,407	1,557	1,745	+188
Singapore	570	537	493	(44)
Indonesia	117	149	187	+38
Australia	595	595	611	+16
U.S.A.	368	290	289	(1)
Mexico	1,498	1,649	1,826	+177
Norway	161	157	156	(1)
Sweden	189	190	192	+2
Denmark	197	196	190	(6)
Sub-total	26,223	27,478	29,132	+1,654

* Figures for China (Hong Kong and others) include Guang Dong Province and Macau.

	2013	2014	2015	Change
Total Worldwide	49,759	52,433	55,281	+2,848

3. Store Information of Superstore Operations

(1) Superstores (Ito-Yokado)

(Results for the fiscal year ended February 28, 2015)

(Square meters)

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	<i>Shokuhinkan</i> Kotesashi (food specialty store)	Saitama	May 9, 2014	1,471	1,001
	<i>Shokuhinkan</i> Nakano (food specialty store)	Tokyo	Oct. 3, 2014	-	1,520
	GRAND TREE MUSASHIKOSUGI	Kanagawa	Nov. 22, 2014	37,000	9,207
Closure	Hamamatsu-Miyatake	Shizuoka	Jan. 18, 2015	-	15,159

(Plan for the fiscal year ending February 29, 2016)

(Square meters)

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	<i>Net Supermarket</i> Nishinipori*	Tokyo	Mar. 8, 2015	-	-
	Omiya (S&B)	Saitama	Apr. 24, 2015	-	4,225
	<i>Shokuhinkan</i> Shinzyuku-Tomihisa (food specialty store)	Tokyo	2nd half	-	1,686
	Shinminowa(S&B)	Tokyo	2nd half	-	959
Closures	Omiya (S&B)	Saitama	Mar. 1, 2015	-	12,107
	Minowa (S&B)	Tokyo	Apr. 5, 2015	-	3,336

* Sales floor space is not displayed for dedicated *Net Supermarket* stores.

(2) Supermarkets (York-Benimaru)

(Results for the fiscal year ended February 28, 2015)

(Square meters)

	Store name	Location	Date	Sales floor space	Directly managed sales floor space
Openings	Shinyagawase	Fukushima	Apr. 25, 2014	5,518	2,609
	Nankoudai	Miyagi	May 16, 2014	1,972	1,775
	Akashidai	Miyagi	Oct. 9, 2014	2,120	1,931
	Nagaikoide	Yamagata	Oct. 24, 2014	1,990	1,831
	Harigaya	Tochigi	Nov. 28, 2014	2,356	2,164
	Tsukubatakezono	Ibaraki	Jan. 29, 2015	5,355	3,088
	Shinkamiarakawa(S&B)	Fukushima	Feb 12, 2015	2,161	1,974
	Hitachinoushiku	Ibaraki	Feb 20, 2015	2,319	2,111
Closure	Kamiarakawa(S&B)	Fukushima	Apr. 20, 2014	1,964	1,502

(Plan for the fiscal year ending February 29, 2016)

Opening plans call for 9 store openings in the fiscal year ending February 29, 2016.

(3) China (Superstores)

(Results for the fiscal year ended December 31, 2014)

(Square meters)

	Store name	Location	Date	Sales floor space
Opening	Wenjiang	Chengdu	Jan. 18, 2014	23,000
Closures	Wangjing	Beijing	Apr. 27, 2014	16,900
	Beiyuan	Beijing	Aug. 31, 2014	19,143
	Xizhimeng	Beijing	Nov. 30, 2014	18,700

(Plan for the fiscal year ending December 31, 2015)

(Square meters)

	Store name	Location	Date	Sales floor space
Closure	Youanmen	Beijing	Mar. 31, 2015	11,800

Note: S&B stands for Scrap & Build.

4. Capital Expenditures, Depreciation and Amortization of Major Group Companies

(Millions of yen)

Years ended February 28 or 29	2013		2014		2015		2016 (forecast)	
		YOY(%)		YOY(%)		YOY(%)		YOY(%)
Convenience store operations								
Seven-Eleven Japan								
Investment to new stores	77,704	126.3	86,121	110.8	84,020	97.6		
Investment to existing stores and other	32,891	104.6	36,571	111.2	43,862	119.9		
Software development	1,918	282.1	1,656	86.3	1,555	93.9		
Total capital expenditures	112,514	120.2	124,350	110.5	129,438	104.1	160,000	123.6
Depreciation and amortization	46,292	120.7	39,002	84.3	47,698	122.3	57,000	119.5
7-Eleven, Inc.								
Investment to new stores	130,026	174.0	51,529	39.6	27,017	52.4		
Investment to existing stores and other	19,935	78.7	18,991	95.3	30,068	158.3		
Software development	5,478	160.1	9,674	176.6	6,139	63.5		
Total capital expenditures	155,440	150.2	80,195	51.6	63,226	78.8	129,000	204.0
Depreciation and amortization	39,794	107.0	53,404	134.2	56,482	105.8	68,000	120.4
Superstore operations								
Ito-Yokado								
Investment to new stores	11,678	111.1	37,103	317.7	21,959	59.2		
Investment to existing stores and other	18,732	255.7	10,740	57.3	18,377	171.1		
Software development	168	69.7	100	59.5	731	731.0		
Total capital expenditures	30,578	169.2	47,943	156.8	41,067	85.7	61,100	148.8
Depreciation and amortization	15,937	94.7	10,014	62.8	11,137	111.2	13,200	118.5
York-Benimaru								
Investment to new stores	9,269	182.5	9,305	100.4	10,843	116.5		
Investment to existing stores and other	355	18.7	1,265	356.3	2,838	224.4		
Software development	155	161.5	130	83.9	438	336.9		
Total capital expenditures	9,779	138.2	10,700	109.4	14,120	132.0	12,400	87.8
Depreciation and amortization	5,161	100.8	3,167	61.4	3,569	112.7	3,900	109.3
Department store operations								
Sogo & Seibu								
Investment to new stores	-	-	-	-	-	-		
Investment to existing stores and other	12,968	108.9	10,563	81.5	9,389	88.9		
Software development	2,498	170.4	1,593	63.8	3,373	211.7		
Total capital expenditures	15,465	115.6	12,156	78.6	12,762	105.0	12,800	100.3
Depreciation and amortization	12,608	103.5	11,793	93.5	11,996	101.7	12,000	100.4

Notes: 1. Capital expenditures include long-term leasehold deposits and advances for store construction. An increase of the future amortization of asset, resulting from the adoption of "Asset Retirement Obligation" is not included.

Figures for actual results don't include goodwill related to the acquisition of stores and others.

2. Capital expenditures include investments related to openings of stores for each fiscal year and beyond, and goodwill due to the acquisition of retail interests.

3. Depreciation and amortization include amortization on intangible assets.

4. From the fiscal year ended Feb. 28, 2014, Seven-Eleven Japan, Ito-Yokado, and York-Benimaru have changed the depreciation method for property and equipment from the declining-balance method to the straight-line method.

Business Performance of Group Principal Companies

1. Convenience Stores Operations

■ Seven-Eleven Japan

Sales by product category (total store sales) (Millions of yen)

Years ended February 28	2013			2014			2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)
Processed food	926,229	106.1	26.4	979,348	105.7	25.9	1,034,131	105.6	25.8
Fast food	940,263	110.2	26.8	1,077,661	114.6	28.5	1,186,445	110.1	29.6
Daily food	449,080	111.3	12.8	487,783	108.6	12.9	517,065	106.0	12.9
Non food	1,192,871	103.6	34.0	1,236,474	103.7	32.7	1,270,618	102.8	31.7
Total store sales	3,508,444	106.9	100.0	3,781,267	107.8	100.0	4,008,261	106.0	100.0

Existing store sales increase (%)

Years ended February 28	2013	2014	2015
Existing store sales increase	+1.3	+2.3	+2.4
Number of customers	+0.5	+2.4	+0.7
Average spending per customer	+0.8	(0.1)	+1.7

* Existing store sales increase for FY2014 and FY2015 are presented in new standard.

Average daily sales per store (Thousands of yen)

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Total stores	668	(1)	664	(4)	655	(9)
Newly opened stores	527	(43)	522	(5)	513	(9)

Gross profit margin (%)

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Processed food	38.2	(0.1)	38.7	+0.5	38.8	+0.1
Fast food	34.3	±0.0	35.1	+0.8	35.7	+0.6
Daily food	33.1	(0.1)	33.2	+0.1	33.1	(0.1)
Non food	19.1	+0.5	19.6	+0.5	20.7	+1.1
Total	30.0	+0.3	30.7	+0.7	31.4	+0.7

Selling, general and administrative expenses (Millions of yen)

Years ended February 28	2013		2014		2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising expenses	45,059	124.1	52,497	116.5	58,170	110.8
Salaries and wages	51,907	102.4	59,659	114.9	60,856	102.0
Land and building rent	98,832	113.3	112,746	114.1	126,663	112.3
Depreciation and amortization	46,292	120.7	39,002	84.3	47,698	122.3
Utility expenses	38,098	115.0	43,507	114.2	48,343	111.1
Others	84,703	105.2	90,354	106.7	98,053	108.5
Total	364,893	111.9	397,767	109.0	439,785	110.6

Number of stores by type (Stores)

Years ended February 28	2013			2014			2015		
		Change	Composition (%)		Change	Composition (%)		Change	Composition (%)
Number of stores	15,072	+1,067	100.0	16,319	+1,247	100.0	17,491	+1,172	100.0
Franchised stores	14,638	+1,031	97.1	15,879	+1,241	97.3	17,021	+1,142	97.3
Type A	4,244	(19)	28.2	4,333	+89	26.6	4,353	+20	24.9
Type C	10,394	+1,050	69.0	11,546	+1,152	70.8	12,668	+1,122	72.4
Provisional management contract stores	1	±0	0.0	0	(1)	0.0	0	±0	0.0
Directly operated stores	433	+36	2.9	440	+7	2.7	470	+30	2.7
Open 24 hours	14,833	+1,020	98.4	16,040	+1,207	98.3	17,105	+1,065	97.8
With liquor license	14,904	+1,057	98.9	16,159	+1,255	99.0	17,307	+1,148	98.9
With tobacco license	14,187	+1,190	94.1	15,478	+1,291	94.8	16,708	+1,230	95.5

Payment acceptance service

Years ended February 28	2013		2014		2015	
		YOY(%)		YOY(%)		YOY(%)
Number of transactions (thousands)	384,913	107.3	402,999	104.7	418,845	103.9
Total value of transactions (million yen)	3,736,249	108.8	4,038,119	108.1	4,346,959	107.6

Inventory turnover, Number of employees and Sales floor space

Years ended February 28	2013		2014		2015	
		Change or YOY(%)		Change or YOY(%)		Change or YOY(%)
Inventory turnover (days)	9.7	+0.5	9.9	+0.2	10.4	+0.5
Full-time employees (term-end)	6,070	+384	6,567	+497	7,191	+624
Total sales floor space (square meters)	1,924,768	108.8	2,106,262	109.4	2,278,784	108.2

* Inventory turnover = Average inventory for the period ÷ Average daily sales

Sales by product category (total store sales)

(Millions of yen)

Years ended December 31	2012			2013			2014					
	YOY(%)	Composition (%)	Merchandise Composition (%)	YOY(%)	Composition (%)	Merchandise Composition (%)	YOY(%)	Composition (%)	Merchandise Composition (%)			
Processed food	370,882	112.4	20.0	38.9	500,880	135.1	19.0	39.4	567,290	113.3	20.0	39.6
Fast food	146,891	107.7	7.9	15.4	187,673	127.8	7.1	14.8	216,881	115.6	7.7	15.2
Daily food	62,226	106.6	3.4	6.5	81,057	130.3	3.1	6.4	93,544	115.4	3.3	6.5
Non food	374,099	106.3	20.2	39.2	501,514	134.1	18.9	39.5	553,712	110.4	19.5	38.7
Merchandise sales	954,100	108.8	51.5	100.0	1,271,126	133.2	48.1	100.0	1,431,429	112.6	50.5	100.0
Gasoline sales	898,062	120.2	48.5	-	1,370,054	152.6	51.9	-	1,403,035	102.4	49.5	-
Total store sales	1,852,162	114.0	100.0	-	2,641,180	142.6	100.0	-	2,834,464	107.3	100.0	-

Existing store sales increase

(%)

Years ended December 31	2012	2013	2014
U.S. Merchandise sales increase (dollar basis)	+2.9	+1.0	+3.1

Average daily sales per store

Years ended December 31	2012		2013		2014	
	Change		Change		Change	
Total stores (dollar)	4,383	+11	4,340	(43)	4,472	+132
Total stores (thousands of yen)	350	+1	424	+74	473	+49

Gross profit margin

(%)

Years ended December 31	2012		2013		2014	
	Change		Change		Change	
Gross profit margin	35.2	+0.5	34.8	(0.4)	34.5	(0.3)

Selling, general & administrative expenses

(Millions of yen)

Years ended December 31	2012		2013		2014	
	YOY(%)		YOY(%)		YOY(%)	
Total (millions of yen)	226,458	108.5	307,975	136.0	341,225	110.8
Total (thousands of dollar)	2,837,464	108.5	3,151,285	111.1	3,225,503	102.4

Number of stores

(Stores)

Years ended December 31	2012			2013			2014		
	Change	Composition (%)		Change	Composition (%)		Change	Composition (%)	
Number of stores	8,118	+969	100.0	8,292	+174	100.0	8,297	+5	100.0
Franchised stores	5,870	+433	72.3	6,219	+349	75.0	6,390	+171	77.0
BCP stores (Type A)*	377	+78	4.6	410	+33	4.9	432	+22	5.2
Type C	5,493	+355	67.7	5,809	+316	70.1	5,958	+149	71.8
Directly operated stores	2,248	+536	27.7	2,073	-175	25.0	1,907	(166)	23.0
With Gasoline station	3,195	+476	39.4	3,300	+105	39.8	3,165	(135)	38.1

*BCP stands for Business Conversion Program.

Sales floor space

(Square meters)

Years ended December 31	2012		2013		2014	
	YOY(%)		YOY(%)		YOY(%)	
Total floor space	1,335,707	115.3	1,379,301	103.3	1,384,023	100.3

2. Superstore Operations

■ Ito-Yokado

Sales by product category (Millions of yen)

Years ended February 28	2013		2014		2015				
	YOY(%)	Composition (%)	YOY(%)	Composition (%)	YOY(%)	Composition (%)			
Apparel	214,218	96.4	16.4	204,051	95.3	15.9	193,354	94.8	15.4
Household goods	177,505	93.0	13.5	165,297	93.1	12.9	153,506	92.9	12.2
Food	623,571	96.2	47.9	608,343	97.6	47.5	592,913	97.5	47.3
Merchandise sales	1,015,295	95.6	77.9	977,692	96.3	76.3	939,774	96.1	75.0
Tenants	271,258	107.3	20.8	287,874	106.1	22.5	301,376	104.7	24.0
Others	16,369	82.0	1.3	15,048	91.9	1.2	12,145	80.7	1.0
Net sales	1,302,923	97.6	100.0	1,280,615	98.3	100.0	1,253,296	97.9	100.0

Note: From FY2014, a portion of the sales, previously in apparel has moved to household goods. Due to this change, sales by product category in the previous term have been reclassified to conform with the current presentation.

Existing store sales increase (%)

Years ended February 28	2013	2014	2015
Existing store sales increase	(4.3)	(4.6)	(4.5)
Number of customers	(5.2)	(4.3)	(5.7)
Average spending per customer	+1.0	(0.4)	+1.3

Gross profit margin (%)

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Apparel	39.2	+0.9	39.6	+0.4	37.2	(2.4)
Household goods	29.7	(0.3)	30.2	+0.5	30.3	+0.1
Food	26.8	+0.1	27.0	+0.2	27.5	+0.5
Total	29.9	+0.2	30.2	+0.3	29.9	(0.3)

Note: Due to changes in product category from FY2014, sales by product category in the previous term have been reclassified to conform with the current presentation.

Selling, general and administrative expenses (Millions of yen)

Years ended February 28	2013		2014		2015	
	YOY(%)		YOY(%)		YOY(%)	
Advertising and decoration expenses	30,891	94.9	30,481	98.7	29,951	98.3
Salaries and wages	137,380	96.4	136,294	99.2	132,941	97.5
Land and building rent	66,968	98.6	65,006	97.1	63,580	97.8
Depreciation and amortization	15,937	94.7	10,014	62.8	11,137	111.2
Utility expenses	19,849	107.4	21,459	108.1	22,029	102.7
Others	71,475	98.2	72,514	101.5	73,476	101.3
Total	342,502	97.6	335,771	98.0	333,118	99.2

Inventory turnover and Loss ratio

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Inventory turnover (days)	26.6	(1.1)	29.1	+2.5	33.3	+4.2
Loss ratio (%)	8.7	(0.1)	9.0	+0.3	9.5	+0.5

* Inventory turnover = Inventories at the end of period (Cost basis) ÷ Cost of merchandise sales × Annual operating days

* Loss ratio = (Markdown + Abandonment) ÷ Merchandise sales

Number of employees

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Full-time employees (term-end)	8,672	(464)	8,289	(383)	8,029	(260)
Full-time employees (average)	8,377	(385)	7,863	(514)	7,472	(391)
Part-time employees	28,637	(712)	28,873	+236	28,571	(302)
Ratio to total (%)	77.4	+0.4	78.6	+1.2	79.3	+0.7
Sales per employee (thousands of yen)	27,430	(426)	26,614	(816)	26,074	(540)

* Part-time employees are counted by adjusting their working hours to a 163-hour a month.

* Sales per employee = Merchandise sales ÷ Average number of employees (including part-time employees)

Sales floor space (Square meters)

Years ended February 28	2013		2014		2015	
	YOY(%)		YOY(%)		YOY(%)	
Total sales floor space	2,751,439	101.7	2,817,665	102.4	2,832,235	100.5
Directly managed floor space	1,642,954	98.7	1,639,943	99.8	1,630,246	99.4
Weighted average floor space	1,656,372	99.3	1,637,575	98.9	1,643,647	100.4
Sales per square meters (thousands of yen)	613	96.3	597	97.4	572	95.8

* Sales per square meters = Merchandise sales ÷ Weighted average floor space

Sales by product category

(Millions of yen)

Years ended February 28	2013			2014			2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)
Fresh food	114,914	106.2	32.1	123,054	107.1	32.8	132,110	107.4	33.8
Processed food	86,219	103.2	24.1	89,761	104.1	24.0	92,181	102.7	23.6
Daily food	68,660	105.3	19.2	71,510	104.2	19.1	73,843	103.3	18.9
Food Total	269,794	105.0	75.3	284,326	105.4	75.9	298,136	104.9	76.3
Apparel	17,642	101.6	4.9	17,597	99.7	4.7	16,614	94.4	4.3
Household goods	19,383	99.5	5.4	20,339	104.9	5.4	20,694	101.7	5.3
Merchandise sales	306,820	104.4	85.7	322,263	105.0	86.0	335,445	104.1	85.9
Life Foods	41,568	105.0	11.6	42,960	103.3	11.5	45,578	106.0	11.7
Others	9,672	101.3	2.7	9,557	98.8	2.6	9,469	99.0	2.4
Tenants	51,240	104.3	14.3	52,518	102.5	14.0	55,047	104.8	14.1
Net sales	358,061	104.4	100.0	374,781	104.7	100.0	390,492	104.2	100.0

* Displays sales amount for delicatessen items in York-Benimaru stores

Existing store sales increase

(%)

Years ended February 28	2013	2014	2015
Existing store sales increase	±0.0	+0.1	+0.2
Number of customers	0.9	+0.7	(0.1)
Average spending per customer	(1.0)	(0.6)	+0.2

Gross profit margin

(%)

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Food	25.4	(0.9)	25.1	(0.3)	25.2	+0.1
Apparel	33.7	(0.9)	32.1	(1.6)	31.2	(0.9)
Household goods	27.3	(0.9)	26.2	(1.1)	26.2	±0.0
Total	26.0	(1.0)	25.6	(0.4)	25.6	±0.0

Selling, general and administrative expenses

(Millions of yen)

Years ended February 28	2013		2014		2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising and decoration expenses	4,825	113.4	5,599	116.0	6,105	109.0
Salaries and wages	41,414	104.8	42,728	103.2	44,171	103.4
Land and building rent	8,512	103.9	8,738	102.7	8,956	102.5
Depreciation and amortization	5,161	100.8	3,167	61.4	3,569	112.7
Utility expenses	5,183	113.3	5,786	111.6	6,516	112.6
Others	13,551	104.1	14,950	110.3	15,477	103.5
Total	78,649	105.3	80,969	103.0	84,796	104.7

Inventory turnover and Loss ratio

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Inventory turnover (days)	13.9	+0.1	13.9	±0.0	13.9	±0.0
Loss ratio (%)	6.6	+0.2	6.5	(0.1)	6.0	(0.5)

* Inventory turnover = Inventories at the end of period (Cost basis) ÷ Cost of merchandise sales × Annual operating days

* Loss ratio = (Markdown + Abandonment) ÷ Merchandise sales

Number of employees

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Full-time employees (term-end)	2,494	(1)	2,538	+44	2,614	+76
Full-time employees (average)	2,543	+11	2,579	+36	2,648	+69
Part-time employees	10,395	+230	10,729	+334	10,984	+255
Ratio to total (%)	80.3	+0.2	80.6	+0.3	80.6	±0.0
Sales per employee (thousands of yen)	23,714	+573	24,232	+518	24,607	+392

* Part-time employees are counted by adjusting their working hours to a 163-hour a month.

* Sales per employee = Merchandise sales ÷ Average number of employees (including part-time employees)

Sales floor space

(Square meters)

Years ended February 28	2013		2014		2015	
		YOY(%)		YOY(%)		YOY(%)
Total sales floor space	590,698	103.1	606,812	102.7	628,639	103.6
Directly managed floor space	450,581	104.0	469,142	104.1	485,123	103.4
Weighted average floor space	428,038	104.7	446,439	104.3	464,772	104.1
Sales per square meters (thousands of yen)	716	99.7	721	100.7	721	100.0

* Sales per square meters = Merchandise sales ÷ Weighted average floor space

3. Department Store Operations

■ Sogo & Seibu

Sales results of major stores

(Millions of yen)

Years ended February 28	2013		2014		2015	
		YOY(%)		YOY(%)		YOY(%)
Ikebukuro	179,181	101.5	184,453	102.9	187,330	101.6
Yokohama	105,213	104.2	109,889	104.4	112,986	102.8
Chiba	78,780	100.2	78,924	100.2	76,908	97.4
Kobe	47,133	97.6	45,750	97.1	46,045	100.6
Hiroshima	41,291	99.6	42,967	104.1	43,049	100.2
Shibuya	39,298	98.7	39,490	100.5	40,211	101.8
Omiya	32,399	99.9	34,251	105.7	34,572	100.9

Note: Store sales include corporate sales.

Sales by product category

(Millions of yen)

Years ended February 28	2013			2014			2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)
Apparel	349,846	96.8	43.8	335,252	95.8	42.5	328,008	97.8	41.5
Household goods	78,127	98.3	9.8	81,536	104.4	10.3	80,217	98.4	10.2
Food	162,023	94.9	20.3	157,832	97.4	20.0	161,491	102.3	20.4
Merchandise sales	589,997	96.4	73.9	574,621	97.4	72.8	569,717	99.1	72.1
Tenants	168,201	102.4	21.1	174,418	103.7	22.1	180,085	103.2	22.8
Corporate sales	40,228	96.0	5.0	40,163	99.8	5.1	40,440	100.7	5.1
Net sales	798,427	97.6	100.0	789,203	98.8	100.0	790,244	100.1	100.0

Existing store sales increase

(%)

Years ended February 28	2013	2014	2015
Existing store sales increase	+0.9	+1.2	+0.1

Gross profit margin

(%)

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Apparel	28.8	(0.2)	28.9	+0.1	28.9	±0.0
Household goods	24.7	(0.3)	24.2	(0.5)	23.9	(0.3)
Food	16.6	(0.2)	16.3	(0.3)	16.2	(0.1)
Total	24.9	(0.2)	24.8	(0.1)	24.6	(0.2)

Selling, general and administrative expenses

(Millions of yen)

Years ended February 28	2013		2014		2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising and decoration expenses	25,820	98.4	24,459	94.7	26,053	106.5
Salaries and wages	47,020	94.3	46,346	98.6	43,626	94.1
Land and building rent	42,755	96.7	41,780	97.7	41,252	98.7
Depreciation and amortization	12,608	103.5	11,793	93.5	11,996	101.7
Utility expenses	9,659	103.4	10,299	106.6	10,836	105.2
Others	37,940	97.5	36,928	97.3	36,935	100.0
Total	175,804	97.3	171,607	97.6	170,700	99.5

Number of employees

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Full-time employees (term-end)	4,632	(343)	4,102	(530)	3,883	(219)
Full-time employees (average)	4,816	(312)	4,302	(514)	3,988	(314)
Part-time employees	4,925	(254)	5,109	+184	5,395	+286
Ratio to total (%)	50.6	+0.3	54.3	+3.7	57.4	+3.1

* Part-time employees are counted by adjusting their working hours to a 163-hour a month.

Sales floor space

(Square meters)

Years ended February 28	2013		2014		2015	
		YOY(%)		YOY(%)		YOY(%)
Total floor space	863,832	96.6	868,762	100.6	870,584	100.2
Weighted average floor space	892,769	96.8	867,407	97.2	869,159	100.2
Sales per square meters (thousands of yen)	894	100.9	909	101.6	909	100.0

* Sales per square meters = Net sales ÷ Weighted average floor space

4. Food Services

■ Seven & i Food Systems

Sales results by division

(Millions of yen)

Years ended February 28	2013			2014			2015		
		YOY(%)	Composition (%)		YOY(%)	Composition (%)		YOY(%)	Composition (%)
Restaurant division	61,011	100.3	78.5	61,539	100.9	78.8	62,496	101.6	77.5
Meal provision service division	10,071	107.8	13.0	10,383	103.1	13.3	12,231	117.8	15.2
Fast food division	6,624	91.6	8.5	6,189	93.4	7.9	5,957	96.3	7.4
Total	77,706	100.4	100.0	78,112	100.5	100.0	80,685	103.3	100.0

[Restaurant division] Existing store sales increase

(%)

Years ended February 28	2013	2014	2015
Existing store sales increase	+0.8	+1.6	+1.1
Number of customers	(0.7)	(1.6)	(1.3)
Average spending per customer	+1.5	+3.3	+2.5

[Restaurant division] Gross profit margin

(%)

Years ended February 28	2013	2014	2015
		Change	Change
Gross profit margin	69.0	+0.7	69.4
			Change
			(0.5)

Selling, general and administrative expenses

(Millions of yen)

Years ended February 28	2013		2014		2015	
		YOY(%)		YOY(%)		YOY(%)
Advertising and decoration expenses	843	83.8	1,015	120.4	919	90.6
Salaries and wages	29,983	97.6	30,628	102.2	31,414	102.6
Land and building rent	7,777	99.0	7,550	97.1	7,565	100.2
Depreciation and amortization	585	104.4	422	72.2	701	166.1
Utility expenses	4,625	107.7	4,636	100.2	4,430	95.6
Others	7,533	103.6	7,416	98.4	7,812	105.3
Total	51,349	99.3	51,669	100.6	52,844	102.3

Number of employees

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Full-time employees (term-end)	1,257	(29)	1,301	44	1,372	+71
Full-time employees (average)	1,272	(47)	1,309	37	1,378	+69
Part-time employees	10,131	(301)	9,974	(157)	10,013	+39
Ratio to total (%)	88.8	±0.0	88.4	(0.4)	87.9	(0.5)

* Part-time employees are counted by adjusting their working hours to a 163-hour a month.

5. Financial Services

Number of Seven Bank ATMs

(1) Domestic installation

	2013		2014		2015	
		Change		Change		Change
Seven-Eleven Japan	16,259	+1,182	17,559	+1,300	18,710	+1,151
Ito-Yokado	304	+5	312	+8	316	+4
York-Benimaru	69	+9	71	+2	83	+12
York Mart	47	+7	55	+8	66	+11
Others	78	+4	84	+6	82	(2)
Net ATMs in the Group	16,757	+1,207	18,081	+1,324	19,257	+1,176
Net ATMs outside the Group	1165	+175	1,313	+148	1,682	+369
Total	17,922	+1,382	19,394	+1,472	20,939	+1,545

(2) Overseas installation

Years ended December 31	2012	2013	2014
		Change	Change
U.S.A.	2,542	-	7,176
			Change
			+4,634
			(847)

Average number of transaction per day per ATM during the period

	Mar. 2012 - Feb. 2013	Mar. 2013 - Feb. 2014	Mar. 2014 - Feb. 2015
		Change	Change
Average number of transactions	111.2	(1.0)	108.4
			Change
			(2.8)
			(7.2)

International money transfer service

(10 thousands)

	Mar. 2012 - Feb. 2013	Mar. 2013 - Feb. 2014	Mar. 2014 - Feb. 2015
		Change	Change
Number of contract accounts (thousands)	33	+24	59
			Change
			+26
			97
			Change
			+38
Cumulative number of transfers (thousands)	200	+175	372
			Change
			+172
			614
			Change
			+242

Number of credit cards, point cards and cash cards

(10 thousands)

Years ended February 28	2013		2014		2015	
		Change		Change		Change
Credit Cards						
SEVEN CARD / SEVEN CARD plus	337	+15	350	+13	359	+9
CLUB ON/Millennium CARD SAISON	321	+9	328	+7	320	(8)
Electronic money (<i>nanaco</i>)	2,145	+509	2,839	+694	3,717	+878
Cash card (Seven Bank)	105	+9	119	+14	139	+20

Notes: 1. SEVEN CARD/SEVEN CARD plus and CLUB ON/Millennium CARD SAISON issued represent only the number of effective card members.

2. CLUB ON/Millennium CARD SAISON does not include dedicated cards for point services, without credit functions.

3. The number of *nanaco* includes the number of *mobilenanaco* holders.

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